



Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

Earle Wason President

Name: Earle Wason, CCIM

Title: President

Company: Wason Associates Hospitality Real Estate Brokerage Group

Location: Portsmouth, N.H.

Birthplace and year: Newton, Mass., 1945

Family: Wife, Mary, married 40 years; daughter, Sarah, married September 6

College: University of New Hampshire

First job outside of real estate: Restaurant manager

First job in real estate or allied field: Residential broker, February, 1973

What do you do now and what are you planning for the future?: Continue to expand our hospitality re: business using high tech problem-solving and our unique techniques.

Hobbies: Golf, guitar, bicycle riding, boating and gardening

Favorite book: "Atlas Shrugged" by Ayn Rand

Favorite movie: "Shawshank Redemption"

Key to success: Ability to adapt to changing times, changing markets and different situations

If you had to choose another vocation what would it be?: On an topical island building a boat



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