

# Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

## Thomas Phillips Partner Brown Rudnick LLP



Thomas Phillips

Name: Thomas Phillips  
Title: Partner  
Company: Brown Rudnick LLP  
Locations: Boston, Providence, Hartford, New York City, Washington DC, London and Dublin  
Birthplace: Boston, Mass.  
Family: Wife: Sharon Gillis; Children: Alexandra (14) and Andrew (11)  
Education: Bowdoin College '84, Boston University School of Law '87  
First job out of college: I ran my own business, Bay State Sports Memorabilia  
First job in real estate or allied field: Real estate attorney at Goodwin Procter  
What do you do now and what's in the future: I lead the firm's retail and shopping center practice. I represent owners, developers and tenants in a variety of real estate acquisition, development and leasing transactions, particularly in the retail sector. I am also a divisional officer in ICSC.  
Hobbies: Following Boston sports teams passionately; family activities such as travel, music, hiking and biking; genealogy.  
Favorite book: Late Innings by Roger Angell  
Keys to success: Listening; being responsive; understanding clients' business objectives; team play.