



Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER COVERING THE STATE

NH-CIBOR affiliates to host step 9 in green series - Oct. 9

We are now three fourths of the way through this years series and the excitement and attendance continues to grow for the CIBOR Affiliates Green Series of presentations, we had another record attendance for our August presentation. Even with the abundance of information being promoted by USGBC and other green organizations some people are unclear as to how they can go "Green" and where to begin with the process. In an effort to address the many questions of how going green may impact our professional lives, the NHCIBOR Affiliates Committee have developed a series of twelve seminars to be presented the second Thursday of each month in 2008. Each seminar is designed to focus on a specific topic that relates to the green building process, with the format providing for roundtable discussion after a presentation by a professional on the particular topic. The seminars will be hosted on a rotating basis at LEED certified building locations in New Hampshire, The McLane Audubon Center Concord, the Portsmouth Public Library and the PSNH building in the Manchester mill yard area. Seminars will begin at 9:00 a.m. until 10:30 a.m. and will include a limited breakfast. Cost for this session is \$10 for CIBOR members and \$15 for non-members.

The ninth seminar in the series is scheduled for October 9, at PSNH 780 N. Commercial in Manchester. The topic will be centered on "Green Real Estate" from a realtor's perspective and will touch upon green specifications, leasing strategies and tools for greening the existing building stock.

The presentation will be made by Wes Tator, LEED AP, of Grubb & Ellis|Coldstream Real Estate Advisors of Portsmouth and Bedford.

Corporate America understands the need for green buildings, but this understanding is just beginning to reach smaller markets. The implications of this situation will be discussed. With 98% of commercial properties comprised of existing buildings, what green options can Realtors and other professionals offer? LEED for Commercial Interiors (CI) and Existing Buildings (EB) provide partial roadmaps to answer this question. Green specifications and leasing strategies are also important tools for "greening" the existing building stock. These tools along with case studies will be presented in this series.

Subsequent seminars will follow in a sequence reflective of the planning and building process. Remaining seminars will include:

- * November 13 - Green from the Owners Perspective
- * December 11 - Green Residential Design
- * January 2009 - Panel discussion - all speakers

The series is open to anyone that has an interest in learning more about the "Green Movement" in the New England marketplace.

To learn more about the series or to sponsor or register to attend a seminar contact NH-CIBOR affiliate committee chair Heather Rowan, business development manager for Office Interiors Ltd. at hrowan@officeinteriorsltd.com.

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