

# Louis Grossman

## President The Grossman Companies

**Name:** Louis J. Grossman

**Title:** President

**Company:** The Grossman Companies, Inc.

**Location:** Quincy, Mass.

**Place of birth and year:** Boston, 1949

**Family:** Wife (Patti), Joel (17), David (15), Jacob (12), Debra (9)

**High school (college) activities:** Football, basketball, tennis, debating, Honor Society

**First job outside of real estate:** Investment advisor in New York to two REITs

**First job in real estate or allied field:** Working summers for David L. Paul (former Centrust chairman)

**What do you do now and what are you planning for the future:** Devote time to my business, family, philanthropic organizations

**Hobbies, likes:** Tennis, playing with children and watching their sports, skiing

**Extracurricular time:** Red Cross, Rivers School, Temple Beth Shalom

**Last or favorite book:** "Men Are From Mars" by John Gray

**Last or favorite movie:** "Schindler's List"

**Person you most emulate (outside of family):** Stanley Miller

**Key to success:** A business deal or agreement must benefit both parties or else it won't work. Respect your "partner."

**If you were not successful in the business you are now in and were forced to choose another vocation, whether you are qualified or not, what would it be?** Teaching and camp counselor

