

# Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

## Reed Miller Managing Partner Hanover Real Estate Partners



Reed Miller

Name: Reed Miller  
Title: Managing Partner  
Company: Hanover Real Estate Partners  
Location: 19 Benedict Place, Greenwich, CT 06830  
Birthplace: New York City, NY  
Birth Date: November 16, 1953  
Family: 5 Children (4 live in Greenwich and 1 in San Diego, CA)  
College: New England College, Henniker, N.H.  
First job in real estate or allied field: Eastdil Realty, NYC

What do you do now and what are you planning for the future: At Hanover, we're focused on maintaining a steady operating performance despite the challenges facing the economy and the industry. We are doing so by making sure we continue to find high quality tenants that are the right fit for our various buildings. We seek long term relationships with all of our tenants and we view our relationships with each one strictly as a partnership relationship, where both parties are working together in partnership for their mutual benefit.

Hobbies: Skiing, golf, tennis, coaching youth Lacrosse in Greenwich for 18 yrs.  
Key to success: Hard work