



## Harold Farwell

FIRM: A.J. TAMBONE, READING, MASS.

BORN: LEOMINSTER, 1916

EDUCATION: FITCHBURG BUSINESS COLLEGE

In 1966, Tony Tambone looked at his expanding real estate operation and realized that he was in need of a full-time real estate director---after many months of searching out the best man for the job---Tony discovered Harold Farwell, and his real estate developments have been flowing smoothly ever since.

Farwell's first business experience was as a shirt cutter with Cluett-Peabody in 1937. After serving on a destroyer during W W II, he returned to the firm, attending Harvard night school. In 1946, he opened his own real estate/insurance office in Leominster. For 14 years Harold involved himself in industrial development (appointed Industrial Commissioner of Leominster 1957), planning (Chairman of Leominster Planning Board 1955), appraising (fee appraiser for VA for over 10 years) and insurance. In 1959 he sold his agency to become the Executive Director of the Leominster Ind. Development Commission. In 1961 he took the same post in Lowell, holding it until the position with Tambone occurred.

"Industrial development is an exciting field as long as you can stay away from politics. Some cities hurt themselves because of this. As Director of commercial and industrial development with a young, aggressive firm, I feel free to work. This firm has a great future. The 190 acre Wilmington Ind. Park opens this week with a new building, and we are planning a 30,000 s/f spec plant there. We have 3 buildings in the Reading Office Park; 400 acres in the Merrimack Valley Ind. Park, where we also plan to erect a spec. We are preparing land for a shopping center at Rte. 495 and Rte. 133. In the meantime, we are always on the lookout for land sites anywhere in New England. Tony has learned that undeveloped land is a good investment."

Farwell has taken pride in his family's accomplishments. He has a son with a Master's Degree and another who appears regularly on TV as a bowler. A golfer and former basketball player, Harold is a member of the N.E. Ind. Developers Association and the American Ind. Development Council.