

Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

Marie Maia Manager of Business Development Konover Construction



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Name: Marie Maia

Title: Manager of Business Development

Company: Konover Construction Corporation

Location: 30 Batterson Park Rd, Farmington, Conn.

Place of birth: Southington, Conn.

Family: 2 daughters

College: University of Conn. (BA), Albertus Magnus (MS)

First job outside of real estate: Bakery clerk

First job in real estate or allied field: Residential agent, including new construction condominiums.

What do you do now and what are you planning for the future: Konover Construction is a \$300m construction manager and design builder specializing in retail, senior living, education, hospitality, and corporate markets. As business development manager, I work to strengthen our existing relationships and foster new relationships with clients in the retail and education markets.

Hobbies: Music performance, travel, and Netflix

Favorite book: Gift from the Sea

Key to success: Gracious follow-up. Caring about the client.

If you were forced to choose another vocation what would it be? Entertainment.