

# Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

## Frederick Richard President Connecticut Chapter Appraisal Institute



Frederick Richard

Name: Frederick Richard, MAI

Title: President, Connecticut Chapter of the Appraisal Institute

Company: Babson Capital Management

Location: 1500 Main St., Springfield, MA 01115

Birthplace and year: Hartford, Conn., 1970

Family: Wife, Julia; 2 children

College: University of Connecticut, BS, Finance

First job in real estate or allied field: Heberger & Associates, staff appraiser

What do you do now and what are you planning for the future? Maintain and increase membership by offering more educational benefits, deal with the credit crunch, changing markets

Hobbies: Time with family, play the piano and guitar, listen to music

Favorite book: "The Stand" by Stephen King

Favorite movie: "Star Wars"

Person you admire most (outside of family): Ned Heberger

Key to success: Do the right thing by your colleagues and peers.

If you had to choose another vocation what would it be? Musician