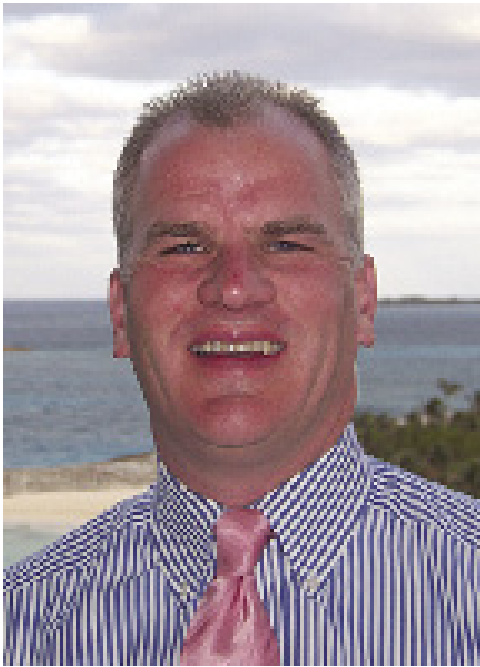


Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

Professional Profile: Thomas Hefferman



Thomas Hefferman, Mac-Gray

Name: Thomas Hefferman

Title: Regional Vice President, Commercial Sales Division

Company: Mac-Gray

Location: 404 Wyman St., Suite 400, Waltham, Mass.

Place of birth: Brookline, Mass.

Family: Married, 4 children

College: Westfield State University

First job unrelated to your current field: Coca Cola

First job in current field: Biz Development manager

What your firm does now and its plans for the future: Identifying new laundromat locations.

Hobbies: Spending time with my family, racquetball

Favorite movie: "Fever Pitch"

Key to success: Trust and relationship building

Person you most admire (outside of family): George Bush, Jr.

If you had to choose another vocation, what would it be? Motivational speaker