

The Georgetown Co. signs WinnCos. to 27,000 s/f lease at One Washington

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One Washington - Boston, MA

Boston, MA The Georgetown Company, a leading developer and owner of commercial, retail and mixed-use properties nationwide, has signed property developer and management company WinnCompanies to One Washington in downtown.

WinnCompanies will occupy 27,000 s/f of office space and three floors in the building located at One Washington. With the new lease, the 155,000 s/f, 16-story property is now 98% occupied.

The post-modern mixed-use building, acquired by Georgetown in 2013, features flexible floorplates, ground-floor retail options, 10-foot high ceiling heights, outdoor terraces and oversized windows. The property has undergone a number of upgrades including elevator modifications, lobby enhancements, refined lighting, new building signage and an extensive façade improvement.

Peter Farnum of Cushman & Wakefield represented WinnCompanies on the lease agreement. Mike Whitman led the leasing efforts internally for The Georgetown Co.

The Georgetown Co. worked closely in consultation with CEO Gilbert Winn, company founder Arthur Winn, WinnDevelopment president Larry Curtis, WinnResidential president Patrick Appleby and COO William Wollinger on the leasing deal.

"We are thrilled to have WinnCompanies join the dynamic tenant roster of One Washington, reaffirming their commitment to Downtown Boston and further validating the tremendous energy in and around our building," said Jonathan Schmerin, managing principal at The Georgetown Co. "With 120 of their employees at its national headquarters, WinnCompanies has a thriving business that represents the type of high caliber tenants that One Washington continues to attract."

"WinnCompanies' growth requires larger office space and the kind of modern, flexible and innovative space that One Washington delivers in a perfect location for our team members, partners and clients," said WinnCompanies CEO Gilbert Winn.

"We are committed to being headquartered in Boston and we look forward to being at One

Washington for the long term."

One Washington is centrally located in downtown with restaurant, shopping and entertainment options nearby. The property is near the newly-renovated Government Center MBTA station as well as the State Street and Downtown Crossing stations, which collectively offers tenants access to all four MBTA lines. The building also sits at the crossroads of more than \$6.1 billion of developments currently underway, including Bulfinch Crossing, The Hub of Causeway, Congress Sq., the Winthrop Sq. Garage and the redevelopment of Faneuil Hall/Quincy Market.

Already home to many of the nation's leading companies, downtown continues to experience strong leasing activity and low vacancy rates. WinnCompanies joins a diverse mix of distinguished tenants at One Washington that include Staples, Stewart Title, The Housing Partnership, Massachusetts Bankers Association, Verizon Wireless, and Donnelley Financial.

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