

Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

John Robinson Licensed Sales Agent



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Name: John Robinson

Title: Licensed Sales Agent

Company: Magnusson Balfour Commercial and Business Brokerage

Location: 95 India Street, Portland

Place of birth and year: New York City, 1968

Family: Married, four children

College: Harvard College A.B. 1990 Brown University MFA 1995

First job unrelated to your current field: Novelist

First job in current field: Agent with Investcomm Commercial Group, Kennebun

What your firm does now and its plans for the future: The firm is aggressively expanding both its commercial real estate brokerage and business brokerage. Suddenly there are a lot of small investors who would like to see and touch their money instead of sending it to Wall Street.

Hobbies: competitive shooting events, canoe trips, politics.

Favorite novel: Anna Karenina, by Leo Tolstoy

Favorite film: Something About Mary

Keys to success: Appreciation of every fellow broker, a sense of humor, and a calculator.

Person(s) you most admire (outside of family): Ken Follet

If you had to choose a different profession, what would it be: American diplomacy