

Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

Personality Profiles: Elizabeth Phelan



Name: Elizabeth Phelan
Title: Chair, Massachusetts Mortgage Bankers Association
Company: Enterprise Bank & Trust
Location: 222 Merrimack St., Lowell MA 01852
Birthplace: Danvers, Mass.
Family: Husband, Dan
College: Boston College, BA in Psychology and Sociology
First job outside of finance: Friendly's Restaurant, opening manager
First job in finance or allied field: First Essex Bank, assistant vice president, residential lending

What do you do now and what are you planning for the future? The economy is returning to traditional lending standards. Hence our role is to educate membership and provide them with the tools to stay the course and get back to the basics of lending.

Hobbies: Gardening, skiing, entertaining, golf

Favorite book: "The Big Short" by Michael Lewis

Person you admire most (outside of family): Peter Milewski

Keys to success: Believe in what you do, be as well prepared as possible.

If you had to choose another vocation what would it be? Real estate or development

Elizabeth Phelan
Chair
Mass.
Mortgage Bankers Association