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Meet the KW Commercial Member: Korin

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Irene Korin joined KW Commercial as director. Korin is a real estate professional with over 20 years experience in both the private and public sectors. Most recently she was a vice president and senior asset manager at Edgewood Capital Advisors, a boutique real estate investment management and hard money lending firm, where she was responsible for the asset management, leasing, and disposition of equity real estate on behalf of Edgewood's investors.

Korin previously served as a vice president and senior asset manager in Citibank's Real Estate Investment Management Group she was responsible for managing both joint venture and wholly owned real estate investments for pension funds, co-mingled trust funds and individual clients with a book value in excess of \$350 million (equity and debt). Subsequently, Korin joined Chase Manhattan Bank of Connecticut, d/b/a/ Consolidated Asset Recovery Corporation, where as vice president and senior asset manager, she was responsible for the management, leasing, and disposition of commercial assets owned by the FDIC as receiver of the former Citytrust and Mechanics and Farmers Banks, with a pool value in excess of \$500 million. At Citibank, the real estate was investment grade and national in scope and at Chase Conn., the assets were primarily distressed and located in the tri-state area. As the asset manager, she was responsible for the complete management of the asset including acquisition review, development, property management, leasing and disposition. Investments included office building, regional and neighborhood shopping centers, industrial parks, multi-family residential buildings and hotels.

Korin also held the position of assistant director of economic development for the City of Stamford, Conn. In this capacity, Korin inter-faced with real estate developers, commercial brokers and other lead sources to identify potential companies for recruitment to Connecticut, assisting both in evaluating potential development sites and selection of existing real estate. Irene served on several regional advisory panels mandated with improving regional economic issues such as transportation and education, in addition to providing technical assistance to businesses in accessing city, state, regional and federal economic development programs and funding sources. She also served as an ombudsman for businesses before city committees, land use boards, and other municipal departments.

A graduate of Lehman College, Korin is a certified property manager, (CPM), having received her designation in 1987, and holds a Real Estate Salesperson License in the state of Connecticut. She is married and lives in Wilton, Conn with her husband Ed Collins.