



NAME: Norman A. Gosline

FIRM: Norman A. Gosline, Realtor, Gardner, Maine

BORN: Gardner, Maine 1935

EDUCATION: University of Maine

From milkman to **President of the State Association** in ten years--- that's the story of popular Norm Gosline who is becoming one of the area's top appraisers.

Norm grew up in the dairy business, and, upon graduation from college in 1957, he worked in the business. In 1959, while attending Boston University Night School, Norm tried the brokerage game with Sumner Hersey and Clinton Brooks; and in 1960, opened his own office in Gardner. "There were no full-time companies in the town at that time. People went to Augusta with their real estate problems. While struggling to get things off the ground, I had the opportunity to spend a few days a week with Wesley Taylor, MAI, helping him with some appraisal work. Today, most of my time is spent in the appraisal field and I have retained the services of another man to handle the brokerage."

Norm became a Realtor in 1960---**President of the Board** in 1964--- and **President of the State Association** for 1967. Married with two children, the Goslines reside in Gardner, skiing in their spare time.

According to Norm, who is also a member of the Am. Right of Way Assoc., "Where you find available labor and the right promotion, industrial development has been active, but the biggest development has been the seasonal business boom."