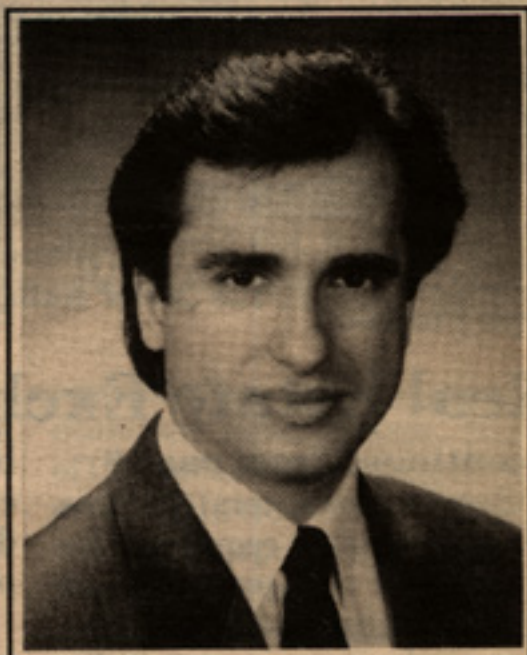


Nikolaos Filippakos

Principal

Francis T. Zappone Co.

Name: Nikolaos Filippakos
Company: Francis T. Zappone Co.
37 Meriden Rd., Waterbury, CT 06705
Service: Commercial real estate/
restaurant sales specialist
Years with firm: Five years
Birthplace and date: Gythio, Greece,
January 8, 1962
Education: Athens University, Greece;
Teikyo Post University, Business
major; graduate, Realtor Institute;
graduate, National College of Appraisal
& Property Management
Hobbies: Soccer, running, travel,
music, arts
Favorite Book: Plato Dialogues
Favorite Movie: "On Golden Pond"



Person you most respect: A self-made individual who has overcome adversity without losing self respect, dignity and integrity
How you got to your current position: Upon completing my military obligations in the Navy as a communications specialist, I began a career in business as an owner of several interior and exterior design companies in Athens, Greece. I relocated to the U.S. to expand my business opportunities. Within a short period of time I became the owner of two successful restaurants. In order to fully utilize my business background, I chose to expand into real estate specializing in commercial real estate, business opportunities and investment properties. My personal restaurant background, coupled with my real estate expertise, has enabled me to handle all aspects of these complicated transactions with the sensitivity and confidentiality they require. My future plans include completion of the CCIM designation as well as expanding my client base to include commercial consulting, sales and leases throughout the United States.