

## Newman of Malkin Properties signs Greenwich Investment Management to 3,796 s/f at First Stamford Place

December 20, 2012 - Front Section

Greenwich Investment Management (GIM), a privately owned registered investment advisor, has relocated its headquarters from Greenwich, Conn. to First Stamford Place, according to Jeffrey Newman, executive vice president of Malkin Properties, the marketing and management agent for the three-building office complex, located one block from the Stamford Transportation Center.

The tenant will take occupancy of a 3,796 s/f space at 200 First Stamford Place in early 2013 for a term of seven years. Malkin Construction will build out the space for the tenant.

Newman represented the landlord in this transaction, along with senior leasing associate Kim Zaccagnino and leasing associate Tara Long. The tenant was represented by Jay Hruska, Gregory Kenny and Bill Montague of Cushman & Wakefield. Attorneys for the landlord were David Bleckner and Ian Lester of David Bleckner, P.C.

"First Stamford Place has a well-earned reputation as a venue where tenants like GIM can flourish," said Newman. "The office park's urban campus location provides direct access to highways and mass transportation, and its broad range of top-quality services and amenities make it ideal for a diverse range of successful businesses operations."

"As we approached lease expiration in Greenwich, we decided to upgrade to new office space in nearby Stamford, within a campus environment that provides a full panoply of on-site tenant amenities," said George Rieger, chairman of GIM. "First Stamford Place proved to be ideal, offering the quality business environment we'd been seeking, in addition to convenient proximity to transportation and hands-on management."

GIM manages investments on behalf of institutions, high-net-worth individuals and tax-exempt entities, such as foundations and endowment funds. The firm currently oversees \$372.5 million in assets.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540