

# Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

## James Speros Agent/Leasing Specialist ATS Realty, LLC



James Speros

Name: James Speros

Title: Agent/Leasing Specialist

Company: ATS Realty, LLC

Location: Waltham, MA

Place of Birth: Cambridge, MA

Family: Married, no children

College: Northeastern University, Boston, MA - Class of 1991

First Job Unrelated to your current field: Allied Advertising Agency

First Job in current field: Fafard Real Estate & Development

What Your Firm Does Now and Its Plans for the Future? Leasing, development, and sales of New England retail properties, as well as tenant representation for site location and store roll-outs. We plan on growing vertically by developing more of our own projects, which we have already begun doing, and on growing horizontally continuing to be one of the top retail real estate brokerage and development firms in New England.

Hobbies: Music, cooking, travel, art, education, investment, and, of course, fine cigars

Favorite book: "The Godfather" ("I'll give you an offer you can't refuse.")

Favorite movie: "Tombstone" ("I'm your huckleberry")

Keys to Success: (A) Learn from others; (B) Learn from past experiences and mistakes; (C) Be as nice, fair and understanding with people as you can be; (D) Strive constantly to exist at the intersection of preparation and opportunity.

Person(s) you most admire (outside of family): Donald Trump, Frank Sinatra

If you had to choose a different profession, what would it be? Food Channel personality and host for an exotic travel and food show.