

Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

William Mack Director of Institutional Strategies



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Name: William Mack

Title: Director of Institutional Strategies

Company: A.J. Martini, Inc.

Location: Portsmouth, NH

Place of birth and year: Worcester, MA 1958

Family: Wife and 3 sons

College: Boston Architectural College, Holyoke Community College

First job unrelated to your current field: Guide at the Basketball Hall of Fame

First job in current field: Carpenter, foreman for a home builder

What your firm does now and its plans for the future?: I manage the institutional division for Martini and work with clients to strategize, plan and execute their building projects. My plan for the future includes continuing to build a strong network of repeat customers across my client base of colleges, universities and independent schools in New England.

Hobbies: Soccer with my sons, golf

Favorite novel: Pillars of the Earth

Favorite film: Forrest Gump

Keys to success: Enjoying my work and the people I work with.

Person(s) you most admire (outside of family): Muhammad Ali, Bill Clinton

If you had to choose a different profession, what would it be?: I would run a youth sports center.