

Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

Monica Marchese Principal Marchese Consulting, LLC



Monica Marchese

Name: Monica Marchese

Title: Principal

Company: Marchese Consulting, LLC

Location: 31 Pratt St., Hartford, Conn.

Birthplace: Fairfield, Conn.

Family: First generation American, father born in Naples, Italy, maiden name Senese; one of six children, I am the fifth daughter.

College: Boston University School for the Arts, Vocal Performance major

First job in real estate or allied field: Placement consultant Dunhill Personnel

What your firm does now and its plans for the future: The firm offers a variety of human resources products and services, including Executive Search, Talent Management and Executive Coaching, as well as Compensation Development and Outsourced Human Resources focusing on 3 markets: municipal, small business and non-profit, but presently entering the larger corporate market in the area of executive search. I hope to continue the success I have attained since starting the business in 2002.

Hobbies: Singing, part of a Catholic church choir in West Hartford, Conn.

Favorite book: "The Notebook"

Favorite movie: "The Sound of Music" with Julie Andrews

Person you admire most (outside of family): Eileen Kraus, former chairman Fleet Bank CT; Beverly Sills, renowned soprano; Deidre Tavera, owner Tavera consulting, Bristol, Conn.

Keys to success: Relationships, relationships, relationships; Always Be Grateful!

If you had to choose a different profession, what would it be? Opera or musical theater