

Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

Professional Profile: Jim Pereira



Jim Pereira, Martini Northern

Name: Jim Pereira

Title: Director of Project Development

Company: Martini Northern

Location: Portsmouth, NH

Place of Birth and Year: New Orleans

Family: Wife & two daughters

College: Southeastern Louisiana University

First Job Unrelated to your current field: None - been in real estate & development for 37 years!

First Job in current field: Mixed-use high rise and planned community developments in New Orleans.

What You Do Now and Plans for the Future?: Enjoy working with clients to plan, develop and construct facilities of all types. Plan to expand this work and spend more time with family.

Hobbies: New Orleans-style cooking and mentoring young professionals

Keys to Success: Strong, trusted relationships. Listen & observe. Be resourceful and never give up!

Person(s) You Most Admire (outside of family): Churchill, Reagan, H. Ross Perot

If You Had To Choose a Different Profession, What Would It Be?: Church design/builder