



Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

Robert Keiser Vice President Sales Atherton & Associates



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Name: Robert Keiser

Title: Vice President Sales

Company: Atherton & Associates

Location: Split Rock Plaza, 702 Bridgeport Ave., Suite 301, Shelton, CT 06484

Birthplace: Fairfield, CT

Family: Married, wife, Sandi; 3 children, 8 grandchildren

College: Bullard Havens Technical (Trade school)

First job unrelated to current field: 1956, worked with civil engineering crew on I-95 during its construction. We had a two mile section from Pembroke St. in Bridgeport to Stratford Ave. in Stratford, including 14 bridges.

First job in current field: County Commercial, Fairfield, CT

What your firm does now and its plans for the future: We currently represent several development sites. I was heavily involved in commercial and industrial development as a construction superintendent and as land developer on my own in the 1970s. Our future is geared toward developing strong relationships with national tenants. Along with our knowledge of land use we feel we are on track for the future.

Hobbies: Reading

Favorite book: "Pillars of the Earth"

Favorite movie: "Seems Like Old Times" with Goldie Hawn, Chevy Chase and John Grodon

Person(s) you most admire (outside of family): Bill Gates and Andy Rooney

Keys to success: Positive approach, listening to my clients.

If you had to choose a different profession, what would it be? Entertainment