



Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

Professional Profile: Jesse Weber Vice President of Commercial Sales and Leasing NAI Elite



Jesse Weber, NAI Elite

Name: Jesse Weber

Title: Vice President of Commercial Sales and Leasing

Company: NAI Elite

Location: Stamford, Conn.

Birthplace: Danbury, Conn.

Family: Wife and new baby on the way November 2011

College: University of Connecticut, Storrs

First job outside of real estate: Marketing manager for CSN Stores in Boston, Mass.

First job in real estate or allied field: Business development for local real estate agency in Stamford

What do you do now and what are you planning for the future: Heading up NAI's expansion into Fairfield County and the southern coast of Connecticut. Making deals happen.

Hobbies: Spending time with my family, golf, following Boston sports teams

Favorite book: "The Things They Carried" - great book about Vietnam War anecdotes

Favorite movie: "It's a Wonderful Life"

Key to success: Trying and failing ... and doing it better the next time.

If you were forced to choose another vocation, what would it be? General manager for the Red Sox