

Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

Personality Profiles: Eric Nelson



Name: Eric Nelson
Title: President, Real Estate Finance Association
Company: Winstanley Enterprises
Location: 150 Baker Ave., Ext., Ste. 303, Concord, MA 01742
Birthplace and year: Lowell, Mass., 1969
Family: Wife, Teri; children: Forrest, Sydney
College: AB, Harvard, Government; JD Suffolk Law School
First job outside of real estate: Bartender at the Boat House Bar
First job in real estate or allied field: Analyst associate at Copley Real Estate

Advisors

What do you do now and what are you planning for the future? Increase membership and increase corporate sponsorships; maintain the quality of REFA's programs.

Hobbies: Time with family, coach Little League, golf, skiing

Favorite book: "To Kill a Mockingbird," "One Flew over the Cuckoo's Nest"

Favorite movie: "The Quiet Man"

Key to success: Work hard, be honest

Eric Nelson
President
Real Estate Finance Association