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## Jerami Marshal 2012

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Name: Jerami Marshal

Title: President and chair for Mass. Mortgage Bankers Association

Company: Reliant Mortgage

Location: 120 Cummings Center, Beverly, MA 01915

Birthplace and year: Nashville, TN, 1952

Family: Wife, Roxanne; daughter, Monica

College: UCLA, studied music and business finance

First job outside of finance: Lieutenant for Los Angeles County sheriff's mounted department - search & seizure

First job in finance of allied field: Gibraltar Savings, loan office

What do you do now and what are you planning for the future? I want to address the issue of "what's in it for me?" with regard to membership through a variety of channels, including the offering of scholarships for community college students; refine committees and have less seminars but with more substance that members want. I'm also looking at having a second annual conference on marketing and compliance in April, in addition to the traditional one in the fall.

Hobbies: Golf; I enjoy playing the drums

Favorite book: I'm a mystery novel fan.

Favorite movie: "Arthur"

Key to success: You have to be really good to get to the top and really great to stay there.

If you had to choose another vocation what would it be? A drummer

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