

Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

Jeff Black Analyst Capital Markets Group Collier's Meredith & Grew



Jeff Black

Name: Jeff Black

Title: Analyst, Capital Markets Group

Company: Colliers Meredith & Grew

Location: 160 Federal St., Boston, Mass.

Birthplace: Manchester, N.H.

Birth Date: 1983

Family: Single. Parents, two sisters.

College: Providence College, BA Political Science, 2006; Georgetown University, The Fund for American Studies Institute on Business & Government Affairs, 2005

First job in current field: Colliers Meredith & Grew

What your firm does now and its plans for the future: Colliers Meredith & Grew is a Boston-based full service commercial real estate firm. Founded in 1978, the Capital Markets Group is now one of the two largest commercial mortgage banking/brokerage firms in the region and ranks in the top 20 nationally. In 2008, the Capital Markets Group completed over 30 separate financings with an aggregate value exceeding \$1.16 billion, nationwide.

Hobbies: Boating/fishing, snowboarding, writing

Favorite novels: "The River of Doubt: Theodore Roosevelt's Darkest Journey" by Candice Millard and "A Short History of Nearly Everything" by Bill Bryson

Favorite film: "The Godfather II"

Person you most admire (outside of family): Teddy Roosevelt

Keys to success: Push the envelope; I try to always think a bit outside the comfort zone. That's where the opportunities lie.

If you had to choose a different profession; what would it be? Venture capitalist with a focus on alternative/renewable energy or running my own political commentary blog.