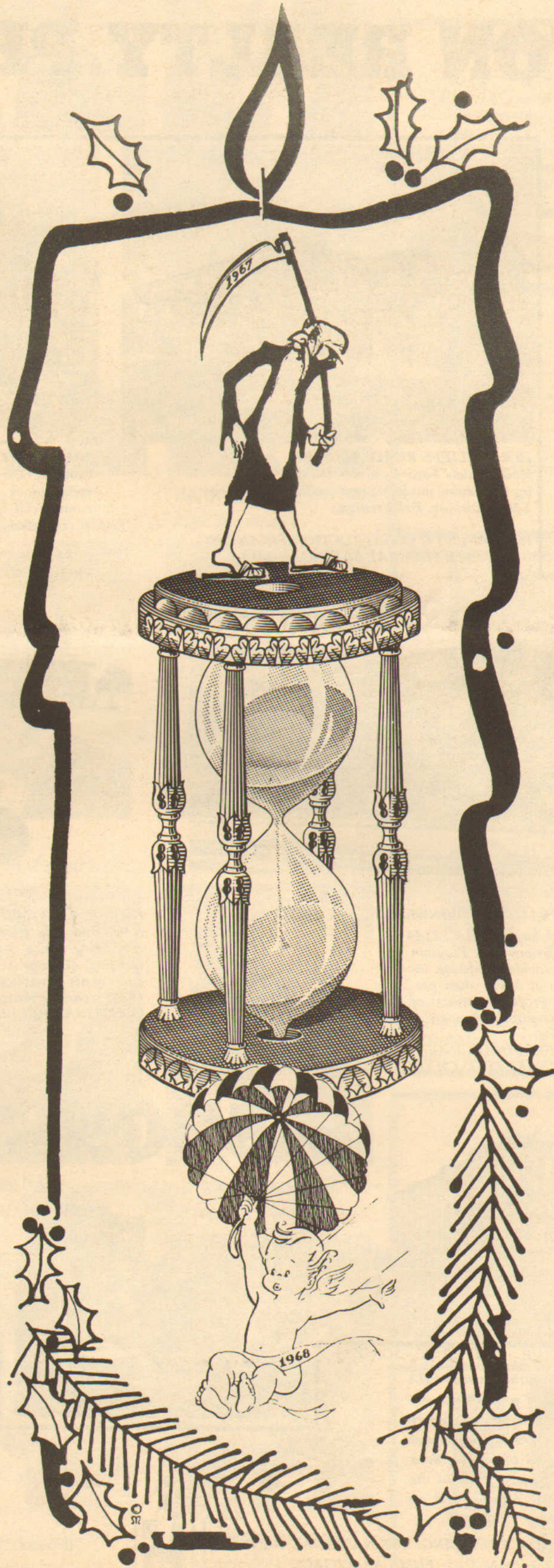


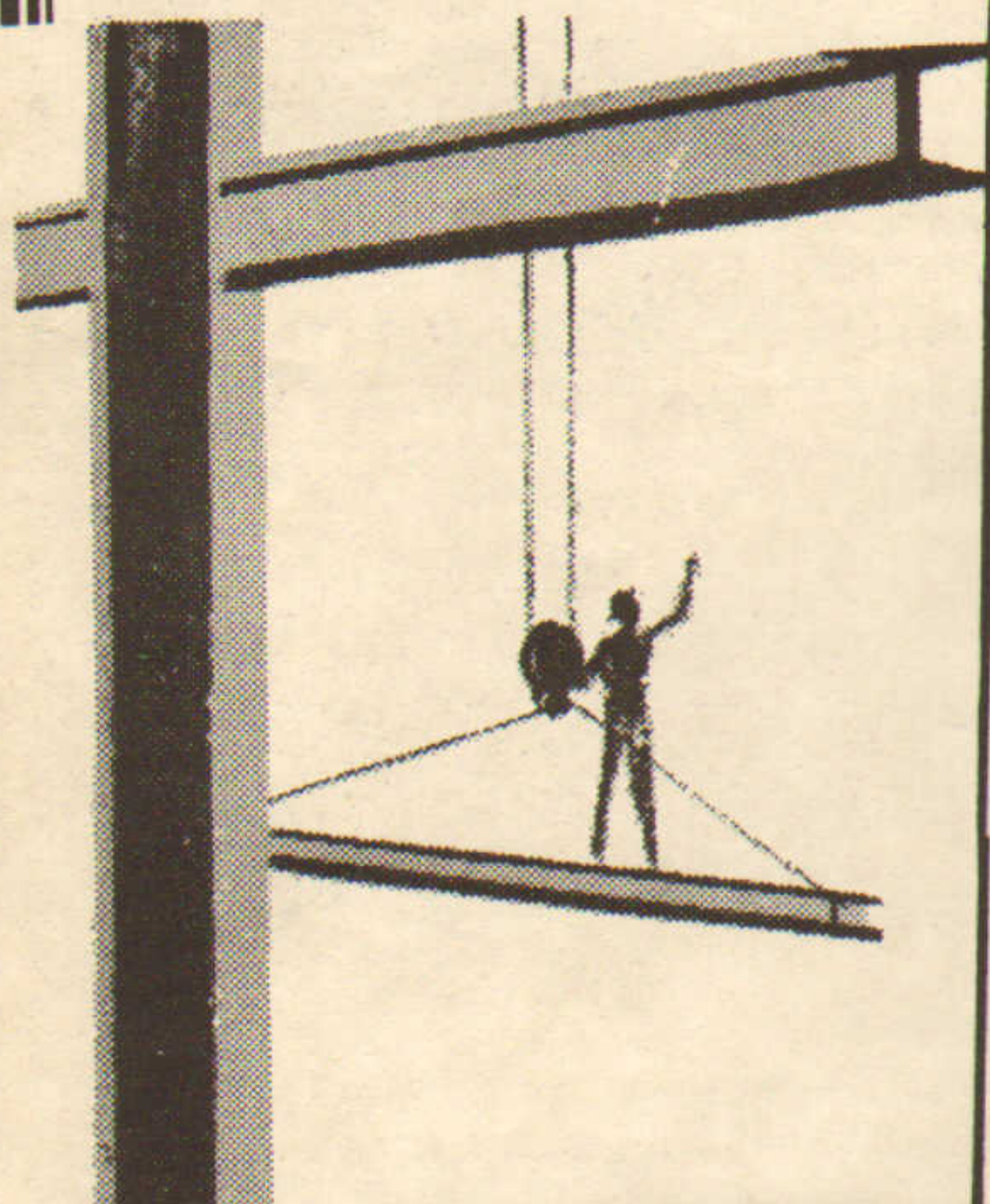
REAL ESTATE IN REVIEW

and those who made it happen



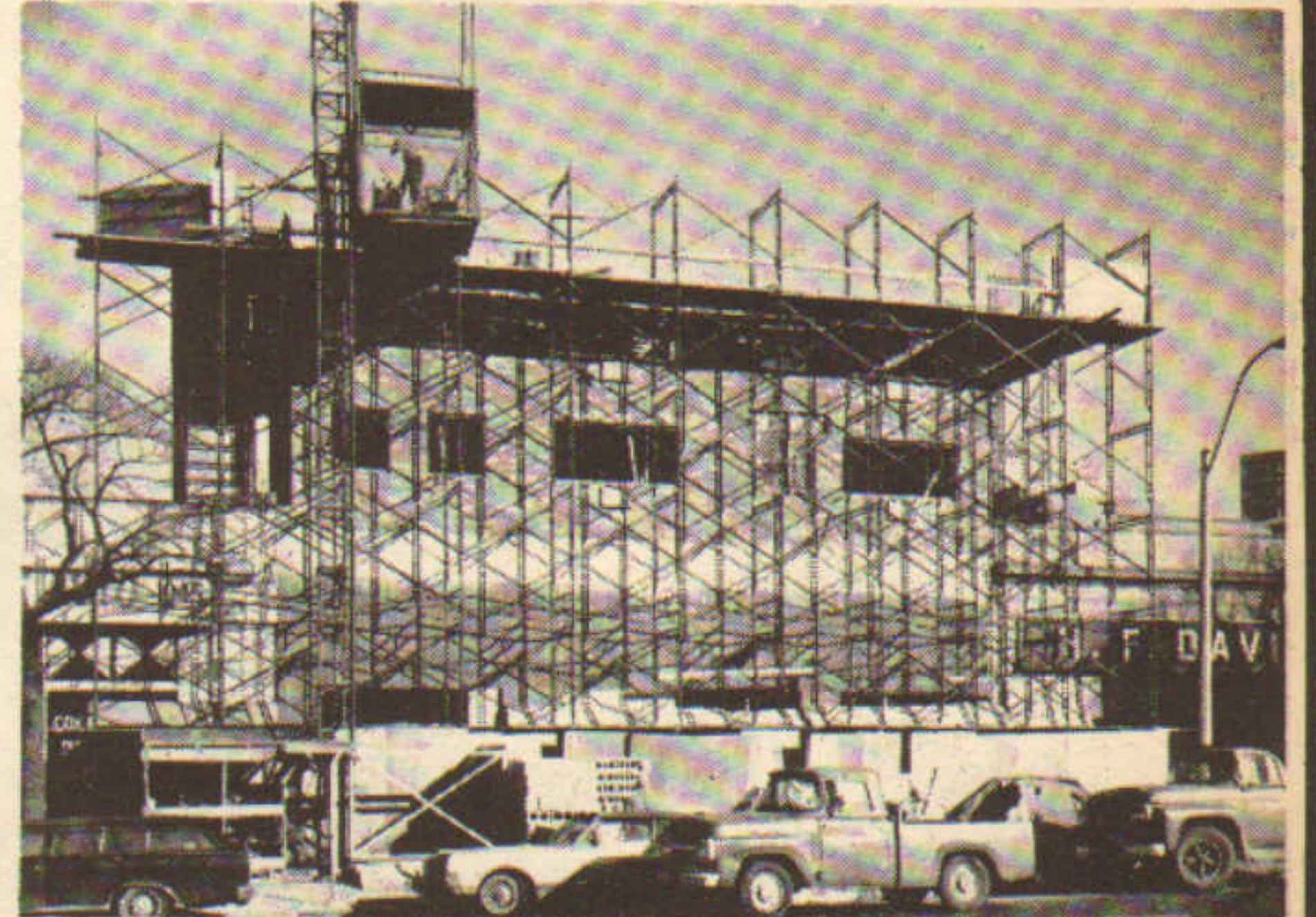
HELPING REBUILD BOSTON

HAMILTON REALTY PRESENTS



20 RADCLIFFE ROAD, ALLSTON
Modern, new 4-story elevator building containing moderate rent studio 1 & 2 bedroom. Fully rented.

PERMANENT & CONSTRUCTION FINANCING
BAY STATE FEDERAL SAVINGS & LOAN



1039 - 1045 COMMONWEALTH AVE' BOSTON
Construction over existing commercial block, 28 apartments and commercial space, elevator, terraces, riverview, occupancy March 1968.

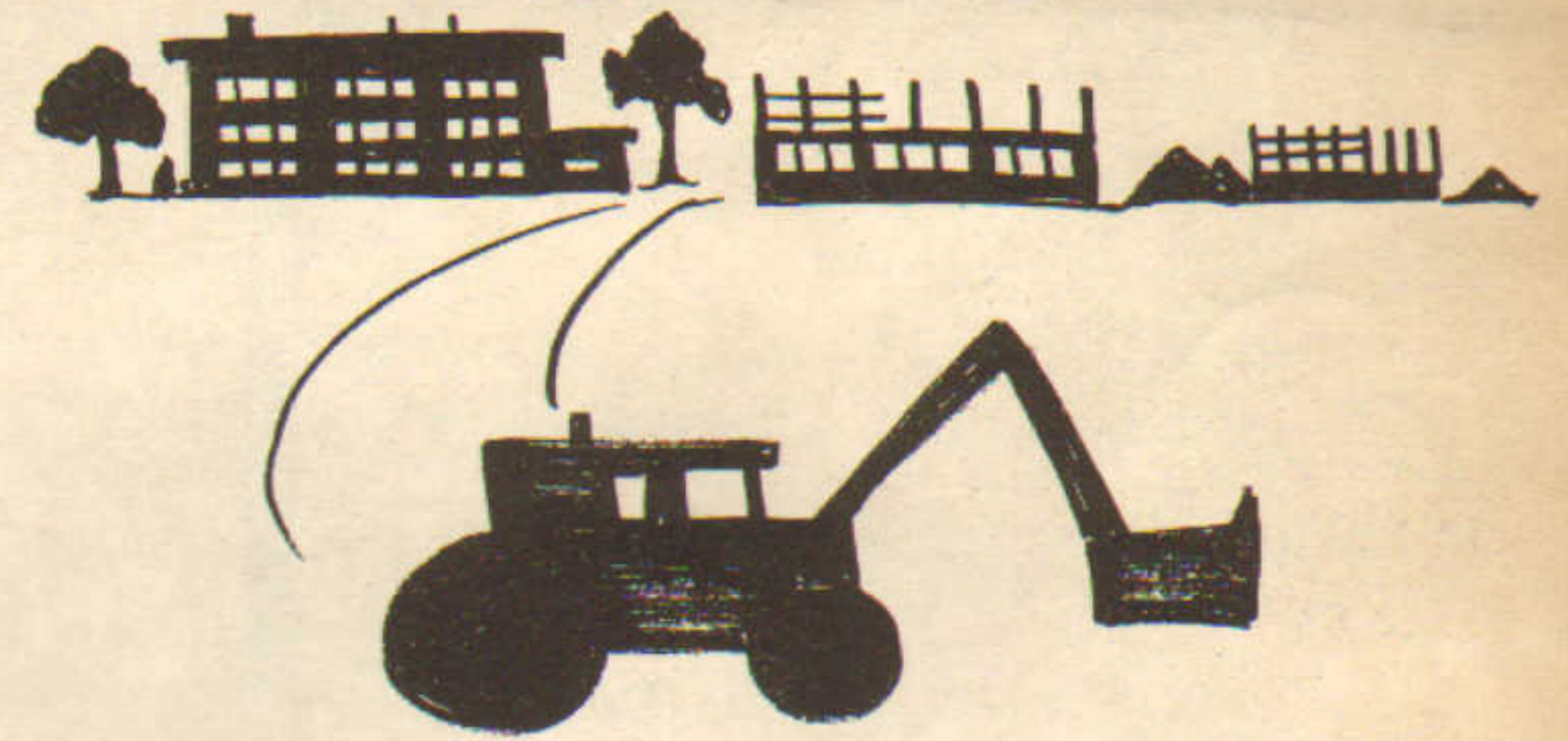
PERMANENT & CONSTRUCTION FINANCING
PROVIDENT INSTITUTION FOR SAVINGS



1148-1152-1156-1160 COMMONWEALTH AVE., BOSTON

Just completed, largest FHA 221d4 rehabilitation in country. Program designed to provide moderate income housing at lower than prevailing rates. Project consists of 212 apartments with both open air & garage parking.

CONSTRUCTION FINANCING: 1ST NATIONAL BANK
PERMANENT TAKE OUT: CHARLESTOWN SAVINGS



HOMER APARTMENTS, CAMBRIDGE

Now, one mile from Harvard Sq. excavating for a 5-story elevated building. 60 large 1 & 2 bedroom apartments for occupancy early fall 1968. Moderate rents.

CONSTRUCTION FINANCING: 1ST NATIONAL BANK

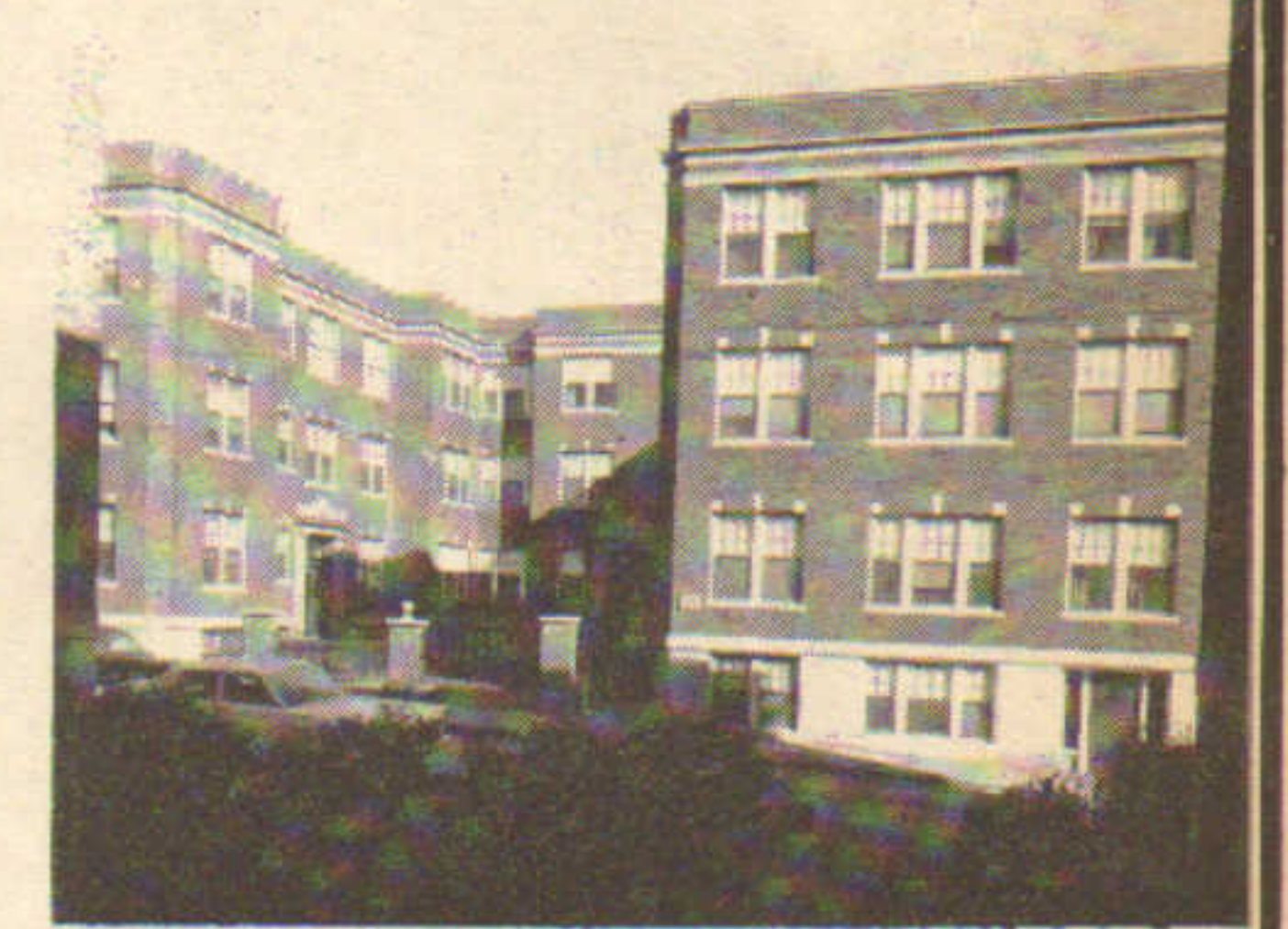

--SOON--



HUMBOLDT AVE. - SEEVER ST. - SONOMA

Actively participating in new FHA Limited Dividend program consisting of modernizing existing apartments in urban renewal areas. Crash program designed to provide modern low rent housing without displacing tenants. Approx. 250 apartments by June 1968.

CONSTRUCTION FINANCING: 1ST NATIONAL BANK
PERMANENT FINANCING; FNMA MORTGAGE

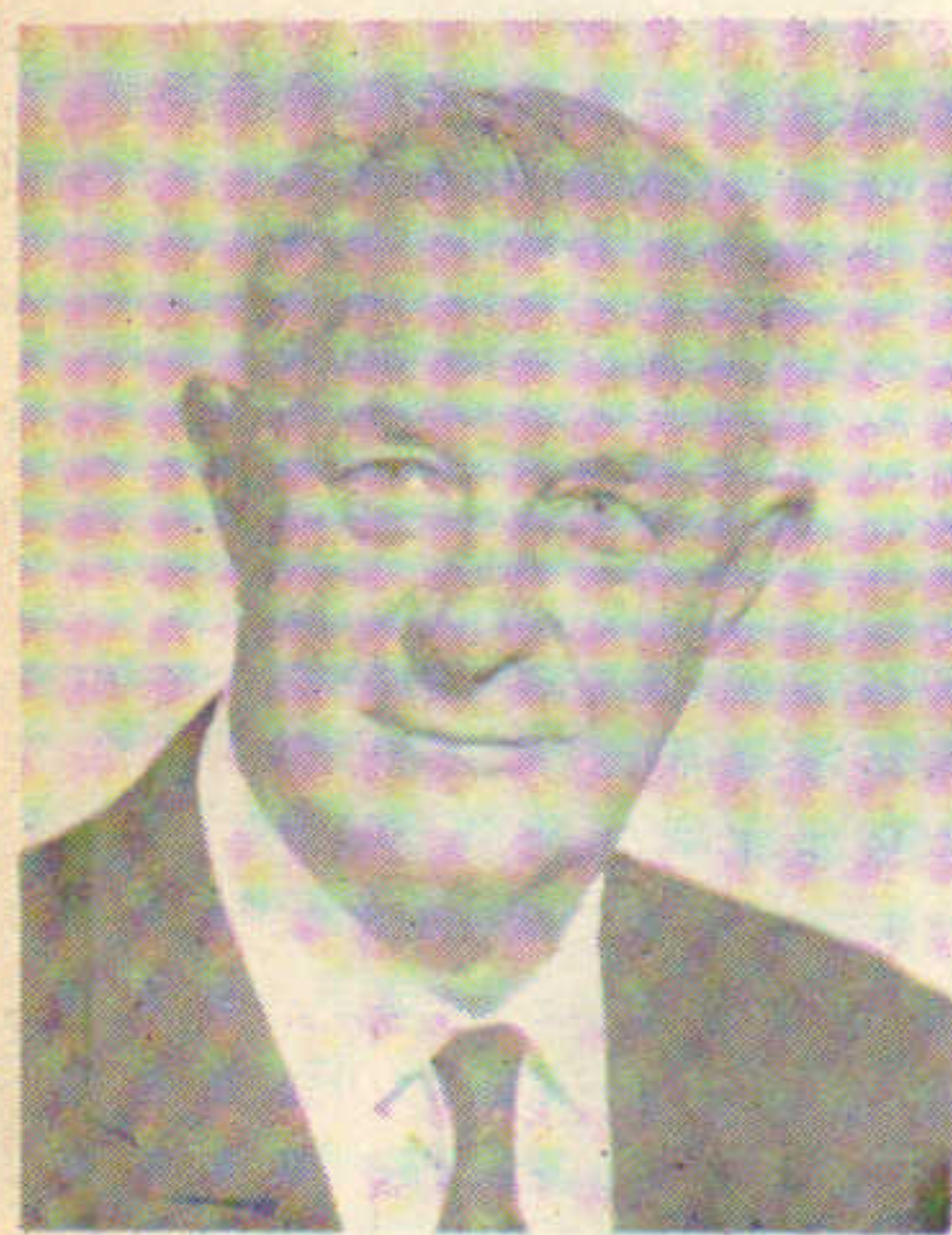
GAS - THE MODERN FUEL
Gas used for heating, water heating, cooking and drying.



Hamilton Realty Company

1114 Commonwealth Avenue, Allston 34, Mass.

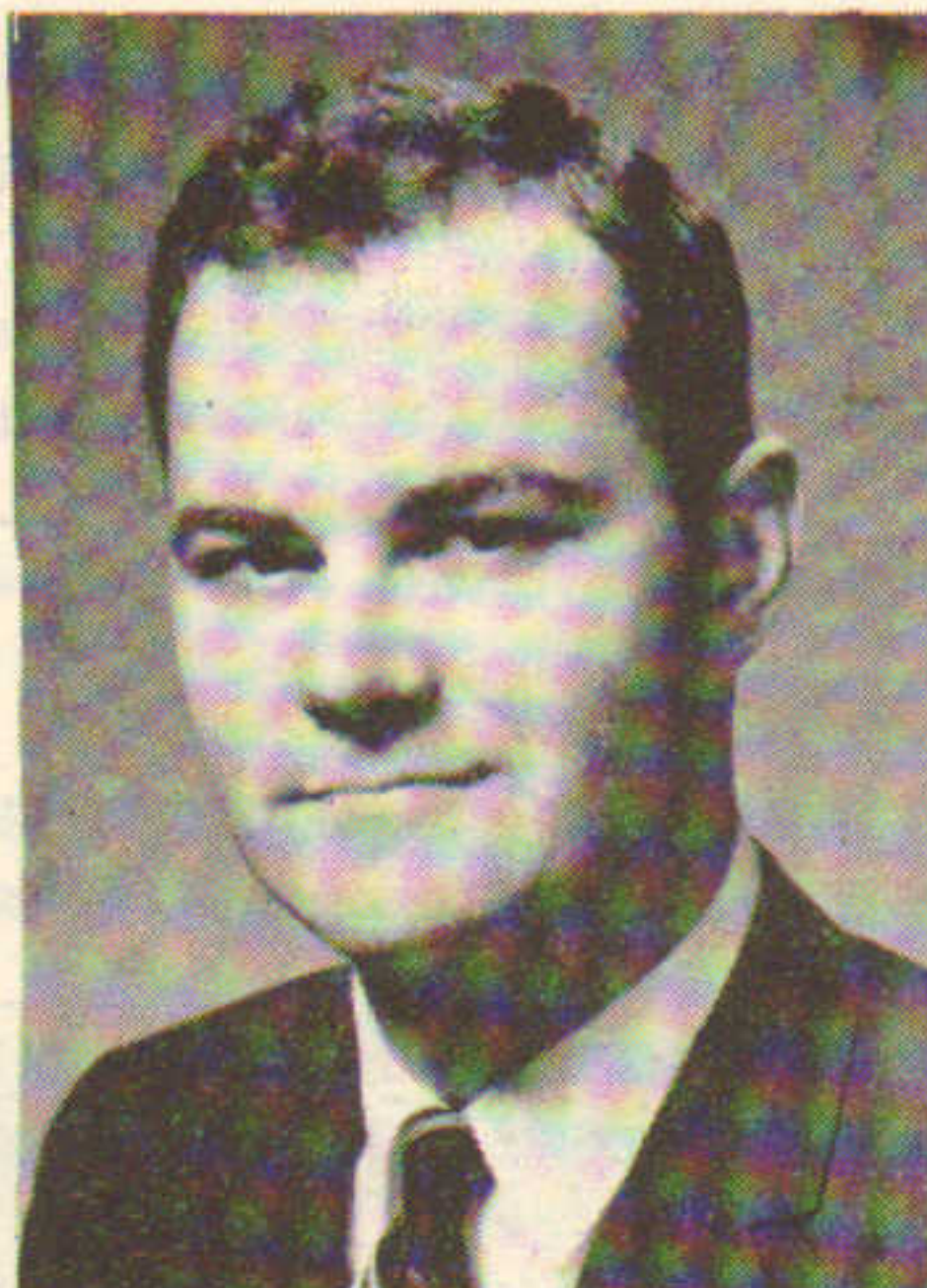
And those who made it happen !



ARCHIE POWERS
AVON, MASS



JACK ROSENBAUM
BOSTON, MASS.



MARCEL POYANT
CAPE COD



JIM PAFFORD
CAPE COD



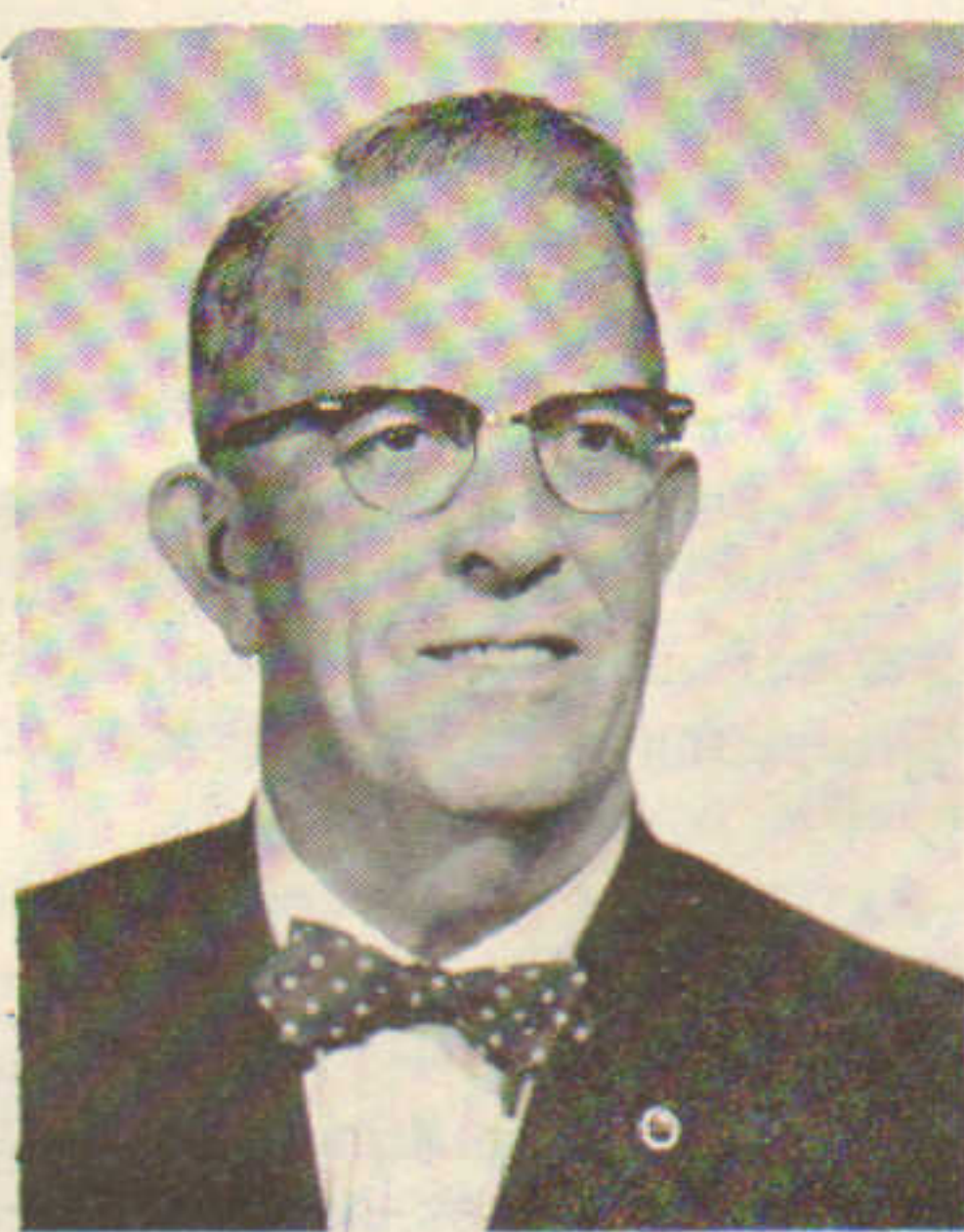
CLEM ADAMS
FRAMINGHAM, MASS.



HARRY V. INVINGE
BOSTON, MASS.



SAM GOFF
BOSTON, MASS.



CHET HORNE
MAINE & NEW HAMPSHIRE



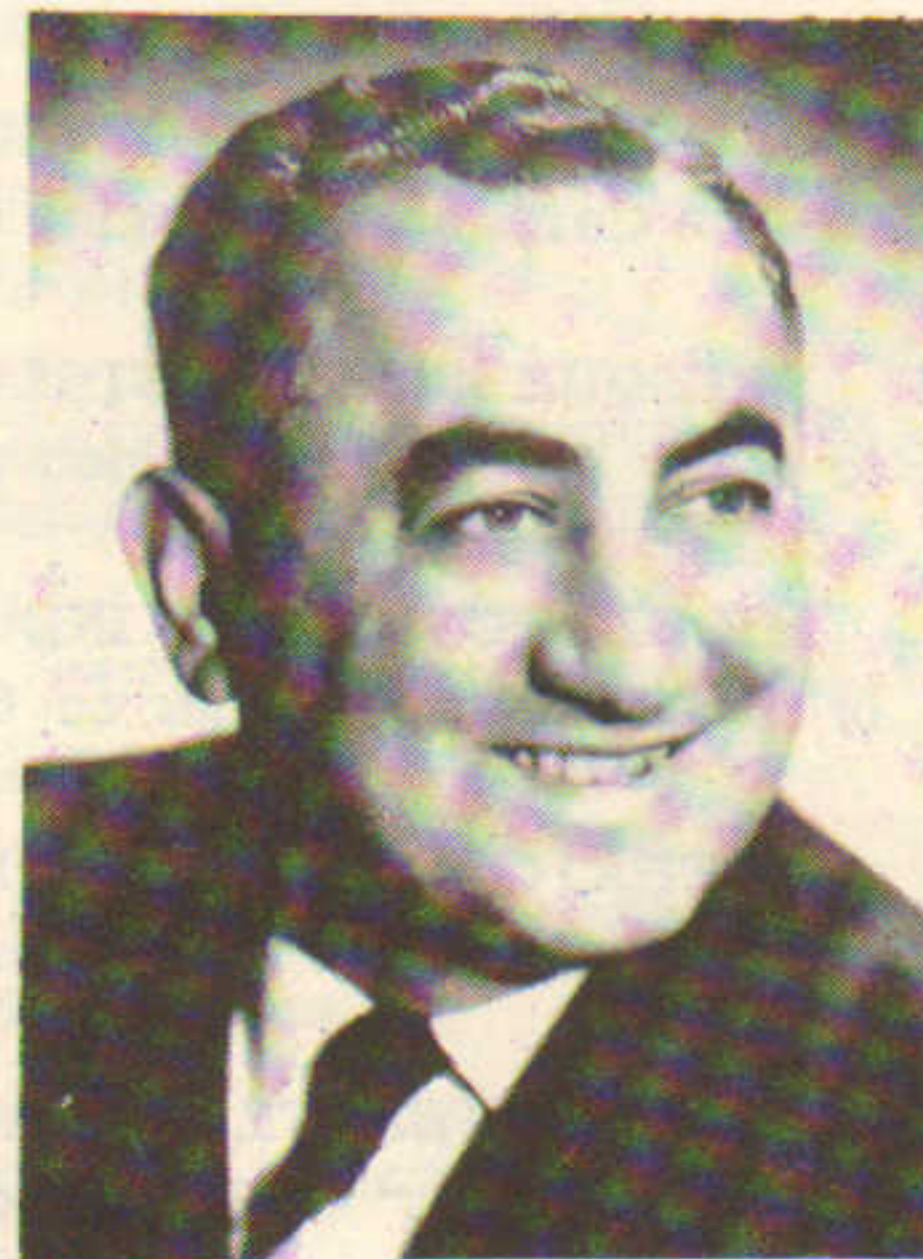
JACK FALLON
BOSTON, MASS.



IRV SIMONDS
NEW HAMPSHIRE



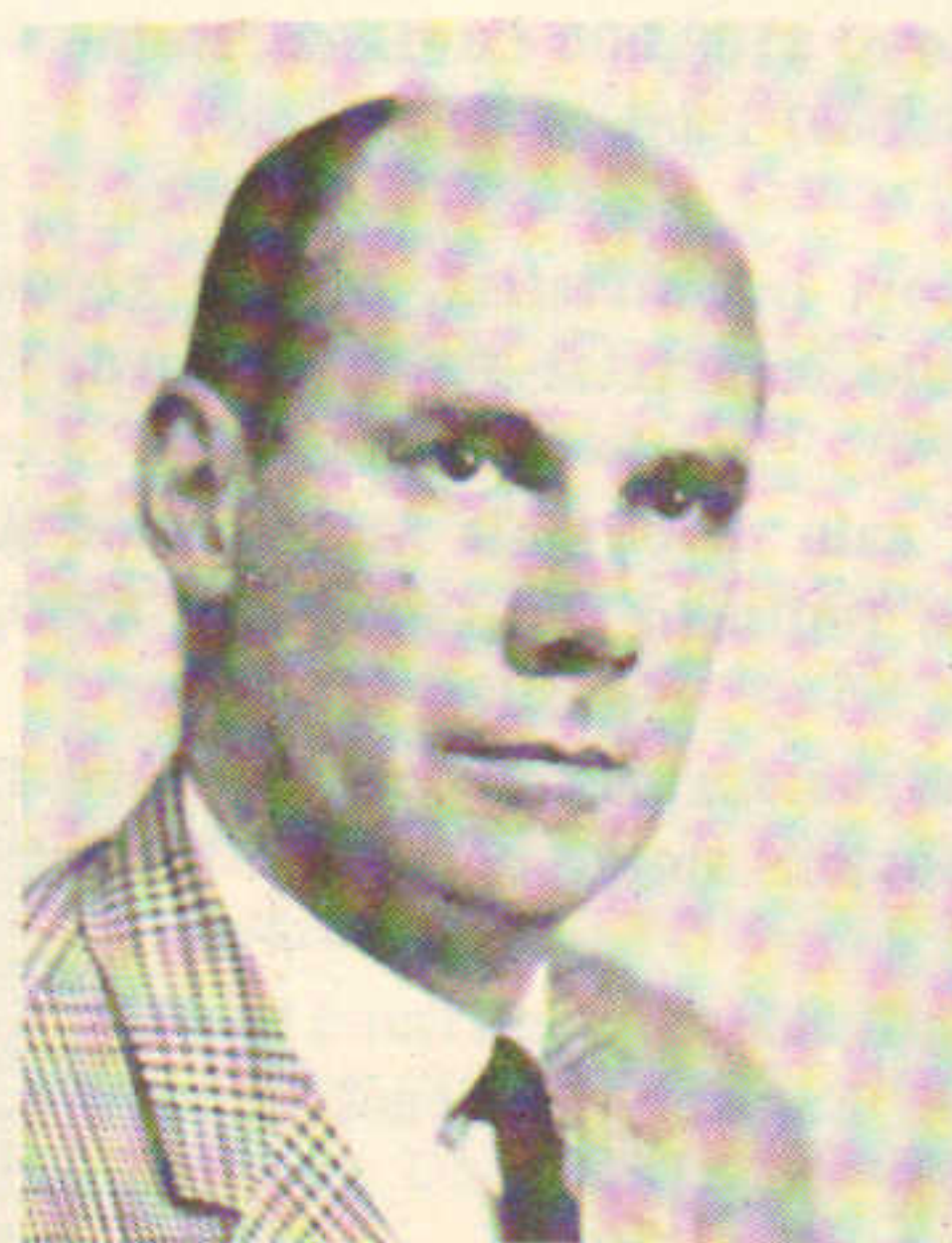
LOUISE GALE
NEW HAMPSHIRE



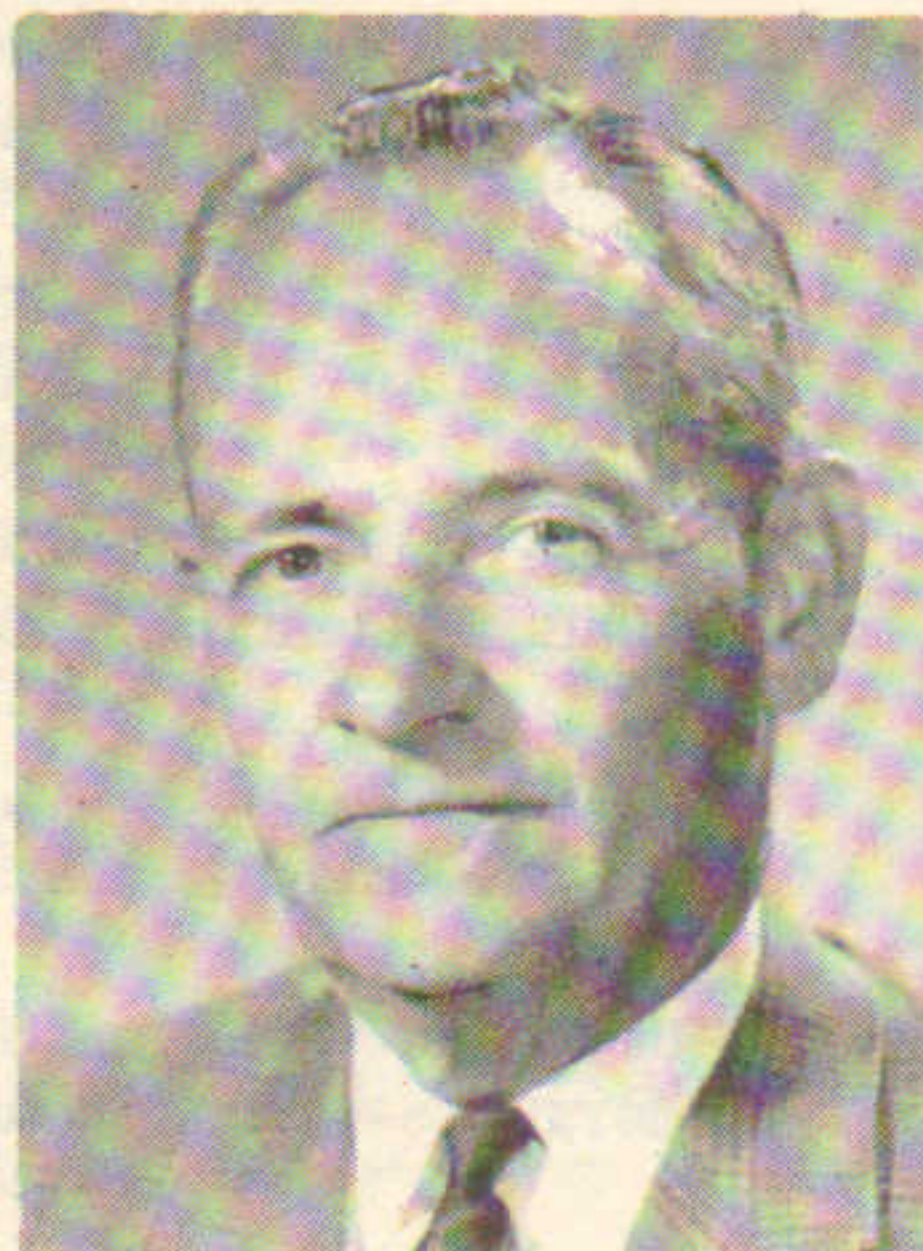
RALPH TEDESCHI
ROCKLAND, MASS.



BERT DRUKER
BOSTON, MASS.



NORM NORTHRUP
LYNNFIELD, MASS.



CLINTON BROOKS
CAPE COD

Greetings of the Season

AND ALL GOOD WISHES FOR A
HAPPY NEW YEAR

HAROLD KONOVER

Office Buildings
Parking Plazas
Apartments
Howard Johnson Motor Lodges
Howard Johnson Restaurants
Gas Stations
Industrial Buildings
Shopping Centers



TWO STATE STREET * HARTFORD, CONN.
TELEPHONE (AREA CODE) 203-527-3218



T. J. Flatley Co.
Randolph, Massachusetts

DEVELOPERS OF APARTMENTS COMPLEXES
IN THE GREATER BOSTON AREA

961-1600

Tedeschi Realty Corp.

South Shore & Cape Cod
Shopping Centers

rockland
hanover
braintree

brockton
plymouth
cohasset

hyannis
wareham
harwich

878-8285



A. Clinton
BROOKS & Co.

CAPE COD - TWO OFFICES

A & P Shopping Center
Chatham
945 - 2300

BAYSIDE OFFICE
Rte. 6A, Brewster
896 - 5511

GOOD MANAGEMENT IS AN
INVESTMENT, NOT AN EXPENSE



MINOT, DE BLOIS & MADDISON
Real Estate and Investment Managers
294 WASHINGTON STREET
BOSTON, MASSACHUSETTS 02108



SCHINIP

107 forest street, norwich, conn. 06360
887 - 2571

WISHING YOU
EVERY HAPPY THING
THE SEASON AND THE YEAR
CAN BRING

JOHN E. BEGLEY Co., Inc.

INDUSTRIAL & COMMERCIAL
PROPERTIES
Appraisals - Investments
227-5420

53 State St. Boston, Mass.

**Jack R. Jacobson,
Real Estate Brokerage**

Jack R. Jacobson, Pres.
-BROKERAGE - APPRAISALS
-PROPERTY MANAGEMENT
563 HELEN ST., BRIDGEPORT, CONN.
(203) 334-0790

**NICK ABRAHAM
ENTERPRISES**

* S & K Realty JA 4-1337
Investment Specialists
* 4 Seasons Arena
Rte. 1, Walpole, off Rte. 95
* Big League Bowling
6 Locations - Boston Area
MAIN OFFICE: 570 American Legion Highway, Roslindale

**First National
Stores**

Real Estate Representatives

John D. MacDonald
Raymond Pinkham
Richard White
William Wells, E. Hartford 5 Middlesex Avenue
Somerville, Mass. 02141

Frank S. Feitelberg

REALTOR - INSURANCE

Shopping Center Specialist
-mortgages-

LEASES - MANAGEMENT - APPRAISALS - SALES - AUCTIONEER
21 BEDFORD ST. (CITIZENS SAVINGS BANK BLDG.)
Rm. 304, Fall River, 676 - 8246

FREDERICK L. O'BRIEN

Realtor



52 Highland St., Worcester, Mass.
(Just off Westside Artery)
Telephone 752 - 7504

SALES
LEASES
INSURANCE
APPRAISALS
AUCTIONEERS
MANAGEMENT

JANUARY

PAPARAZZO BROTHERS open first section of planned \$40 million Heritage Village community for 2,000 families in Southbury, Conn.

STATE PROPERTIES of New England buys 73 acres at Rtes. 9 and I-495 in Westboro, Mass. through Peter Smith and Mark Kiesel.

SOL CIABURRO brokers sale of \$75,000 Old Harbor Marina in Clinton, Conn. to Mack Fuller and H. H. Frimberger, industrialists.

FIRST HARTFORD REALTY receives \$2.5 million mortgage for North Shore Garden Apartments, Peabody, Mass. from Prudential.

CAMPANELLI INDUSTRIAL PARK, Braintree, Mass. signs Federal Wholesale Stationery of Chicago for \$250,000 34,500 sq. ft. building.

FLORENCE KATES opens branch office in Town Line Plaza shopping center in Canton, Mass.

PRENTICE M. SKIBISKI purchases two story commercial block on Federal St., Greenfield from Robert Peno for \$40,000.

GROSSMAN INDUSTRIAL PROPERTIES buys \$325,000 Scranton, Penna. property for new outlet and industrial development.

AMHERST EAST REALTY CORP. given permit for construction of \$1.2 million apartment complex of 102 units.

WORCESTER CENTER ASSOC. (Beacon Construction & Theodore W. Berenson Assoc.) to begin work on \$45 million downtown project.

GEORGE VAKALIS of John Hayes Real Estate signs Valle's Steak House as 22nd tenant in Brainard Industrial Center, Hartford, Conn.

SENPEK REALTY announces plans to construct 115,000 sq. ft. office building in Fresh Pond area of Cambridge, Mass.

CONCORD (N. H.) HOUSING AUTHORITY announces plans for \$2.3 million Capitol Plaza North U. R. project on 19.7 downtown acres.

LACONIA (N. H.) REDEVELOPMENT AUTHORITY receives \$1.24 million loan from First National City Bank of N. Y. for U. R. project.

PIZZAGALLI CONSTRUCTION CO. completes construction of 44 units in Manor Woods Apartments in South Burlington, Vermont.

BOSTON EDISON CO. selects 200 acre site in Plymouth, Mass. for proposed \$65 million nuclear generating station; pays \$500,000.

EDWARD BARRY & EDWARD HADDAD of Wm. Codman & Son broker sale of six Back Bay, Boston apartments for \$1.3 million.

NORBERT COUTU starts construction of \$10 million Apple Valley Mall in Greenville, R. I.; 273,000 sq. ft. in 55 stores planned.

HY KAPLAN & SARGENT GOODCHILD of Ryan, Elliott & Co. co-broker sale of Somerville, Mass. warehouse for \$185,000.

CENTRAL MAINE POWER Co., Auburn Bus. Dev. Corp., Auburn Growth Corp. aid in bringing General Electric to Maine city.

PRESQUE ISLE INDUSTRIAL COUNCIL reports International Paper to start \$730,000 expansion at Skyway Industrial Park in Maine city.

MIDDLETON (Mass.) INDUSTRIAL DEV. COMM. aids in location of USM Chemical Co. on 60 acre tract in new 50,000 sq. ft. plant.

COCHATO INDUSTRIAL PARK in Holbrook, Mass. reports eight tenants, all located in Priggen Steel Buildings.

HARRY SHWARTZ leases vacant 12,000 sq. ft. Portland, Maine plant owned by G. E. to Commercial Distributors, RCA products.

RUNAR WEST to build \$3 million Ninety One Shopping Plaza in Rocky Hill, Conn.; 275,000 sq. ft. on 24 acre site along Rte. I-91.

RALPH PRECOPIO brokers sale of \$100,000 Lewiston, Maine warehouse for First Manufacturers National Bank to tire firm.

FRANCIS D'ADDARIO, Bridgeport industrialist, breaks ground on 250 acre, \$100 million Housatonic Industrial Park, Milford, Conn.

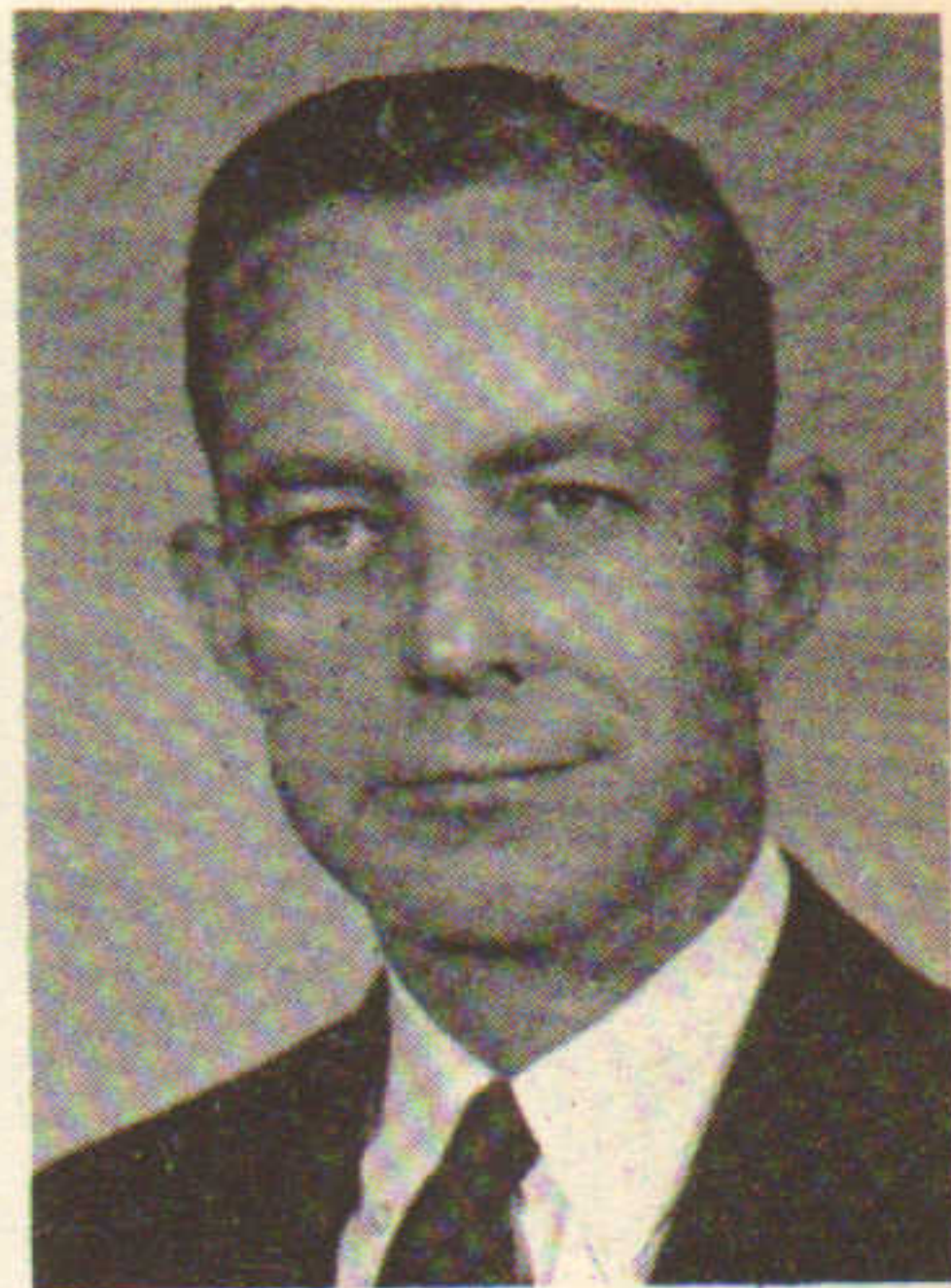
MATTHEW WATSON brokers sale of 83 unit Ambassador Arms apartments in Stamford, Conn. to Beitman and Lesser for \$750,000.

WILLIAM WOLD ASSOC. acquires former estate of Clare Booth Luce in Greenwich, Conn.; seeking smaller buyers for offices.

JOHN H. LINNEHAN of Haverhill, Mass. confirmed by U.S. Senate as federal co-chairman of New England Regional Commission.

MERRILL BLUM receives \$150,000 loan from Somerville Savings Bank to remodel 20 apartments in Brighton, Mass.

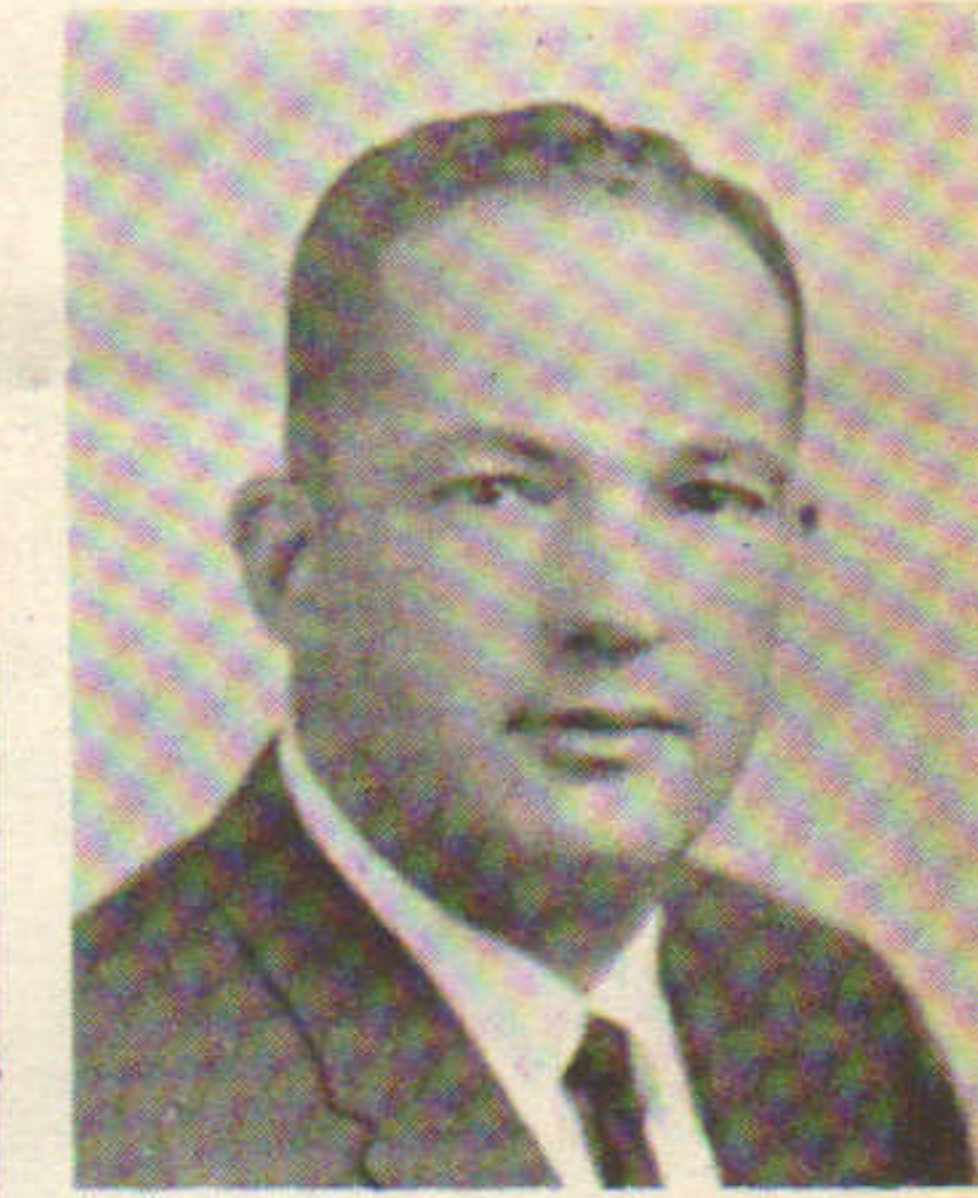
FIRST REALTY MORTGAGE Co. appointed to service and close FNMA mortgages in Massachusetts.



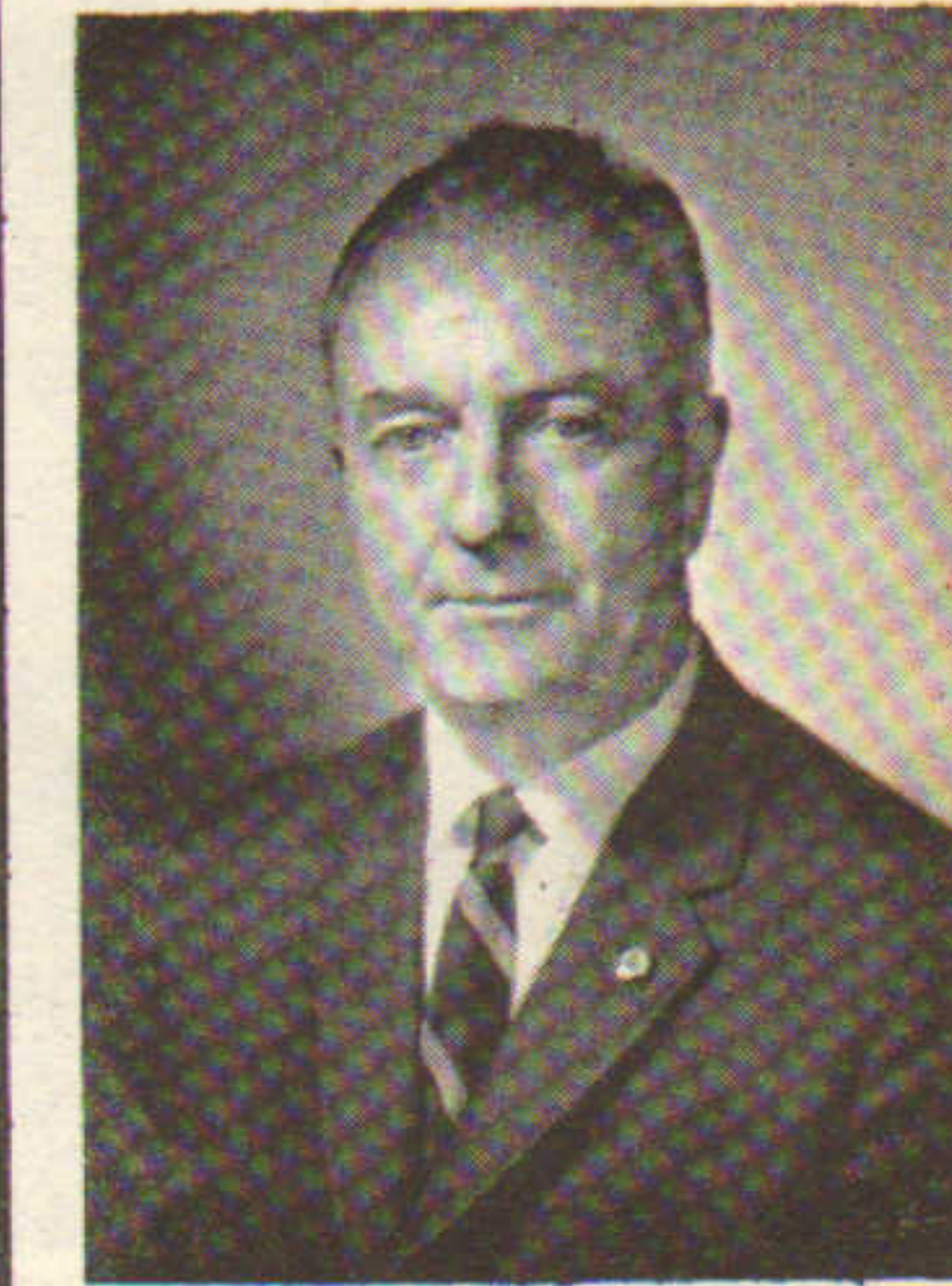
LOUIS GUILMETTE
MAINE



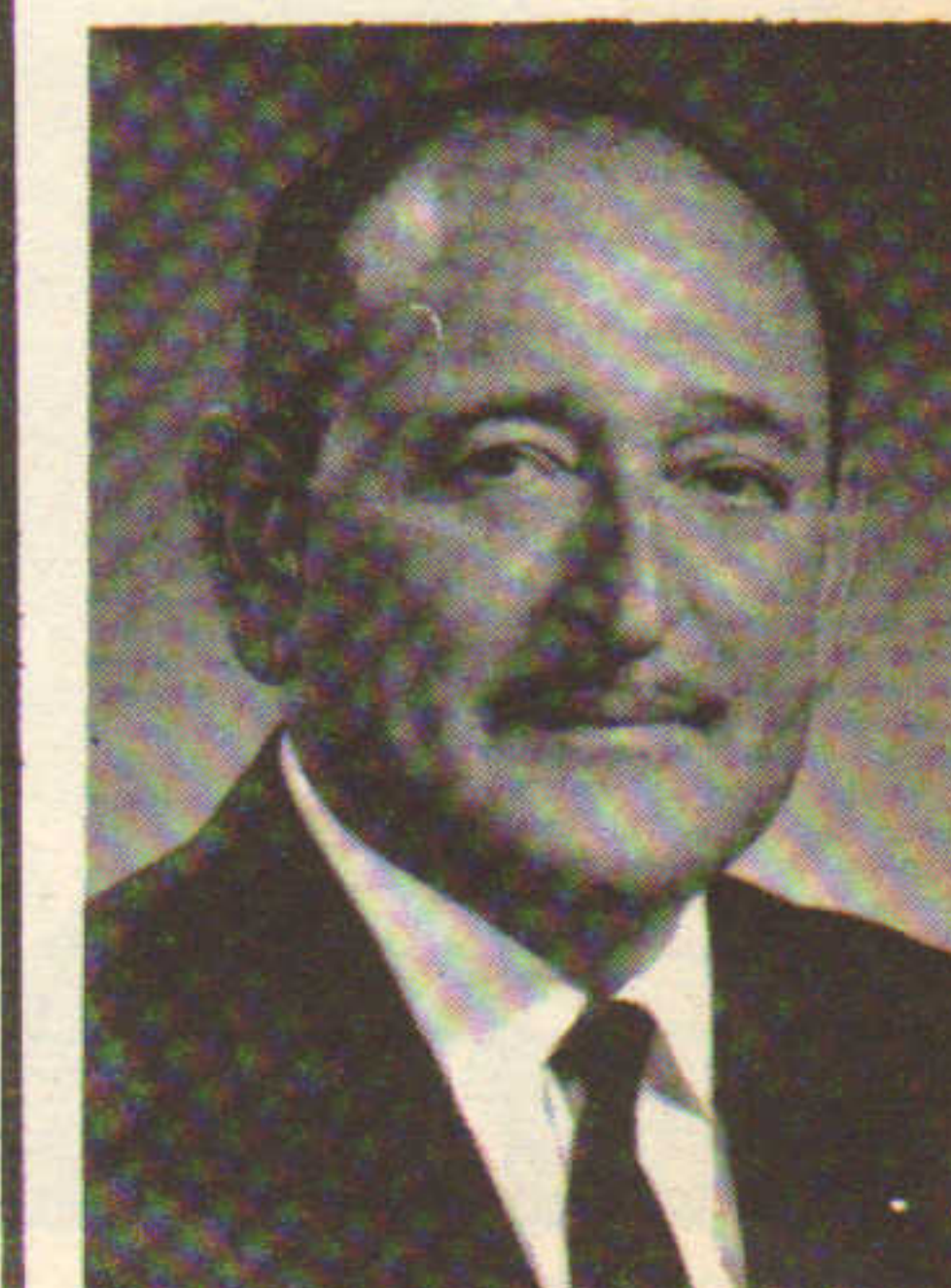
JOE CAMPANELLI
BRAINTREE, MASS.



WALLACE YAFFE
RANDOLPH, MASS.

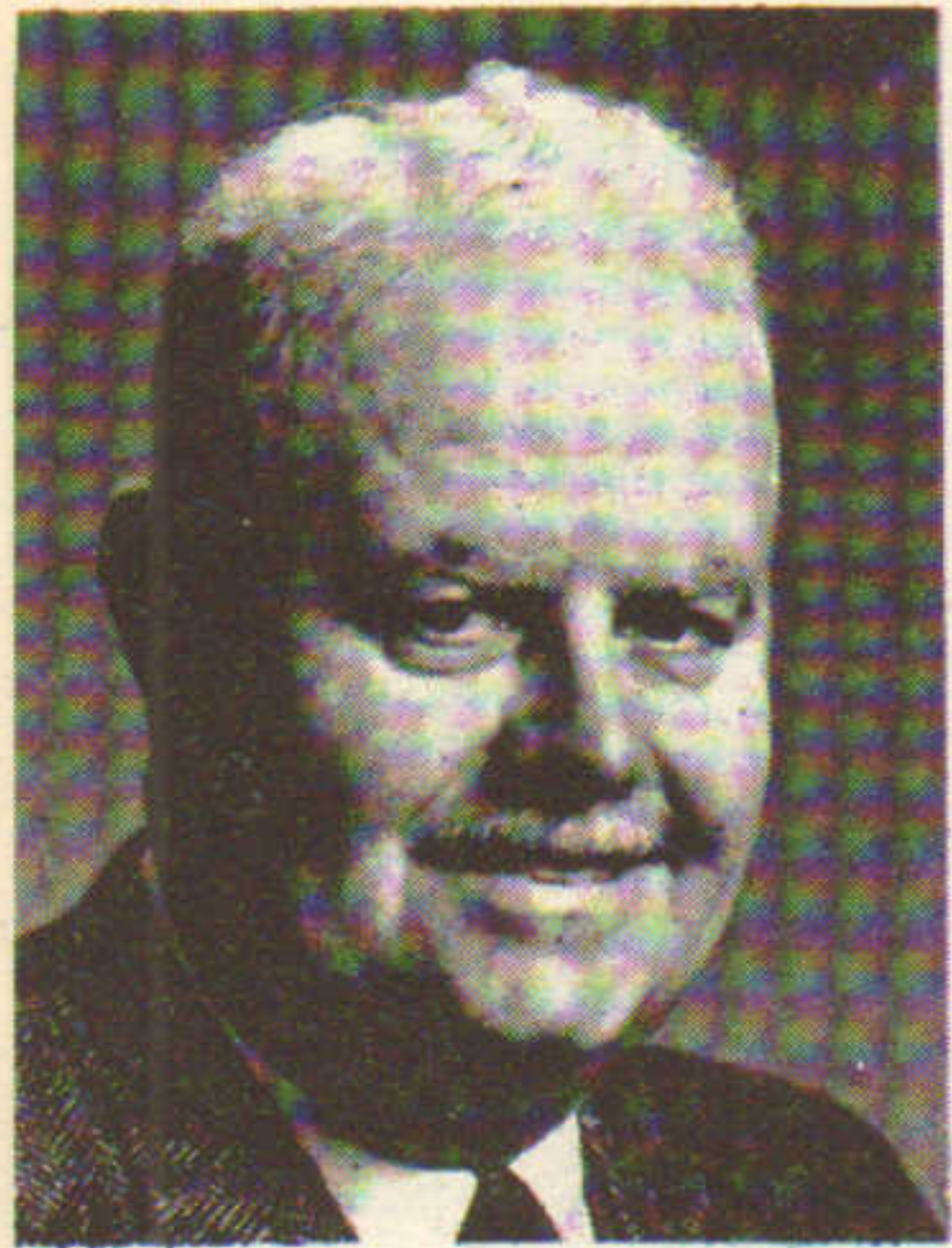


JOE DOHERTY
MASSACHUSETTS



MAURICE GORDON
BOSTON, MASS.

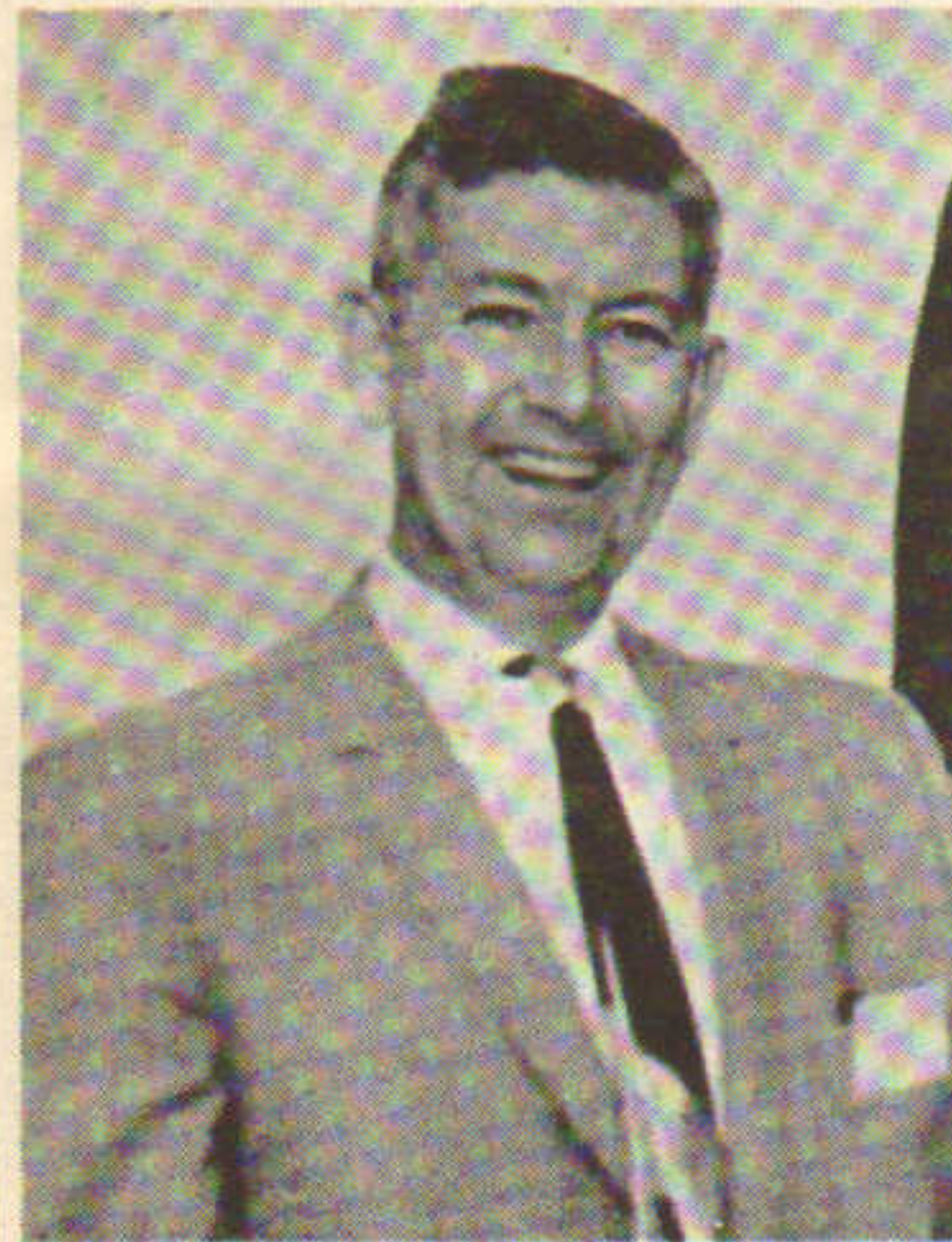
FEBRUARY



RENE POYANT
CAPE COD



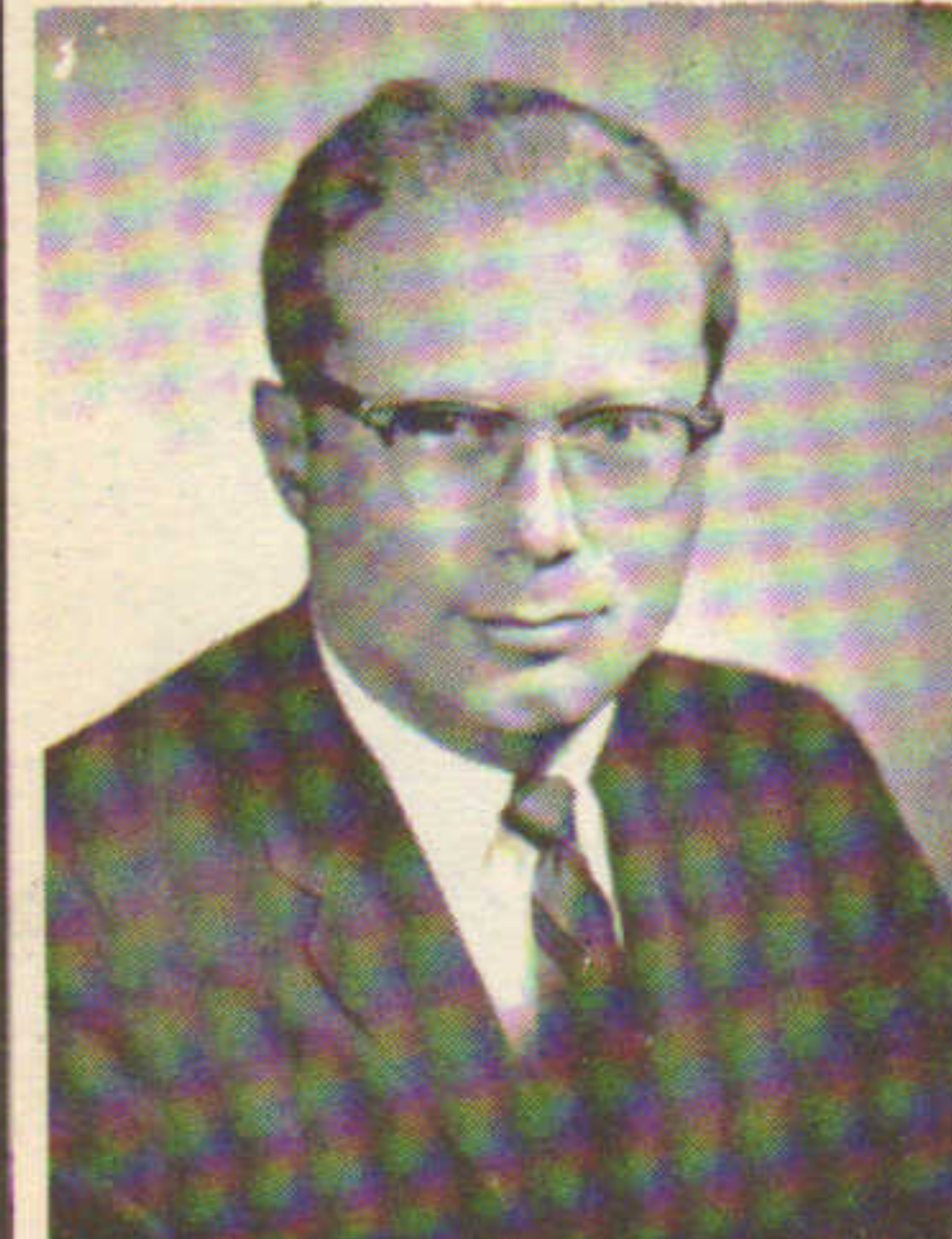
JOHN RYAN
BOSTON, MASS.



JACK CONWAY
SOUTH SHORE, MASS.



BOB SPILLER
BOSTON, MASS.



JAY SCHOCHET
BOSTON, MASS.

STANLEY BECKER plans million dollar hotel at Bradley International Airport, Hartford, Conn.

THOMAS M. HORAN, president of Meredith & Grew, presented merit award by Council A, Brokers Institute, G B R E B.

GERARD F. CUSICK, executive director, New Bedford, Mass. Industrial Development Commission, reports record year for ind. park.

LOUIS BECKENSTEIN named tentative developer for 36 acre Bloomfield, Conn. redevelopment; Phoenix Mutual financial backer.

NORWICH (CONN.) DEVELOPMENT CORP. launches state's first community industrial park; gets \$162,750 to develop 117 acres.

GAMBEST CORP. announces plans to develop Greenwich Green S. C. Bradlees and Stop & Shop to occupy 130,000 square feet.

LOUIS SAAB, Lowell, Mass. attorney, purchases Hotel Marlborough for \$50,000; plans conversion to luxury apartments.

ALFRED CLAYMAN and JACOB FREEMAN open 90 bed Kasher convalescent home in Bloomfield, Conn.; Reale Const. contractor.

MASSACHUSETTS MUTUAL LIFE INS. to invest \$25.4 million in Springfield, Mass. Baystate West redevelopment project.

JEAN MAHONEY and EDWARD HADDAD of Wm. Codman & Son broker sale of 88 Exeter St., Boston apartments for over \$400,000.

CITY BANK & TRUST CO. gets Redevelopment Authority approval for \$1.5 million Government Center office building.

HEARTHSTONE INSURANCE CO. submits plan to Brookline Redevelopment Authority (Mass.) for \$5 million office plaza in UR area.

DURSO ASSOCIATES of Haverhill, Mass. announce construction to start soon on \$1.5 million 126,000 sq. ft. Maine State Plaza in Bangor.

SAM MICHAEL, director, Oxford County Economic Dev. Comm. announces Bethel Shoe to locate in existing vacant building in Maine town.

HARRY SHWARTZ negotiates sale of five story Portland, Maine building to Fox & Ginn moving firm for over \$158,000.

WILLIAM COUGHLIN of Ryan, Elliott & Co. handles sale of 67 acres in Wrentham, Mass. to Plimpton Press for \$100,000.

ROBERT WETENHALL and DAVID McCONNELL of New York buy Mittersill Inn alpine resort in Franconia, N. H. for \$500,000.

ALLIED STORES to build 55,000 sq. ft. facility at Northshore at Peabody S.C. for R.H. Stearns, Lane Bryant and Casual Corner.

HOUNSELL REALTY handles sale of former U.S. Plywood plant in Laconia, N. H.; Stanley Brox pays \$100,000 for marina site.

CHESTER HORNE of New England Camp Realty brokers sale of Camp Sunapee, N. H. for \$150,000.

SAM TAMPOSI, GERALD NASH and ED LEHOULLIER announce plans for \$1 million shopping ctr. - residential complex in Dover, N.H.

PIZZAGALLI CONSTRUCTION announces that Champlain Container & Box Corp. will move into 52,000 sq. ft. Shelburne, Vt. building.

H. PETER DRESSER, Stowe, brokers sale of 90 acre Camp Highland in Vermont town to Long Island City firm for \$225,000.

WALTER FISCHER of Dover named developer for Somersworth, N. H. \$2.6 million urban renewal project.

SPAULDING & SLYE DEVELOPMENT CORP. named developer of Parcel 9 in Boston; plans \$5 million office building.

LINCOLN HIGGINS of Louis Kirstein & Sons negotiates sale of Holden, Maine motel and golf course for \$100,000.

IVOR CLARK CO. of New York places \$2.3 million first mortgage loan for 112 unit Glovers Landing apartments in Marblehead, Mass.

STATE STREET BANK & TRUST grants \$7 million loan to finance construction of addition to Children's Hospital Medical Center, Boston.

WILLIAM COPPINS of Begley Co. signs Ling Electronics for new 51,000 sq. ft. building in Rte. 93 Northern Ind. Park, Wilmington, Mass.

EDWARD TRISORIO handles sale of \$135,000 Hyannis, Mass. commercial block to John Elliott; plans 81 unit motel on site.

WARNSMAN & FERIOLI broker purchase of former North Plymouth (Mass.) Theatre to Italian foods manufacturer for \$20,000.

ROGER JEWETT of Williamstown, Mass. appointed director of Bureau of Commercial & Industrial Dev., Mass. Dept. of Commerce.

Greetings of the Season

AND ALL GOOD WISHES FOR A
HAPPY NEW YEAR

PROMPT SERVICE
MEDFORD SAVINGS BANK
MORTGAGE LOANS

MAIN OFFICE
29 High Street
Medford, Mass.
TEL. 396-0104

BRANCH OFFICES
257 Spring Street
491 High Street, W. Medford
394 Main Street, S. Medford



Real Estate Co.

Real Estate & Investment Brokerage

203 - 643-5129

618 Center St.

Manchester, Conn.



DIAL REALTY INC.

REALTORS

INVESTMENTS-COMMERCIAL-INDUSTRIAL

Irving Leighton

1051 BEACON STREET - BROOKLINE, MASS. 02146

BEACON 2-9090

MAI **R.A. HURLEY** SIR

Realtor

Member Brokers Institute

Residential - Industrial - Commercial Real Estate
Covering all of R.I., nearby Mass., Conn. and all
New England

723 Hosp. Tr. Bldg. Prov. 421-7210

established 1903



LOUISE GALE

REALTOR - EXCHANGOR, S.E.C.*

FEDERAL HILL RD. MILFORD, N. H.

Tel. A.C. 603, 673-3642

- Specialist in Industrial Land and Buildings
- Business Opportunities
- Exchange of Real Estate Equities anywhere

* Society of Exchange Counselors



Fitz - Inn

Auto Parks Inc.

216 TREMONT STREET HU2-7740

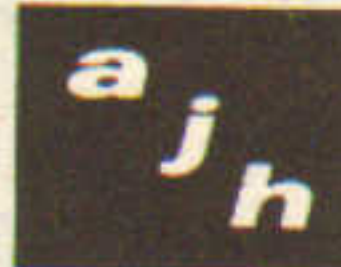
A man is known by the company he keeps,
A business is known by the clients it serves

65 Locations Serving the Largest Insurance
Companies, Hospitals and Businesses in
the NEW BOSTON

Greetings of the Season

and Best Wishes

for the Year Ahead



Archie J. Horne
REALTOR - APPRAISER - CONSULTANT

American Institute of Real Estate Appraisers
Society of Real Estate Appraisers
American Society of Real Estate Counselors
Calvin B. Hastings, Associate
Realtor-Appraiser

264 LOVELL STREET
WORCESTER, MASSACHUSETTS 01602 PHONES 791-4778
755-7088

REALTOR

ROBERT J. TIGHE
REAL ESTATE & INSURANCE

RESIDENTIAL - COMMERCIAL - INDUSTRIAL
MORTGAGE PLACEMENT - APPRAISALS.



696 / 8688
457 BELMONT ST. BROCKTON, MASS.



STEIN REALTY
AND DEVELOPMENT COMPANY
Specializing in the sale and development of
income-producing properties.

2001 BEACON ST. BROOKLINE 46, MASS.
Phone: RE 4 - 5980



TOUSIGNANT
REALTORS

THE LIVE WIRE FIRM IN NORTHERN
WORCESTER COUNTY.

42 SUMMER STREET, FITCHBURG
also offices in Gardner and Leominster

342-2980

MORGAN & DOUGLAS

Leslie Morgan REALTORS Neiland J. Douglas
Beverly Savings Bank Bldg. Walker 2-0885



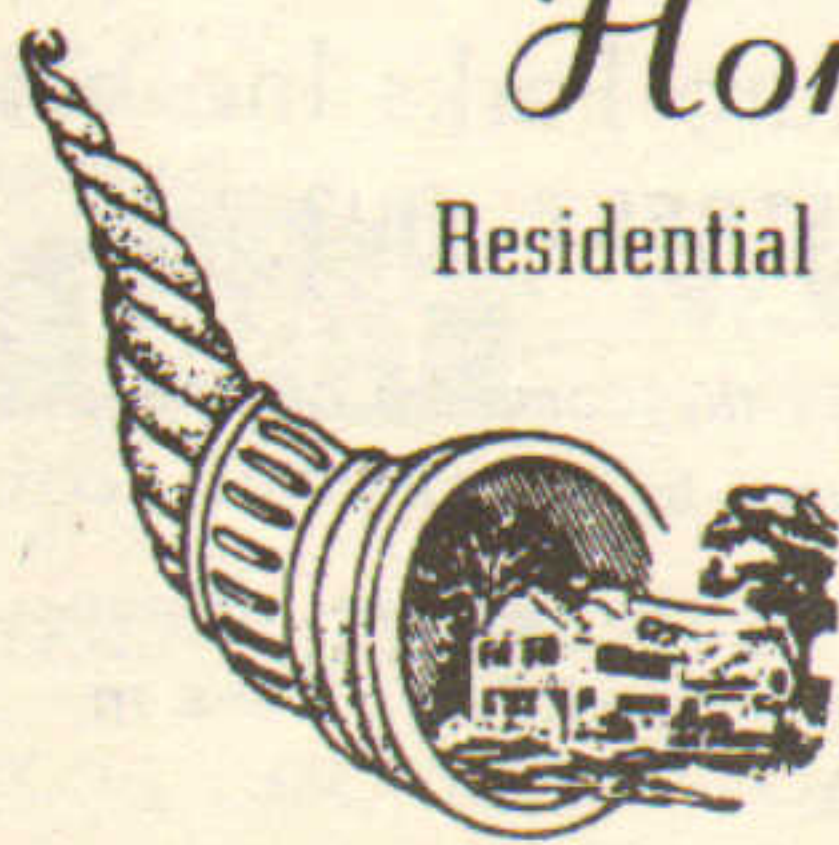
Sales
Management
Mortgage
Appraisals

BEVERLY
North Shore
Real Estate

Horne Realty

Residential • Commercial • Industrial

Realtors



186 UNION AVENUE
FRAMINGHAM, MASS. 01701
875-0681

MARCH

WILLIAM LINCOLN and DOM DIMAGGIO head group proposing \$50 million domed stadium on 200 acre site in Dedham and Needham, Mass.

ALAN and MILTON GREEN of Brookline, Mass. break ground for \$10 million Maine Shopping Center in Augusta.

RUDI LAZARUS of William Pitt brokers lease of 72,000 sq. ft. building in Bridgeport, Conn. owned by Milton Schwartz; \$1.25M involved.

SIDNEY SOLOMON, Dwight Street Associates, named developer of \$700,000 complex in Springfield's North End UR area.

WORCESTER INVESTMENT ASSOC. sells Belmont Hotel in West Harwich, Cape Cod to RKO General; holds \$200,000 mortgage.

FRANK ENGEL and FRANK BRYANT purchase Mayflower Theatre office building in downtown Boston for \$335,000 at auction.

FIRST HARTFORD REALTY reports \$3 million Torrington (Conn.) Shopping Parkade over 90% leased; Sears, Newberry, Stop & Shop.

HUB ASSOCIATES, Boston, proposes \$300 million city on Perini site in Framingham, Mass.; to include \$55 million domed stadium.

BUILDING OWNERS & MANAGERS ASSN. seminar is told 750,000 sq. ft. of space needed in Boston every year.

LEATHERBEE & CO., Boston to develop \$3 million Bedford Plaza in New Hampshire on Dunfee Family site; B. Cohen & Sons to finance.

CONN & JOHN REALTORS brokers sale of \$125,000 Lake Spofford Motel in Spofford, N.H.

GEORGE MASCOTT, executive director, Greater Burlington Ind. Corp., reports six new firms open in 1966.

F.D. RICH CO. and PIERRE BONAN to develop \$50 million private phase of Stamford, Conn. UR; Gimbels and J.C. Penney included.

CENTRAL MAINE POWER Co. aides in relocation of Mass. firm to new 44,000 sq. ft. plant on 28.5 acre Portland site.

RYAN, ELLIOTT & CO. reports One Washington St., Wellesley, Mass. is 100% leased; General Electric is prime tenant.

JAMES B. COFFEY Jr., Presque Isle (Me.) Industrial Council, announces 35,000 sq. ft. plant lease in Skyway L.P. to Converse Rubber.

LOUIS SARELAS, Industrial Dev. Comm., announces Tampax to build \$2.5 million plant on Auburn, Maine airport site.

RUDY FLEISCHHACKER of Eagle Realty brokers sale of 224 Tremont Street, Boston for \$110,000.

EMIL SZTUCINSKI of Star Realty brokers sale of 1409 River Street, Hyde Park, Mass. apartments for \$350,000.

BLACKSTONE VALLEY ELECTRIC CO. designated to develop office building in Pawtucket's Slater urban renewal project.

JOHN KUNHARDT of Hunneman & Co. negotiates sale of 425 acres in Milton, Mass. to Jensen-Bielski & Stepanek Trust for \$1.78 million.

HARRY VON ROSENGINGE and JAMES ST. CLAIR of Nordblom Co. broker sale of former Raymond's Lynn, Mass. store for \$600,000.

TOMASSO REALTY-designated sponsor of 23,000 sq. ft. office building in New Britain, Conn. South Central UR project; \$750,000 job.

DAVID KUSLAN brokers sale of 59 unit Hillside Apartments in Wallingford, Conn. for \$700,000.

SCOFIELD REALTY ASSOC. announces plans to construct \$160,000 office building in Greenwich, Conn.

JOSEPH MASS plans \$12 million 540 acre estate development in Danvers, Middleton and Topsfield, Mass.

SALT WATER TRUST to purchase 62 acre, 40 building Plymouth (Mass.) Cordage complex for \$400,000; Sheehan of Bradley broker.

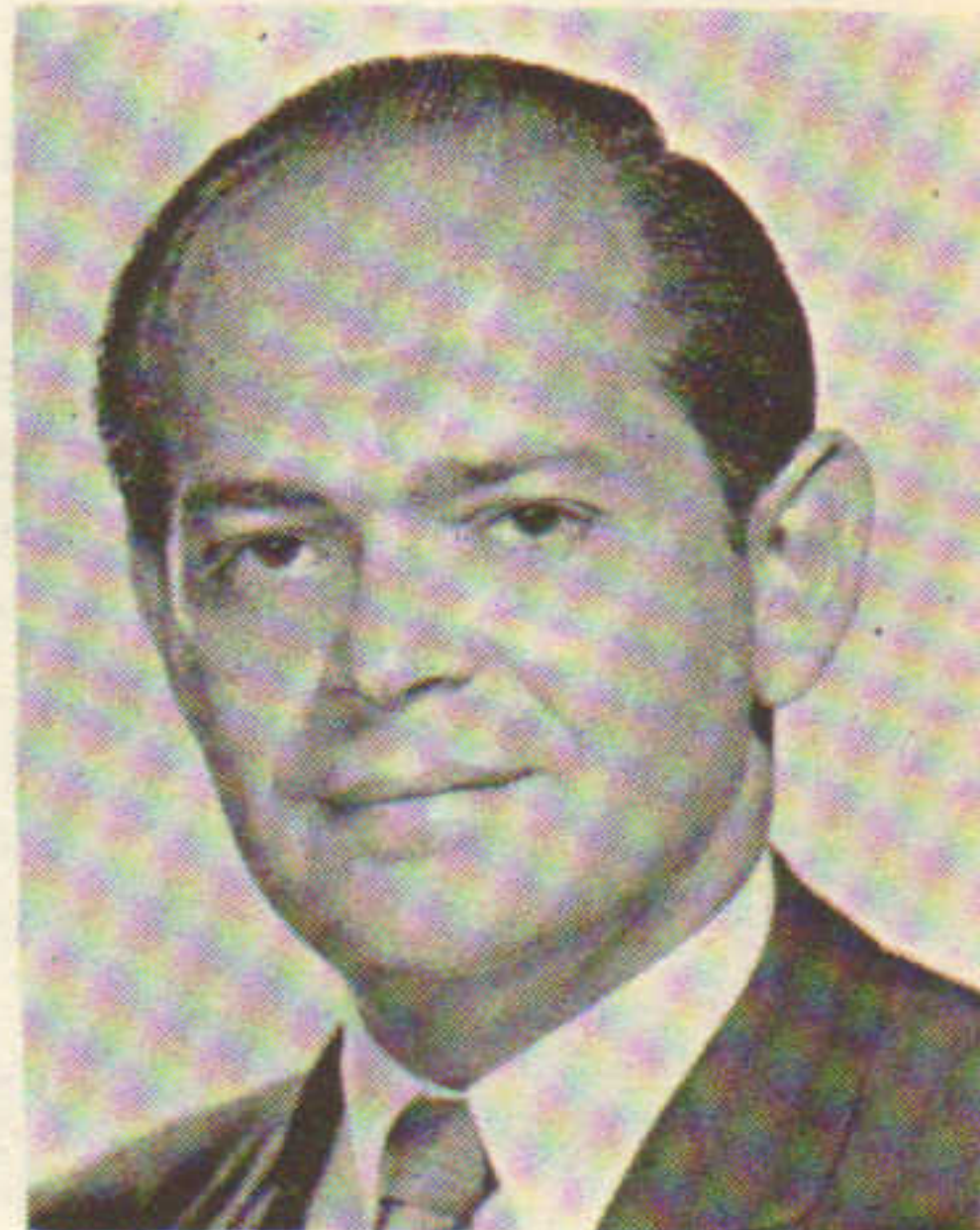
MURRAY FINARD, HERBERT HOFFMAN, THEODOR KAUFMAN and MARVIN MEYERS to build \$8 million Raymond's in Boston.

JOHN DOYLE of Frederick Kay Realty handles sale of 302-8 Harvard Street, Cambridge apartments for \$136,000.

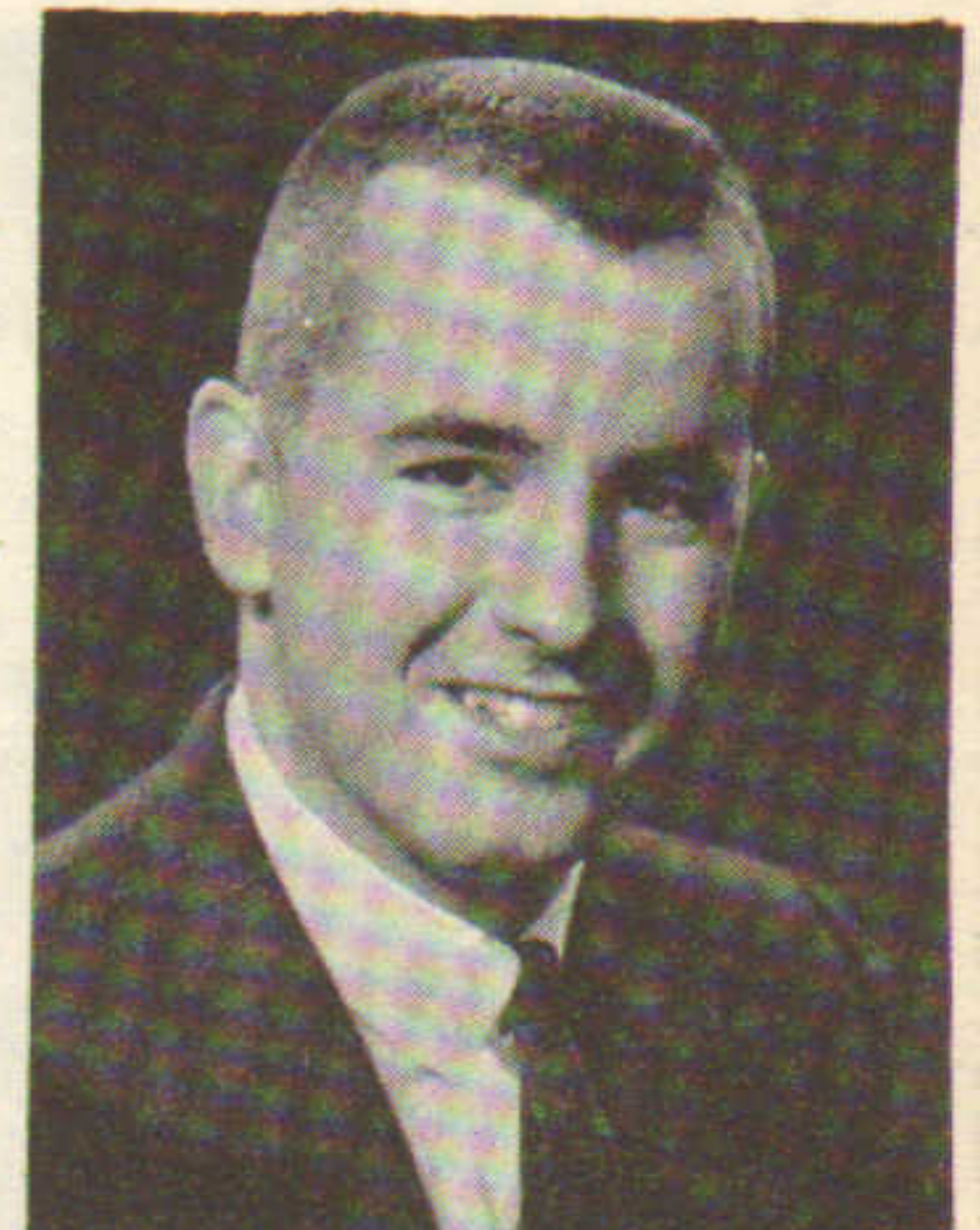
PARKE REALTY announces plans for twin six story apartments in Wethersfield, Conn. costing \$2 million.

BAUSCH & LOMB pays \$265,000 for Kenmore Sq., Boston site owned by General Tire & Rubber; to build new regional office building.

JOSEPH CYR and RICHARD LOCKE of Lawrence, Mass. start work on \$500,000 165 acre Far Corner Golf Course in West Boxford.



BOB GORDON
BOSTON, MASS.



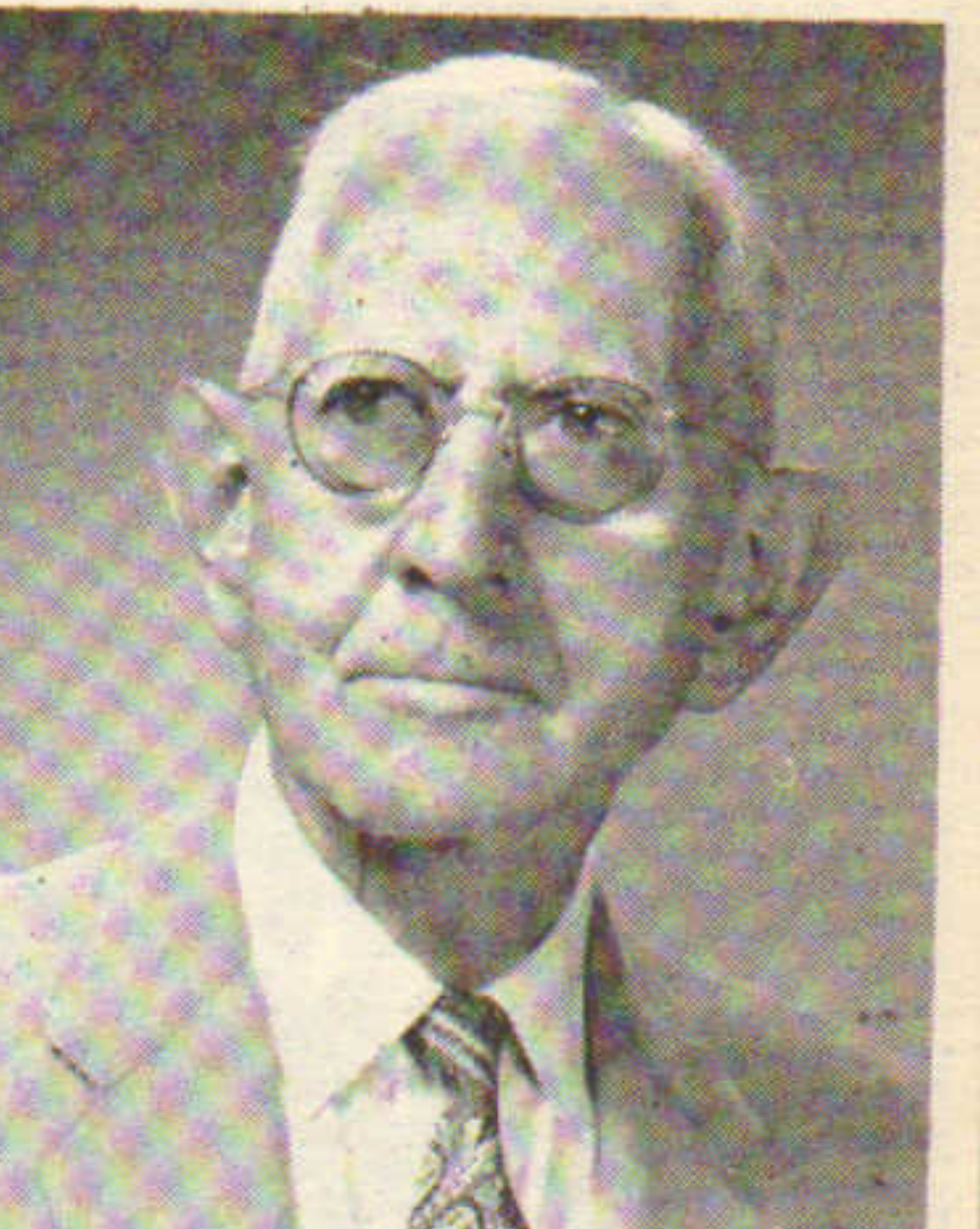
JACK PECKHAM
BROOKLINE, MASS



WILLIAM FITZGERALD
BOSTON, MASS.



JOE MONTEFUSCO
MAINE



WILLIAM PEASE O'BRIEN
BOSTON, MASS.

APRIL



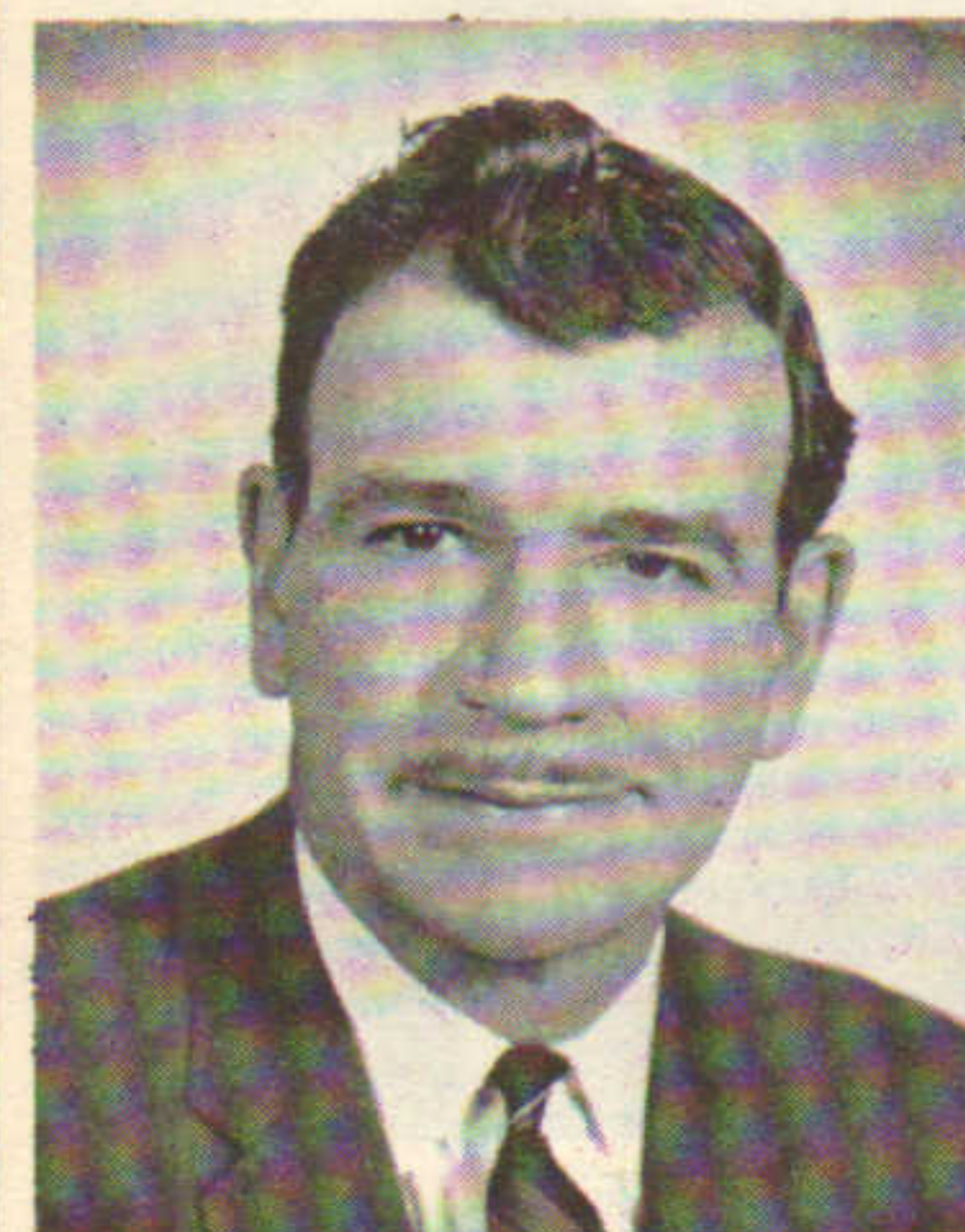
CHARLIE HORNE
FRAMINGHAM, MASS.



BOB TIGHE
BROCKTON, MASS.



BILLY STEIN
BROOKLINE, MASS.



ED TOUSIGNANT
FITCHBURG, MASS.



GEORGE LOVEJOY
BOSTON, MASS.

LESTER S. FEINBERG, Diversified Industries, announces plans for multi-million dollar 150,000 sq. ft. Midtown Mall in Worcester, Mass.

FALL RIVER (Mass.) REDEVELOPMENT AGENCY's \$21 million UR to include department store, motel, office building and apartments.

EDWARD S. O'DONNELL transacts \$200,000 sale of two downtown Holyoke, Mass. commercial buildings.

CHARLES RUBINSTEIN and HUBERT ARONS plan 100,000 sq. ft. industrial apartment at Crown Industrial Park, Windsor Locks, Conn.

MEREDITH & GREW signs Melville Shoe for 200,000 sq. ft. distribution center at Campanelli Industrial Park in Brockton, Mass.

RYAN, ELLIOTT & CO. brokers sale of Rtes. 9 and 128 site in Wellesley Hills, Mass. to Mass. Indemnity & Life Ins. Co.

JOHN SKIBISKI announces plans to build \$1 million nursing home on 6.2 acre tract in Northampton, Mass.

J. STANLEY BARNES brokers sale of site in Harwich Port, Mass. for \$150,000 Allen Harbor Yacht Club; Sullivan Bros. is contractor.

CHESTER MARTIN to handle leasing of 12 story, 60,000 sq. ft. Providence office building owned by Howard Realty Co.

ALBERT P. MANZI buys Arcidi Building in Lawrence, Mass. for \$203,100 at auction; Twin City and First National hold mortgages.

MAURICE GORDON & SONS purchases 11 story former Hotel Touraine, Boston for \$440,000 from National Shawmut Bank.

DR. PETER CONSALES breaks ground for \$700,000 Chetwynde extended care center in West Newton, Mass.

MESSINA INDUSTRIAL PARK, Braintree, Mass. holds groundbreaking for 70,000 sq. ft. King's Department Store; \$400,000 project.

IRVING SAUNDERS ASSOC. named agent for retail leasing in \$9 M development on Nantucket Island proposed by Walter Beinecke Jr.

LOEB REALTY handles sale of New Haven, Conn. commercial property for \$487,500; complex contains 145,000 sq. ft. of space.

UPPER VALLEY DEV. CORP. announces Bend Research will locate in Lebanon Industrial Park; firm pays \$9,000 for 7.75 acres.

MARTIN-ALLARD's Mrs. Arlene Freidrich handles sale of 12.3 acres in Burlington Vt. to Electric Light Comm. for new complex.

WILLIAM DOYLE and RICHARD VAZZA receive \$2 million mortgages for 120 unit apartment project in West Roxbury, Mass.

MAURICE GORDON & SONS buys largest office building in Lowell, Mass. for about \$250,000 through Ryan, Elliott & Co.

MARK WALTCH and HAROLD WHITE seek zoning for proposed \$15 million air rights development at Newton Corner, Mass.

STANMAR gets \$150,000 mortgage from three banks for 24 unit harborfront motel in Boothbay Harbor, Maine.

GARDINER BOARD OF TRADE buys 200 acres in Maine city for \$95,000; propose industrial park.

MORTON BARDFIELD and MAURICE SILVERMAN open 23 unit apartments in Brookline, Mass.; Brookline Sav. has \$300,000 mortgage.

DAVIS CARTER and ARTHUR SAWYER propose Lobstermen's Co-operative Wharf project for Gloucester, Mass.; get local approval.

MYRON C. ROBERTS of Newton is named Realtor of the Year by Greater Boston Real Estate Board; is former board president.

NORDBLOM CO. negotiates sale of 20 Wilmington, Mass. acres as site of proposed 250,000 sq. ft. Smithcraft Corp. lighting facility.

HARRY BENNETT named leasing agent for 460 Summer St., Stamford, Conn. office building; city's seventh new building in three years.

BERNARD MUSSMAN brokers sale of Burrill Hotel in New Britain, Conn. for \$280,000; Charles Stratos is new owner of 43 year old site.

ALEXANDER SCHNIP & SONS leases space in \$1 million Thames Plaza, Norwich, Conn. office to Conn. Bank & Trust and SNETCO.

CARIBE REALTY and WM. BALLARD Co. co-brokers in sale of \$200,000 industrial building in Burlington, Mass. to Charles Blouin.

GOFF, LIEBERMAN CO. appointed exclusive agents for Dorchester Mill Pond (Hyde Park) and Winburn (Woburn, Mass.) Plazas.

DUNFEY FAMILY, Wm. Lane Co., Leatherbee & Co. announce plans to develop 200 acres in South Portland, Maine for business.

Season's Greetings

AND BEST WISHES FOR YOUR HAPPINESS

IN THE NEW YEAR



FRED MEYER

FOR PROPERTIES OVER \$1,000,000

UNIVERSITY
REAL ESTATE

80 HAMMOND ST.
CAMBRIDGE, MASS.
876 - 1200

D. M. D.

REALTORS

DANIEL M. DRISCOLL & ASSOCIATES

BROKERS — APPRAISERS — AUCTIONEERS

294 Washington St., Boston — Liberty 2-4670

MASSACHUSETTS
BAY
INVESTORS Co.

ARTHUR B. BLACKETT
KONRAD GESNER
BENCION MOSKOW
FRANCIS C. ROGERSON, JR.

58 COMMERCIAL WHARF

BOSTON, MASSACHUSETTS 02110 617-742-5260

SPECIALIZING IN:
"Large Waterfront Investment Parcels"



Industrial and Commercial Real Estate
LEGGAT, McCALL & WERNER, INC.
10 Post Office Square, Boston, Mass.
Telephone 542 - 7750

Giant Stores Corp

Locations wanted for self-service
Discount Department stores in N.E.

365 Dutton Street Theodor H. Kaufman, Pres.
Lowell, Mass. Richard Prince, Real Estate
GL 3-1791 or VO 2-4689



Florence Kates

125 South Main Street, Sharon
18 Washington Street, (Cobb's Corner) Canton
Tel. 828 - 5700 or 784 - 6771

WISHING YOU

EVERY HAPPY THING

THE SEASON AND THE YEAR

CAN BRING



identifies the national title insurance company with the local touch. Serving New England from

BOSTON, MASS. BRANCH OFFICE
27 State Street—Phone Lafayette 3-1095
HARTFORD, CONN. BRANCH OFFICE
100 Constitution Plaza—Phone 249-5273
STAMFORD, CONN. BRANCH OFFICE
10 River Street—Phone 325-4471

Lawyers Title Insurance Corporation

CAPITAL SURPLUS AND RESERVES OVER \$28,000,000

HERITAGE VILLAGE

*"New England's
Largest Planned Adult Community"*

SOUTHBURY, CONNECTICUT

(203) 264-8291

★ OUR REPUTATION IS YOUR PROTECTION ★

Since 1953

KOPKA
Real Estate

Call **889-1193**

342 MAIN ST.

NASHUA, N.H.



SP STATE PROPERTIES
of New England

59 Temple Place, Boston 426-2323

MAURICE F. REIDY & CO.

REALTORS

SALES — LEASES — APPRAISALS
FACTORY PROPERTIES — MANAGEMENT

2 FOSTER ST., WORCESTER, MASS. 01608

756-2411

Builders and Developers
Runar West Engineering
198 PARK AVENUE, WORCESTER, MASS.
757-6371

MAY

MARRIOTT HOT SHOPPES pays \$2 million for 11.8 acres in Newton, Mass. for 336 unit motor hotel.

JAY SCHOCHET and LAWRENCE BIANCHI of Wm. Codman & Son brokers in Norwood, Mass. 55 acre sale to Star Markets.

HOEG CONSTRUCTION building \$275,000 68,000 sq. ft. Victory Shoe plant at Avon Industrial Park (Mass.).

RICHARD BROOKE wins two year legal battle to build \$160,000 44 unit motel in South Dennis, Mass.; William Doyle is contractor.

VERNON BRADLEY of A. Clinton Brooks & Co. negotiates sale of The Moorings in Chatham, Mass. for \$100,000.

ARTHUR MADDALENA, JOHN DREW, JOHN LEMOS, CECIL GOOD-SPEED co-brokers in \$100,000 Centerville, Mass. home sales.

DAVID EPSTEIN of Harry Bennett & Assoc. brokers sale of 441 Summer St., Stamford, Conn. to Seggos Land Co. for \$285,000.

NEW ENGLAND REAL ESTATE JOURNAL publishes third annual Mass. Industrial Development Edition -- 88 pages.

KONRAD GESNER, BENCION MOSKOW, CHARLES BROWN, and ARTHUR BLACKETT buy Commercial Wharf, Boston; get \$1.5 M loan.

RAY HOFFORD announces retirement as executive vice president of Mass. Assn. of Real Estate Boards and G. B. R. E. B.

SAMUEL POORVU and LAWRENCE SCHLAGER announce plans for post office and office building in Boston's Government Center.

LINDSEY PERRY to build \$450,000 town house apartments in Georgetown, Mass. with Realtor John Moore.

CABOT, CABOT & FORBE'S New England Industrial Center in Needham, Mass. completed with 30,000 sq. ft. office-lab-mfg. plant.

DUNFEY FAMILY purchases Lexington (Mass.) Motor Inn for \$920,000 from Charles Hurley; plans \$750,000 renovation program.

LINDE-HUBBARD ASSOC. announces plans for Madonna Mountain expansion in Jeffersonville, Vt.; 16 motor inn lodges to be built.

THEODORE BERENSON receives \$4.43 million Provident Inst. for Savings loan for new apartments in Brookline, Massachusetts.

APEX DEVELOPMENT CO., Rhode Island retailer, submits proposal to Pawtucket Redevelopment Auth. for multi-million dollar center.

BOSTON 5¢ SAVINGS BANK handles financing for expansion plant in Campanelli Industrial Park, Braintree, Massachusetts.

PLYMOUTH INDUSTRIAL PARK gets first tenant; Ocean Spray Cranberries to build \$1 million 50,000 sq. ft. plant on 20 acres.

ROBERT GORDON negotiates lease of 10,000 sq. ft. at 140 Federal St., Boston building to Pan American World Airways.

PETER D'ERRICO, Bangor, Me. economic development director, outlines plans to revitalize 2,000 acre Dow Air Force Base site.

DUNFEY FAMILY buys 53 acres in Manchester, N.H. for commercial and industrial development; Leatherbee & Co. named developer.

MAX COFFMAN opens 19th Mammoth Mart in Canton, Mass.; is named one of ten to receive Horatio Alger Award for 1967.

DANIEL DICENZO, executive director of Cranston (R.I.) Redevelopment Agency, announces federal grant for Wellington Industrial Park.

CABOT, CABOT & FORBES announces plans to build 40 story Boston Co. Building across from Old State House in Boston.

BOSTON RED. AUTH. and COMM. for CENTRAL BUSINESS DIST. unveil \$400 million downtown renewal featuring Washington St. mall.

EUGENE MARTIN signs New England Telephone to first floor in Midtown Building, Portland, Me.; completion in Spring, 1968.

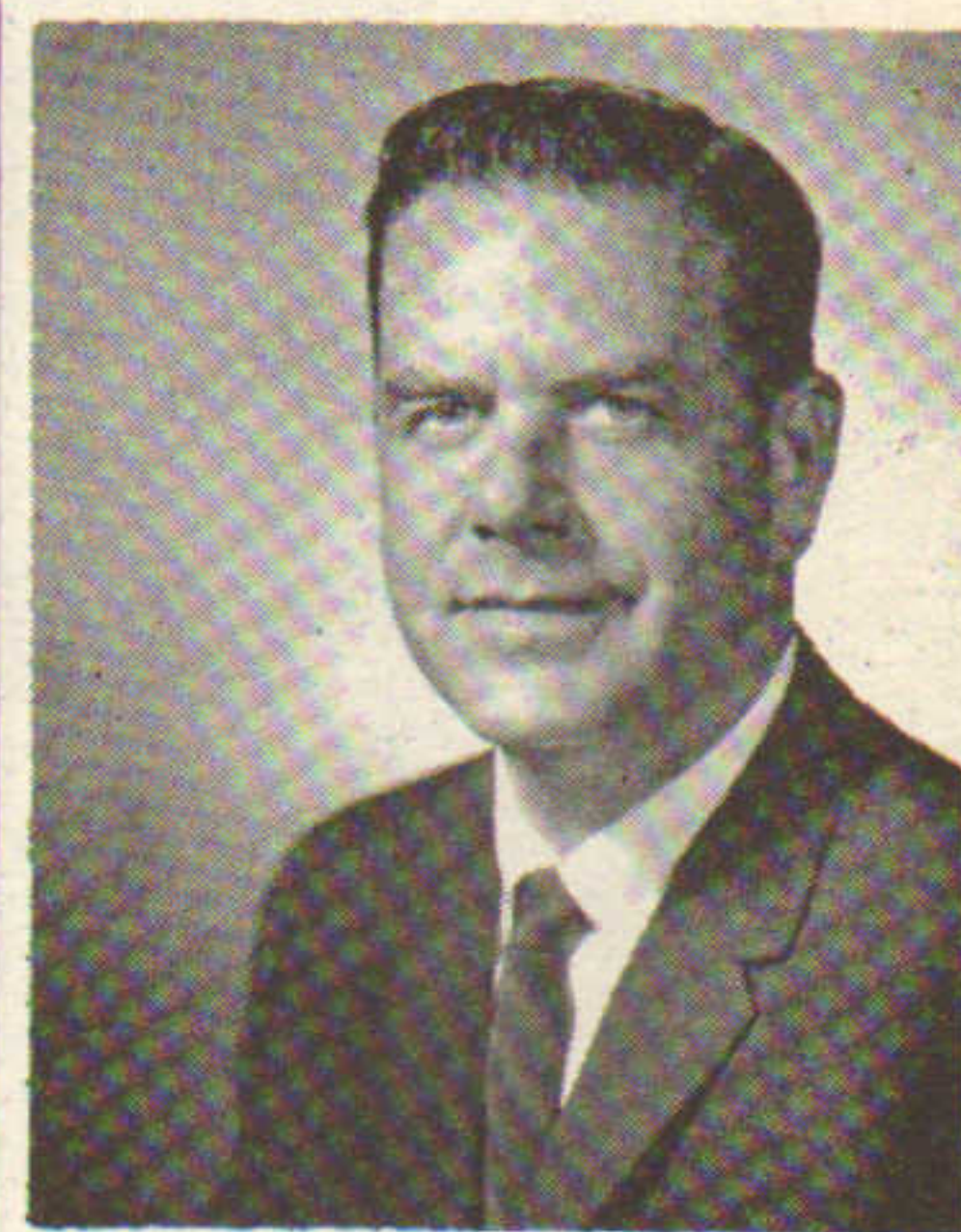
PIERSON & SMITH handle negotiations for \$2 million sale of former Cheseborough Pond Stamford, Conn. site to Pitney-Bowes.

PERINI LAND & DEV. CO. named developer of Slater UR parcel in Pawtucket, R.I.; total investment in city reaches \$4 million.

JOHN CORCORAN and EDWARD DARMAN break ground for 88 unit apartment complex in Dorchester, Massachusetts; \$1 million project.

NORDBLOM CO. breaks ground for first building in Blue Hill Ind. Park, Braintree, Mass.; plans second 20,000 sq. ft. building also.

WATERFORD SPRINGS, VT. residential development on 900 acre site holds house raising event; Tom Gannett heads Didco group.



DICK HALLETT
FRAMINGHAM, MASS.



MERRILL BLUM
BROOKLINE, MASS.



DONALD SAUNDERS
BOSTON, MASS.



TOM HORAN



SHELDON ADELSON
BROOKLINE, MASS.

JUNE



RALPH GREANY
RHODE ISLAND



HAROLD BROWN
BROOKLINE, MASS.



DAVID CURRIER
BOSTON, MASS.



WALLACE BAXTER
BOSTON, MASS.



DEXTER MARSH
BOSTON, MASS.

RICHARD MICHELSON and ANTHONY FEMMINO of Star Realty negotiate transfer of \$1.65 million luxury Worcester, Mass. apartments.

HOWARD IRELAND announces two tenants for Attleboro Industrial Park: Graphic Arts Assoc. and Josten's building new plants.

ARTHUR MADDALENA opens 125 acre Indian Lakes Estates in Marstons Mills, Mass. offering acre lots near Hyannis.

ARTHUR GAUTHIER brokers sale of \$225,000 Handkerchief Shoals Motel in So. Harwich, Mass. to former Pepsi Cola official.

CLIFFORD DOW JR. of Rene Poyant Agency negotiates sale of \$150,000 51 unit Patrician Motel in Hyannis, Mass.

STEPHEN DAVIS of J. J. Studley leases 17,000 sq. ft. in Bear Hill Ind. Park, Waltham, Mass. to Control Data Corp.

HAROLD ROSS negotiates sale of \$300,000 Top Notch Inn in Stowe, Vt. to Mrs. D.R. Henderson and Mrs. Joel Currie.

VALLEY BANK & TRUST CO. agrees to become major tenant in \$40 million Baystate West complex in downtown Springfield, Mass.

IRVING CROLL of Newton buys 216 St. Paul St., Brookline, Mass. luxury apartment building for over \$665,000 from LaBanRay Trust.

FRED ROEDEL and NORMAN MacLEOD JR. start construction of \$500,000 Nashua, N. H. Chalet Motor Lodge, first of 10 in New England.

BREARD HAWKS handles sale of 12 unit Peaceful Valley Motel and 20 acres in Pownal, Vt. to Henry Kuiken for \$60,000.

DECK HOUSE of Acton, Mass. to build 104 unit \$600,000 Holiday Inn on six acre site in Nashua, N. H.; Berkes and Brownell principals.

T. J. FLATLEY CO. announces plans to construct 72 unit luxury high rise apartments on Route 9 in Framingham, Mass.; \$1M project.

IDAK CORP. starts construction of \$1.25 million 52,000 sq. ft. Star of David Convalescent Ctr. in West Roxbury, Mass.

WILLIAM ARONSON of Wheeler Realty reports sale of \$94,000 Sears building in Gloucester, Mass. to E. Bahigian.

ANDREW F. HICKEY of Stoneham appointed executive vice president of Greater Boston Real Estate Board succeeding Ray Hofford.

GEORGE & ROSE YAFFE of Newton purchase 145 Tremont Street, Boston (S.S. Pierce building) for \$500,000; State Prop. to manage.

EUGENE MARTIN handles sale in Portland, Me. of prime three acre site for \$400,000 to N & N Construction Co. of Boston.

DANIEL CLINE of Newton, Mass. breaks ground for 100,000 sq. ft. Skowhegan (Me.) Village Shopping Center; Grant's, First Nat'l signed.

THEODORE BERENSON starts construction on \$5 million apartment twins at 50 Longwood Ave., Brookline, Mass.

J. WATSON BEACH & HURWIT & SIMONS co-broker \$1.155 million sale of West Haven, Conn. 88 unit apartment complex.

ATLANTIC CORP. to manage Caldor site in Framingham, Mass. after purchase by Commander Corp. for \$1.8 million.

MARK KISIEL of Leggat McCall & Werner brokers sale of under an acre in Brighton, Mass. for \$140,000 to Kurt-Saracen Associates.

ROBERT VACHON reports sale of Cowan Mill, Lewiston, Me. and Farnsworth Mill, Lisbon, for \$550,000; both purchased at auction.

NEW ENGLAND REAL ESTATE JOURNAL publishes official program for New England Realtors' convention in Dixville Notch, N. H.

LEATHERBEE & CO. handling all leasing in \$22 million Brook House apartment and commercial project in Brookline, Mass.

SIMON KONOVER starts construction of \$2 million Middletown, Conn. shopping center; Grant's and Mott's Shop Rite sign leases.

A. J. TAMBONE to develop 40 acre site for Volkswagen Northeastern Distributors in Wilmington, Mass. park; R.M. Bradley broker.

MATTHEW REISER constructing three story office building in Wethersfield, Conn.; town's first all-electric complex; \$250,000 project.

DOROTHY BATES handles largest home sale in Wilton, Conn. history; former Ackerman estate sold to builder for over \$350,000.

WINSTON-MUSS CORP. proposes \$50 million regional shopping ctr., stadium and industrial complex for Windsor Locks, Conn.

COMMUNITY PLANNING & DEV. ASSOC. to build \$2.5 million 221-D-3 apartments in New Bedford, Mass.

*Best Wishes
for the Holidays
and Happiness throughout
the New Year*

In
Greater Lawrence

JOSEPH B. DOHERTY
Realtor

DOHERTY REALTY AGENCY INC. INDUSTRIAL, COMMERCIAL
RESIDENTIAL PROPERTIES

21 ELM ST., ANDOVER Multiple Listing Service
475-0260



maurice **MG** gordon
and sons realty company

141 Milk Street, Boston 9, Mass.

423-4646

*Best Wishes For A Happy
Prosperous New Year
Fred Rosenbaum - Jack Rosenbaum*

REALTOR

WHEELER Realty Co., Inc.
168 NEWBURY ST., BOSTON • 262-0221

Paul W. Carter



APPRAISALS
And
BROKERAGE
ON ALL TYPES OF
REAL ESTATE

HOSPITAL TRUST BLDG.
PROVIDENCE

GA spec 1-0120

WHITCOMB & CO.
40 Court St., Boston, Mass.

INDUSTRIAL - COMMERCIAL
227 - 4477



Commercial - Investment
Properties

25 YEARS OF SERVICE
LAND-MORTGAGES
CONTRACTORS-DEVELOPERS
MANAGEMENT-SALES

DEERING REALTY COMPANY

1041 WASHINGTON AVENUE
PORTLAND, MAINE



*Season's Greetings
and Best Wishes
for the New Year*

AERIAL PHOTOS of NEW ENGLAND, INC.





May every happiness
be yours
this Holiday Season

LEATHERBEE & Company

Investments and Developments

JULIAN COHEN

WILLIAM B. LEATHERBEE

WILLIAM B. LEATHERBEE, JR.

1330 BEACON STREET, BROOKLINE MASS.

566 - 1315

All The Best To You In 1968 From The DATA Team

Tony Albani
Lou Chedekel
Charlie Donovan
Reg Franklin
Paul Kelly
Pat Miles
Charlie Prescott
Ken Sherman
Jim Sullivan

Harry Buron
Harry Fowler
Jay Goose
Bill Legate
Paul Lifeset
Sam Reinherz
Lenny Ross
Sam Smullin
Arthur Yaffe

Beth Monaghan
Pam Birchall
Faith Johnson
Merle Harrison
Jack Peckham
Ben Nesson
Dave Shapiro

DATA REALTY

VAPPI

& COMPANY INC BUILDERS - CONTRACTORS

240 Sidney Street * Cambridge * Mass. 02139 * TR6-7505

Adams & Company Realtors Framingham, Mass

875-1311 or 237-1115



james j. bremis realty inc.

1173 BROADWAY • SOMERVILLE, MASSACHUSETTS 02144

call 623-2500

Victor Francini
of
Bremis Realtors
handled
Sale of Medford
24 apts. for \$115,000.
Papers passed March 29, 1967



for the
**TRULY MODERN
BUILDING**
go - ALL ELECTRIC
BOSTON Edison COMPANY

JULY

PIZZAGALLI CONSTRUCTION starts work on \$1.2 million 128,000 sq. ft. plant for Hunter Machine Co. in North Adams, Mass.

MILTON H. SHAW of Sudbury appointed executive vice president of the Mass. Assn. of Real Estate Boards to succeed Ray Hofford.

STATE PROPERTIES of New England purchases new Mill Hill Nursing Home, Worcester, Mass. from A. Gosman for \$530,000.

THOMAS J. FLATLEY begins construction on \$5 million apartment and shopping complex in Weymouth, Massachusetts.

SPRINGFIELD AREA DEV. CORP. announces \$1.675 million food distribution center on 42 acre industrial park site.

JOHN and PALMER DAVENPORT, DAVID and STEPHEN MUGAR and JOSEPH BLAU to build \$5 M All Cape Shoppers Bazaar in Hyannis.

JOHN BESTGEN CO. handles sale of \$95,000 night club in Dennis Port, Mass. to Schiavone Enterprises of New York.

PAUL LYNCH, head of Sea-Lake Corp., announces opening of 400 acre Lakewood Hills residential community in Sandwich, Mass.

KENNETH ROBERTS, RAYMOND and HOWARD BERNARDO building \$1.5 million motel in Galille, R.L. to be operated by Dutch Inns.

MARK MARA brokers sale of Billings Tavern in Acton, Mass. to Arthur Charbonneau for \$75,000; plans office, restaurant facility.

GEORGE VAKALIS broker for site of \$12 million Talcott Village in Farmington, Conn.; Dow & Condon leasing agents for facility.

ROSE BOROWSKY and MARX SPITZ co-brokers in sale of Parker House office building, Boston to Nathan Miller for over \$650,000.

NATIONAL SHAWMUT and FIRST NATIONAL sign papers for sale of First property in Boston to Shawmut; Meredith & Grew broker.

RAY HOFFORD LIBRARY established by G B REB at dinner honoring long time board executive; 500 attend fete.

FRED BAILEY starts \$260,000 expansion at Sterling Motor Inn in Dover, N. H.; adds 40 units, pool, dining room; Julian Borowko, arch.

ROBERT KEATING and TED BARROWS buy Hotel Alpine in North Woodstock, N. H. from Batchelder estate.

JOHN S. SMYTH acquires more property at site in Brattleboro, Vt. of proposed convention center; Conn and John are brokers.

BOSTON FIVE named developer of early acquisition downtown Boston renewal site; name new City Hall architect for \$1.2 million project.

SAMUEL TAMPOSI and GERALD NASH sell Coca Cola 30 acre site in Nashua, N. H. for \$2 million canning plant.

JOHN DRUKER & SON named developer of \$5.5 million 221-D-3 apartments in Lawrence, Mass; groundbreaking in spring 1968.

GEORGE W. PAGE buys five acres in Northampton, Mass.; to build \$2 million 160 room Statler Hilton Hotel; work starts in spring 1968.

SYLMOR CORP. pays more than \$250,000 to Twin Cities Realty for industrial block in Lewiston, Maine; Charles Levin is broker.

GILBANE CONSTRUCTION and Reynolds Metals Dev. Corp. buy Providence UR site for \$4 million Holiday Inn.

L. BRADLEY HUTCHINSON, JOHN PECKHAM and RICHARD SIMMONS win advertising awards at NERC presented by Journal.

ABBOTT KAHN, ABRAM SALTER and ISADORE WASSERMAN buy \$4 million apartments in Andover, Melrose, Mass.

STEPHAN RUBINSTEIN of R. M. Bradley brokers sale of Woolworth building in Cambridge, Mass. to TAD for over \$1 million.

WILLIAM COUGHLIN and WILLIAM RYAN of Ryan, Elliott & Co. negotiate sale of Boston Armory to Wm. Fitzgerald for \$468,000.

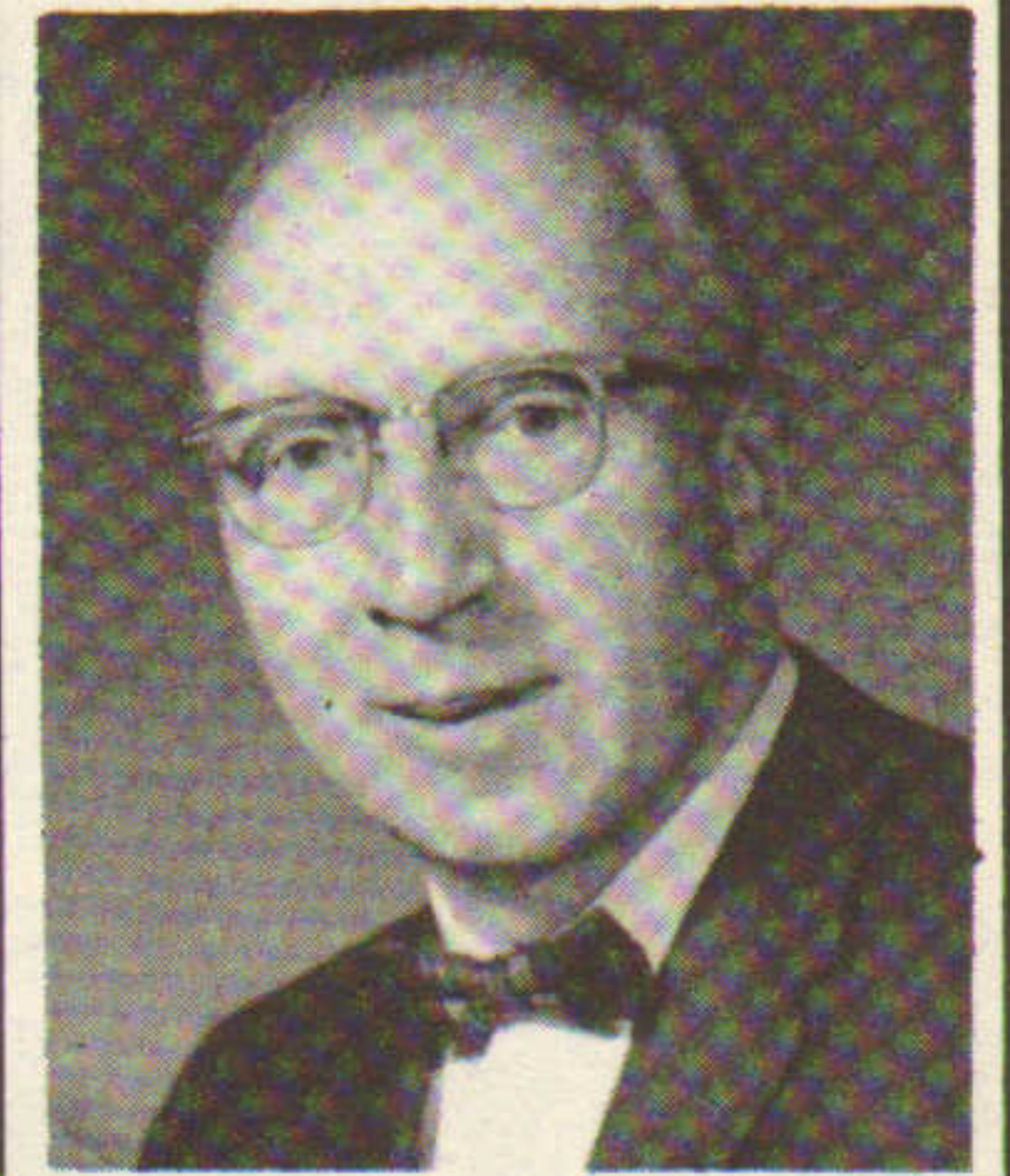
TREND REALTY to build \$1.5 million shopping mall in Longmeadow, Mass.; Fontaine Bros. named general contractor.

LAVITT-HOWARD REALTY brokers sale of \$850,000 75 unit apartment buildings in Manchester, Conn. to Elm Industries.

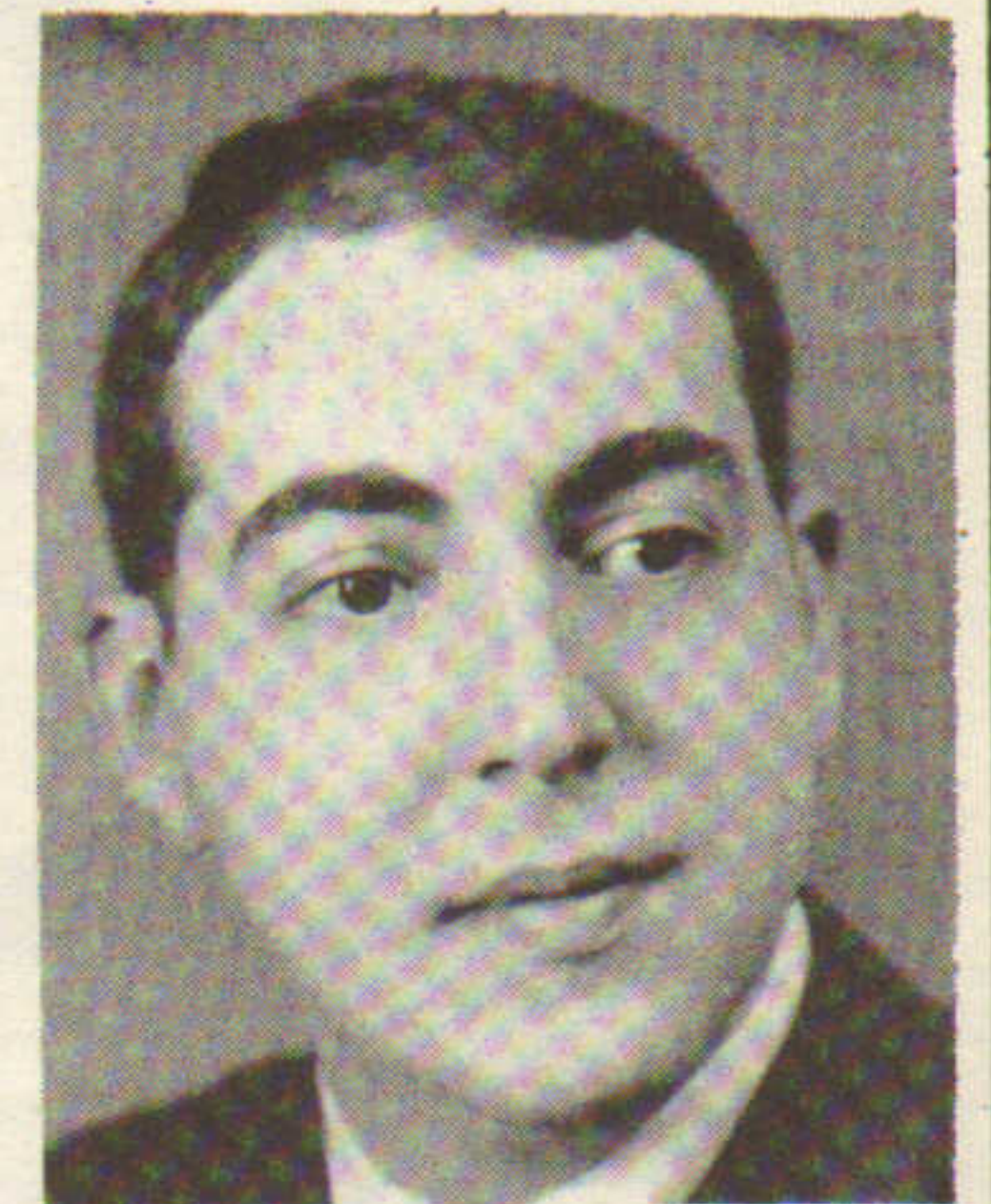
MRS. SUZANNE SHORTS of J. Watson Beach negotiates sale of 31 acre Coventry Day School in Conn. to two school principals.

STENDEL CORP. buys Manor Motor Inn, New London, Conn. for over \$1 million from Home Title Insurance Co. of Chicago.

RAYMOND STOLLMAN, DONALD SHERMAN and ROBERT CSOM purchase Southington, Conn. apartments for more than \$300,000.



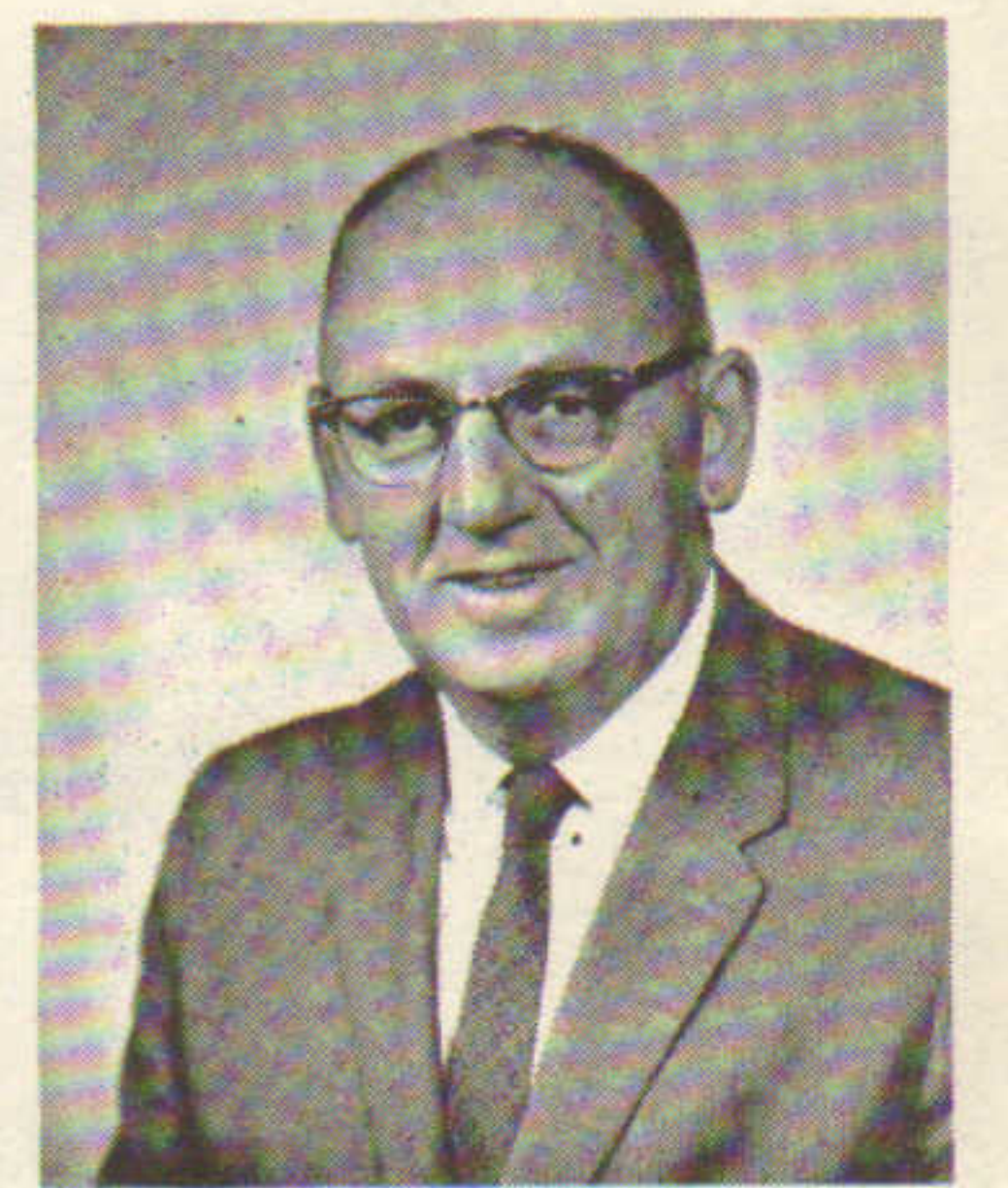
ARCHIE HORNE
WORCESTER, MASS.



JACK DEQUATTRO
CONNECTICUT



R.A. RIP HURLEY
RHODE ISLAND



WALLACE MARDEN
HINGHAM, MASS.

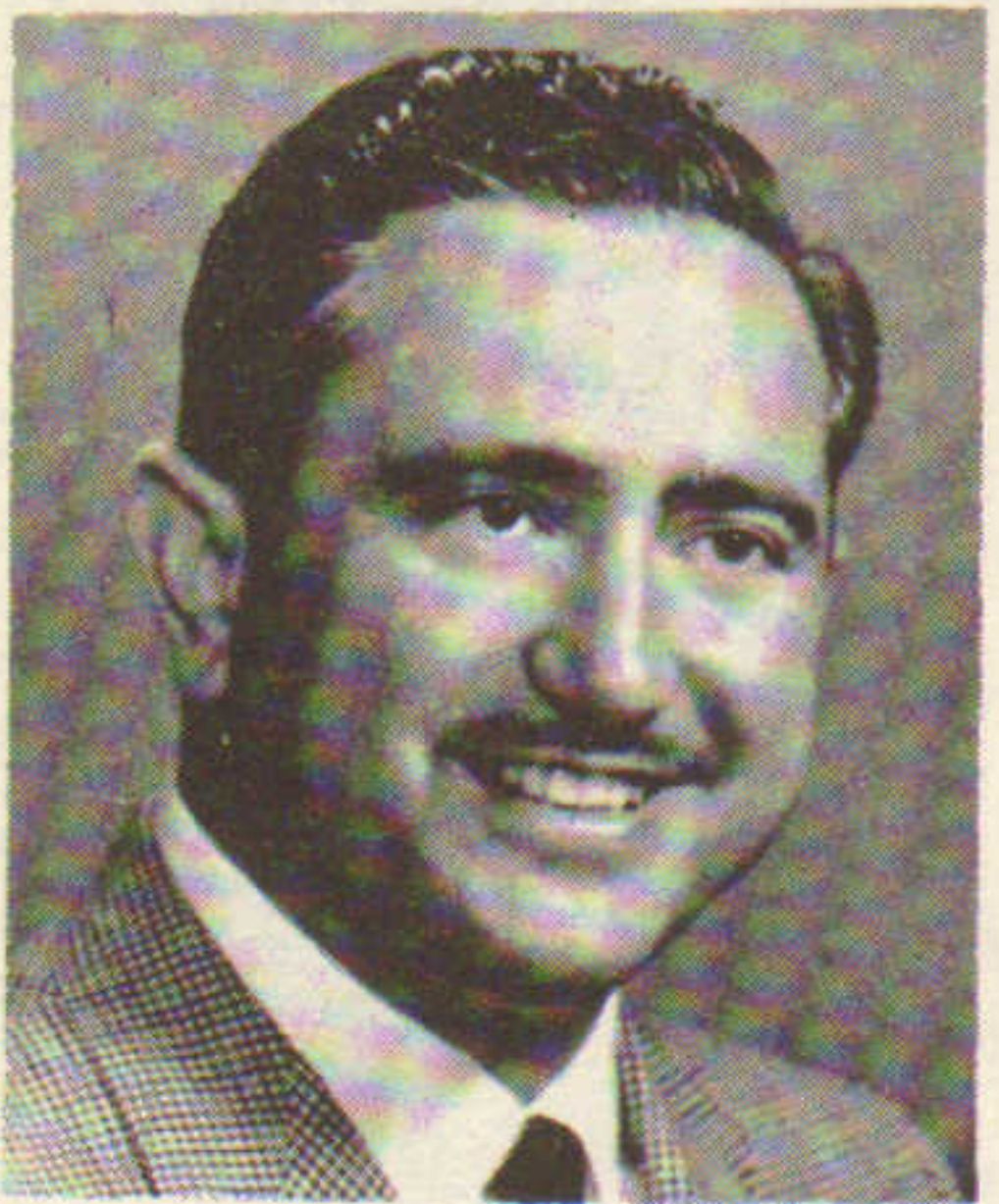


FLORENCE KATES
SHARON, MASS.

AUGUST



MARK MARA
CONCORD, MASS.



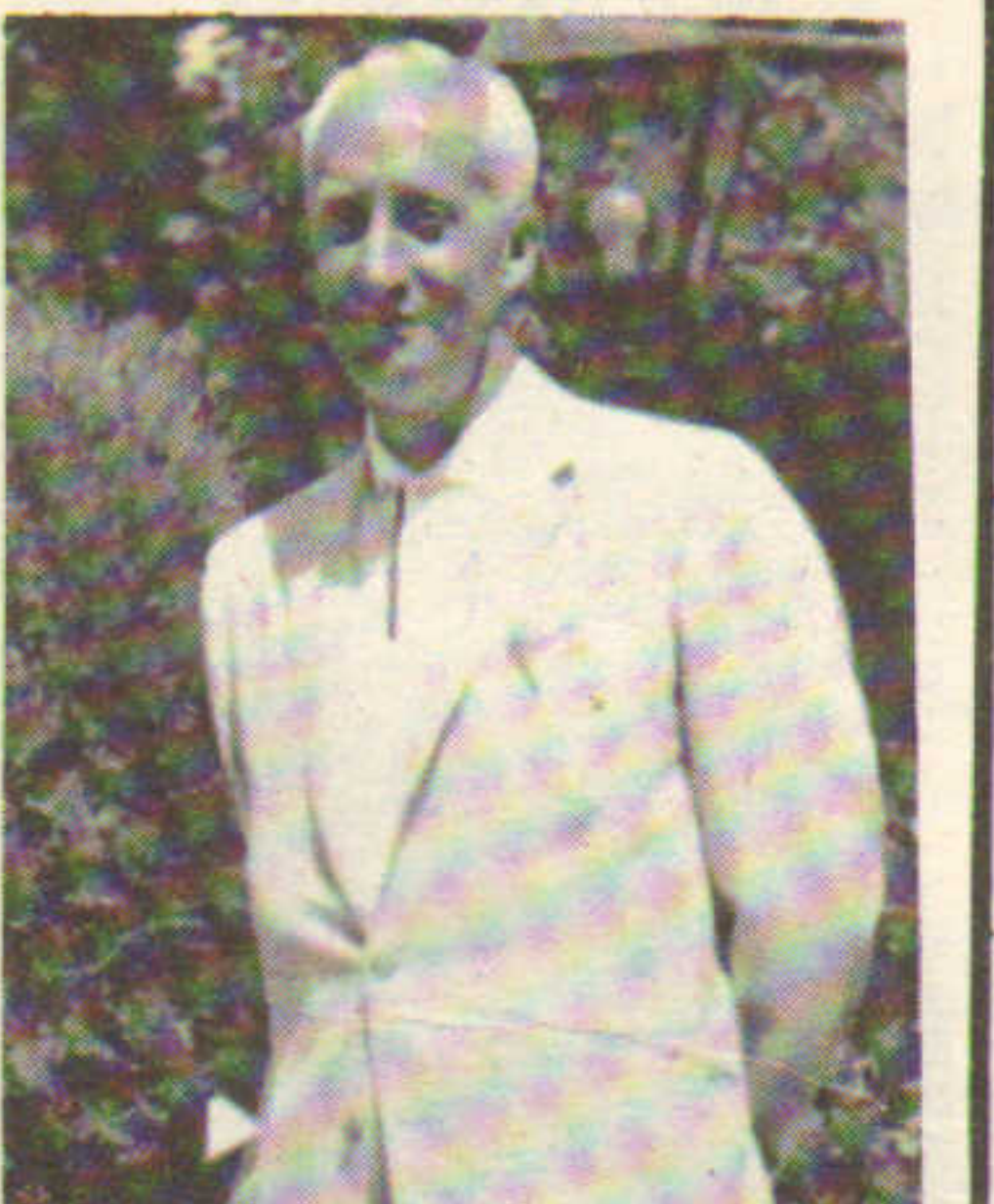
FRANCISCO EGLESIAS
FRAMINGHAM, MASS.



HAROLD KONOVER
HARTFORD, CONN.



NORMAN GOSLINE
MAINE



LES STRICKLAND
RHODE ISLAND

RICHARD D. HILL, First National Bank president, unveils plans for 37 story 1.1 million sq. ft. \$44 million home office.

HAROLD BROWN receives \$2 million loan from First National for largest FHA rehabilitation project in U.S.; 212 apartments in Allston.

ABRAHAM GOSMAN opens Fiddler's Green Country Club in Hyannis, Mass.; \$2 million clubhouse and motel largest project on Cape Cod.

WARNSMAN & FERIOLI and ARTHUR COLLINS co-broker sale of 180 acres in Plymouth, Mass. to Audese Construction for new homes.

LEGGAT McCALL & WERNER broker sale of 42 Woburn, Mass. acres to Usen Products for \$165,000; plan new fish distribution plant.

RALPH TEDESCHI opens fourth Angelo's Supermarket at Cranberry Plaza in Wareham, Mass.; Giant Stores to build on site also.

RALPH STEVENS brokers sale of last property at site in Dennis Port, Mass. of proposed shopping plaza; North Eastern pays \$75,000.

BOSTON RED. AUTH. and Back Bay Council unveil \$325 million plan of 10 year private development; Ed Logue's last project.

MAURICE GORDON & SONS buys 588-622 Washington St., Boston; C. W. Whittier & Bro. negotiates complicated transaction.

ALAN ZUKER sells 1298-1302 Commonwealth Ave., Boston to Harold Brown for \$705,000; George Karoff of Realty Ltd. is broker.

LEWIS SERONICK and ROBERT PLESHAW of L. M. Scott brokers sale of 17 four family units in Holliston, Mass. for \$596,000.

CAMPANELLI INC. breaks ground in Avon, Mass. for new 15 acre industrial park.

NASHUA IND. FOUNDATION sells seven acres to Sportwelt Shoe for 50,000 sq. ft. plant in industrial park on Everett Turnpike. in N. H.

MAXWELL ANDELMAN named leasing agent for proposed \$4 million Gate City Mall shopping center in Nashua, New Hampshire.

ARLENE FRIEDRICH of Martin-Allard brokers sale of 12 acres in Burlington, Vt. to local utility for \$110,000.

J. L. KISLAK ORG. announces that Bradlees and Stop & Shop have signed leases for 110,000 sq. ft. in Somerset (Mass.) Plaza shop. ctr.

MARTIN CEREL and MYRON ROBERTS sell five acres in Waltham, Mass. to Seaboard North for \$265,000; Ryan, Elliott & Co. is broker.

RICHARD H. HALLETT of Framingham succeeds Robert A. Pihlcrantz as president of Greater Boston Real Estate Board.

SHELDON ADELSON arranges financing with Charlestown Savings for Edward Levitt's 128 bed nursing home in Roxbury, Mass.

JOHN BOWRON and GOULD COLEMAN start promotion on \$12 million 1,000 acre Sebago Lake Shores (Maine) Community.

DURSO ASSOCIATES of Bradford, Mass. start construction on half million dollar Maine State Plaza at Bangor; King's and IGA signed.

PRESQUE ISLE (Me.) IND. COUNCIL breaks ground for 29,000 sq. ft. plant for International Paper; gets financing from state board.

SULZBERGER-ROLFE and PLANTATIONS ASSOC. named sponsors of eight acre \$30 million Providence urban renewal program.

WILLIAM DOYLE and RICHARD VAZZA break ground on \$350,000 office building in West Roxbury, Mass.; Boston Five major tenant.

AETNA LIFE & CASUALTY applies to develop multi-million dollar Trumbull Center renewal project in Hartford, Connecticut.

LOUIS PAPPARAZZO announces \$500,000 Campus Common industrial complex to be built on Straits Turnpike in Waterbury, Conn.

HARTFORD (CONN.) DEV. COMM. proposes \$5 million industrial development program for 600 acres in North Meadows area.

BUILDING OWNERS & MANAGERS ASSN. of Boston survey shows vacancy up in older buildings, down in prime space.

GILLETTE CO. holds option on 140 acre Andover, Mass. site owned by John Kay and John Cronin; plans \$2.8 million warehouse facility.

FARMINGTON (CONN.) IND. PARK announces 16th plant to be built on site; Stanley Fisher says three more coming in fall.

EAST HADDAM (CONN.) RED. AUTH. receives federal approval for \$2.13 million business district renewal program.

Greetings
And Best Wishes for
A Very Happy New Year



managed
by merrill
merrill a. blum
42 strathmore rd.
brookline, mass. LO 6-7062

IRVING M. SAUNDERS & ASSOCIATES,
REALTORS

Property Management

Donald Saunders, CPM
Robert Banker
Irving M. Saunders
Sigrid Fulton
Roger A. Saunders
Vera Mooradian
Louis J. Blute
229 Newbury Street, Boston, Mass. 526-1620



PARAMOUNT
DEVELOPERS

DEVELOPERS OF:

SOUTHBORO IND. PARK - WESTBORO IND. PARK -
NATICK IND. PARK - EAST NATICK IND. PARK -
NATICK IND. CENTER - FRAMINGHAM IND. PARK.

AC 617/872/1218
73 MT. WAYTE AVE. FRAMINGHAM, MASS.

SINCE 1840



HENRY W. SAVAGE INC.

Residential - Commercial - Industrial
Mortgages - Management - Appraisals

Mortgage Correspondent for Mutual Benefit
Life Insurance Company of New Jersey

1297 BEACON ST.
BROOKLINE 02146

Tel. ASpinwall 7-1504
BOSTON AND SUBURBS

OMEGA
PROPERTIES

SPECIALISTS IN SHOPPING CENTER
& DISCOUNT HOUSE DEVELOPMENT

Marvin M. Shiller
Warren L. Schwerin

65 E 55th St.
New York, New York
212-PL9-3535

ROBERT WALDMAN
and DAVID DICK

LONGWOOD TOWERS, BROOKLINE, MASS.
734-8525

Season's Greetings

AND BEST WISHES FOR YOUR HAPPINESS

IN THE NEW YEAR

LAND

Industrial - Commercial - Residential

Contact The Expert

MARK MARA

433-6200 369-5550
18 THOREAU ST., CONCORD, MASS.



THE BOSTON FIVE
CENTS SAVINGS BANK

30 SCHOOL ST., BOSTON, MASSACHUSETTS 02108 • 742-6000

DENNIS M. LYNCH
725-6016

WILLIAM J. LYNCH SR.

JOHN P. LYNCH
231-0944

William J. Lynch & Sons
Realtors — Appraising — Insurance
1 PARK PLACE WEST
PAWTUCKET, R. I. 02860



Area Code 401
725-2220
725-4447



JACK CONWAY & CO.
REALTORS

South Shore's Leading Brokers
7 Offices

HINGHAM SQ. 122 North St. 749 -1660
HINGHAM PLAZA Commercial Office, Exit 29
COHASSET Rte. 3A 383 - 1800
SCITUATE 92 Front St., 545 - 4100
DUXBURY 16 Chestnut St., 934 - 6565
HANOVER Rte. 53 & 139, 826 - 3131
HANSON Rte. 58, 293 - 9525



NATIONAL LIFE INSURANCE COMPANY

MONTPELIER, VERMONT 05602



A.J. Tambone INC.
80 MAIN STREET, READING, MASS. 944-2800

SEPTEMBER

ROMANO & CO. appointed rental and management agent for \$35 million Baystate West retail, office complex in Springfield, Mass.

DATA REALTY negotiates sale of 48 unit Melrose, Mass. apartments to Leonard Taitelbaum for \$517,500; Lloyd Clark is seller.

ALFRED JOHNSTON of Philadelphia plans \$2 million business and residential complex on 15 acre East Boston, Mass. site.

CAMPANELLI INC. breaks ground for 42 acre Holbrook, Mass. industrial park.

LASKEY ENTERPRISES purchases 55 acre Marston Mills, Mass. site for Briarwood Country Estates; LaFleur and Windmill agents.

CAPE COD BOARD OF REALTORS opens new headquarters building at 290 Winter Street in Hyannis; holds first meeting in offices.

JOHN F. MARTIN announces sale of Carroll's Cottages in West Yarmouth, Mass. to Bruce Merrill for \$56,000.

LOUIS M. SAAB purchases 35 parcels of property in Lowell and Chelmsford, Mass.; becomes largest owner in Lowell.

LEGGAT McCALL & WERNER handles transaction for 15 separate parcels in Nashua, N.H.; site of 250,000 sq. ft. Sanders Assoc. plant.

ARREDONDO & CO. of New York arranges \$1.2 million mortgage for new Framingham Post Office owned by E. L. Johnan.

J. EDWARD COMTOIS negotiates sale of Lawrence, Mass. apartments to Leo Hyatt for \$140,000.

SIDNEY SOLOMON starts work on \$750,000 North End, Springfield, Mass. commercial, retail and office complex on 3.1 acre U R site.

IRVING COOPER of Harry Bennett & Assoc. brokers sale of Greenwich (Conn.) Playhouse to Colonial Theatres for \$300,000.

A. L. ROME brokers sale of 42,000 sq. ft. bowling alley in Lunenburg, Mass. to Capitol Toy Distributors for \$200,000.

STATE PROPERTIES of New England announces Ann & Hope will build 200,000 sq. ft. unit in Northland at 128 mall in Danvers, Mass.

GOFF LIEBERMAN CO. and ATLANTIC CORP. buy 26 acres in Woburn, Mass. for \$200,000; to build Mammoth Mart and Purity Market.

HULL (MASS.) RED. AUTHORITY announces \$10 million plan to include motel-boatel on 30 acre renewal site on shorefront.

PERINI CORP. completes work on \$10 million Joy Manufacturing Co. plant in Claremont, N. H.; 370,000 sq. ft. facility dedicated.

EAGLE AGENCY of Fairfield, Conn. negotiates sale of 85 acres on Lake Winnepesaukee, N. H. for more than \$250,000.

WM. CODMAN and ROBERT KURAS named sponsors of Flat Iron UR project in Manchester, N.H.; plan retail mall on 5.5. acre site.

ARTHUR and DAVID ALTSHULER, SIDNEY COVICH, GERARD DRUCKER and HERB CARVER buy \$7.8 million apartments from Lilly group.

HOWARD BRILL of Nocerino & Brill brokers sale of \$700,000 56 unit residential complex in Cheshire, Conn.

SLAVIN CO. buys Cambridge, Mass. warehouse complex from Lombard Trucking for \$430,000; Arthur Quigley is broker.

SKY CHEFS and WILMORITE announce plans for 400 room motor hotel in Boston Government Ctr.; \$8.5 M facility to open in July 1968.

RICHARD ROY announces plans for multi-million dollar 200 acre all weather shopping center mall in Winslow, Maine.

RALPH T. GREANY handles negotiations for Burger Chef and House of Pancakes leases in Middletown, Rhode Island.

F. D. RICH and PRESIDENTIAL REALTY announce plans for \$3 M luxury apartments in Stamford, Conn.; occupancy in October 1968.

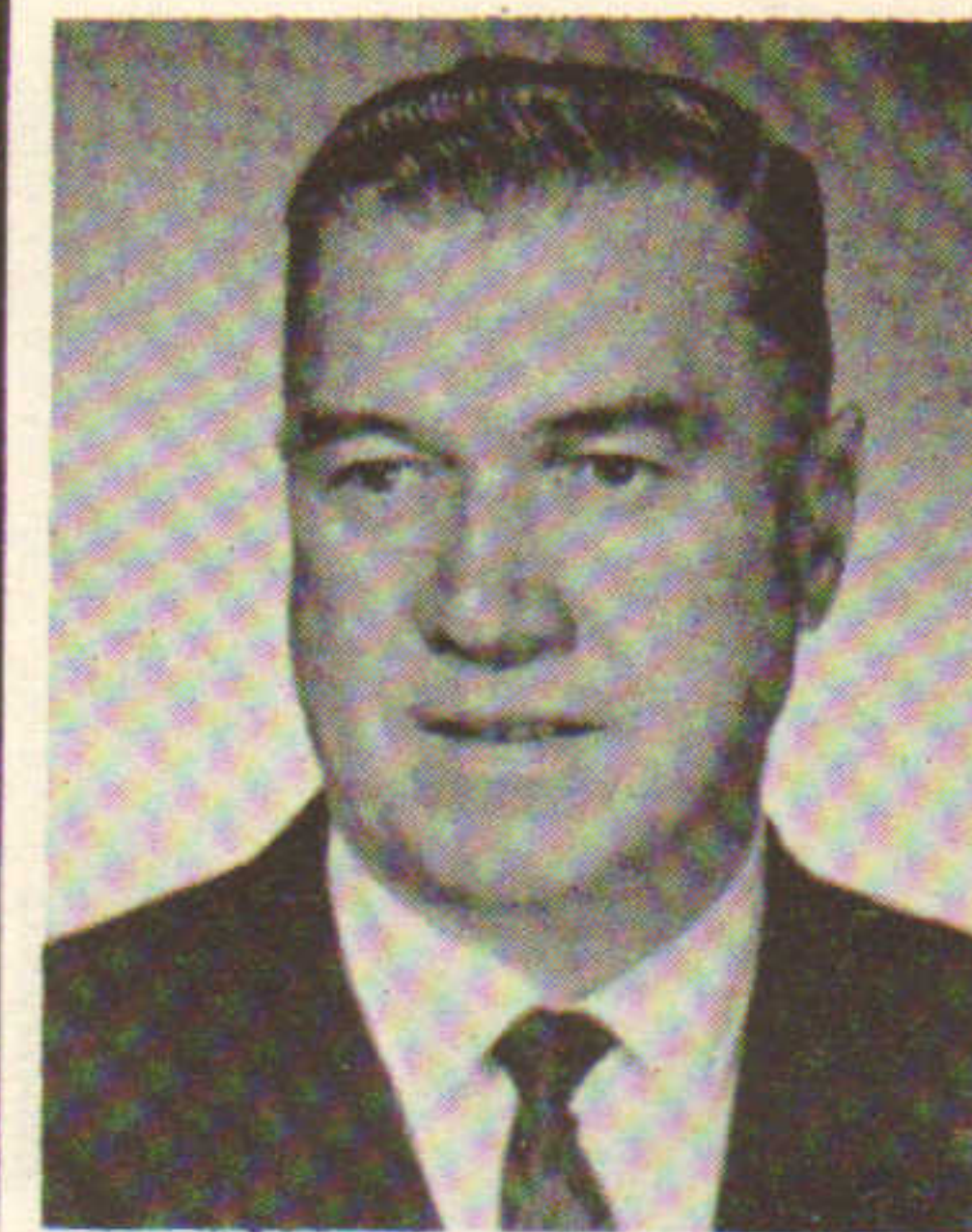
VAPPI & CO. breaks ground for five story 100,000 sq. ft. RKO General Broadcasting Ctr. in Government Center, Boston.

GILBANE BUILDING CO. starts construction on \$8.5 million new Raymond's Store and Meyer Bros. parking garage in downtown Boston.

JOHN SHEA arranges \$185,000 mortgage with Greenwich (Conn.) Savings Bank for Meriden apartments.

DeMATTEO CONSTRUCTION CO. builder of two West Haven, Conn public housing facilities, total investment: \$3 million.

MARSHALL STEWART and MARTIN KOOPERMAN to build 17 acre Glen Avon Shopping Center in Avon, Connecticut.



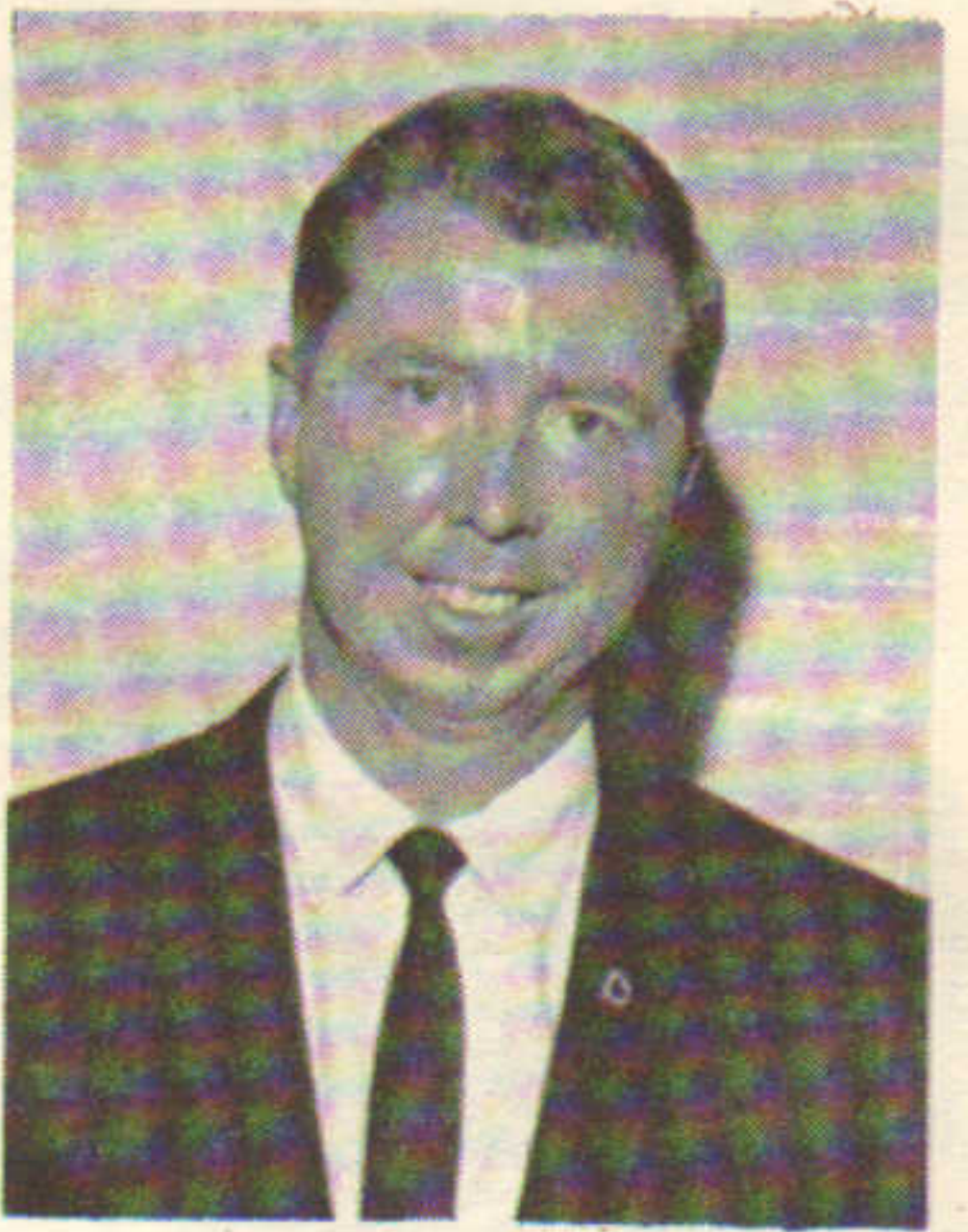
LEO CORMIER
NEW HAMPSHIRE



F.P. MORGAN
BOSTON, MASS



LUCY LOCKE
SCITUATE, MASS.

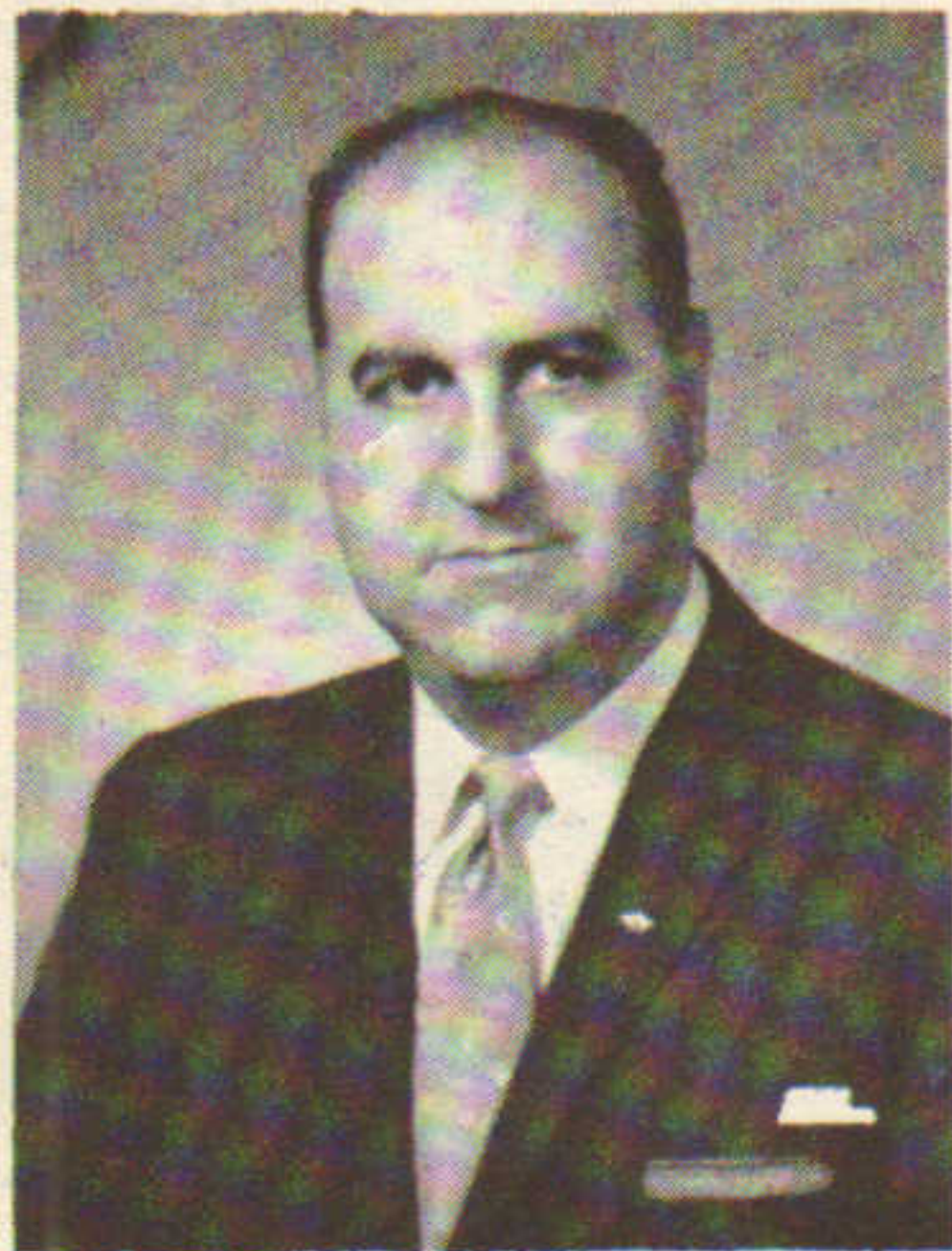


CHUCK DUFFLEY
NEW HAMPSHIRE



STEVE GIFFORD
BOSTON, MASS.

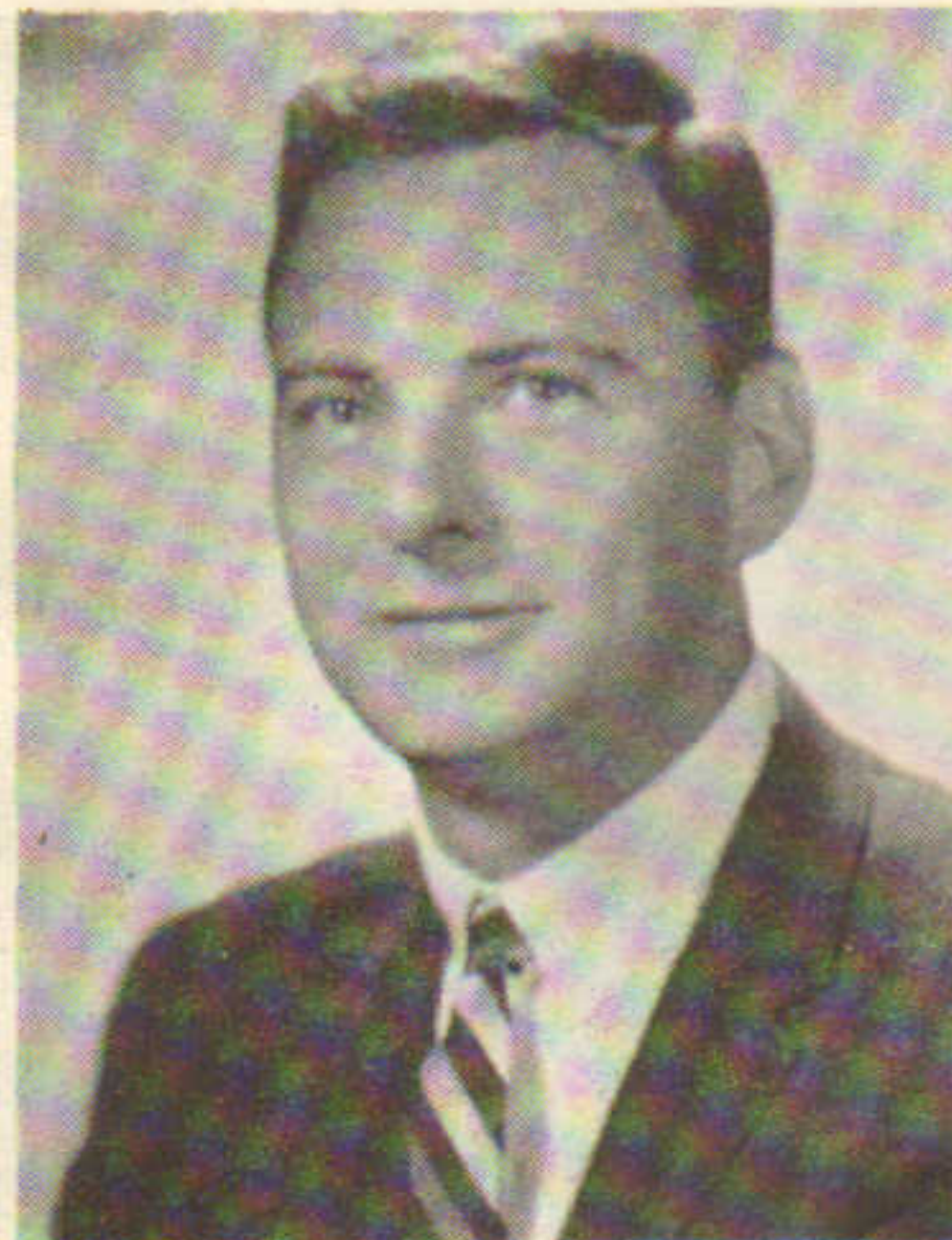
OCTOBER



NICK ABRAHAM
WALPOLE, MASS.



WALTER HALL JR.
SOUTH SHORE, MASS.



JACK JACOBSON
CONNECTICUT



A. J. TONY TAMBONE
READING, MASS.



JOEL WILDER
BOSTON, MASS.

CHASE MANHATTAN BANK grants \$10.3 million interim loan to Starrett Bros. & Eken for 501 apartment units in Somerville, Mass.

BEACON CONSTRUCTION and THEODORE BERENSON announce Jordan Marsh and Filene's to build in Worcester, Mass. UR project.

SPAULDING & SLYE and New England Mutual Life plan 92 acre \$25 million business center in Burlington, Mass.

NEW BEDFORD RED. AUTH. gets approval for \$5.8 million North Terminal Bulkhead Project to modernize port.

DATA REALTY handles sale of Village Mall Shopping Center in Orleans, Mass. to Stanley Allison, Boston for over \$1 million.

KANE FINANCIAL CORP. announces it has option on 25 acre Hyannis, Mass. site for proposed \$10 million shopping complex.

ACTION ASSOCIATES negotiates sale of 25 acres in Enfield, Conn. to the May Co. for \$600,000; owners paid \$300,000 two years ago.

J. L. MARSHALL named contractor for \$1.3 million Foxboro Co. expansion project in East Bridgewater, Mass.

PAUL REVERE LIFE INSURANCE building \$5 million 120,000 sq. ft. addition in Worcester, Mass.; Vappi & Co. is contractor.

SOUTH SHORE PLAZA opens new 266,800 sq. ft. Jordan Marsh Co. store in Braintree, Massachusetts.

BOSTON GAS CO. announces plans for \$4.5 million modern processing and storage plant in Dorchester, Mass.

ESQUIRE THEATRES locates in LaChance's Keene (N.H.) Plaza shopping center; announces plans for over 100 units.

WHITE & WHITE negotiates sale of 185 acre Dexter's Lodge in Sunapee, N.H. for \$150,000.

HELEN FOSS named executive director of first Real Estate Board in New Hampshire; Realtor Jim Shanley one of members.

AYER (MASS.) IND. DEV. COMM. gets Pepsi Cola to build \$500,000 canning plant on 35 acre site in industrial park.

GORDON WALSH, JEROME SILVERSTEIN and HOWARD BENEDICT appointed to new Real Estate Commission in Connecticut.

THEODORE BERENSON and MICHAEL PACELLA officially open Dedham (Mass.) Mall; tenants include Sears, Bradlees, Woolworth.

WESTBORO DEV. CO. to build \$200,000 facility for Ethylene of New England; Irving Coven Construction named contractor.

ALAN and MILTON GREEN open \$10 million Maine Shopping Ctr. in Augusta; Sears, Zayre's, Twin Cinema, Depositors Trust tenants.

BEAZLEY CO. negotiates sale of North Haven, Conn. industrial property to truck rental firm for \$310,000.

NORDBLOM CO. breaks ground for 84 unit Howard Johnson Motor Lodge and Restaurant in Northwest Park, Burlington, Mass.

EDWARD COLE of Hartford Electric Light succeeds John Shyne of Boston Edison as president of Northeastern Ind. Developers Assn.

JOSEPH MONTEFUSCO of Deering Realty inducted into Omega Tau Rho (Old Time Realtors), honorary NAREB fraternity.

HAROLD KONOVER reveals plans for \$4 million theater, garage and apartment complex on Main Street, Hartford, Conn.

GAMBECK SAVIN CO. names M. J. Neiditz Co. exclusive rental agent for proposed 14 story office building in Hartford, Conn.

TRAVELERS INSURANCE COS. starts construction on 100,000 sq. ft. warehouse and distribution center in Windsor, Conn.

ANITA MORRIS of Harry Bennett & Assoc. brokers sale of Gray estate in Stamford, Conn. for \$250,000.

NOCERINO & BRILL, Resnikoff Corp. and Harry Kussner co-broker \$1.2 million Howard Johnson sale in Southington, Conn.

FRANK YOFFE of Newton, Mass. announces plans to build \$7 million apartments in Amesbury, including recreational facilities.

JAMES P. DUFFY gets \$960,000 Watertown Federal S & L Assn. loan for 160 bed convalescent home in Watertown, Mass.

J. D. REAL ESTATE handles sale of 74 unit Vernon, Conn. apartment complex for nearly \$1 million; sold for \$800,000 in January.

WILLIAM HARVEY, president of Dime Savings Bank, Hartford, elected head of Savings Banks Association of Connecticut.

Season's Greetings

AND BEST WISHES FOR YOUR HAPPINESS



IN THE NEW YEAR

**Boston
SIR members**

Industrial Real Estate Service

SITE SELECTION
FINANCING
SELLING or LEASING
APPRAISING
COUNSELING

F.P. **MORGAN**
COMPANY
BOSTON, MASS.

MEREDITH & GREW, Inc.

Serving New England's Real Estate Needs

COMMERCIAL & INDUSTRIAL BROKERAGE
MANAGEMENT-APPRAISALS
HU2-5330
125 High Street Boston, Mass.

HUNNEMAN & Co Inc. REALTORS

225 FRANKLIN STREET, BOSTON 02110
742-4430

*COMMERCIAL
*INDUSTRIAL
*INVESTMENT
*RESIDENTIAL

W. H. BALLARD COMPANY

Commercial and Industrial Real Estate

45 MILK ST.
BOSTON, MASS.
Liberty 2-6640

MANAGEMENT
BROKERAGE
APPRAISAL
DEVELOPMENT
CONSULTING
MORTGAGES

Wm. Pease O'Brien, Inc.

15 COURT SQUARE, BOSTON, MASS.

LA 3-4991

COMMERCIAL & INDUSTRIAL
REAL ESTATE

C.W. WHITTIER & BRO.

Established 1900

111 Devonshire St., Boston LA 3-3070

NOVEMBER

Greetings and best wishes
for the New Year



Lucy Locke

EXCLUSIVE BROKER

The House of Integrity - Scituate Harbor, Mass.
Telephone 545-0290

"AT YOUR SERVICE"



TOWNSEND & HALLETT

Realtors

Boston Area Worcester Rd., Rte. 9 Fram. Area
CE 7 - 0670 Framingham, Mass. 875 - 5243

ROUTE 495 is getting REALLY HOT !!!

COMMERCIAL-INDUSTRIAL SITES AVAILABLE AT \$5,500 AND UP PER ACRE. WE ARE SPECIALISTS IN 495 LAND AND OTHER PRIME INDUSTRIAL AND COMMERCIAL LOCATIONS.
TELEPHONE (617) 366-8766 OR 435-3963

BOB & LEE MATHIEU

Don Howe Associates Bob Mathieu
"The Go-Getters"
9 Fisher St., Westboro, Mass. 366 - 8766

A.D. GOSMAN

Investments

TELEPHONE 731-0777

1238 BOYLSTON STREET, CHESTNUT HILL, MASS.

White Acre Associates
Sidney G. Goode
Shopping Center and
Office Building Developers

1 STATE STREET, BOSTON, CA 7 - 3332
77 PLEASANT ST., CAMBRIDGE, 864 - 3086



NEW HAVEN

26 WHITNEY AVENUE, 562-9801

COMMERCIAL - RESIDENTIAL - INDUSTRIAL - INSURANCE
APPRAISALS - MORTGAGE LOANS - CHAIN STORE SITES

ALBERT R. SCHOFIELD receives \$1.5 million FHA mortgage loan from National Shawmut for 90 town house units in Weymouth, Mass.

STEPHEN HOPKINS negotiates sale of 176 acres in Newton, Mass. for State Properties of New England to Sylvania Corp.; over \$1 million.

NORDBLOM CO. assisting in development of 300 acre Sharon (Mass.) industrial park; American Stamping to build 20,000 sq. ft. plant.

CAMPANELLI INC. breaks ground for 55 acre Dartmouth (Mass.) Industrial Park.

LUCY LOCKE negotiates sale of Scituate Harbor, Mass. site to Howard Johnson for \$30,000; plans Ho-Jo ice cream stand.

DAVENPORT BUILDING CO. breaks ground for 90 unit Red Jacket motel in South Yarmouth, Mass.; ready in May 1968.

DONALD SHERMAN brokers sale of Elm East Apartments in New Haven, Conn. to Ralph Smith and Bernard Simmons for \$1.5 million.

F. P. MORGAN CO. handles sale of 411 D Street, South Boston, Mass. to Community Produce Co. for Chase Brass for \$250,000.

GEVYN CONSTRUCTION CO. named contractor for \$22 million 23 story Cambridge office building to be Middlesex County Govt. Ctr.

LEONARD PAUL breaks ground in Waterbury, Conn. for \$1.1 million seven story office and professional building.

HEARTHSTONE INSURANCE CO.'s \$4.5 million new home office plans in Brookline, Mass. approved by local Red. Authority.

BERNARD YOUNG announces plans for \$3 million shopping center and motel development in Lebanon, New Hampshire.

SAMUEL TAMPOSI, GERALD NASH and EDWARD LEHOULLIER reveal plans for shopping center and apartments in Dover, N. H.

DURSO ASSOCIATES' shopping center in Somersworth, N. H. to have Mammoth Mart and IGA as prime tenants.

GLEN ELLEN ASSOC. building 42 room \$600,000 year round resort inn at Fayston, Vermont recreational site.

BEACON CONSTRUCTION breaks ground for third building in Wellesley (Mass.) Office Park; 48,000 sq. ft. to be ready in fall 1968.

NORTH ADAMS FUTURES breaks ground for \$1 million retail-office complex in Mass. city; Gordon Hall of R.M. Bradley agent.

JAMES K. KEEFE appointed commissioner of State Department of Economic Development by Maine Gov. Kenneth Curtis.

MASS. PORT AUTHORITY gets approval for proposed \$60 million trade and transportation center at South Station, Boston site.

STATE PROPERTIES of New England announces Cadillac Agency to be first tenant in proposed automotive park at Danvers, Mass.

DUNFEY FAMILY announces Jordan Marsh to build first Maine unit at \$20 million South Portland mall; 200,000 sq. ft. store.

RENTAL HOUSING ASSN. survey shows 23.4% turnover among 1,300 members' 60,000 Boston apartments in Journal special edition.

MAINE IND. BUILDING AUTH. guarantees \$25 million in loans in first ten years; two million sq. ft. and thousands jobs added.

ETHELYN GILES brokers sale of \$50,000 20 room Renezvous Hotel in Southport, Maine to Walter Reed Jr.

WILLIAM A. SWARTZ starts work on \$12 million Stamford (Conn.) Landing complex to include marina, hotel, apartments and pool.

PAUL LONEY of South Shore Plaza reports 34,000 sq. ft. Citgo Building all leased; plans another of 60,000 sq. ft. in Braintree, Mass.

LESTER GIEGERICH CO., Westport, Conn. handles loans for \$10 million Apple Valley Mall in Greenville, R.I. developed by N. Coutu.

AETNA LIFE & CASUALTY announces 747,000 sq. ft. \$24 million addition to make largest office building in New England.

CHARLES NEWMAN negotiates sale of former Governor's Mansion in Hartford, Conn. for about \$200,000.

ALFRED BARRETT of Trudel Assoc. reports sale of Executive House office building in Norwalk, Conn. for over \$600,000.

ALEXANDER *SCHNIP & SONS breaks ground in New London, Conn. for 55,000 sq. ft. Winthrop Place office building, garage complex.

ARTHUR FASTENBERG of New York buys portion of Westinghouse plant in Springfield, Mass. for \$250,000 through Theodore Coogan.



STEVE DAVIS
BOSTON, MASS.



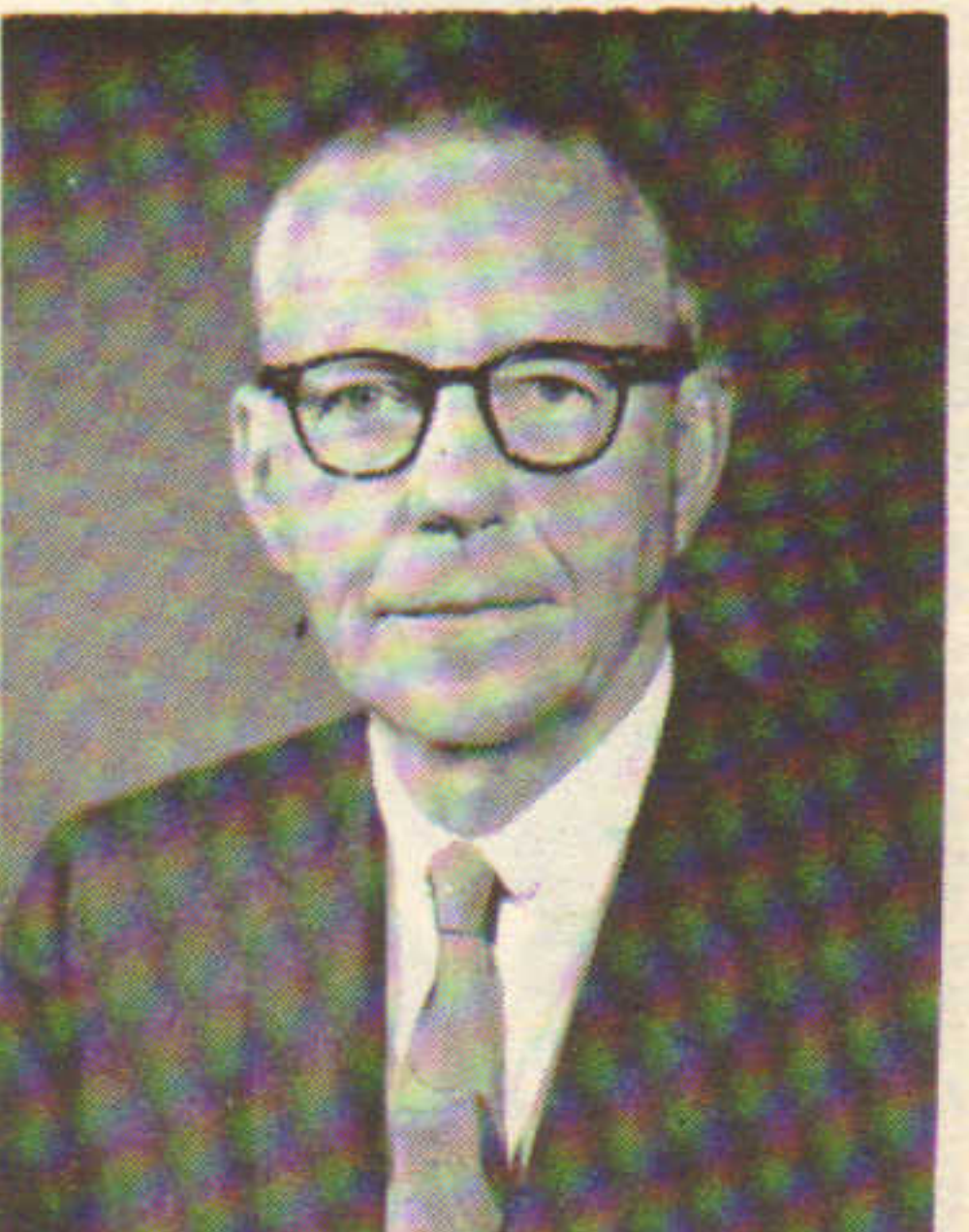
LENNIE ABRAMSON
BROOKLINE, MASS.



BILL DUNFEY
NEW HAMPSHIRE



HAROLD BENSON
VERMONT

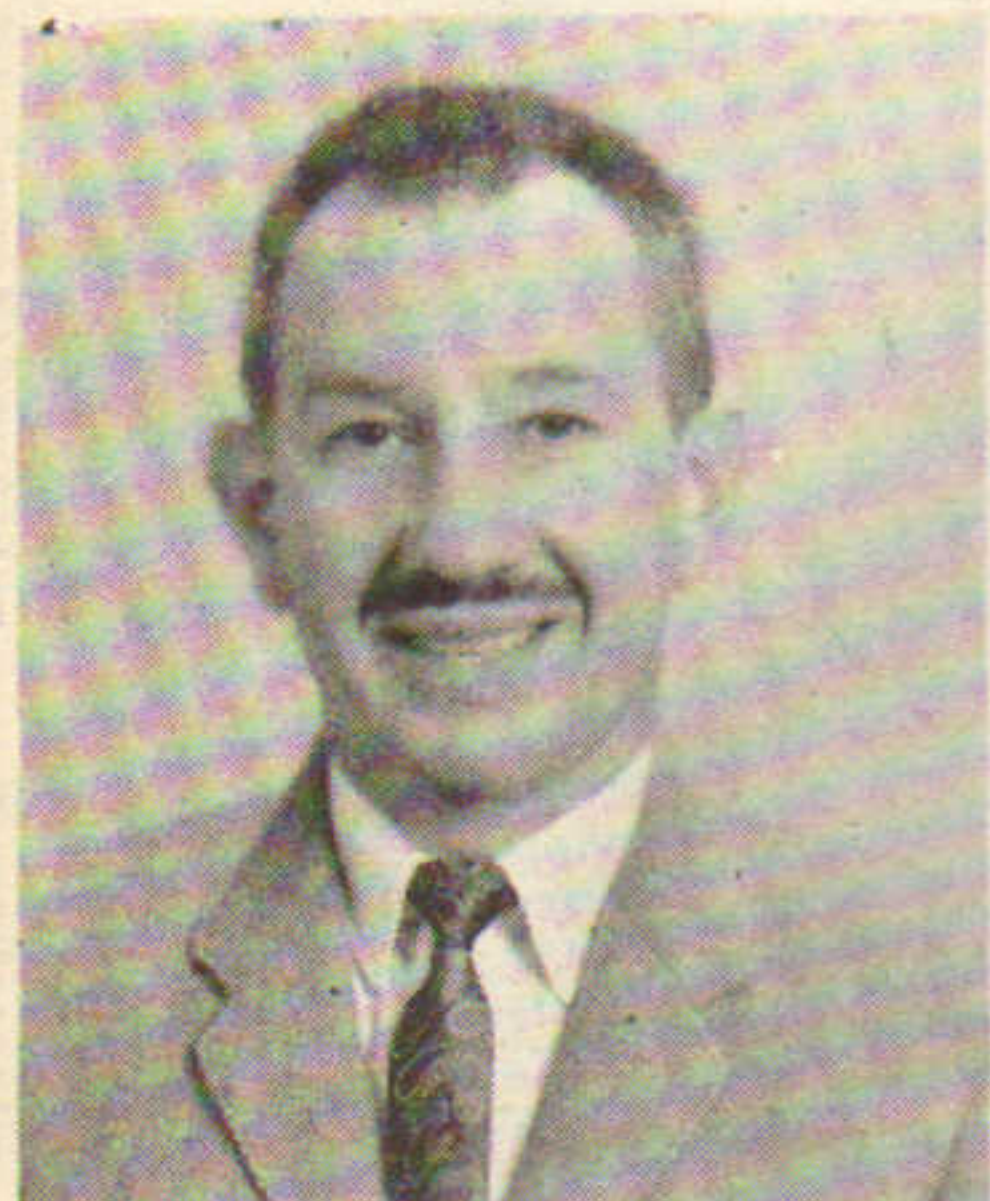


ROBERT NORDBLOM
BOSTON, MASS.

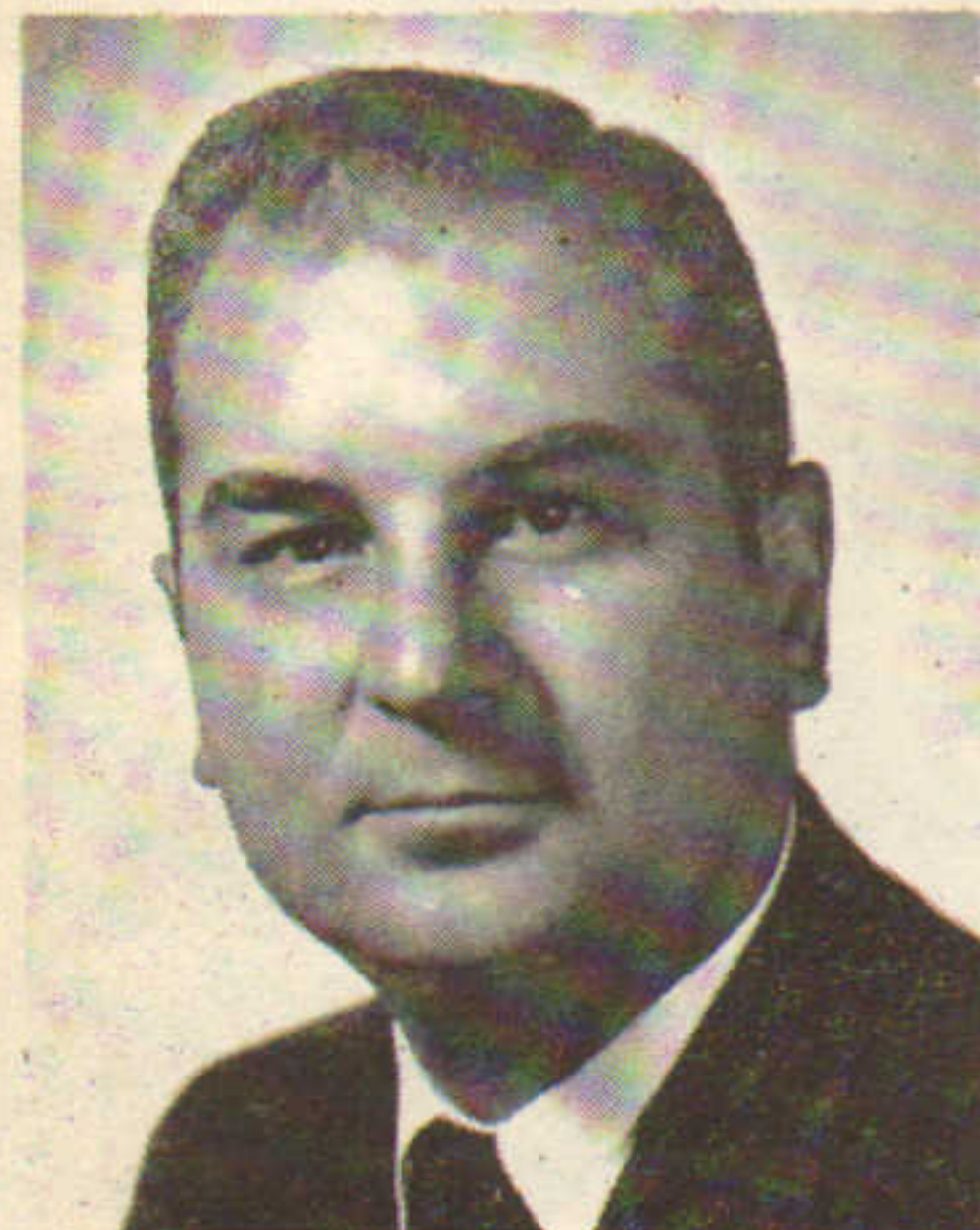
DECEMBER



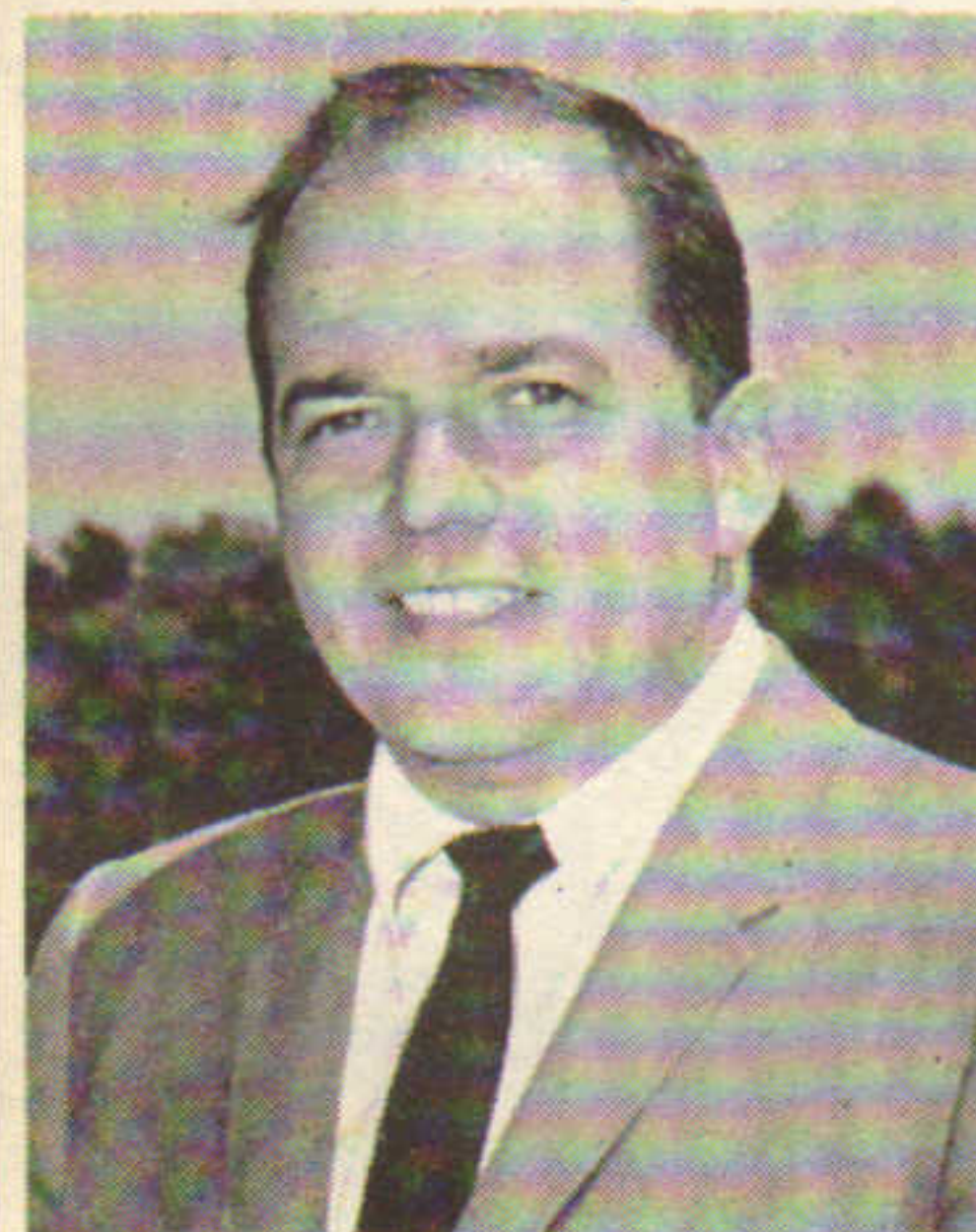
DAVID DICK
BROOKLINE, MASS.



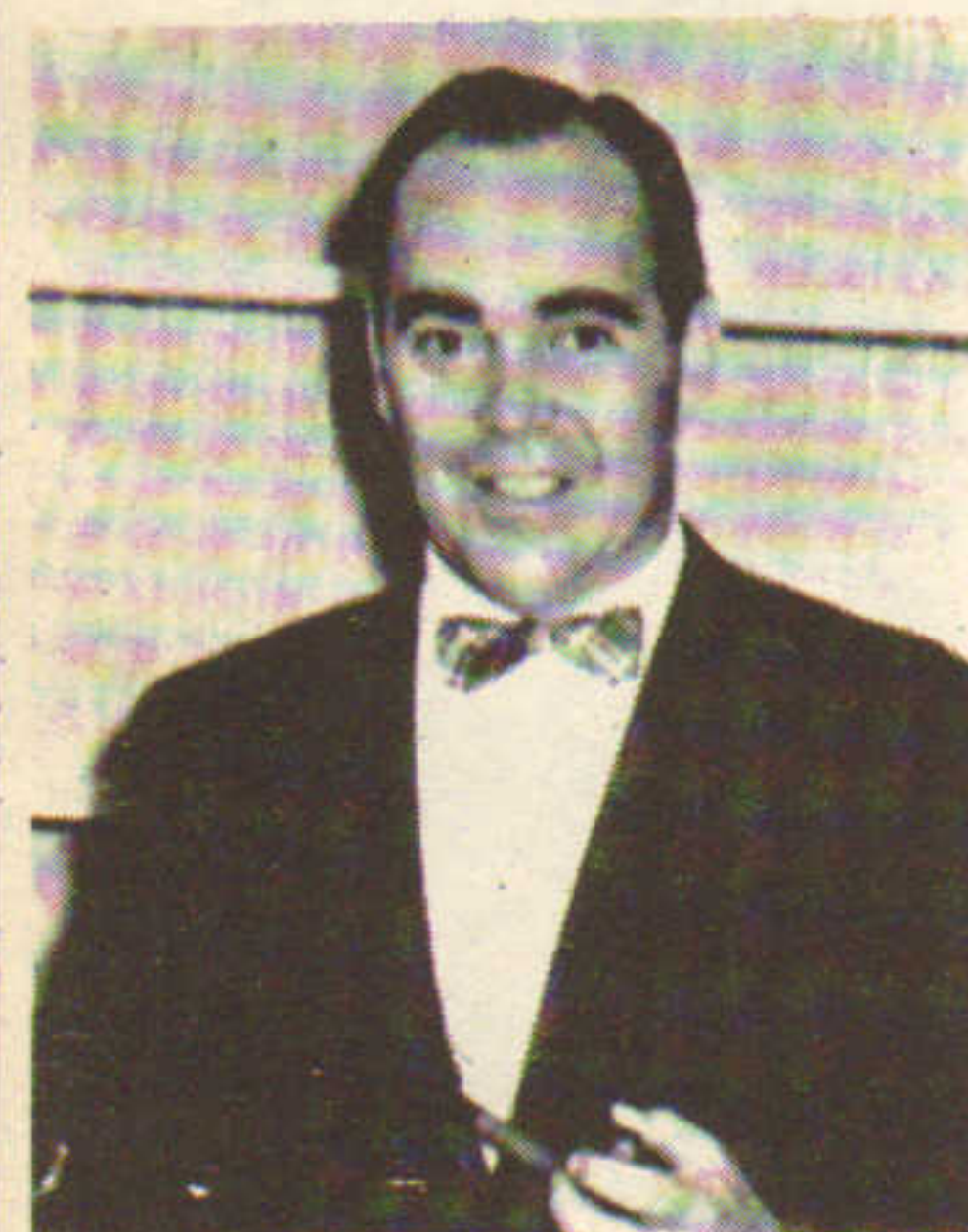
IRVING LEIGHTON
BROOKLINE, MASS.



JOHN SCHNIP
CONNECTICUT



ABE GOSMAN
MASSACHUSETTS



CHARLIE KENNY
BOSTON, MASS.

JOHN HANCOCK announces \$75 million Boston expansion to include 60 story glass tower; Gilbane Construction Co. is contractor.

BADGER CO. to build multi-million dollar high rise office, retail and garage facility in Kendall Sq., Cambridge, Mass. area.

NATIONAL SHAWMUT names Turner Construction to build and Architects Collaborative to design new home office in Boston.

LOUIS FREITAS named leasing agent for former 135,000 sq. ft. Caryville Mills in Bellingham, Mass.

CARLSON CONSTRUCTION breaks ground in Wareham, Mass. for 40,000 sq. ft. Giant Store at Edward Darman's Cranberry Plaza.

RALPH TEDESCHI announces fifth Angelo's Supermarket to be built on nine acres in Harwich Port, Mass.

PETERA CARANDO and Springfield ADC to co-develop 151 acres for industry; start with 110,000 sq. ft. plant.

FRANK SAWYER's \$10 million motel-garage complex for South Cove urban renewal area in Boston gets Red. Authority approval.

EDWARD HADDAD of Wm. Codman & Son brokers sale of Charlestown, Mass. warehouse involving \$150,000.

MANCHESTER (N. H.) IND. COUNCIL reports nine firms to acquire 53 acres in city developed industrial park for 500,000 sq. ft. buildings.

ROBERT D. McLAUGHRY negotiates sale of Chieftain Motel in Hanover, N. H. to Henry Doane of Wayland, Mass. for \$275,000.

JOHN SHEA places \$710,000 first mortgage on Vermont Shopping Ctr. in Berlin with N. Y. Bank for Savings for Herbert Brickman.

BRAINTREE (MASS.) BUSINESS & IND. DEV. COMM. welcomes 145,000 sq. ft. J. L. Hammett Co. plant on 20 acre site.

DEVELOPMENT CORP. OF AMERICA to build first on South Cove Boston UR site; Frederick Stahl designs Chinese Comm. Housing.

R. M. DePEDRO of Woonsocket announces plans for \$1.45 million industrial park on 66 acre site.

JOHN LEE completes financing with Charlestown Savings, \$650,000, for Waltham, Mass. offices owned by A. LiCava, J. Paino & J. Zieff.

DANIEL TOPPI negotiates sale of 13 acre Portland, Maine town house site to Daniel Singer for \$3.2 million Forest City homes.

EDWARD GOLDIN of Cooper-Horowitz, N. Y. arranges \$800,000 loan to Abner Rosenberg of New Haven, Conn. for Houlton, Me. Shopping Ctr.

UNION MUTUAL LIFE INS. CO. announces out of town 28 acre site for \$4.5 million home office building in Portland, Maine.

C. WALTER GUILMETTE handles apartment and industrial sales in Lewiston, Maine totalling \$190,000.

EMIL DOWNEY and JAMES HUDSON receive approval for \$5 million luxury high rise apartments in Wethersfield, Connecticut.

NEW ENGLAND ELECTRIC SYSTEM starts construction of \$5 million 142,000 sq. ft. office facility in Westboro, Mass.

JOHN DRUKER & SON and EASTERN GAS & FUEL to co-develop 22 story office building in Park Square, Boston.

GOV. JOHN VOLPE signs legislation creating industrial development financing authorities to aid cities and towns attract industry.

JULES ROY building \$600,000 Holiday Rest Home in Hartford, Conn. with hotel accommodations; Hirshfeld Brothers is contractor.

PIERSON & SMITH negotiates lease of Condec Inc. excess office space in Greenwich, Conn. to General Electric Credit Corp.

GOODFELLOW-ASHMORE brokers sale of 38 acres in Danbury, Conn. for \$382,100 to Amphenol Corp. for 227,000 sq. ft. facility.

STROUSE, GREENBERG starts construction on \$20 million Nautuck Valley Mall in Waterbury, Conn.; Sears and May Co. tenants.

SIDNEY YAVETZ CO. arranges \$212,000 mortgage loan on Dapont Construction's Carlton Towers luxury high rise in Waterbury, Conn.

FAMILY CITY DEV. CORP. opens 300,000 sq. ft. Bayside Shopping Mall in Dorchester, Mass.; Almy's, Zayre's, Stop & Shop tenants.

DAVID DICK and ROBERT WALDMAN open Campus Twin Cinemas in Hadley, Mass. shopping center; F. Dandini & Sons contractor.

DUTCH INNS buys Muenchinger Hotel property in Newport, R.I.; plans to construct 200 unit high rise motel.

Season's Greetings
AND BEST WISHES FOR A
HAPPY NEW YEAR

Northrup Associates, Inc.
REALTORS
590A MAIN STREET LYNNFIELD, MASS.
 REALTORS
TELEPHONE 245-1861 OR 334-3137 - Res. 334-3814

NORMAN A. GOSLINE,
REALTOR
serving the appraisal needs of northern new england
(207) 582-4014
161 bridge st., gardner, maine

Rene L. Poyant
COMMERCIAL & INDUSTRIAL REAL ESTATE
Clifford W. Dow, Jr. 775-0079
E. Kenneth Graham 279 Barnstable Road
James E. Murphy Hyannis, Mass.
Marcel R. Poyant

R. P. SMITH AND SON
RELIABLE INSURANCE REAL ESTATE
ARTHUR B. MERCHANT DAVID L. TUTTLE, JR.
DAVID L. TUTTLE, SR. PRISCILLA C. PLOUFFE
Residential - Commercial - Industrial - Appraisals
Established in 1856
LESLIE R. STRICKLAND, REALTOR
99 Main St. (401) 769-1133 Woonsocket, R.I.

Sales Rentals Management Appraisals Insurance
 REALTORS
Residential Investment Commercial Industrial Development
Wm. C. Codman & Son
Realtors — Est. 1872
Boston — 40 Charles St. — 742-5200
Wellesley — 547 Washington St. — 235-3812

WHITE BISON AND COMPANY Liberty 2-1760
REAL ESTATE AND DEVELOPMENT
Complete Real Estate Service
Sales - Leases - Mortgages - Land
Emphasis On Consulting
Wm. J. White, Realtor * 145 Hanover St., Boston

Season's Greetings

AND BEST WISHES FOR YOUR HAPPINESS
IN THE NEW YEAR

PILGRIM MANAGEMENT CORP.

BARRY HOFFMAN
LESTER GRANT
TOM FLYNN
*We are interested in buying
APARTMENT BUILDINGS
AS PRINCIPALS*

CO7-5555
739 BOYLSTON STREET, BOSTON, MASS

JOHN F. LEE, Realtor

- * SALES
- * MORTGAGES
- * LEASES
- * APPRAISALS

893-4300



903 MAIN STREET, WALTHAM, MASS
"SEE LEE FOR REAL ESTATE"

**MORTGAGE
PLACEMENT
SPECIALISTS**
S.G. ADELSON & CO.
1330 BOYLSTON STREET
CHESTNUT HILL, MASS.
(617) 734-9700



MATTHEW M. COX COMPANY

ESTABLISHED 1932

IRVING D. MELENDY, Owner

- * BROKERAGE
- * PROPERTY MANAGEMENT
- * APPRAISALS

536 Franklin St., 665 - 1230, Melrose, Mass. 02176



RE
Ryan, Elliott & Co., Inc.

For
APPRAISING
BROKERAGE
CONSULTING
MANAGEMENT

of

COMMERCIAL
INVESTMENT
INDUSTRIAL

RE
REAL ESTATE

357-8220

COMMERCIAL
INDUSTRIAL
RESIDENTIAL

SANBORNVILLE, N.H. Tel. 603 522 - 3453

C. M. MIXER, INC.

WOLFEBORO, SANBORNVILLE,
OSSIPEE, N.H.



And a sincere thanks from the staff and management
to all its readers who made our year possible



NORMAN LEVENTHAL
BOSTON, MASS.



STEVE RUBENSTEIN
BOSTON, MASS.



ARNOLD MORTON
GLOUCESTER, MASS.



GORDON WALSH
CONNECTICUT



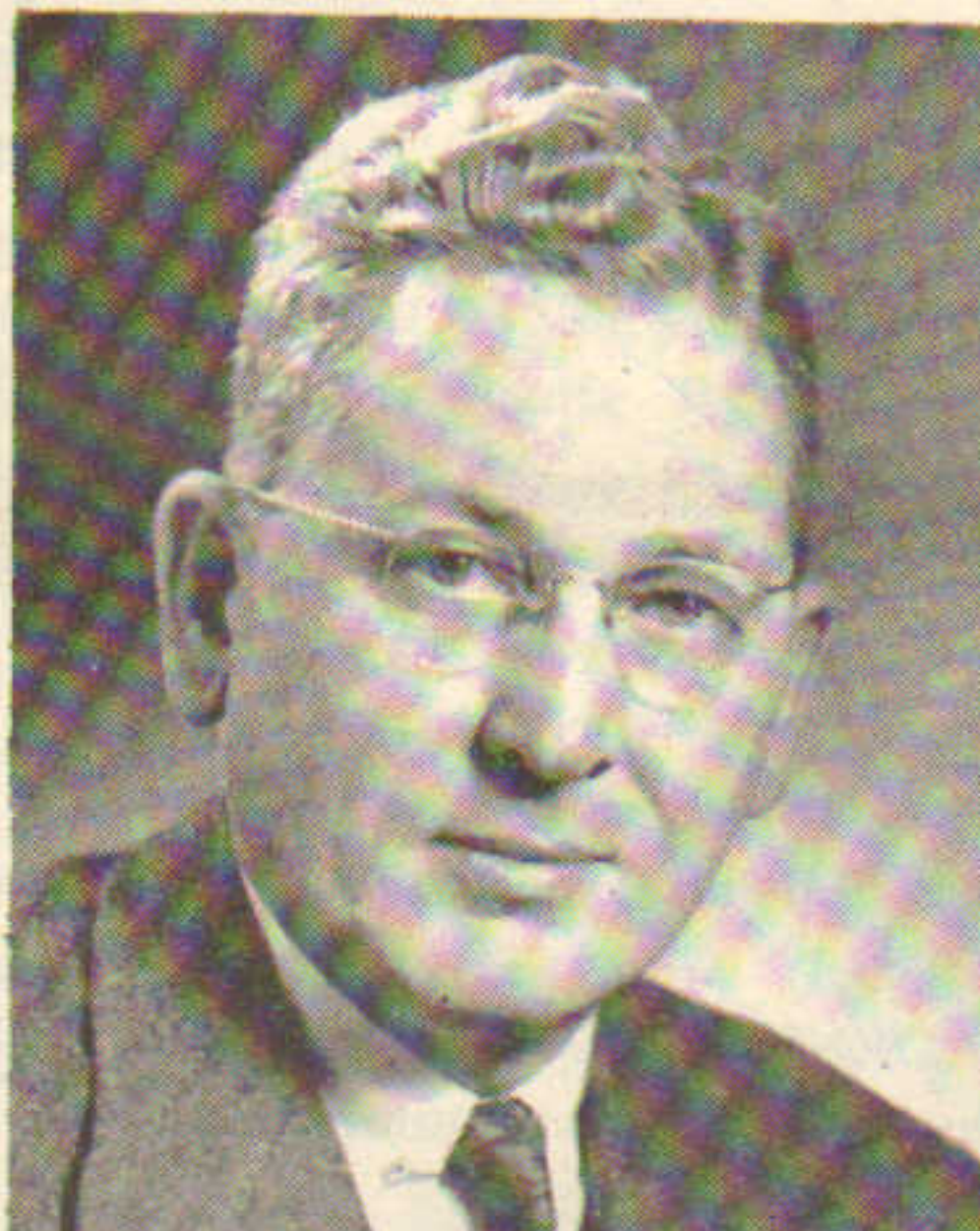
BILL McCALL
BOSTON, MASS.



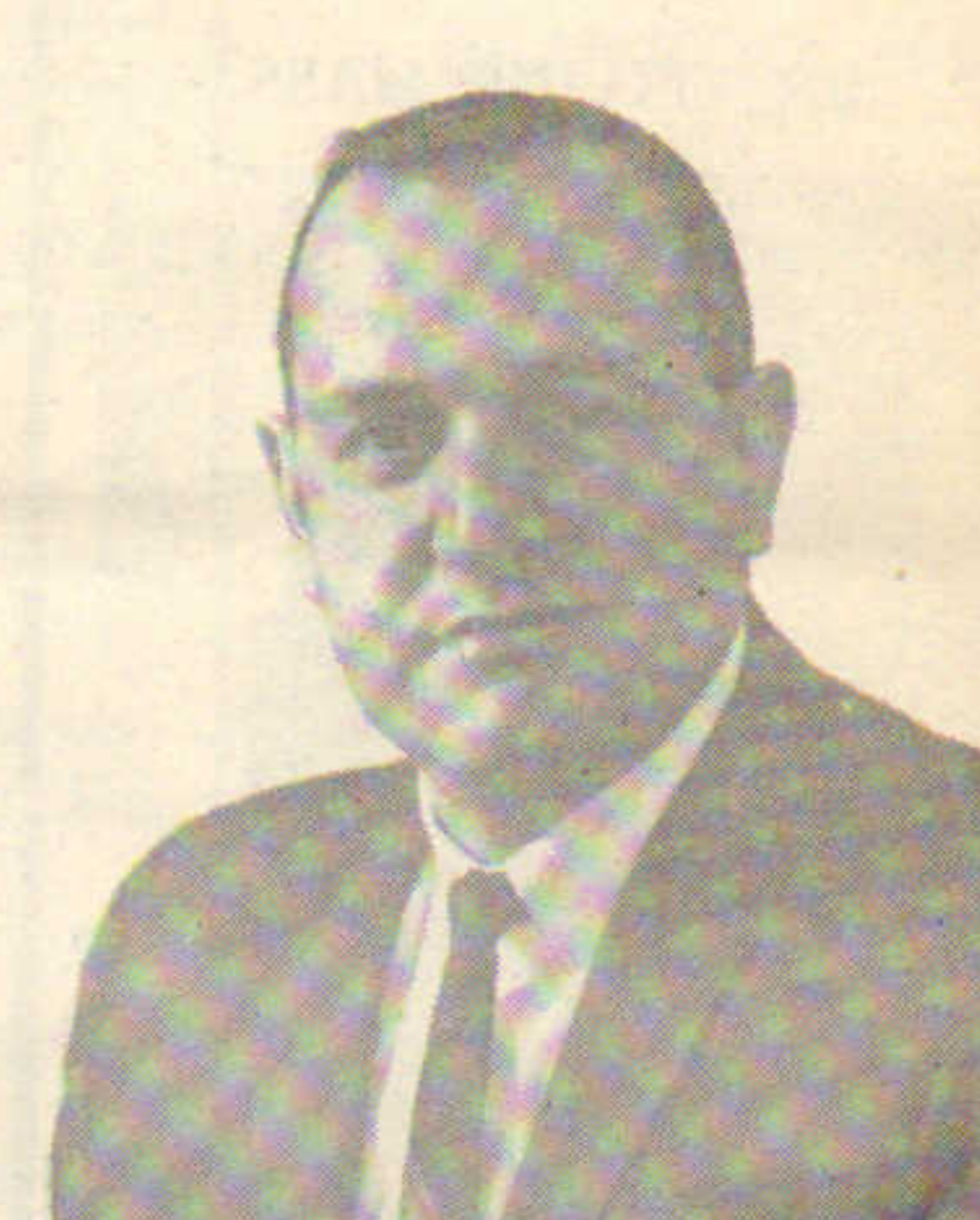
TOM FLATLEY
RANDOLPH, MASS.



CARLTON HUNNEMAN
BOSTON, MASS.



BILL BEAZLEY
CONNECTICUT



JIM BREMIS
SOMERVILLE, MASS.



ANGIE KOPKA
NEW HAMPSHIRE



RALPH STEVENS
CAPE COD



HOWARD LOUGHMAN
BOSTON, MASS.



BARRY HOFFMAN
BOSTON, MASS.



JIM RALEIGH
RHODE ISLAND



R.J. FISHER
VERMONT

Businessmen: If you've just moved to New England, how're you doing?

Because of the Boston area's vast work in technical, electronic and other space age developments, many a business executive suddenly finds himself transferred here. (Or often, the man who wants to start a business comes here to do it, because of the talent he can employ.)

If you're one of the thousands in this situation, these suggestions from a rather large "welcome wagon" here in town might be helpful.

Just put out your hand, the natives are friendly

Never accept the old tale about the aloofness of Bostonians. Particularly our business community. We need you and we know it. Plan, first thing, to join some of our business organizations here.

Whatever your trade, you'll find our college seminars stimulating as well as a great place for contacts. B.C., B.U., Harvard, MIT, Northeastern, Tufts and others all run seminars for businessmen.

Our Chambers of Commerce are extremely active and you can find assignments there in everything from business legislation to world fairs. We also have our Associated Industries of Massachusetts and similar organizations in the other New England states, our Smaller Business Association of New England and a unique six state New England Council which promotes regional opportunities.

You can't be one of us without a Mooselock Wobler

With four seasons and the terrain to match,

we're long on recreation. Do not consider yourself too old to ski (assuming you can accept expert eight year olds bombing past you). State tourist offices throughout New England work together very closely. Don't hesitate to call and ask where to ski, when the salmon rise, duck season, deer season, the best golf course, or any other question. Chances are, if you express serious interest in fishing, you'll be invited to go with them — and even be loaned a treasured Wobler.

One unique idea

The Shawmut Association banks are involved in something that the whole profession is watching. We decided some time ago that just as a man has his personal doctor, lawyer, dentist and what have you to guard his interests, he was also entitled to a Personal Banker who would look out for his financial side. A person you can call anytime on any question and who really gets to know you, your history, your family.

For your wife, new to town, this might be very comforting. We'll name a Personal Banker to help her in a variety of ways from basic money counsel to suggesting areas where she should househunt. From your standpoint, transferring money, personal credit, trying to tide over while the old place gets sold — here's a man you can count on. (If you're transferred here by a large corporation, we may well do business with your company. And your firm might point out that we pioneered the auto loan, helping to put America on wheels via the Model T. We've trusted people for a long time.)

To double your money, fold it and put it back in your pocket

Local witticism. Actually, many New Englanders never borrow. Thrifty heritage, you know. So we've come to do lots more than run around offering money. If you're involved with company finance (or becoming an entrepreneur), the Personal Banker concept might well appeal to you. Your Personal Banker gets to know you and your business by doing business out at your business. Then there comes the time you need advice from a specialist. We have them. So many, we actually have specialists among the specialists.

Your Personal Banker will know when to bring in the specialist, and more important, which one. For example, you don't need a foreign business specialist — you need a specialist in continental arbitrage, or in Japanese firms looking for a product like yours to market in Asia. We're convinced that the Personal Banker idea is the only way to keep people from turning into numbers. From the long view, we think it's the best investment in our portfolio.

You're an influential

Since the days we imported (and rejected) tea, our community thrives or simply survives according to its commerce. You're appreciated. All you have to say in greeting is, "I'm a businessman who's just been transferred here."

The latchstring is out.



The Shawmut Association Banks

The National Shawmut Bank of Boston • First County National Bank, Brockton
The County Bank N.A., Cambridge • The Everett National Bank • Lexington Trust Company
Melrose Trust Company • Needham National Bank • Newton National Bank
Merchants-Warren National Bank of Salem • Wakefield Trust Company
Waltham Citizens National Bank • The Winchester National Bank

Members F.D.I.C.



*Have a Personal Banker
at your side, on your side.*



Yes, some things are impossible, but under all is the land.

NO DEAL TOO BIG NO DEAL TOO SMALL



R. M. BRADLEY & CO., INC.

INDUSTRIAL - RESIDENTIAL - COMMERCIAL

250 BOYLSTON STREET, BOSTON

CO 7-5010