

# Michael Conlon

## District Manager

### Munters Corporation

**Name:** Michael Conlon

**Title:** District manager

**Company:** Munters Corporation,  
Moisture Control Services

**Location:** 160 Raritan Center Pkwy.,  
Edison, N.J.

**Birthplace and year:** Englewood, N.J.,  
1963

**Family:** Wife, Terri; son, Sean (5), Jack  
(3), Ryan (1)

**College:** Rutgers University

**First job outside of real estate:** Dun  
& Bradstreet, business analyst

**First job in real estate or allied field:**  
Account executive, Ogden Allied

**What do you do now and what are  
you planning for the future?** Now:  
manage the profit and growth of drying and ambient control in New York  
metropolitan area. Future: continued growth management with expansion  
into new markets.

**Hobbies:** Sports, chess, cooking, writing

**Favorite book:** "Red Storm Rising" by Tom Clancy

**Favorite movie:** "Rudy," "Field of Dreams," "Hoosiers"

**Person you most admire (outside of family):** Joe Torre and the New  
York Yankees

**Key to success:** Attitude - A good attitude promotes listening and  
positioning: keys in anticipating and practicing what is needed to win.

**If you were forced to choose another vocation what would it be?**  
A writer

