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NorthMarq promotes Chase to managing director of Boston office

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Michael Chase

Boston, MA The Boston regional office of NorthMarq has promoted Michael Chase to managing director. In his new role, Chase will collaborate with managing director, Ed Riekstins, to co-lead the 12-person office as it continues to serve the entire New England

region, arranging commercial real estate financing for any property type through the company's nationwide network of lending partners.

“Michael's promotion represents NorthMarq Capital's successful succession planning in action,” said William Ross, president. “Michael epitomizes a new class of NorthMarq producer—technologically savvy, knowledgeable of local, regional and national markets and fully integrated into the company's culture.”

Chase joined NorthMarq Capital in 2012 as part of NorthMarq's acquisition of the former Q10 | New England Realty Resources.

In his nearly 20-years of real estate experience, performing duties in financial analysis and loan production, Chase has been involved in more than \$3 billion in CRE debt and equity transactions.

Beyond his strong production figures year after year, NorthMarq benefits from Chase's thought leadership and contributions to local, regional and national CRE publications. Recent examples of Chase's thought leadership include: 2018 commercial mortgage outlook: What a difference a year makes; Top Takeaways from the 2018 MBA CREF Convention; How Some Borrowers Can Benefit in Today's Rising Rate Environment.

“Michael's assumption of the role of co-managing director is a reflection of the unbelievable job he does for the Boston office,” said Riekstins. “Michael has his fingerprints on everything successful that is happening in the office. He is an example of future leadership of NorthMarq, starting as an analyst, succeeding in the associate producer program, and eventually earning his spot as managing director. Our team and clients alike are lucky to have him with our firm.”

Chase graduated cum-laude from Boston University School of Management with a B.S. in Business Administration with a concentration in Finance. He is a licensed real estate salesperson as well as a registered notary public in the Commonwealth of Massachusetts.