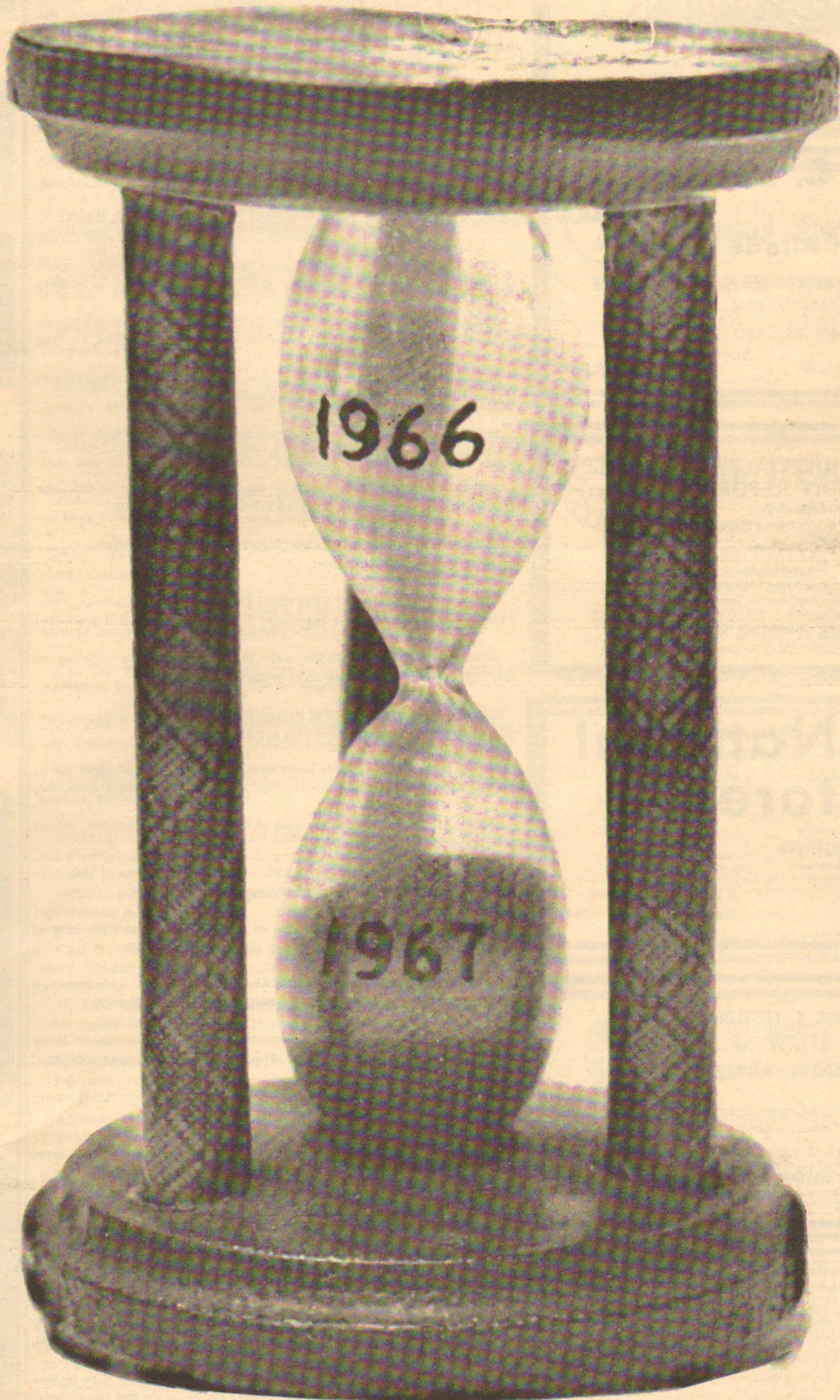


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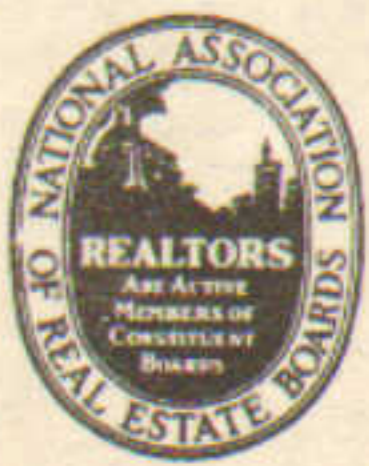
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JANUARY

JOSEPH BARTLETT tr buys Holiday Inn, Newton, Mass. for more than \$2.3 million; Harvard Trust, Aberthaw Const. hold mortgages.

WILLIAM TEE of Whittier & Bro. negotiates sale of Woburn, Mass. property involving \$162,000 to Cambridge manufacturer.

DAVID CHASE of Marden Realty completes agreement for purchase of land in South Shore Industrial Park, Hingham, by Spencer Press.

ALAN BLACKMAN of Realty Ltd. negotiates sale of Hotel 128 of Dedham to syndicate headed by Murray Shear for more than \$1 million.

RICHARD STANLEY of F.P. Morgan Co. brokers two warehouse leases in Somerville and Dorchester for Jordan Marsh and Gillette.

SPENCER CAMPBELL brokers sale of Malden plant; two buildings, 16,000 sq. ft. sold for \$150,000 to Sterling Quality Products.

CHARLES LYONS of C. Talanian Realty handles sale of Boston apartments to Joseph Tamburino for \$105,000.

HENRY WOODLAND of Ryan, Elliott brokers long-term lease of 14,000 sq. ft. in Boston for J. L. Hammett Co., school suppliers.

JOHN TUCKER of Hunneman & Co. negotiates lease of 8,000 sq. ft. in Spinelli building in Cambridge for Crimson Printing Co.

HARRY SHWARTZ and NORTON LAMB are brokers in sale of 62,000 sq. ft. of land and buildings in Portland to surgical supply firm.

GAMPEL REALTY CO. buys land for proposed Lafayette Towers in Hartford for \$300,000; Hart, Kneeland & Poindexter is broker.

ALBERT ROSOFF and Dr. HAROLD SCHNEIDERMAN sign Friendly Ice Cream for space in \$2 million Tri Town Shopping Plaza, Canton.

SCHOFIELD REALTY breaks ground for 67-unit, \$1 million Camelot apartment building in South Weymouth, Mass.

MYRON KAZANJIAN of Wm. Codman & Son reports leases involving buildings in Roxbury and Natick, Mass.

RICHARD MICHELSON of Star Realty brokers sale of 48-suite Malden apartment to N. D. Ravanis for more than \$500,000.

JOSEPH VETRANO announces plans for \$15 million shopping center in West Hartford-Farmington, Conn.

EDWARD HADDAD and TED KRUTTSCNITT of Wm. Codman & Son handle sale of six Boston buildings; first mortgages total \$765,000.

JACKSON REALTY handles sale of \$200,000 office building in Hartford; new owners name firm property manager.

GERALD ROSEN and LEWIS SERONICK of L. M. Scott & Co. broker sale of Brighton, Mass. apartment for \$212,000.

DANIEL FRANK of Hub Investors negotiates sale of Hyde Park, Mass. apartment building; Pleasant Lincoln Trust pays \$275,000.

RICHARD TOBIN announces sale of Rudman Block, Whitman, Mass. to Evelyn Price for \$140,000.

BEN LIPSON sells property and casualty departments of Max Lipson Agency; to specialize in all phases of life insurance.

WILLIAM FROTHINGHAM JR. of R.M. Bradley handles sale of Allston, Mass. plant to B. Ginsberg & Sons for \$100,000.

MICHAEL FRAGER and MICHAEL GARS of Realty Ltd. negotiate sale of four Mattapan apartment buildings for over \$175,000.

NORMAN LEVENTHAL of Beacon Construction announces lease of entire floor at One Center Plaza to Camp, Dresser & McKee.

ETHELYN GILES brokers sale of 14-acre Boothbay, Maine estate to Weston, Mass. couple for \$90,000.

CHARLES LEVIN aids in sale of 485-acre Lewiston, Maine farm involving more than \$1 million.

AREA DEVELOPMENT COUNCIL Building Fund in Portland, Maine sells 5 acres in Riverside Industrial Park for \$22,000.

FIRST HARTFORD REALTY announces expansion for \$3 million Manchester Shopping Parkade will add 250,000 sq. ft. of space.

ROLAND VEILLEUX heads new group planning 14-unit shopping center in East Bridgewater, Mass; purchase 21 acres for \$70,000.

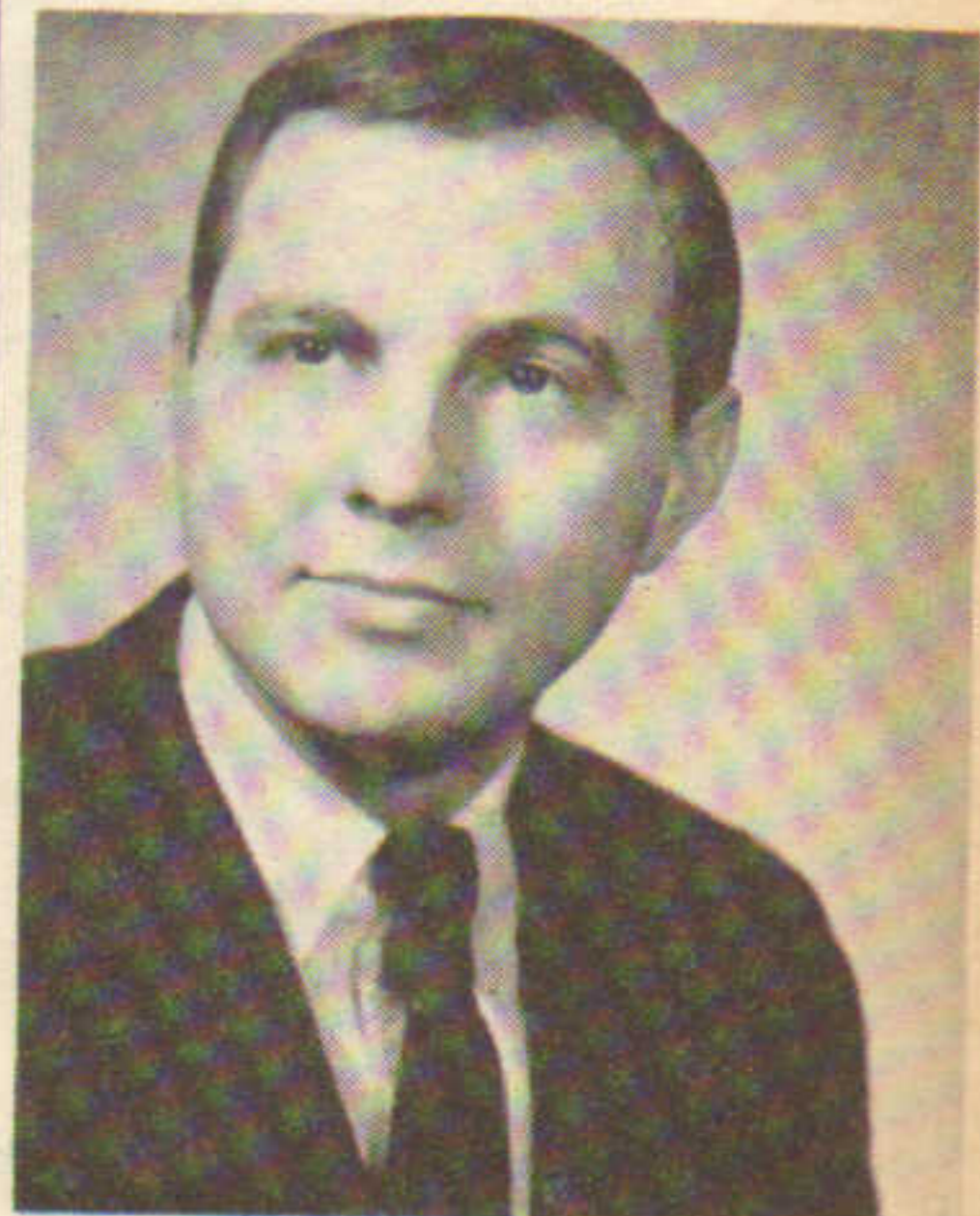
BERNARD and HERBERT MUSSMAN handle sale of one acre in New Britain, Conn.; \$80,000 paid for 20,000 sq. ft. plant and two houses.

ROBERT TOUSIGNANT, Realtor, negotiates sale of Gardner, Mass. building to Knights of Columbus for over \$30,000.

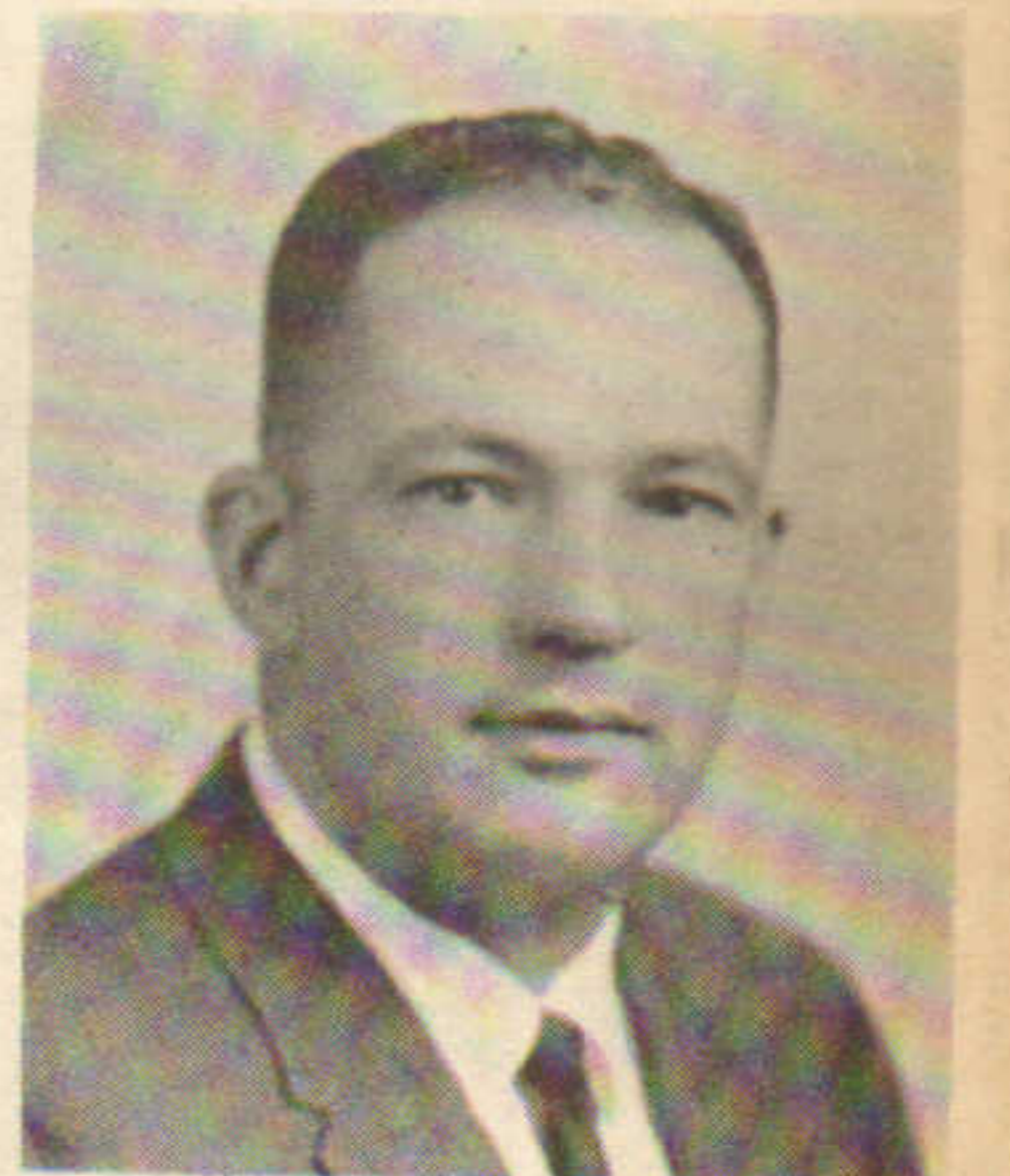
DARLING ASSOCIATES broker sale of \$50,000 Andover house; James Selden sells property to Joshua Miner.



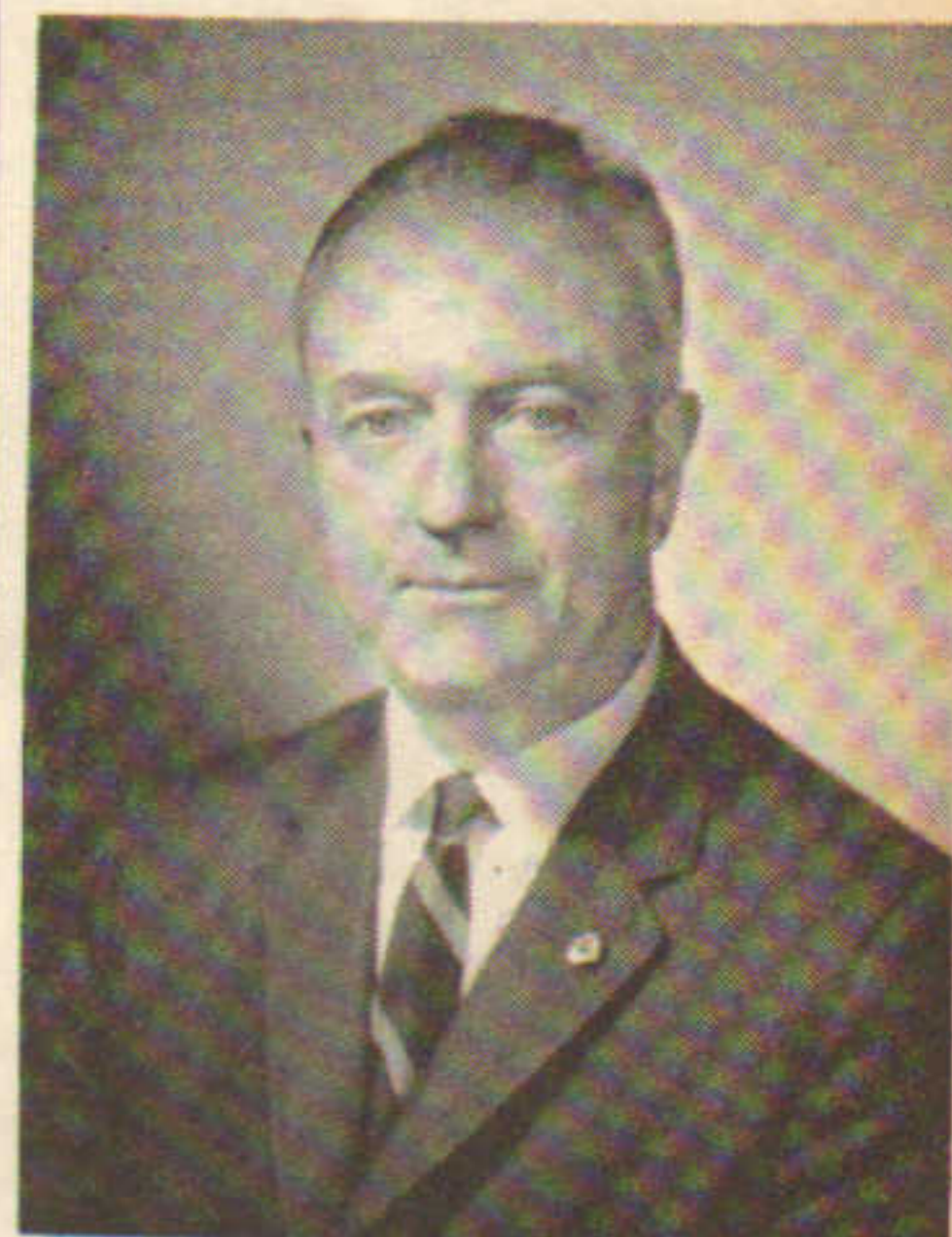
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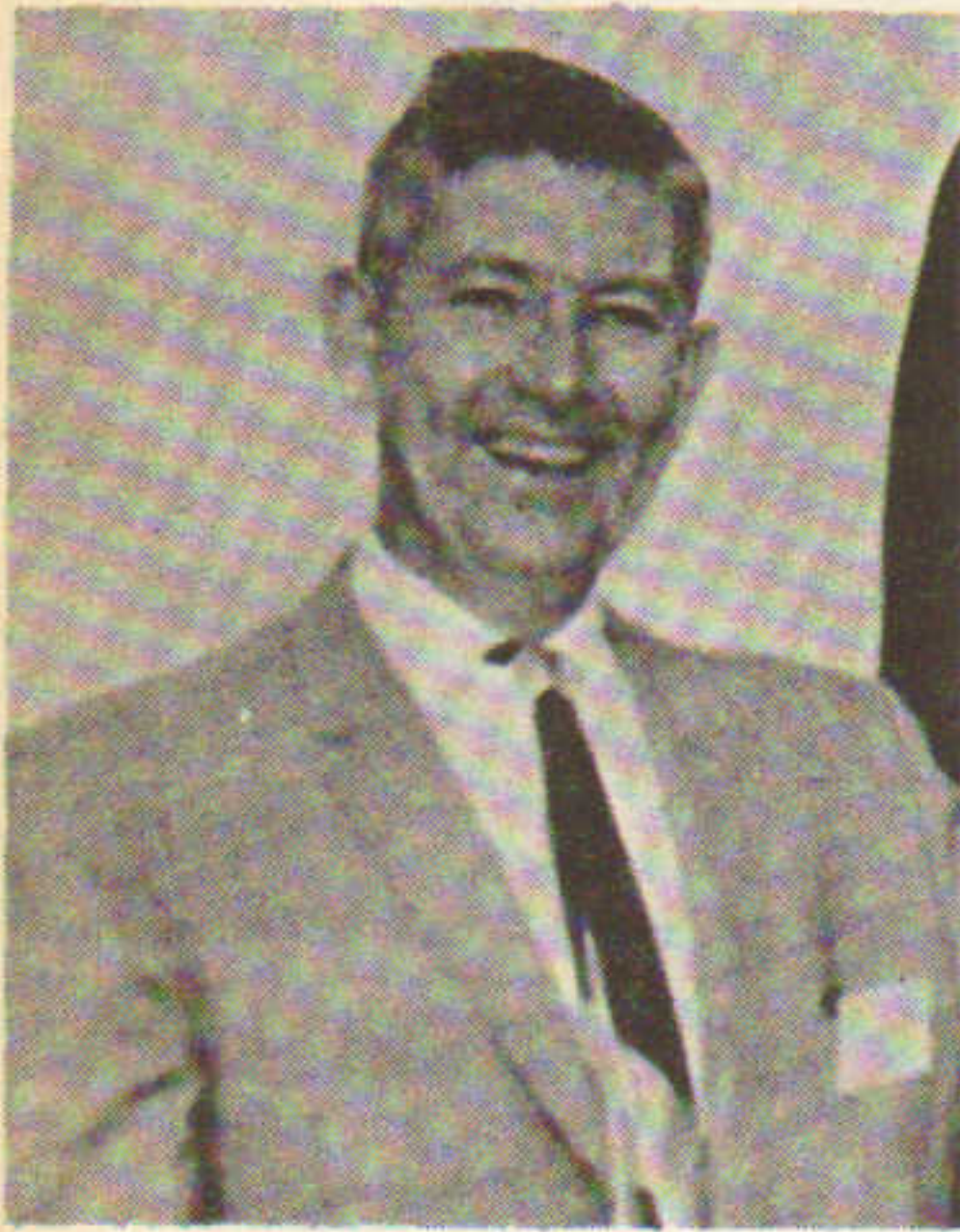
FEBRUARY



RENE POYANT
CAPE COD



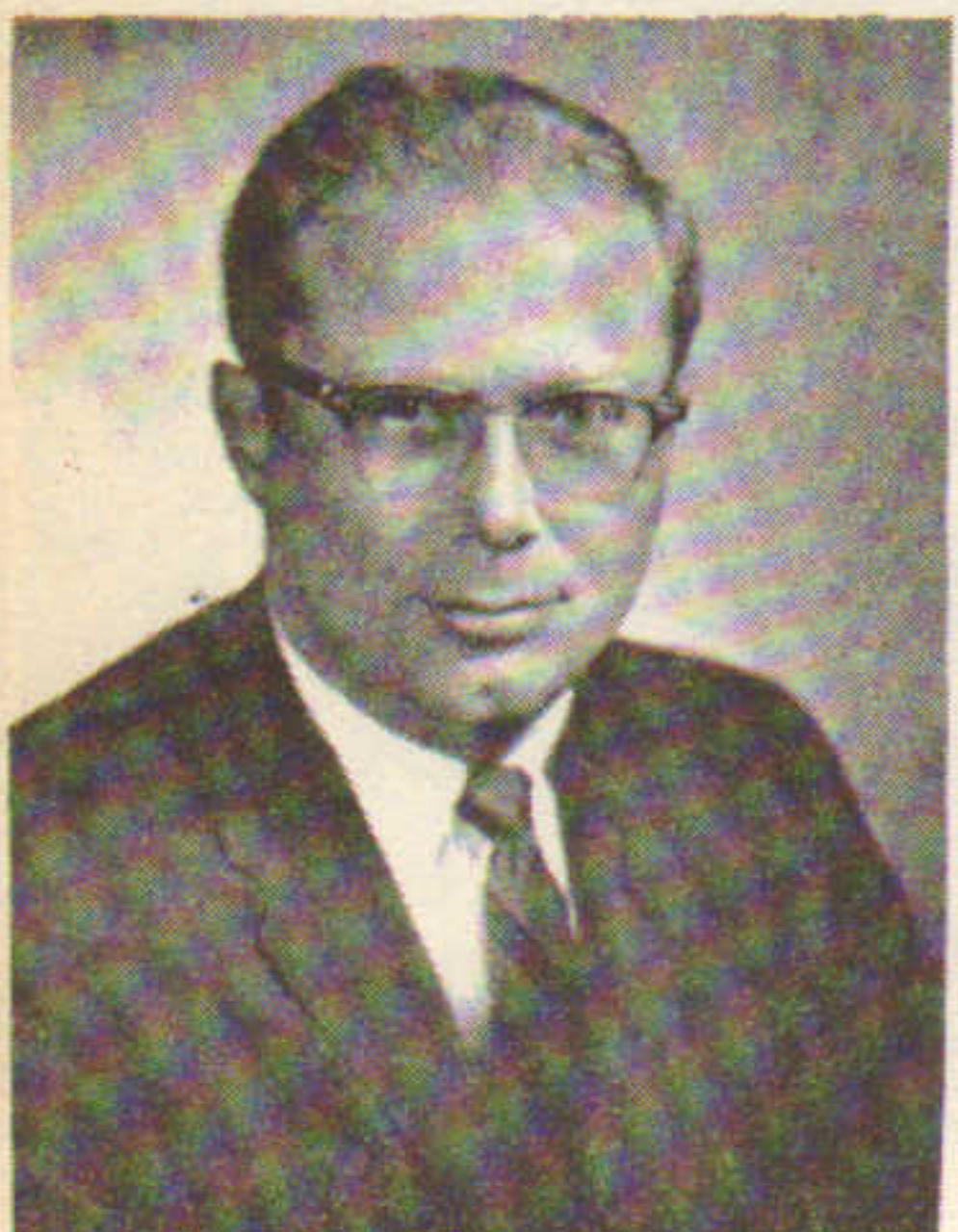
JOHN RYAN
BOSTON



JACK CONWAY
SOUTH SHORE, MASS.



BOB SPILLER
BOSTON



JAY SCHOCHET
BOSTON

CAMPANELLI INVESTMENT PROPERTIES to construct 171,600 sq. ft. distribution center for Gilchrist Co. in Randolph, Mass.

CHARLES PETITTI buys 15-unit West Roxbury apartment building for \$135,000 from Howard Rubin subject to \$115,000 mortgage.

ARNOLD HURWIT brokers 99-year lease on 12 acres in Bristol, Conn.; site for 137-unit garden apartment complex.

ALEXANDER BORAWSKI handles sale of historic Northampton, Mass. home for \$75,000.

CARLSON CONSTRUCTION Co. completes 89,200 sq. ft. shoe plant in Glacier's Route One Industrial Park in Westwood, Mass.

ROBERT G. GORDON of Maurice Gordon & Sons Realty Co. is elected director of Coolidge Bank & Trust Co.

CHALMERS REALTY negotiates sale of Tarry-A-While Hotel in Bridgton, Maine to ski shop owner.

TOM JOHNSON of Nordblom Co. leases 10,000 sq. ft. building in Southwest Park, Westwood, Mass. to music wholesaler.

C. W. WHITTIER & BRO. brokers sale of Kenmore Sq., Boston office building; will also manage it for new owners.

ALDEN GIFFORD of Ryan, Elliott handles sale of \$97,500 Boston mercantile building to Loew's Theatres.

LEO CUTLER negotiates sale of four acres on Conn. Tpke. in Stamford for Howard Johnson motel; \$250,000 involved in transaction.

HOUNSELL REALTY appointed manager of Keewaydin Shores developments in Laconia, N. H.

STROUSE, GREENBERG & CO., Philadelphia Realtors, purchase 55-acre tract in Foxboro, Mass. for proposed shopping center.

NORMAN GODIN buys former Lincoln Mills property in Pascoag, R.I. for \$5,000; plans to raze buildings for new industrial space.

STANLEY JENSEN and FRITZ LUFKIN of Hunneman & Co. are brokers in Rockport, Mass. sales involving \$284,000.

PORTLAND AREA DEVELOPMENT COUNCIL leases speculative plant containing 25,600 sq. ft. to Eastern Co. of Naugatuck, Conn.

NICHOLAS ABRAHAM purchases Four Seasons Arena in Walpole with 30 acres for \$500,000 from Antonio Lorusso.

ELLIOT PRITZKER of Dial Realty sells 30-unit Dana House in Brookline for more than \$500,000 for Norton Ellman tr.

STEPHEN HOPKINS and Boston engineering firm purchase Boothbay Harbor, Maine estate; Ethelyn Giles to be agent for lot sale.

LEO SPEAR of Holyoke named contractor for \$1.1 million Chicopee housing for the elderly project.

DONALD DOLBEN of William Dolben & Sons announces new tenant for First Realty's High Point Shopping Center in West Roxbury, Mass.

DORCHESTER SAVINGS BANK loans Howard Rubin \$175,000 for apartments in Dorchester.

CABOT, CABOT & FORBES announces plans by Servomation to build 135,000 sq. ft. plant in Middlesex Industrial Park, Stoneham.

W. LESTER HUGHES, president of Maine MLS, says group sales have passed \$20 million mark since organization in 1958.

HIGH RIDGE ASSOCIATES announce that General Time Corp. and CBS research lab to locate in Stamford, Conn. industrial park.

ALPHAGE FERLAND to build 24-unit garden apartments in East Providence worth \$300,000.

ELLIOT SHERMAN of Hub Investors brokers sale of 32-unit apartment building in Chelsea involving \$367,000.

MAHONY & CO. named by Boston Redevelopment Authority to build 14-story apartment tower in Roxbury costing \$4 million.

JOHN FALLON of R. M. Bradley announces that Mass. Tpke. Auth. will lease entire 30th floor in Prudential Tower, Boston.

WILLIAM LEGATE of Data Realty brokers sale of 17-unit Brighton apartment; John Anthony pays Richard Kent more than \$159,000.

WARREN THOMPSON of Horne Realty negotiates sale of Holliston, Mass. plant to Newton manufacturer who will relocate.

MURRAY FEINBERG of Diversified Industries International reveals plans for \$8 million center in Los Angeles.

MAXWELL RABB to purchase Beaconsfield Hotel in Brookline for \$975,000 from Everett Zola; plans apartment complex.

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MARCH

ROBERT and Leo LaFLAMME propose plans for commercial-business complex in Somerset, Mass. to cost more than \$3 million.

FRANK PORTUGAL of Riverside Trust Co. reveals plans for \$4 million apartment complex on 33-acre site in Norwood, Mass.

HURWIT & SIMONS are co-brokers in sale of 27-unit Hartford apartment; purchase involves \$290,000.

JOHN FALLON of R.M. Bradley announces that Mass. Equities, headed by Marvin Kratter, will lease space in Prudential Tower.

C. TALANIAN negotiates \$550,000 apartment sale in Boston; Elmer Locke purchases 107 apartments from Levin Realty Trust.

JOHN ALEVIZOS of Newton announces plans for more than \$3 million shoppers mall in West Yarmouth, Mass.

HAROLD MOYE reports one-third of 300-acre Riverbay Estates in Chathamport, Mass. is sold; 400 homes planned for site.

FRANK KLUK OF Kluk & Brown brokers sale of \$1 million foundry plant in Fitchburg to owners of Connecticut firm.

MYRON WIDETT reveals plan for \$150 million city-within-a-city in Quincy, Mass.; plans to transform naval air base.

EDWARD HADDAD of Wm. Codman brokers second \$1 million sale; Pilgrim Management sells Braemore Apts. to Mitchell Kontoff group.

WILLIAM PITT named rental agent for new \$475,000 Stamford, Conn. office building.

EDWARD SWARTZ negotiates placement of \$651,000 mortgage on Chestnut Hill Country Club, Brookline.

CHARLES TARBOX brokers sale of Keene, N.H. business block involving more than \$175,000.

WILLIAM COYLE handles sale of three business properties in Pawtucket, R.I.; Slater Assoc. pays \$410,000.

PHILIP EMERY negotiates sale of Gilford, N.H. property for Nelson Piper and Myles Israel; new owner plans \$1 million development.

ROGER NORDBLOM sells land in Braintree for site of new freight terminal.

ROBERT FUGERE of Cranberry Highway Realty announces plans for Wareham industrial park and airport for Monte Green.

DONALD MCGILL of C. Butts, Realtors, brokers sale of \$170,000 15-unit apartment in Quincy, Mass.

GOV. JOHN VOLPE lauds Realtors as he signs sales tax legislation; notes aid from GBREB and MAREB.

ROBERT BACHON proposes 50-unit luxury-type apartment building for Lewiston, Maine for Chateau Realty Corp.

JOHN WALSH reveals plans for \$5 million, 70-acre shopping center in Pembroke, Mass.

JOEL SCHECHTER of Investors Real Estate brokers \$2.65 million purchase of Westgate Apartments in Woburn, Mass.

LEATHERBEE & CO. sponsoring \$22 million Farm Development in Brookline; financing by Morgan Guaranty Trust of New York.

ROGERS, TALLAFERRO, KOSTRITSKY & LAMB propose \$24 million commercial-civic center development for Hartford.

GAMBEST ASSOC. announces plans for \$10 million East Hartford shopping mall for Oak Ridge Development.

JEROME GOOD ASSOC. to build two International Pancake Houses in Hartford and Bloomfield.

JULES ROY announces plans for \$10 million convalescent home and apartment complex in New Britain, Conn.

ROBERT WHITE CO. brokers \$210,000 apartment house sale in Hartford; Mrs. Harry Magun handles transaction.

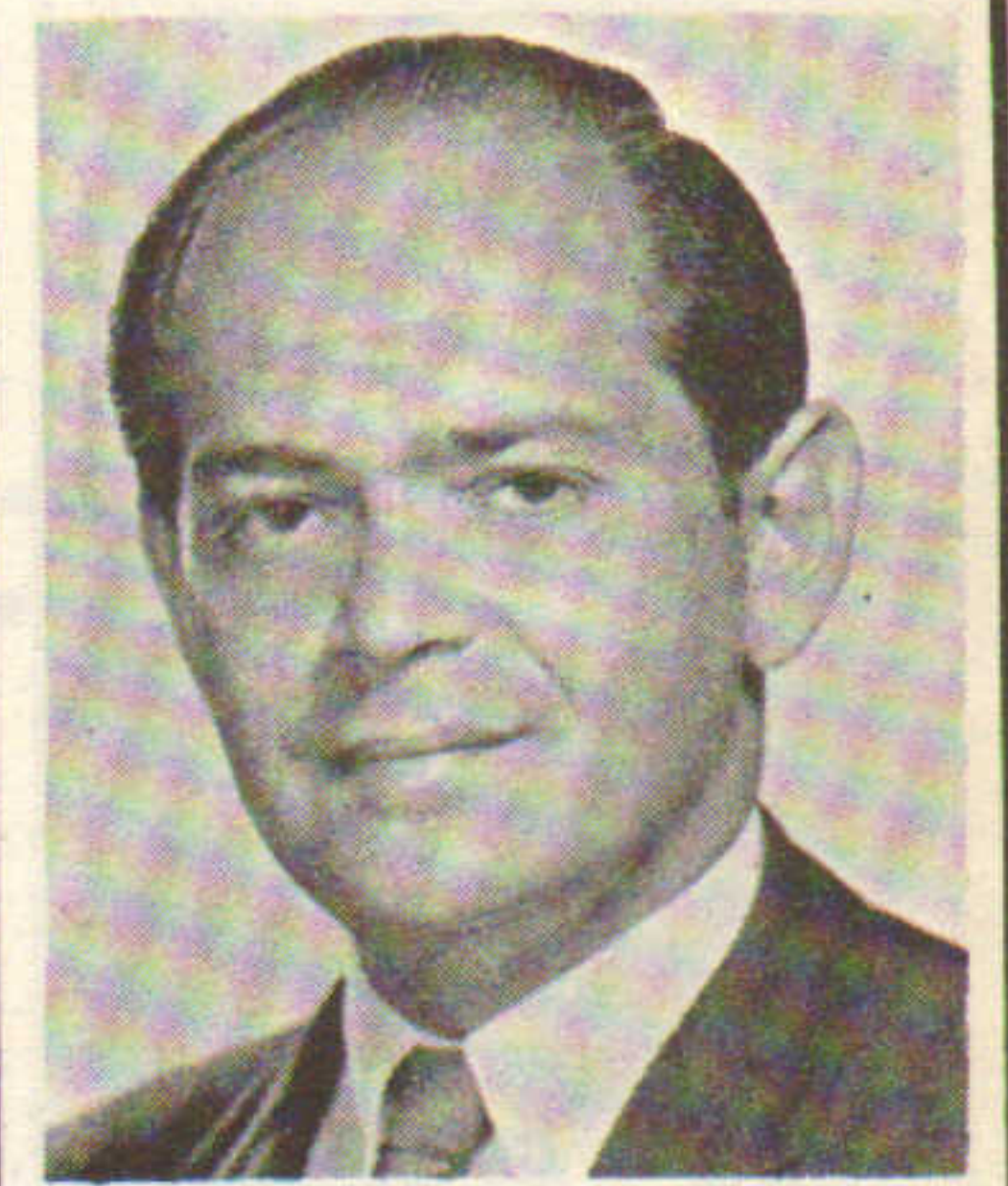
FEIST & FEIST named leasing agent for retail space at New Haven's Chapel Square commercial project.

HENRY RILEY of Hub Investors is broker in sale of 15-building residential complex from Wm. Hayes To Chas. Petitti for \$577,000.

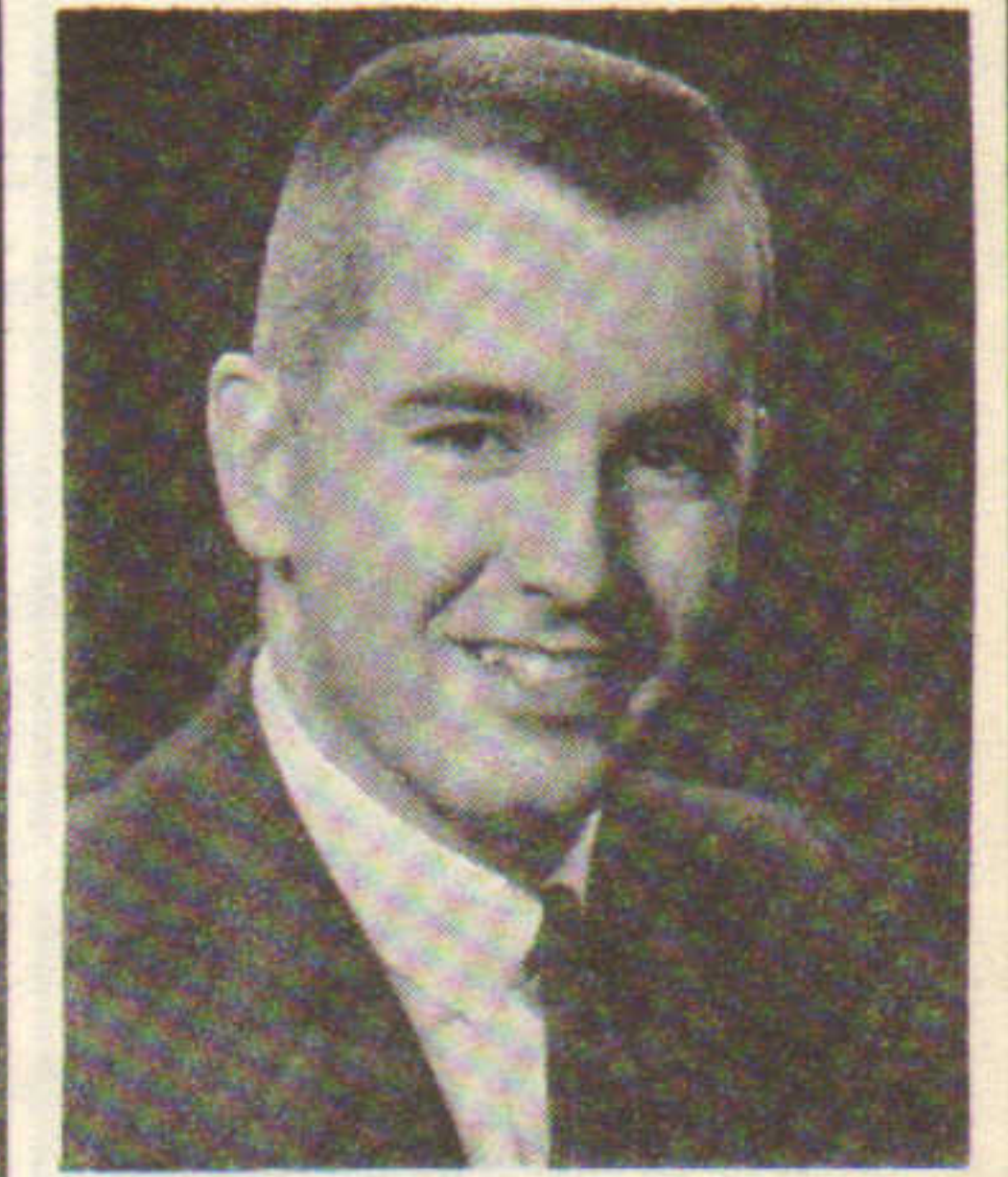
HOWARD REALTY gets \$5.5 million permanent financing from John Hancock Life for 15-story office building in Providence.

ANTHONY COVALLI of MacMillan & Co. handles sale of Springfield property to B.F. Goodrich Co.

MICHAEL PACELLA, developer of 104-acre Randolph industrial park, announces sale of 12 acres to two Boston firms.



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BOSTON



JACK PECKHAM
BROOKLINE, MASS



ARMAND GAGNE
HARTFORD, CONN.



JOE MONTEFUSCO
PORTLAND, MAINE



ED DAGNINO
BOSTON

APRIL



CHARLIE HORNE
FRAMINGHAM, MASS.



BOB TIGHE
BROCKTON, MASS.



BILLY STEIN
BROOKLINE



ED TOUSIGNANT
FITCBURG



JOHN CARROTT
CONNECTICUT

BOB GORDON of Maurice Gordon & Sons realty announces \$million lease at 140 Federal Street, Boston.

MONTE F. GREEN, announces plans for year round stadium site in Wilmington, Mass.

JCR REALTY TRUST, Rene L. Poyant and Clifford W. Dow, Jr., trustees plan development of new Centerville Shopping Center.

B&B REALTY of Orleans, Mass., to build 8300 sq. ft. store in Orleans Shopping Plaza. William Bloom and Son, Providence, is designer.

MICHAEL CIOLEK, of Ciolek Construction Co. starts construction of New \$200,000 South Hadley Medical Center.

WILLIAM J. STEIN of Stein Realty & Development Co., Brookline, brokers 96 unit medical building for Comed Realty Corp. for \$650,000.

A. J. TAMBONE plans to spend \$4-4.5 million for 31 acre shopping center in Andover, Mass. Opening is scheduled for mid-1967.

JAMES LOUZOTIS of New London, Conn. named exclusive leasing agent for Suburban Development 372 unit Garden Apartment project.

JIM RALEIGH of G. L. & H. J. Gross handles \$175,000 Providence sale of Barnaby Building to Peoples Savings Bank.

CABOT, CABOT & FORBES begin construction on new 40 story office building on parcel 8 of the BRA. Cost will be over \$1 million.

SAUNDERS ASSOCIATES plans 30,000 square foot building on a six acre site in Nashua, New Hampshire.

AGOSTINI CONSTRUCTION CO. is builder for \$600,000 Glass-Tite Manufacturing building in Providence, R. I.

JOSEPH ALLARD, of Martin-Allard, announces plans for a 12 acre commerce center in South Burlington, Vermont.

J. L. KISLAK organization of Newark, N. J., handles \$850,000 mortgage for two story municipal building in Englewood, Col.

ANTONIO POMERLEAU brokers sale of Vermont Shopping Center in Burlington; N. Y. investors pay \$750,000 to William Hauke and son.

WILLIAM LEGATE and **ARTHUR YAFFE** of Data Realty handle sale of \$292,000, 28-unit East Boston apartment building.

FIRST HARTFORD REALTY reveals plans to construct 19-building apartment complex near Torrington Parkade.

WILLIAM ST. ONGE, director of Sanford, Me. Industrial Dev. Corp., announces American Cyanamid will build multi-million plant there.

SIDNEY GOODE of White Acre Assoc. receives \$1,685,000 building permit for Searstown Shopping Center in Leominster, Mass.

PARAMOUNT DEVELOPMENT CORP. announces that American Optical will build 30,000 sq. ft. plant in Framingham Industrial Park.

NORDBLOM CO. to develop 16-acre Braintree Industrial Park site; IBC chairman William Brooks says 200,000 sq. ft. to be available.

DONALD BREWER announces plans for \$15 million stadium and shopping center complex in Hartford.

LEWIS JOSLYN of Haverhill Industrial Comm. announces Ward Hill Corp. will locate in Rte. 495 industrial park.

DATA REALTY'S William Legate, Jay Goose and Arthur Yaffe negotiate sale of \$264,000, 24-unit Plainville, Mass. apartments.

MERRITT PARKWAY IND. PARK gets \$500,000 Coastal Abrasive plant; 45,000 sq. ft. plant to be built on 5.6 acre site.

RITTENHOUSE & GAY handle sale of two Hartford apartments; transactions involve \$378,000.

ELLIOT PRITZKER of Dial Realty brokers sale of Framingham business block; Benjamin Lloyd pays \$50,000.

WILLIAM HOWARD of Henry Savage Co. gets \$2 million permanent financing for garden apartments in Beverly, Mass.

THOMAS KELLY broker in two transactions for Western Mass. Electric Co. involving \$685,000.

R. JOHN GRIEFEN of Cabot, Cabot & Forbes handles sale of eight acres in Westwood Industrial Park to General Electric Co.

BARROWS & WALLACE CO. of Hartford report record-breaking year; announce opening of 17th office in Milford, Conn.

BERT DRUKER announces signing of lease with Smith-Corona-Marchand for 15,000 sq. ft. building in Castle Square renewal area.

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SPRINGFIELD CENTRAL BUSINESS DISTRICT INC. announces plans for \$40 million development in downtown area.

MILTON H. SHAW of Sudbury wins GBREB's Realtor of the Year award for second time.

FIRST HARTFORD REALTY gets \$3 million building permit for Torrington Parkade.

CARLSON CONSTRUCTION CO. to build Curtis Farms' shopping center in Marshfield; Giant and Sears to have units.

HAROLD MOYE handles \$500,000 transaction as Chatham Tides Motel is sold to California couple by Marshfield residents.

WINDMILL REALTY brokers sale of land for site of \$200,000 Ocean Spray Cranberry House in Falmouth, Mass.

FIRST FINANCE MORTGAGE GROUP of Malden arranges financing for developer Ernest George's Neponset Valley Park apartments.

ROBERT LEVENTHAL announces Sperry Rand has leased space in Beacon Construction's second building at Wellesley Office Park.

HARRY SHWARTZ brokers sale of Portland's Lafayette Hotel; Jess Storey heads group of new owners, plan \$1 million renovation.

SAM TAMPOSI and GERALD NASH announce plans to build 12-story office building in Nashua, N. H.

FLORENCE KATES named sales agent as Arnold Forster buys 100 acres in Sharon for \$175,000 for residential development.

FIRST REALTY CO. breaks ground for \$6 million 221-d-3 apartments in East Boston.

STEPHEN GIFFORD and RALPH DOERING of Hunneman handle sale of two Boston buildings to Atlantic Monthly magazine.

RICHARD KATES and ELLIOT CONVISER buy \$125,000 Boston apartment through Daniel Frank of Hub Investors Co.

HENRY PRICE and EMIL SZTUCINSKI of Star Realty negotiate sale of \$116,000 business block in Roslindale, Mass.

ROMEO DeBLOIS arranges sale of Hartland at Weirs, estate of Myron Hart, to Mr. and Mrs. Seth Keller.

ALEXANDER BORAWSKI and DEBORAH THAYER co-broke sale of 370 Williamsburg acres for \$43,000 to Margot Jones.

PINE REALTY TRUST sells \$75,000 South Weymouth, Mass. apartment and business block to Robert Spence and Peter LeMotte.

ARBOR HOMES gets \$390,000 mortgage from Waterbury, Conn. Savings & Loan Assn. for six-acre garden-town house apartments.

BERT GIBBES and HENRY REILLY of Hub Investors broker sale of 60-unit Boston partment involving \$450,000.

MYRON ROBERTS of Newton takes office as member of Mass. Parking Authority; developer sworn in by Gov. Volpe before family.

CLEVELAND CORP. signs contract for \$2.3 million remodeling of Hotel Somerset property for 352-car garage with Gage-Martinson.

GRAEME ELLIOTT, DEXTER MARSH, WILLIAM FRYBERG, WILLIAM McCALL, EDWARD WERNER, NORMAN BROWN and RICHARD WAGNER elected to Society of Industrial Realtors membership.

LINCOLN GILES of Andover, Mass. announces plans to build \$250,000 shopping arcade in Augusta, Maine.

SHIRL TOOLIN of Bartini Realty brokers \$90,000, 626-acre sale of Marlboro school estate to group headed by Alfred Lenardson.

FIRST HARTFORD REALTY gets \$2.9 million construction loan from Society for Savings for Torrington Parkade.

FIRST REALTY of Boston's \$12 million Tremont-on-the-Common apartment complex in Boston topped off.

ARMCO STEEL and Techbuilt join forces to develop homes and apartments.

OLD COLONY OIL sells more than two acres in Cambridge, Mass. to American Consumer Industries for \$225,000; buildings included.

STELIO VAULITIS of Eagle Realty brokers sale of 27-unit Allston, Mass. apartment involving \$236,000.

RITTINHOUSE & GAY handles sale of 12-unit apartment in West Hartford, Conn.; Leonard Farmer pays \$87,000.

ROGER NORDBLOM brokers sale of 4.5 acres in Braintree; freight firm pays \$215,000.



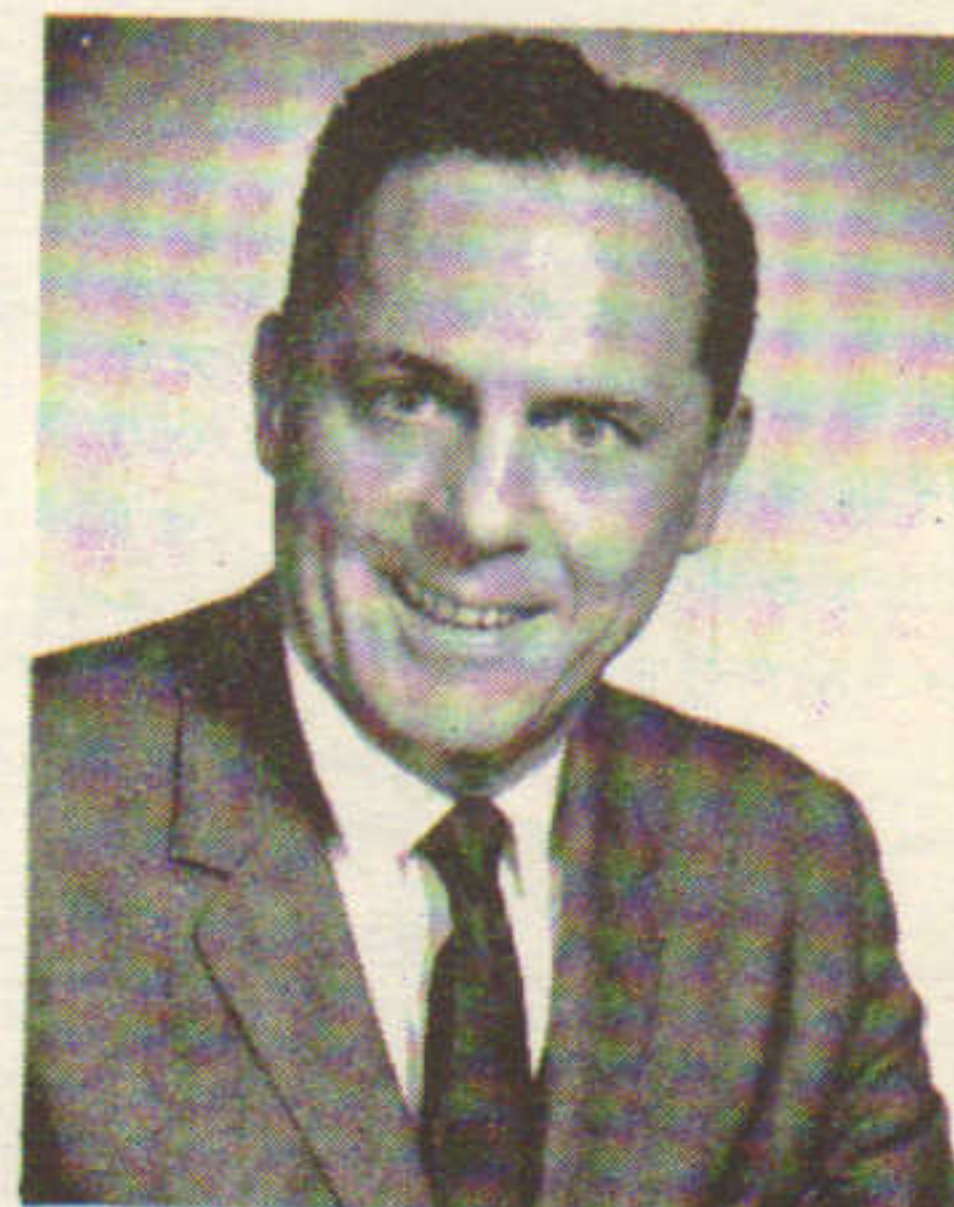
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HARRY BENNETT
CONNECTICUT



CHARLIE LEVIN
MAINE

NATHAN HURWITZ handles \$90,000 sale of 12-unit Hartford apartment house; Isadore Filkoff new owner.

BRISTOL CENTRAL REALTY pays \$785,320 for land in redevelopment project; Joseph Vetrano is leasing agent for firm.

NEW BRITAIN INDUSTRIAL PARK holds four groundbreakings; food, printing, tool and fabrication firms to move in.

A.C. WHITE negotiates sale of Paramount Theater building in Springfield, Mass.; new owner is Western Mass. Theaters Inc.

JAMES RALEIGH of G. L. & H. J. Gross auctions Cold Spring House in Wickford, R. I. for \$150,000; Regnier and Brandt new owners.

LESLIE STRICKLAND appointed real estate manager at R. P. Smith & Sons in Providence.

DASHEL ASSOCIATES handles \$450,000 mortgage financing for 100-bed Fairhaven, Mass. nursing home.

ANTHONY FEMMINO of Star Realty sells 23-suite Melrose apartments to Bay Colony Corp. for \$165,000.

CHARLES SPAULDING and GEORGE SLYE open new office to handle industrial and commercial development, property management.

GORDON BLOOM of Elm Farm Foods signs financing agreement with National Shawmut Bank for Lynn urban renewal shopping center.

EDWARD DUNCAN takes over as president of Council B of Greater Boston Real Estate Board.

ROGER CURTIS to head new commercial department at Hickok & Boardman real estate firm in Burlington, Vt.

SOL SULKA of Turnpike Plaza Assoc. announces plans for Cinema Shopping Center in Lewiston, Maine.

RIVERSIDE INDUSTRIAL PARK in Portland sees opening of DuPont warehouse; facility owned by Area Development Council.

STEPHEN COLBY, PHILIP MARX, JOHN WHITCOMB, HAROLD LABBE, JAMES LYONS, WILLIAM SEVERANCE and CHESTER F. HORNE are Maine's Realtors of the Year.

BRAGDON AGENCY negotiates sale of oceanfront property in York Harbor, Maine through Previews Inc.

GRAEME ELLIOTT brokers Eastern Co. purchase of 6-acre site in C. C. & F's Westwood Industrial Park.

BURT SHOCKET of Realty Investment sells 17-unit apartment for Bardfield Realty Trust to Esquire Realty Trust.

AL ZUKER and BUZ SCHOFIELD open 67-unit Camelot Apartments in South Weymouth, Mass.

SPRINGFIELD REDEVELOPMENT AUTH. announces U.S. Envelope will build \$3 million plant in North End urban renewal area.

BRAD WHITE wins first display ad award sponsored by Journal at annual convention of New Hampshire Association of Realtors.

JOSEPH BOVE and ERNEST NEWCOMBE co-broker sale of \$200,000 Rutland Motel as result of advertisement in Journal.

ROBERT PIHLCRANTZ assumes presidency of GBREB; C. W. Whittier & Bro. partner succeeds S. Maxwell Beal of A. W. Perry.

L. BRADLEY HUTCHINSON to build \$3 million luxury apartment complex in Melrose, Mass.

PERINI CORP. and PETER KANAVOS get court O.K. to build \$4 million, 336-room Marriott Motor Hotel in Newton near Rte. 128.

RICHARDSON & COLLINS REALTY leases 15,000 sq. ft. building in Lamont Corp.'s Weymouth industrial park to Allied Resin.

CARROLL SHEEHAN of Hunneman & Co. leases space in Gerber Sales Building, Waltham to Communications Systems Inc.

FIRST HARTFORD REALTY announces 100% occupancy achieved at Manchester Shopping and Office Parkade in Connecticut.

VALLEY SQUIRES REAL ESTATE named leasing agent for new \$150,000 professional building in Avon, Conn.

GEORGE VAKALIS of John Hayes Real Estate says Brainard Industrial Center is 98% occupied.

WILLIAM H. TIRKOT appointed executive vice president of Conn. Association of Real Estate Boards.

T. J. HACKETT leasing agent for Manchester, Conn. industrial park.

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for the Holidays
and Happiness throughout
the New Year*

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FIRST HARTFORD REALTY will build 22-story office tower in Providence, second tallest in state.

RAYMOND BEAL of Berkshire Realty negotiates sale of Barrington House Hotel for \$500,000.

CHARLES PARISI and CHARLES SALVO announce plans to develop 350-acre industrial complex in Tewksbury, Mass.

NORDBLOM CO. plans six new buildings in Northwest Industrial Park in Burlington, Mass.; George Macomber to be contractor.

NORMAN BARRETT of R.M. Bradley signs Polaroid Corp. for lease of 40,000 sq. ft. of offices at Hobbs Brook Park, Waltham, Mass.

LEATHERBEE & CO. begins work on \$175,000 shopping center in Allenstown, N. H.; Alphas Construction is contractor.

RICHARD SHEIN negotiates sale of Providence apartment; Lewis Weinstein pays \$75,000 to William Matzner.

MESSINA INDUSTRIAL PARK in Braintree to be site of \$1 million plant brass and copper firm.

WILLIAM CODMAN & SON purchases Olive Thornton Real Estate office in Wellesley, names Viola Wood manager of new branch.

DAVID M. BLAIR appointed director of real estate for Friendly Ice Cream Corporation.

ATLANTIC CORP. of Boston announces 38,000 sq. ft. Bradlees store will be built at its Teaticket Plaza in Falmouth, Mass.

BRILL REALTY brokers sale of 33-unit apartment in Bristol, Conn.; Dapant Construction gets \$365,000 from Pasquale Amarnate.

CALDOR INC. purchases 10 acres adjacent to Framingham Shoppers' World for construction of 100,000 sq. ft. store; pays \$600,000.

LAWRENCE INDUSTRIAL PARK to be site of two plants totaling 400,000 sq. ft.; Julius Cohen, Brookline, pays \$110,000 for 25 acres.

LOUIS MORGANSTERN pays \$163,800 for land to expand auto firm in Windsor Redevelopment area in Hartford, Conn.

RICHARD SIMMONS named Realtor of the Year by Middlesex Board of Realtors.

CAMPANELLI INDUSTRIAL PARK sees Bradlees, College Town, Touraine Paints & Quincy Trust Co. open units.

THOMAS J. FLATLEY announces plans for construction of \$1.5 million shopping plaza in South Weymouth, Mass.

JOHN MORRISON of Esquire Realty, Peterborough, named broker for Crotched Mt. recreation development in New Hampshire.

THEODORE BERENSON and BEACON CONSTRUCTION win contract for \$40 million Worcester Central Business District redevelopment.

SHOPPERS' WORLD, Framingham, to be site of first Jordan Marsh basement store outside of Boston.

LAWRENCE HENRICH gets financing from Quincy Savings for Pembroke Shopping Center.

WILLIAM McKENNAN of Hunneman & Co. handles sale of land in Medford, Mass for new auto sales-service building; \$80,950 deal.

JOHN KENNEDY wins sales contest sponsored by Ralph Foster & Sons, Fitchburg real estate firm.

WILLIAM D. MILLER of Groveland is elected president of the Greater Haverhill Board of Realtors.

SOUTH SHORE PLAZA, Braintree, gets U.S. Royal as 53rd tenant in complex; theatres and office building under construction.

GORDON HALL III of R.M. Bradley negotiates lease for State Street Bank & Trust Co. for First Realty in Government Center site.

BRANDEIS ASSOC. sells 25-acre parcel for \$325,000; Manchester, Conn. site to be location of \$5 million apartment complex.

TIGHT MONEY subject of seminar sponsored by GBREB; Boston bankers disagree on effects.

SCOTT and LEE ALLEN of Brookline are named agents for 900-acre Kent Locke Lake Colony in North Barnstead, N. H.

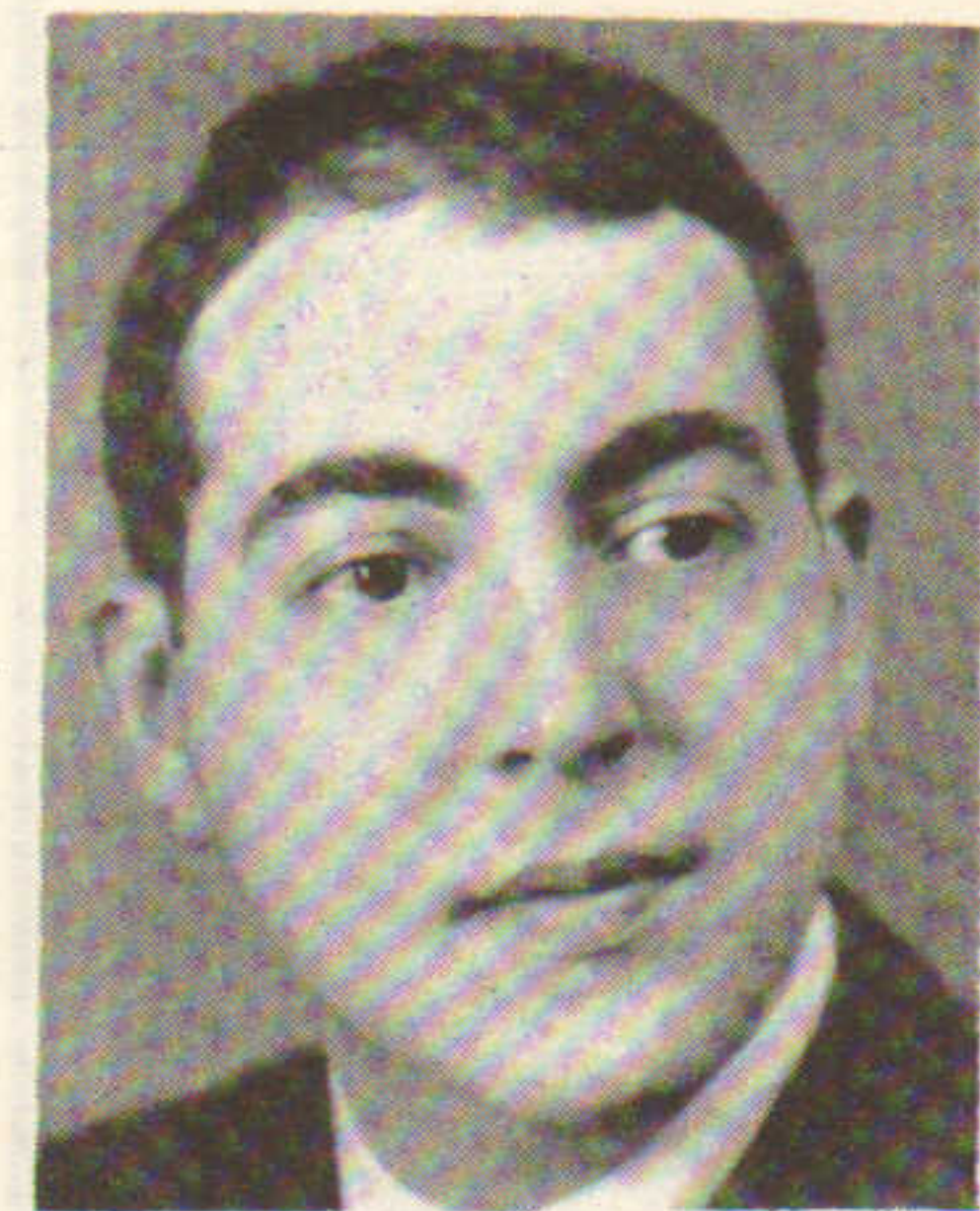
AL JENNE of Essex-Rockingham Realty is named exclusive broker for Treasure Island on Lake Winnepesaukee, Alton, N.H.

JOHN O'NEILL elected head of E. Mass. chapter of SREA; Foster, Sirois and Manning also elected to posts.

BARROWS & WALLACE CO. opens 17th office in Milford, Conn.; Alan Graber appointed sales manager of new branch.



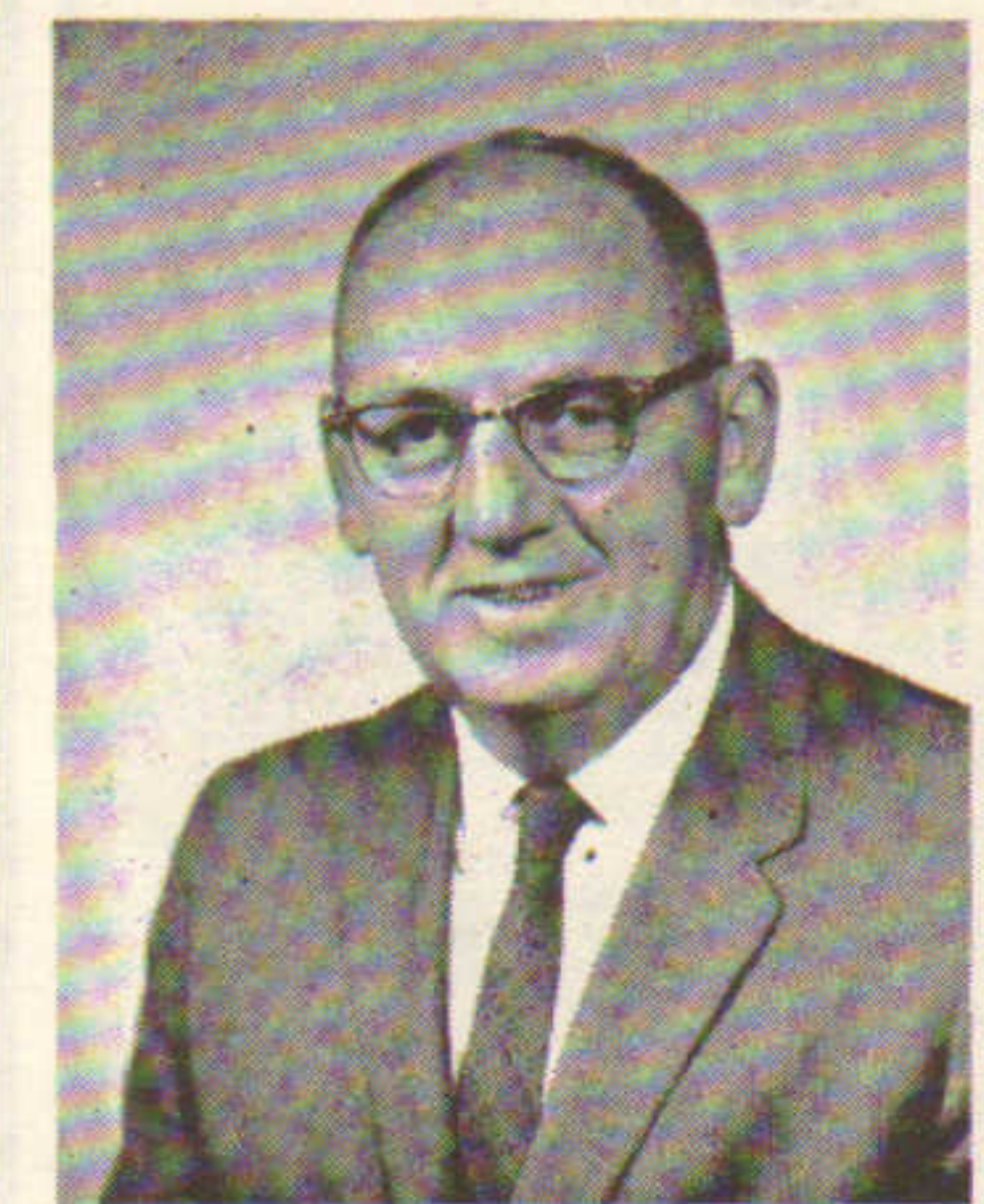
HARRY GAMP
HARTFORD, CONN.



JOHN DEQUATTRO
MANCHESTER, CONN.



R.A. HURLEY
RHODE ISLAND



WALLACE MARDEN
HINGHAM, MASS.



FLORENCE KATES
SHARON, MASS.

JULY



ROGER MARTINEZ
WOBURN, MASS.



ROBERT KATZ
NORWALK, CONN.



HAROLD KONOVERT
HARTFORD, CONN.



NORMAN GOSLINE
GARDNER, MAINE



LES STRICKLAND
RHODE ISLAND

N. W. KENNY of C. W. Whittier & Bro. brokers purchase of Rowe's Wharf, Lynn-Revere Wharf by restaurateur John Carzis.

LEGGAT, McCALL & WERNER named exclusive agents for 207-acre H. P. Hood property in Beverly, Mass.

HUDSON ELDRIDGE of O. Ross Ragan Co. in Chatham, Mass. wins first regional display ad award presented by Journal at convention.

FRANCES ASH of Keene, N. H. is named Realtor of the Year by Monadnock Region Board of Realtors.

O'SHEA INDUSTRIAL PARK announces Cormier Mills will build \$720,000 plant in Laconia, N. H. facility.

FRED PHILLIPS of Brookline is selling broker in transaction involving 69-acre lake property in Webster, N. H. through Previews.

RICHARD HALLET negotiates sale of plant in New Bedford industrial park to manufacturer for \$403,000.

VERMONT INDUSTRIAL BUILDING AUTHORITY guarantees \$2.22 million loan for new plant to keep Fairbanks Morse in St. Johnsbury.

NASSOIT-SULZBERGER CO. of New York joins Providence group to build 23-story apartment in renewal area.

SPRAGUE-COVINGTON CO. to construct \$1.7 million high rise apartments in Warwick, R. I.

C. W. WHITTIER handles sale of 33 acres in Lexington for site of new Ginn & Co. publishing plant; \$700,000 paid for property.

SAMUEL SILVER of Star Realty brokers sale of 39-unit Quincy apartment building for \$500,000.

CARL BARDH and MURRAY BREWER negotiate sale of Lawrence office building to Maurice Gordon & Sons.

MALCOLM MacDONALD and FRANK SHEEHAN of Realty Investment broker sale of Arlington apartments for reported \$1 million.

WORKINGMEN'S COOPERATIVE BANK opens branch office in West Roxbury, Mass.; Commissioner John Hynes attends ceremony.

LLOYD HOOVER and TREND REALTY co-broke sale of 150-acre Hardwick, Mass. estate through Previews.

SAMUEL KRANSBERG breaks ground for shopping center in North Reading, Mass.; supermarket to be first tenant.

SANFORD, MAINE URBAN RENEWAL AUTHORITY hopes for new downtown as city approaches 200th anniversary in 1968.

HARRY SHWARTZ handles sale of Portland office building; Forest Avenue Realty plans extensive remodeling of interior.

JAY GOOSE and LEONARD ROSS of Data-Realty broker \$173,000 net-net plant lease in Lewiston, Maine.

WARREN THOMPSON of Horne Realty handles lease of Framingham building to Fontaine Construction Co. of Springfield.

WALTER CONNOR brokers sale of former brewery in Lowell to Wakefield Industries; new owner plans \$200,000 expansion.

CONN & JOHN REALTORS negotiate sale of \$1.25 million properties in Brattleboro, Vt. to be developed as regional shopping area.

L. M. SCOTT & CO. handles sale of Brookline apartments involving \$145,000.

GEORGE VAKALIS of John Hayes Real Estate announces Ford and G. M. will locate in Brainard Industrial Center, Hartford.

BLOOMFIELD INDUSTRIAL DEV. COMM. to develop 84-acre industrial park; ruler manufacturer first to build plant.

ASHLEY HOWES of Previews reports sale of Wilton, Conn. 5-acre estate for \$107,000.

J. D. REAL ESTATE announces sale of Manchester apartment complex for \$400,000.

LEONARD FARBER shows plans for \$350,000 office building in Danbury, Conn. urban renewal area.

HAROLD OLIVER and JOHN GALLANT cooperate on sale of Methuen, Mass. apartments for \$200,000.

HARRY VON ROSENVINGE of Nordblom negotiates sale of Medford plant for \$190,000.

FRED FOLEY is successful bidder in sale of Portland Water District building; pays \$86,010.

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A business is known by the clients it serves.

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SPAULDING & SLYE to develop 12-story office building for New England Gas & Electric Assn. in Cambridge, Mass.

MAXWELL RABB gets \$1 million mortgage to purchase Beaconsfield Hotel, Brookline; plans 700-apartment complex on site.

STEPHEN DAVIS and SUMNER WELD, of Studley and Bradley offices, brokers in Dreyfus purchase of Boston commercial properties.

DONALD DOLBEN leases space in Bert Druker's Boston building to British tailoring establishment.

STEPHAN RUBINSTEIN of R. M. Bradley leases retail space to Sears Roebuck in Maynard, Mass.

LEONARD ROSS and JAY GOOSE of Data Realty sell Worcester apartment buildings for \$212,000; second sale in three months.

E. ROBERT GARY named exclusive agent for Warwick, R. I. \$250,000 professional building.

GIBBS OIL CO. buys Portsmouth, N. H. residential property through Charlie Gray Agency.

CAMBRIDGE REDEVELOPMENT AUTHORITY conveys 29 acres to NASA; 13 acres for private redevelopment.

JOSEPH GIULIANO announces opening of \$1 million Hilltop Towers apartment complex in Waterbury, Conn.

ERNEST M. HELIDES JR. markets 185-acre Berkley, Mass. farm estate to medical group through Journal advertisement.

SPRINGFIELD REDEVELOPMENT AUTHORITY gets \$272,200 for site for Holiday Inns' 13-story, 265-unit motor hotel.

JOHN HANCOCK LIFE lends Charles River Park \$3.5 million for 14-story Holiday Inn complex in Boston's West End development.

ROLAND KRATZER CO. handles \$600,000 loan for paper plant in Decco Industrial Park, North Haven, Conn.

PROVIDENCE REDEVELOPMENT AGENCY reports \$1.2 million addition for bus terminal in Weybosset Hill renewal area.

WILLIAM STEIN brokers sale of luxury Brookline apartment building; Alan Zuker sells to Maurice Gordon & Sons.

H. BRUCE PARKER of Nordblom brokers sale of Somerville building for \$123,500.

EDWARD STEVENSON of Newport Inc. negotiates land sale to construction firm for 50,000 sq. ft. building in Braintree.

CHARLES O'NEAL handles transaction in Stow as former mill is purchased by Assabet Realty Trust for \$85,000.

JAMES PAFFORD and RENE POYANT exclusive agents for new shopping center in Falmouth, Mass.

RALPH STEVENS elected president, ARTHUR MADDALENA named Realtor of the Year by Cape Cod Board of Realtors.

J. L. KISLAK ORGANIZATION handles brokerage in move by publishing firm from Stamford to Greenwich, Conn.

AYER INDUSTRIAL PARK plans 135-acre facility and announces manufacturing firm will build \$1 million on 150,000 sq. ft.

BERT DRUKER announces groundbreaking for industrial plant in Castle Square urban renewal area.

GERALD NOWLAN of Weymouth elected president of Quincy-South Shore Board of Realtors.

ANGELINE KOPKA of Nashua chosen as Realtor of the Year in New Hampshire at annual state convention.

JOSEPH DOHERTY of Andover elected president of Mass. Assn. of Real Estate Boards.

RICHARD S. ROBIE SR. sells 56 acres of Danvers, Mass. land to Wood Electric Corp. for more than \$150,000.

DUNFEY FAMILY buys Burlington restaurant and motor inn and 25 acres; \$1 million transaction for shopping center and office park.

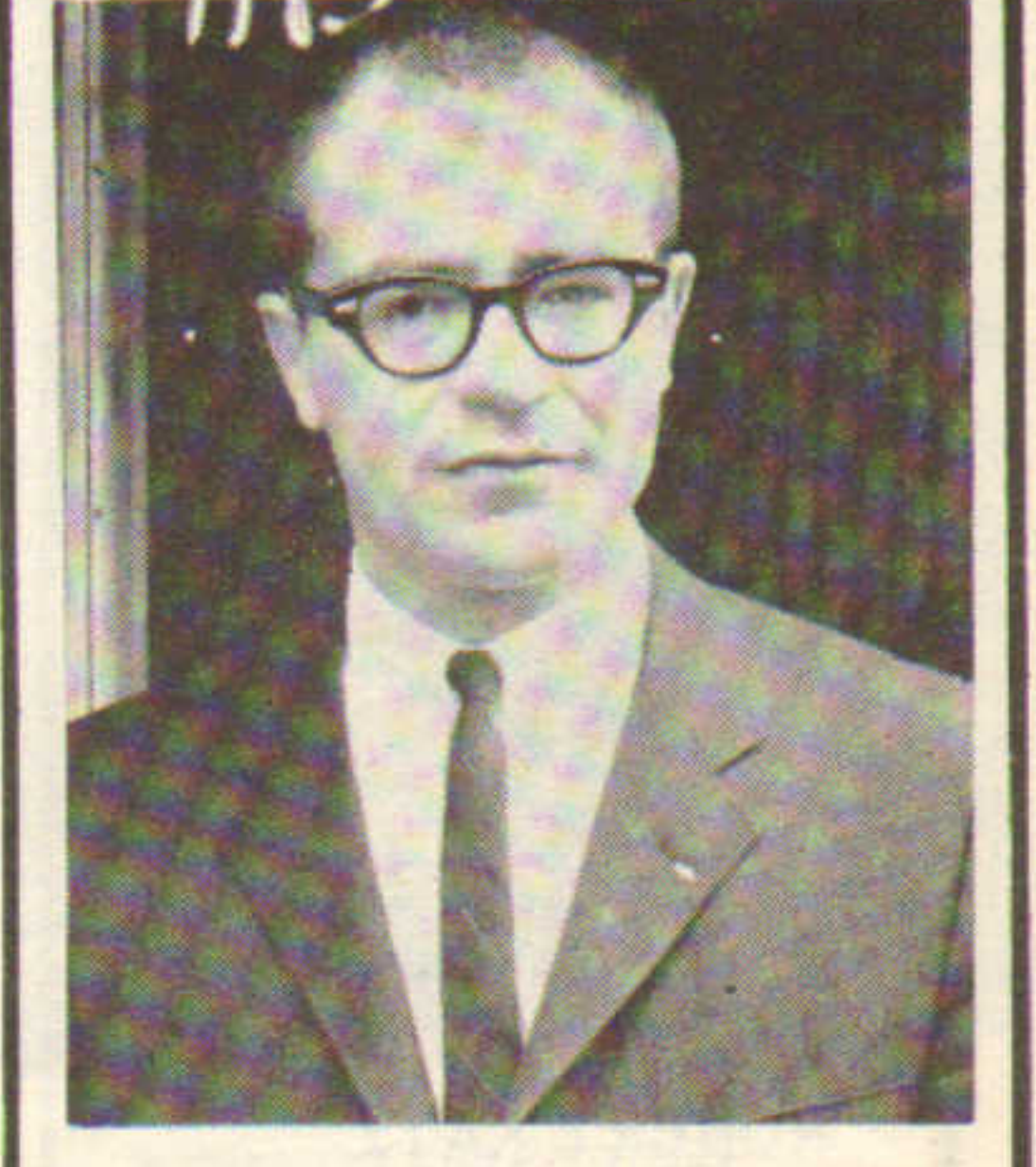
BOSTON REDEVELOPMENT AUTHORITY approves permit for site of \$3 million complex for WNA C-A-M-T-V-FM in Govt. Center.

JEROME RAPPAPORT proposes \$30 million housing and commercial complex for Watertown Arsenal site.

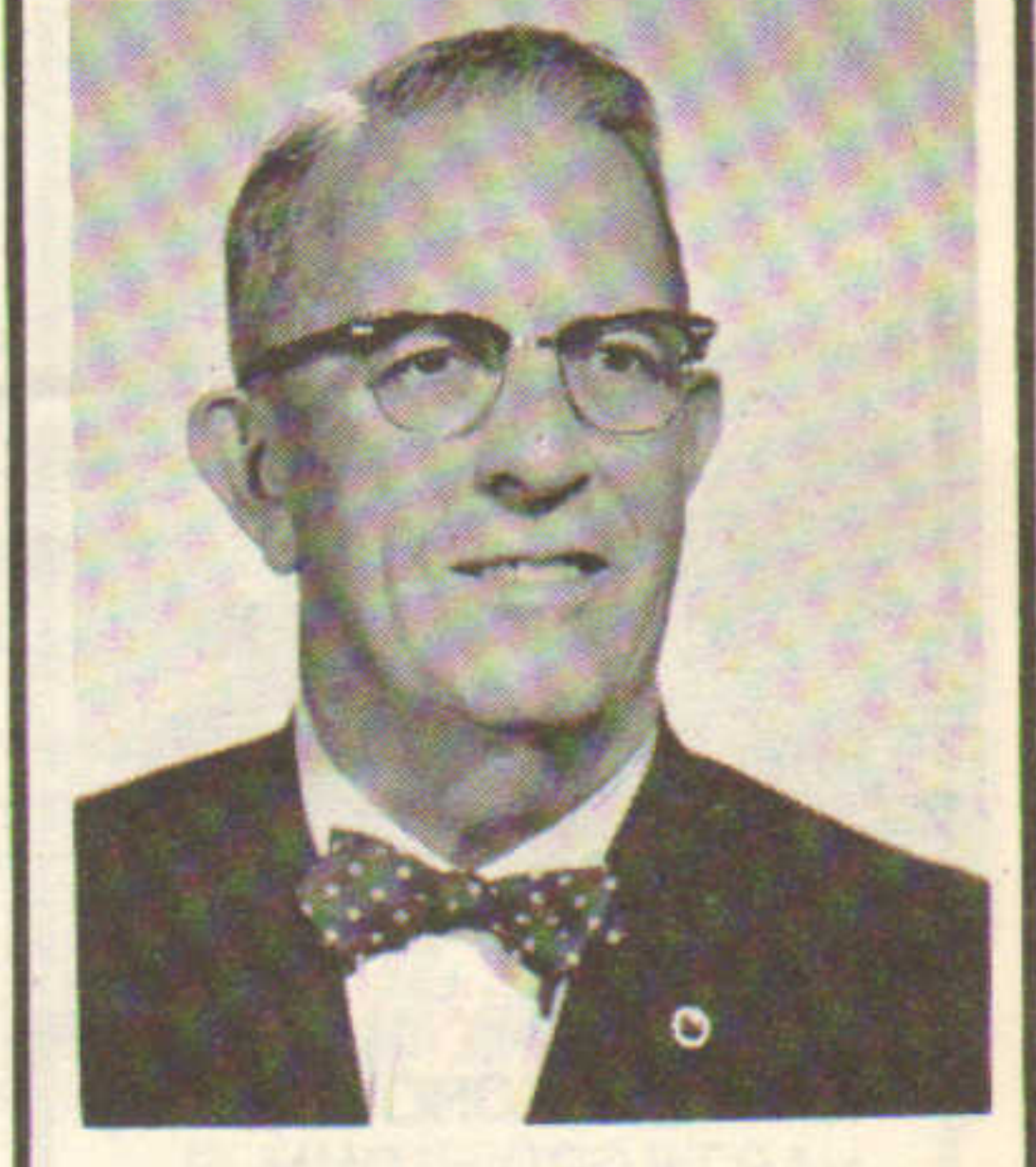
HERBERT KENNAN and EMIL SZTUCINSKI of Star Realty sell Marlboro, Mass. apartments for \$390,000.



KONY GESNER
BOSTON



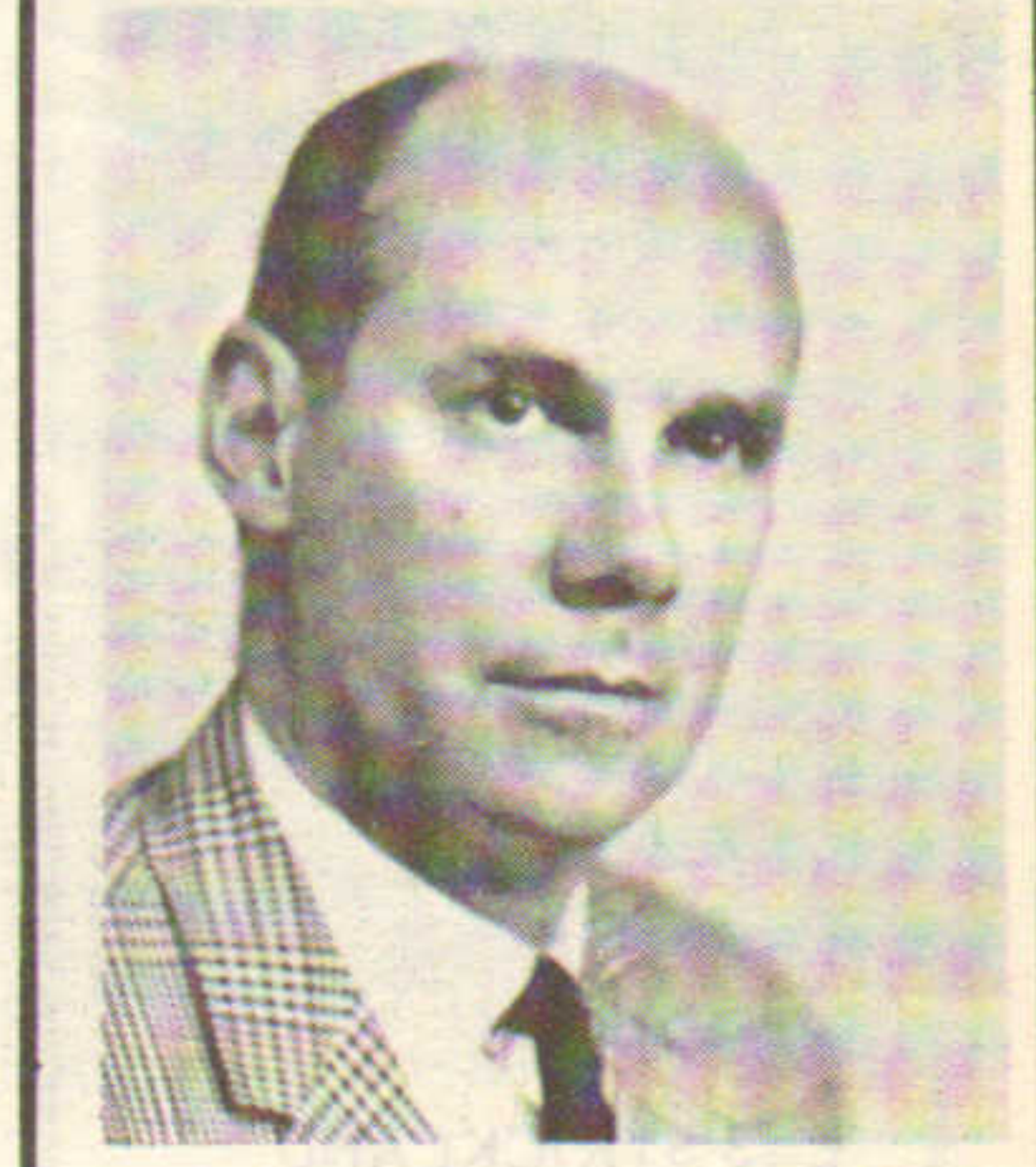
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TAUNTON, MASS



CHET HORNE
MAINE & NEW HAMPSHIRE



LOUISE GALE
NEW HAMPSHIRE

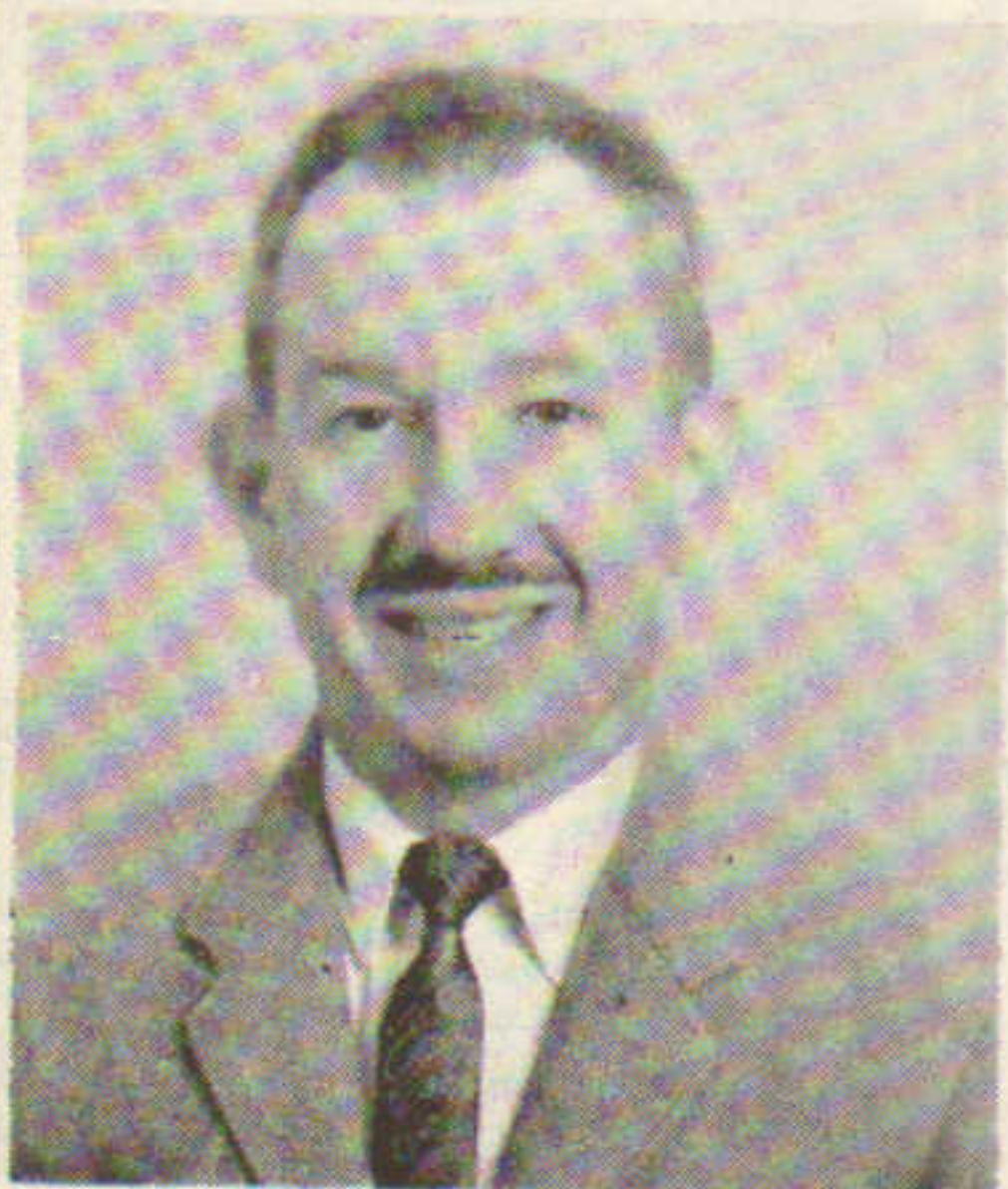


NORM NORTHRUP
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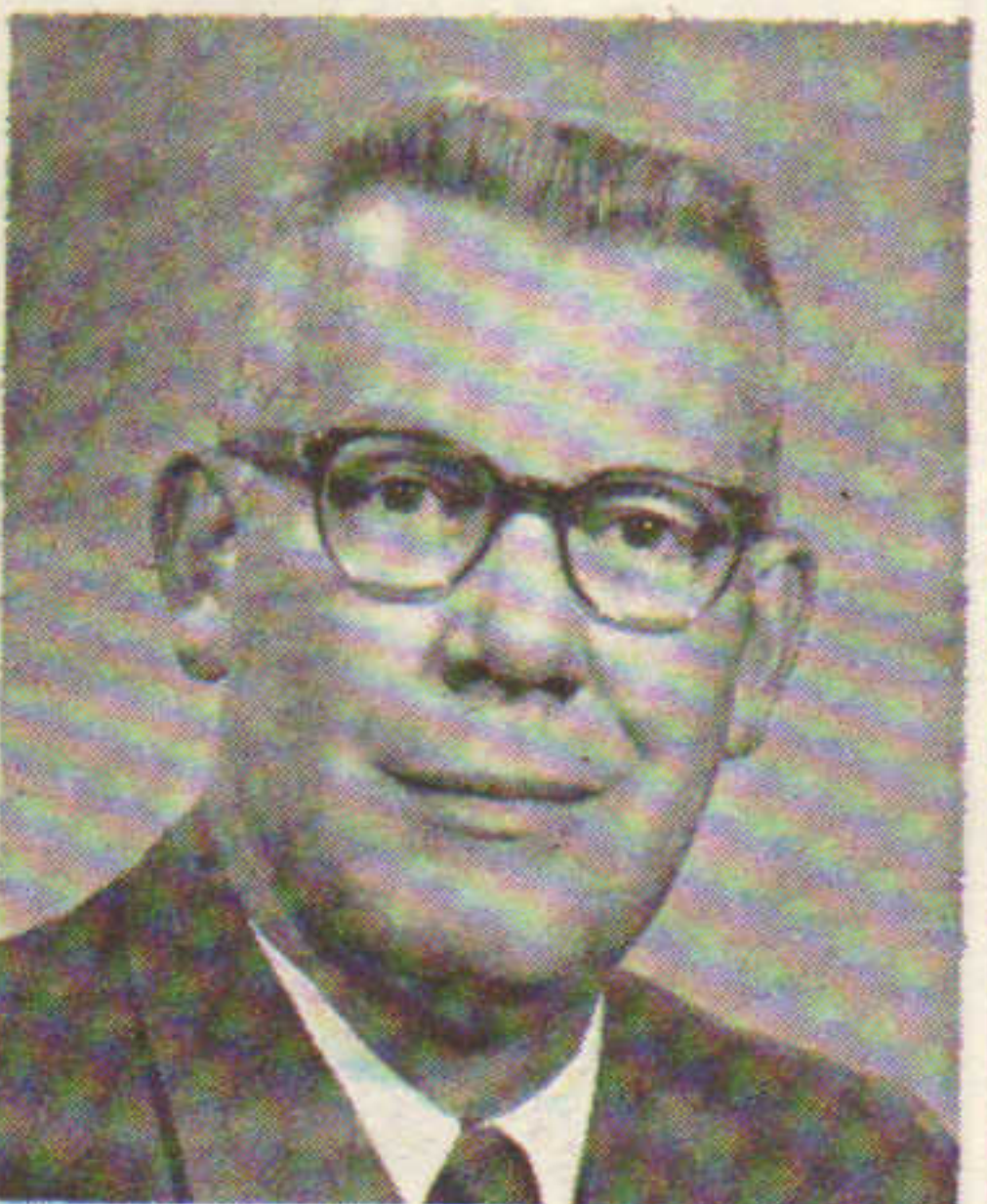
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BREARD HAWKS
VERMONT



BUZZ SCHOFIELD
WEYMOUTH, MASS



CHARLIE KENNY
BOSTON

MYRON SHERMAN reports sale of building and business of Sea Side Health Club in Revere, Mass.

RICHARD WARREN and DAVID BILZERIAN co-broke sale of plant in Central Mass. Industrial Park in Auburn.

HAROLD ROSS negotiates Manchester, Vt. land sale, final parcel at site of proposed \$1.5 million condominium apartments.

FIRST REALTY names William Dolben & Sons exclusive rental agent for retail and commercial space at Tremont-on-the-Common.

ROBERT FUGERE of Cranberry Highway Realty is agent for Edward Darman's shopping center to be built in East Wareham, Mass.

WILLIAM HOWARD of Henry Savage Co. is co-broker with Ryan, Elliott in sale of Bellingham, Mass. building for \$162,400.

DENNIS LYNCH sells Pawtucket acreage to Providence Diocese for \$277,500 for new academy.

FLORENCE KATES and CHARLES O'NEAL cooperate on sale of 85-acre Cape Cod estate for reported \$150,000.

WILLIAM LINCOLN heads group proposing new Boston stadium to be constructed west of city by private capital.

KENNETH SCHWARTZ negotiates sale of Hartford apartment building for \$85,500.

NORMAN CHASE of Ellington, Conn. reveals plans to construct 136-unit garden apartment complex costing \$300,000 in Brattleboro.

FIRST NATIONAL BANK of Boston buys nearly \$6 million worth of properties for site of new 45-story office skyscraper.

FALL RIVER IND. DEV. CORP. leases 40,000 sq. ft. plant to Clifton Precision Products.

ROBERT ROSENTHAL'S shopping center in Brunswick, Maine to include full-line Sears Roebuck store.

PAUL GUILMETTE announces completion of first large apartments in 20 years in Auburn, Maine.

CHESTER F. HORNE chosen Realtor of the Year by Maine Assn. of Real Estate Boards.

HARRY SHWARTZ negotiates sale of Portland property involving \$160,000; paint and supply firm purchases building for new home.

PRUDENTIAL DEVELOPMENT CORP. announces plans for \$10 million shopping center in South Attleboro, Mass.

PARAMOUNT INDUSTRIAL PARK, Framingham, site of ground-breaking for 240,000 sq. ft. Overmyer warehouse.

ALVIN CORKIN of Development Corp. of America says his firm will restore historic Sears Crescent near Boston's Govt. Center.

EDWARD ABBOT and JOSEPH AIZLEY of Kay Realty sell 30-unit Cambridge apartment house for more than \$350,000.

WALTER WINCHESTER of First Realty appointed to legislative commission to study a uniform building code in Massachusetts.

BERNARD ROSENSHEIN developing \$15 million Norwalk Mall; will feature two-level, 100,000 sq. ft. department store and 30 other shops.

J. D. REALTY brokers sale of Manchester, Conn. apartments for second time in 14 months; first sale-\$250,000; second gets \$280,000.

ARNOLD HURWIT and HURWIT & SIMONS co-broke sale of 14-unit Hartford apartments for about \$135,000.

DAVID SMITH to leave Portland Area Development Comm. for executive vice president's post with Middletown, Conn. chamber.

BEN LIPSON appointed general agent for Eastern Life Ins. Co. of New York; plans special life policies for real estate industry.

ROBERT ROLDE and GEORGE SWARTZ say construction nears completion on \$2 million North Andover, Mass. garden apartments.

HY KAPLAN and DAVID GINSBURG co-broke sale of Smithcraft plant in Chelsea for \$500,000.

DON SCHREIBER negotiates sale of \$85,000 Asinof plant in Chi-copee; renovated facility is 100% occupied.

CHARLES LEVIN completes transaction to lease former Newberry building in Lewiston, Me. for discount outlet.

DAVID RITCHIE and J. D. WILLIS cooperate on sale of Dedham, Mass. building to N. Stivaletta, industrial park developer.

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HAPPY NEW YEAR

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SEPTEMBER

OMEGA PROPERTIES begins construction of shopping center in Worcester; First National, Warwick Shoppers World signed for space.

KRIST APOG proposes \$25 million residential complex on 120-acre Westwood, Mass. site near Route 128.

URBAN DEVELOPMENT CORP. of Needham named to develop 6.5 acre Newton tract by Mass. Turnpike Authority.

WILLIAM LEGATE of Data Realty brokers \$114,000 Cohasset, Mass. shopping promenade sale.

HARRY GAMPEL obtains \$1.2 million mortgage for construction of shopping center in Springfield, Mass.

W. PEASE O'BRIEN and C. W. WHITTIER co-broker sale of commercial building in Boston to Saunders brothers.

RENE POYANT brokers sale of 50 acres in Hyannis to Abraham Gosman for golf course construction.

BEE & BEE REALTY opens \$2 million Village Shopping Center in Orleans, Mass.

JOHN MORGAN and FRANK STEVENS purchase former school building and renovate facility for offices in Winchester, Mass.

ROTKIN & SYDNEY handles sale and lease of Providence properties involving manufacture and Stop & Shop.

PAUL CARTER negotiates sale of 560,000 sq. ft. Berkshire Hathaway plant in Fall River, Mass.

DASHEL ASSOC. handles transaction placing \$435,000 mortgage for construction of garden apartment complex in Plymouth, Mass.

RYAN, ELLIOTT brokers sale of former Boston Globe buildings to Knickerbocker Properties for reported \$600,000.

JULIAN COHEN and FRANK EMENS handle purchase of Logan Airport Hotel by Hotel Corp. of America.

MARX SPITZ and ROSE BOROWSKY broker sale of 9-story Boston apartment building to Nathan Miller Associates.

MRS. VIRGINIA DAVENPORT of Hunneman & Co. sells Nahant, Mass. oceanfront estate to former Lynn mayor for \$100,000.

LEVI CHICKERING brokers sale of West Chesterfield, N. H. motor lodge to Vermont couple.

ROBERT OSTERGAARD, CHARLES AKERSON and WILLIAM KOBIN elected to American Institute of Real Estate Appraisers.

WILLIAM SHEA of Meredith & Grew's Hartford office handles sale of \$200,000 warehouse building to Shaw-Walker office furniture firm.

LEGGAT, McCALL & WERNER brokers sale of three E. Mass. St. Rwy. properties; multiple sales \$565,000.

GOFF, LIEBERMAN & ADVISORY REALTY are brokers in M & M purchase of 16-acre Everett property from Eastern Gas & Fuel Assoc.

STERLING REALTY of Webster, Mass. will handle leasing for \$1 million shopping center planned for Putnam, Conn.

J. W. RIKER negotiates sale of Providence garage and six acres in Warwick, R. I.

FRANCIS ZAPPONE announces sale of Medicare Pavilion in Waterbury, Conn. for more than \$500,000.

PALMER TARINELLI CONST. CO. named to build 140 apartment units in Portland, Maine; Canal National grants mortgage.

CENTRAL MAINE POWER CO. assists in attracting Sylvania plant to Standish; plan \$1 million 70,000 sq. ft. plant.

STEPHEN HOPKINS directs development of \$10 million in new construction at Husson College in Bangor, Maine.

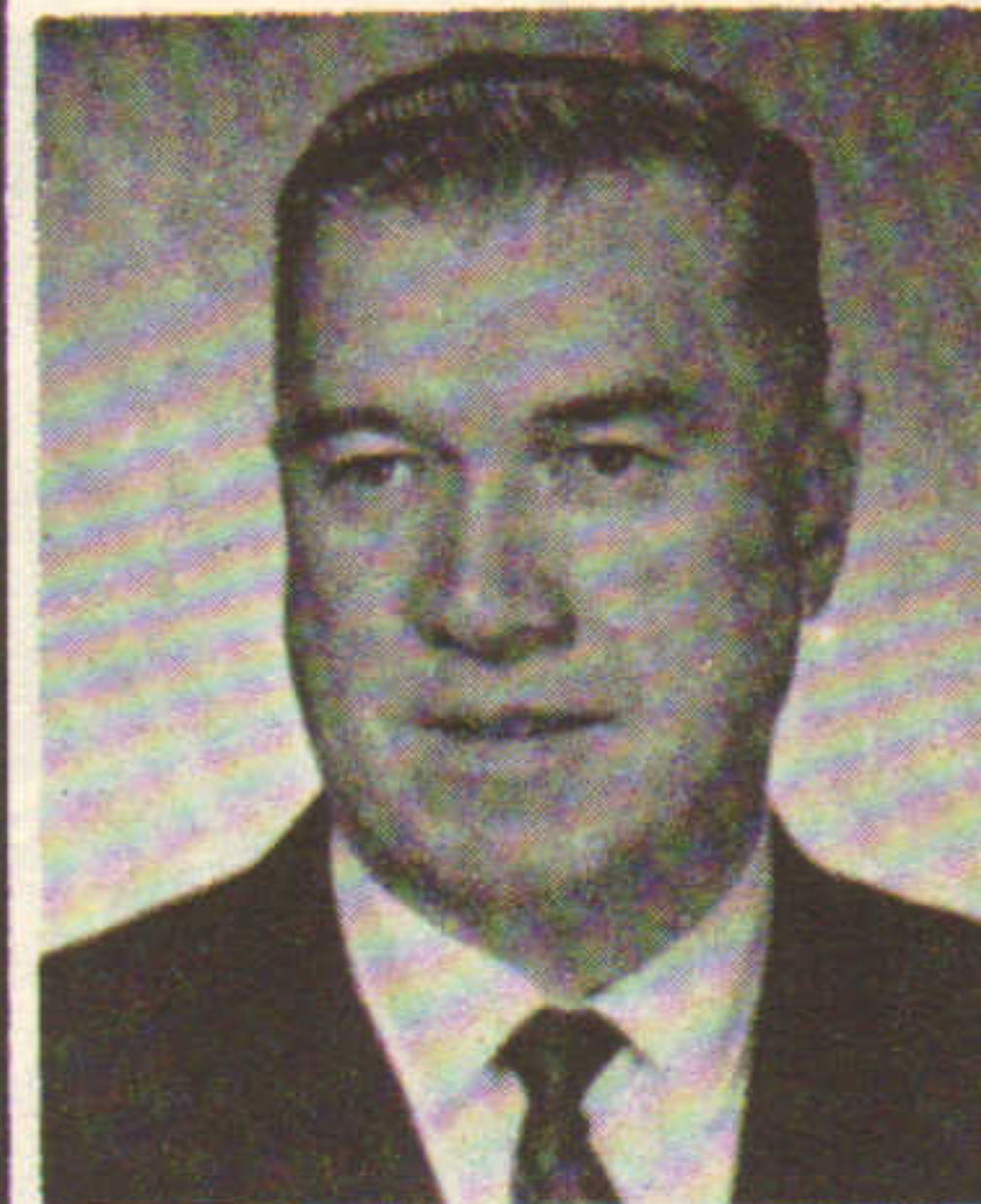
EUGENE MARTIN of Commercial & Industrial Properties leases space in Alton Warren's office building in Portland, Maine.

RICHARD BOWLER heads group buying Roger Smith Hotel in Holyoke, Mass.; announces \$200,000 renovation plans.

BREARD HAWKS transacts sale of historic 12-acre property in Bennington, Vt. involving more than \$100,000.

DONALD MCGILL of Butts Realtors handles sale of Dorchester apartments for \$290,000.

DAVID McDONALD and STEPHEN GANAK buy Worcester apartment for \$70,000; Evelyn Jamieson is broker.



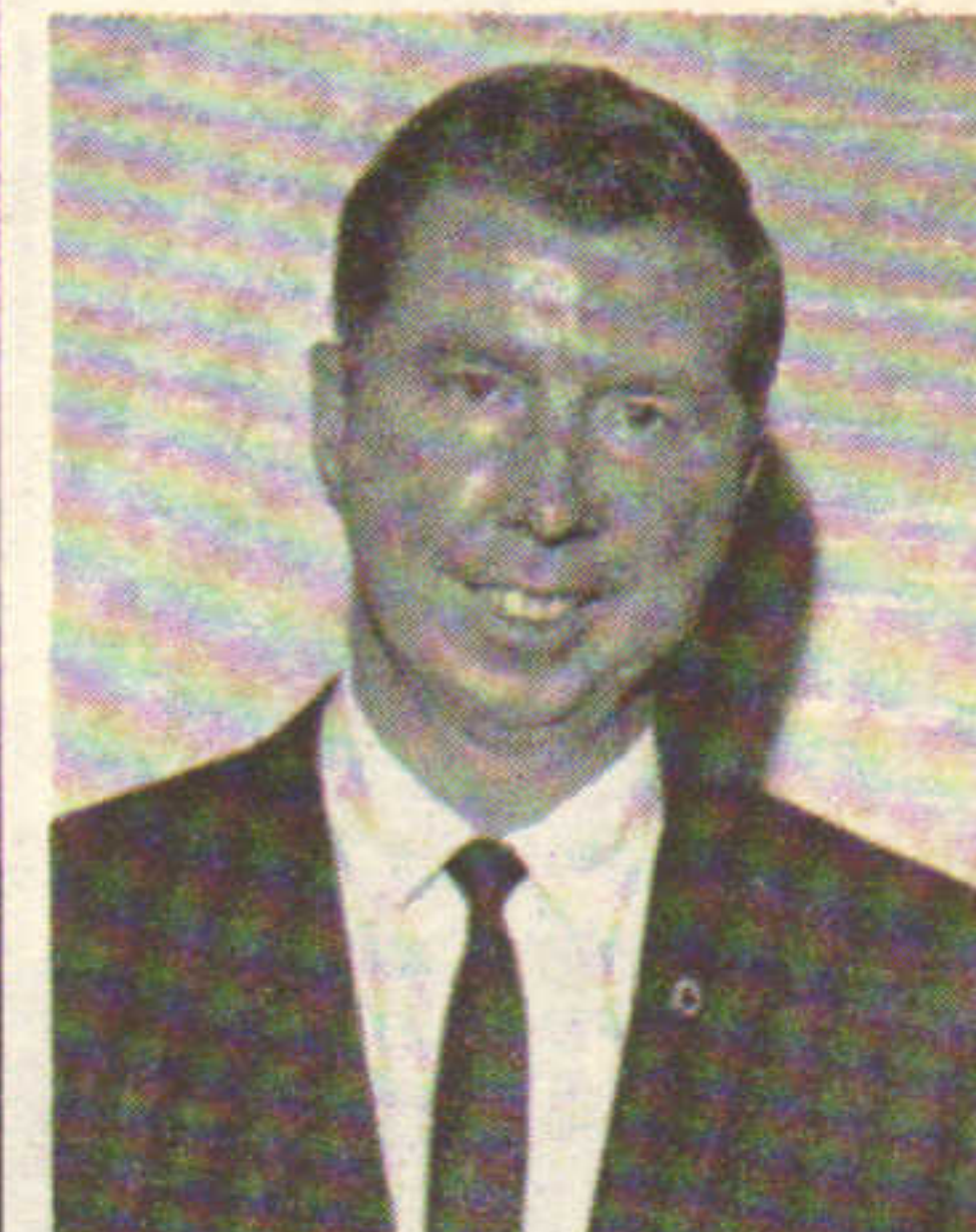
LEO CORMIER
NEW HAMPSHIRE



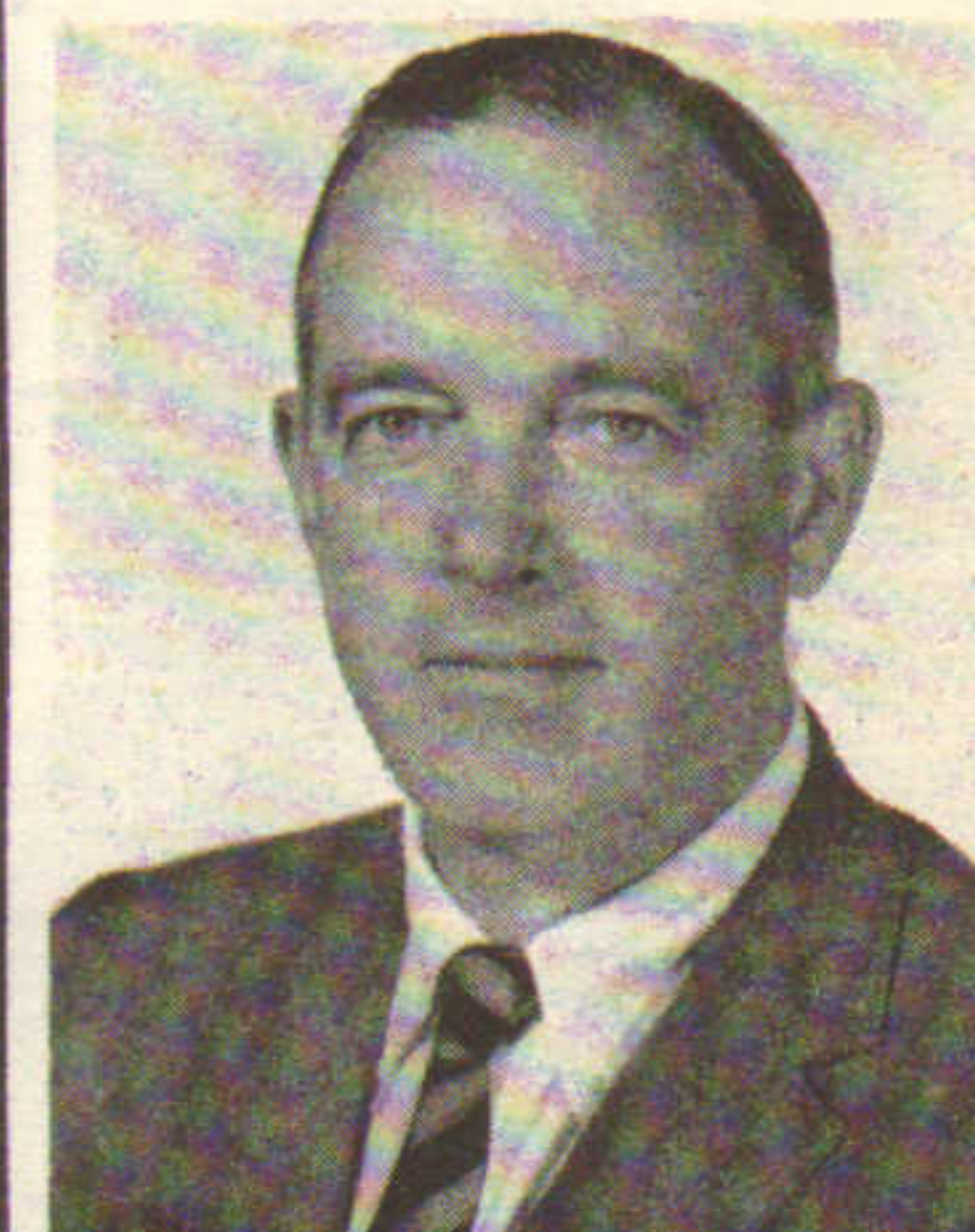
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LUCY LOCKE
SCITUATE, MASS.



CHUCK DUFFLEY
NEW HAMPSHIRE



STEVE GIFFORD
BOSTON

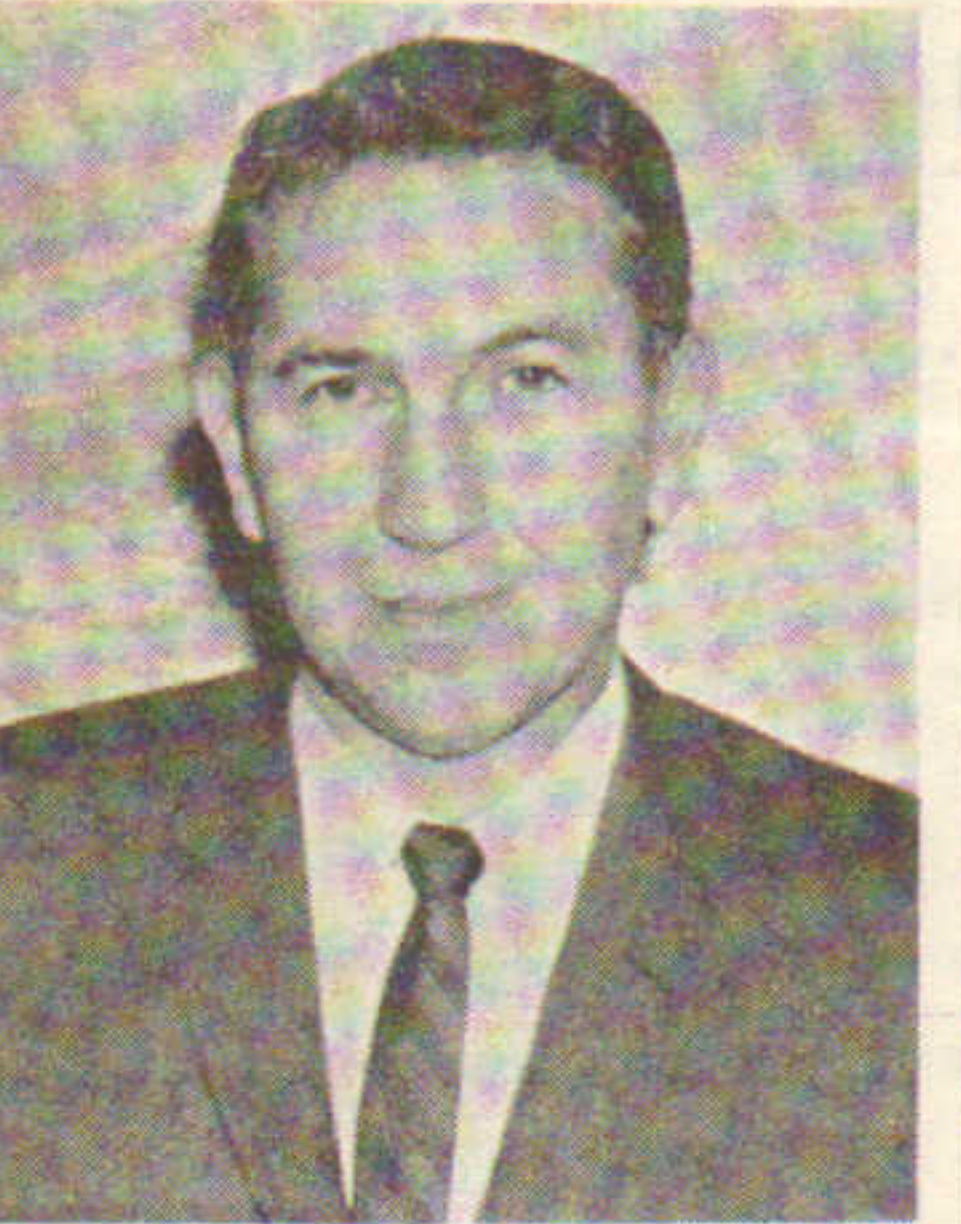
OCTOBER



JOHN TYSON
NATIONAL



JIM PAFFORD
CAPE COD



SAM GOFF
BOSTON



IRV SIMONDS
NEW HAMPSHIRE



BERT DRUKER
BOSTON

JOSEPH & LEONARD MASS announce plans for \$3.5 million 500-acre hotel-golf club complex in Danvers, Middleton, Topsfield, Mass.

ASHFORTH REAL ESTATE of New York plans \$9 million shopping center in Greenwich, Conn.

SHERATON QUINCY TRUST purchases Sheraton Inn on Neponset River for \$850,000 from South Shore National Bank, mortgage holder.

SID COHEN of Dial Realty brokers sale of Brookline apartment building to James Henderson for \$310,500.

ROBERT GORDON reports signing of lease for 20th floor in 140 Federal St. building to insurance firm.

MICHAEL AMES sells 65 acres in Falmouth to golf pro Paul Harney for site of new golf course.

IRVING HILSENROTH and HY KAPLAN cooperate on sale of 140,000 sq. ft. industrial building in Roxbury, Mass.; over \$300,000 involved.

BEACON CONSTRUCTION awarded contract to build housing for elderly in Castle Square renewal area; \$649,500 project.

PRUDENTIAL DEVELOPMENT CORP. signs Two Guys discounter and Outlet Co. department store for New London shopping center.

ROBERT ST. JEAN named agent for DarJef Corp.'s \$500,000 five-story office building in Fitchburg to be built in 1967.

THOMAS GANNETT heads Waterford Springs, Vt. 900-acre recreational development project costing \$1.5 million.

WARREN FOGARTY and HY KAPLAN co-broke sale of Automatic Radio building in Boston for \$500,000.

PAUL GUILDERSON succeeds Winfred Foss as director of industrial development for N. H. Division of Economic Development.

LEO KANTERES elected chairman of Southern N. H. Regional Planning Comm.; also named savings bank corporator.

CLARENCE WALKER of Duxbury elected president of Plymouth Board of Realtors.

JOHN McMANUS of R. M. Bradley transacts sale involving 11-story N. E. Electric building; William Fitzgerald pays \$930,000.

ANTHONY DIGERONIMO announces plans for \$3 million complex on Fitchburg-Leominster line to include office building shopping area.

ELSON BLUNT JR. of Henry Savage sells industrial building in Boston to B. U. for \$825,000.

TED BERNARD of Wheeler Realty sells Back Bay, Boston building to Montreal retailer for \$147,000.

MACOMBER, FARR & WHITTEN broker for Cline brothers' three apartments in Augusta, Maine.

WALTER GUILMETTE REALTY plans private renewal program in Auburn, Me.; \$60,000 involved in two transactions.

JOHN LIGOR reports lease of space in Malden professional build-through advertisement in Journal.

PAWTUCKET REDEVELOPMENT AGENCY announces start of renewal program with 40,000 sq. ft. plant for electric supply firm.

DON WALLACE successful bidder to construct Holiday Inn in New Britain's south central redevelopment area.

MICHAEL KAZANJIAN of Wm. Codman & Sons handles transaction in lease of space to Coca Cola at Bear Hill Tower, Waltham.

ALLSTON McLAUGHLIN and ARTHUR MARRANDETTE co-broke lease of 11,000 sq. ft. plant in Bilancieri Industrial Park, Marlboro.

RUNAR WEST ENGINEERING announces construction of 90-bed nursing home in New Britain, Conn.

IRVING KAUFMAN announces \$1 million land purchase by Harold Konover and Edward Holmes in Rocky Hill, Conn.

J. WATSON BEACH and DOW & CONDON cooperate on brokerage of tool plant sale in Wethersfield, Conn. involving \$90,000.

DANIELSON INDUSTRIAL FOUNDATION, ARA and Travelers aid in \$6 million expansion for Knox Glass plant.

CARL EGER JR. of Mass. Dept. of Commerce & Development reports Berkshire industrial development up; schools, tourists factor.

STATE PROPERTIES announces Peabody firm is first to locate in Northland at 128 industrial area in Danvers, Mass.

MERRILL BLUM begins second phase of \$10 million Chestnut Hill Park residential complex.

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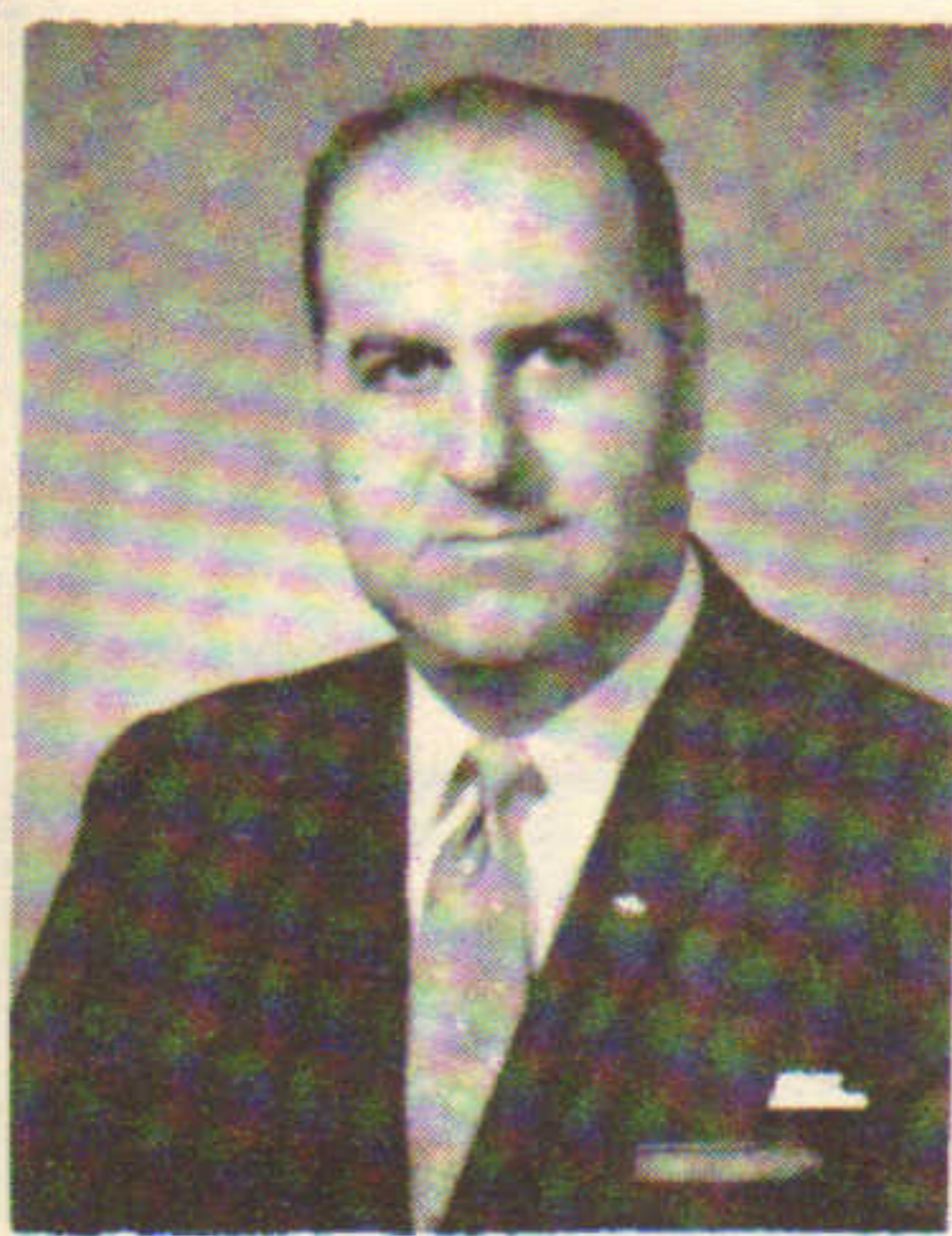
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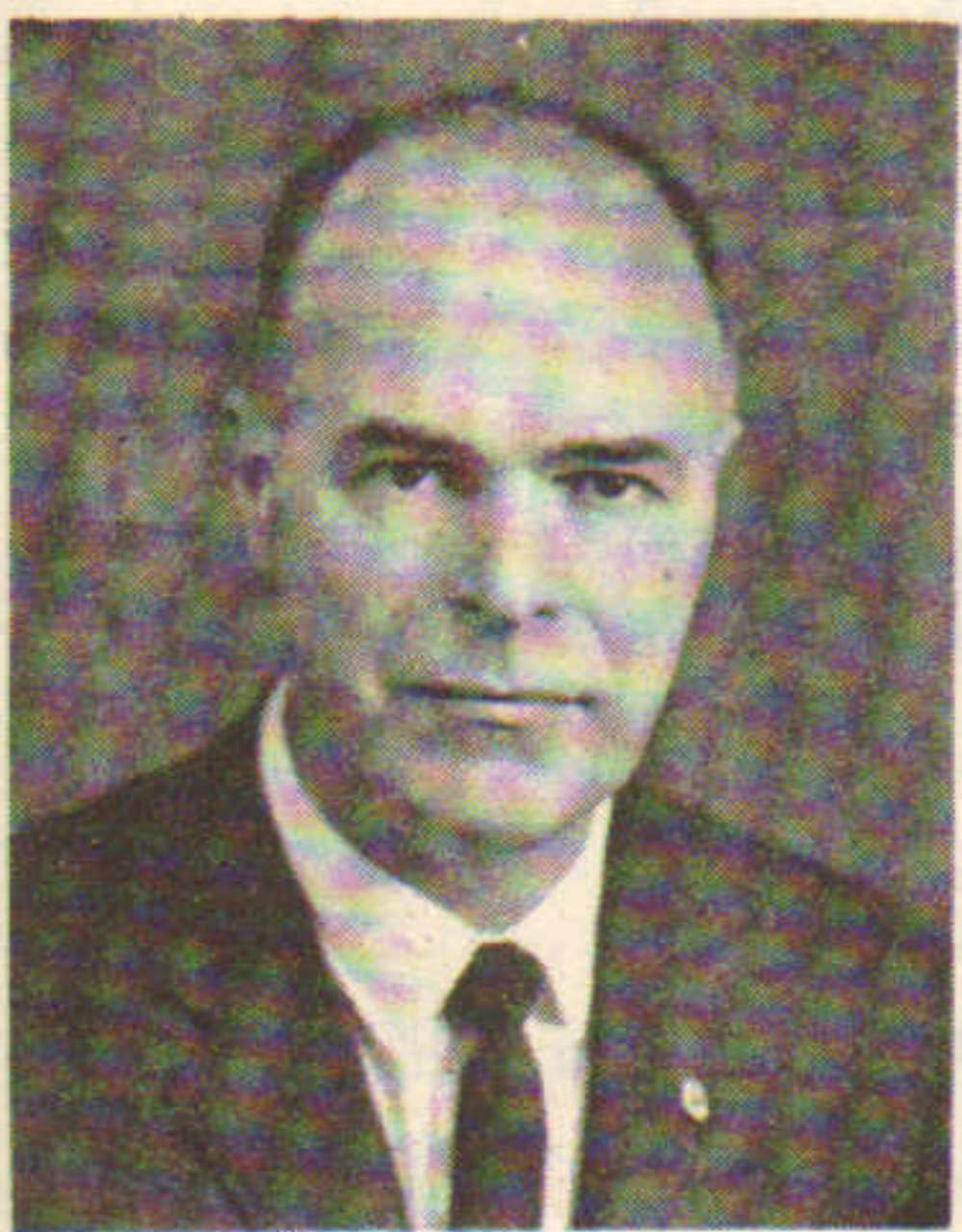
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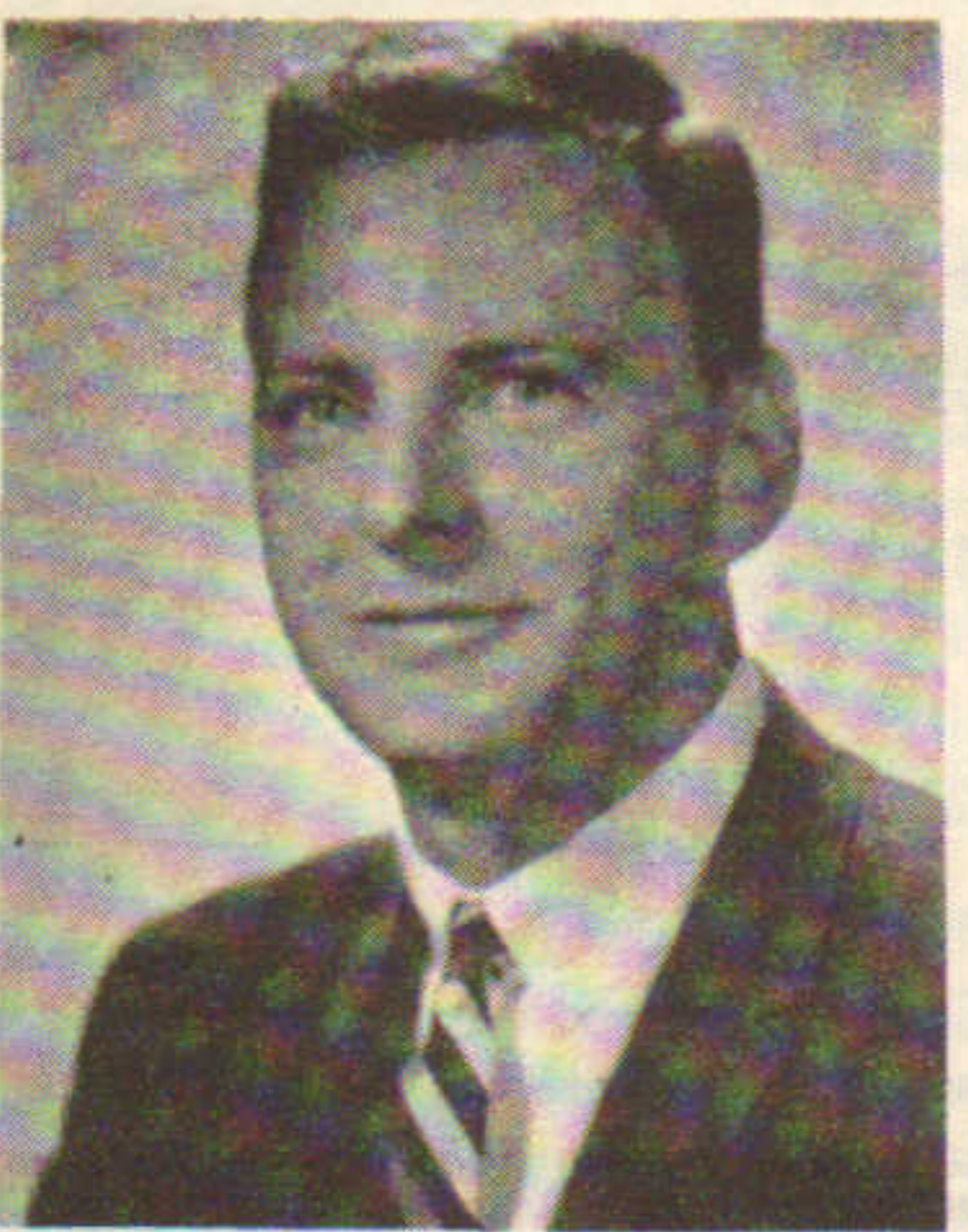
NOVEMBER



NICK ABRAHAM
WALPOLE



DICK SIMMONS
WAKEFIELD, MASS



JACK JACOBSON
CONNECTICUT



A.J. TAMBONE
READING, MASS.



JOEL WILDER
BOSTON

BOB SAGE announces plans to build \$3 million, 15-story Fenway-Cambridge motor hotel with financing by Harvard Trust Co.

HAROLD WHYTE brokers sale of 50 acres in North Dartmouth, Mass. to Ann & Hope discounters for about \$175,000.

PHILIP B. GATES is elected president of New England Chapter, Society of Industrial Realtors.

PHILIP DREW of Nauset Real Estate brokers sale of \$90,000 oceanfront estate in Orleans.

ARTHUR PRESTON announces sale of Colonial Shopping Center in Williamstown for \$300,000 to investors group.

WHEELER & TAYLOR negotiate sales involving 175 acres of land in North Egremont, Mass.

GOFF, LIEBERMAN reports sale of Dorchester commercial block to Maurice Gordon & Sons; Natick lease, Medford and Roxbury sales.

SIDNEY YAVETZ brokers sale of \$200,000 building in Waterbury, Conn. to Drew Properties of New York.

LEE GOODWIN, GORDON HALL III and ARTHUR MOSELEY co-broke sale of Boston building to furniture retailer.

JOHN HANCOCK heads financial group in \$3.125 million loan for N. E. produce center in Everett, Mass.; SBA loans \$3.625 million.

UNIVERSITY HEIGHTS in Providence gets \$6.5 million financing from R. I. Hospital Trust for residential-shopping complex.

NATIONAL SHAWMUT BANK buys First National Bank property as site for own high-rise office building and headquarters in Boston.

C. W. WHITTIER & BRO. brokers sale of \$295,000 downtown Boston building; Harold Harmon and Harold Rudnick new owners.

RALPH DOERING of Hunneman & Co. and JOHN McGRATH co-broker sale of Boston apartments; \$660,000 mortgages involved.

ROLAND KRATZER CO. obtains \$5 million from Conn. General Life for 323-unit Hamden, Conn. apartment complex.

PHIL EMERY named agent for Nelson Piper's and Myles Israel's all-year homes on bridged Black Cat Island in Meredith, N. H.

DUNFEY FAMILY building \$700,000 convention center in Bedford, N. H., state's first.

ERVING SIMONDS of Hollis is elected president of New Hampshire Association of Realtors; will succeed Wilfred Plante of Laconia.

GORDON WALSH of Ridgefield is chosen president of Conn. Assn. of Real Estate Boards; to succeed Jerome Silverstein.

DORIS A. ROSCOE of Shelton, Conn. wins Journal display ad award at annual CAREB convention.

THOMAS FLATLEY receives \$1 million mortgage loan for second phase of Tyrone Garden Apartments in Randolph, Mass.

NATIONAL REALTY purchases Hingham Industrial Center from Diversified Industries; about \$1.5 million involved.

DONALD SAUNDERS brokers sale of former Buckminster Hotel in Boston for more than \$1.1 million; to be converted to dormitories.

RICHARD HILL, First National president, tells B'Nai B'Rith Realty Lodge there'll be no easing of tight money for two more years.

MYRON SHERMAN negotiates sale of 25,000 sq. ft. Medford building for Anellito Bros. to Tra-Con Realty Trust.

CHARLES LEVIN signs lease for department store site in Lewiston involving \$250,000.

THEODORE BERENSON group buys Embassy Hotel in Detroit; plans conversion to efficiency apartment units.

BURT SHOCKET handles sale of Canton apartment complex for \$1.25 million; Delmar Realty Trust is new owner.

RALPH GREANY of Newport, R. I. named regional vice president of NAREB succeeding James Pafford of Falmouth, Mass.

PERINI LAND & DEV. CORP. chosen to develop \$3.5 million project in Pawtucket's Slater Urban Renewal area.

MITCHELL ZIENCINA of Mass. Dept. of Commerce & Development reports Pioneer Valley enjoying another good year of solid growth.

BOSTON FIVE CENTS SAVINGS submits proposal for new building adjacent to main office in Boston's financial and shopping district.

JACK NIES of Nordblom Co. handles sale of \$125,000 property in Peabody, Mass. involving building and land.

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IN THE NEW YEAR



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 HAROLD KONOVER, President

HY GOLDFIELD appointed state director for Connecticut and Rhode Island for the International Council of Shopping Centers...

ALBERT ROSOFF of Canton Commercial Property Trust announces groundbreaking for \$4 million Tri-Town Shopping Center, Canton.

BERNARD MUSSMAN handles brokerage in downtown New Britain commercial building sale for \$100,000

ARTHUR MOSELEY JR. arranges lease for Berger of 12,000 sq. ft. with BILL NEALON as co-broker

ROY AND CAROL COBB of the Christophers Real Estate Agency handle sale of 16,000 sq. ft. building for \$70,000

DAVE RITCHIE OF JOHN BEGLEY CO. negotiates lease at Waltham Industrial Center to Pru Agency

1966 FALL BOMA SURVEY shows vacancy figure remaining low despite new office buildings

THEODORE SHOOLMAN announces new office building of 140,000 sq. ft. being planned at Charles River Plaza

TOM MAHONY releases announcement on Prudential Agency leasing space in Lynnway Exchange Building

JOHN READ OF RYAN, ELLIOTT handles lease with Newsweek for space at 500 Boylston Street

FRANK SALES announces plans for 50 acre Industrial City at Windsor Locks, Connecticut

TED COMBS brings MIT to STIMPSON PROPERTIES for lease of 20,000 sq. ft. of offices and lab use

ERVING SIMONDS of Hollis is elected as 1967 New Hampshire Association president

BILL HOWARD OF SAVAGE COMPANY reports lease of space at 68 Harvard Street

JOHN KENNEDY OF FOSTER AND RICHARD RYAN cobroke on 32 acre Wyman Pond transaction

VERNON BRADLEY OF CLINTON BROOKS negotiates \$78,000 sale of Cape Cod Star Light Motel

FRIEDMAN OF CARPENTER handles lease of 70 Federal Street space to law firm

F.P. MORGAN sells four story mercantile building on Pearl Street in Boston

HINGHAM IDC helps bring \$million plant to MARDEN South Shore Industrial Park

ROUSE COMPANY from Baltimore announces \$14 million enclosed mall shopping center for Springfield

JERRY SILVERSTEIN, HOWARD BENEDICT, HERB GROSS AND GORDON WALSH named directors of NAREB

ANTONIO POMERLEAU breaks ground in Burlington Vermont for new Super Duper market

LEOPOLD GOFFART has negotiated a lease with purchase option on Woonsocket's Mark Stevens building.

JOHN HEWITT elected president of the Massachusetts Board of Real Estate Appraisers

LEON TAILLER handles state purchase for \$100,000 regional library in Dummerston, Vermont

WILLIAM EARLE HANDLES NEGOTIATION in motel and lodge sale at North Conway

NORMAN MCFALL sells Suncook, New Hampshire acreage to furniture store and market

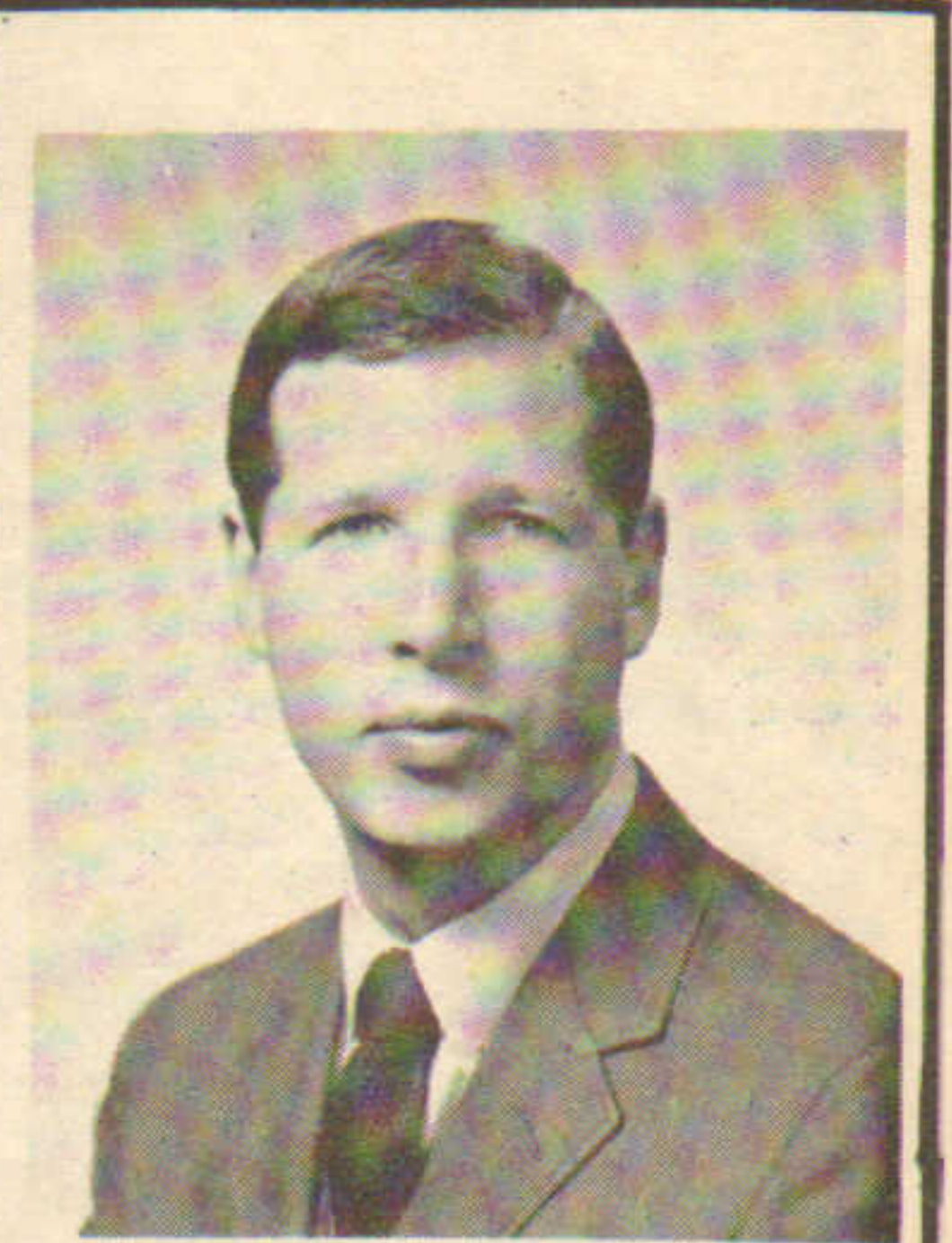
ROBERT WALDMAN AND DAVID DICK announce plans for twin-cinema in Amherst, Mass.

PINE REALTY OF WEYMOUTH handles \$60,000 sale of 6-unit apartment property

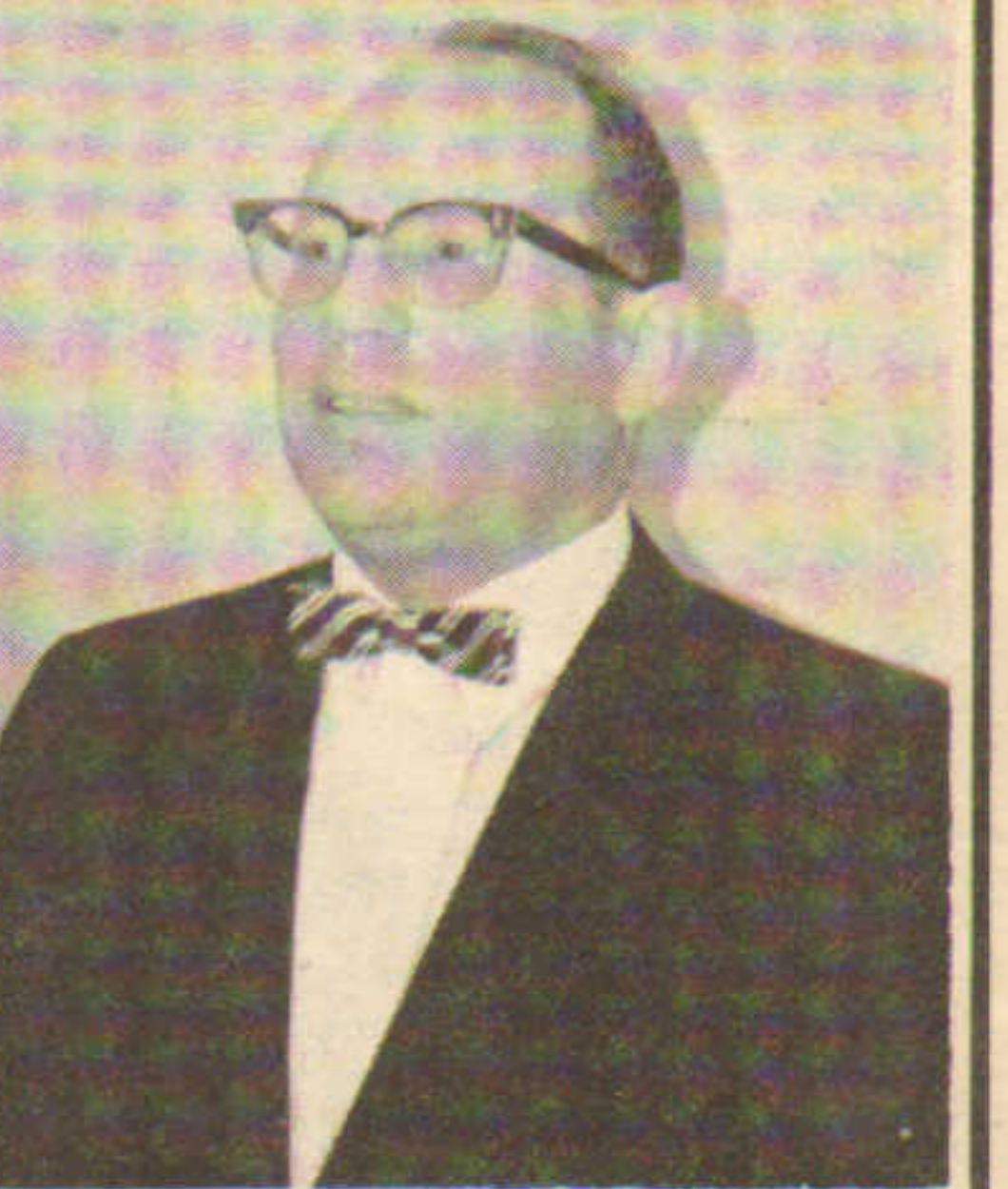
ROTKIN & SYDNEY OF PROVIDENCE negotiate sale of building for Liberty Mutual Headquarters

HENRY CLARK handles brokerage of 45-building package on 24 acres to Springfield group

FRANK FEITELBERG announces development plans for \$2.3 million shopping center and apartment project



STEVE DAVIS
BOSTON



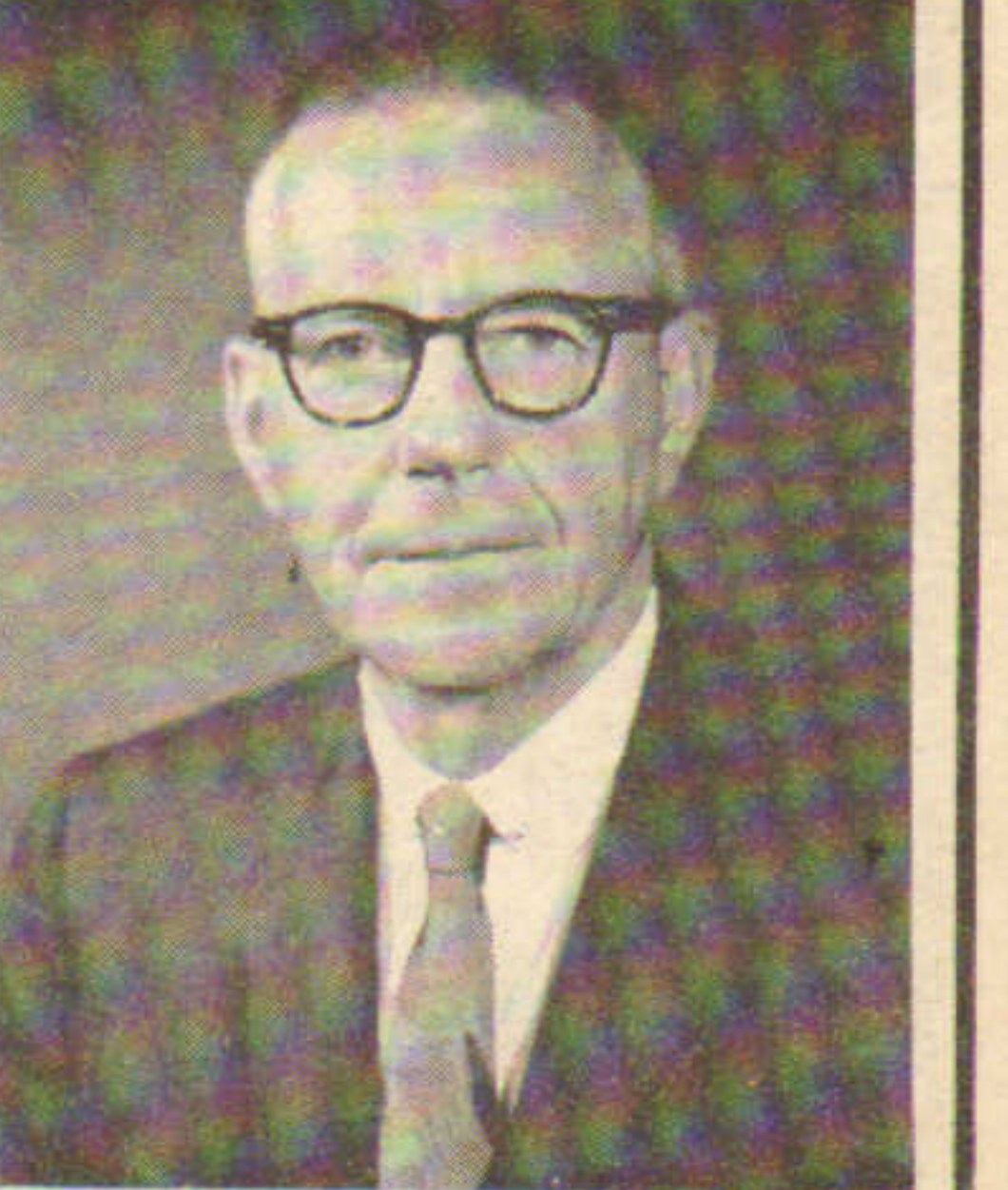
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BILL DUNFEY
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HAROLD BENSON
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ROBERT NORDBLOM
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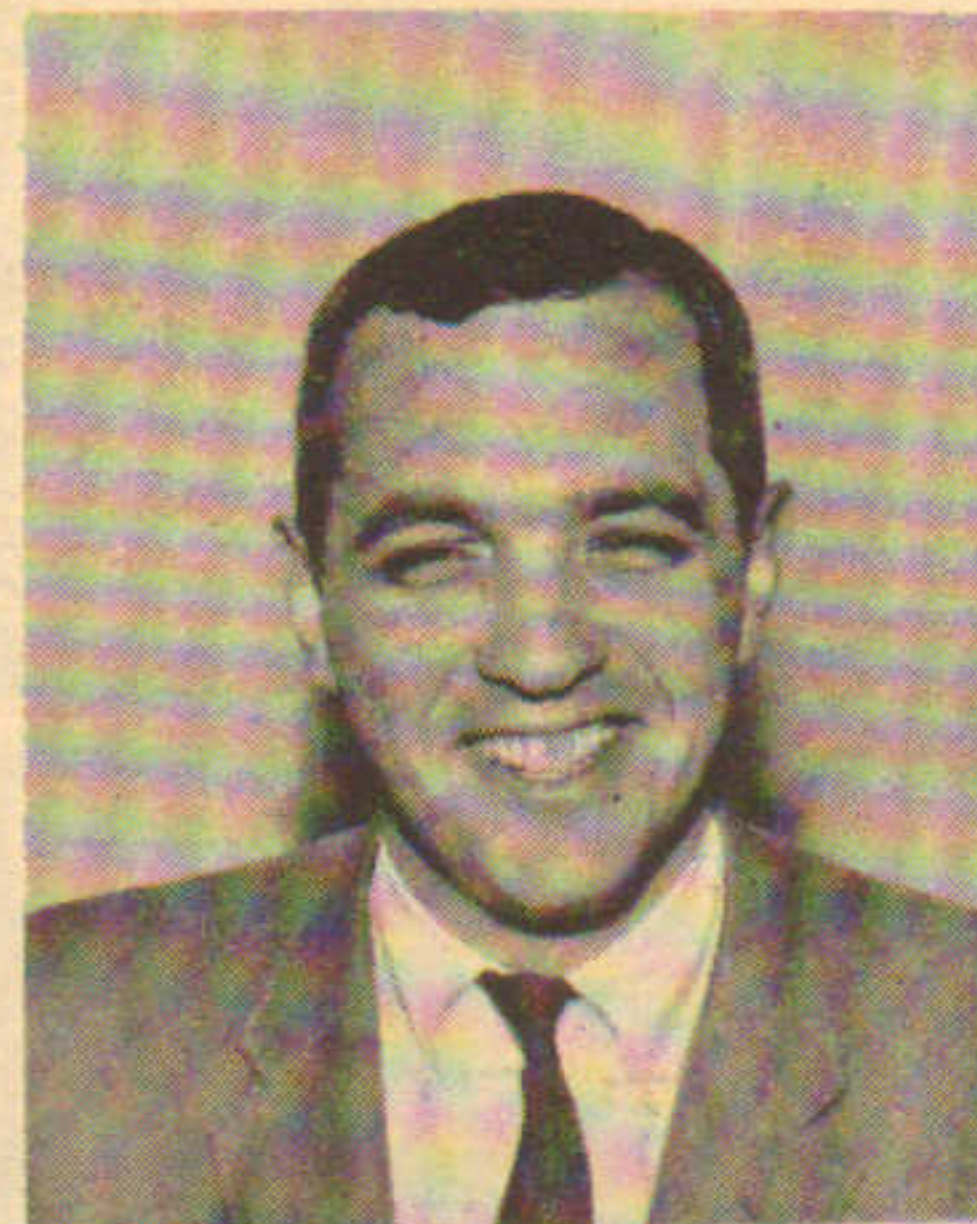
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NORMAN LEVENTHAL
BOSTON



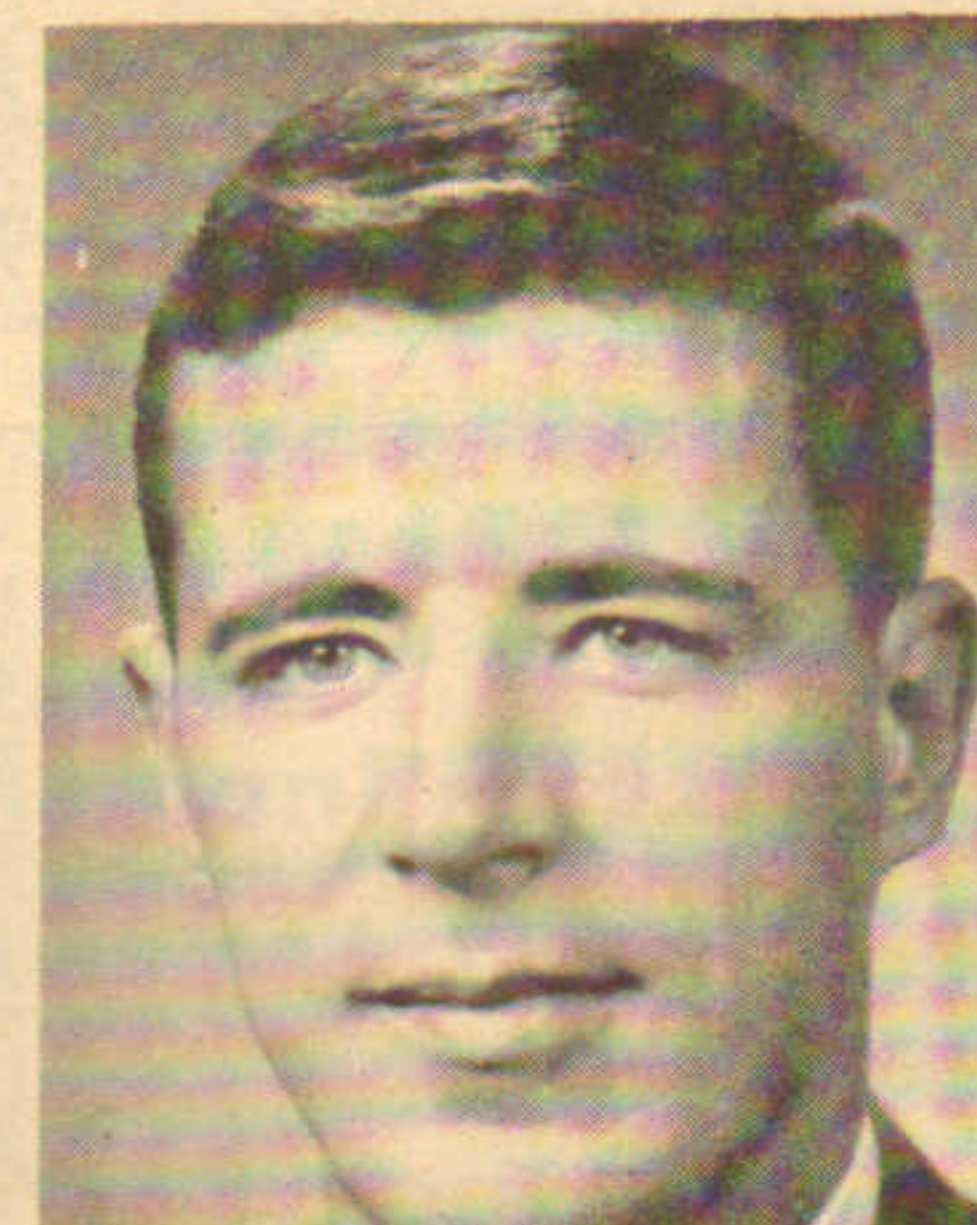
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GORDON WALSH
CONNECTICUT



BILL MCCALL
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TOM FLATLEY
RANDOLPH, MASS.



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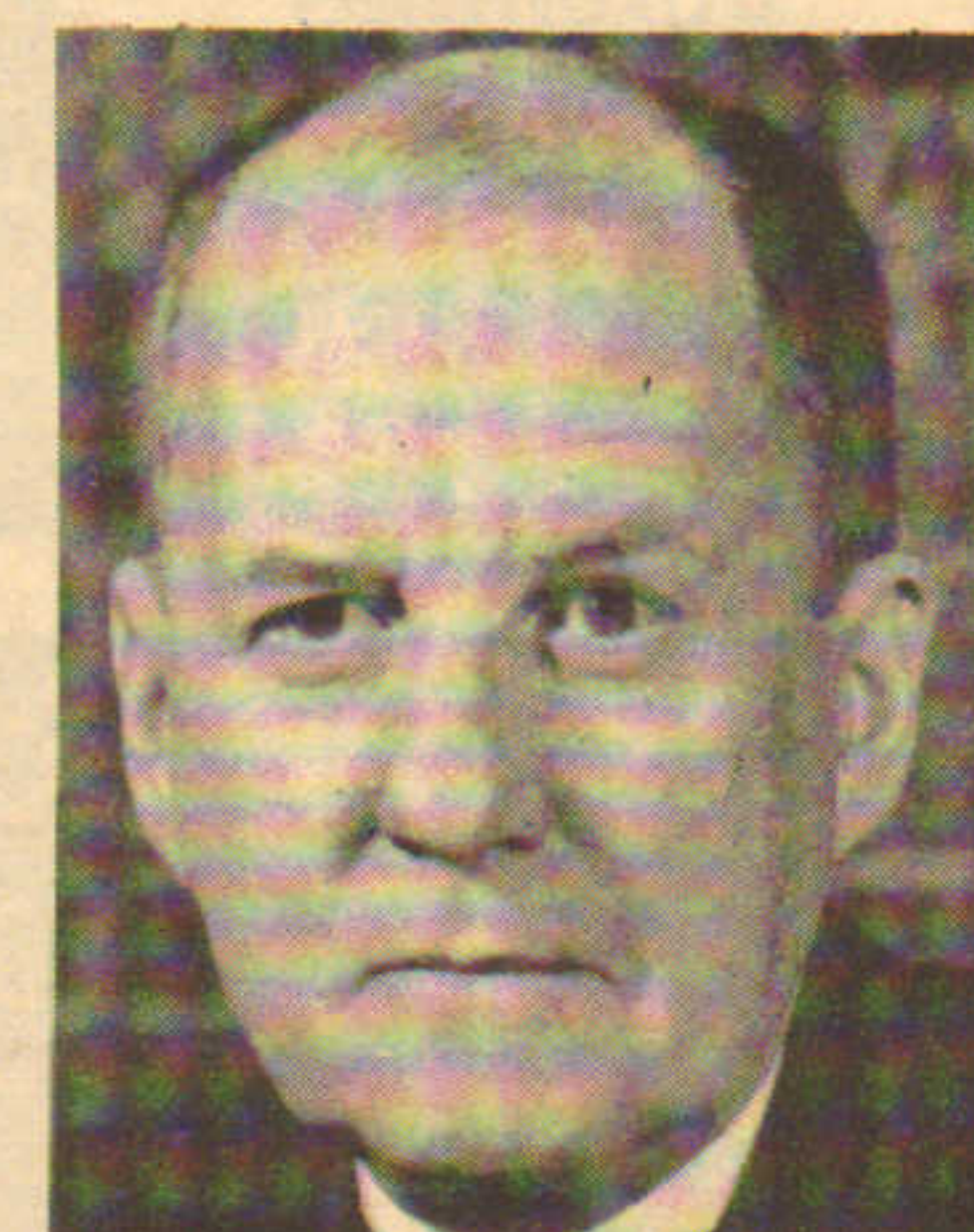
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