



Harley S. Goldman

**FIRM: DAVID KATZ & SONS INC., NORWALK, CONN.
BORN: TORRINGTON, CONN. 1922
EDUCATION: NORTHEASTERN UNIVERSITY**

After successfully operating a parking lot business in Boston, which enabled him to attend college, Harley joined the Air Force, serving in the Pacific as a nose gunner on the B-24 outfit "The Jolly Rogers". After the War, he played some semi-pro football in Bristol, Conn. and entered the printing business. From 1959 - 1966 Harley ran his own real estate firm in Norwalk specializing in commercial and industrial properties.

In April of 1966 he joined David Katz & Sons, Fairfield County's largest real estate company, as vice president and general manager of sales. His duties consist of developing an efficient sales force (the firm employs over 100), coordinating advertising, initiating sales programs and arranging details necessary to complete the closing of a property sale.

He is deeply involved in the South Norwalk urban renewal project which is being sponsored by the Katz firm. "We also handle residential developments. Recently using six salesmen and 2 1/2 weeks, we completely sold out a 50 home subdivision. Our organization conducts a complete research program before tackling any job. This is a scientific age, and we take advantage of all the technology available."

A former boxer, Harley enjoys golf and chess in his spare time. A Mason and Shriner, he and his wife, Carol, are the proud parents of five children. "This is a young, aggressive company covering all aspects of sales and development. The ambition of our 30 year company is to build a firm that will eventually go public."