

# Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

## Matthew Martin Director of Healthcare Strategies



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Name: Matthew Martin  
Title: Director of Healthcare Strategies  
Company: A.J. Martini, Inc.  
Location: Portsmouth, NH  
Place of Birth and Year: Mt. Kisco, NY 1968  
Family: Wife and 2 boys  
College: NY Institute of Technology  
First job unrelated to your current field: Opening manager for an Upper East Side fitness center in Manhattan.  
First job in current field: summer laborer on 400-unit condo in Cross River, NY.  
What your firm does now and its plans for the future?: We provide construction management services and my focus is the healthcare sector. I plan to continue to use my expertise in healthcare to provide preconstruction and construction administration services that deliver results for our clients.  
Hobbies: Restoration of British automobiles, specifically Land Rovers and Jaguars pre-1970s.  
Favorite novel: Atlas Shrugged - Ayn Rand  
Favorite film: Mr. Roberts  
Keys to success: Fairness, the ability to connect with people, and having the proper attitude.  
If you had to choose a different profession, what would it be?: Philanthropist