



Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

Professional Profile: David Johnson, Director, Property Tax Services, Joseph C. Sansone Company



Name: David Johnson
Title: Director, Property Tax Services
Company: Joseph C. Sansone Company
Location: Chesterfield, Mo. / Hartford, Conn.
Birthplace: Minnesota
Family: Married with 4 children
College: University of Missouri and Truman State with degrees in Accounting and Statistics, respectively
First job outside of real estate: General accounting manager
First job in real estate or allied field: Property tax appeals for personal property and real estate
What do you do now and what are you planning for the future: Review, analyze and negotiate fair assessment valuations on properties throughout Connecticut
Hobbies: Spending time with family
Key to success: Thorough analysis of the facts before deciding and acting on a course of action
If you had to choose another vocation what would it be? Own and run a breakfast/lunch diner in a small town.

David Johnson, Joseph C. Sansone Company