

# Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

## Charles Nilson Chair Mass. Mortgage Bankers Association



Charles Nilson

Name: Charles Nilson

Title: Chair, Massachusetts Mortgage Bankers Association

Company: J. P. Morgan Chase

Location: 400 Blue Hill Dr., Westwood, MA 02090

Birthplace and year: Chicago, Ill., 1959

Family: Wife, Jill; children: Victoria, Andrew

College: Miami of Ohio, BS, Finance; Case Western Reserve University, MBA

First job outside of finance: Beacham Products - territory sales rep

First job in finance or allied field: Society Bank - management trainee

What do you do now and what are you planning for the future? Focus on (1) legislative and compliance support, interact with the Division of Banks; (2) Education - help membership be compliant and provide education around loan officer financing; (3) Address changing membership.

Hobbies: Cyclist, skier, travel with family

Favorite book: "Back Bay" by William Martin

Favorite movie: "Gran Torino," "Braveheart"

Person you admire most (outside of family): Richard Branson, entrepreneur

Key to success: Enjoy what you do.

If you had to choose another vocation what would it be? Run a bed and breakfast with my wife