

## Pro Con installs exterior signage on 128-room Residence Inn by Marriott in New England Business Center

September 26, 2013 - Spotlights

The exterior signage is installed on the new 128-room Residence Inn by Marriott hotel in Needham, located in the New England Business Center office park. The hotel, which is being developed by Waterford Development Corp. and owned by SXC Needham Inn, LLC, is part of a redevelopment plan by Normandy Real Estate Partners that includes four new office buildings, the hotel and two parking garages to be built in the business park over the next few years. Pro Con Inc is the architect and construction manager for the \$13.5 million design build hotel hospitality project.

"The exterior finishes are nearly complete and the exterior signage was installed in early July," said the project manager for XSS Hotels LLC. "We continue to be on schedule for a late July completion and an August hotel opening."

Pro Con Inc has designed the Needham Residence Inn to achieve LEED certification. The hotel is being built using regional & recycled materials in construction and is incorporating environmentally friendly design elements such as a white roof, over-sized windows, low-flow, water-efficient plumbing fixtures and LED lighting throughout the development.

The 89,740 s/f Residence Inn, which is designed for the extended stay traveler, will offer complimentary continental breakfast, evening social hours and each suite will have separate working, lounging, and sleeping areas. Each room will also have a fully equipped kitchen with granite counter tops, microwave, stove, refrigerator, dishwasher and coffee maker.

The building's first floor will house the hotel's lobby and reception, common areas and conference rooms. Floors 2 thru 5 will house the hotel's guest rooms. The hotel will offer 116 urban studios, 8 one-bedroom suites, and 4 two-bedroom suites, with a large hearth room, bar and lounge area, breakfast room, indoor pool & fitness room, two flexible space meeting rooms, business center and guest laundry area. The exterior design features precast concrete blocks, brick veneer, insulated metal paneling and cornice molding. The hotel's main entrance features a canopy with metal panels and double sliding glass doors. Plans call for the hotel to have covered parking for 22 vehicles and surface parking for 80 vehicles. The hotel, which is located off of Rte. 128, will serve both business and leisure travelers.

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