



Stephen Paulin
President
Strategic Auction, Inc.

Name: Stephen Paulin

Title: President

Company: Strategic Auctions, Inc., Member of the Strategic Auction Alliance

Location: Worcester, Mass.

Place of birth and year: Bennington, Vermont; 1957

First Job Outside of Real Estate: Professional Commercial Auctioneer.

First Job in Real Estate or Allied Field: A sales agent for Century 21

What do you do now and what are you planning for the future? I am a Realtor, principal broker and auctioneer. We are positioned for the transition though our diverse experience and dual licensure. The Strategic Auction Alliance is a collaborative group of auction companies with varied specialized disciplines. We enjoy staying on the edge of the latest technologies.

Hobbies: I enjoy travel to new destinations.

Person You Most Admire (outside of family): Boyd Michael, an instructor at Missouri Auction School.

Key to success (one idea): Measurable accumulated experience transformed into exceptional client and customer service.

If you were forced to choose another vocation what would it be? If auction sales or any type of sales for that matter were no longer an option for me I would elect to pursue a career in customer service as my greatest personal reward is a satisfied client.