FEATURING

GREETINGS

NEW ENGLAND REAL ESTATE JOURNAL

THE LARGEST BUSINESS PUBLICATION OF ITS KIND IN THE NATION



Photo by M. Hardiman



All of us at Finard & Company wish you a joyful holiday season and a safe and prosperous New Year.

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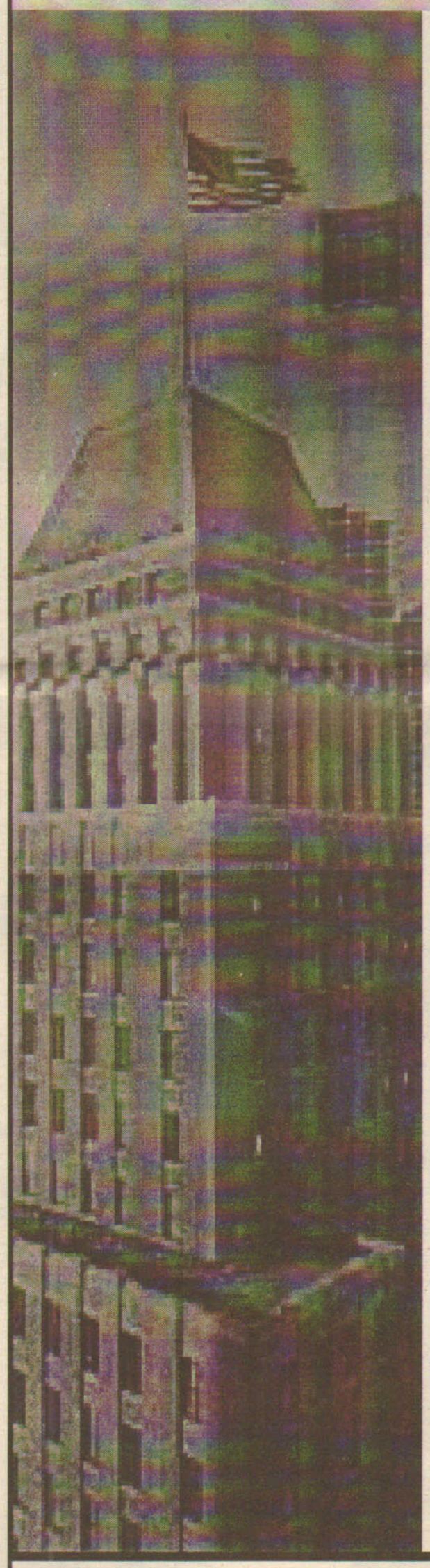
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We wish you a Happy Holiday Season.

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JANUARY

Berkeley Investments purchases two sites, 692,000 s/f in Westborough & Mansfield, Mass. for $80m.
Great Island Development and Wal-Mart plan 152,000 s/f $8m Supercenter in Plymouth, N.H.

Self-Storage Consultants and Every & Assoc. cobroker $2.1m sale of self-storage site in Southington, Conn.
CBT designs 240,000 s/f 18-story residential Trinity Pl. with 9,000 s/f retail-restaurant at Copley Sq. in Boston.

Spaulding & Slye Colliers completes $6.7m North Hill retirement comm., 34,700 s/f, in Needham, Mass.
Osterkamp Assoc. sells 22 units in Nashua, N.H. to Monahan Cos. for $1.7m; THR Corp. seller.

Pro Con begins $4.1m 102,400 s/f phase 2 for Flextronics in Portsmouth, N.H.; with PCI Architects.
Spaulding & Slye Colliers sells 125 & 150 CambridgePark for Blackstone R.E. Advisors to JP Morgan Fleming for $9.8m.

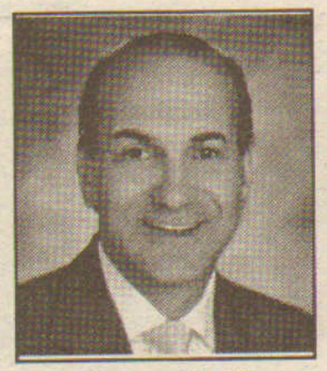
MassDevelopment provides $30m to fund Salem Community Corp.'s Briarwood senior housing.
Fantini & Gorga/iCap Realty arranges $24m for 138,000 s/f Cambridge office building for Int'l. R.E. Corp.

Insignia/ESG brokers $4.35m sale of 45,000 s/f Boston building for Garber Travel to Renaissance Properties.
JPI breaks ground on 330 unit Jefferson at Providence Pl. luxury apts.; O.Ahlborg and LRK build $58m community.

Meredith & Grew sells 25 and 100 Newport Ave., Quincy, to Taurus N.E. Investments for RREEF for $26.7m.
Rodman Real Estate sells 115,000 s/f ind. bldg. in Lincoln, R.I.; CB Richard Ellis cobroker for Liz Claiborne.

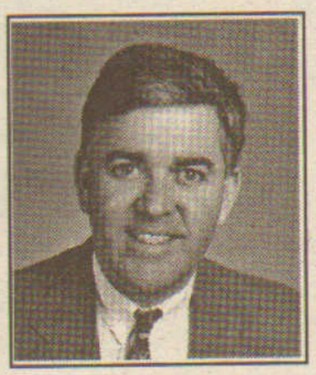

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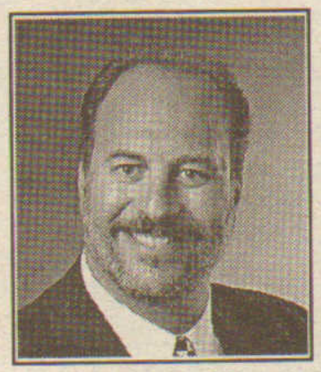

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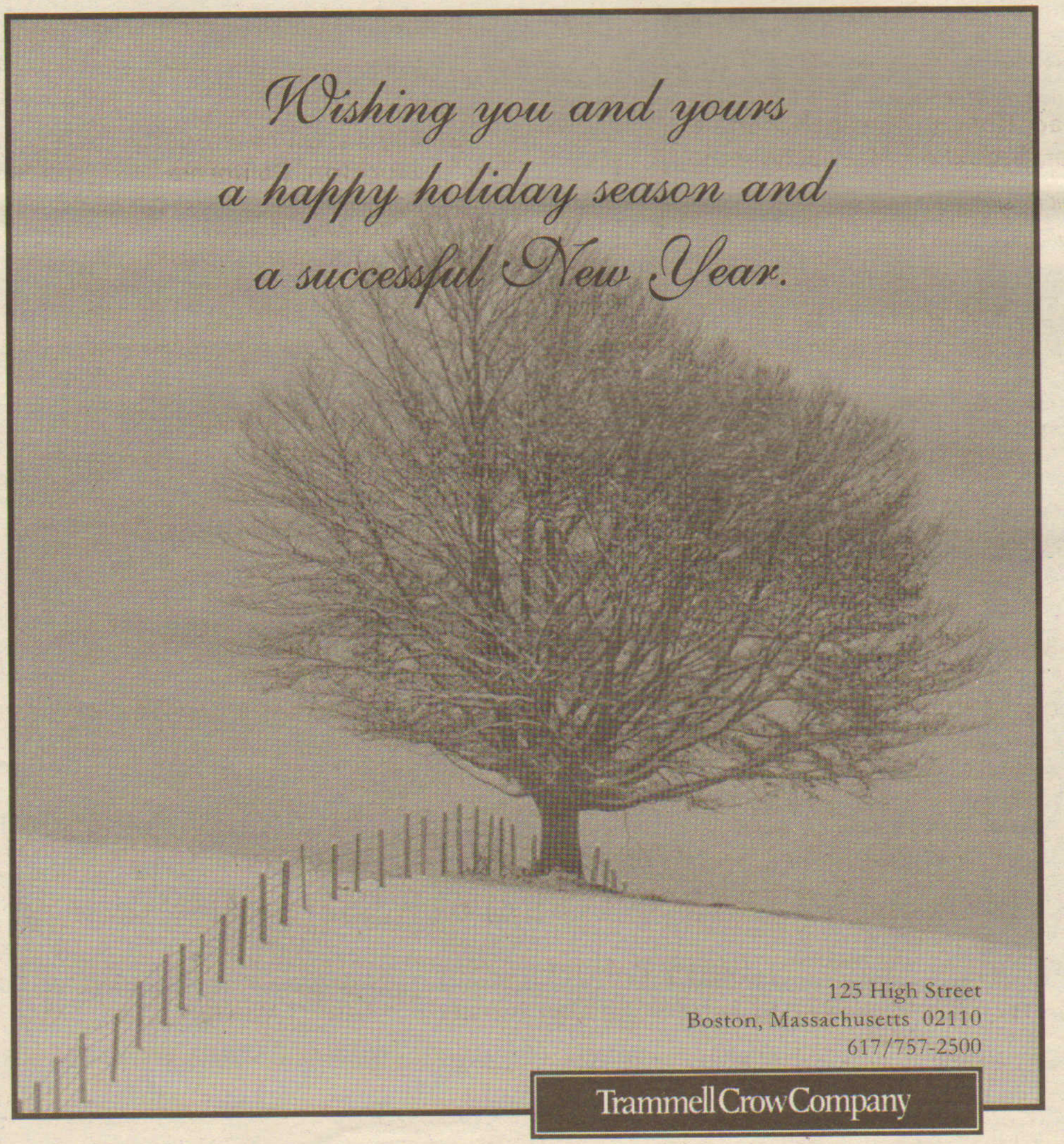

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Announces the Refinancing of
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Announces the Refinancing of
596 Lowell Street
Methuen, Massachusetts
A Single Tenant Industrial Property
Fixed Rate Financing
Placed with Commercial Bank
$5,500,000

Announces the Refinancing of
10-18 Brainerd Road, Boston, Massachusetts &
526 Harvard Street, Brookline, Massachusetts
A 31 Unit Residential Property
Fixed Rate Financing
Placed with Commercial Bank
$3,700,000

Announces Financing for
30,000 s.f. Office Property
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Fixed Rate Financing
Placed with Wall Street Lender
$2,530,000

Announces Financing for
34,500 s.f. Office Property
Quincy, Massachusetts
Fixed Rate Financing
Placed with Wall Street Lender
$2,500,000

Announces the Refinancing of
17-19 Winter Street
Dorchester, Massachusetts
A 32 Unit Residential Property
Fixed Rate Financing
Placed with Commercial Bank
$2,000,000



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JANUARY

Condyne and Onyx form joint venture to expand Shawmut Mills in West Bridgewater, Mass. to 454,220 s/f.
Carpenter & Co. and New Castle Hotels developing 188 rm. Courtyard by Marriot at Coolidge Crn., Brookline.

Mortgage Resources arranges $1.4m loan for Old Lyme Shopping Ctr.; Beazley and Pru. Comm'l. broker sale.
Coldwell Banker Comm'l. & O'Brien Comm'l. cobroker sale of 27,000 s/f ind./whse. in Hudson, Mass. to Dasi for $1.4m.

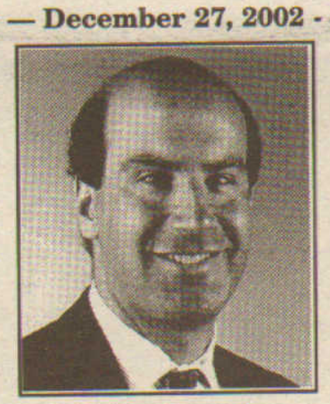
Congress Const. tops off $24.4m 106,000 s/f North Shore Comm. College addition; DiMella Shaffer architect.
Hird of O,R&L brokers $645,000 sale of 12,000 s/f in Guilford, Conn. for Jaclen Props. to BKE Enterprises.

Cushman & Wakefield subleases 65,522 s/f in Burlington, Mass. to Intergen with McCall & Almy.
Koffler Grp./Great Island Dev. joint venture acquires Woburn Mall, 237,000 s/f, for $12.9m from Woburn Mass Assoc.

Blakely of Finard & Co. brokers $3.04m sale of Central Plaza, 26,800 s/f, for JPA Mgmt. in Bridgewater, Mass.
R.D. Denelle & Co. sells 20,000 s/f Clock Place Shopping Center in Wakefield, R.I. to Horizon Clock Pl. for $1.55m.

Ashworth Mortgage places $5.76m for 63,128 s/f Super Stop & Shop to C&B in Coventry, R.I.
Ross of NAI Hunneman Comm'l. sells 40 units in Cambridge for Davenport Apt. Bldgs. to Hamilton Co. for $11.23m.

Mendola of Norwood Grp. sells 2 self-storage facilities in Plymouth and Sandwich, Mass. with Locke Grp.
Mortgage Resources arranges $1.4m loan for Amato Props. for acquisition of Old Lyme S.C. in Conn., 37,727 s/f.


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CUSHMAN & WAKEFIELD


Robert Buckner
ASSET PRESERVATION


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LEGG MASON RE SPECTRUM FIN'L.


Robert Marcus
MARCUS REAL ESTATE


Michael Konover
KONOVER & ASSOC.

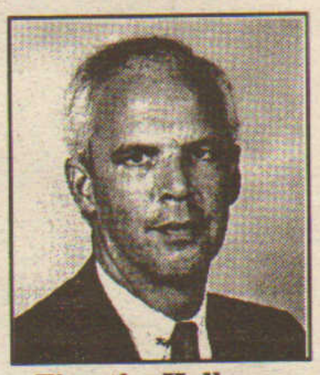

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Condominiums
Chestnut Hill, MA

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Acquisition Loan
American Housing Portfolio
Multifamily Portfolio
Colorado and Wyoming

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Permanent Loan
Hillcrest, Wheel & Spruce
Manufactured Housing
Community Portfolio
Massachusetts

$18,500,000
Permanent Loan
Hamden Mart
Retail
Hamden, CT

$15,000,000
Acquisition Loan
Brazilian Court Hotel
Hotel
Palm Beach, FL

$62,000,000
Bridge Loan
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Chicago, IL

Tremont Realty Capital extends warm wishes to all of our friends for a Joyous Holiday Season and a Happy New Year!

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FEBRUARY

CBRE brokers sale of 571 acre Riverfront Bus. Park site in Freetown, Mass. to Churchill & Banks for $12m.
Coldstream Real Estate Advisors in Bedford, N.H. affiliates with Grubb & Ellis; Justin Bielagus is president.

Romano R.E. brokers $3.19m sale of 44,000 s/f Station House Sq. in Stratford, Conn. to James Colgan.
CB Richard Ellis leases 46,541 s/f for Cuminotto at Shelton Tech. Center to Emhart Fastening Teknologies.

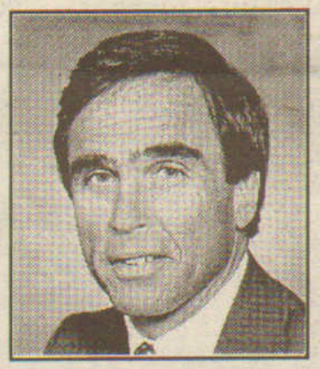
Vollmer to provide engineering/design for Clearview Inv. Mgmt.'s $30m Stonington Commons.
Tighe of Corporate Realty develops 40,000 s/f industrial site in Norton for Corporate Fulfillment; CPI design/builder.

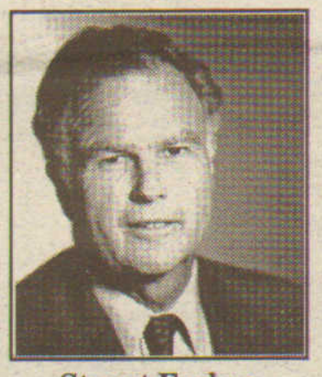
Berkowitz of Blue Chip sells Saddle Hill Golf Course to Rebel Hill for $7.5m; Citizens Bank financing.
Campanelli Cos. break ground on $11.2m 100,000 s/f for Preferred Freezer in Sharon, Mass.; design by R+K Architectural.

Ashworth Mtge. Places $33.858m for 780 apartments in 68 buildings in Nashua, N.H. and Haverhill, Mass.
Randolph Savings Bank provides $11m for 103 apartments in Boston's Fenway area through Allfirst Mtge. Corp.

LMRES/Spectrum arranges $4.7m to Middleboro Assoc. for 80,000 s/f shopping center with Sun Life Assurance.
Columbia Constr. Building $32.1m new Hebrew College site in Newton, Mass.; four structures, 72,000 s/f design by Safdie.

Carroll & Cronin of Meredith & Grew broker $6.8m 81,500 s/f offices in Worcester for St. Pierre Dev. to UMass.
Brady, Hanna and Leeming of Cushman & Wakefield sell 56,000 s/f mfg. site in Medford to Abbott R.E. Dev. for $5.4m.


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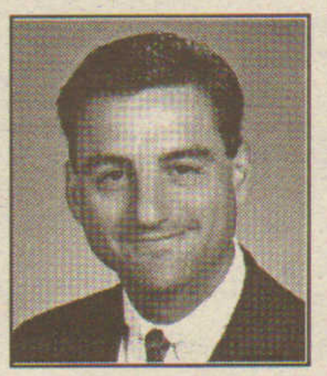

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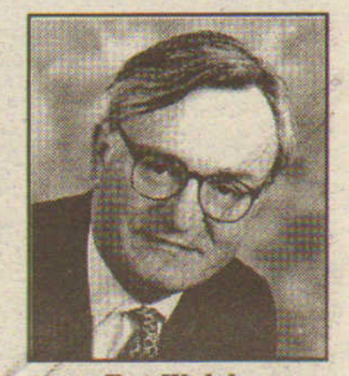

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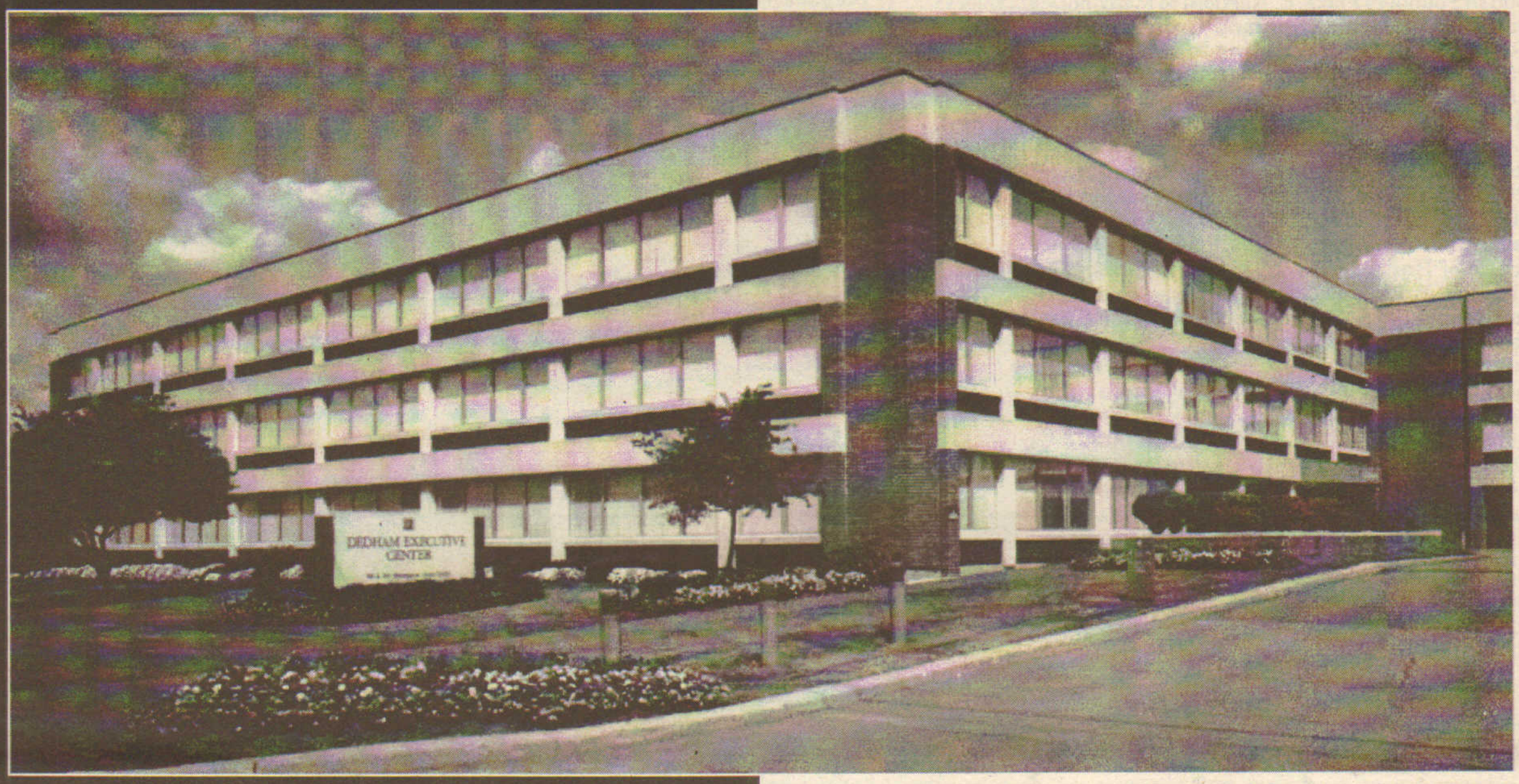

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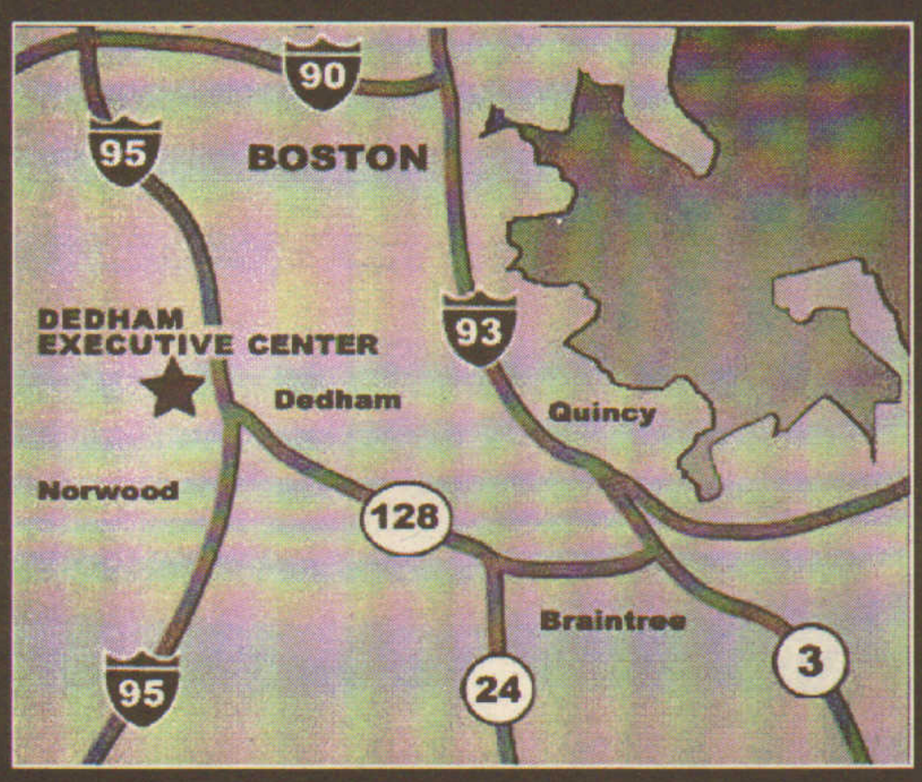
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FEBRUARY

Feldco Dev. breaks ground on $31m 260,000 s/f Eagle Sq. mixed use in Providence; M&J Assoc. leasing agent.
Integrated Builders named CM for 40,000 s/f $8m renovation, expansion for Control Delivery property in Watertown.

Payton and Dorchester Bay EDC top off 78,000 s/f Spire Hq. with Winter St. Archts., CDW Const.and Daylor Const.
York & Farley of CB Richard Ellis negotiate $23.25m sale of 390,000 s/f Founders Plaza, E. Hartford to Merchant's Founders.

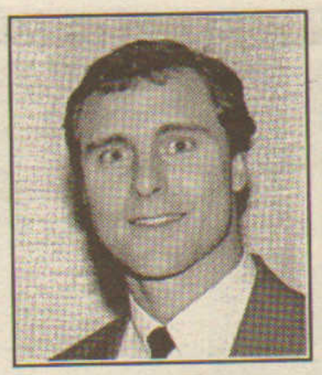
Conn. Realty Grp., Trammell Crow negotiate $2.26m sale of 40,000 s/f office building in New Haven.
Curley, Boudrot, James of Hunneman lease 20,267 s/f Lynnfield offices with Majewski of Insignia/ESG to Sophos.

Alliance Constr. completes 92 suite Extended StayAmerica in Scarborough, Me.; STV archt./engineer.
Phelan & Charneski of Meredith & Grew secure $29.9m for 385,200 s/f in 2 bldgs. at Westford (Mass.) Technology Park.

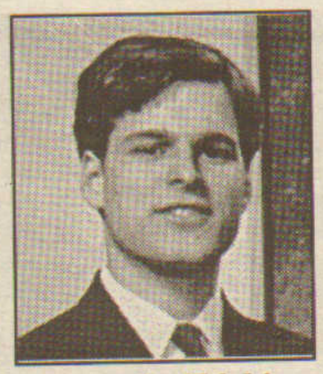
Kelleher & Sadowsky sells 57,605 s/f in Boylston, former Atlas News building, to Chacharone for $1.3m.
Christie of Hunneman sells 30,000 s/f Framingham offices with Irving R.E. for Miles Chen to Maurice Khawam for $1.1m.

Spaulding & Slye Colliers brokers $12.5m sale of Shaw's Plaza in Tilton, N.H.; Koury and Milierd broker.
Braverman Grp. sells retail/office complex in Westport, Conn. 10,155 s/f, for Mohegan Corp. to 991 Post Rd. East for $1.9m.

Meredith & Grew secures $8.5m for 55,000 s/f Big Y in East Windsor, Conn. from Nationwide Life Ins. Co.
Grossman Cos. leases 42,000 s/f at Towne Centre in Seekonk, Mass., to Ann & Hope Outlet Shops; Murray broker.

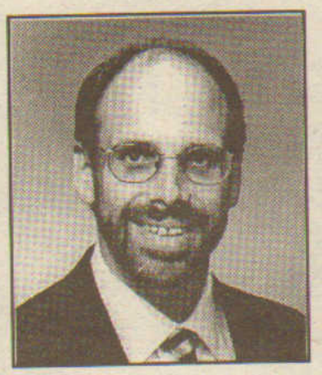

Stephen Vazza
VAZZA COMPANIES

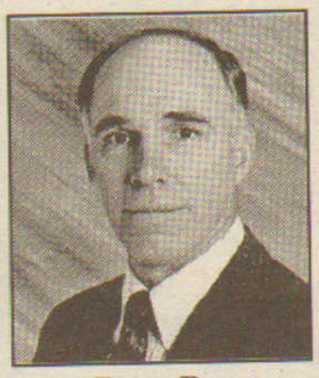

Lori Raleigh
TRAVERS GROUP

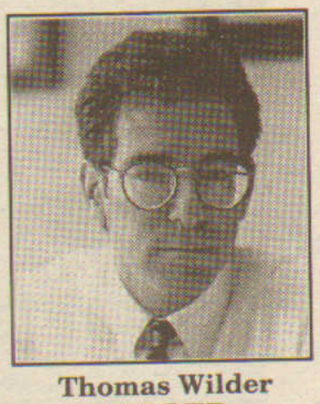

James Stubblebine
STUBBLEBINE CO.


Mark Kisiel
McCALL & ALMY


Brian Hines
TRAMMELL CROW

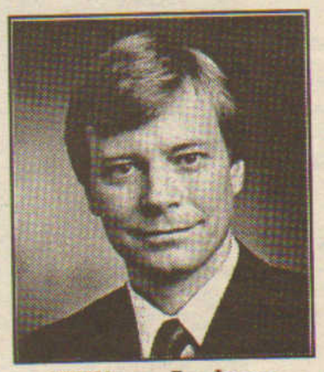

Michael Berman
CONTINENTAL WINGATE

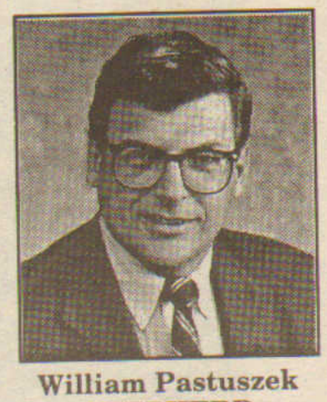

Peter Roy
NEW ENGLAND HOTEL REALTY

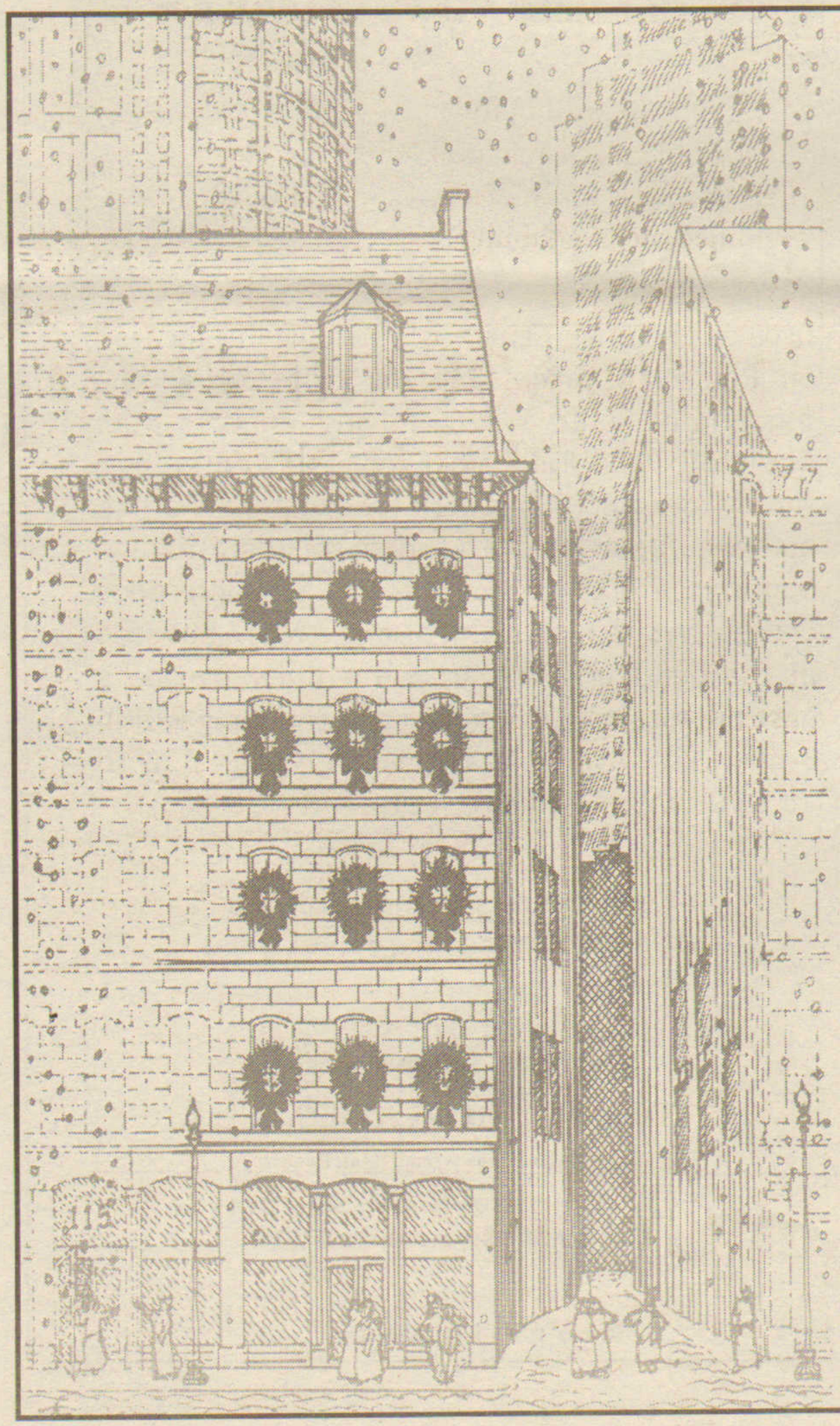

Thomas Wilder
WILDER MANAGEMENT


William Payton
PAYTON CONSTRUCTION


Dan Greenstein
CBRE/BOULOS


William Jackson
WILLIAM JACKSON ASSOCIATES


William Pastuszek
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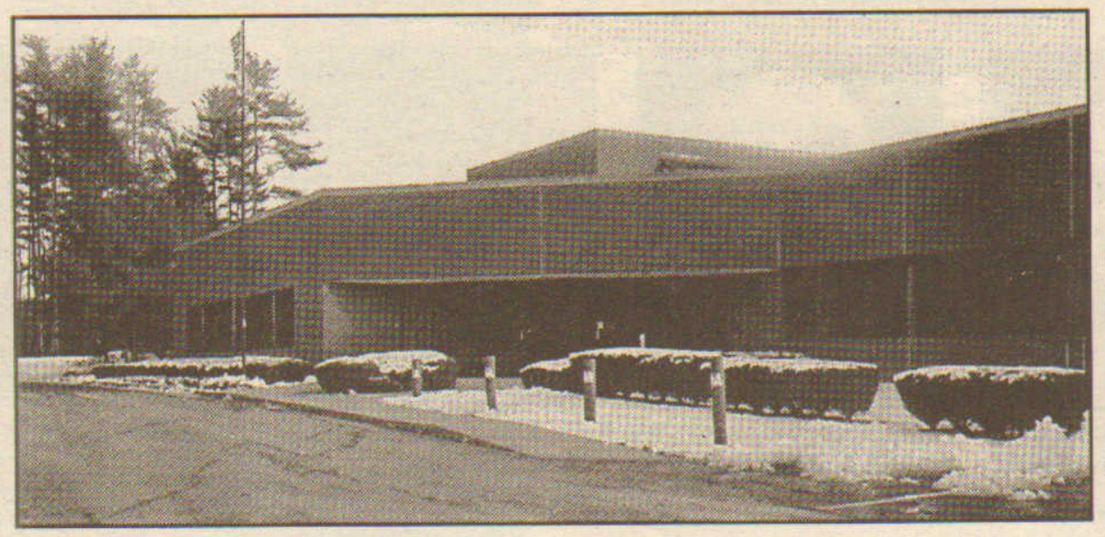
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MARCH

Condyne to construct 750,000 s/f for Jordan's Furniture at East Taunton Ind. Park; Insignia/ESG brokers.

Ram Harnden Comm'l. sells 53,600 s/f Saco Self Storage to Sovran for $2.34m; Caren & Harnden broker 418 units.

Finegold Alexander to design VT. State House renovation; Harper manages competition for $9m project.

Phelan & Carneski of Meredith & Grew secure $8.8m loan from Prudential for 165,000 s/f Windsor Commerce Ctr.

CB Richard Ellis negotiates $1.625m sale of 32,000 s/f office building in Hartford for KWK to Kenyon Ann.

Gubner & Chase brokers 6,200 s/f bldg. in Stamford for Seaport Realty to Brunswick Ent. for $2m.

Suffolk begins 560,000 s/f rehab of Saltonstall Bldg. for MassDev.; E/M designs $184m project.

Ashworth Mortgage places $33.858m for 780 units in Forest Acres & Forest Ridge in Haverhill, Mass. & Nashua, N.H.

Fantini & Gorga/iCap Realty arrange $9.75m for P&P Realty's 197,224 s/f ind. bldgs. in South Boston.

CorJen finishes steel frame for $12.4m Residences at Norwood Crossing; Maugel Archts. designs 190,000 s/f site.

Sullivan of Conrad Group brokers $2.845m offices sale, 15,000 s/f, in Boston for D.R.T. to Cressett Group.

O. Ahlborg & Sons selected GC for $58m Jefferson at Providence Place; 330 units developed by JPI of Dallas.

Conrad & McCourt of Conrad Group sell 25,000 s/f Randolph Village strip center to Village Realty for $3.7m.

Keefe of HK Group sells 82,000 s/f offices in Stamford to Ivy Equities for $12.1m; HK also brokers $860 sale.



Carol Todreas
TODREAS/HANLEY



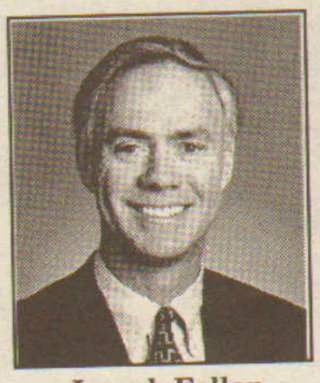
James O'Connell
O'CONNELL
HOSPITALITY GRP.



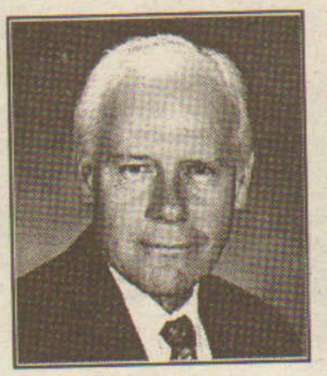
Nancy Wluka
WLUKA
REAL ESTATE



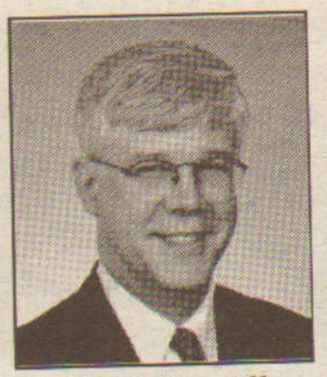
Robert Conrad
THE CONRAD GRP.



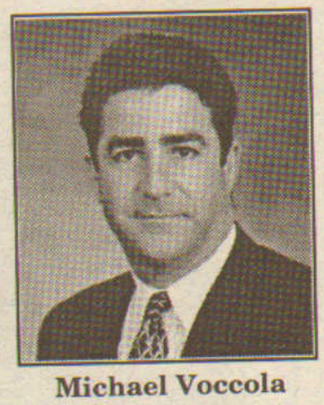
Joseph Fallon
TRAMMELL CROW



Harry Shea
SHEA COMMERCIAL



Tim O'Donnell
FANTINI & GORGA/
iCAP REALTY ADVISORS



Michael Voccola



Steven Tenofsky
STEVEN TENOFSKY



Barbara Hanley
GOLF & LAND
ECONOMICS



Michael Killion
RANDOLPH
SAVINGS BANK



Karyn McFarland
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Bob Nickerson



Doug Nickerson

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Happy Holidays

and a

Prosperous New Year

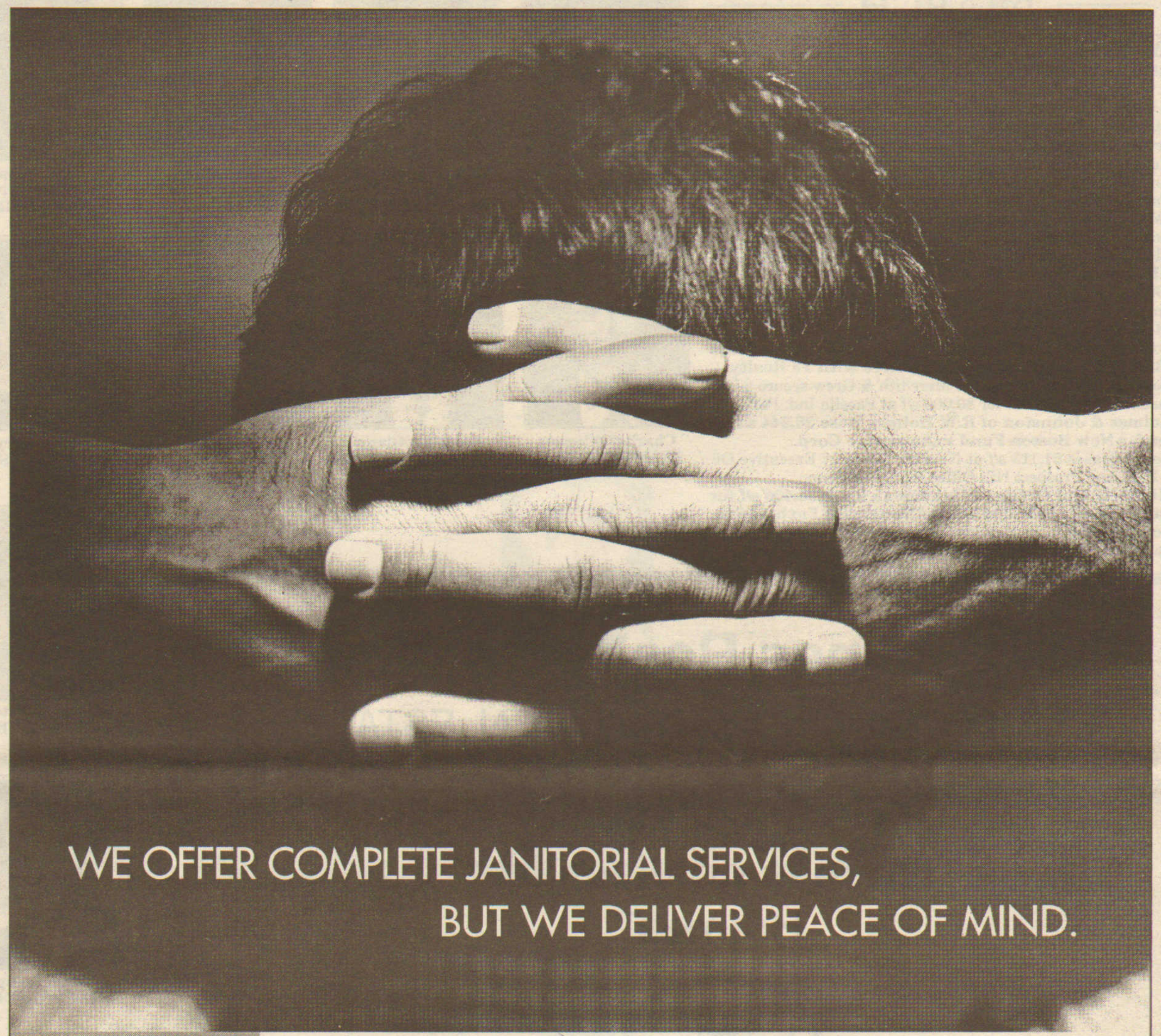
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March

RF Walsh named project manager for $83.5m Revere school buildings; DRA designs 400,585 s/f.

R.W. Holmes, Kelleher & Sadowsky lease 42,500 s/f spec office bldgs. in Northborough, Mass. with Parsons Commercial.

Stewart of Cronheim arranges $3.9m financing for Hartford Hospital Health Care Ctr.; 44,195 s/f property.

Hodess Building to construct 54,000 s/f, $9 million library at Quinsigamond Community College in Worcester.

Carpenito and Musto of Flagship Comm'l. sell 27,000 s/f Musgrove Bldg., Andover, to A.D.D. for ELAW Corp.

Devcon Ent. acquires 85,837 s/f Shaw's Plaza of Gilford, N.H. for $11.82m; tenants include Shaw's, TJ Maxx & Mobil Oil.

HK Group represents buyer, Hoffman Inv. Ptrs., in 90,000 s/f sale of Shaw's Plaza, Tilton, N.H. for $12.535m.

Spiegel, Ross & Starita of Hunneman sell 30,000 s/f ind. bldg. in Holliston for Secgen to Comptel for $1.6m.

Tosti, Walles and McGuire of CBRE/Whittier lease 54,350 s/f Southborough, Mass. offices with T3 Realty.

Douvadjiam & Charneski of Meredith & Grew secure $73m from South Shore Bank for 80,000 s/f at Pacella Ind. Park.

Holmes & Johnston of R.W. Holmes lease 36,344 s/f offices for New Boston Fund to Amerifree Corp.

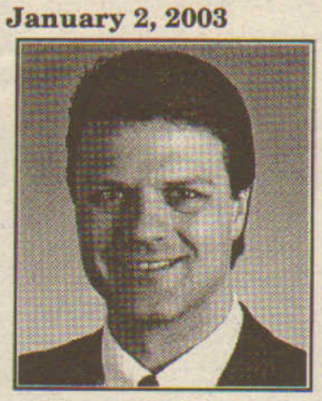
Nelson leases 51,113 s/f at Newton Wellesley Executive Office Park and Prospect Hill Office Park, Waltham.

Minnerly and Grady of Hunneman lease 38,400 s/f for Atlantic Power to Midas Visions Systems in Foxborough.

Gomberg Financial Services originates $900,000 financing from Arbor Comm'l. Mortgage for 24 unit Leominster apts.



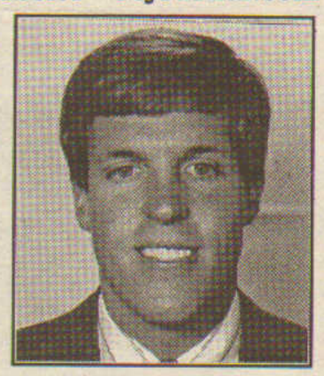
Richard Graham
TRAMMELL CROW



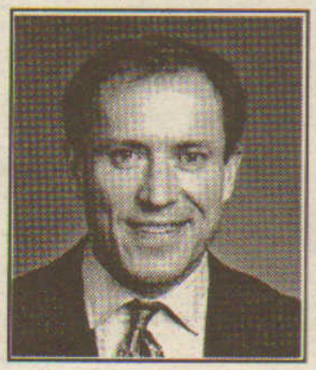
Edward Riekstins
NEW ENGLAND
REALTY RESOURCES



Debra Javit
MAX JAVIT R.E.
DEVELOPMENT



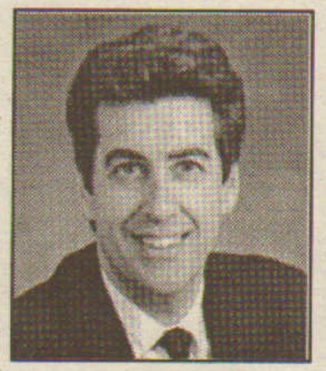
John Cregan
PARAMOUNT
PROPERTIES



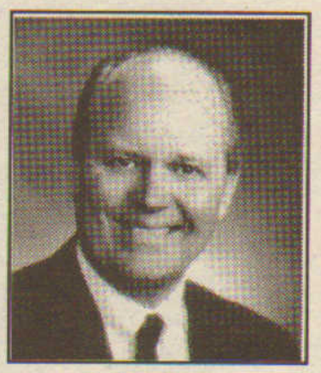
Charlie O'Connor
TRAMMELL CROW



Jonathan Glanz
GLANZ INDUSTRIES



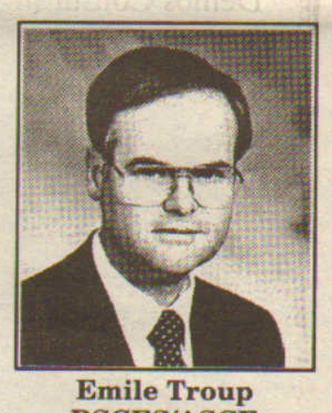
Tom Hill
DRUBNER
INDUSTRIALS



John Avery
AVERY & ASSOC.



Craig Johnston
R.W. HOLMES



Emile Troup
BSCES/ASCE



Thomas Dunham
DUNHAM GROUP



Robert LaPorte
MEREDITH & GREW

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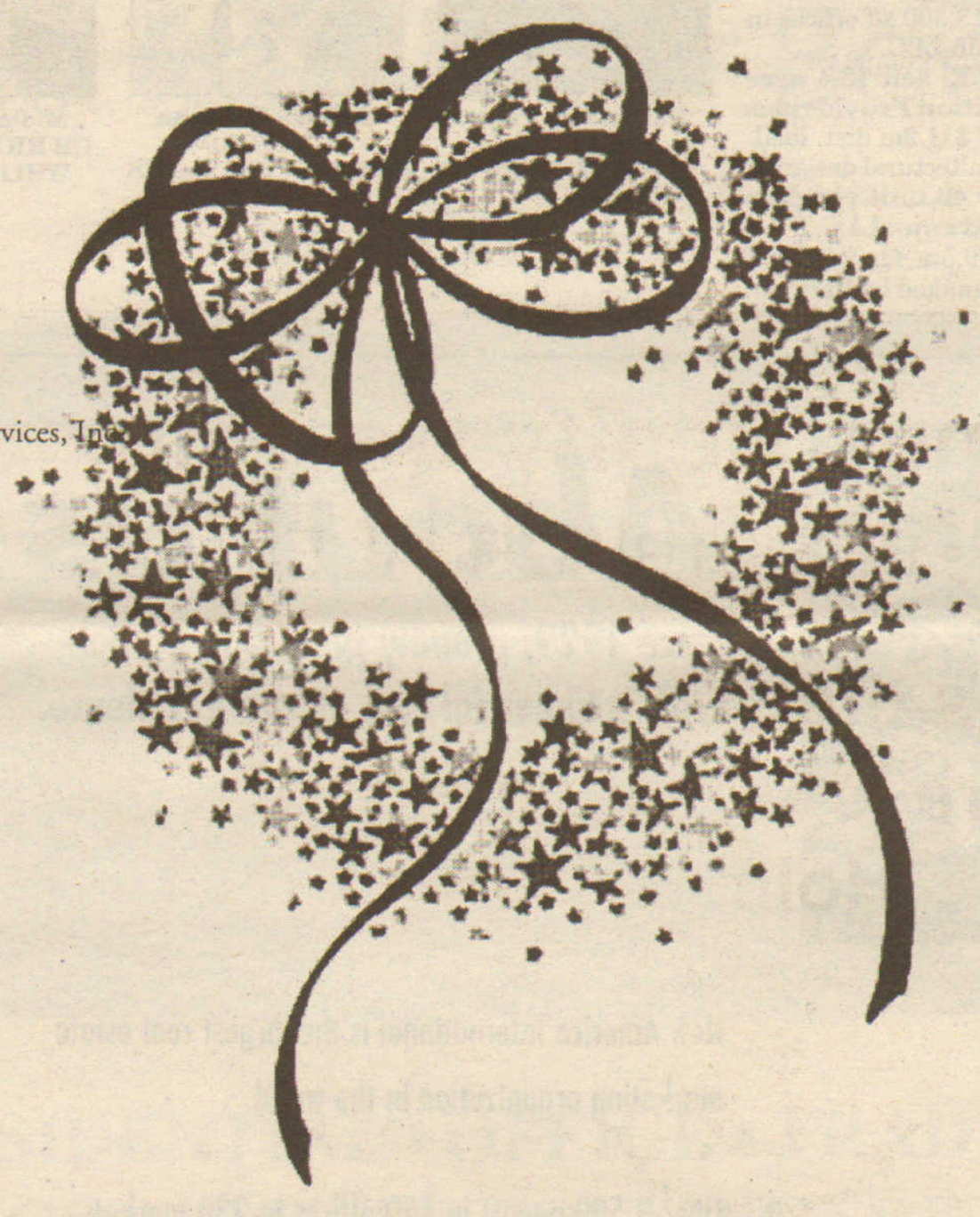
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April

Hirshland, Hoffmeister and Cote of T3 Realty sublease 109,300 s/f with Fallon & Campbell of Trammell Crow.

Community Preservation Dev. Tr. purchases Neptune Towers in Lynn, 344 units, for $13.3m; B.B. Mgmt. continues.

R. Calabrese Agcy. sells 2 sites, 252,000 s/f, in Capt. Neville Ind. Pk., Waterbury, Conn. for $9.7m.

Keefe of HK Group sells 85,000 s/f Stamford offices to Ivy Equities for $12.1m for Clearview Inv. Properties.

Hodess Building Co. completes $12m 15,000 s/f Fairchild Semiconductor expansion in Portland, Me.

Conrad & McEvoy of Conrad Grp., Malloy of Peter Elliot lease 60,000 s/f for Vintage-Rockland Realty Tr. in Rockland, Mass.

RF Walsh completes $9m Dorchester House Multi-Service Ctr. designed by Marsters & Partners Architects.

Koury and Millerd of Spaulding & Slye sell 85,408 s/f Gilford Shaw's Plaza (N.H.) for $11.82 million.

Fantini & Gorga/iCap arranges $11m for 69,400 s/f 15 Broad St., Boston, for Fairlane Broad.

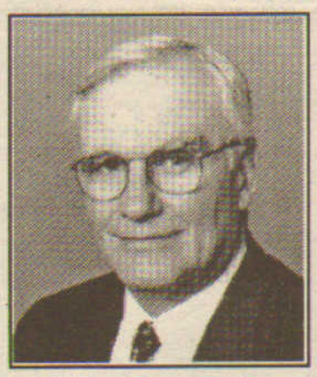
Conrad Group negotiates $2.75m sale of 13,300 s/f offices in Weymouth to Centerville Realty for 696 Main LLC.

Rodman and Sweeney of Rodman R.E. sell 13.4 acre Providence site for $3.2m to N.E. Expedition Providence.

Campanelli breaks ground for 100,000 s/f $11.2m dist. facility in Sharon for Preferred Freezer; R+K Architectural designer.

Ashworth Mortgage places $2.4m for 46 unit residential complex in Stoughton for Britton Avenue LLC.

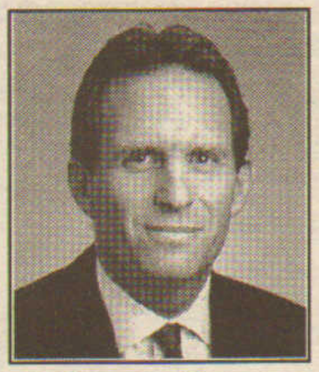
LMRES/Spectrum Financial arranges $9.5m for 241 unit Leisure Manor apartments in Stoneham managed by Berman.



John Carroll Jr.
MEREDITH & GREW



Norman Gosline
GOSLINE & CO.



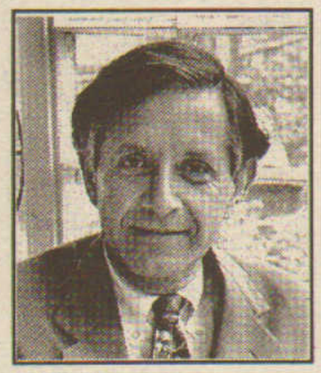
Gregory Lucas
INSIGNIA/ESG



June Fish
ASHWORTH MORTGAGE



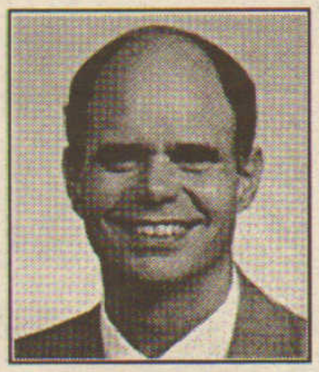
Nanette St. Pierre
ST. PIERRE DEVELOPMENT



Richard Bertman
CBT/CHILDS BERTMAN TSECKARES



Michael Sherman
CB RICHARD ELLIS/ WHITTIER PTRS.



Stephen Roberts
MB Management



David Bisbee
DAVENPORT REALTY



Richard Spaulding
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Michael Monks
MONKS & CO.



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and a happy
and prosperous 2003.

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APRIL

Hoar and Maher of CBRE/Whittier, Pelusi of Jones Lang LaSalle cobroker lease for Blackstone and Walton.
Weidlinger & Peabody building 220,000 s/f Basketball Hall of Fame, $35m project, in Springfield, Mass.

L.J. Melody arranges $10.5m financing for 99,519 s/f Black Rock Shopping Center in Fairfield for Sun Realty.
DiGiovanni of Triad sells two retail buildings in Andover, Mass. to Andover Realty Trust for $4 million.

Griffin Electric completes 190,000 s/f $34m Hopkinton High School with John Callahan & Sons.
Wilson Commercial brokers $1.8m sale of 9,300 s/f offices in Wilton, Conn. for New Directions to Dr. Neil Gordon.

Flansburgh completes design for 17,000 s/f Xaverian Bros.; F.W. Madigan general contractor for $10m site.
Richard White Sons & Cannon Design break ground on 128,000 s/f $4.5m residence hall for Suffolk University

WP Realty acquires shopping centers for $35.375m in New Bedford, Bridgewater and Massapequa.
CWC Const. and Neshamkin French Architects break ground for $3.5m B'nai B'rith Covenant House 42 unit addition.

Campanelli is design/builder of 142,500 s/f lab/offices for Alexandria R.E. Equities at Watertown Bus. Park.
McDonald's $24m project on Mass. Tpke. nearly finished; 10 of 11 service plazas open; largest tollroad project awarded.

Urstadt Biddle Props. acquires 33,258 s/f Airport Plaza in Danbury for $7m; also owns Danbury Square Center.
Feldco Dev. starts 160,000 s/f Manchester (N.H.) Commons; Swain Retail leasing agent for $21m project.


Bernard Lannquist
KAY CONSTRUCTION


Don Campbell
R.M. BRADLEY


Brian Healy
BARR & BARR


Scott Simpson
STUBBINS ASSOC.

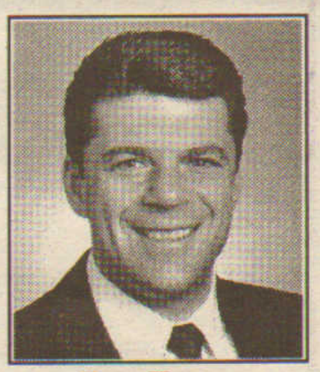

Steve Witten
MARCUS & MILLICHAP WITTEN & NOLLETTI


Randy Vidal
VIDAL WETTENSTEIN


Steve Kenney
N.B. KENNEY CO.


Warren Gomberg
GOMBERG FINANCIAL


Steve Schein
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Jerry Rappaport
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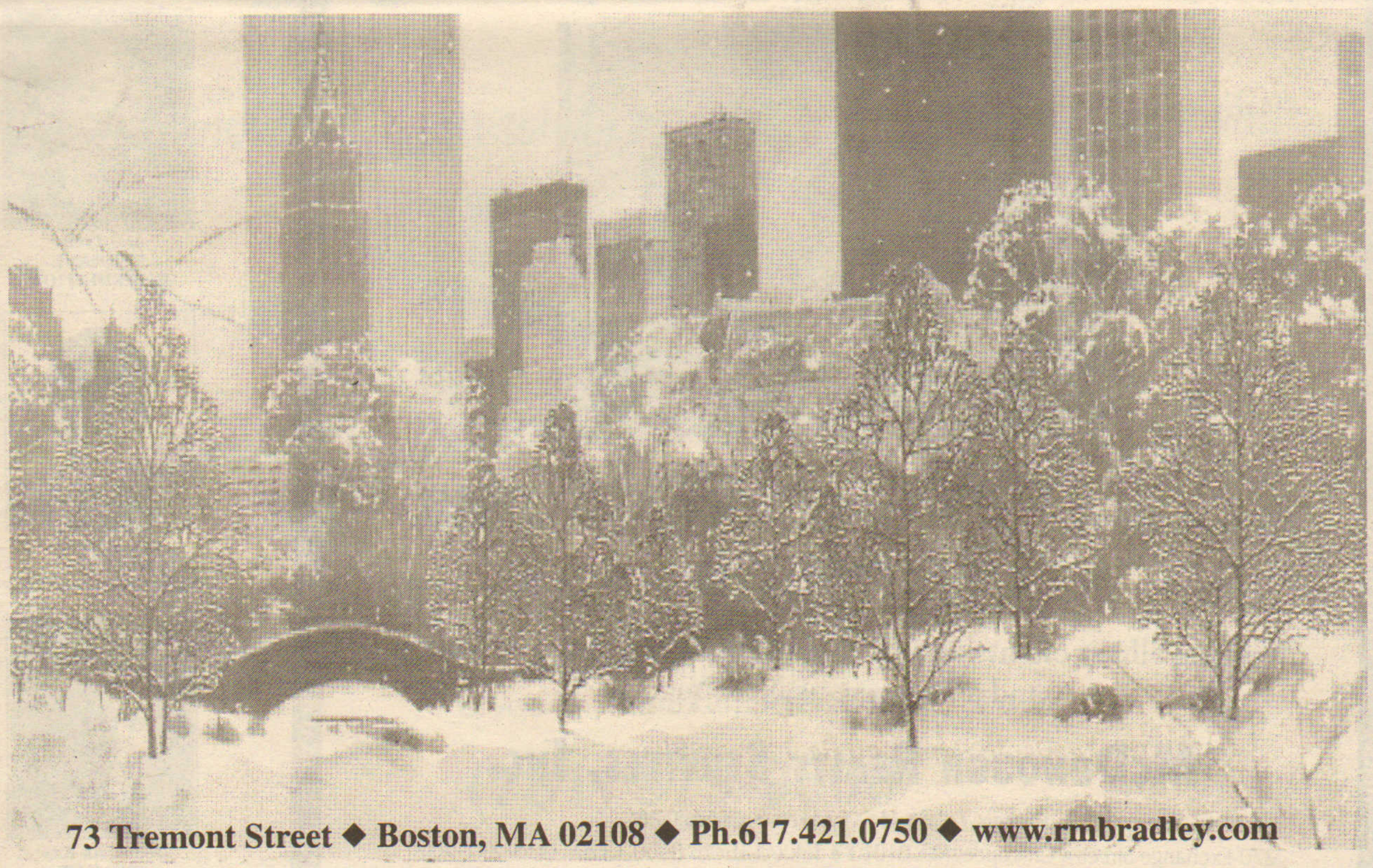
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May

Holmes sells 71,148 s/f Southboro Exec. Park for New Boston Fund to Lincoln Ventures for $8.075m.

HK Group sells 90,000 s/f Tilton, N.H. shopping center anchored by Shaw's and Applebee's to Hoffman Inv. for $12.5m.

Press-Cuozzo & Beazley Co. cobroker 35,000 s/f ind. site in Wallingford, Conn. for Prime Source Bldg. for $1.067m.

CB Richard Ellis sells 4 building, 120,000 s/f MetLife portfolio in Westport, Conn. to Westport 4 R.E. for $26.5m.

DL Poulin completes Bed Bath & Beyond, Babies 'R' Us and Applebee's, 66,000 s/f, at Maine Crossing.

Angel Comm'l. leases 229,000 s/f to United Technologies in Bridgeport for Camanche Helicopter manufacturing plant.

Building & Land Technology buys Hewitt HQ (with Merritt on the River and Merritt River Res.) for $65m.

Continental Biomass GC for 47,000 s/f $7.5m recycling plant in New Bedford for New Bedford Waste Services.

Conway Co. brokers $1.275m sale of 7,300 s/f retail/office/warehouse site to RAD Corp. for Read Sand & Gavel.

McKenna of L.J. Melody arranges $13.2m with Principal Capital for 147,000 s/f Norwood Park South.

Holliday Fenoglio Fowler arranges $10m financing for Devcon's 200,248 s/f Torrington (Conn.) Fair Mall.

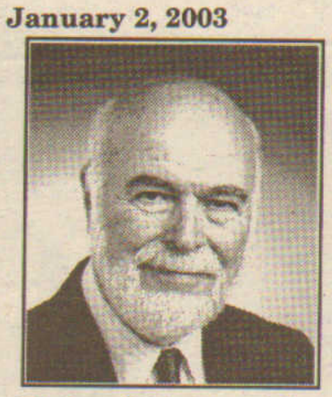
Ashworth Mortgage places $5.5m to Equity Industrial Ptrs. for its 439,013 s/f warehouse leased to Home Dept., Reebok.

Klemmer & Cronin of Klemmer Assoc. lease 203,000 s/f for Rich's Enterprises in Haverhill to Analogic.

Peter Carbone of P&R Carbone sells 43,470 s/f Winchester ind. building to C.N. Wood for $3.1m.



Pam Galeota
R.M. BRADLEY



Richard Simmons Sr.
SIMMONS ASSOC.



Fred Vogell
MORTGAGE RESOURCES



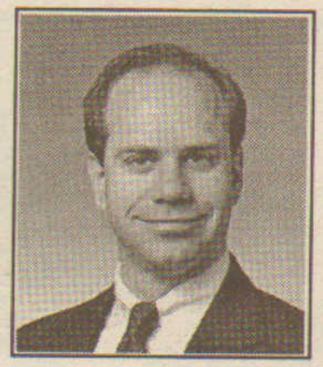
Robert Lemmons
FINARD & CO.



Nick Ruccolo
CROWNINSHIELD MANAGEMENT



Mark Stevens
GVA THOMPSON DOYLE, HENNESSY & STEVENS



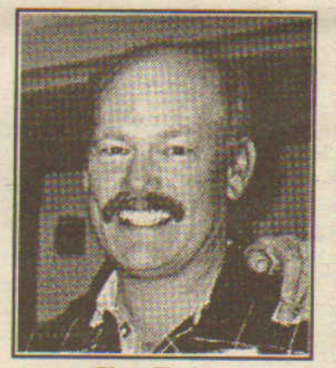
Alec Holliday
R.M. BRADLEY



Paul Talkowski
DANIEL J. FLYNN



Susan Leff
KEYBANK NATIONAL ASSOCIATION



Jim Trenz
TERRANE REMEDIATION



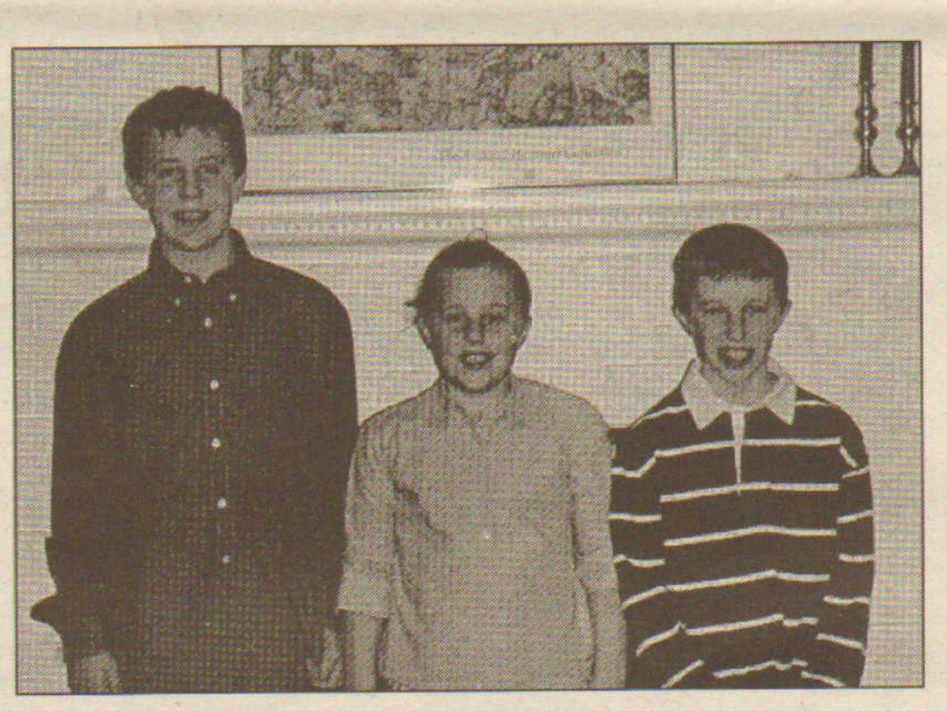
Craig Rice
HOLLIDAY FENOGLIO FOWLER



Jonathan Kay
THE KAY COMPANIES

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May

Ryan Const. to build 31,000 s/f addition, 30,000 s/f renovation to Stoneham school; Flansburgh architect.

Granger Northern starts $19.6m 128,000 s/f Riverview Psychiatric Center in Augusta, Me.; design by JSA Inc.

Paragon Realty Grp. acquires MetLife/SSR 120,000 s/f office portfolio for $26.5m; CBREs broker in Westport.

Marcus & Millichap brokers $7.85m sale of 172 unit Fox Run Apts. in Ledyard, Conn. for Ansonia Acquisitions.

R.M. Bradley and Parsons Comm'l. cobroker 19,500 s/f lease in Sudbury for Chiswick to David's Moving.

Winters, Roth, Driscoll, Townsend of Cushman & Wakefield sell 181,000 s/f in Brighton for BV Dev. to WGBH for $44.7m.

SSC sells 103,926 s/f Plaza One Fourteen, Lawrence, for Centercorp Retail & David Companies for $10.3m.

Hunneman Comm'l. brokers $15.675m sale of 188,946 s/f Fieldstone Mktpl., New Bedford, for Nationwide to WP Realty.

Bernie & Phyl's starts 86,000 s/f superstore in Nashua; PMR Architects designer, Citizens loan.

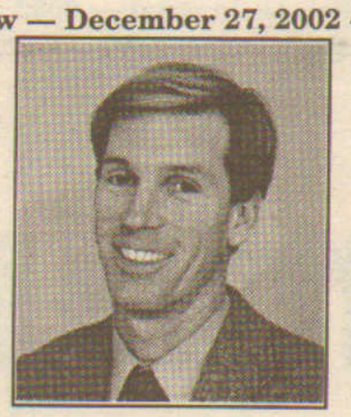
Amper & Kaufman of Rodman R.E. broker 46,420 s/f property in Providence to Brooks Drugs for $1.135m.

Process Facilities starts $21.5m Acushnet Co.'s Ball Plant III expansion at New Bedford Bus. Park.

J. Calnan to build 60,000 s/f Village at Duxbury Garden Homes; $9m site designed by The ArchitecturalTeam.

Fitzgerald-Osten of CBRE/Whittier lease 40,800 s/f in Cambridge for Koll Bren to Mt. Auburn Prof'l. Services.

Stevens of TDH&E leases 48,100 s/f in Canton, Mass. for SSR Realty Advisors to Del Monte Fresh Produce USA.



Jim Ward
EQUITY GROUP



Robert Bramley
R.G. BRAMLEY & CO.



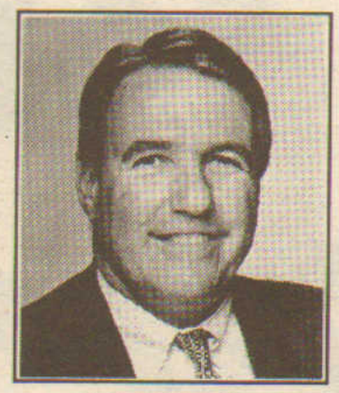
Robert DeMarco
CAMPANELLI COS.



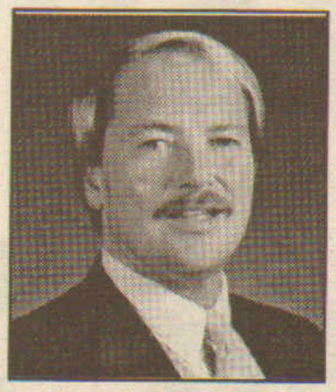
Joseph Stella
P.J. STELLA CONSTRUCTION



Richard Sunday
KAIZEN COMMERCIAL



John Fowler
HOLLIDAY FENOGLIO FOWLER



Stephen Bisson
CONSOLIDATED ELECTRIC



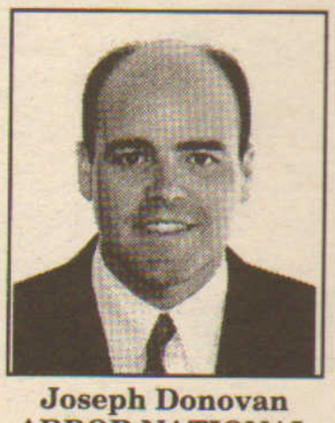
Eric Raisman
RAISMAN PUBLIC INSUR. ADJUSTERS



Irma Schretter
S-C MANAGEMENT



Patricia Flowers
INVEST. PROPERTY EXCHANGE SERV.

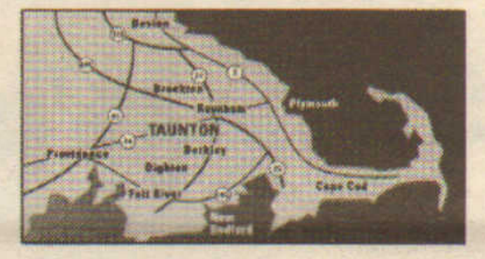


Joseph Donovan
ARBOR NATIONAL COMMERCIAL MTGE.

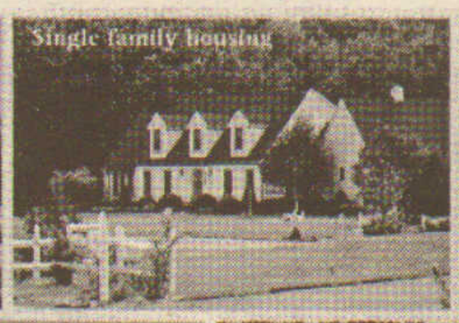


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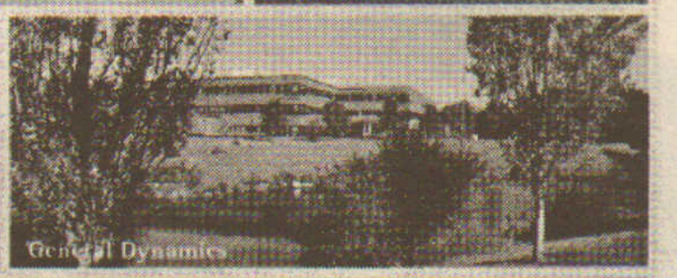



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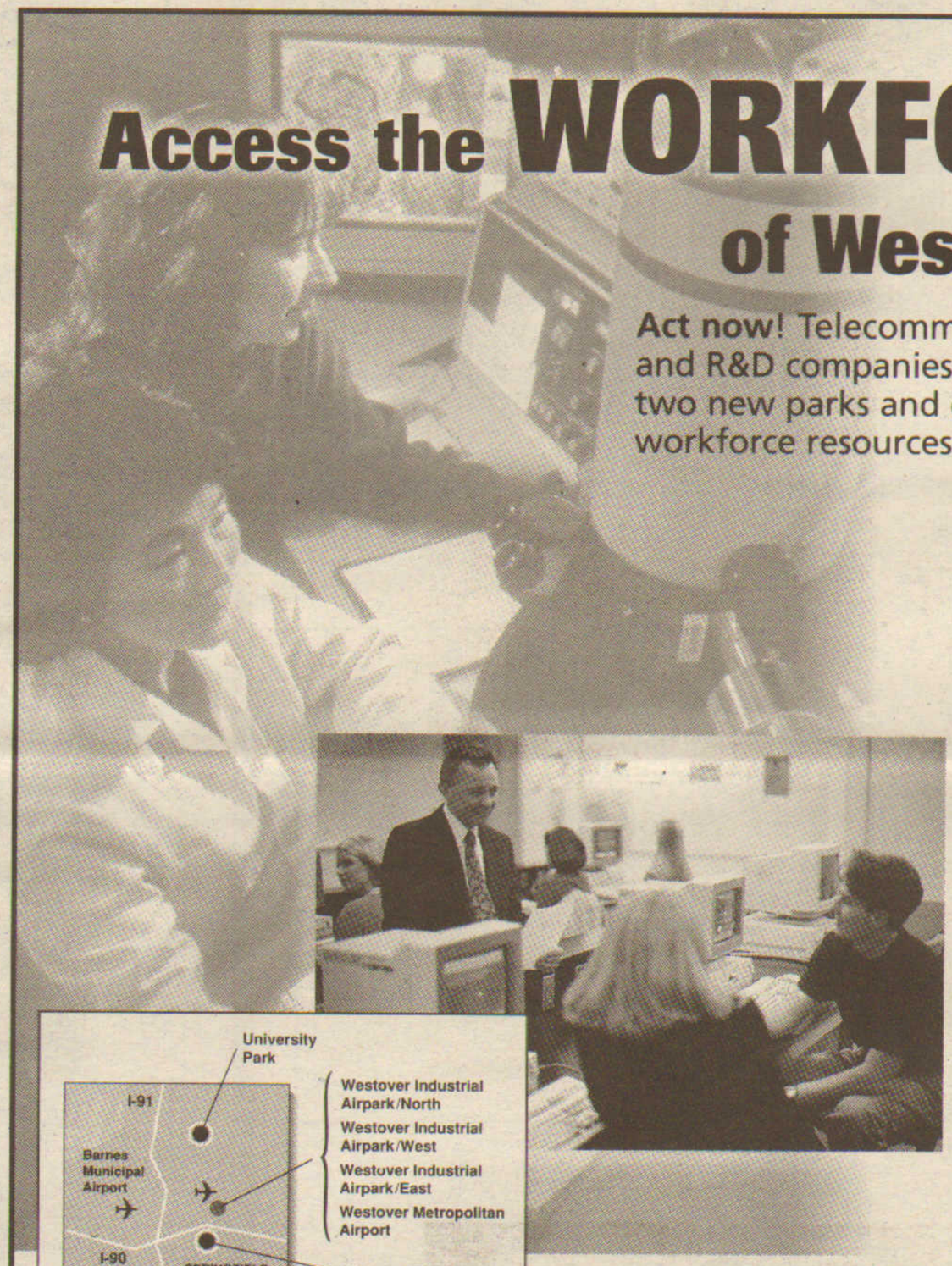
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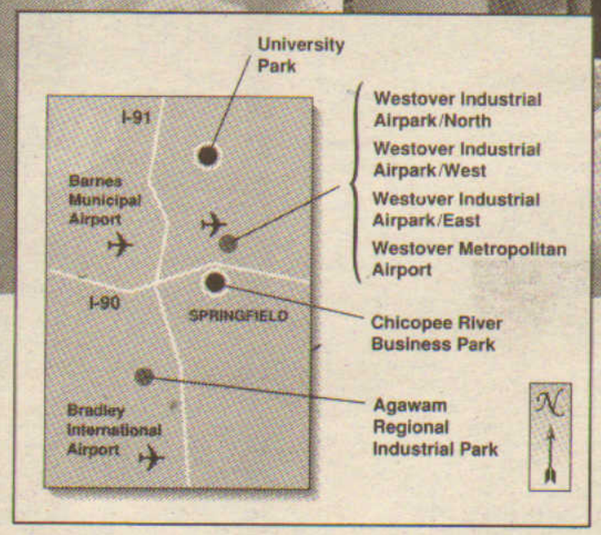
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JUNE

Tito of Hunneman sells 188,946 s/f Fieldstone Marketplace, New Bedford, to WP Realty for $15.675m.

Valentine & Scanlon R.E. sells 197 unit self storage site in Derry, N.H. for Freedom Park to Graham-LoBrutto for $1.65m.

Marcus & Millichap sells 78 unit Foxon Woods Apts. in E. Haven for Ansonia Acquisitions for $3.7m.

NDC Dev. Assoc. starts New Boston Fund's 176,000 s/f $48.5m One Brigham Circle retail/office; Spagnolo/Gisness architect.

Norwood Group sells 48,422 s/f $1.5m ind. site, Manchester, N.H. for FCI-USA to 101 East Industrial Realty.

Seymour & Bernard of Facility Concepts negotiate $3.1m sale of 33,616 s/f in Danbury for Zabdi to 1150 Joshua Way Ptrsp.

Fallon and Teague of Trammell Crow and Gary Holmes lease 44,384 s/f for LMF Cochituate to Boston Scientific.

Konover & Assoc. sells Bishop's Corner East, 59,613 s/f, West Hartford, to Centercorp for $5.85m; CBRE broker.

Griffin, Herlihy and Griffin of Cushman & Wakefield sell 108,842 s/f to Wakefield Materials for $6.1m

Ashworth Mortgage places $33.2m for 707,222 s/f Riverview Commerce Ctr. for Equity Industrial Ptrs. in Lowell.

LMRES/Spectrum sells (for $6.25m) and arranges $5m loan for 25,550 s/f CompUSA at Braintree Marketplace.

Tremont Realty Capital arranges $9.6m for eight unit Le Jardin condominium, Boston; Rice and Ross broker.

Holliday Fenoglio Fowler arranges $6m for 29 unit Glenwood Condos with TJJ Corp. and Sovereign Bank.

Stubblebine & Neville sell 29,600 s/f Lowell ind. site for CSI Realty to Linmar Realty for $1.15m.



Michael Giuttari
NAI MG
COMMERCIAL



Kevin Barry
BOSTON R.E. PTRS.



John Samenfeld
PRO CON
CONSTRUCTION



Bill Gorman
BUILDING TECH.
ENGINEERS



Karl Norwood
NORWOOD GROUP



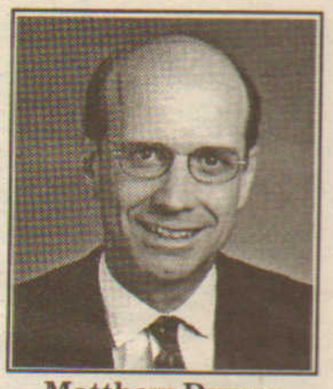
Vaughn Pratt
LANDVEST



Steve Greenberg
R.W. HOLMES



Bradley Vear
VEAR COMMERCIAL



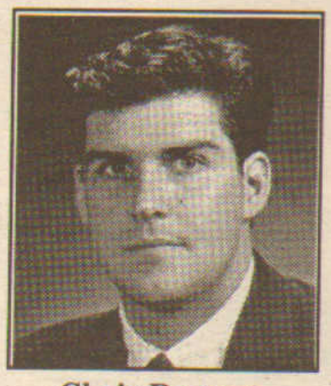
Matthew Dwyer
SPAULDING & SLYE
COLLIERS



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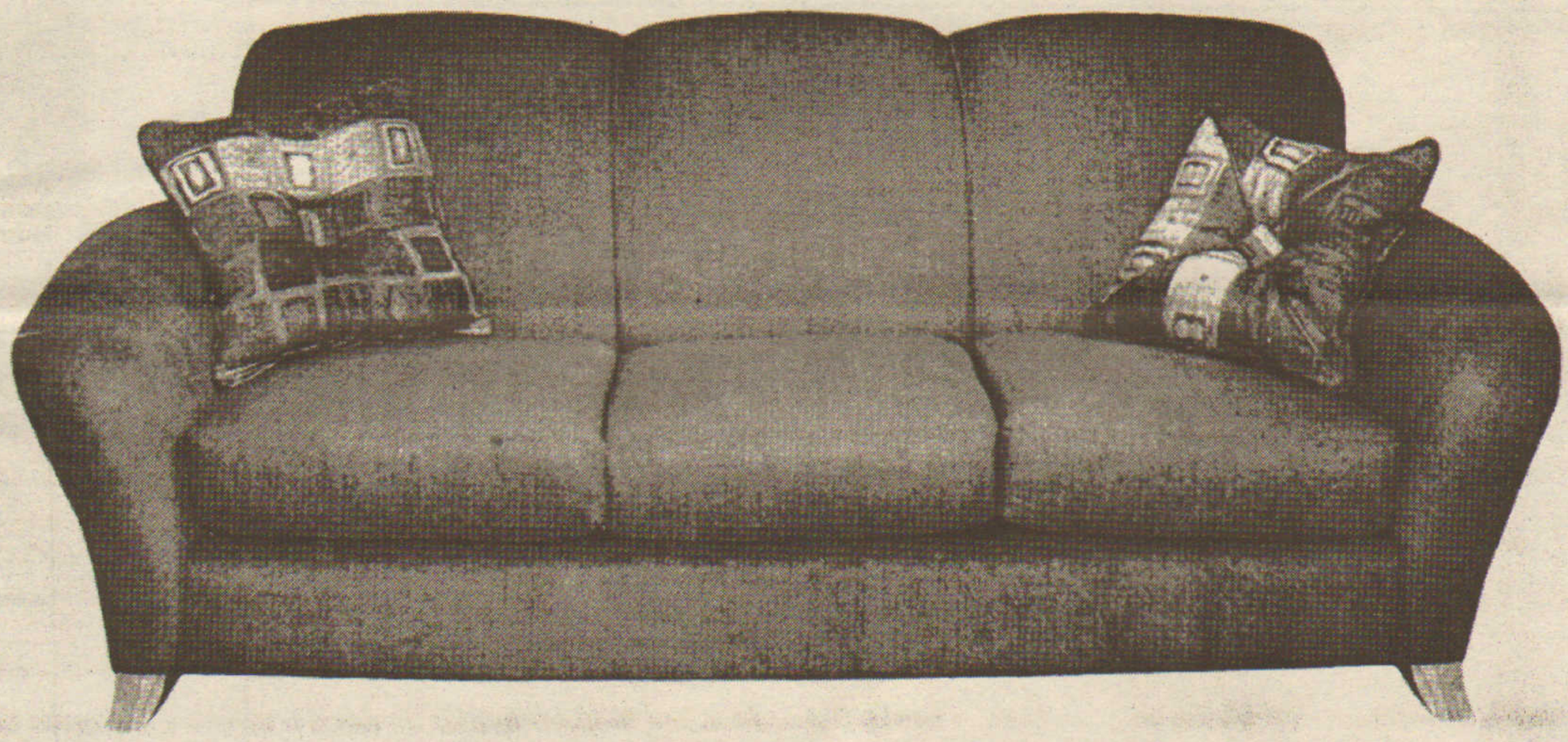
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JUNE

Kushner of Spinnaker Group brokers $1.5m sale of Lindhbrook Golf Course for Bernard Golf Inv. to Colette.

James & Boudrot of Hunneman lease 58,946 s/f at New England Executive Pk. for Equity Office Properties to AlphaTech.

Thomas completes 68 room lodging houses for Caritas Communities in Roxbury; Russell Scott architect.

Weidlinger Assoc. engineer for $40m federal courthouse in Springfield; 162,500 s/f designed by Moshe Safdie Assoc.

Hodess completes $17m 190,000 s/f headquarters, renovation for Axcelis Technologies in Beverly.

Vogell of Mortgage Resources arranges $1.38m financing for 37 units to 45 Oakwood & 34 Fairview LLC in West Hartford.

Marr of Keliher and Sgroi of Dartmouth cobroker $2.65m sale of 6,800 s/f for Modern Cont'l. to Nice Realty.

O'Connell Hospitality sells 5,200 s/f parcel in Boston to Leatherwood for 112 room Kimpton Hotel for $4.4 million.

Suffolk begins 77,000 s/f $14.4m Rivers School athletic center; Millman Assoc. and ADD architects.

R.W. Holmes leases 63,307 s/f in Natick to MathWorks with Insignia/ESG, SSR Realty and Richards Barry Joyce & Ptrs.

McDonald's teams up with N.E. Patriots on $21m deal for all quick service restaurants at Gillette Stadium

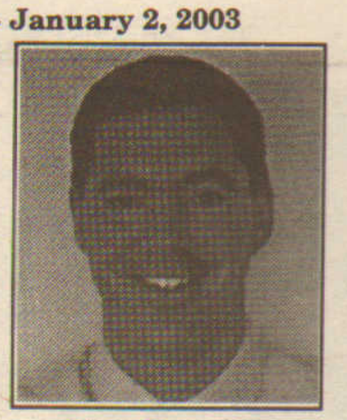
Spaulding & Slye Colliers brokers $26.5m sale of Village Shoppes of Salem (N.H.) to Auxxi Trust 2002; 170,336 s/f.

CBL & Assoc. starts 354,872 s/f Waterford (Conn.) Commons S.C.; joint venture with Samuels and Packard Dev.

Stop & Shop starts $8m 58,000 s/f at Milestone Crossing in Belchertown, Mass. developed by Richmond Co. of Peabody.



Paul Stella
P.J. STELLA CONSTRUCTION



Greg Beeman
ABC-MASS.



Joseph Keller
KELLER/DAVIS



William Farley
CB RICHARD ELLIS



Anthony Tambone
ATLANTIC TAMBONE



Larry Richards
RE/MAX PROPERTIES I



Jim Flajnik
ARROWSTREET



Jon Campanelli
CAMPANELLI COS.



Debra Napolitano
CBRE/BOULOS



John Peckham
R.E. CYBERSPACE SOCIETY



Peter Hayes
HAYES & SHERRY



George Nugent
CB RICHARD ELLIS/ WHITTIER PTRS.

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JULY

Campoli, Barringer and Carter of Insignia/ESG sell 325,155 s/f for Bren Schreiber to Lend Lease and Wells.

Codman/TCN negotiates 75,492 s/f lease for Carruth Capital to Amersham Biosciences in Westborough.

Pro Con completes sixth project at Pease Int'l. Tradeport; PCI Architecture designs 100,000 s/f.

Nolan and Brown of H. Pearce sells 258,000 s/f Stop & Shop site in North Haven to National Realty & Dev. for $12.6m.

Paradigm Props. wins BOMA Building of the Year for 2600 Corporate Exchange Dr.; AEW Capital owner.

Vear Comm'l. sells 15,000 s/f building at Manchester (N.H.) Airport for Gehrisch to MKR Data Resources for $665,000.

Nesson of Press/Cuozzo sells 11,200 s/f Timothy Beacher House to Putnam Avenue LLC for $415,000.

Stubblebine Co. sells 52,000 s/f Burlington (Mass.) office building for Getov Machine to Duffy Properties for $5.72m.

Legg Mason/Spectrum Financial arranges $11.2m for 63,273 s/f Shaw's Supermarket in Stratford, Conn.

Nickerson Financial arranges $6.45m for 100 Mashpee, Mass. apartments managed by MB Management.

O'Donnell of Fantini & Gorga iCap places $6.2m for Rolling Meadows Apts., Pepperell, Mass.

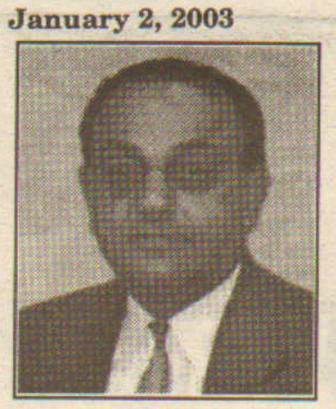
Griffin, Maher & Griffith of Cushman & Wakefield sell LaFayette Corp. Ctr., Boston, to Abbey Group for $133.5m.

National Dev. acquires 93,280 s/f ind./R&D site in Canton, from Tuthill for $4.6m; Trammell Crow brokers sale.

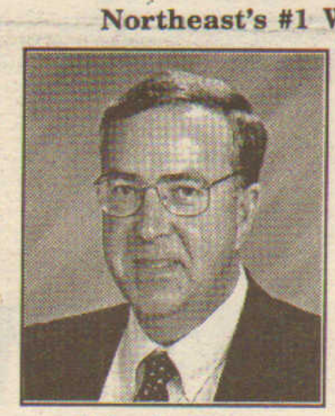
Ashworth Mortgage places $825,000 for National and Strand Buildings in Providence with 44,100 s/f.



Richard Cohen
KONOVER DEVELOPMENT



George Khouri
PINNACLE PARTNERS



John LaPointe
GOLF FACILITIES CONSULTANT



Jay Fluck
CB RICHARD ELLIS



Richard McKinnon
GROSSMAN COS.



Marie Roth



Richard Gsottschneider
RKG ASSOCIATES



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SUFFOLK CONSTRUCTION



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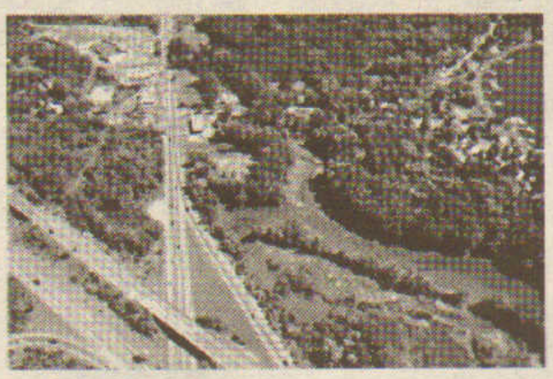
MALCOLM HOYT, NEWBURYPORT, MA



Industrial Land. 4.3 acres/Newburyport Industrial Park. Excellent highway access from I-95 and I-495. Engineering shows 25,000 sq. ft. footprint. Build to suit and creative financing is possible $375,000.

Call Austin Spinella @ our Newburyport Office 978-499-9700 aspinella@mincocorp.com

AMESBURY, MA



High visibility/high traffic location. Permits in place for a 3,000 sq. ft. fast food restaurant and an additional 4,000 sq. ft. retail store. Walking distance to new Super Stop & Shop Plaza, McDonald's, Dunkin Donuts and abuts high volume gas station. Located directly off I-495 ramp and within 1 mile of I-95. Priced to sell: $299,000.

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ADDITIONAL LAND AVAILABLE

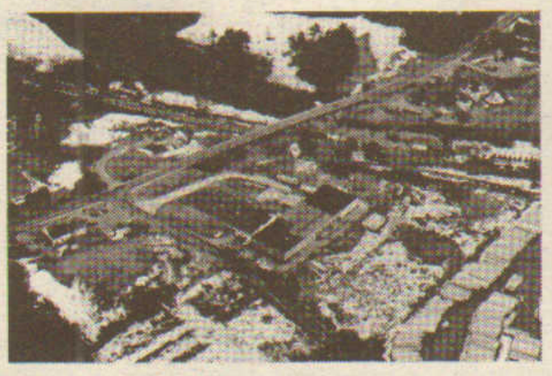
3/4 ACRES INDUSTRIAL LOT, SEABROOK, NH - Approved for 9,000 Sq. Ft. building. $225,000. Excellent I95 Access.

22,900 SQ. FT. - Paved, fenced lot. Amesbury, MA $125,000.

1.38 ACRE LOT - Rt. 110, Salisbury, MA $125,000.

11 ACRES, SALISBURY, MA - 4-5 Bedroom House, 3 baths. $400,000.

FOR SALE - 26,000 SF WAREHOUSE/DISTRIBUTION FACILITY



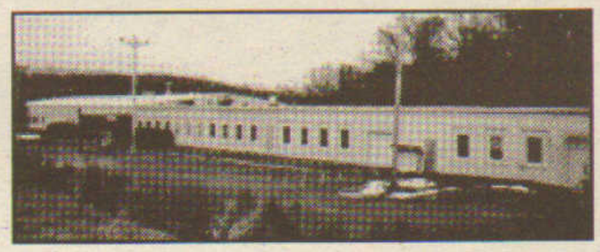
10 loading doors on each side of building. 3/4 miles from. I-495. Permits and Footings in place for 17,500 S/F expansion. All on 4+ acres of high visibility industrial zoned land. Abutting 3 acres also available.

Lease Rate: $5.50 NNN
Price: $1.29 Million
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AMESBURY, MA - 30,500 SF WAREHOUSE/MFG FACILITY

1 mile from Interstate 495, up to 22' ceiling clearance, tailboard loading with levelers, 1000 amp electrical service, wet sprinkler system, large paved parking lot. Lease Rate: $4.75/SF NNN. Entire building (approx. 47,000 SF) may be available for sale.

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AMESBURY, MA - FOR SALE

Three Units / One Office and Two Residential Set-ups as separate condominiums. Commercial zoned space totalling 1,627 sq. ft. ideal for a start-up business/office with income potential! High visability on state route, minutes from I-495 and I-95. $295,000.

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FOR SALE - FORMER CAR DEALERSHIP - AMESBURY, MA



1.37 acres large paved parking lot. 12,819 Sq. Ft. Clear span repair area, with concrete floors, four drive-in doors, showroom, parts, repair storage area. Spacios offices and training rooms. Minutes from downtown Amesbury and I-495 and 95. All municipal utilities available. **$499,000.**

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OCEANFRONT FOR SALE - SALISBURY BEACH

Fantastic ocean view, 3 apartments and 3 motel units, fully furnished, cable TV, central air, w/d and equipped kitchens. 6,514 gross sq. ft. of building area on 5,125 sq. ft. of land with off street parking. Possible condo conversion. An opportunity at $850,000!

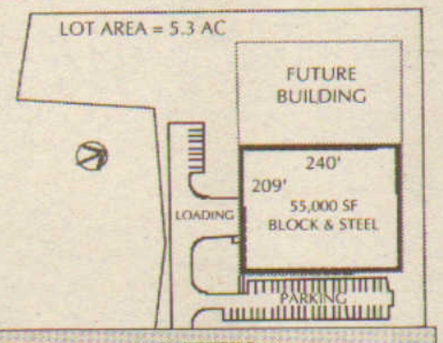
Call Austin Spinella @ our Newburyport Office 978-499-9700 aspinella@mincocorp.com



FOR SALE / LEASE $3,300,000/$6.00/SF NNN

Modern highbay 24' clear warehouse and distribution facility, Methuen/Dracut line. Two miles from Route 93. Impeccable condition. Possible expansion of 20,000 SF.

Call Larry Marocco @ (978) 687-6200 x127



REAL ESTATE & BUSINESS OPPORTUNITY

Approximately 5,000 sq. ft. Retail Building - 1+ acre of land with 200' frontage paved lot. Located on busy state route within minutes of I95 and 495. $495,000. Also available: Surplus 1.3 acres in rear.

Women's Specialty Clothing Store - business for sale: $130,000. Plus cost of inventory.

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RESTAURANT/BUSINESS OPPORTUNITY

Seacoast, NH - 145 Seats Established in 1992. Full liquor licence. 2.7 acres lot. Owner financing. $700,000 for business and real estate.

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104 State Street, Newburyport, MA 01950 ❖ Tel: (978) 499-9700 ❖ Fax: (978) 499-2187 ❖ Email: aspinella@mincocorp.com

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JULY

Suffolk and Intercontinental R.E. complete 136,000 s/f NINE ZERO hotel in Boston; Tsoi/Kobus Assoc. architect.

Hughes Properties, American Comm'l. handle sale of 23 acres in Franklin to Maggiore Cos., Paul Maggiore Builders for $2.4m.

Jeffrey Millman and ADD design 77,000 s/f Rivers School in Weston; Suffolk builds $14.4m athletic center.

C-21 Scalzo Comm'l. and Essey Props. cobroker $27.5m sale of 546 acres in Danbury; Woodlands II plans shops, offices.

Agababian and Dorman of Pyramid broker sale of 100,000 s/f $6m Brookfield (Conn.) Commerce Park.

R.W. Holmes sells 80,000 s/f office/mfg. site for MacNeill Eng. to CSJ Holdings in Marlborough for $2.85m.

Dimeo completes $12m conversion of three former Bradlee's with 300,000 s/f into Kohl's in Mass.

McKenzie of Richards Barry Joyce Ptrs. sells 62,000 s/f offices in Boxborough to Marwick Assoc. for $12.5m.

Staubach Retail secures sale of 37,400 s/f, in Westport, Conn. and N.J. for Federal Realty for $19.2m.

Meredith & Grew places $6.1m from Nomura Securities to Saxon R.E. Ptrs. for 29,312 s/f Spit Brook Shopping Ctr.

Rader Props. leases 37,000 s/f offices in Braintree to Clean Harbors Environmental Services.

Charter Realty brokers $89.3m sale of Ridgeway Shopping Ctr. to Urstadt Biddle; 350,000 s/f; Stop & Shop anchor.

Alliance Const. breaks ground on 9,600 s/f expansion for Gobeil's Furniture Galleries in Gray, Me.

CBL's 354,872 s/f Waterford Commons S.C. designed by Carter & Burgess for Samuels Assoc., Packard Dev.; EMJ Corp. GC.



David Wood
WORDS FROM WOODY



Harold Sadowsky
KELLEHER & SADOWSKY



Eric O'Brien
O'BRIEN COMMERCIAL



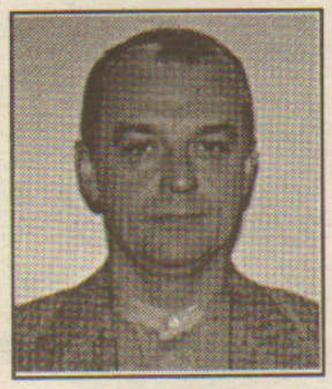
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CB HUNNEMAN KING DAVIS



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and a Successful New Year.

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AUGUST

Warner family begins $15m Scituate Harbor revitalization project; 24 condos, retail, offices and movie theater.
Grubb & Ellis/Coldstream sells 300,000 s/f $3.4m Jefferson Mill, Manchester, N.H., to Brady Sullivan Properties.

Meredith & Grew sells $85m 696 unit GardencrestApts., Waltham, to Home Props.; Pergola, Biette, Lagosh agents.
Chozik & CB Richard Ellis sell Hartford Jai Alai, 110,000 s/f, for $4m to Western Development for Berenson Pari-Mutuel.

Wynyard of Nordblom leases 60,000 s/f Burlington offices at Northwest Office Park with Ruggiero of C&W.
Mazarakis of Global Comm'l. sells 30,000 s/f Willow Tree Plaza, Manchester, for Gamache to V.&G. Palaskas; $1.625m.

Campanelli Cos. completes 100,000 s/f Weymouth Woods Corp. Center; Sager Electronics leases 52,207 s/f for hqtrs.
Hart of New England Realty Resources places $4.25m with Ohio National Life for 42,795 s/f Shaw's in Middlebury, Vt.

Ashworth Mortgage obtains $7.5m for 94,087 s/f offices in Peabody with a CMBS lender off Green Street.
New Boston Fund acquires 285,000 s/f RiverTech Park in Billerica for $23.3m from Nortel Networks.

Gibraltar Mausoleum awarded $1.7m contract for Highland Memorial project; design by Arris, Fleet financing.
Phelan, Charneski of Meredith & Grew secure $60m for 1.8m s/f distribution center from Sun America in Calif.

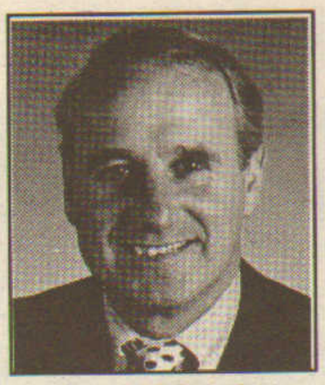
Apartment Invest. & Mgmt. acquires 4,323 Flatley apts. units for $500m; Meagher of Northeast advisor.
Cronin of Meredith & Grew sells 105,000 s/f in Beverly for Infogrames Entertainment to East-West Enterprises Co.


Stephen Lebovitz
CBL & ASSOCIATES

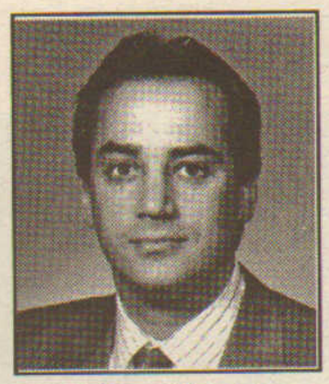

Paul Durgin
CONWAY COMMERCIAL


Richard Ashworth
ASHWORTH MORTGAGE


Gary Letourneau
ELECTRICAL DYNAMICS


James Murphy
NEW ENGLAND REALTY RESOURCES


Elliot Ravech


Jeffrey Swartz
SPAULDING & SLYE COLLIERS

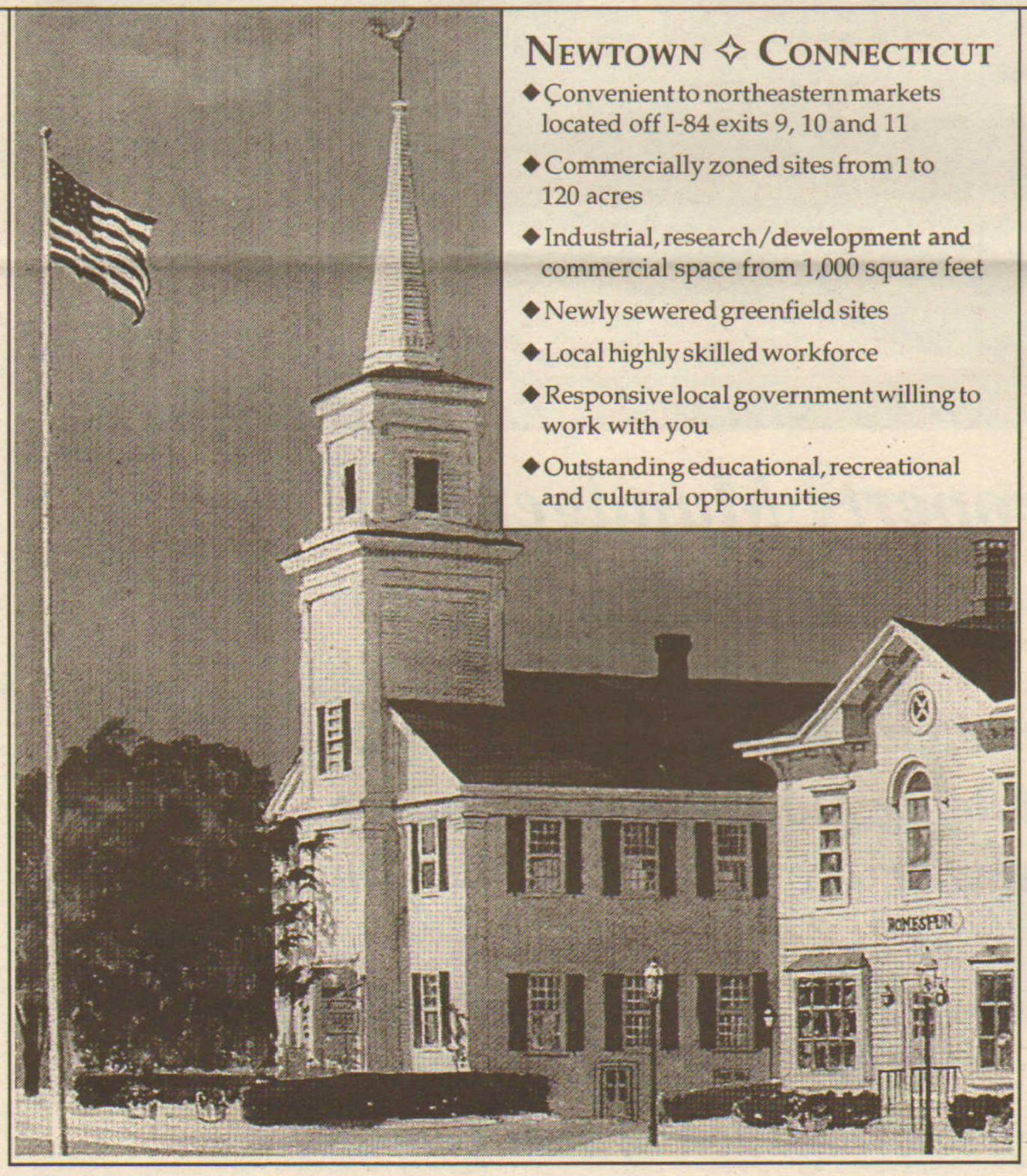

Jack Kerrigan
GRUBB & ELLIS


Chris Phaneuf
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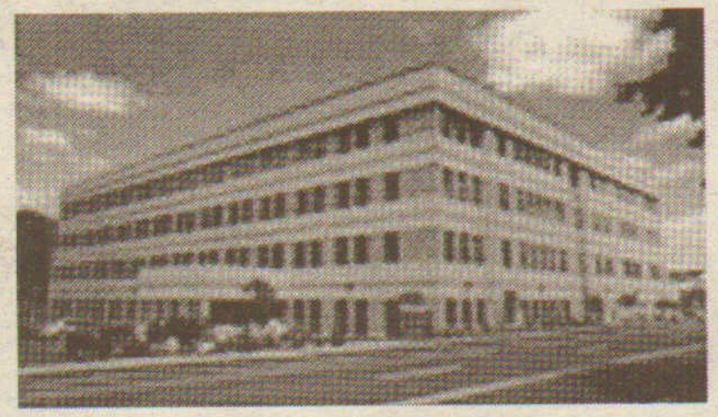
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Designed by New England Real Estate Journal

Selection of Prime Commercial Properties in Western Massachusetts

FOR LEASE



WESTFIELD

80,000 s.f. Office Building
Class "A" Space, Off Mass Pike
LIAM REYNOLDS

FOR SALE



ADAMS

138,000 s.f. Manufacturing Building
10' - 20' Ceilings, 6.1 Acres
BILL LOW

INVESTMENT OFFERING



AMHERST

100 University Drive
32,391 s.f. Office Building
5.17 Acres

FOR LEASE



WEST SPRINGFIELD

7,800 s.f. Office Space
Will Sub Dividie, On-Site Parking
BILL LOW

FOR SALE



NORTHAMPTON

85,000 s.f. Warehouse Building
23' - 26' Ceilings on 4.6 Acres
DAVID ROFFO

FOR SALE



WEST SPRINGFIELD

2,136 s.f. Office Building. 2.36 Acres on
Riverdale Rd. Near I-91 Entrance
DAVID ROFFO

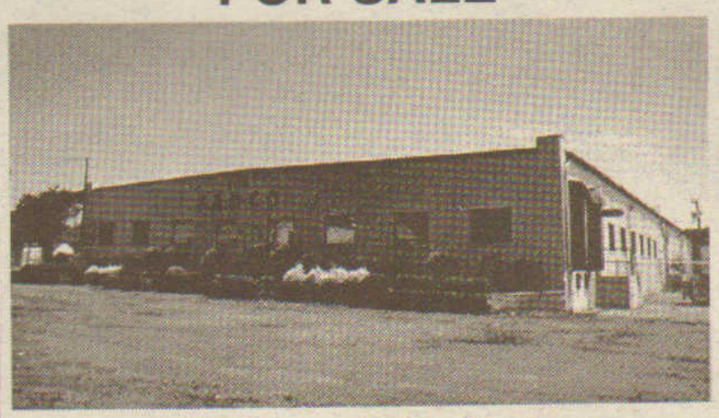
FOR LEASE



HOLYOKE/INGLESIDE

14,000 s.f.
Suburban Office
LIAM REYNOLDS

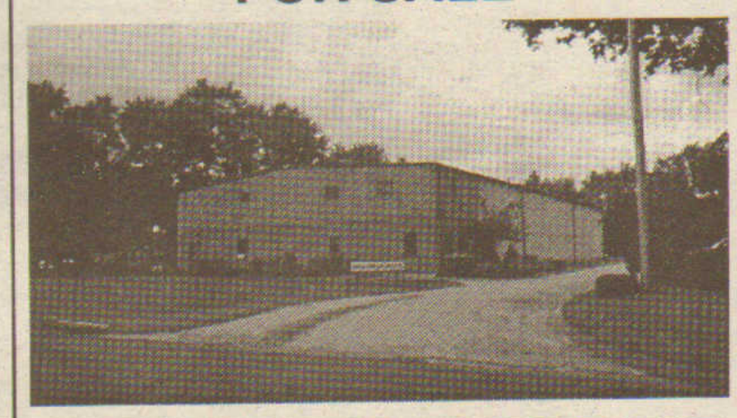
FOR SALE



SPRINGFIELD

22,577 s.f. Manufacturing Building
on 2.13 Acres
DAVID ROFFO

FOR SALE



LUDLOW/AIR PARK EAST

10,500 s.f. Warehouse 20-22 ft. Ceilings
with Docks and Drive-in. 2 Cranes
BILL LOW



We at NAI Samuel D. Plotkin & Associates Wish all our Clients and Customers a Joyous Holiday and Happy New Year. Peace and Prosperity for 2003

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AUGUST

CBRE/Whittier leases 175,000 s/f at Rivertech Park, Billerica, to Mykrolis; Meredith & Grew reps. tenant.
Waters of McLaughry sells 30,000 s/f in Canaan, N.H. to Canaan Int'l. for $500,000; Granite Northland Assoc. assists.

Kozhuk of Renaissance R.E. brokers $1.725m sale of Sudbury Farms Plaza, Framingham Coop. financing.
Target opens 106,000 s/f at Watertown Mall managed by Rosen Assoc. Management Corp.

J. Calnan & Assoc. completes 180,000 s/f Talbot's renovation in Hingham, Mass.
Hart of New England Realty Resources places $4.25m loan for 42,795 s/f Shaw's with Ohio National in Middlebury, Vt.

Druker Co. breaks ground on $8m Atelier/505 mixed use project in Boston; Turner construction manager.
Berwind Property Grp. leases 45,000 s/f to Aastra in Billerica; CRESA, Cushman & Wakefield cobrokers.

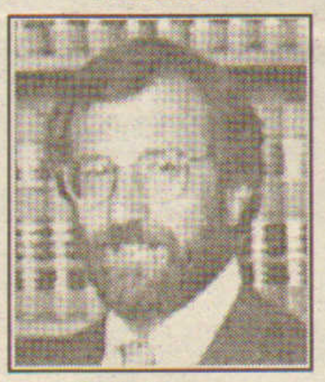
Witten & Nolletti of Marcus & Millichap sell Colonial Manor Apts. in Groton, Conn. for $13.39m.
Umphrey & Mancini of Kelleher & Sadowsky sell 87,000 s/f industrial/office in Worcester for $4.225 million.

Thomson, Ruggiero and Baker of Cushman & Wakefield lease 58,345 s/f with Taylor of Insignia/ESG.
Allen/Dushman sells 84 Westfield apts. to Winn Development for $3.1 million for JAS Trust.

Berkeley Investments leases 13,268 s/f in Mansfield to Waste Mgmt. with Binswanger/CBB and CBRE/Whittier.
Mazarakis of Global sells 8,000 s/f in Merrimack, N.H. to United Marble for $250,000 for M&R Merrimack.

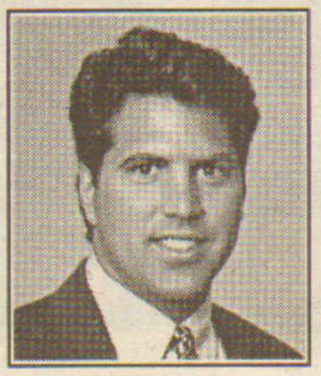

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KELIHER R.E.


Steve Samuels
SAMUELS & ASSOC.


Seth Emmer
MARCUS, ERRICO, EMMER & BROOKS


Jeff Nick
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McCALL & ALMY


Jeff Dugas
WELLSPEAK DUGAS & KANE


James Rader
RADER PROPERTIES


Charles Kenny
CB RICHARD ELLIS/ WHITTIER PTRS.


Stephen Murphy
INSIGNIA/ESG


Bruce Waters
MCLAUGHRY COMMERCIAL


Deborah Foehr
STAR COMMERCIAL


Stephen Marcus
MARCUS, ERRICO, EMMER & BROOKS

2002

The Big Deals Are In Maine

and these are just the ones we can list here...







Key Plaza, Augusta	11 million	*Somerset Plaza, Pittsfield*	1.65 million
Landmark Portfolio, Portland	9.72 million	*O'Connor GMC, Westbrook*	1.4 million
Parkway Apartments, Bangor	6.25 million	*Post Office Maintenance Facility, Portland*	1.35 million
Verizon Buildings Portfolio	3.32 million	*Casalla Waste , Westbrook*	1.35 million
U.S. Postal Service, Scarborough	3.17 million	*55 Bradley Drive, Westbrook*	1.3 million
Wadsworth & Earl, Portland	3.15 million	*53 Wallace Avenue, South Portland*	1.15 million
16 acres, Portland	2.9 million	*Myrtle Street Portfolio, Portland*	1.12 million
Maine Wharf, Portland	2.6 million	*148 Middle Street, Portland*	1.1 million
Gorham Village Shopping Ctr., Gorham	2.25 million	*FW Webb Land, South Portland*	1.1 million
77 Industrial Park Road, Saco	2.1 million	*200-204 Elm Street, South Portland*	1 million
Mount Blue Shopping Ctr., Farmington	2 million	*Brockway-Smith Land, Saco*	1 million

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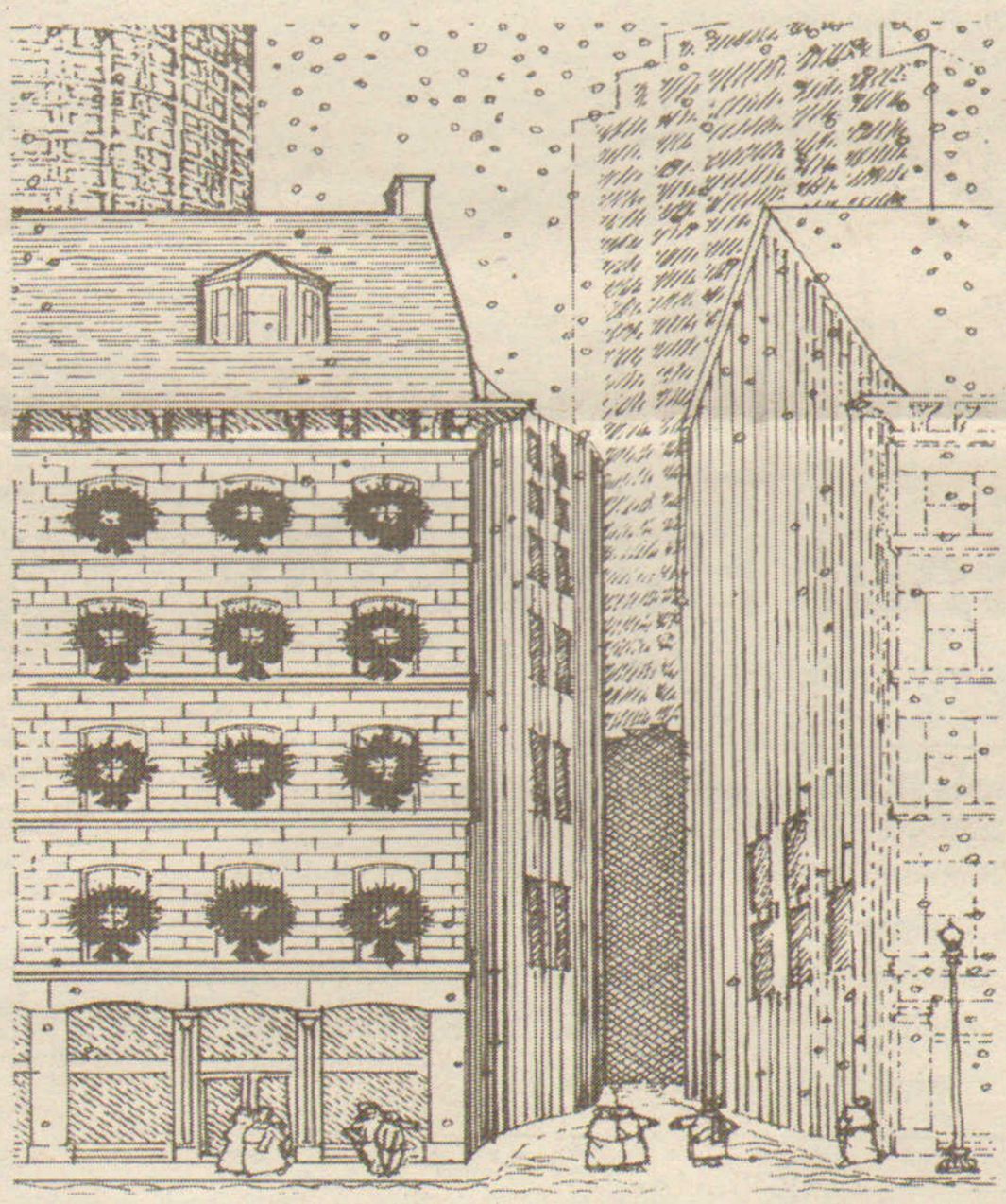
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SEPTEMBER

Hardin Capital, Beacon/Hardin & Arrowstreet complete 236 room $81 million Hotel Harlow in Cambridge.
Cronin of Meredith & Grew negotiates 55,000 s/f sale/leaseback for Infogrames to East-West for $8.5 million.

Durgin of Conway Comm'l. sells 27 acre Star Land in Hanover for NMI Realty to Boston Realty for $3m.
G.R. Justus & DeSilva Properties break ground for 108 room Holiday Inn Express in Manchester on a 2.5 acre parcel.

Konover breaks ground for 434,000 s/f Monadnock Marketplace in Keene; Bergmeyer Associates architect.
Plumb House begins 366 apartments, $42.8m, for Beacon Residential Properties & Lincoln Property in Abington.

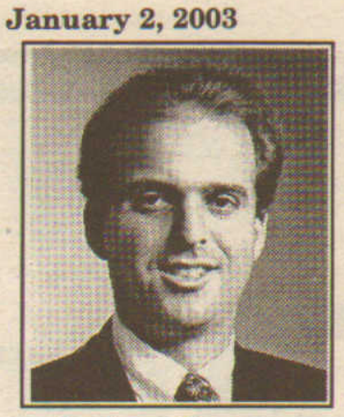
M.F. DiScala starts construction of 126,000 s/f for Radio Frequency Systems in Wallingford at Medway.
Boyle of Trammell Crow negotiates 100,000 s/f office lease to Epsilon with Batchelder of R.M.B. for Hobbs Brook Mgmt.

Rockport Mtge. closes $44.262m HUD loan for Waterford Place, Manchester; Pro Con builds 384 units.
Holliday Fenoglio Fowler arranges $35m with Mass. Mutual Life for 698 space Dock Sq. Garage in Boston.

Ashworth Mortgage places $11.5m for 187,587 s/f 26.65 acre Wal-Mart Plaza for Gilford Assoc. in N.H.
Century Inv. & Atlantic Capital sells 26,000 s/f offices, 54 apts. in Northampton to Soda Creek Trading for $5.175m.

Southeast Comm'l. & Insignia/ESG broker 45,000 s/f in Fall River to Blount Seafood for $2.4 million.
Baillargeon of McLaughlin Inv. sells 48,470 s/f in Malden with Agnew of I/ESG for Gentle Giant to Public Storage; $3.88m.


Greg Hastings
DUNHAM GROUP

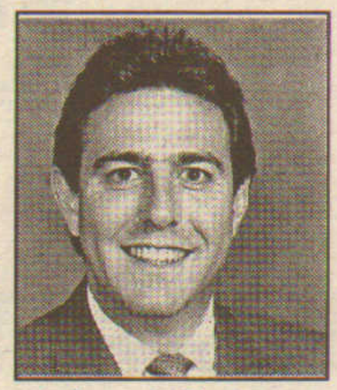

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CAREMATRIX


Ben Edger
SEAWATCH REALTY


Ron Davis
KELLER/DAVIS


Ron Boufford
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SEPTEMBER

Griffin, Maher and Griffith of Cushman & Wakefield sell 301 & 401 Edgewater Pl., Wakefield for $51.5m.

Witten and Nolletti of Marcus & Millichap sells Rose Apts. in Branford, Conn., 91 age restricted units, for $6.1m.

Constellation Productions to build 120,000 s/f $65m Kendall Sq., Cambridge, arts-film center; Stubbins archt.

Hoar and Cuddy of CBRE/Whittier lease 31,642 s/f at 313 Congress St., Boston; renewal to Mentor, Inc.

Bergin and Russell of George Smith & Son broker 87,000 s/f $4.75m sale in Milford, Conn.

Griffin Electric completes 72,000 s/f $32.1m expansion for Hebrew College in Newton; Columbia Construction is GC.

Neville Cos. lease 30,000 s/f for Pizzagalli Props. in Burlington, Vt. to Homebound Mtge. at Water Tower Hill.

Sullivan and Mirick of Paramount Ptrs. sell 39,639 s/f Anchor Plaza, Hingham, with McKenzie of Carpenter for $5.25m.

Borden of Insignia/ESG sells 45,000 s/f with Giancola of Southeast Comm'l. to Blount Seafood – $2.4m.

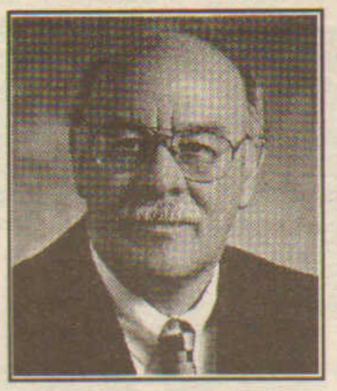
Flaherty & Zielinski of Meredith & Grew lease 61,101 s/f offices in Cambridge with Fallon & Brown of TCC to Genzyme.

Edens & Avant opens Boston office; owns 2.1m s/f of grocery centers in N.E.; plans 4.1m s/f expansion.

Hutensky Grp. affiliate purchases $14.8m K mart anchored centers from Malan Realty Inv., in Ill., Kansas and Missouri.

Charter and N.E. Retail lease 85,000 s/f to Kohl's for Messina Ent. and Samuels & Assoc. in Rocky Hill, Conn.

Plotkin of Northeast Retail sells 44,000 s/f former Serv-U Home Center in Northampton to Konover Dev. for $2.425m.



Ron Grant
RANDOLPH SAVINGS



Mark Dickinson
DICKINSON DEVELOPMENT



Gerald Surprenant
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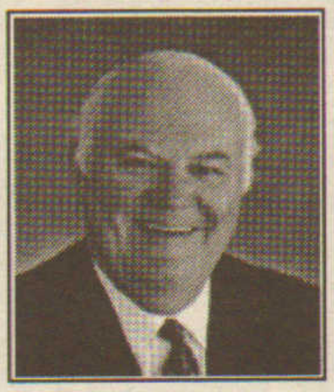
David Pergola
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Richard Reynolds
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Marcel Poyant
RENE L. POYANT



Douglas Nickerson
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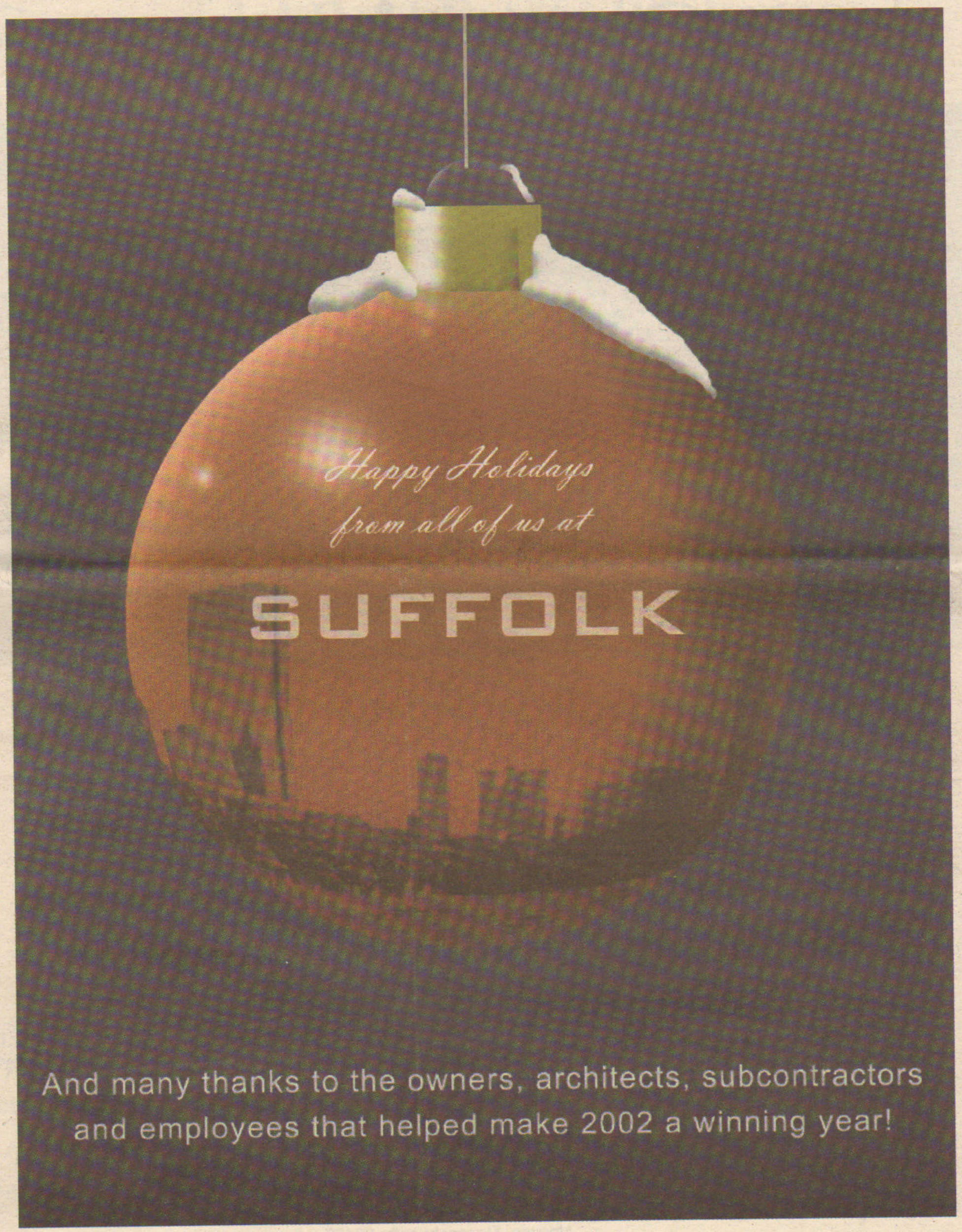
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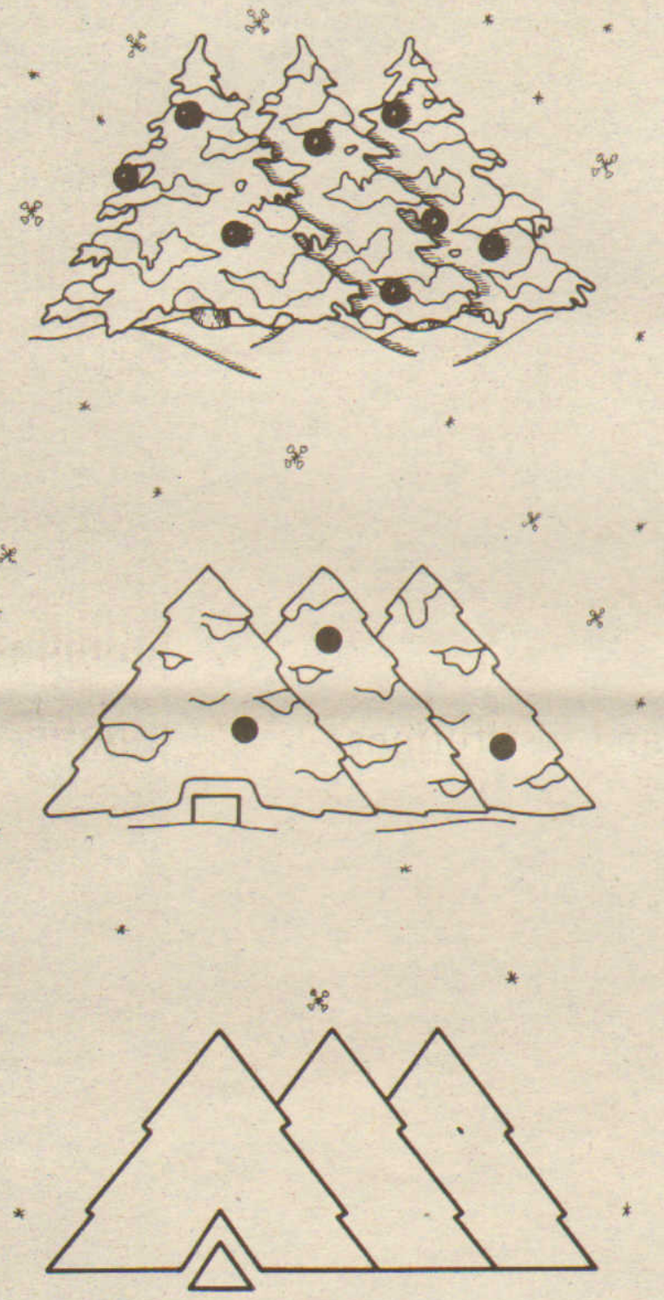
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OCTOBER

Hall Gillespie acquires 500,000 s/f from Lucent for $27.5m; C&W and Salomon Smith Barney cobrokers.
Forest City opens/leases 202,000 s/f to Millennium Pharmaceuticals at University Park; Elkus/Manfredi designer.

Pro Con completes 286,000 s/f 148 Vinnin Sq. apts. in Salem; PCI Archt. and MZO Group design $22m complex.
Vogell of Mortgage Resources arranges $2.32m mortgage for West Hartford Ent.'s buy of 40 Hunting Lodge Apts. in Storrs.

Nickerson & O'Day complete $4.4m Gould Academy science center in Bethel, Me.; Smith, Reuter, Lull design.
Boyle of Chozik Realty brokers $4.5m sale of 111 unit Gateway Condominiums in East Hartford, Conn.

Williams of Kane Co. negotiates 4 deals, 72,800 s/f; includes Frisbie Memorial Hospital buy of 25,000 s/f offices.
Northland Residential and New Boston Fund begin $53m Villages at Brookside in Bourne; Grazado Velleco designs 212 units.

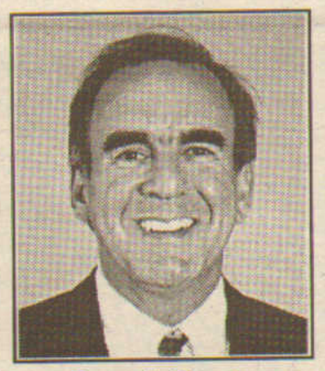
Riekstins and Norris of N.E. Realty Resources place $8.5m for 190 room Hampton Inn, Natick.
Holliday Fenoglio Fowler arranges $52.5m for 588,290 s/f Crossing at Smithfield (R.I.) to W.S. Development.

Winters of Cushman & Wakefield brokers 500,000 s/f lease for Novartis in NECCO building, with Insignia/ESG.
Conrad Group and W.J. Nealon negotiate $3.3m sale of 60,000 s/f buildings in Watertown for Phillips 70 LLC to Chico Sajovic.

Symmes Maini McKee designs $12m URI ice rink in Kingston; Lusi contractor, Gilbane program manager.
Waterford Hotel Group starts 92 room Courtyard by Marriott in Warwick, R.I., for Warwick Lodging; Wolman contractor.


Brian Murray
NELSON COS.


Bill Norton
NORTON ASSET MANAGEMENT


Joseph Boulos
CBRE/BOULOS


Irwin Barkan
I.J. BARKAN


Michael Goman
KONOVER & ASSOC.


Peter Barber
NDC Development


Dana Pope
DOLBEN CO.


Richard Bonz
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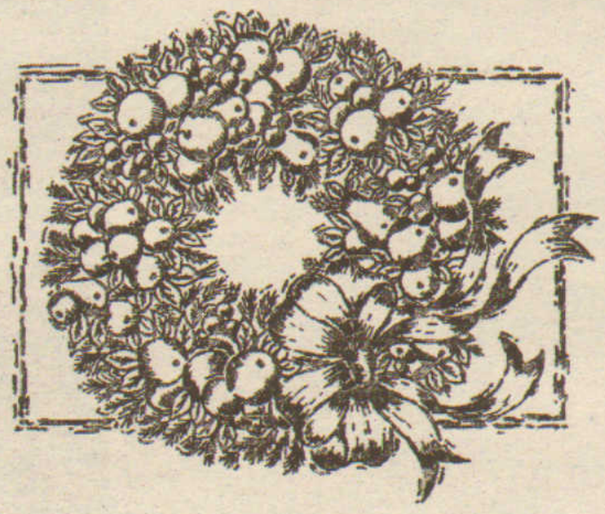

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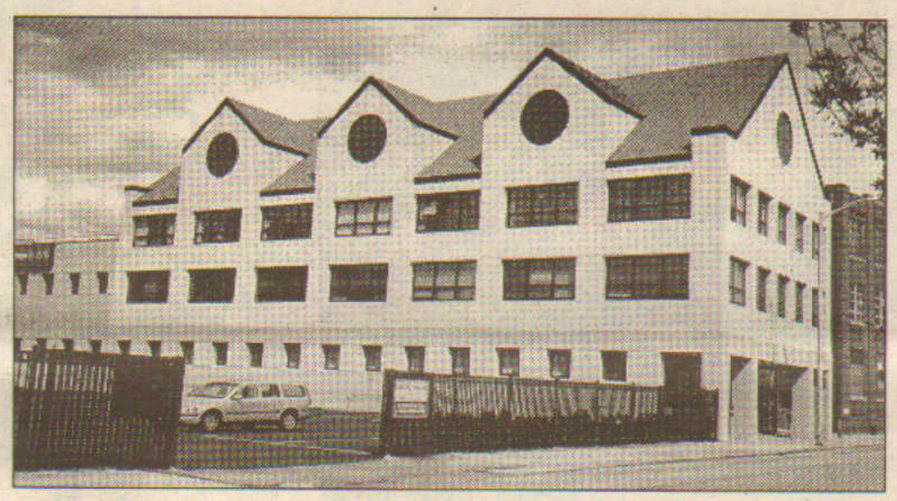
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OCTOBER

Pascack Builders to build $3.1m 16,000 s/f two story senior community center, Ashland; JCA Archts. designer.
Cranshaw Const. completes 103,000 s/f 149 room Marriott Residence Inn, Woburn; Group One Architects designer.

Greenhouse of Angel Comm'l. sells 19,000 s/f retail space in West Haven for $2m for SHR Inc. to W.H. Realty.
Edwards & Kelcey, MBTA and S&R Const. start Ashland commuter rail station; Leers Weinzapfel architect.

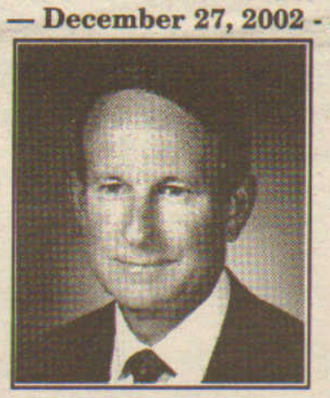
Breault of M.F. DiScala completes $7.2m sale of former Timex 110,000 s/f HQ to Drubner in Waterbury, Conn.
Marcus & Millichap brokers $2.475m 86 unit sale of Bridgeport Commons for Lennar Partners for LaSalle National Bank.

Pro Con nears finish of $11m 172,000 s/f Goffstown High School construction/renovation; PH Design architect.
Payton Const. builds $17m 90,000 s/f Campanelli Stadium in Brockton; Gould Evans Assoc. designs conference center.

Clark and Suffolk begin $89m 600,000 s/f Manulife Financial HQ in South Boston; SO&M, Still & Lee designer.
Fox Dev. receives approval from BRA for 37 unit apartment site in Fenway; Suffolk general contractor, TAT architect.

Edens and Avant, Samuels & Assoc. partner to acquire 36 Konover shopping centers in N.E., N.Y, N.J. and Penn.
Paramount Ptrs. and Londregan Comm'l. R.E. cobroker first New England site for Krispy Kreme in Newington, Conn.

Kozhuk of Renaissance R.E. sells 51,197 s/f Maple Tree S.C. in Manchester, N.H. to MNH Acquisition - $5.15m.
Taylor and Levendusky of Insignia/ESG lease 84,111 s/f warehouse space for Archon Group to 4 tenants in Wilmington.


Gene Tortolani
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John Whalen
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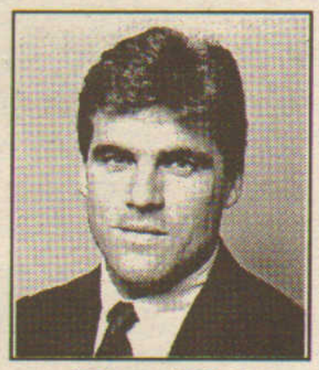

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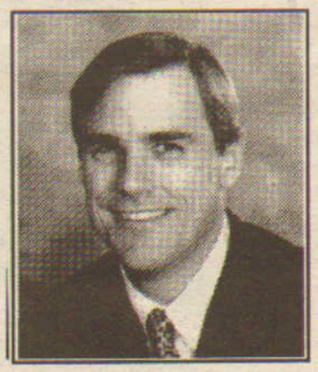

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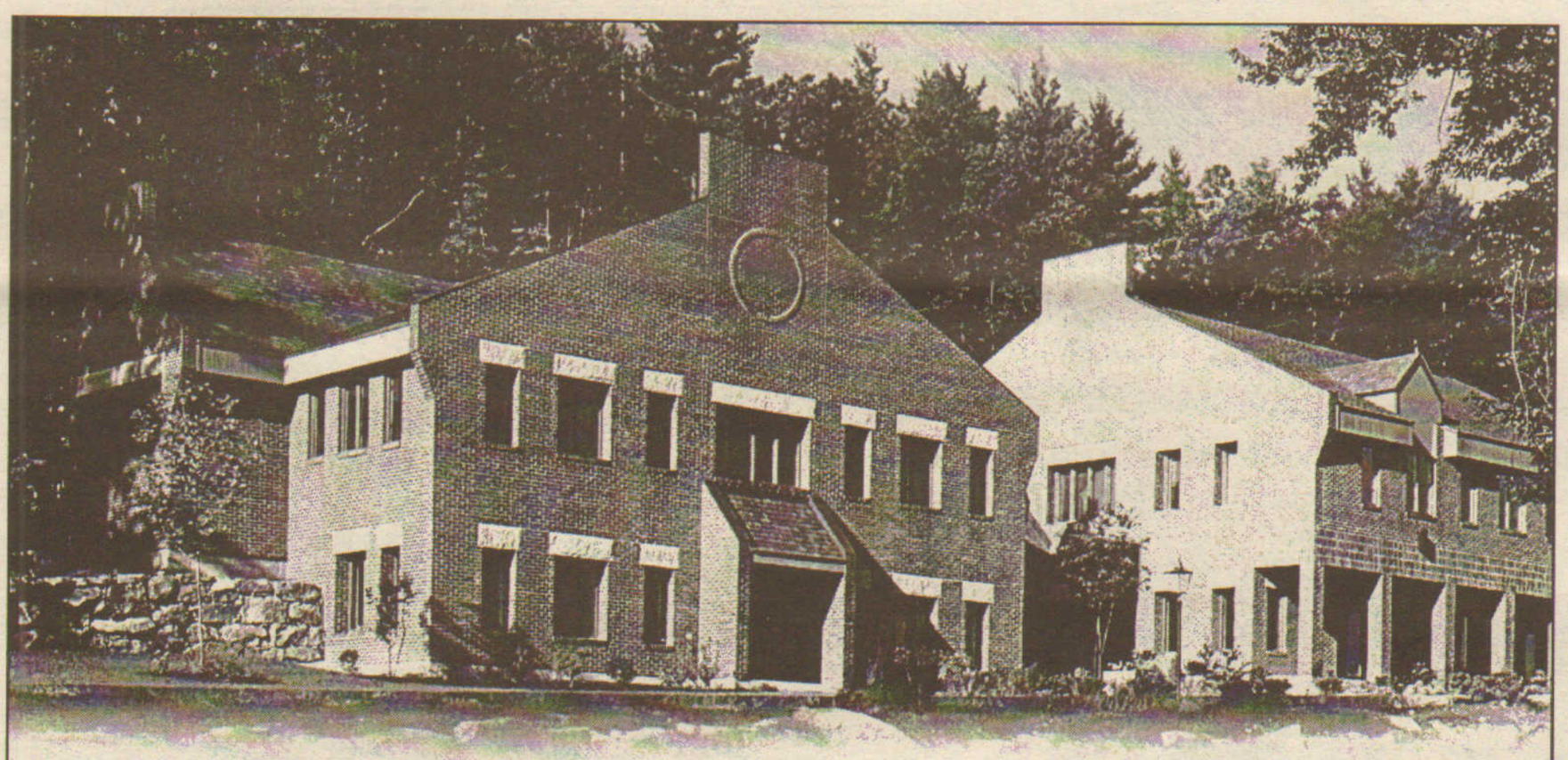

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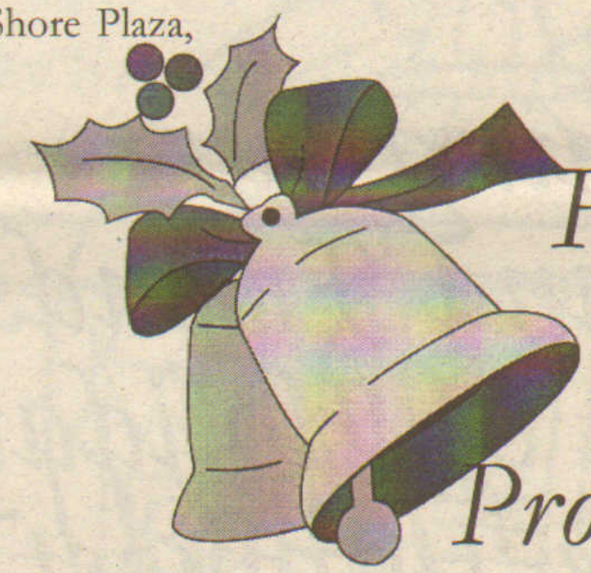
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NOVEMBER

Douvadjian and Charneski of M&G secure $14.5m from Webster Bank for 118,953 s/f Wilmington, Mass. bldg.
Grossman Cos. sells 27,000 s/f Pembroke Crossing plaza to Falconi Realty for $2.45m; McKinnon & Murray broker.

Alliance Const. awarded $4.7m contract to build 77,000 s/f Stop & Shop in Manchester, N.H.
Starwood Ceruzzi begins construction of Maple Tree Cinemas 10 in Williston, Vt.; Burley Partnership designs multi-use site.

LMRES/Spectrum Financial arranges $9.5m for 192 apts. to Delmont Gardens Trust with Ranieri of LMRES.
Siska-Olsen of O'Connell Hospitality Group broker sale of Park Inn, Hartford, to WNW Hospitality Group; 130 rooms.

Morizio of Colliers Dow & Condon sells 416,000 s/f for Superior Electric in Bristol for $6.75m; leases to ESPN.
74 Ninety-Nine Restaurant & Pub sites sold to O'Charley's for $160m; Wachovia Bank provides $120m financing.

Ross of Tremont Realty arranges $12m for Newton Dev.'s 22 unit Residences at Chestnut Hill condos.
Ashworth Mortgage places $7m for 115,000 s/f offices in mid-town Manhattan's garment district.

Hegenbart and Sidel of Legg Mason/Spectrum arrange $12m for 25,000 s/f retail on Newbury St., Boston.
Harwood & Roth of L.J. Melody arrange $20.72m for Crown Griffin LLC's 5 bldg. Griffin Office Center, Windsor, Conn.

Ackman-Ziff arranges $50m for Carlyle Grp. and Paradigm Props. to refinance 271,000 s/f 99 Summer St.
CorJen Const. GC for Mass. College of Art's 125,780 s/f Artists' Residence designed by Rothman and Kyu Sung Woo.

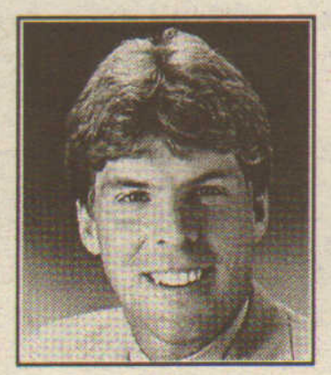

William Kelleher
KELLEHER & SADOWSKY


Ron Dion
R.M. BRADLEY

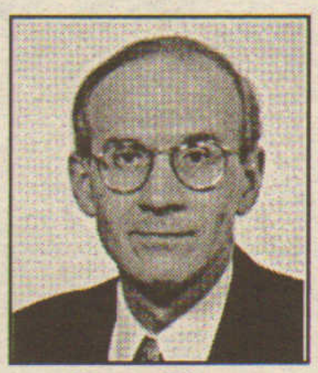

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Casey Foundation, Boxer Group, The Egoscue Method, Inc., Walmart Corporation, RJS Associates, The Hartford Steam Boiler Inspection and Insurance Co., The Perfect Workout, LLC, The Stellar Group, Trevin Associates LP, Turner Investment Partners, Inc., UBS AG, Aegis Mortgage Corporation, The HB Nitkin Group, Udolf Family Enterprises, LLC, Universal Hospital Services, Inc., Velocity Internet, Bechtel Corporation, First Merchants Group, Agarwal Corporation, Peter Bardy Installations, Inc., Versata, Inc., Fidelity National Title Insurance Co., Voith-Paper Jagenberg Inc., Haley & Aldrich, Inc., Wells Fargo Home Mortgage, Westat, The Fremont Group, Wilkinson Corporation, Connecticut Children's Medical Center, 777 Federal Road, LLC, Bulldog Partners, LLC, Advest Group, Windsor Management Company, MAX's Restaurant Group, Wyrepak, Yankee Gas Service Company, Zurich North America

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NOVEMBER

Marcus & Millichap sell 73 units at Pinney Brook & Arbor Commons Apts. to Taymil Ellington for $3.275m.
Konover Const. completed $26m renovation of former 510,000 s/f G. Fox building, Hartford; design by Jeter, Cook & Jepson.

Moriarty & Assoc. to build $6.2m 21,500 s/f Lemberg Academic Ctr. at Brandeis University; CBT architect.
Rader Properties sells 54,000 s/f Keller Davis bldg. in Taunton with Hunneman Comm'l. for $3.425 million.

Mack-Cali acquires 179,260 s/f Soundview Plaza, Stamford; Rockwood represents Soundview Plaza Assoc.
David Adam Realty brokers $33m sale of Tice's Corner Mktpl. with Trager & Trager; 120,000 s/f lifestyle center.

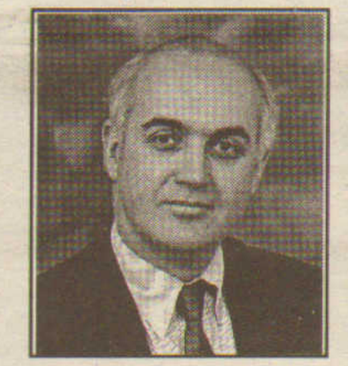
Meredith & Grew secures $14.67m for Riverway Place in North Weymouth; 250,000 s/f anchored by Lowe's.
Dunham Group completes $2.15m sale of 100,000 s/f Mt. Blue Shopping Ctr. to Investment Holdings in Farmington, Me.

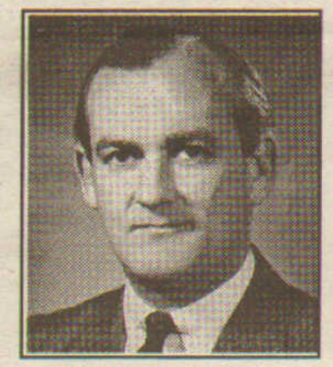
Schimenti Const. completes 75,000 s/f Raymour & Flanigan store in Orange, Conn.
Sullivan of Fantini & Gorga/iCap arranges $7m refinancing for Biolease's 35,000 s/f Charlestown medical research bldg.

Flaherty and Zielinski of Meredith & Grew lease 54,033 s/f with Gould and Szary of Spaulding & Slye Colliers.
Rader Properties leases 30,000 s/f office/warehouse for Vazza to Capital Fulfillment at Libbey Corporate Park, Weymouth.

Carr to build 115,000 s/f Goldblock office/retail site in Lynn; Burt Hill Kosar Rittlemann and Deer Hill archts.
O'Brien Comm'l. and Spiegel of Hunneman cobroker 81,388 s/f Hudson lease for Macgalin to Electronic Services.


Robert Tambone
ATLANTIC TAMBONE


Emmet Logue
HUNNEMAN APPRAISAL


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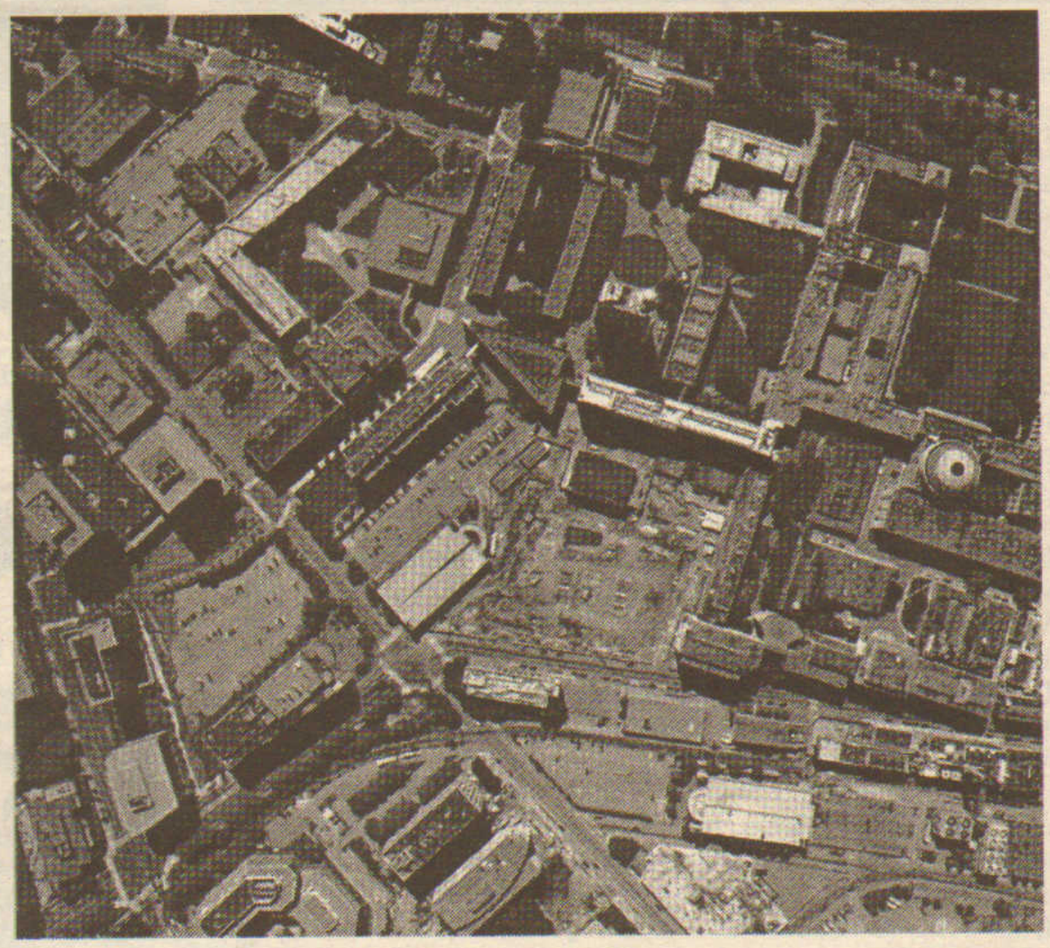
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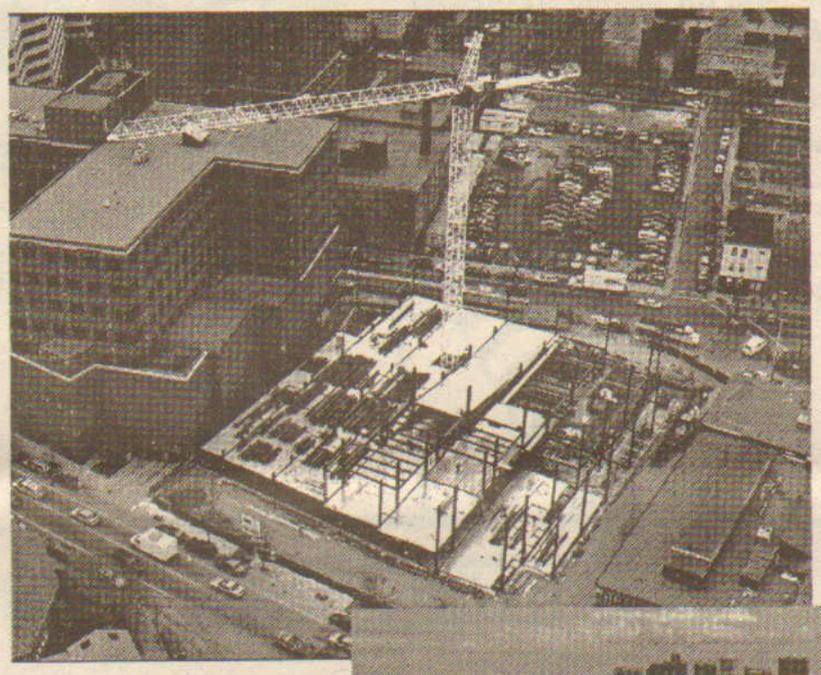




Overview ➤

Oblique ➤





◄ Before

▼ After



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DECEMBER

Kane develops 30,000 s/f facility at Pease Int'l. Tradeport for SMC; Goguen GC, Udelsman archt.

Nordblom completes 44 unit Marion Sq. for $10.5m in Brookline; Peabody GC, Steffian Bradley archt., Q&W engineer.

Regan of JMR Comm'l sells 27 units in Quincy for Greenleaf Arms Realty for $2.7 million.

Peter and Anthony Malkin Group sells 180,000 s/f Soundview Plaza in Stamford for $33m; Rockwood Realty arranges sale.

CB Richard Ellis brokers $12.35m sale of 142,000 s/f offices in Windsor for New Boston Fund to Fremont Group.

Cole and Kavoogian of CBRE/Whittier lease 26,494 s/f for Prospectus to three tenants at 625 Mt. Auburn St., Cambridge.

Rohrer and DeStefano of G&E/Coldstream lease 19,000 s/f with GCA Global at Jefferson Mill in Manchester, N.H.

Martini Northern breaks ground on $1.7m Chester Academy (N.H.) expansion; Gary Goudreau Assoc. designs 15,000 s/f.

Herlihy and Krolman of Holliday Fenoglio Fowler arrange $20.8m loan for Nelson's Newton Wellesley E.O.P.

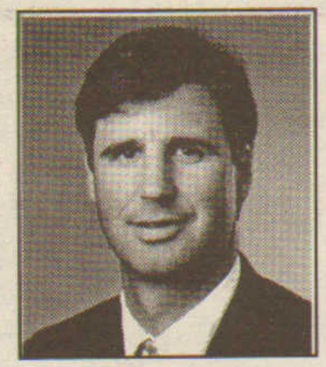
Berwind Prop. Grp. acquires 3Com Marlborough office campus for $57.8m; Hanna of Cushman & Wakefield reps. 3Com.

Washington Trust Co. provides $4m for Alice Building; Boston Fin. Historic Communities Fund buys credits.

Fantini & Gorga/iCap arranges $19m for 47,000 s/f for Turner Hill, Ipswich, residences developed by Raymond Property Co.

Ashworth Mortgage places $5.04m for 39,000 s/f offices being rehabbed by Churchill & Banks in Providence.

Riekstins & Norris of NERR secures $4m with ING Investment for 106,500 s/f Northgate Shopping Center in Portland.



Jim Goldenberg
CATHARTES INVESTMENTS



Alan Fishman
FISHMAN REALTY



Jay Dacey
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John Spurr
A.W. PERRY



Joseph Vrabel
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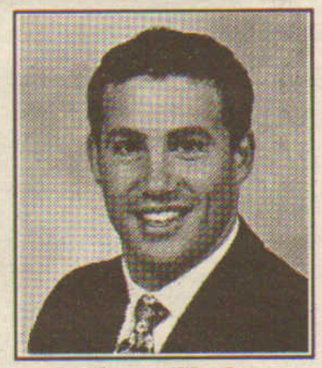
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THE DRUKER CO.



Gerald Fineberg
FINEBERG COS.



Dennis Callahan
INSIGNIA/ESG



Andrew Chaban
PRINCETON PROPERTIES



Barry Belcastro
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Robert Brown
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DECEMBER

Moylan, Angelone, Good of CBRE sell Konover portfolio for $250m to Edens & Avant and Samuels & Assoc.

Gov. Rowland & Waterford Group unveil $75m Hartford Marriott project; Brennan Beer Gorman architect.

Raymond Prop. tops off clubhouse at $110m Turner Hill, Ipswich; Olson Lewis & Dioli, CBT and TAT architects.

Flaherty, Zielinski of M&G lease 10,514 s/f for CC&F in Cambridge to Boston Concessions at 276,000 s/f facility.

Allyn & Assoc. sells $1.2m 37,000 s/f Murphy Storage Depot, Franklin, Conn., to American Self Storage.

Pro Con begins $6m 238,000 s/f warehouse/dist. center in Franklin, Mass., designed by PCI Architecture.

Cutler completes 42,000 s/f Bancroft School design-build; named Outstanding Building by AS&U.

Starwood Tiverton breaks ground on $90m 290 unit adult living community; N.E. Property Holdings developer/builder.

Storage Realty and Portser brokers 2.32 acres, Revere, for $2.25m; Extra Space Dev. to build 89,745 s/f storage.

Suffolk completes 820 bed UMass.-Dartmouth student residence; teams with Cannon Design for 210,000 s/f.

McDonough & Brown of Grubb & Ellis lease 5,239 s/f for Winhall Cos. at Needham Office Park to eScriptions.

Carter & Burgess to design Jordan's Furniture/Imax Theater in Reading; 158,000 s/f store, 49,300 s/f movie space.

LMRES/Spectrum Financial arranges $5.6m for BJ's Wholesale; Groblewski & Coe broker loan for 115,660 s/f.

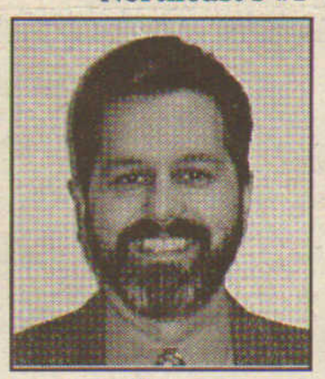
Hoosac Bank chooses New England Design Assoc. to restore 50,000 s/f North Adams office building; Senecal architect.



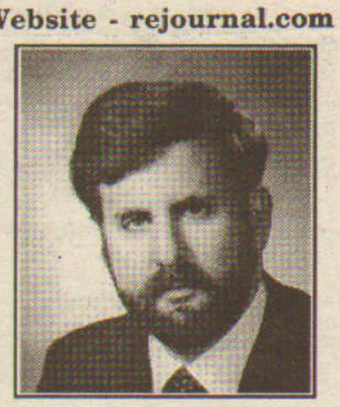
John Martin
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Edwin Sidman
BEACON PARTNERS



Jeff Souza
EMCOR SERVICE
BALCO, INC.



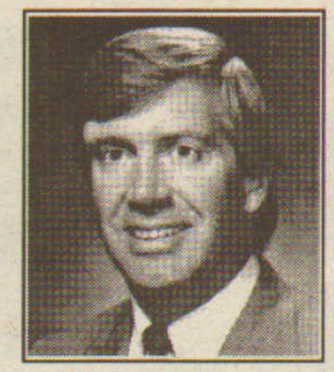
Mark Leventhal
BEACON CAPITAL



Robert Nickerson
NICKERSON FINANCIAL



John Kline
HUNNEMAN APPRAISAL



Richard Jumpp
JUMPP COMPANY



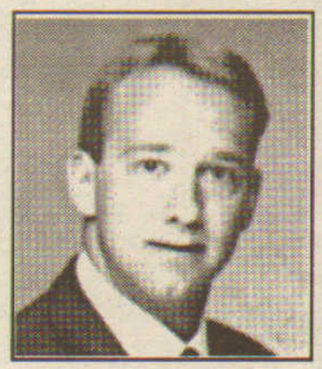
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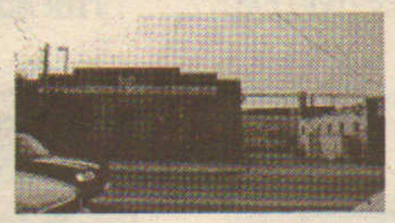
COMMERCIAL



LYNN, MA - Established turn key auto body shop includes equipment, license, inventory, building and additional vacant lot. Complete package **$550,000. 781-334-3030.**



CHELSEA, MA - Busy established 40+ seat restaurant, open floor, includes all equipment, and training, beer and wine license, catering license, low rent, near new Courthouse. **$139,900. 781-231-2236.**



CHELSEA, MA - *Investors and Developers!* Exclusive Listing! This property consists of 63,000+ square feet lot with several buildings containing over 18,000 square feet. Perfect for residential/office/retail. **Asking $1,299,000.** Call for details. **617-889-2030.**



REVERE, MA - Wonderful all brick professional building - first floor 1,800 sq. ft. with two restrooms. 2nd floor has 3 bedrooms with deck. 2 car garage. 6 car driveway. Off Broadway and next to municipal parking lot. **$799,900. 781-334-3030.**



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HOLYOKE, MA - *Great Investment Package!* 95 units with average cap rate of 13. All brick buildings. Call our Lynnfield office at **781-334-3030.**

SAUGUS, MA - *Malden Line!* Business zoned lot of 26,136 sq. ft. currently improved by a single family. Perfect for business with easy access to Route 99 and Route 1. **Asking $449,900. 978-744-2600.**

CHELSEA, MA - *Investors and Developers!* Look at this package of properties. Downtown Broadway 2 commercial buildings containing 27,000+ square feet and parking lot of 15,000+ square feet. This lot has development potential for Commercial Retail and Residential. Current Annual Net income of $231+K. Call for details. **617-889-2030.**

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EVERETT, MA - *FOR LEASE on Revere Beach Pkwy!* 2,600 sq. ft. of 2nd floor space, wide open with 12 ft. ceilings, hardwood floors, parking avail. **$12/s.f. 617-889-2020.**

CHELSEA, MA - *FOR LEASE on Broadway!* 14,000 sq. ft. with access to loading docks, showroom space, and parking available. **Asking $8 NNN. 617-889-2020.**

FINE HOMES AND ESTATES



CARLISLE, MA - Heater Piece Farm 1880c. Completely renovated Victorian Farmhouse with brand new 3 level 36' x 54' barn located on 3.5 pastorial acres across from conservation trails. Plus beautiful 12' x 36' workshop/office building. **$895,000.**



BEDFORD, MA - New construction! Beautiful 9 room, 5 bedroom center entrance colonial with many outstanding features including cherry cabinet kitchen and master bedroom with Jacuzzi and gas fire place. Walk up attic for extra expansion. Walk out full basement and plumbed for a full bath. **$949,000.**

WENHAM, MA - Dreams do Come True!! Awesome 9 room, 4 bedroom, 2.5 bath Colonial in executive subdivision only 2 years young, custom updates include masonry gas fireplace, birch kitchen with corian counters, hardwood floors, beautiful moldings, central air and vac., sprinkler system, 3,434 s.f. of open living space, master suite is over 800+ s.f., 2 car garage and more! Call today **$825,000.**





REVERE, MA - This 17 room Mansard Mansion sits on 17,202 sq. ft. lot with over 6,700 sq. ft. of living space. Great for investors - Condo Conversion with town approval plus possible buildable lot. **$1,299,000.**



LYNNFIELD, MA - Newer Fabulous near Huckleberry school features 3 bedroom, 3 full baths, 1 car garage, 2nd full kitchen in lower level, family room w/fireplace, central air, hardwood floors. **$574,900.**



LYNNFIELD, MA - Spectacular 5,300 sq. ft. custom contemporary Ranch features granite floors, spacious gourmet kitchen w/open floor plan plus luscious landscaping w/all amenities. **$2,000,000's.**



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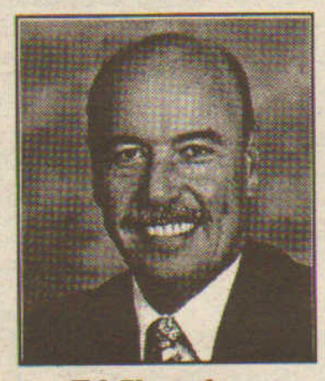
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THE HAMILTON CO.



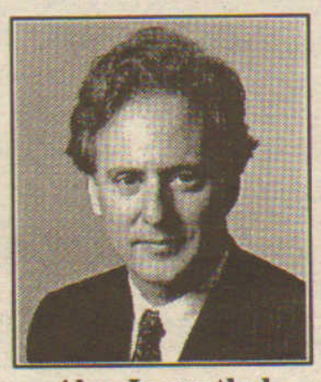
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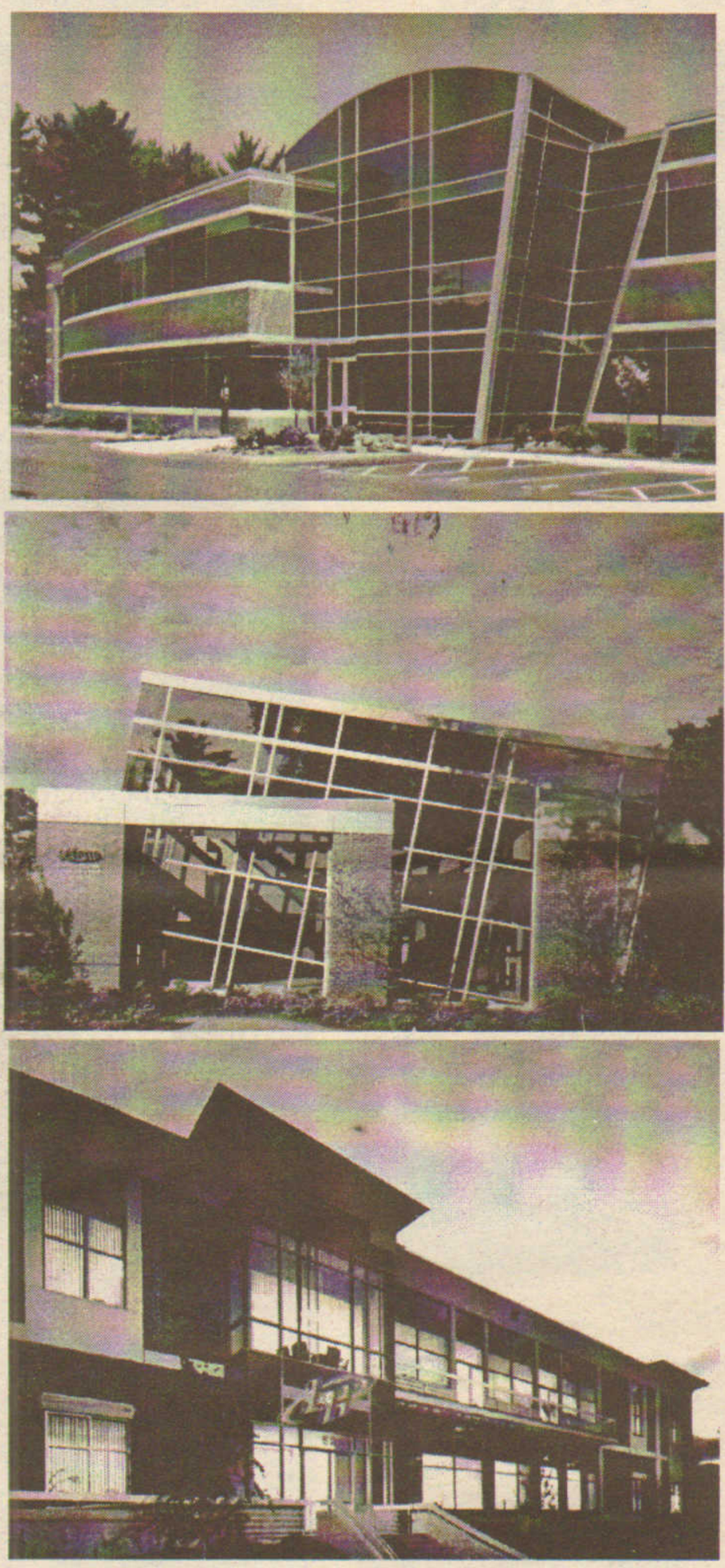
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31 Third Avenue - 9,200 SF

21 Third Avenue - 8,200 SF

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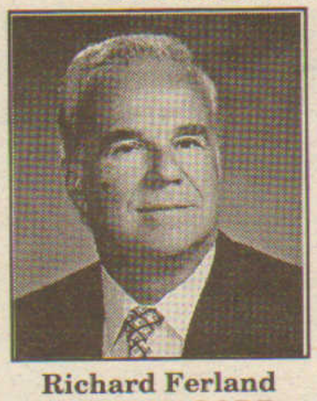
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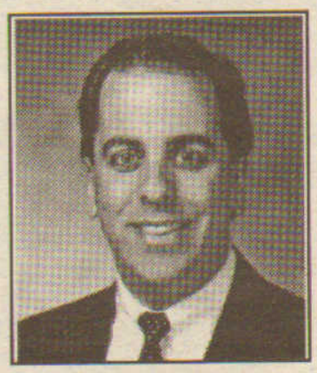

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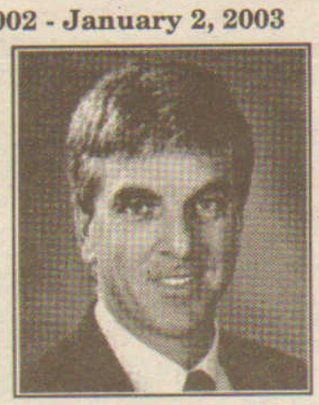
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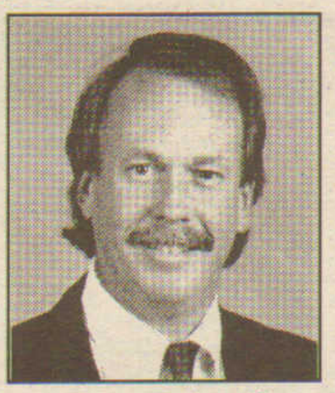
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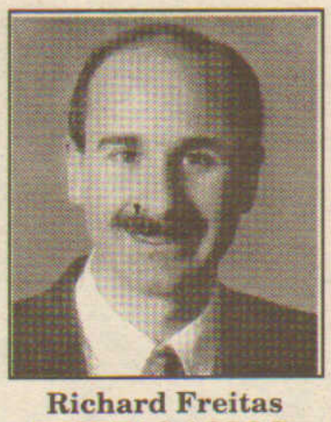
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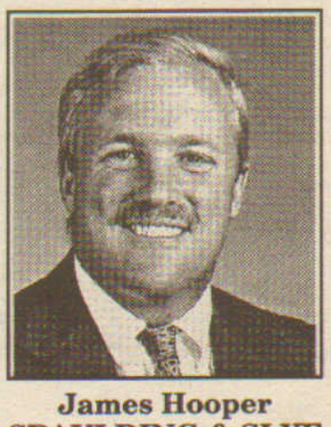

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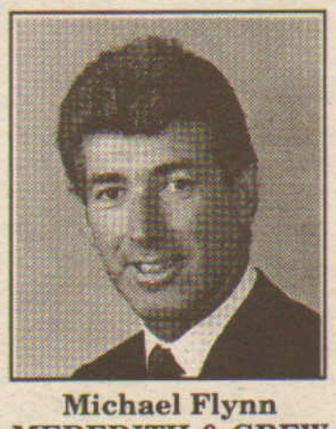

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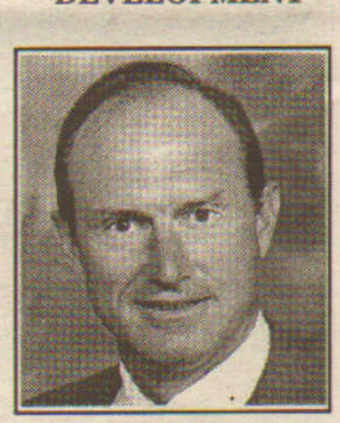

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SMITHFIELD: For Sale - 3 acre site at Routes 295 & 7, zoned PCD, at top of 295 Business Park.



EAST GREENWICH: For Lease - Up to 15,000' of Class "A" 1st floor office space. New construction.



CRANSTON: For Sublease. 6,000' new flex space. 50/50 office/assembly.



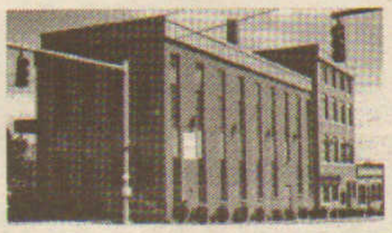
LINCOLN: For Lease. Lincoln Corporate Office Center, 2,500' - 16,000', resonably priced, parking, new construction.



WARWICK : For Lease - The Summitt, 3,500' Class "A" office space with parking, at Route 95.



ATTLEBORO: For Sale - Industrial Park, 2 acre site, all utilities, 380' of frontage on Route 95.



PROVIDENCE: For Lease, 1,500' - 5,000' office at RI Hospital Complex, free parking, handicapped accessible, elevator.



EAST PROVIDENCE: For Lease up to 335,000' manufacturing/distribution facility on 22 acres, A/C, rail, 15,000' office.



CRANSTON: For Sale, 19,768' manufacturing/R&D building, loading 100% A/C, sprinklered.



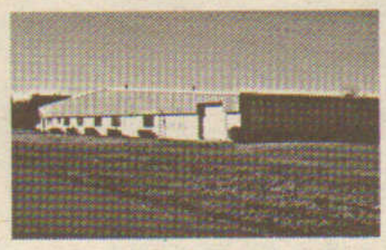
SMITHFIELD: For Lease 5,000'-30,000' new office space in 295 Industrial & Office Park at Routes 295 & 7



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WARWICK: For Sale - 2,500' office condo. Centerville Road. 2/3 mile from Route 95.



BRISTOL: For Sale - 10,000' industrial park all utilities 1.4 acres, loading, drive in.



BRISTOL: For Sale - 23,250' industrial park all utilities. 2.4 acres, loading, drive-in.



PROVIDENCE: For Lease - 30,000', fully A/C, parking for 60+ cars, fenced yard, M-1 zoning, all utilities, heavy electric.



PROVIDENCE: 34,000 SF, 4 story, brick building. Abuts I-95. Possible office rehab.



PROVIDENCE: Office for lease at Regency Plaza, 1,000 to 3,000 SF, parking, resonable pricing.



EAST PROVIDENCE: For Sale 6,200 sf sale/service, retail, great location, parking.



LINCOLN: 1,000 to 6,000 SF new space on Route 116, parking, high visibility. Class "A" office space.

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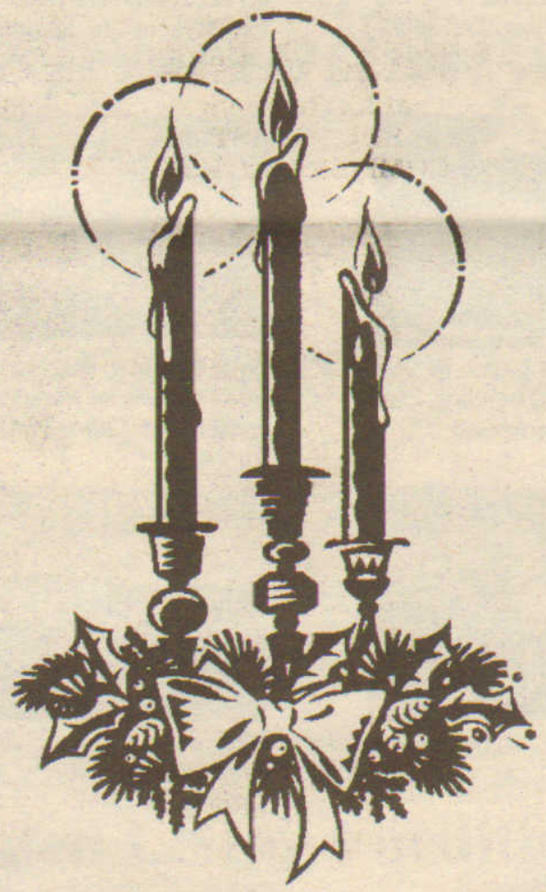
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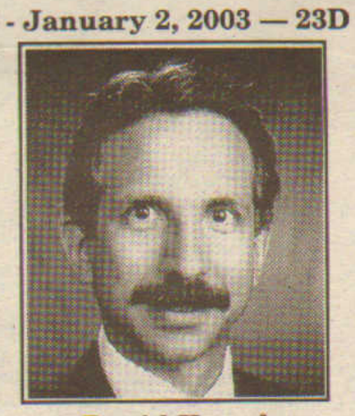

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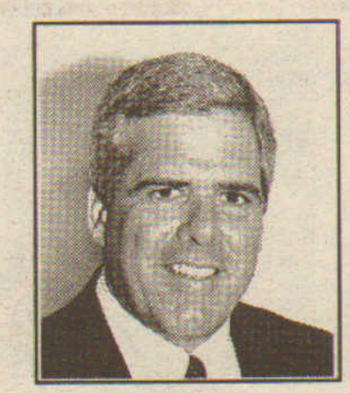

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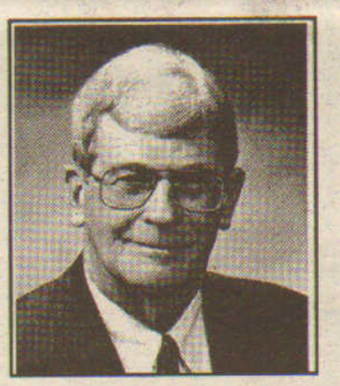

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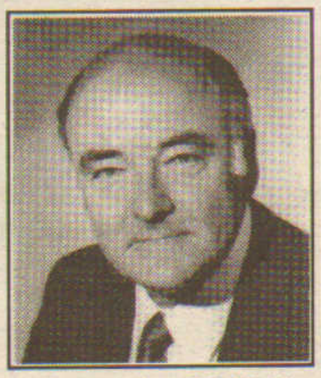

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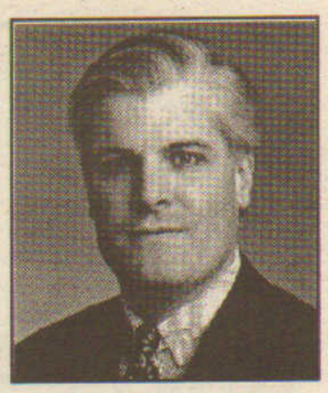

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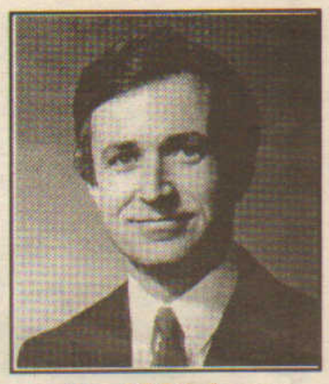

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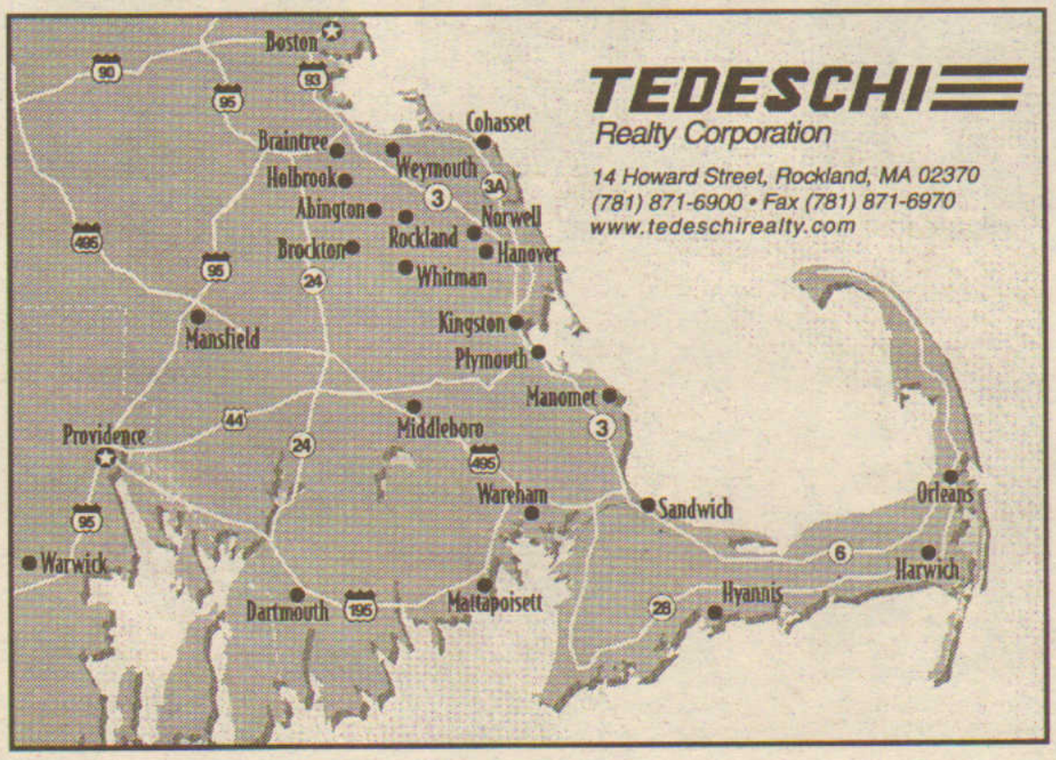

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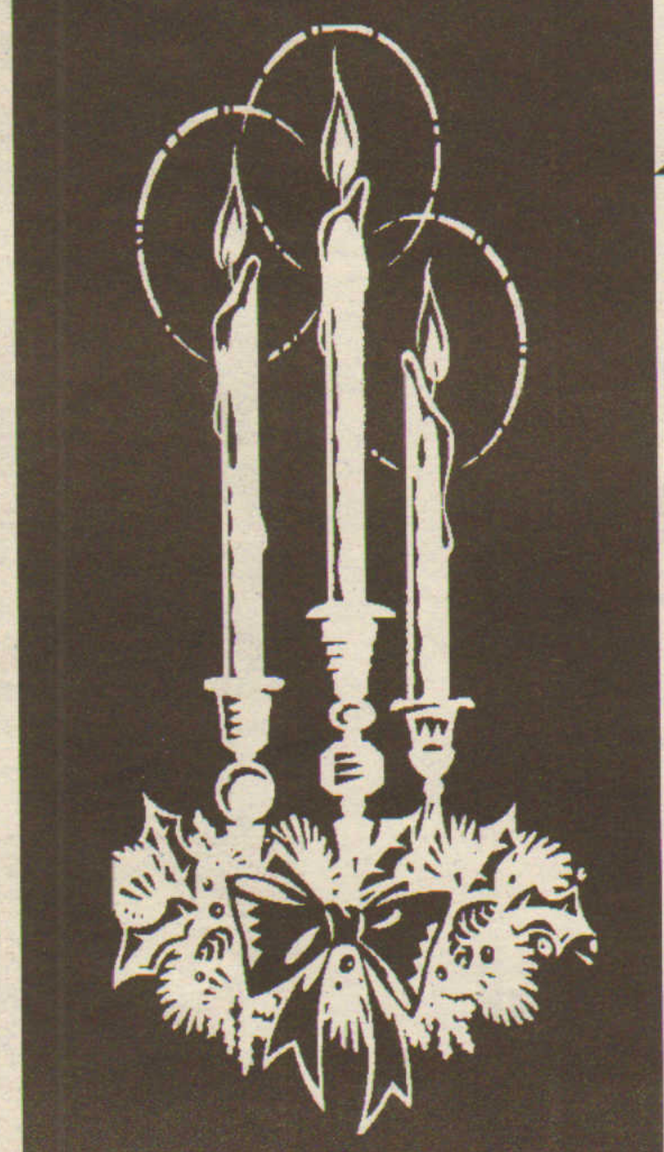
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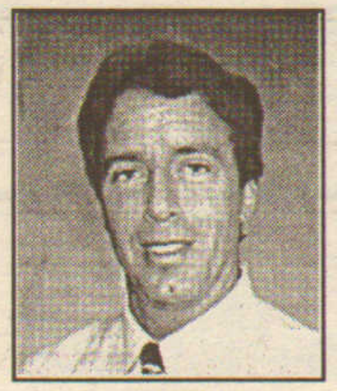
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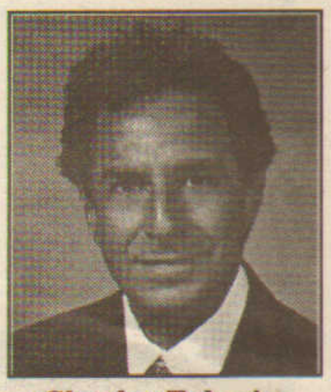

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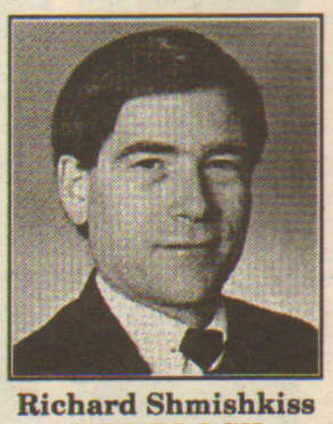

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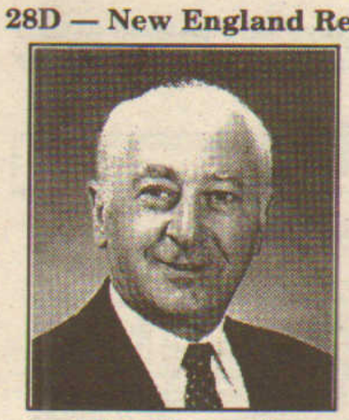
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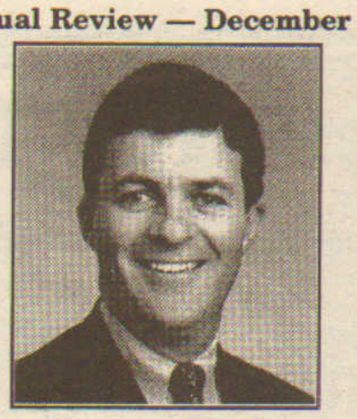
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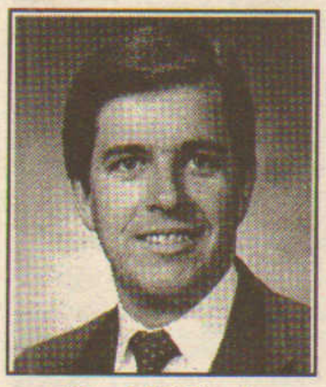

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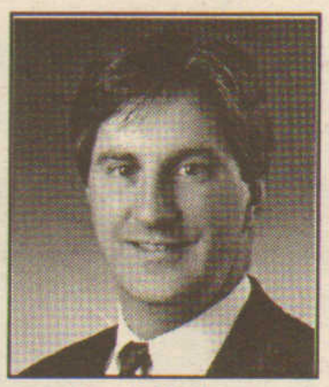

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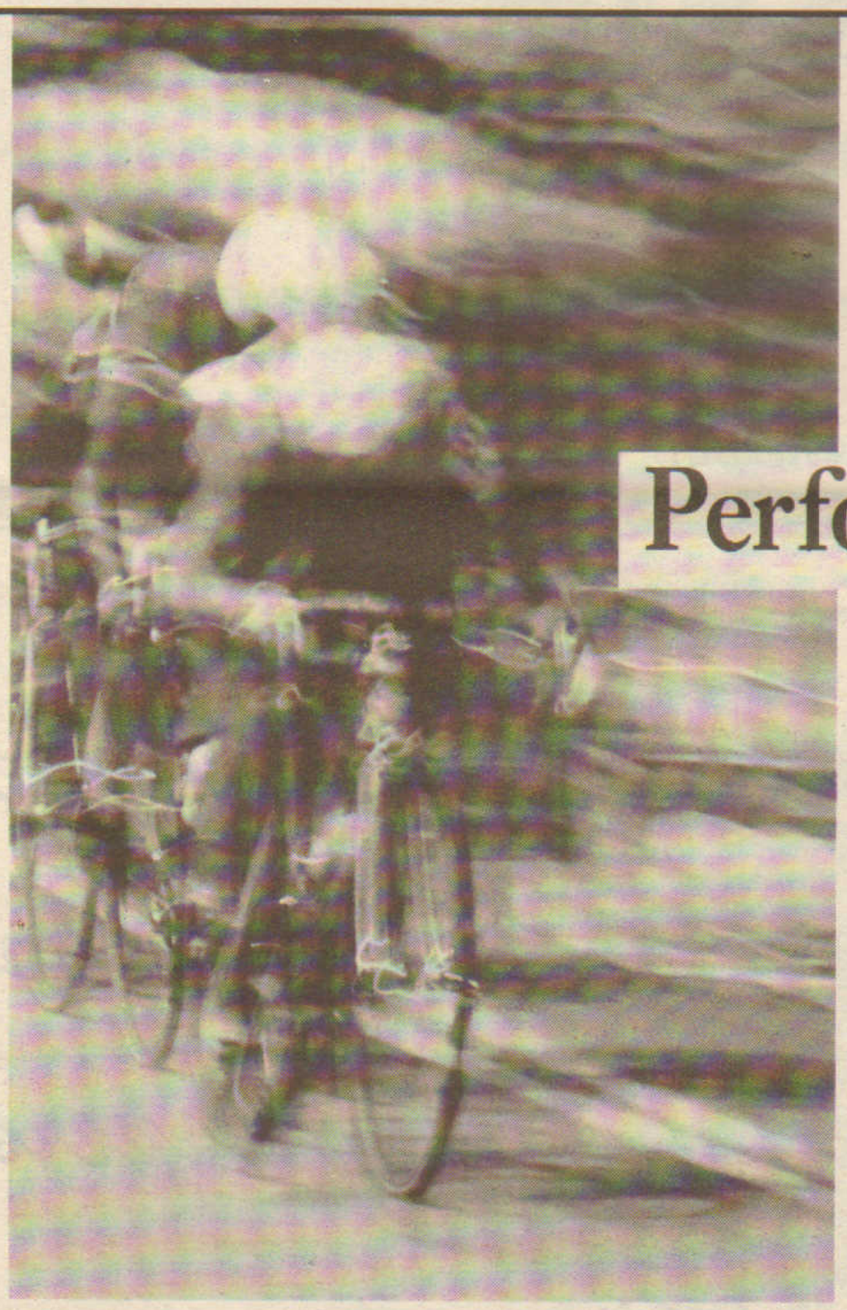

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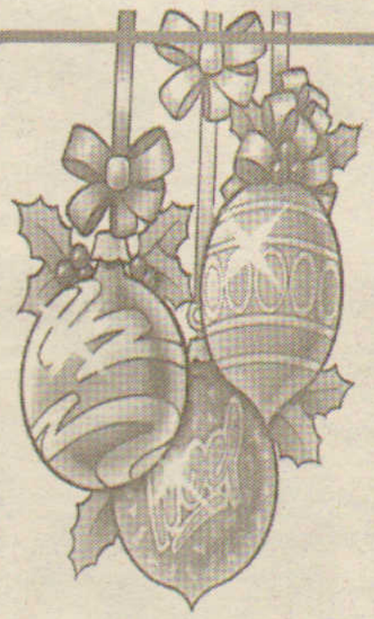

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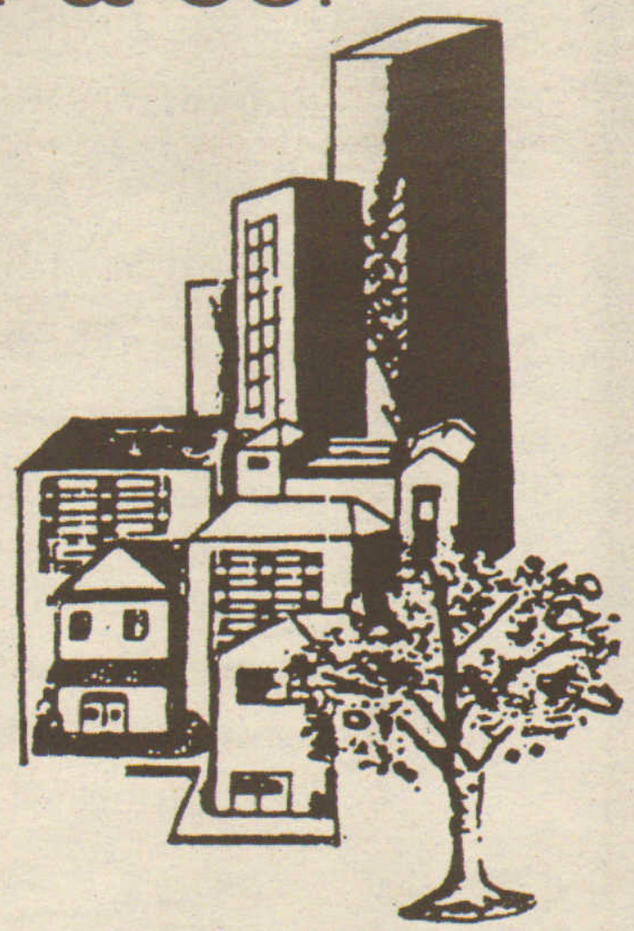
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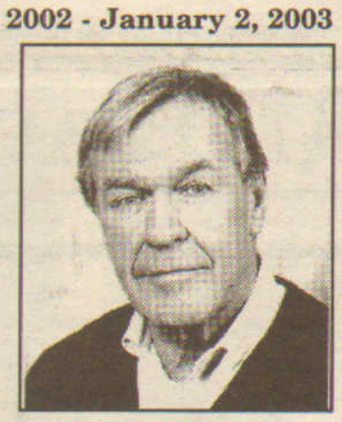
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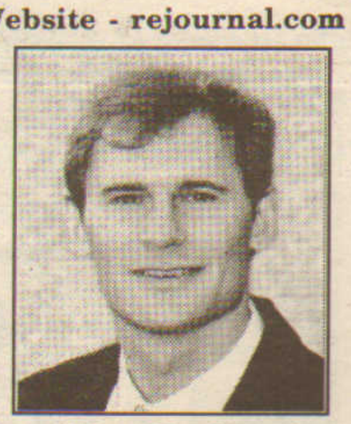

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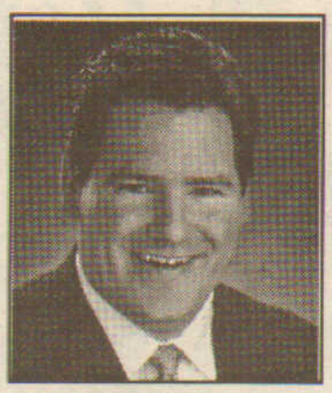

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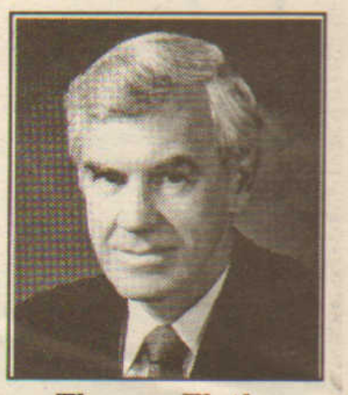
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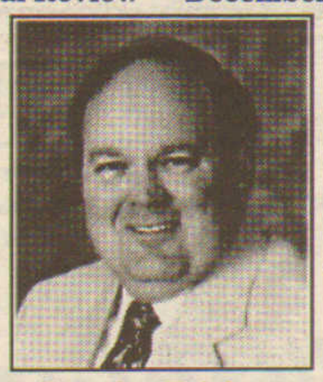
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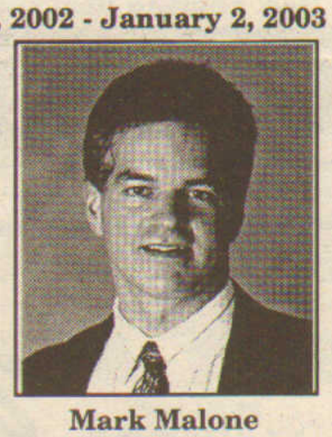
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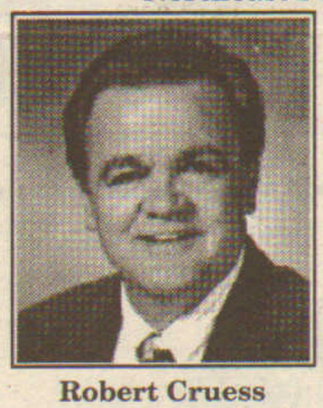
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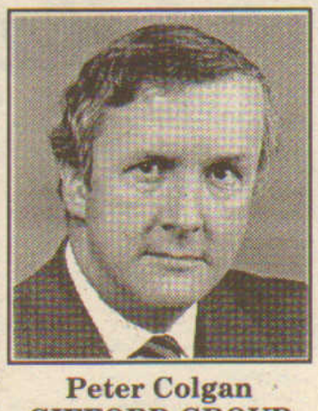
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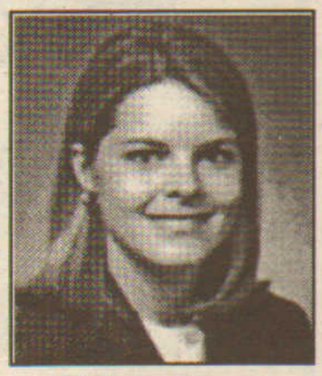
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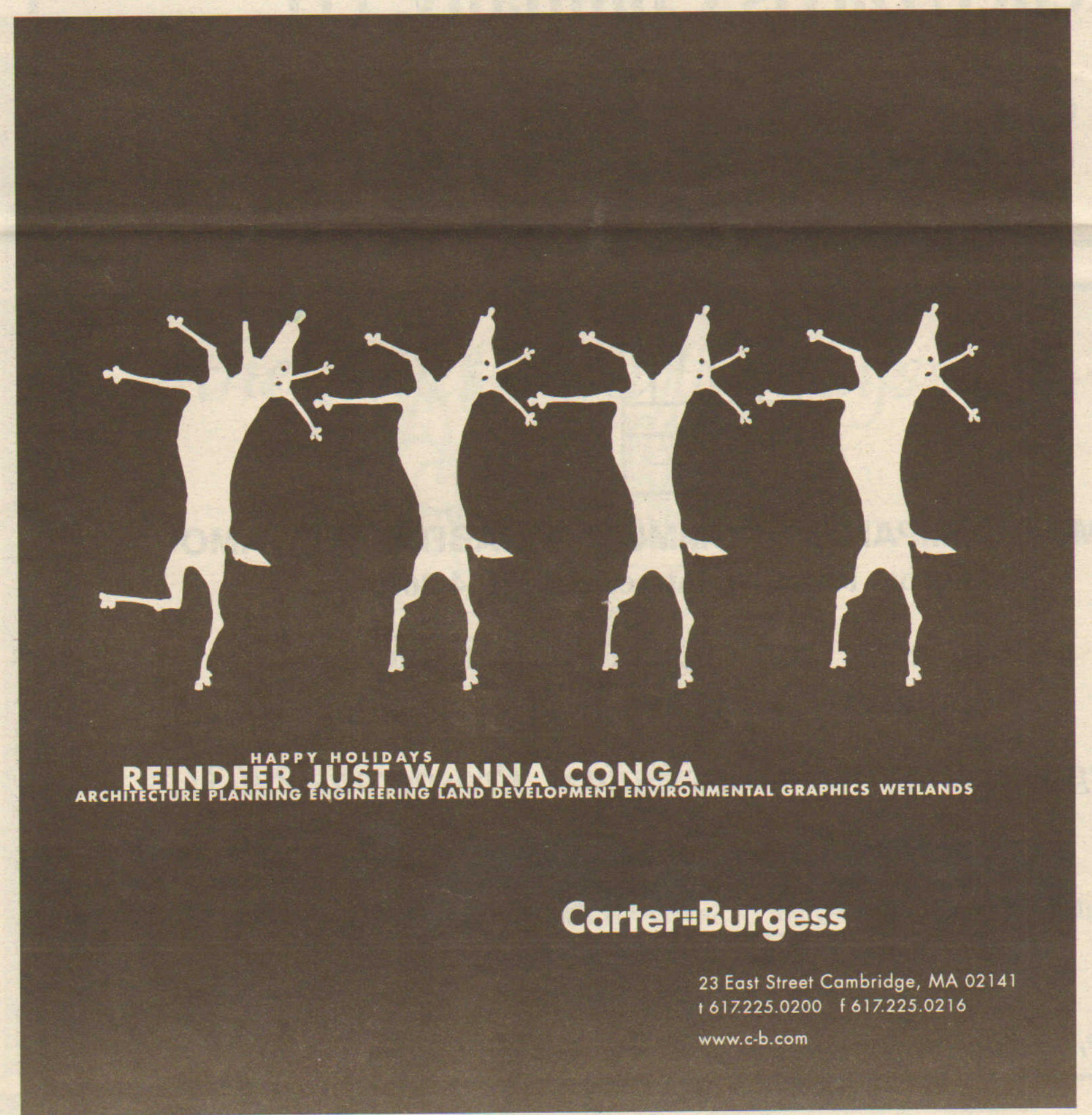
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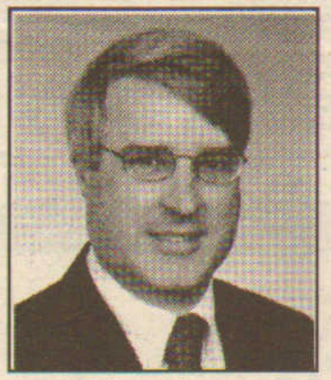
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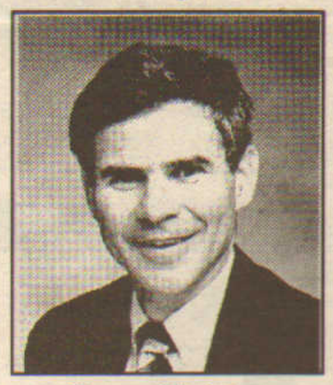
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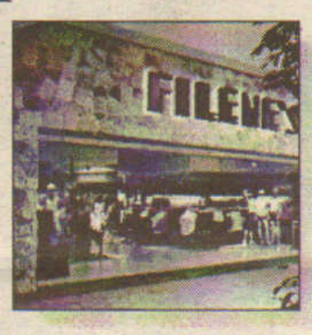
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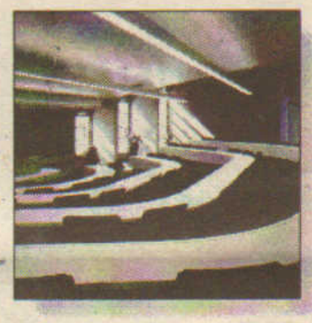
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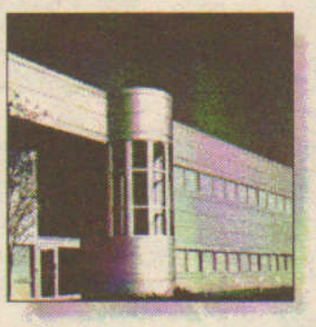








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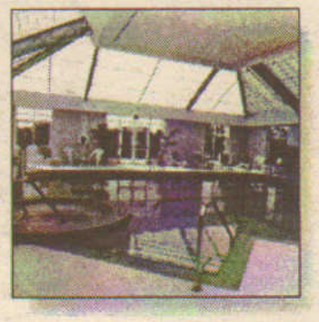






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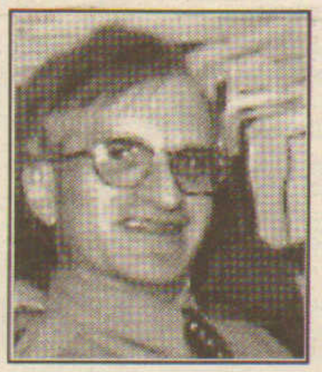
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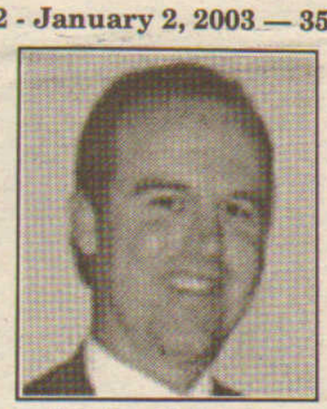
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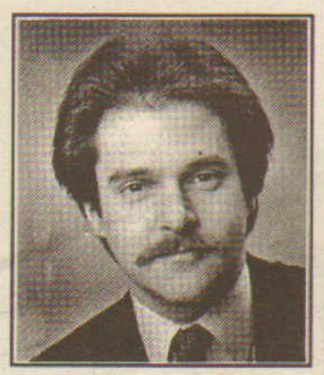
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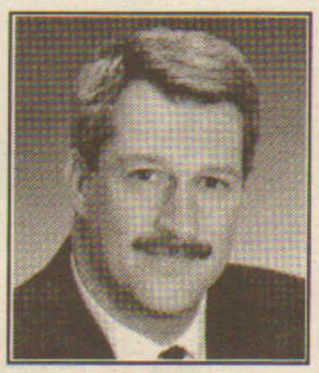
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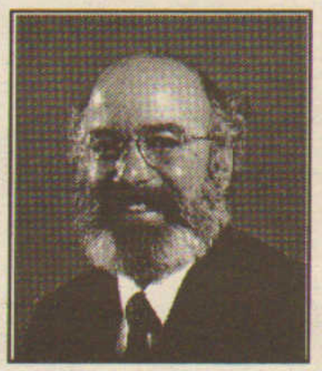
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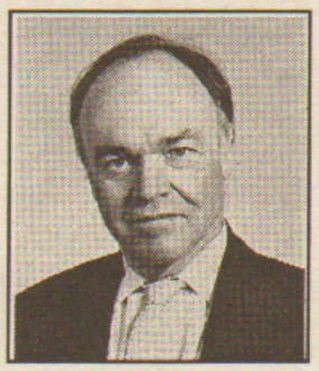
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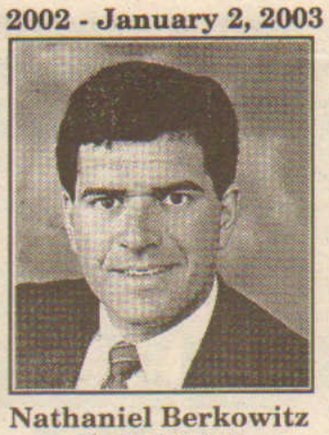


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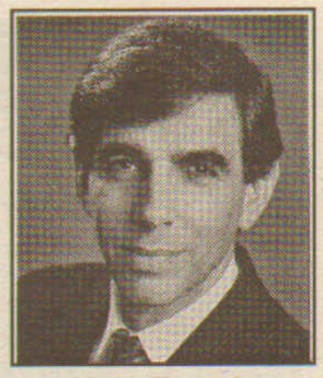

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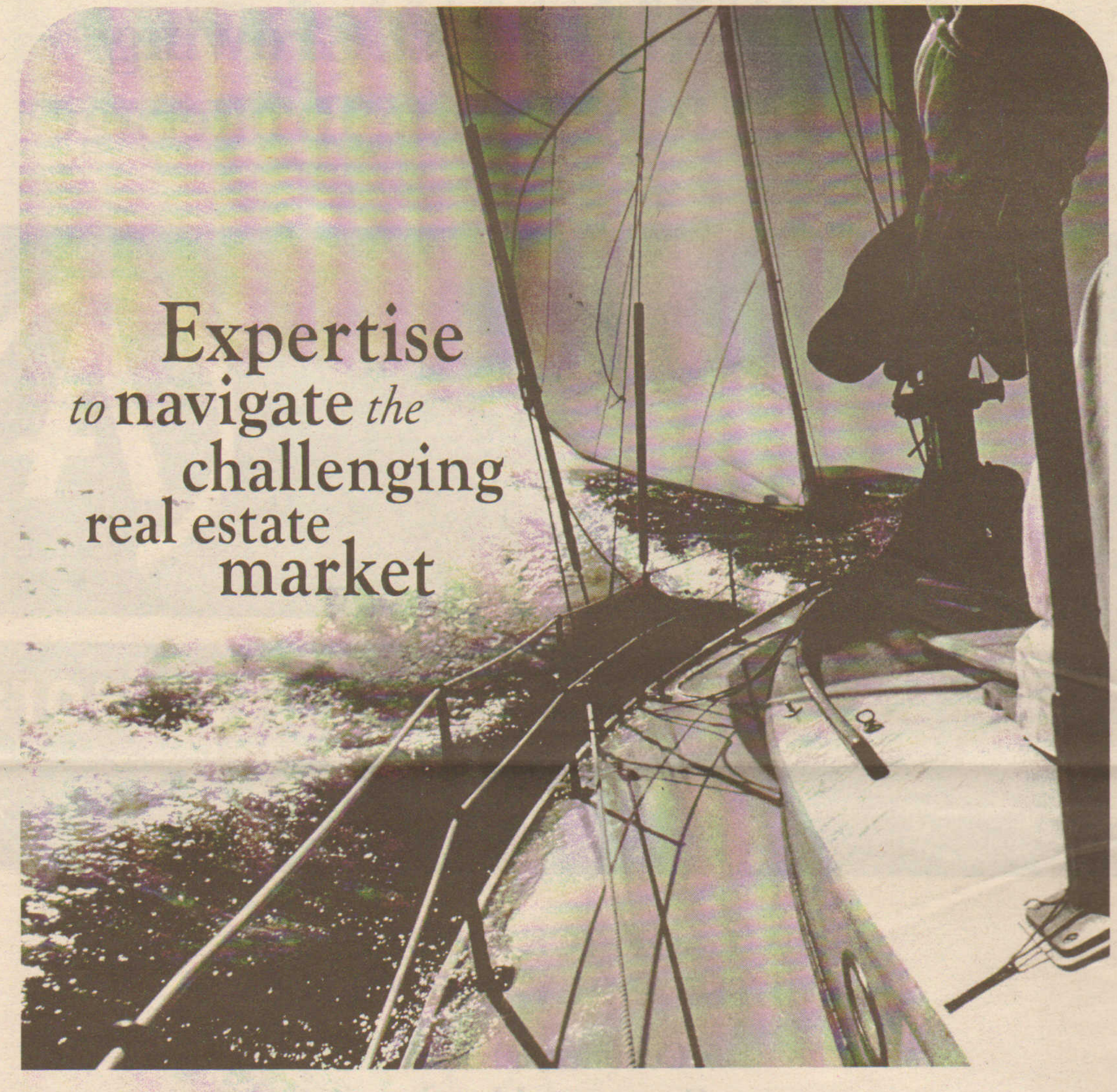
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