

# Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

## Gratton, Fahey and Donovan of DTZ FHO rep. landlord, Broadway Ptrs. for 105,062 s/f



1100 Winter Street, Bay Colony Corporate Center - Waltham, MA



Duncan Gratton

party administrators, self-funded plans, HMOs and other entities that pay claims on behalf of health plans. Services include national primary and complementary PPO networks, fee negotiation services, a Wisconsin-based primary PPO and a national transplant network. Well over 600,000 providers participate with MultiPlan through these networks. Incorporated in 1980, MultiPlan is owned by a group of investors led by The Carlyle Group. For more information, visit [www.multiplan.com](http://www.multiplan.com).

### About Broadway Partners

Broadway Partners is a private national real estate investment and management firm headquartered in New York City, with regional offices in Los Angeles and Chicago. Its partners represent a cross section of domestic and international private and institutional investors. The firm invests in high-quality office properties in select markets nationwide. Since 2000, Broadway Partners has acquired office properties with a value in excess of \$15 billion. For more information about Broadway Partners, visit [www.broadwaypartners.com](http://www.broadwaypartners.com).

According to DTZ FHO Partners, a leader in the commercial real estate services field with extensive experience in the Greater Boston office market, an 105,062 s/f lease renewal for MultiPlan, Inc. at 1100 Winter St. in the Bay Colony Corporate Center has been closed.

"As the exclusive leasing agent for Bay Colony Corporate Center, we are pleased to retain MultiPlan Inc. at this premier property," said Duncan Gratton, partner at DTZ FHO Partners. "Bay Colony's convenient location adds to its appeal for suburban companies and offers these important tenants a wide array of amenities for their employees."

Located on a hillside overlooking the Cambridge Reservoir, the Bay Colony Corporate Center is a four-building, 980,000 s/f office park. The 58-acre site, on Rte. 128 is just 10 miles from downtown Boston and features traditional New England red brick structures, exquisite landscaping, and 3,025 parking stalls. The corporate center also offers an assortment of on-campus amenities, including a conference center, tiered auditorium, restaurants, dry cleaning services, health club, and shuttle bus to the Alewife commuter rail station.

"Bay Colony has provided us with a first-class facility that offers all the resources that we need," said Curt Zoeller, sr. VP finance at MultiPlan, Inc. "We have experienced great success here and we look forward to continuing our presence at Bay Colony."

Duncan Gratton, Rick Fahey and Sue Donovan of DTZ FHO Partners represented the landlord, Broadway Partners. Andy Majewski, Kerry Olson and Jason Levendusky of CBRE represented MultiPlan, Inc.

DTZ FHO Partners is a commercial real estate firm offering a full range of brokerage, consulting, strategic planning, research, lease administration, marketing, lease auditing, lease portfolio and transaction management services for corporate and institutional clients alike. The senior partners of the firm have worked together for more than 20 years providing customized advisory consulting and brokerage services to an extensive range of corporate and institutional clients, both locally and on a national and international basis. The experienced professionals that make up DTZ FHO Partners have addressed the real estate needs of many industries, including life sciences, high-tech, and financial services as well as law, consulting, accounting and other professional firms, assisting clients to develop and implement customized real estate solutions that enhance their overall business strategies. More information about DTZ FHO Partners can be found at [www.dtzfhopartners.com](http://www.dtzfhopartners.com) or by calling (617)279-4555.

### About MultiPlan

MultiPlan is the industry's most comprehensive provider of healthcare cost management solutions. The company provides over 2,100 clients with a single gateway to a host of primary, complementary and out-of-network strategies for managing the financial risks associated with healthcare claims. Clients include large and mid-sized insurers, third party administrators, self-funded plans, HMOs and other entities that pay claims on behalf of health plans. Services include national primary and complementary PPO networks, fee negotiation services, a Wisconsin-based primary PPO and a national transplant network. Well over 600,000 providers participate with MultiPlan through these networks. Incorporated in 1980, MultiPlan is owned by a group of investors led by The Carlyle Group. For more information, visit [www.multiplan.com](http://www.multiplan.com).



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