

Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

Jim Pereira Director of Project Development



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Name: Jim Pereira

Title: Director of Project Development

Company: Martini Northern, Inc.

Location: Portsmouth, NH

Place of Birth and Year: New Orleans, 1953

Family: Wife and two daughters

College: Southeastern Louisiana University

First job unrelated to your current field: None - Been in real estate & development for 34 years!

First job in current field: Mixed-use high rise and planned community developments in New Orleans.

What you do now and plans for the future?: Enjoy working with clients to plan, develop and construct facilities of all types. Plan to expand this work.

Hobbies: New Orleans-style cooking and mentor young professionals

Favorite book: America's Secret War

Favorite film: Office Space

Keys to success: Strong, trusted relationships. Listen and observe. Be resourceful and never give up!

Person(s) you most admire (outside of family): Winston Churchill, Ronald Reagan, and H. Ross Perot

If you had to choose a different profession, what would it be?: Church design/builder