



## CARL J. WOLD

*FIRM: THOMAS N. COOKE INC., REALTORS, GREENWICH  
BORN: RIVERHEAD, NEW YORK, 1891  
EDUCATION: NEW LONDON BUSINESS COLLEGE*

A veteran of over 50 years in real estate service, Carl Wold has been honored as the 1967 Realtor of the Year from the Greenwich Board. The president of the Thos. N. Cooke firm in Greenwich, Wold joined the company in 1914, working in the insurance department. After 2 years overseas in the U.S. Army, Carl returned to the Cooke organization, gradually involving himself in the real estate developments. The firm then consisted of Thos. Cooke, 2 brothers, a secretary and Wold. Over the years, Cooke developed such sites as Indian Harbor with no homes less than \$100,000, and one for \$425,000; Deer Park and Park Avenue with homes ranging between \$60 - \$70,000.

Carl became President in 1951, and today employs 16 persons in real estate and insurance. He recently felt a void in the area for commercial, industrial and investment properties and has started departments in those fields.

In good health and no retirement in sight, Wold is married with two sons, is a 2-term president of the Realtor Board, a Mason, member of Rotary, and a past president of the Insurance Board of Greenwich.

"We like to see the younger man entering the business, but he always finds a tough time getting started because this is not a salaried business. Therefore, we find the older, semi-retired man or housewife entering and doing well in the field."

Wold has been a tribute to the real estate industry and it is fortunate for the area that he intends to move forward and continue to grow with the 68 year old Cooke firm.