

Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER COVERING THE STATE

James Major President



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Name: James Major

Title: President

Company: Allen & Major Associates, Inc.

Location: 100 Commerce Way, Woburn, Mass.

Birthplace and year: Northampton, Mass., 1946

Family: Wife, Lynn; daughters: Corrie, Katie, Kira; son: Denny; also six grandchildren

College: Wentworth Institute (associates degree); New England College (B.S.);

Northeastern (M.S.)

First job in real estate or allied field: Fay, Spofford & Thorndike - Civil Engineer

What do you do now and what are you planning for the future? Oversee company's marketing and operations; planning to travel more.

Hobbies: Golf, boating, skiing

Favorite book: "The Sand Pebbles"

Favorite movie: "Caddyshack"

Key to success: Being responsive to client needs

If you had to choose another vocation what would it be? Real estate developer