



MAURICE R. TETREAUULT

FIRM: A. FERLAND & SONS, PAWTUCKET, R.I.

BORN: PAWTUCKET, 1924

EDUCATION: UNIVERSITY OF RHODE ISLAND

The largest home builder in Rhode Island is A. Ferland & Sons from Pawtucket with over 3000 units in 40 years. A vastly successful family firm, Ferland has more recently branched out into the commercial and industrial field, developing a shopping center and an industrial park. High on the list of reasons for accomplishment is the name Maurice Tetreault who serves as vice president, handling marketing and sales and also managing Arland Realty, a brokerage company. Although not a member of the family, Maurice joined the firm's Cost Department in 1949 after four years in Australia and the Philippines with Uncle Sam, and four years at U. R. L.

"My father had been a builder and had worked with Alphege Ferland (the founder) over the years."

Tetreault, a former president of the Pawtucket Realtor Board, is handling a 300 residential and 200 apartment unit, \$7 1/2 million development in East Woonsocket. "Last year we built 214 houses and 150 apartment units. We are always searching for good land, especially for residential use. And, although we built for ourselves, we also take outside contracts."

Tetreault is in the process of marketing a 45 acre industrial park in Cumberland. "When the state built a highway through the middle of a residential site, we decided to try our hand at industrial development. So far we have not regretted this move as we have already leased three solid tenants."

With only a few vacancies left in their 225,000 sq. ft. East Woonsocket Shopping Center, Tetreault is looking to the future. "We, as well as the state, has opened up this state to new business and industry, and with the circumferential highway, 285, on its way, new areas will be continually opening up."

Married with two daughters, Maurice is the former secretary/treasurer of the R.I. Homebuilders; lives in Pawtucket; and enjoys woods, golf and bowling.