

## Bernheim of Halloran Sage to present at the ICSC U.S. Law Conference October 23-25 in San Diego

September 20, 2019 - Connecticut

Westport, CT Halloran Sage attorney Eric Bernheim will present at the International Council of Shopping Centers' (ICSC) U.S. Law Conference October 23-25 in San Diego. Bernheim's workshop, "Lenders and Landlords and Tenants, Oh My! – Balancing the Competing Interests in Estoppels, SNDAs and Recognition Agreements" will take place on Friday, October 25th.

Together with Sills Cummis & Gross attorney Clint Kakstys, Bernheim will explore the role each party plays in the negotiation of estoppels, SNDAs and recognition agreements. They will further discuss the common pitfalls and pressure points for each party, and the strategies for compromise and overcoming issues in order to make each party amenable.

The U.S. Law Conference provides retail real estate legal professionals the opportunity to gain industry-specific knowledge and insight from leading authorities, network with 1,400 industry peers, and earn general and ethics CLE credits.

Based out of Halloran Sage's Westport office, attorney Bernheim's legal practice includes real estate, zoning & land use, and complex commercial leases.

Attorney Bernheim is special counsel to the city of Norwalk on multiple initiatives, including the SoNo Collection, a 700,000 s/f retail center and the city's largest-ever development project. Bernheim has authored and contributed to Full Service Restaurant News (FSR) articles that address the challenges restaurants face in negotiating lease terms, and how to protect an investment from build-out to the grand opening and beyond.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540