

Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

Professional Profile: Perry Salvagne III, President of Hodge Insurance



Perry Salvagne III, Hodge Insurance

Name: Perry Salvagne III

Title: President

Company: Hodge Insurance

Location: Danbury, Conn.

Birthplace: Fairfield, Conn. Birth Date: July 11, 1944

Family: Married a Bostonian; one son

College: Norwich University

First job outside of real estate: Tank commander for tank company in Germany in late 1960s.

First job in real estate or allied field: Worked in Boston for insurance company

What do you do now and what are you planning for the future: For over 30 years I have run Hodge Insurance. It's the oldest company under the same name in the area.

Between myself and my father we have owned and run the company for over 50 years. I will continue to build the company with my son acting in the role of mentor, training my son (a graduate of Wake Forest University) who will succeed me.

Hobbies: Travel, avid golfer

Favorite book: "Pillars of the Earth" by Ken Follett

Favorite movies: Too many to mention

Key to success: When all else fails persistence prevails.

If you had to choose another vocation what would it be? I love what I do.