

Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

Alan Valles President Mass. Mortgage Association



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Name: Alain Valles

Title: President, Mass. Mortgage Association

Company: Direct Finance Corporation

Location: 439 Columbia Rd., Hanover, MA 02339

Birthplace and year: Morristown, N.J., 1961

Family: Wife, Gail; four children: Derek, Kevin, Katherine and Dennis

College: Univ. of Mass., BBA in Business; Univ. of Penn., The Wharton School, MBA; MIT, masters in Real Estate

First job outside of finance: Owned Herbie's Ice Cream in Hanover.

First job in finance or allied field: Krupp Companies, real estate planner

What do you do now and what are you planning for the future? Now that the loan officer law has passed, educate the industry and work with the Mass. Division of Banks to provide loan courses and training.

Hobbies: Time with family, travel with family

Favorite book: "What to Say When You Talk to Yourself," by Dr. Shad Helmstetter

Favorite movie: "Camelot"

Key to success: Maintaining a positive attitude and giving grace to others.

If you had to choose another vocation what would it be? Business consultant