

# Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

## Professional Profile: Michael Stoddard, Efficiency Maine Trust



Name: Michael Stoddard  
Title: Executive Director  
Company: Efficiency Maine Trust  
Location: Augusta, Maine  
Place of birth: France  
Family: Wife and two kids  
College: Williams, BA in Political Economy  
First job unrelated to your current field: House painter  
First job in current field: Attorney representing (ENE) Environment Northeast, Green Mountain Energy, Conservation Law Foundation, Clean Air Task Force, and Clean Energy Group.

What your firm does now and its plans for the future? We are the third-party administrator for all "utility" programs in Maine to harvest energy efficiency resources and promote alternative energy. Our objectives are to lower energy costs and advance energy independence/sustainability. In the future, we will do more to reduce heating oil consumption and take advantage of Smart Meter technology.

Hobbies: Coaching, hockey, skiing, cutting and splitting cord wood

Favorite film: Wall-E

Keys to success: Doing your homework, considering opposing views, telling people what you plan to do and what you did, deploying team members to their strengths.

Person(s) you most admire (outside of family): Nelson Mandela

If you had to choose a different profession, what would it be? Teaching

Michael Stoddard, Efficiency Maine Trust