

Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

Jefferson Kellam Registration Rep. Nationwide Financial Network



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Name: F. Jefferson Kellam

Title: Registration Rep.

Company: Nationwide Financial Network

Location: 1613 Hanover Ave., Richmond, VA 23220

Birthplace and year: Norfolk, Va., 1946

College: Randolph Mason, BA, English

First job outside of finance: Marketing rep. for Texaco

First job in finance or allied field: Agent for John Hancock Life Insurance Co.

What do you do now and what are you planning for the future? Provide financial planning services for people looking toward retirement.

Hobbies: Sailing, home renovation

Favorite movie: "Gone With the Wind"

Person you admire most (outside of family): Ronald Reagan

Key to success: Don't give up

If you had to choose another vocation what would it be? Enter the ministry - the more you do for people, the better your life is.