

ASM hosts Executive Roundtable on company culture; lead by Miller of Salem Glass

July 21, 2017 - Construction Design & Engineering

Boston, MA The importance of a positive company culture was the subject of a dynamic discussion at a recent ASM Executive Roundtable led by James Miller of Salem Glass and hosted by Eastern Bank. There were many "lessons learned" – including these nuggets:

• Company culture helps determine a company's long term success or failure.

• If your company is a bus, get the wrong people off the bus, get the right people on the bus, and get them in the right spots on the bus.

- Make your expectations very clear to your employees before, during, and after the job!
- Knowledge must be translated into action, or it fails.
- Company culture is really defined by what people do, not what management says.
- Experience leads to beliefs, which lead to action which leads to results.
- When there are no repercussions from wrong actions or behavior, change won't occur.
- Company owners and senior managers must pay attention to culture before things go bad.

It was agreed that changing a company's culture is difficult – especially in the beginning. But it's an essential endeavor – and successful companies agree that it's well worth the effort.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540