SPOTLIGHT / SECTION B

ne) NEW ENGLAND

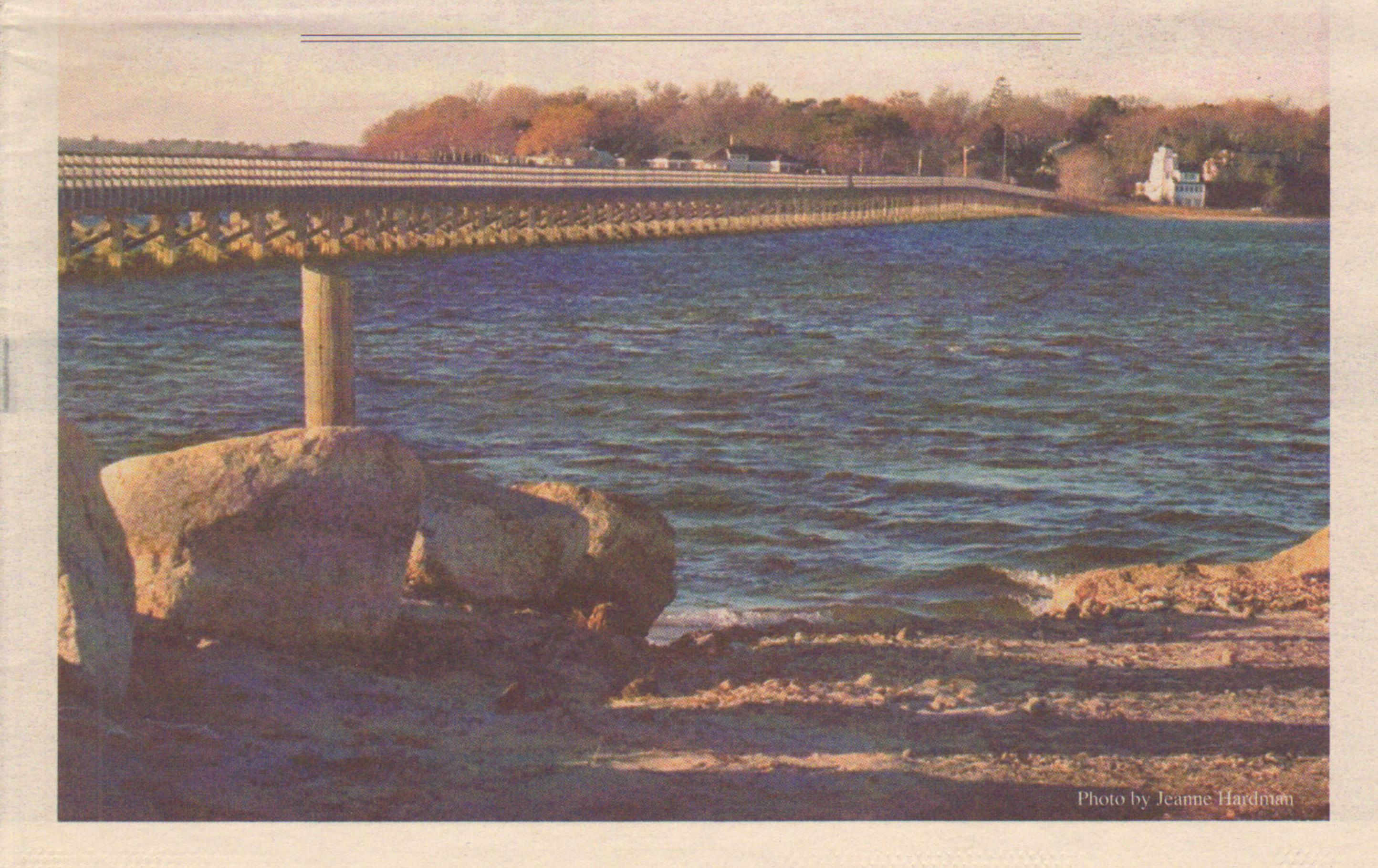
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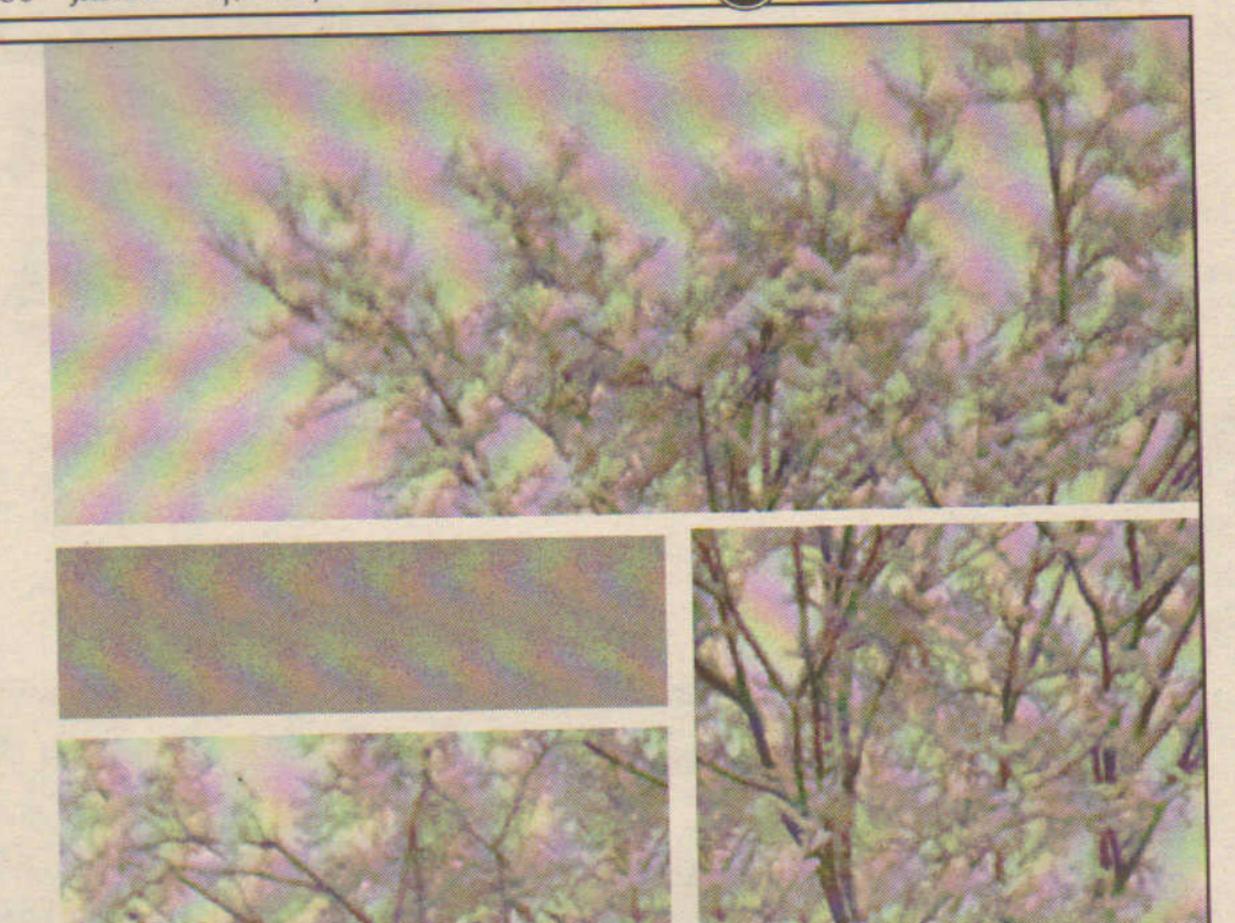
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YEAR IN REVIEW



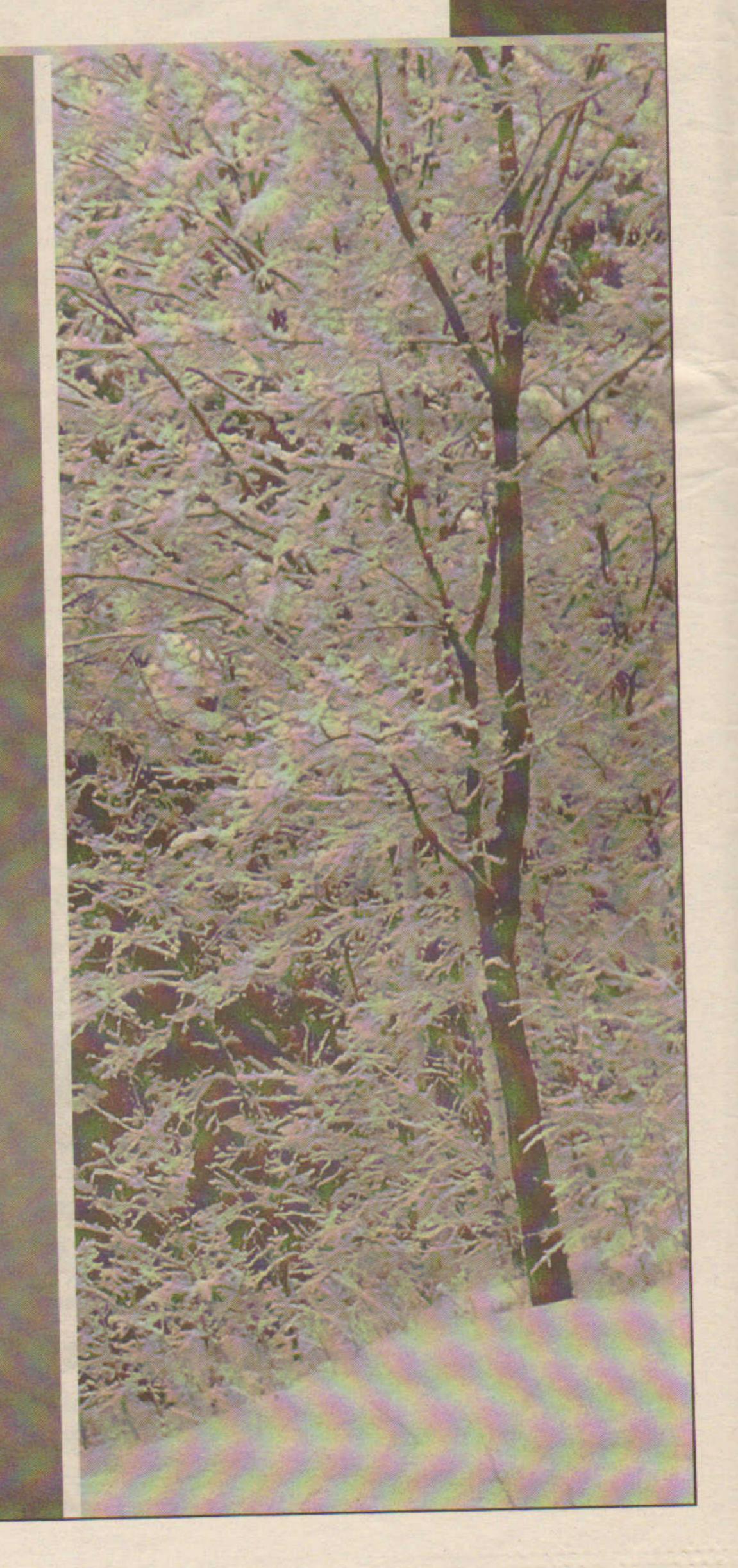


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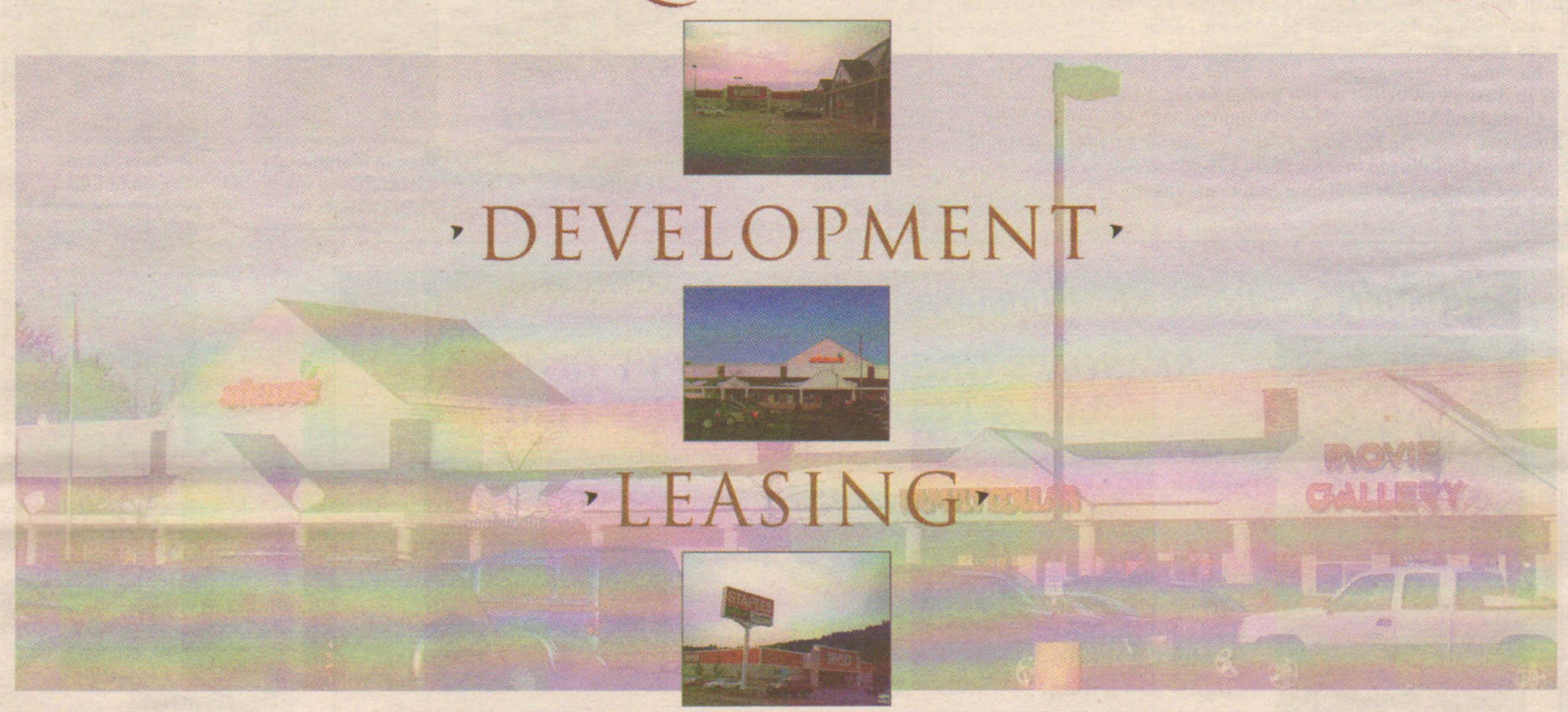
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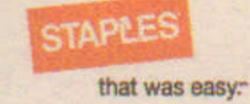
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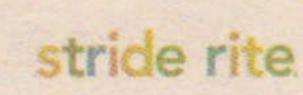




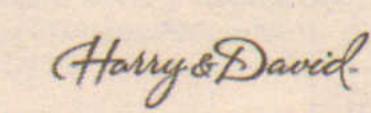




















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## January

Stubblebine sells 12 story 192,000 s/f Providence offices to LaChance Assoc. for GFI Properties for \$17 million.

Burgess Properties sells 400,000 s/f office/whse./mfg. site in East Boston for Berkeley Inv. to Bulgroup Properties for \$22m.

O'Connor of The Dunham Group sells 140,000 s/f Westbrook, Me. office bldg. for ORP Properties to One Riverfront Plaza for \$23.5m.

Stewart and Morris of Cronheim Mtge. secure \$5.95m for 80,600 s/f Shaw's anchored shopping center in Derby, Vermont.

RADCO Cos. purchases 277 unit Longwood Towers, Brookline, from TIAA-CREF for \$110m; CB Richard Ellis & Meredith & Grew cobroker.

Milton Fuller Hill Housing opens \$36m Fuller Village at Brush Hill, Milton; Pro Con CM, DiMella Shaffer archt., DM Berg. Eng. Sperry Van Ness & Self Storage Consultants sell 549 units in Manchester, Conn. for Taylor St. to Public Storage for \$4.3m.

The Davis Cos. leases 227,300 s/f at Reservoir Woods, Waltham; CB Richard Ellis/N.E. and T3 Realty broker two transactions.

Kozhuk of Renaissance R.E. sells 217,000 s/f Big Y warehouse in Chicopee for \$8m; Vincunas-Thomas of Sperry Van Ness cobroker.

Petz of CBRE/Melody structures \$95m joint venture equity and debt package between Centremark Props. and Mariner American.

Ashworth Mortgage places \$13.5m for 14,000 s/f Riverfront Commons in Putnam, Conn. for Bernard Healy.

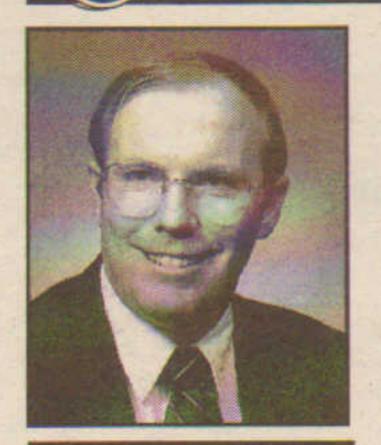
Fantini & Gorga arranges \$12.4m for 257,030 s/f industrial facility in Nashua on behalf of 158 Burke Street, LLC.

Conrad and McEvoy of Conrad Group sell 102,000 s/f flex bldgs. in Rockland, Mass. for Rockman Reality to Suffolk Advisors – \$8m.

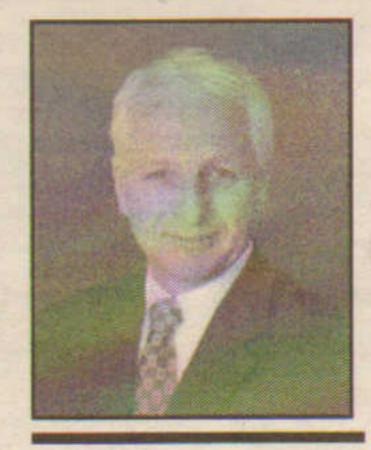
Gilbane Building to oversee \$73m 128,000 s/f R.I. Training School site in Cranston; Ricci Greene Assoc. architect.

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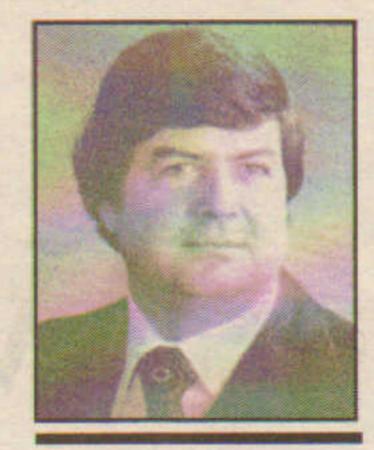
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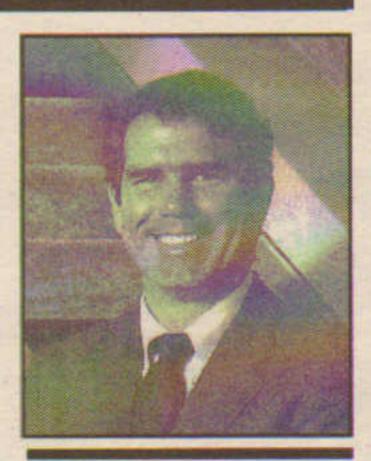
BIII Norton NORTON ASSET MANAGEMENT



Gerald Suprenant
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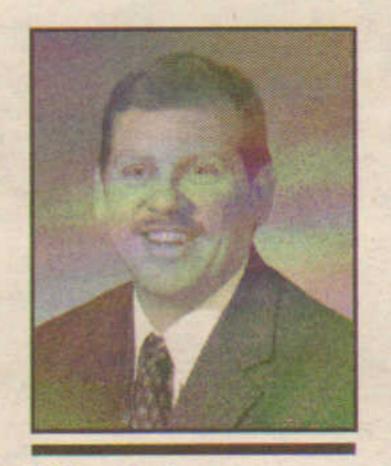
Howard Fafard FAFARD & SONS



Peter Barber NDC DEVELOPMENT



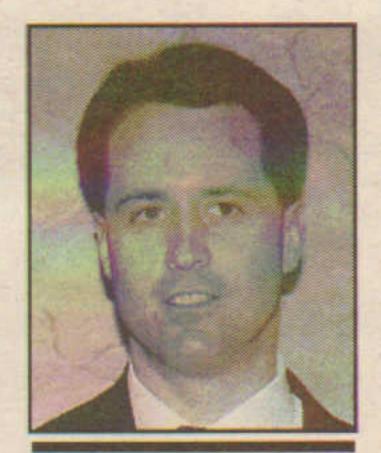
Cappy Daume JONES LANG LASALLE



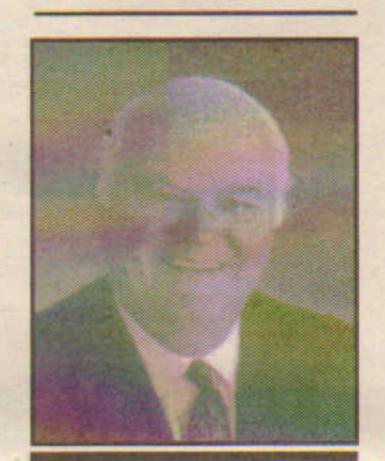
Mike Heller JGI EASTERN



Brenda Marchwicki BISMARC PROPERTIES



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## SEASON'S GREETINGS, HAPPY HOLIDAYS AND A PROSPEROUS NEW YEAR!

Doug and Bob Nickerson

### SAMPLE OF TRANSACTIONS COMPLETED

	Location	Units	Amount
Multi-Family			
Devonshire Place	Holyoke, MA	180	\$10,200,000
Eastgate	Manchester, NH	144	\$6,800,000
Border City Mills	Fall River, MA	107	\$4,700,000
Highwood Village	Goffstown, NH	121	\$6,000,000
Office			
Founders Plaza	East Hartford, C'	T Multi-Tenant	\$32,250,000
10 Forbes	Braintree, MA	Multi-Tenant	\$8,250,000
Perfection Fence Corp.	Marshfield, MA	Refi HQ & Credit Fclty	
608 Main Street	Winchester, MA	Office/Retail	\$1,900,000
Construction			
Park Way Heights	Everett, MA	Condos 74	\$17,150,000
Simrah Gardens	Hudson, MA	Multi-Family 158	\$15,000,000
Winchester Place	Winchester, MA	Condos 12	\$5,500,000
The Bog, LLC	Kingston, MA	Prof. Indoor Skating Rink	
Retail			
Price Rite	Fall River, MA	Super Market	\$4,890,000
Milford Plaza	Milford, MA	Retail Center	\$6,000,000
Merchants Row	Hanover, MA	Multi-Tenant Retail	\$4,195,000

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## January

Linear Retail Properties purchases 35,130 s/f Smithfield (R.I.) Commons; Hayes & Sherry represent seller in \$7.96m sale.

Low of Samuel Plotkin Assoc. sells 75,000 s/f office/retail in Northampton for Danrich Realty to Houlihan Parnes for \$7.05m. Foley of Jack Conway sells 3.1 acre church property in Jamaica Plain to J.P. Neighborhood Corp. and New Atlantic for \$6 million.

Dunne and Bardsley of CB Richard Ellis broker \$87m sale of 612,119 s/f Norden Park, Norwalk, to Norwalk Center LLC.

Witten & Nolletti of Marcus & Millichap broker \$10.2m sale of 120 units in East Haven for Trolley Crossing to Taymil Brett.

Advantage Const. begins 58,548 s/f office/warehouse for Patriot Snacks in Foxboro, designed by Curtis Architectural Group. 120,000 s/f Perkins + Will designed Wentworth Institute of Technol-

ogy residences opens; Bond Bros. CM for 24m project. Equity One completes acquisition of 210,787 s/f Brookside Plaza,

Enfield, for \$28.5m; Cushman & Wakefield represents seller. Cobb Hill/Pro Con JV is CM for \$21m Capital Commons project in Concord, N.H.; 102,000 s/f mixed use; PCI architect.

Christie of Hunneman brokers sale of 111 unit Hyannis House Apts. with Rand of United Properties for \$11 million.

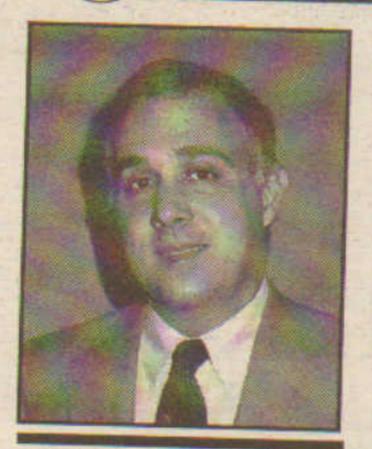
Londregan Commercial Real Estate completed assemblage of 3 properties in Old Saybrook for CVS for \$2.4 million.

Koury of Spaulding & Slye handles \$15.235m sale of Broadway S.C. in Bangor, 183,079 s/f, to Inland Western Retail R.E.

Nickerson Financial places \$4 million for Midland Management's 31,000 s/f Price Rite store in Fall River, Mass.

Diamond/Sinacori and E.A. Fish Assoc., renovating Waterworks at Chestnut Hill; Peabody to market/manage Museum Residences.

## annual review '06



Robert DiCenso DICENSO ASSOC.



Alan Finn JOSEPH FINN CO.



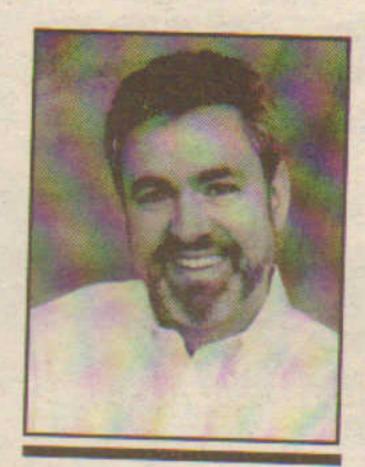
**Mark Dickinson** DICKINSON DEVELOPMENT



**Paul Marcus** DAVIS/MARCUS



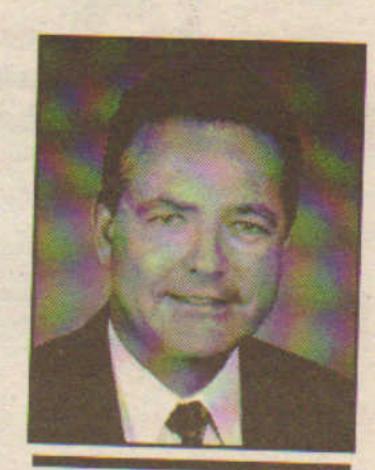
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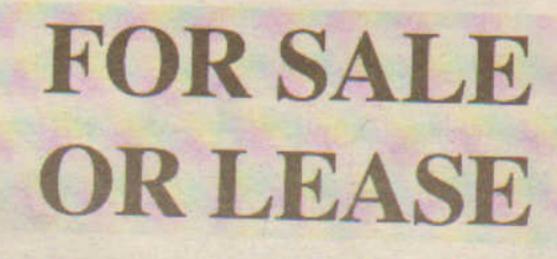
Office Space - 1,600 SF (20' x 80')

- 2.9 acres
- Two (2) Loading Docks (one exterior)
- Available Immediately

• Two (2) 14' x 14' At Grade Overhead Doors

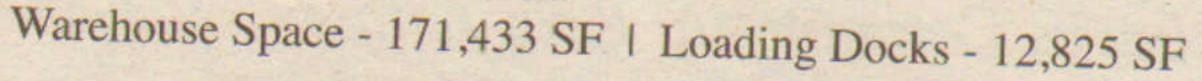
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Contact Nick Grimley

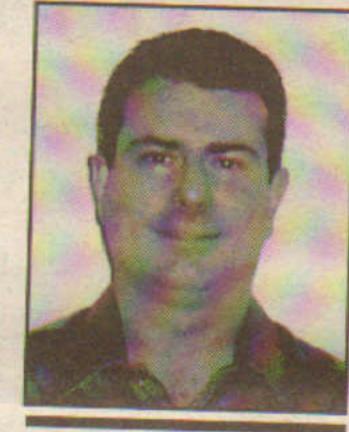


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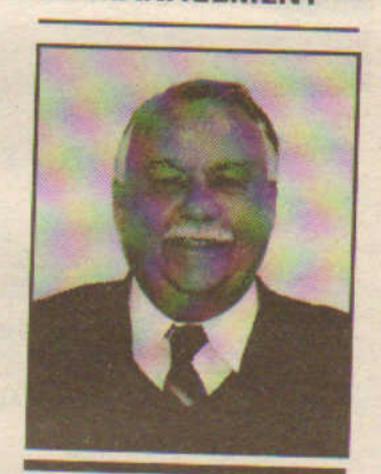
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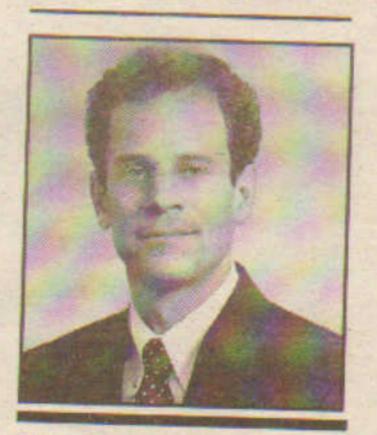
Nick Grimley: Ext. 280, or ngrimley@jldavisrealty.com



Tom Mirandi **RD MANAGEMENT** 



**Gary Letourneau** ELECTRICAL DYNAMICS, INC.



Eric Brosler INVESTMENT PROP. SPECIALISTS



**Debra Stevens** 

## February

Conrad and McEvoy of Conrad Group sell 229,000 s/f industrial bldg. in Hanover for Beta Nominee Tr. to Suffolk Advisors for \$8.5m.

Brown of Boston Comm'l. sells 50,000 s/f ind./flex in Newton for Fourth Ave. Realty Tr. to SLD Wells for \$5 million.

Cushman & Wakefield sells 276,148 s/f 55 Cambridge Pwy. offices for Cabot, Cabot & Forbes to INVESCO Real Estate for \$113 million. Stewart and Morris of Cronheim arrange \$25m for 356 room

Radisson Hotel in Boston; includes 10,533 s/f Stuart St. Playhouse.

Ashworth Mortgage places \$4 million for 94 unit Garden City Apartments in Cranston, R.I. with CMBS lender.

Boyarsky of D.A.B. Brokerage brokers sale of 215 unit Caruso Northgate Apartments in Revere for \$18.5 million.

Fini Group brokers \$5.33 million sale of Walgreen's Pharmacy, Epping, N.H.; 14,350 s/f acquired by Caplaco Twelve of St. Louis.

Tilden and Gilkie of Nordblom sell 47,336 s/f offices for Brophy Randolph to Zip Ship Realty for \$3.6 million.

Smith of Windsor Brook Property Advisors sells 1,342 unit Eagle Storage portfolio in N.H. to Platinum Storage for \$9m.

Pro Con building 97 room \$8.3m Hampton Inn & Suite Hotel in

North Conway, N.H. for Olympia Equity Investors.

Prolman Realty sells 48,000 s/f offices in Nashua for JTLKTX to

Boulder Net Lease Funds for \$6.7 million.

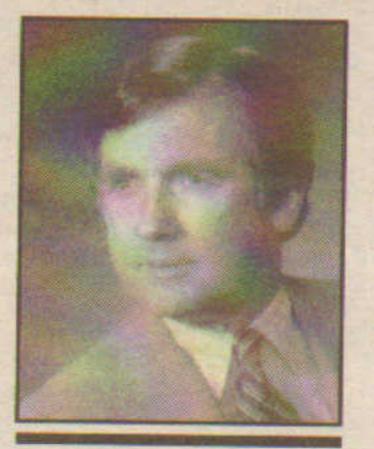
O'Hara of Coldwell Banker Comm'l. brokers \$14 million sale of 625,000 s/f Milford, Conn. warehouse to MDC Milford Assoc.

CBRE/NE sells 518 apts. in two Middletown, Conn. properties for GID Inv. Advisors to Fairfield Residential for \$73.25 million.

O'Donnell & Fantini of Fantini & Gorga arrange \$17m for 65 unit Houghton Place Apartments in Cambridge.



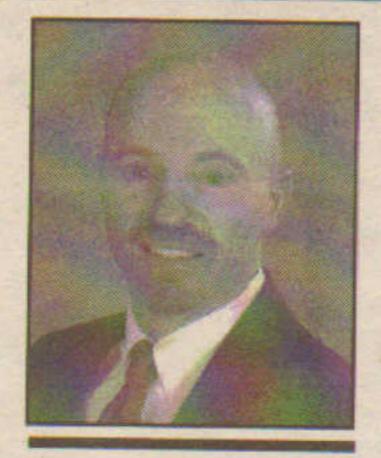
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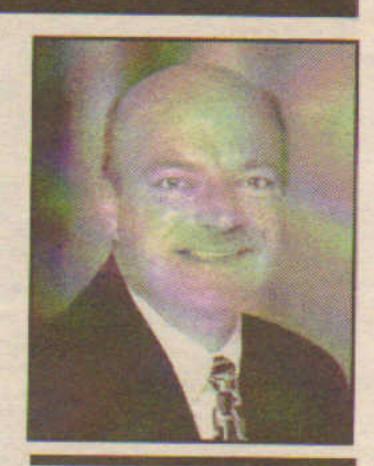
Eugene McPherson MCPHERSON CORP.



Alicia Bouthillette
KEYPOINT PARTNERS



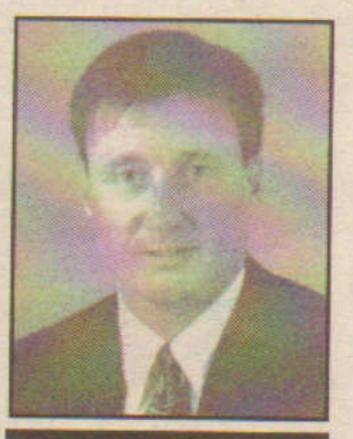
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John Whalen TEDESCHI REALTY



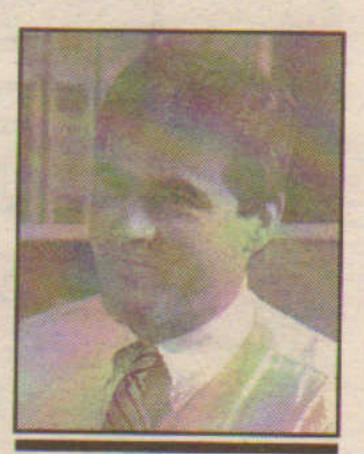
Jay Walton LEGGAT MCCALL COS.



Liam Reynolds
SAMUEL PLOTKIN
& ASSOCIATES



Susan Bloom ADVANC



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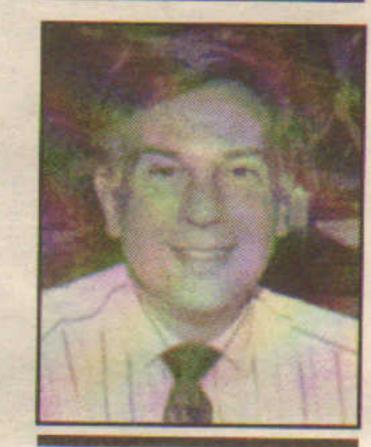




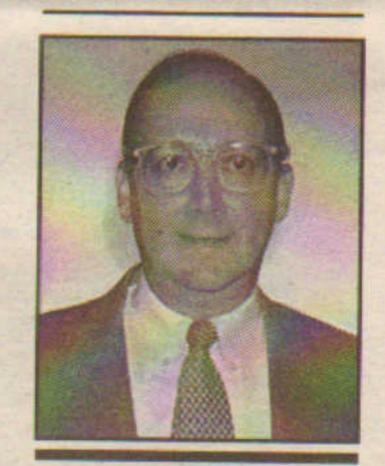




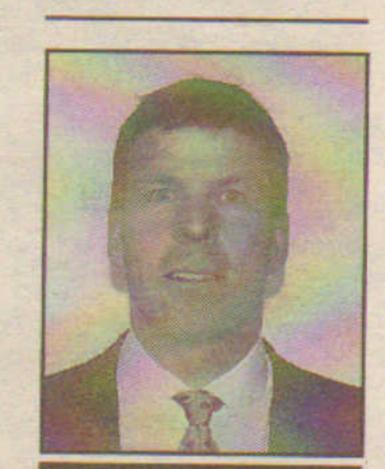




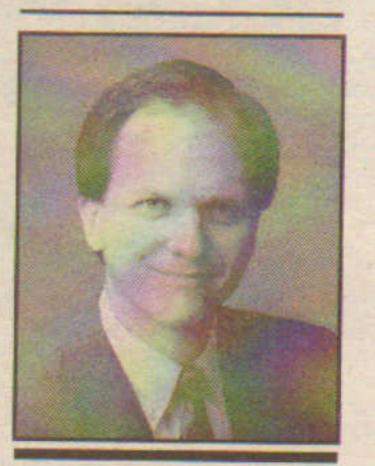
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Roy Papalia CARPENTER & CO.



Daniel Cregan
PARAMOUNT PROPS.



Brian Murray NELSON COS.

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## **February**

CBRE/Melody arranges \$19 million with TD Banknorth for Franklin Realty Advisors to convert 99-105 Broad St. to condominiums.

Geroir of Everest Partners and CRESA Partners cobroker 20,100 s/f office/flex lease for Everest in Marlborough.

First Bristol completes \$8m historical renovation in Warwick, R.I.; Alhambra Const. is GC, Vision 3 Architects designer.

Perkins + Will designs living and learning center for MCPHS;
Payton Construction is project manager.

Gorman Mgmt. Trust holds groundbreaking for \$8 million Beaver Brook Village; convert former Dracut mill to 47 apartments.

Johnston and Sullivan of R.W. Holmes sells 311,000 s/f Ashland Technology Ctr. to Calare Props. for Ashtech Realty for \$9.8m.

Griffin, Loeber, Griffin, Putprush of C&W sell 89,931 s/fin Boston for BPG Properties to Davis Companies for \$16.55 million.

RF Walsh & Kennedy Dev. JV to redevelop old Boston College High School in South End to condos; Bruner Cott & CBT archts.

Capozzoli's 47,000 s/f North Broadway Crossing in Salem, N.H. with Irving Oil & Pentucket Bank anchors to be premier retail site.

Comm'l. Defeasance structures \$10.9m transaction for Devcon

Enterprise's 114,449 s/f Berdon Plaza in Fairhaven, Mass.
Weirsman of Colonial Properties leases 16,000 s/f in West Haven,

Conn. to GIII Apparel Group for 420 Frontage Road, LLC.

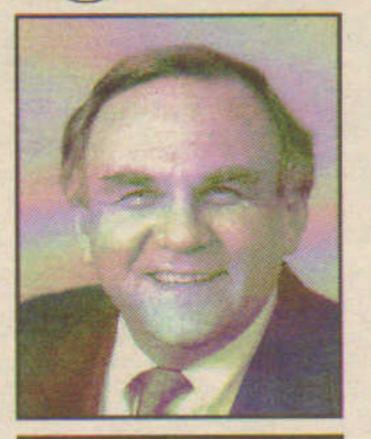
WP Realty acquires 167,000 s/f JFK Plaza, Waterville, Me. for \$8 million; anchored by Hannaford and L.L. Bean stores.

Rodman Real Estate sells 600,000 s/f mill buildings in Central Falls, R.I. to Urban Smart Growth of California for \$2.2 million.

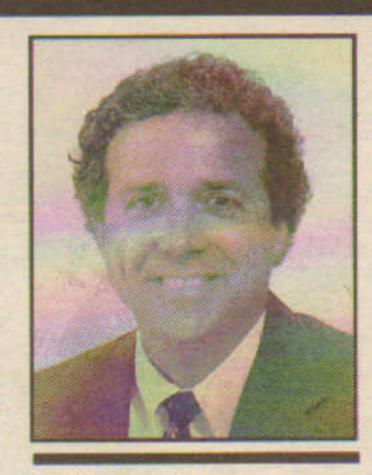
Blakely of T.R.B. & Assoc. sells 37,700 s/f Shoppes at Eastview in Vernon, Conn. for United Props. to Cardio Fit for \$1.5m.

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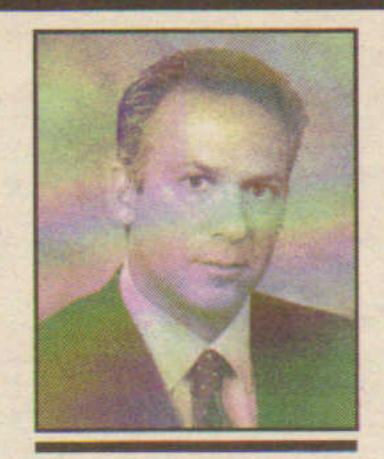
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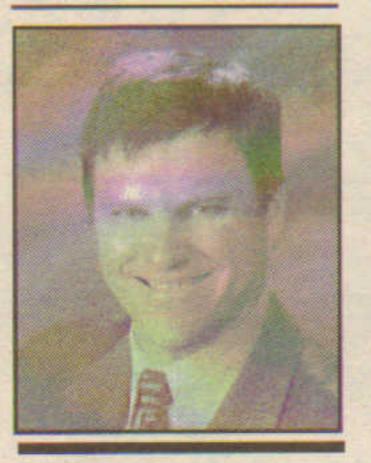
Rich Gallivan
RESTAURANT SITES



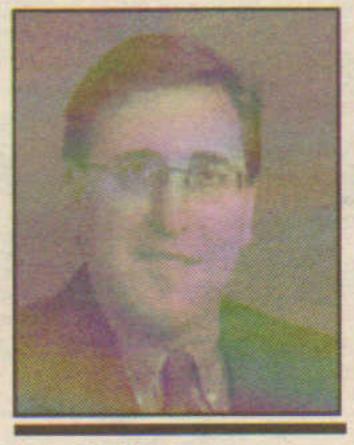
Larry Gottesdiener NORTHLAND INVESTMENT CORP.



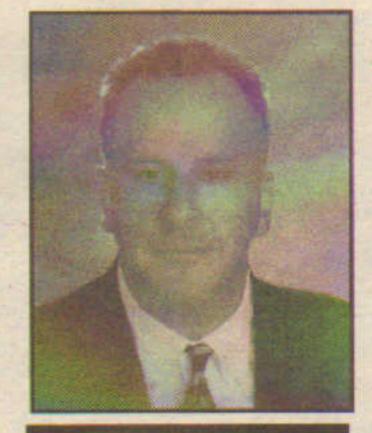
Joan Schneider SCHNEIDER & ASSOC.



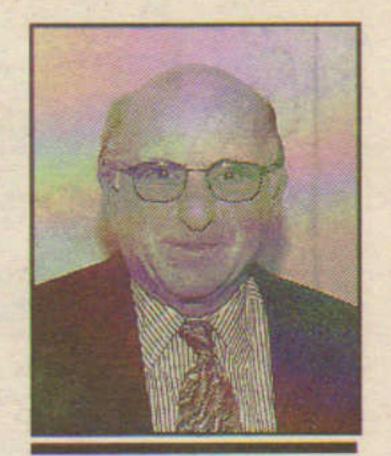
Thomas Sweeney RODMAN REAL ESTATE



Carl Valeri HAMILTON CO.



Vin Albanese PARAMOUNT PARTNERS



Paul Saperstein P.E. SAPERSTEIN



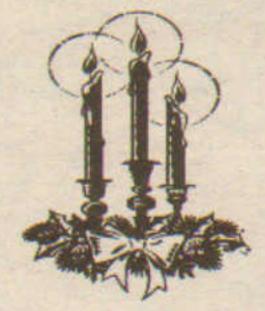
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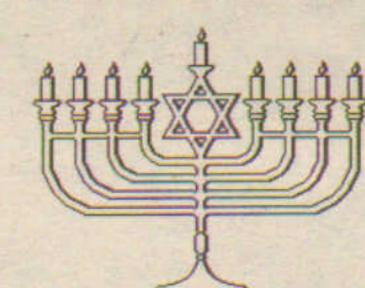
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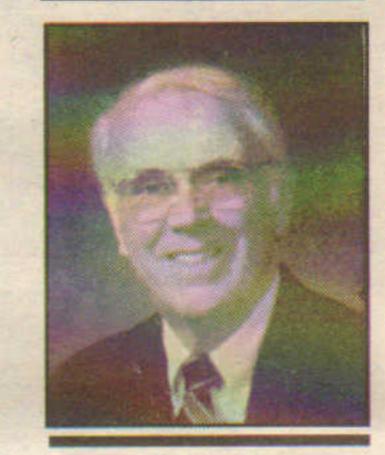
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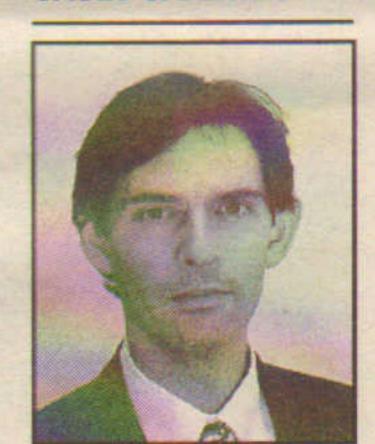
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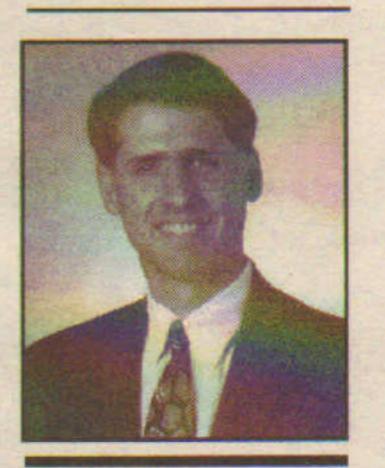
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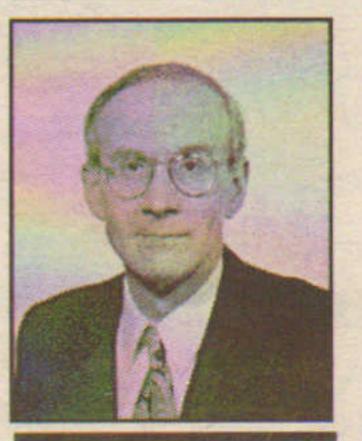
Richard Dennis
CASEY & DENNIS



Bradford Casler CASLER & CO.

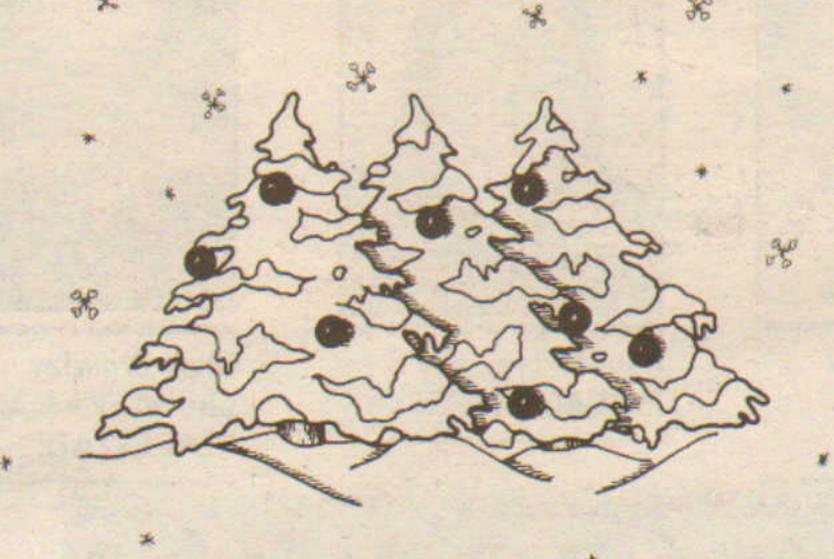


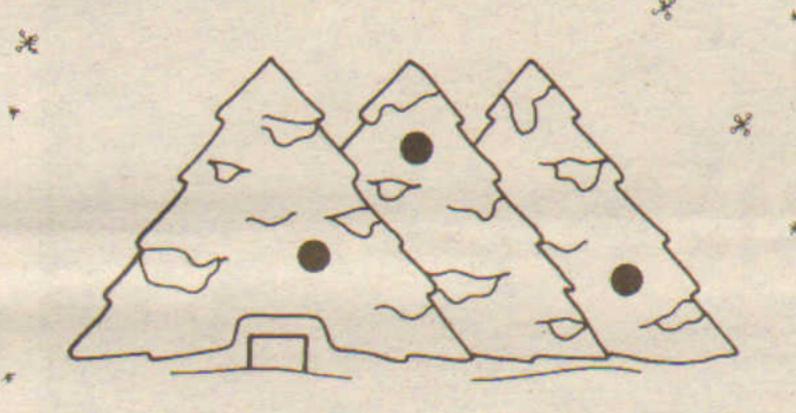
Jonathan Close NORDBLOM CO.

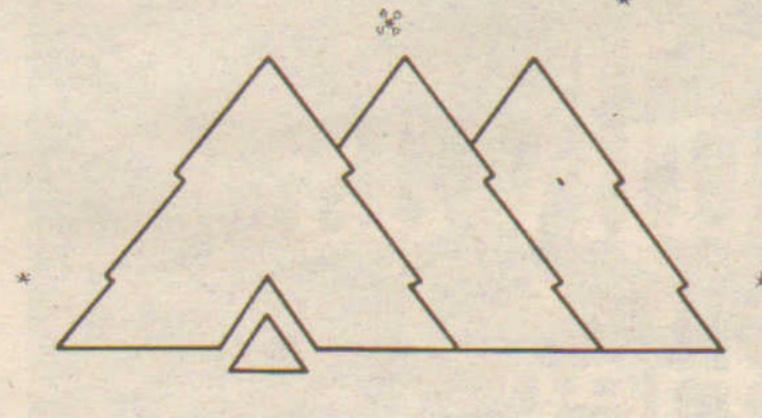


Peter Rioux MB MANAGEMENT

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June Fish junefish@ashworthmortgage.com

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www.ashworthmortgage.com

Dick Ashworth

dickashworth@ashworthmortgage.com

## March

Griffin, Loeber, Griffin, Putprush and Plunkett of Cushman & Wakefield sell 126,419 s/f offices in Quincy for Taurus & Greenstreet.

Fallon, Foster, Donovan of Trammell Crow lease 40,250 s/f offices in Holliston with Sacher of Parsons to Harvard Bioscience.

Cahill, Nelson and Dillon of CB Richard Ellis sell 20,000 s/f light ind. bldg. in Norwalk to L&W Holdings for \$2.1 million.

Pro Con completes Winnacunnet H.S. 110,000 s/f music wing addition designed by Frank Marinace; part of \$26.8 million project.

North Branch tops off \$18.4m Tuck Mall Residence Hall at Dartmouth College; 70,000 s/f architect Atkin, Olshin, Lawson-Bell.

Brady Sullivan purchases 192 unit Laurel Ridge and Maxwell Pond condos in Manchester, N.H., for \$9.6 million.

Richards Barry Joyce leases 110,323 s/f for Brookfield Props. at 75 State St., Boston, to Sovereign Bank with Trammell Crow.

Coakley of Parsons leases 30,493 s/f with New Dover for RAM Mgmt. to Cascade Promotional Corp. in Marlborough, Mass.

Fremont Inv. & Loan provides \$131m for RADCO's acquisition of Longwood Towers, 277 units, Brookline; Meredith & Grew broker.

Petz and McKenna of CBRE/Melody arranged \$35m for Core

Inv.'s buy of 136 unit The Reserve at Marina Bay in Quincy.

Ashworth Mortgage places \$7.565m for Dick's Sporting Goods'
52,900 s/f store in Westgate Mall, Brockton.

Riekstins of Q10/N.E. Realty arranges \$7.75m with Liberty Capital for 94,145 s/f retail and office sites in Portland and Hampton.

Connolly, Lemire, Grean of CBRE/NE sell 234,268 s/f ind. bldg.in Methuen for Atlantic Tambone & CICNA to AEW Capital for \$18.35m.

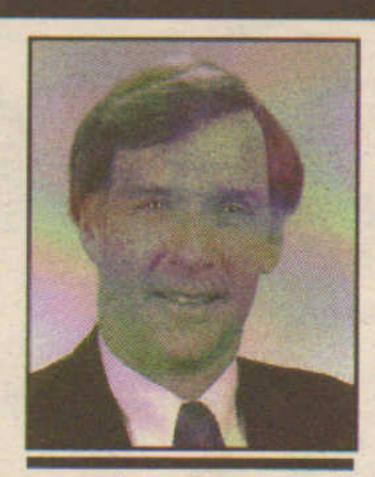
STAG Capital acquires 131,000 s/f mfg./whse. site in Brandon, Vt., for \$10m; Trammell Crow and Rockwood Realty co-broker.

## (ar)

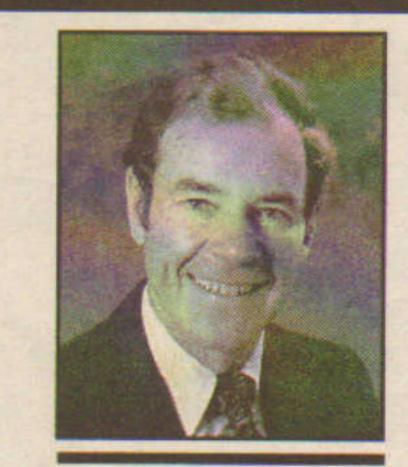
## annual review '06



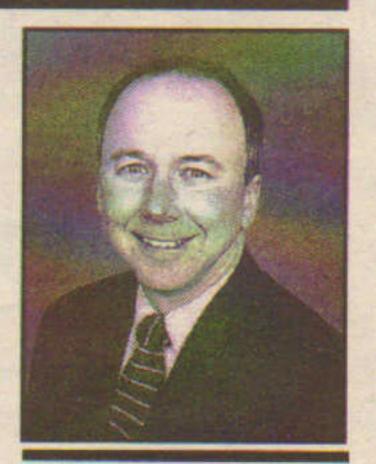
Greg Klemmer KLEMMER ASSOC.



Ron Dion R.M. BRADLEY



Roger Nordblom NORDBLOM CO.



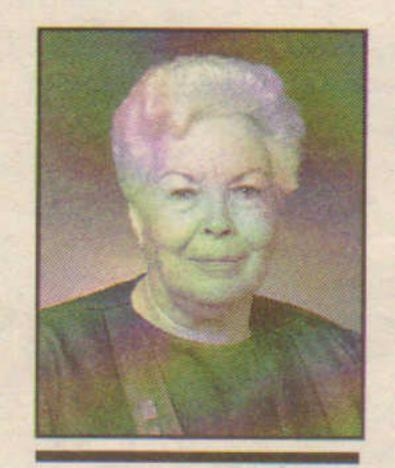
Mark Tyburski ILS ADVISORY GROUP



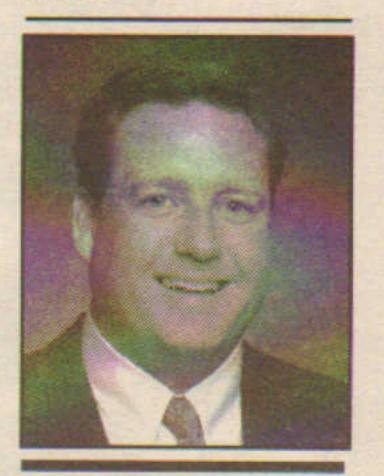
William Kelleher KELLEHER & SADOWSKY



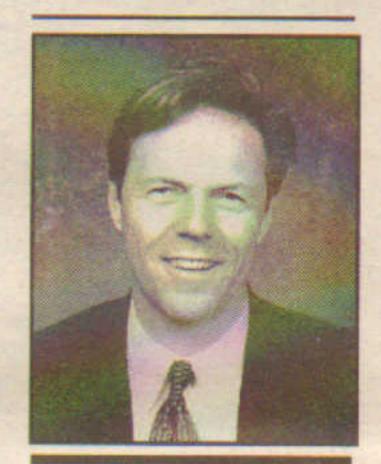
Rachel Roginsky
PINNACLE ADVISORS



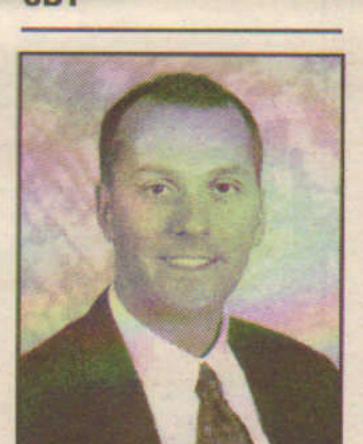
Mary Crowley
CROWLEY • MARQUIS
REAL ESTATE



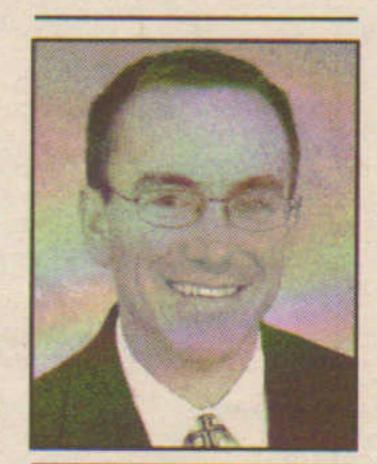
Dean Dolben THE DOLBEN CO.



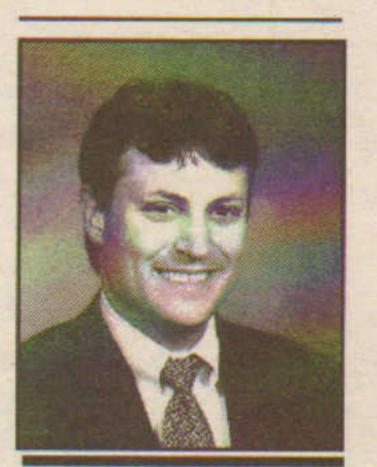
Robert Brown



Paul Natalizio
CORNERSTONE RLTY.



Thomas McNulty RI BUILDERS ASSN.



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The Park at I-95, Canton, MA 84,000 Square Foot Flex Building \$11,000,000

Union Station, Braintree, MA
304-unit Residential Condominium Development
\$28,000,000

Shaw's Plaza, Carver, MA 87,013 Square Foot Retail Center \$21,000,000

The Corporate Center, Westboro, MA 57,542 Square Foot Office Building \$7,550,000

Pondview Village, Stoughton MA 79-Home Residential Development \$12,880,000

Harbor Place, Lynn, MA 47,547 Square Foot Retail Center \$7,500,000

Staples Plaza, Brockton, MA 59,900 Square Foot Retail Center \$7,000,000

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## March

Hutter completes \$4.5m Exeter Hospital, Portsmouth, café designed by JSA; part of 27,000 s/f expansion.

Colantonio begins Parker & McCarthy Middle School's projects in Chelmsford; Flansburgh archt., Turner project manager.

Lavallee/Brensinger Archts. designs \$25m ambulatory expansion at St. Joseph's Hospital, Nashua; Harvey construction manager.

Antares Inv. purchases 396 units (2 sites) from Mill Mgmt. in Greenwich for \$223m; Rockwood Realty sole broker.

TA Assoc. sells 3 bldgs. in Prospect Hill Pk., Waltham, to Broadway Ptrs. for \$62.3m; Cushman & Wakefield brokers 475,439 s/f.

Christie of Hunneman sells 68 units in Lynn for Surfside and Lenihan to Hearn for \$8.2 million.

Burgess Props. and Stubblebine Co. cobroker 56,000 s/f industrial site sale in Tewksbury to 550 Boston Ave., for \$1.9 million.

D'Angelo of Quinn Assoc. sells three retail/office sites in Hanover, Mass., for Williamsburg Co.; 134,601 s/f for \$20 million.

Coastal Partners opens 85,000 s/f phase 2 of Taunton Crossing with TJ Maxx, Michael's, Pier One Imports and Office Depot.

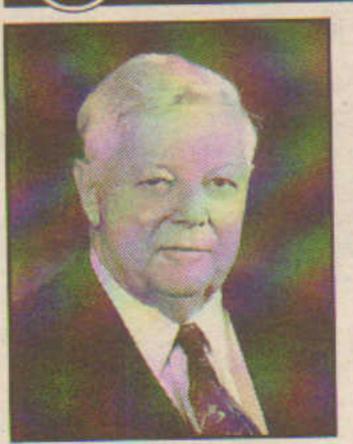
Charter Realty and SCA Commercial lease 115,000 s/f to Stew Leonard's at Newington Fair Plaza; third store in Connecticut. Grogan of GVA Williams brokers \$4.275m sale of 8,760 s/f office/

retail bldg. in New Canaan for JKZ Assoc. to 106 Main St. Ptrs. Smith, Daume, Jamieson, McDonough of Spaulding & Slye sell 40

Broad St., Boston, for Prudential R.E. to Transwestern for \$50m. Beal and Cornerstone R.E. sell 131,547 s/f 300 Third St., Cambridge, to Alexandria for \$72.7m; Cushman & Wakefield broker.

Brown of Campanelli subleases 12,000 s/f at Weymouth Woods with Conrad Group and CBRE/NE to Cubellis Associates.

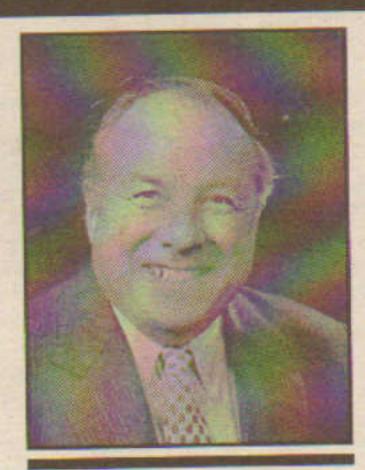
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**Carl Barron PUTNAM FURNITURE** 

Bill McLaughlin

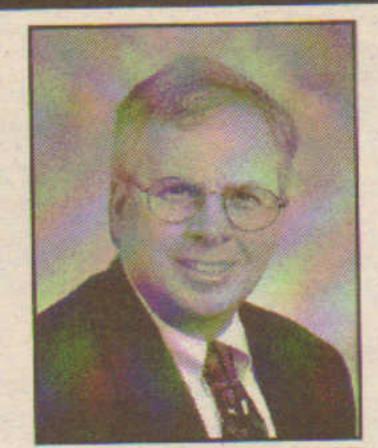
**AVALON BAY** 



**Edward Heberger CBREINEW ENGLAND** 

**Ron Druker** 

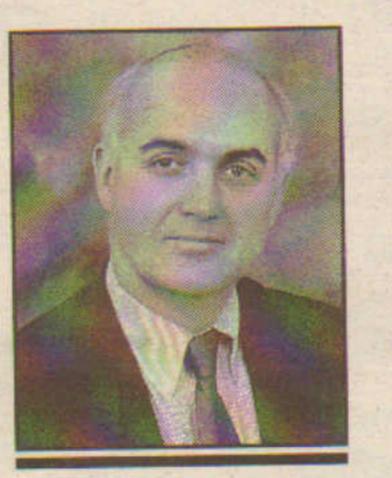
THE DRUKER CO.



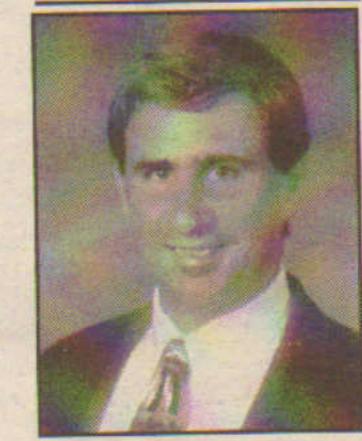
William Broache VHB



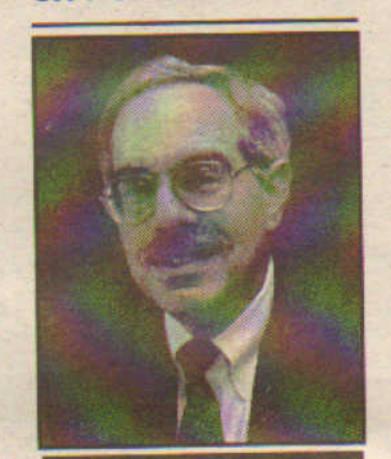
**Dan Palmier** POTOMAC REALTY CAPITAL



**Emmet Logue** HUNNEMAN



Joe Yunits Jr. CITY OF BROCKTON



Alan Fishman **FISHMAN REALTY** 



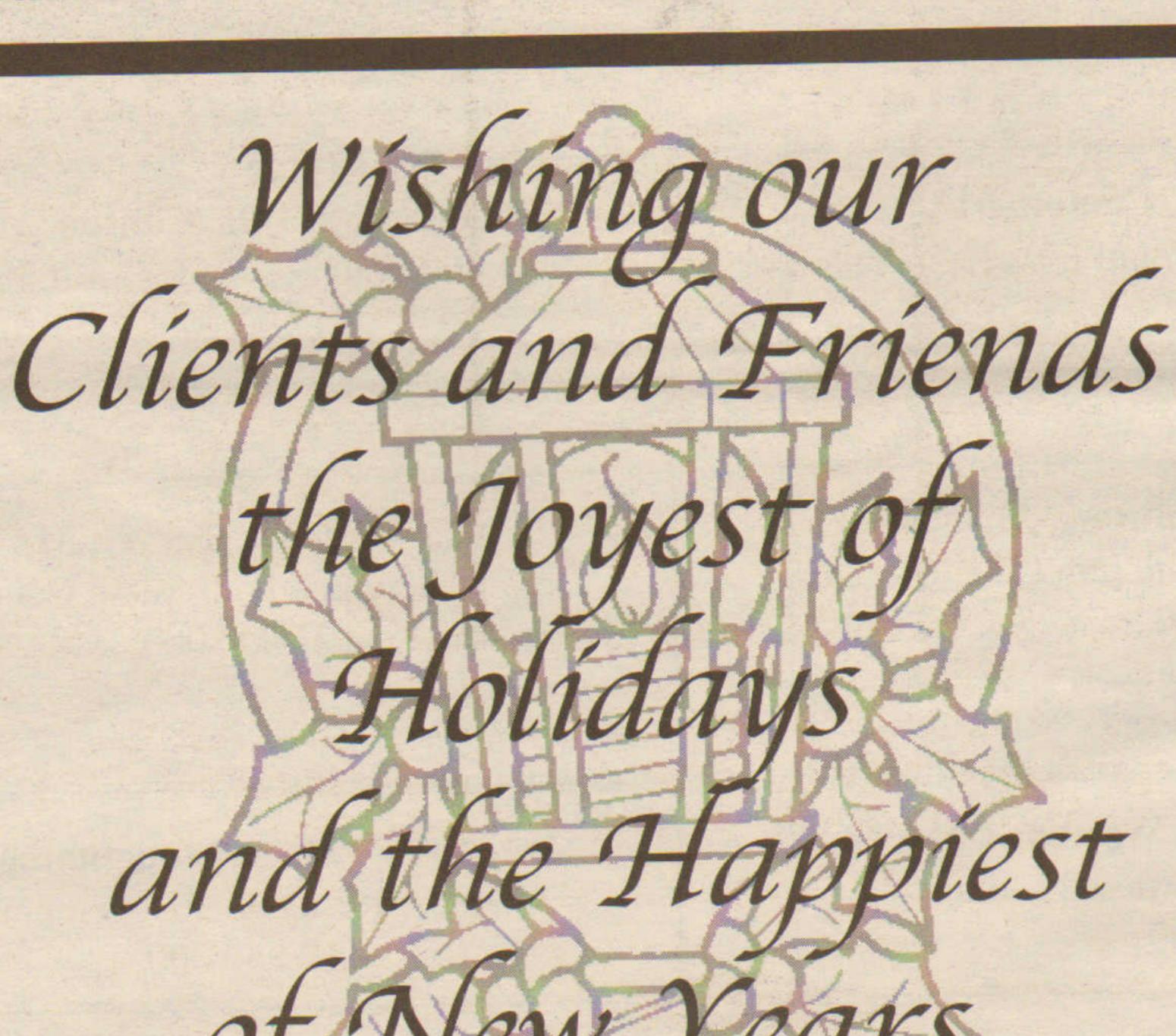
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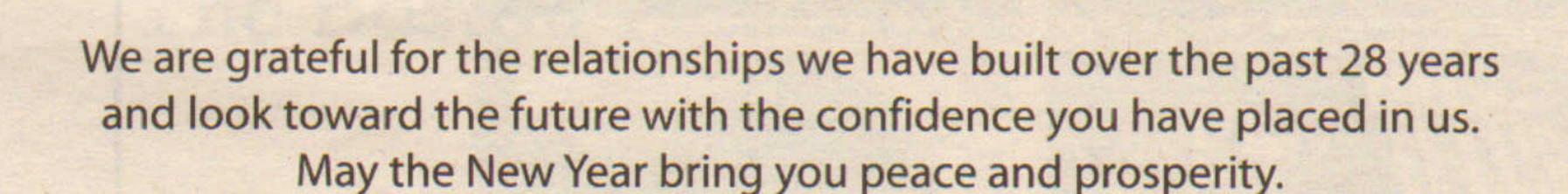
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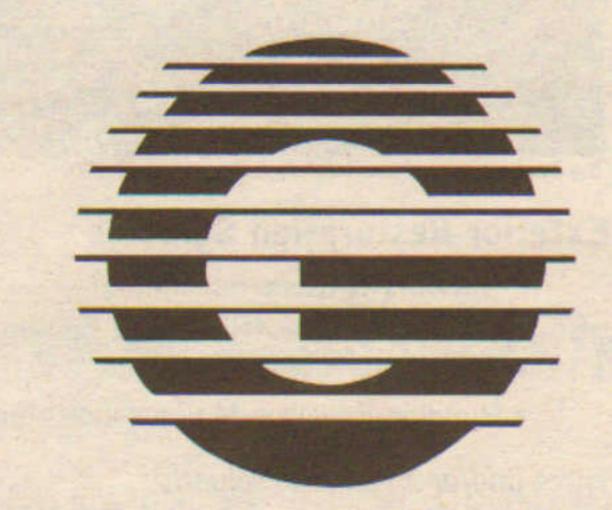
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## April

Campanelli Cos. leases 136,503 s/f in Norwood's Upland Woods with Fallon and Teague of Trammell Crow to Aspect Medical Systems.

Northland Development's \$160m Hartford 21 to include offices, retail, residential, restaurants; Turner GC, CBT project architect.

Benenson Capital Ptrs. to complete \$15m transformation of 1600 Summer St., Stamford; Perkins Eastman does renovations.

Cobb Hill/Pro Con joint venture builds 102,000 s/f \$21m Capital Commons mixed use in Concord, N.H.; H.L. Turner owner's rep. Sullivan of R.W. Holmes leases 67,331 s/f Marlborough offices to Sungard Availability Services with Julien Studley's Gordon.

Northbridge Cos. developing \$18m Annandale on the River in Litchfield, N.H.; McKenna Builders GC, Sovereign Bank financing. Barrack and Gould of Spaulding & Slye lease 55,000 s/f at One Post Office Sq. from Equity Office for Jones Lang LaSalle's Boston offices.

Apartment Realty Advisors brokers deals for Avalon Bay; sells 162 Hull units to Cornerstone for \$34.6m, buys 62 Cohasset acres.

Boyle and Solem of Trammell Crow lease 70,000 s/f at Bay Colony with Cushman & Wakefield for Beacon Capital to United Health.

O'Donnell of Fantini & Gorga arranges \$10.69m for White Dev.'s 112 Cordis Mills Apts. in Millbury with Fannie Mae.

Harwood & Catanzaro of CBRE/Melody arrange \$20.6m with Bear Stearns for Sun Realty's 107,000 s/f Black Rock S.C. in Fairfield.

Ashworth Mortgage places \$150.8m for Equity Industrial Ptrs.' Portfolio III's several national industrial buildings.

Dacon completes 74,000 s/f addition at DePuy Orthopaedics' HQ in Raynham Commerce Center.

Struever, Brothers, Eccles & Rouse plans \$333m American Locomotive Works redevelopment in Providence; DBVW architect.

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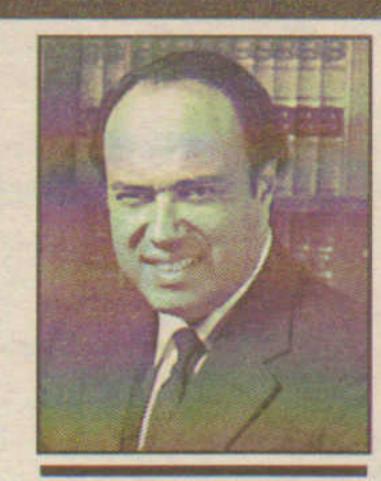
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Jay Dacey INTEGRATED BUILDERS

Webster Collins

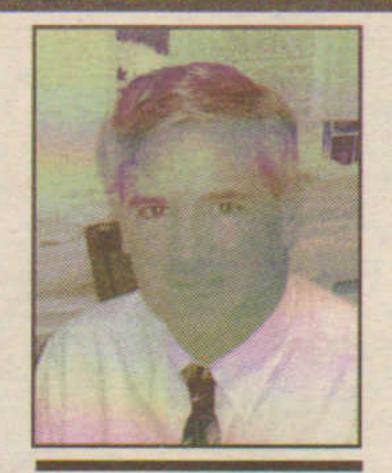
**CBREINEW ENGLAND** 



Saul Feldman FELDMAN LAW OFFICES

Jim Goldenberg

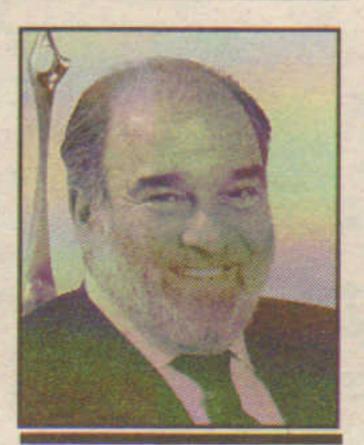
**CATHARTES PRIVATE** 



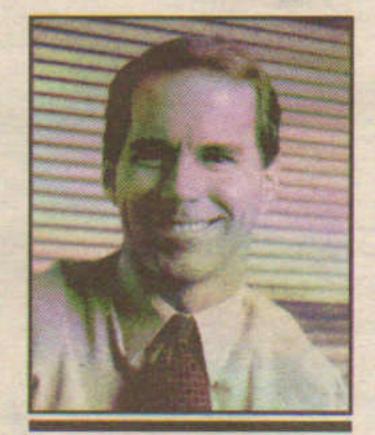
David O'Sullivan
O'SULLIVAN
ARCHITECTS



Marlen Aron
INVESTMENT
PROP. SPECIALISTS



Gerald Fineberg FINEBERG COS.



Bryce Blair AVALON BAY

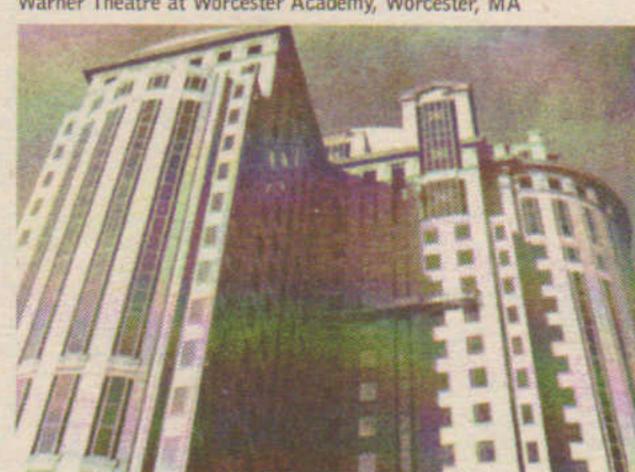
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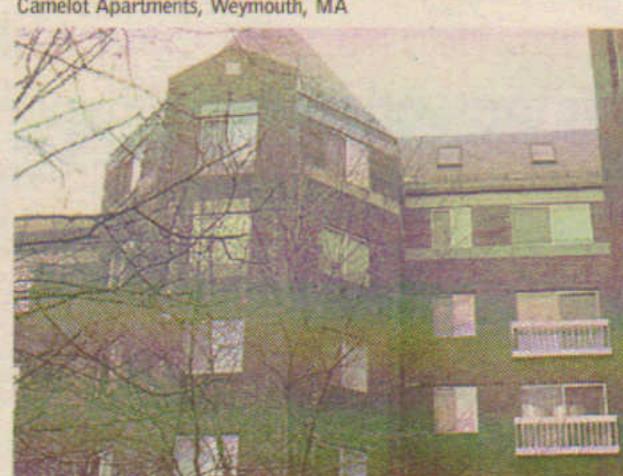
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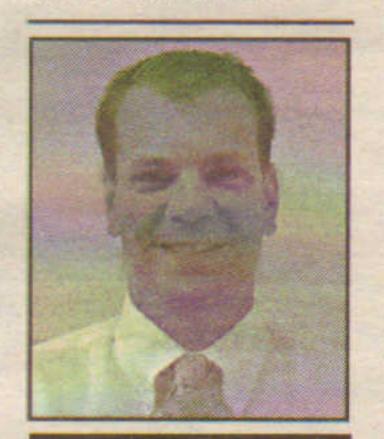


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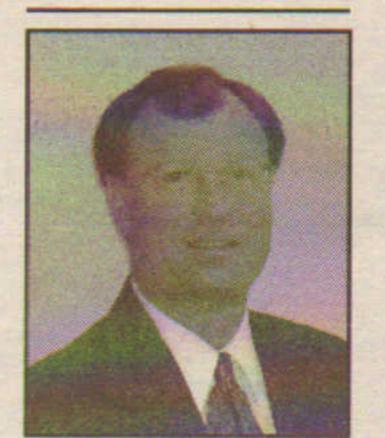
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Timothy Mitchell • James Moore • Diane Mazzatto • John McCarthy • Kyle Kirousis • Mathew Santos • Leah Cremonini

Matthew Pullen • Meagan Williams • Jonathan Freni • Tim Howe • Sandy Harotunian • Kathy Olson • Susan Barone • Cristina Sanchez

## April

Cassum and Benedict of Holliday Fenoglio Fowler close \$22.7m sale of 105,982 s/f offices in Boston for New Congress to Brickman R.E.

O'Connor Constructors named to renovate Logan Airport Terminal B by Massport; DMJM Harris design for \$8.2m project.

O'Brien Properties leases 31,000 s/f at Hopkinton Industrial Park for Jelric Realty Trust to three tenants.

Dunne, Bardsley and Mirin of CBRE sell 219,216 s/f Washington Plaza, Stamford, to Diamond Properties for \$19 million.

O'Connell Hospitality brokers sale of Ferncroft Country Club, Danvers, for \$13m for WPH-Boston to Affinity Golf Management.

Haley & Aldrich honored by ACEC Mass. for Dickinson's Crossing at Walker's Brook \$90m lifestyle retail center in Reading.

Condyne and Greenstreet Capital break ground in Taunton for 137,697 s/f office/warehouse; Curtis designs \$6.8m commerce center.

Beal Cos. and Rockwood Capital acquire 676,440 s/f Kendall Sq. mixed-use from Robert Cos. and Lincoln Property Co. for \$210.5m. Giunta and Nugent of CBRE/NE sell 135,360 s/f Andover offices for

Dynamics Research to Direct Invest for \$20.33 million.

Potomac Realty Capital funds \$11.25m for Sterling Golf Club & Wentworth Hills Golf and County Club in Sterling, Mass.

CBRE/NE brokers \$47.3m sale of 194,351 s/f and 181,735 s/f shopping centers to Cedars S.C. for WP Realty.

Cushman & Wakefield handles \$32.6m sale of 112,739 s/f on School St., Boston for LPC Realty to Anglo Irish Bank.

KGI Properties develops \$70m 500,000 s/f Scarborough Gallery with 220,000 s/f Wal\*Mart Supercenter & 170,000 s/f Lowe's.

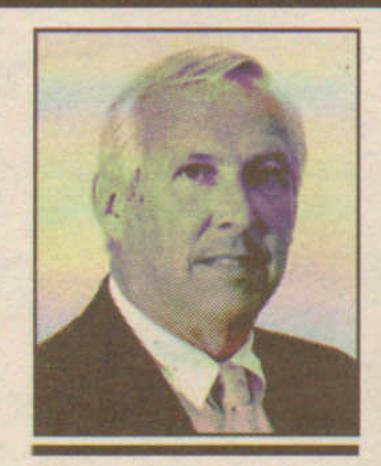
Fantini & Gorga arranges \$13.5m refinancing for Druker Co.'s 120,000+ s/f The Corner plus, 2,400 seat Orpheum Theatre.

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## annual review '06



Charles Francis
CBREINEW ENGLAND



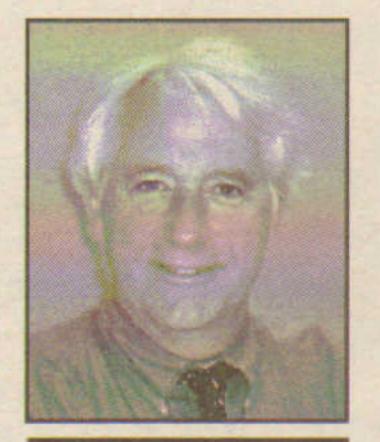
Robert Lemons
KEYPOINT PARTNERS



Allison Chandonnet CITIZENS BANK



Deborah Cox TRUMBULL, CT. EDC



John Fuller PERKINS + WILL



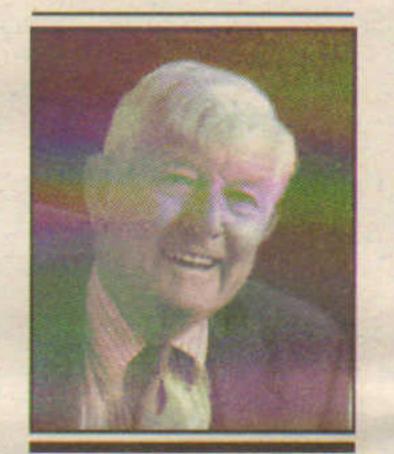
Steve Bolognese
INTERNATIONAL
MASONRY INSTITUTE



Chuck Hurd DANIEL J. FLYNN



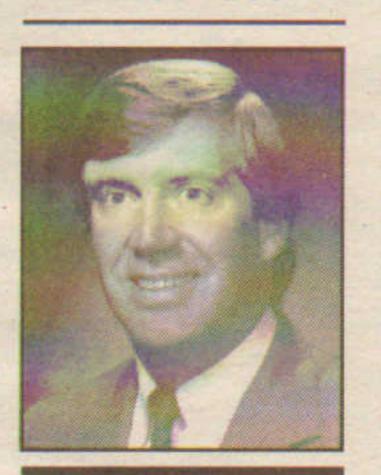
Robert Nickerson NICKERSON FINANCIAL



Jack Conway JACK CONWAY & CO.



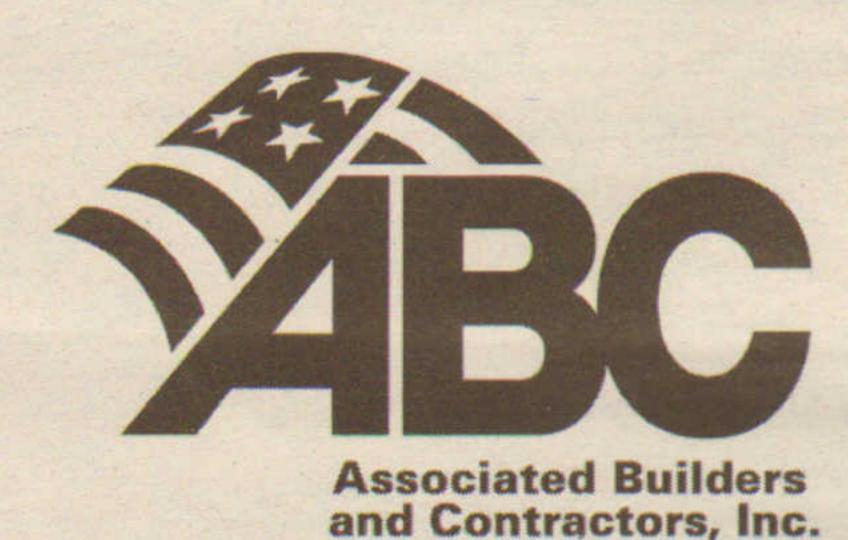
William Hassett
THE NELSON COS.



Richard Jumpp JUMPP COMPANY



Doug Munro SEAWATCH REALTY



Special thanks to our members for their support throughout 2006.
Seasons greetings and best wishes for a healthy and prosperous new year.



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Best Wishes For The Holidays

And A Happy New Year.

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## May

New Boston Dev. Ptrs. & Asian Community Dev. granted Big Dig Parcel 4 developer by Mass. Tpke. Auth.; plan 300 rental/owner units.

Griffin, Maher, Loeber and Putprush of C&W sell Saracen-Rockpoint Rte. 128 portfolio, \$140.2m, to Normandy & ING Clarion. Dolben Co. develops 332,406 s/f Summit Place apts. in Methuen for \$31.8m; Pro Con architect and construction manager.

Brady Sullivan purchases 56 unit Crosswoods Path Condos in Merrimack for \$7.168m; six year old N.H. community.

Coyle of CenterPoint Business Adv. sells the 9 room Old Cutter Inn, 32 acres, in East Burke, Vt. to Ginn Co. for \$1.185m.

KGI develops \$70m Scarborough Gallery; anchored by Wal\*Mart Supercenter and Lowe's; Porty•City Architecture designer.

Lashar, McKenzie and Leone of RBJ & Ptrs. lease 82,000 s/f for Realty Assoc. Fund at Southborough Office Pk. to Iron Mountain.

New England Dev., CC&F and Commonfund Realty plan 4.5m s/f mixed use Westwood Station at Mass. Rte. 128 commuter site.

Shair of M&J Assoc. brokers Dick's Sporting Goods' 52,900 s/f lease with Atlantic Props. at Rtes. 24 & 27 in Brockton.

Anglo Irish Bank provides \$180m for Beal Cos. & Rockwood Capital to buy One Kendall Sq., Cambridge, 675,000 s/f and parking. Fantini & Gorga arranges \$15.2m with Delaware Inv. for 165,000 s/f Vermont offices to Gateway Properties and Park Plaza Props.

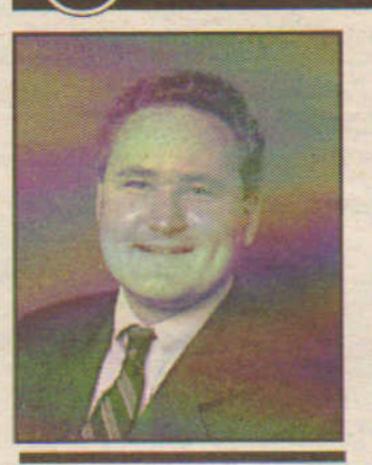
Ashworth Mortgage places \$4m for 94 unit Garden City Apts. in Cranston, R.I.; June Fish handles fixed rate permanent loan.

Nickerson Financial brokers \$4.89m on behalf of Midland Mgmt. for 31,000 s/f Fall River site occupied by Price Rite store.

Nordblom CORFAC leases 30,000 s/f for Yusen-Woburn R.E.T. to Business Interiors Floor Covering; Gilkie and Lovely brokers.

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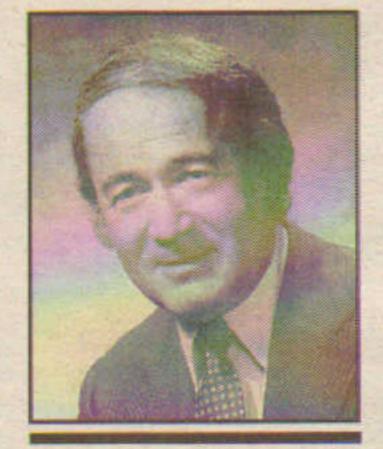
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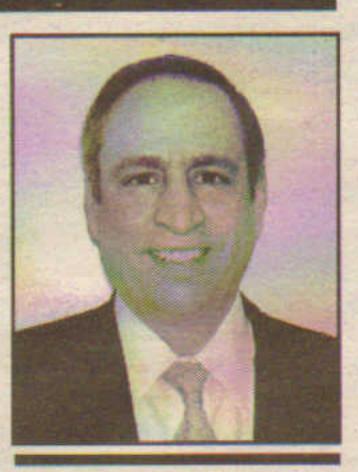
David Lane LANE, LANE & KELLY



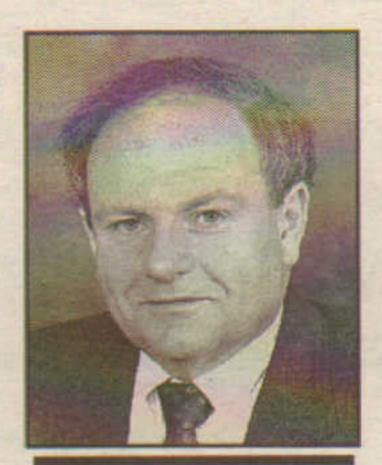
Gary Goodman GOODMAN PHOTOGRAPHY



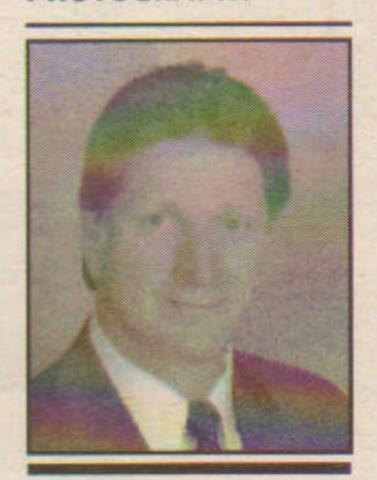
Franklin Simon
THE SIMON COS.



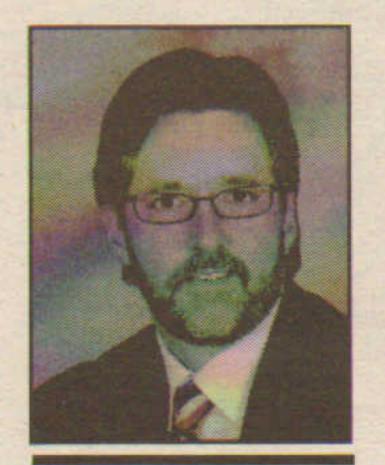
Phil Madonia COLANTONIO



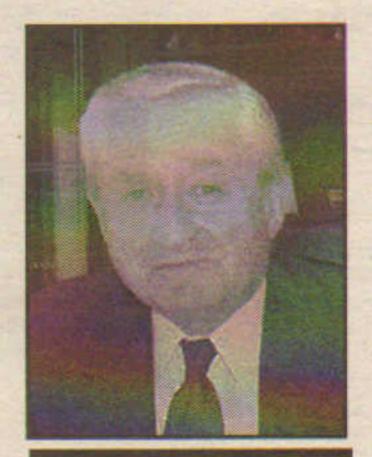
John Kline HUNNEMAN



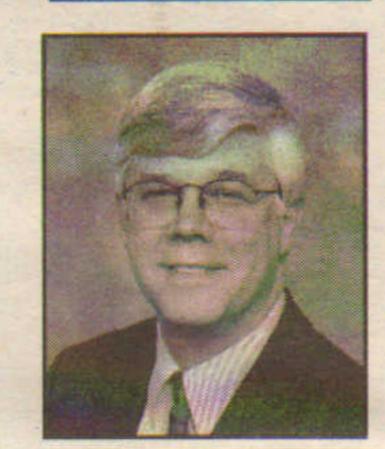
David Iannuccilli RE/MAX PROFESSIONALS



William Beckeman LINEAR RETAIL PROPERTIES



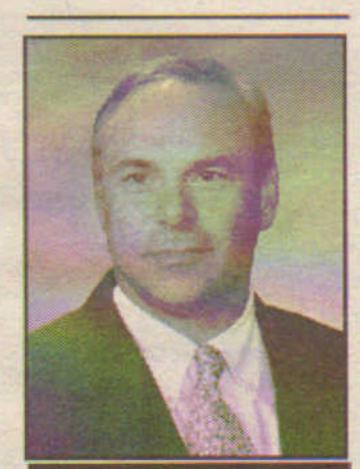
John King CIREES, INC.



Tim O'Donnell FANTINI & GORGA



Richard Fontaine FONTAINE R.E.



Austin Spinella MINCO CORP.



Jonathan Kay THE KAY COS.

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## May

Witten and Nolletti of Marcus & Millichap sell 179 units in Middletown, R.I.; 19 bldgs. purchased by Middletown Tarragon for \$29.65m.

O'Briens of East Coast R.T. broker \$20.25m nine building sale with Haley for Lafayette Realty & Peabody Block Realty to RCG. Chozick and Boye of Chozick Realty sell 64 New Britain apts. for Conn. New Britain to INGUS Students for \$5.15 million.

Regazzini of Combined Props. renews 22,000 s/f lease in Malden with Richards Barry Joyce Ptrs. to Mystic Valley Elder Services.

McEvoy of Conrad Group sells 36,000 s/f Rockland industrial building for MSW Realty Trust to Fitzgerald for \$1.8m with C-21 Alliance. Shepley Bulfinch Richardson & Abbott designs \$430m Yale-New Haven Cancer Ctr.; Gyory, Watson, Aliber & Judge architects.

Walsh Bros. begins \$27m residence hall at Bridgewater State College; DiMella Shaffer design; KV Assoc. project manager.

Devaux of Parsons Comm'l. sells 144,000 s/f offices in Burlington for Aramantil to 77 South Bedford LLC for \$18.35 million.

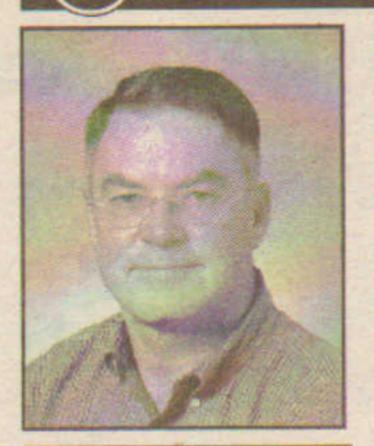
Butler, St. John, Sower & Byrne of CB Richard Ellis/NE sell 493 unit Arbor Glen in Providence for RIHMFC to Fairfield Residential McGill, Motley and Daniels of Spaulding & Slye broker 120,000

s/f Dept. of Public Health lease for Lawrence Ruben in Boston. Christie of Hunneman Comm'l. sells 40 unit Edgehill Apts. in Nahant for Spinney to Pass for \$3.25 million.

Shair of M&J and Boyarsky of DAB cobroker 30,000 s/f retail site in Braintree by Fienberg R.T. to C.S.S. for \$3.2m for storage. Strauss, Jordan and Kristol of Marcus & Millichap sell 65,365 s/f Manchester (N.H.) Run with Fini R.E. to Silberfien of Senterco.

Moylan, Angelone and Faraci of CBRE/NE sell 385,942 s/f Diamond Hill Plaza, Woonsocket, to WP Realty for \$23.52 million.

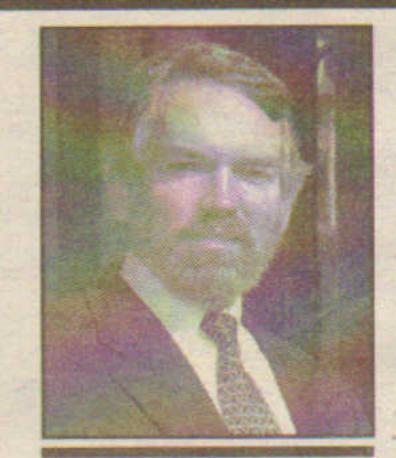
## annual review '06



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**Greg Anderson** NORDBLOM



Fred Mulligan CUTLER ASSOC.



**Charles Peck BROOKLINE BANK** 



**Tim Marsters** PERKINS + WILL



Joe Geller **GELLER DEVELLIS** 



**Richard Danais** DANAIS REALTY



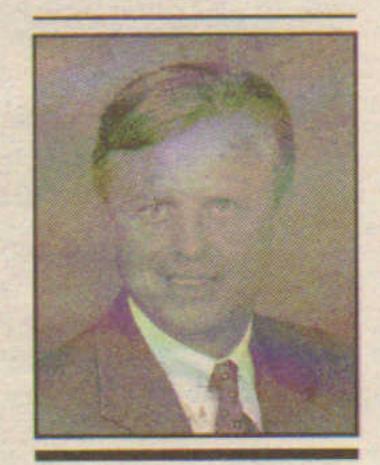
**Aubrey Cannuscio** LINEAR RETAIL PROPS.



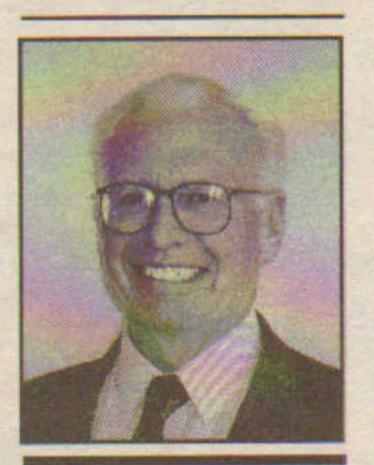
Ed O'Rourke **BOND BROS.** 



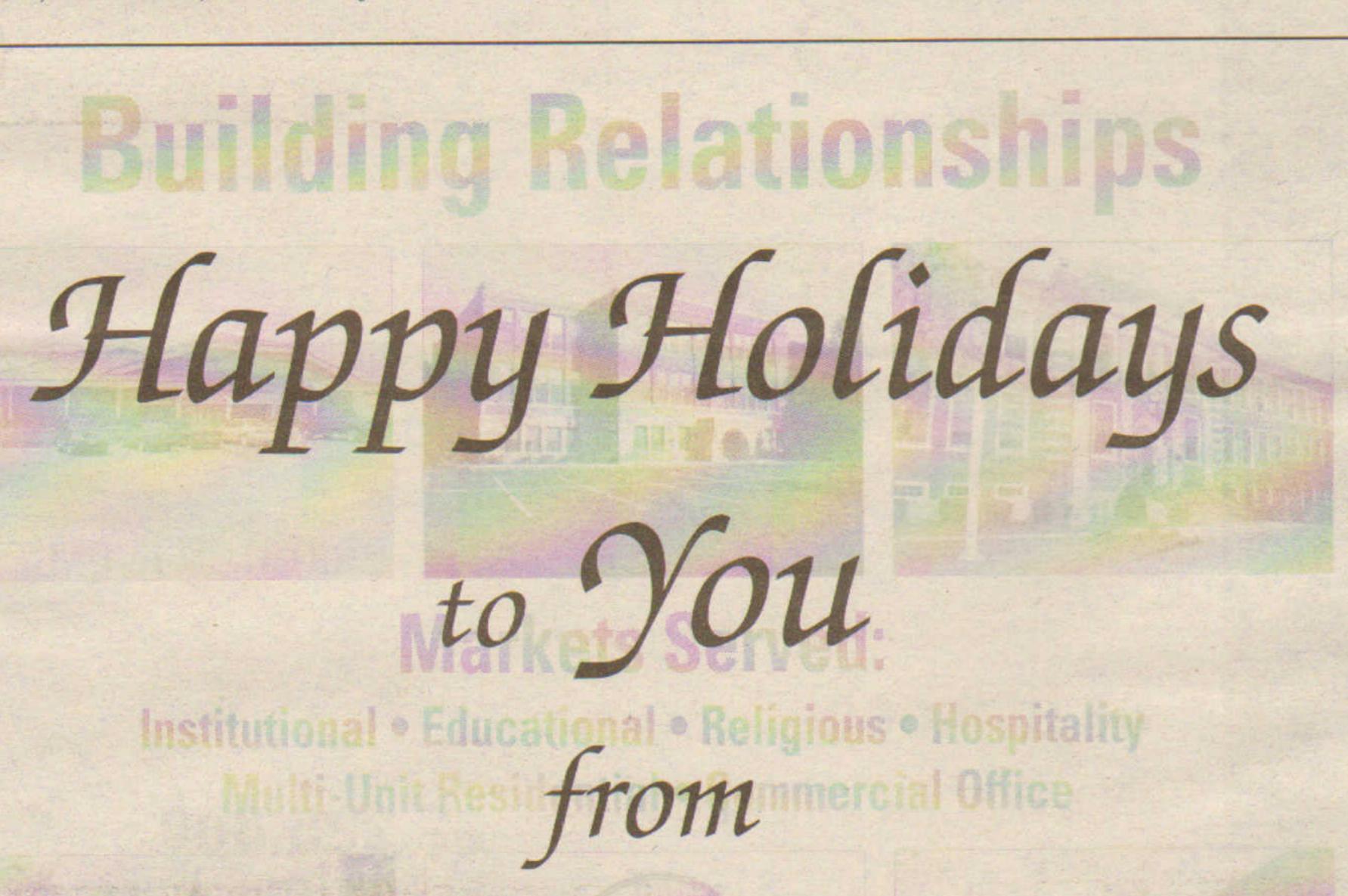
John Connor **VANTAGE BUILDERS** 



**Sam Thomas** SPERRY VAN NESS



**David Kirk** KIRK & CO.





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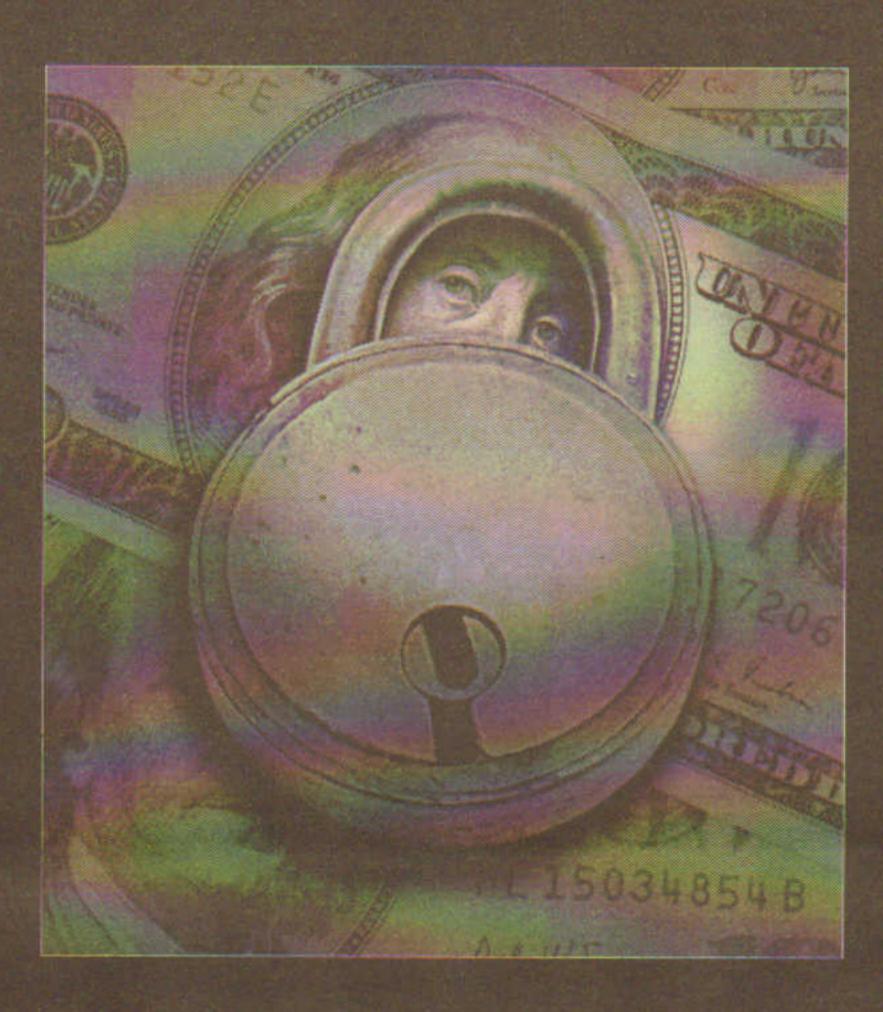
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## June

Teague, Johnson, Fahey and Kent of Trammell Crow negotiate 315,000 s/f lease extension for HRPT Properties to Tyco Healthcare.

Conrad, McCourt, McEvoy of Conrad sell 25,000 s/f Rockland building for Diven Properties to Robbie Howard Street for \$2.3m. Peabody Properties receives national recognition for Mishawum Park Apts., Charlestown, from Nat'l. Affordable Hsg. Mgmt. Assn.

GMAC Comm'l. Mortgage arranges \$25m financing for 96 unit Exeter Tower mixed units in Boston.

Harrison of J.L. Davis Realty sells three commercial properties in Burlington, Vt. for \$3.84 million.

Portser R.E. sells 2 manufactured housing communities for J.M. Kilmartin & Son and Medford Farms R.T. in N.H, for \$10.7 million. Cushman & Wakefield brokers \$5.2m sale of 47,040 s/f offices in Wilton, Conn. to Lights, Camera, Interaction!

Davis Marcus acquires second phase of Reservoir Woods, Waltham, 312,500 s/f, for \$24m; Elkus/Manfredi to design new office building. CBRE/NE leases 224,921 s/f industrial buildings to Eastern Bag and Draper Laboratory in Tewksbury and Wilmington, Mass.

Petz of CBRE/Melody arranges \$48.9m refinancing of 395,000 s/f Bristol Place power center in South Attleboro for Bristol Prop. Sentivany & Morcone place \$9m for Spring Glen Medical Center, 82,000 s/f, in Hamden, Conn.

J.M. Feeney arranges \$29 million for 304 unit Residences at Union Station in Braintree; 42 acre site.

Ashworth Mortgage places \$14.25 million for 289 units in Brookline, and Stoughton, Mass. and Cranston, R.I.

Fantini & Gorga places \$12.5m construction/permanent loan for 93,750 s/f offices at Hawthorne Medical Center, North Dartmouth.

## ar

## annual review '06



Deborah Haskell WINTHROP REAL ESTATE ADVISORS



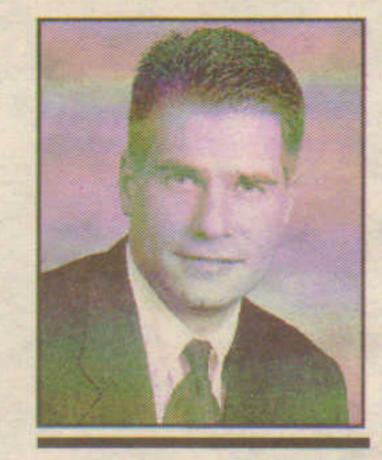
Scott Packard
ASSOCIATED
SUBS. OF MASS.



Ann Rendle NORTHEAST ASSN. OF REALTORS (MASS.)



Dana Brome HOLLIDAY FENOGLIO FOWLER, L.P.



Jonathan Boyar WATCH-ALL, INC



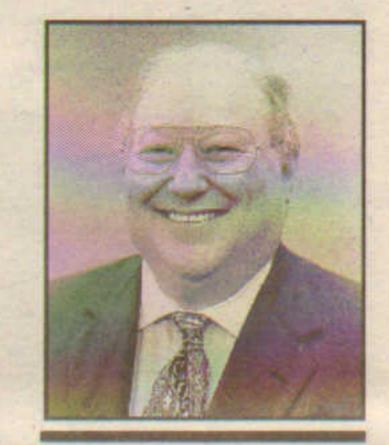
Lee Kennedy LEE KENNEDY CO.



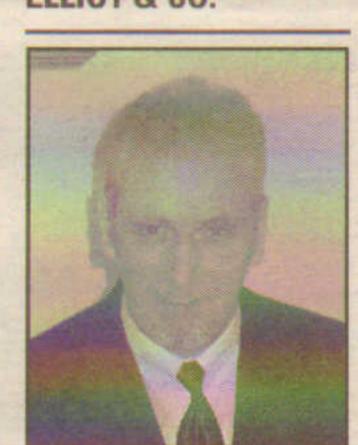
Wil Catlin BOSTON REALTY ADVISORS



Bill Lawler KEYPOINT PARTNERS



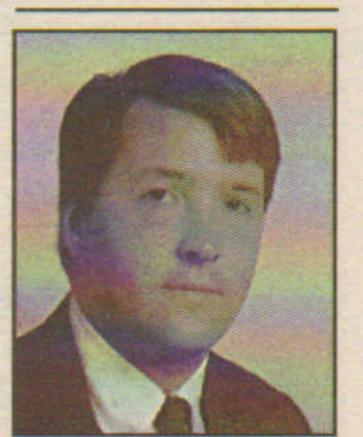
Elliot Ravech ELLIOT & CO.



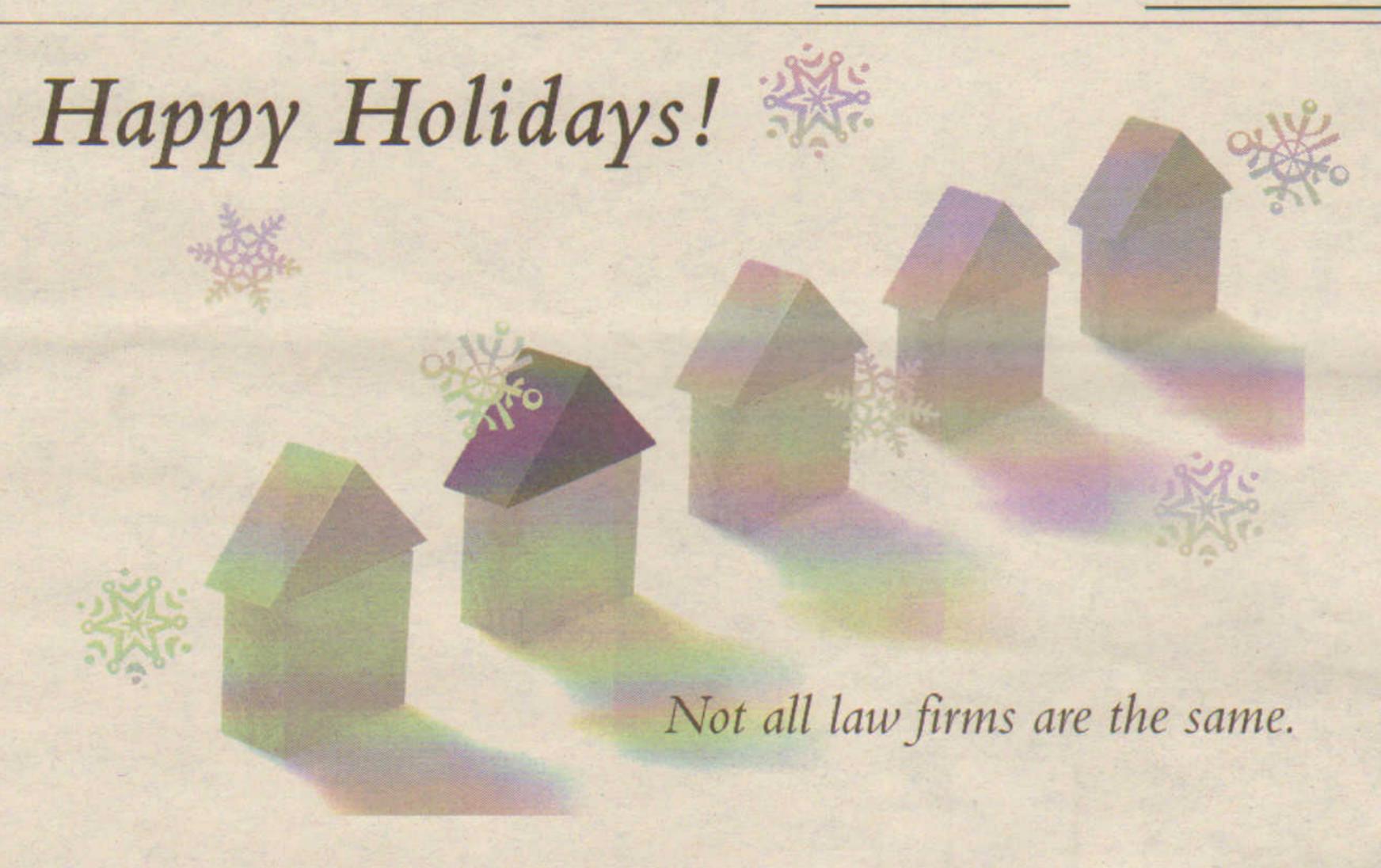
Ron DiPerri TFM ASSOCIATES



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Employees

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## June

Mack-Cali, JP Morgan and Gale Int'l. acquire 66,697 s/f offices in Andover, Bedford, Billerica for \$53.6 million.

Gould & Bekerian of Spaulding & Slye lease 43,000 s/f offices in Cambridge for Principal Global to Impac Medical, Mass. Teachers. Griffin, Maher, Loeber of Cushman & Wakefield sell 1.12m s/f offices for Jamestown to Tishman Speyer in Boston for \$514m.

Willett Partners purchases 26,900 s/f office/retail property in Greenwich, Ct. for \$23.4 million.

S/L/A/M Collaborative designs Eastern Conn. State Univ.'s new 178,000 s/f science and classroom bldg. In Willimantic.

Fallon Co. selects Elkus Manfredi to design 300,000 s/f retail space on Fan Pier; \$1b project includes offices, hotels, condos.

Waterstone Retail Dev. acquires 5 site retail portfolio in Newport, Littleton, Lancaster, Woodsville in N.H. for \$22m.

O'Connell Hospitality Group sells Newton & Randolph Holiday Inns, Ferncroft C.C., Danvers, 349 rooms, for \$32.65 million.

Dunne & Bassett of CB Richard Ellis broker \$59.3m sale of 319,789 s/f Danbury shopping center for Eagle Road Center LLC.

Koury of Spaulding & Slye sells 42,293 s/f Hannaford Plaza in Gardner, Mass. to GM Crimson LLC for \$8.2 million.

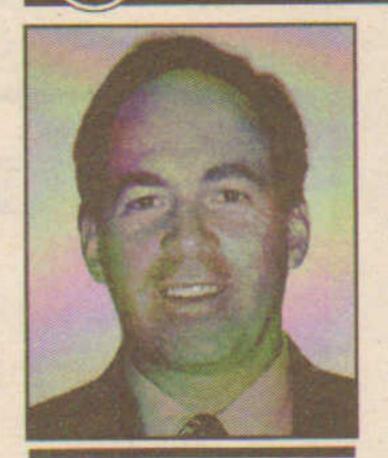
Brosler of IPS negotiates sale of 49,000 s/f former Westborough Mill to Eastport Mill for \$5.2 million.

Cushman & Wakefield handles \$31.4m sale of 217,261 s/f exec. park for INVESCO and Advance Realty to KBS Realty Advisors.

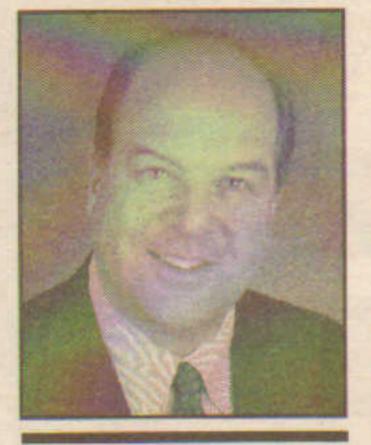
Nuvera Fuel cells leases 110,864 s/f at New Boston Fund's Rivertech Office Park in Billerica for mfg. and laboratory.

TIAA-CREF names Spaulding & Slye construction and property manager for 730,000 s/f 99 High St. office tower.

## annual review '06



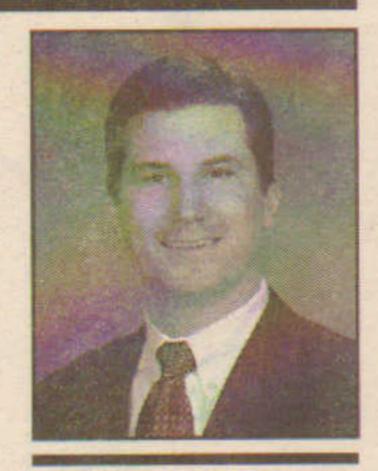
Ron Roth **CBREIMELODY** 



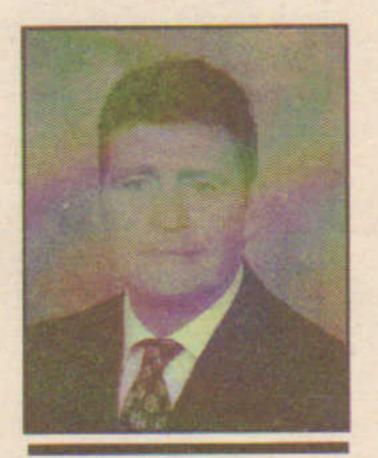
**Alex Dauria JONES LANG** LASALLE



**Kathy Spring EDWARD & KELCEY** 



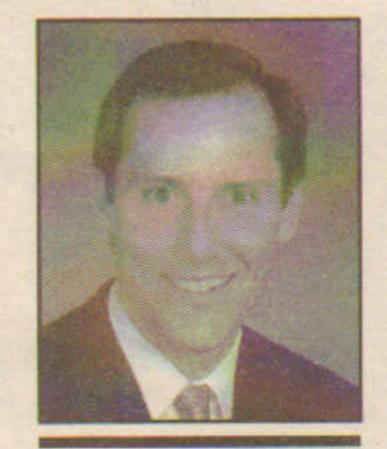
Jay Calnan J. CALNAN & ASSOC.



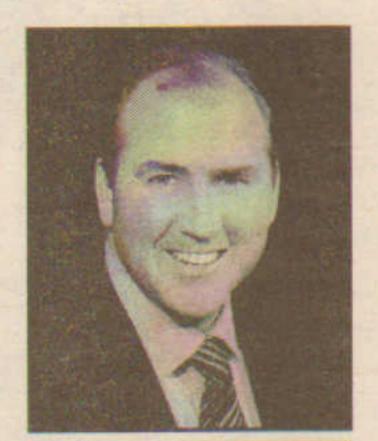
**Eamonn Healy** NORTHLAND



**Cathy Minnerly CUSHMAN &** WAKEFIELD



**Anthony Biette GRUBB & ELLIS** 



Sean Murphy

## real estate



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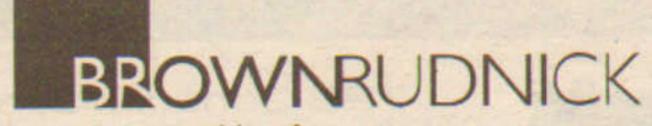
Revitalizing 380,000 square feet of the former landmark department store into premier retail and office space, this project also preserved a nationally registered historic structure. The redevelopment initiative also created a new home for the State's Capital Community College.

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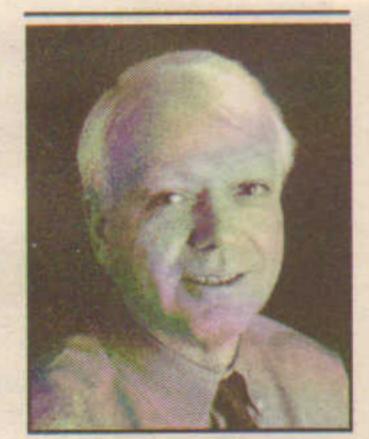


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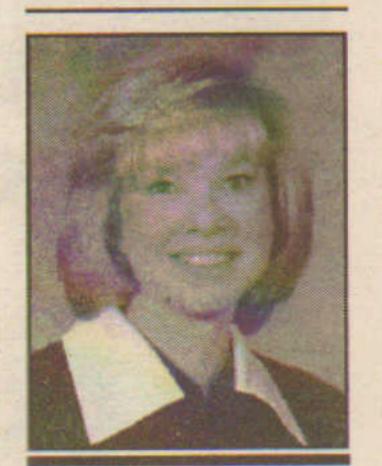
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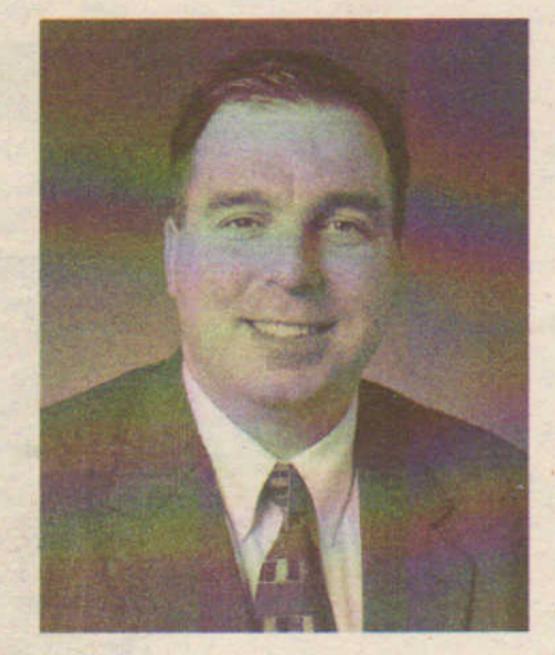
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## July

Tishman Speyer acquires 1.12 million s/f One Federal St. for \$514m from Jamestown of Atlanta; Cushman Wakefield seller's agent.

The Alevizos Group buys Wellesley Professional Bldg. From MB Management for \$10.3 million; CBRE reps seller of 35,000 s/f. Butler, St. John and Sower of CBRE/NE broker 482 unit Boulder Park,

Nashua, to Princeton Properties for \$54.35m.

Morris & Lee of O,R&L Commercial broker \$6.5 million retail sale of 24,250 s/f New Britain Office Max for Offspring LP.

Equity Residential breaks ground for 310 unit West End Boston Emerson Place; Turner CM; Elkus/Manfredi architect.

Klemmer Assoc. sells 169,000 s/f Salem, Mass. industrial site for Mainstream Dispositions for \$3 million.

Barnes of Sea Watch Realty sells 48,578 s/f Faunce Corner Exec. Center One, No. Dartmouth for Whelan Assoc. for \$9.7 million.

Hines and Dalton of Trammell Crow sell 186,000 s/f Reading offices for Walkers Brook to Nordic Properties for \$18.5 million.

Q10/New England Realty Resources places \$54.5m for 960,791 s/f ind./flex in Norcross and Marietta, Ga. to Northwoods Investors.

J.M. Feeney arranges \$16.192m for Canton mixed use facility: 54 luxury condos and 27,000 s/f office condos.

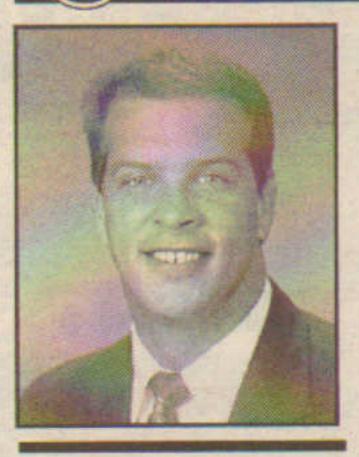
Ashworth Mortgage places \$4.5 million for 95-unit apartment complex in Sarasota, Fla.; non-recourse fixed rate, interest only.

Koury of Spaulding & Slye negotiates \$18.28m sale of 84,482 s/f Taunton Crossing for Taunton Land Dev. to RREEF.

Feiner of MG Commercial sells 88 room Holiday Inn Express Hotel & Suites, Woonsocket, with Newmark Advisory Group for \$7m.

Amper and Sweeney of Rodman R.E. lease 42,464 s/f to Citizens Bank for Woods R.E. in Warwick, R.I.

## annual review '06



John Jackman JACKMAN COMMERCIAL

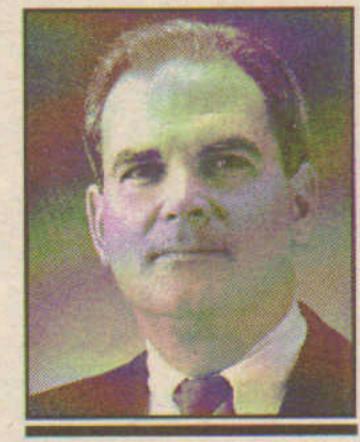
**Stanley Hurwitz** 

**PUBLIC RELATIONS** 

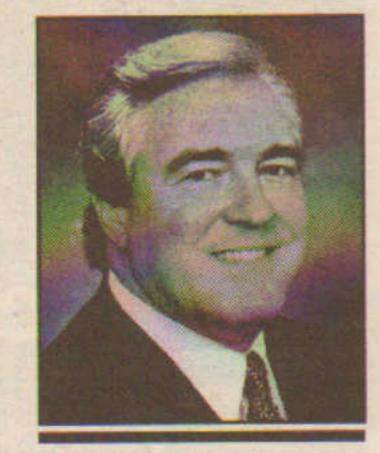
HURWITZ



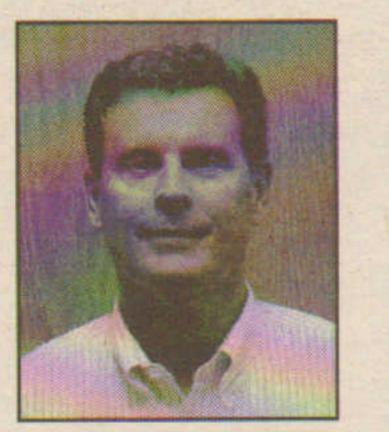
Tom Fini **FINI REAL ESTATE GROUP** 



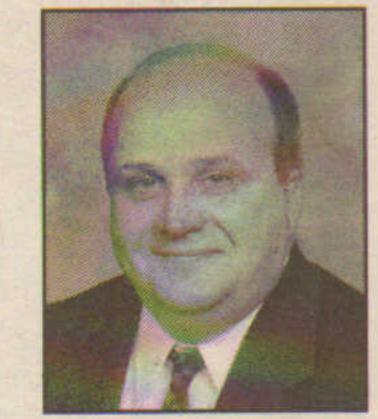
**Tom Worth** CALCAGNI COMM'L.



Jim Pereira **MARTINI NORTHERN** 



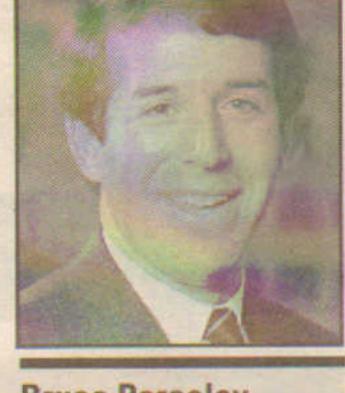
**Burt Shell NUCOR BUILDING** SYSTEMS



Wayne Clough **FANTINI & GORGA** 



**Bruce Percelay** 



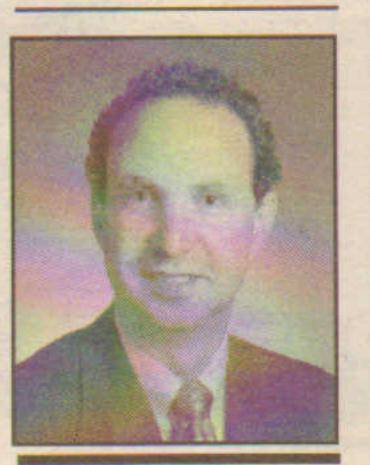
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R.J. Kelly and CBRE/N.E. sell three Andover/Wilmington office bldgs., 314,613 s/f, to Essex River Ventures for \$28.4 million.

MB Management sells 172 unit Highland House & 107 unit Liberty Place, Randolph, to Home Properties for \$32.6 million.

Linear Retail purchases 29,000 s/f 75 Newbury St., Danvers, from GFY Realty for \$6.02 million.

Schubert and Tessler of Meridian Capital Group negotiate \$6.5m financing for 152 unit Vernon (Conn.) Apartments.

Lee Kennedy Co. begins construction on \$50m 280 unit Neponset Landing for Conroy Development in Quincy; Architectural Team.

96,000 s/f MITRE Center, Bedford, earns LEED-NC Silver Certificate; Stubbins archt., Spaulding & Slye developer.

Consigli Construction breaks ground on \$14m residence hall at Clark University, Worcester; Chan Krieger designs 72,000 s/f.

Behringer Harvard acquires 226,338 s/f Ferncroft Corp. Center, Middleton, for \$27m; Trammell Crow broker for Middleton Inv. Christie and Tito of Hunneman Commercial sell 47 Westfield units for Landtect to Benche for \$2.9 million.

Eysenbach and Fried of R.W. Holmes broker 36,000 s/f warehouse in Holliston for Escalade Sports to Murray Paving for \$1.55m.

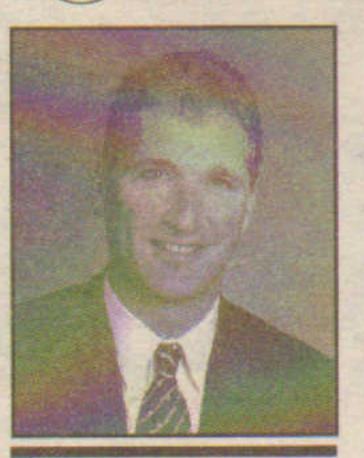
Halprin of N.E. Retail Properties brokers \$16.375m sale of Hood Commons, Derry, 210,000 s/f, to WP Realty Inc.

Holliday Fenoglio Fowler arranges \$24m participating mortgage for 80,000 s/f Stop & Shop Plaza, East Lyme, Conn.

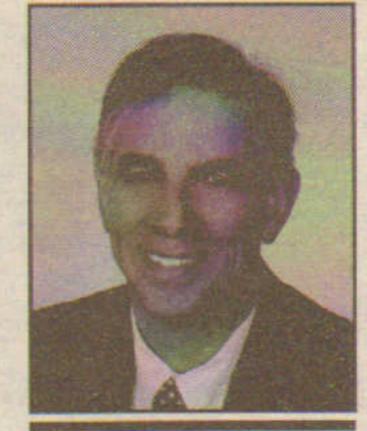
Kozhuk of Renaissance R.E. sells 9,805 s/f Boston office condo for Milk 1 Equity Ptrs. to 31 RAM for \$3.725 million.

Sentivany & Marcone arranges \$12.5m for 37,765 s/f Porter Square Galleria, Cambridge; convert to three separate units.

## annual review '06



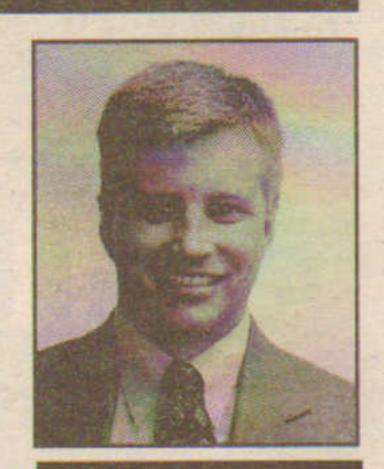
John Barry **RICHARDS BARRY JOYCE & PARTNERS** 



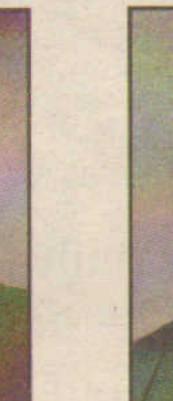
Al Epstein **HOLLIDAY FENOGLIO** FOWLER



**Patricia Amidon** AMIDON APPRAISAL



**Bob Rohrer GRUBB &** ELLISICOLDSTREAM



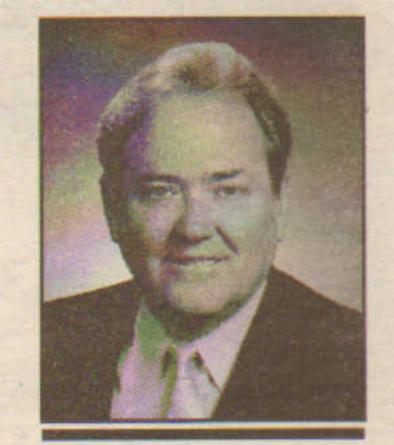
**Andrew Cohen** CENTURY INVESTMENT



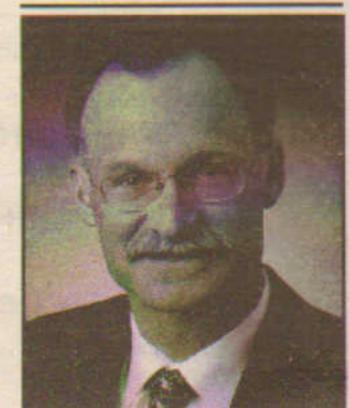
**Rob Dickey JONES LANG** LASALLE



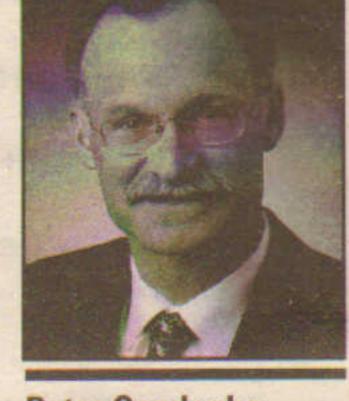
**Maria Hopkins MARIA HOPKINS** ASSOC.



Trey Agnew **CUSHMAN &** WAKEFIELD



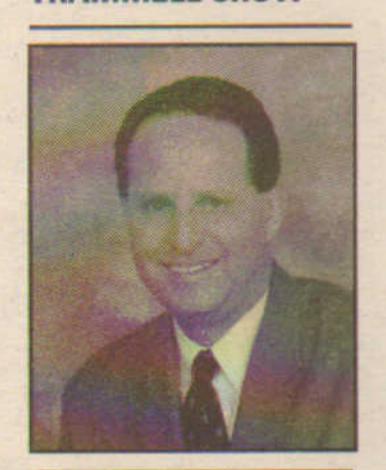
**Peter Goedecke** 



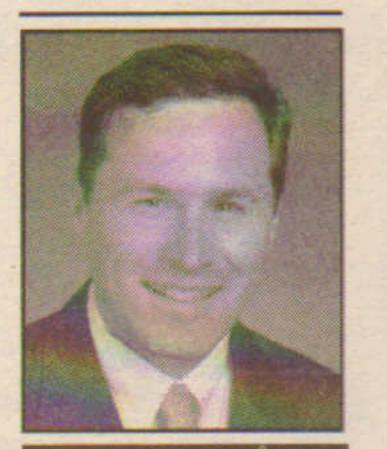
**GOEDECKE & CO.** 



Michael Brown TRAMMELL CROW



**Bob Gatof** NORTHLAND INVEST.



Steve Cook **GRUBB & ELLIS CO.** 

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\$20,000,000

Refinance and Construction Loan
84 Units Condominiums
The Residences at the Dennison Triangle
Framingham, MA

\$10,200,000

Refinance and
Construction Loan
24 Units Condominiums
Cambridge, MA

\$8,000,000

Acquisition and Construction Loan
30 Units
Condominiums
Boston, MA

\$4,100,000

Acquisition Loan
6 Units
Condominiums
Boston, MA

\$2,600,000

Refinance Loan
Commercial Building
Chelsea, MA

\$1,500,000

Purchase and Construction Loan
16 Units Condominiums
Pawtucket, R.I.

\$10,300,000

Refinance Loan
Office Building
Framingham, MA

\$8,500,000

Refinance and Construction Loan
42 Units
Condominiums/82,000 SF Retail Space
The Atrium at The Quarry
Granite Center, Westerly, R.I.

\$5,660,000

Acquisition and Construction Loan 20 Units Condominiums The Residences at Franklin School Medford, MA

\$3,000,000

Refinance Loan
Office Building
Littleton, MA

\$1,700,000

Refinance Loan
3 Mixed Use Properties
Lowell, MA

\$750,000

Acquisition Loan Bed and Breakfast Madison, CT

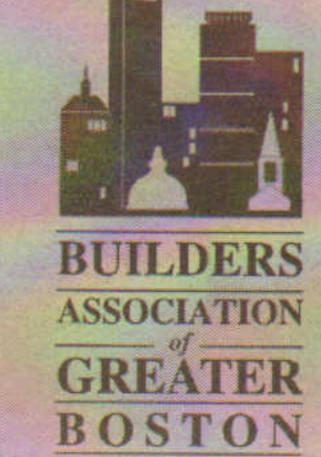
Sid Spiegel

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## August

STAG Capital Partners acquires 198,984 s/f industrial space in Southbridge from Southbridge Associates for \$8 million.

Thompson and Richardson of Spaulding & Slye sell 134,164 s/f office, whse., flex to RFP Advisors & Juniper Advisory for \$7.8m. Pro Con begins construction on \$9.6 million 64,023 s/f Courtyard by

Marriott in Hadley for Hampshire Hospitality Group. CB Richard Ellis brokers sale of 120 unit Tatnuck Arms Apart-

ments in Worcester to Northland Investment Corp. Bayview Devonshire to convert 78,000 s/f Boston office building into office condos; Hunneman exclusive sales agent.

CBRE/NE sells two apartment/office/retail communities in Concord, N.H., for SMC Holding to The Dolben Co. for \$17.6m.

Ashforth Paradigm Capital Advisors acquires 114,470 s/f offices in Merrimack, N.H., for \$12.5 million.

Klemmer exclusive agent in 320,000 s/f office sale in Danvers for Waterview Investments to Partners Health Care for \$40.5m.

Witten & Nolletti of Marcus & Millichap sell Farmington Hills Apts., 300 units, to Tic Tac Toe for \$13.35 million.

The Hamilton Co. sells 60,000 s/f to Academy of Pacific Rim in Hyde Park for \$5m; MDFA & Dept. of Education finance deal.

Brown of Campanelli Cos. leases 31,600 s/f at Weymouth Woods with Spaulding & Slye to HealthOne Care Systems.

O'Donnell of Fantini & Gorga arranges \$19.95m for 13 bldg., 172 apartment portfolio through Liberty Bank and RiverSource Inv.

NorthMarq Capital arranges \$3.6m for 13,650 s/f Walgreens in Brockton with Sun Life Assurance of Canada.

Griffin and Putprush of Cushman & Wakefield broker \$11m sale of 50,136 s/f offices in Boston to City Year for N.E. Life Insurance.

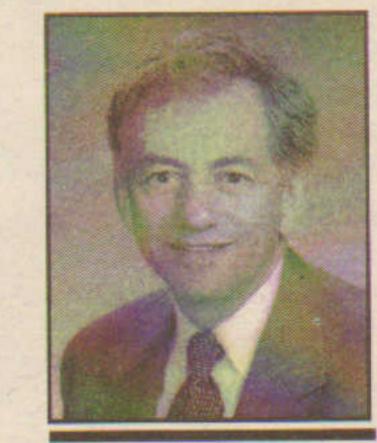
## annual review '06



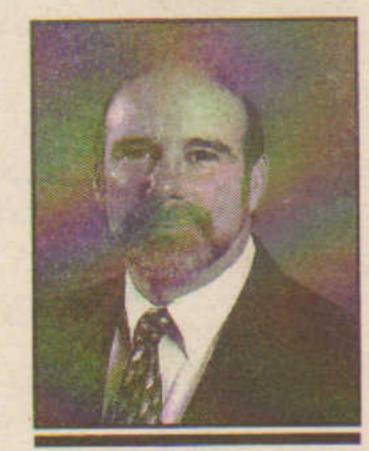
Sam Resnick **RESNICK REAL ESTATE GROUP** 



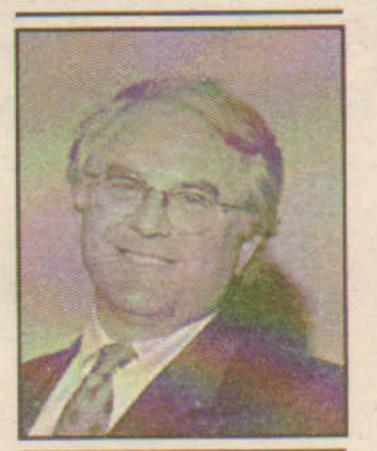
**Paul Stanley** STANLEY ROOFING



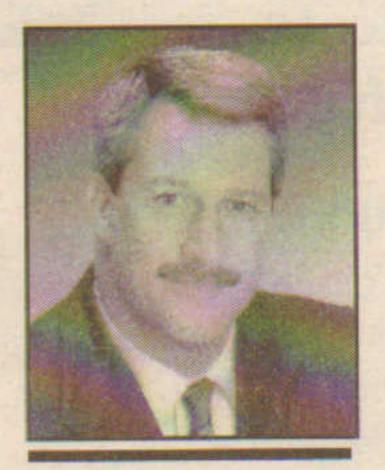
**David Begelfer** NAIOP-MASS.



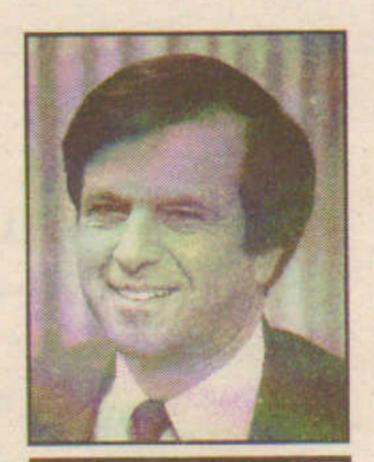
**Carl Burwick** THE KATZ COS.



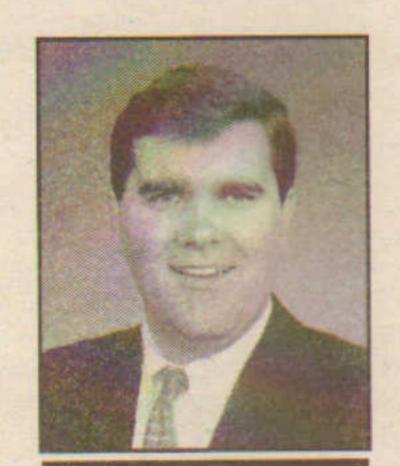
**Richard Friedman CARPENTER & CO.** 



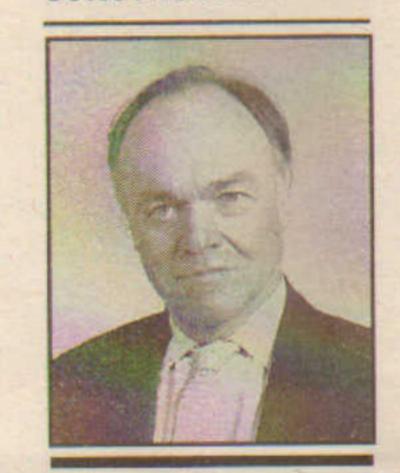
**Jeff Finan HAYES & SHERRY** 



**Richard Perkins** LANDVEST



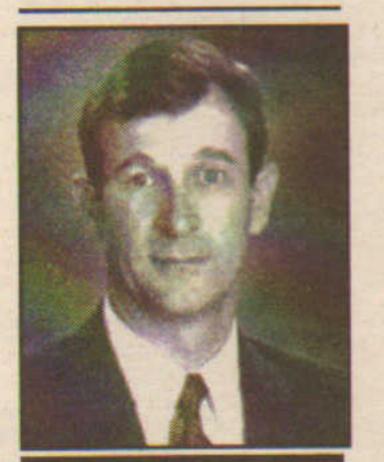
**Brad Dimeo** DIMEO CONSTRUCTION



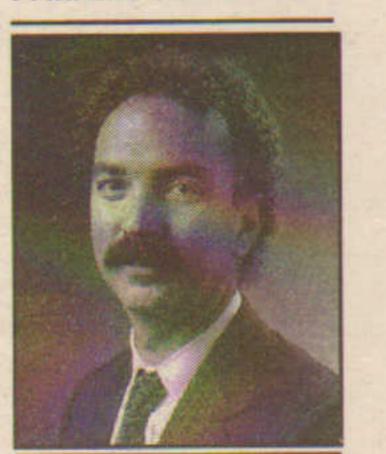
Sargent Goodchild CBREINE



**Jay Horne CP MANAGEMENT** 



Jay Nuss PARAMOUNT PTRS.



Jay Grossman THE CODMAN CO.



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## August

Alexandria Real Estate Equities to purchase 1.2 million s/f Technology Sq. from M.I.T. for \$600 million; Cushman & Wakefield broker.

CRE sells 280,000 s/f Danvers offices to Tea Light for Applied Materials for \$16.7m; former Osram Sylvania complex.

MassDevelopment sells 90,000 s/f One Jackson Place in Devens for \$2.675m; buyer plans additional \$5m investment.

Keefe and Connelly of HK Group complete \$50m condo conversion in Greenwich, Conn., for Prescott Acquisitions; 34 townhouses.

McCormick and Mulready of CB Richard Ellis broker \$19.65m sale with Lincoln Property Co. to Grunberg Family; 160,330 s/f.

Consigli completes first phase of \$42m King Philip Regional High School project; 52,000 s/f renovations; 125,000 s/f add-on.

A.W. Perry begins third phase of \$20m Spring Meadow residences in Hanover, Mass., with J.P. Gallagher Const., L&M Design.

RF Walsh completes 133,000 s/f cancer care facility at Boston Medical Center; Tsoi Kobus archt., GEI geotechnical consultant.

Phelan and Rosen of Meredith & Grew secure \$95m for 500,000 s/f
Park Square Bldg. for Capital Properties through Lehman Brothers.

Richards Barry Joyce brokers 113,000 s/f for Campanelli Cos. in Westborough to Alexandria R.E. Equities for \$9.4 million.

Stevens of Thompson Doyle Hennessey & Stevens leases 36,000 s/f for L.F. DiCenso to Keystone Automotive in Wilmington.

Fantini & Gorga arranges \$49.9 million permanent for Bristol Place S.C., So. Attleboro, anchored by Shaw's Home Depot, K mart. Boyle, Salem and Woolsey of Trammell Crow lease 17,564 s/f to First Notice with Cushman & Wakefield for Normandy R.E. Mgmt.

Jacobs of Glickman R.E. negotiates deal for new 12,900 s/f CVS Pharmacy in Charlton with LaMountain Construction.

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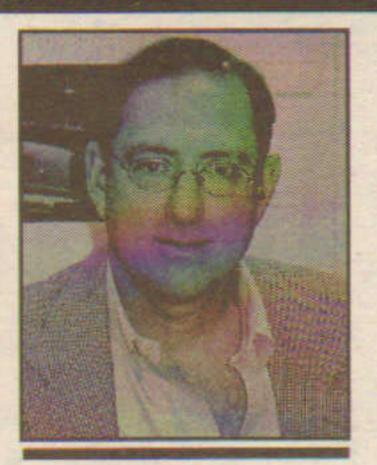
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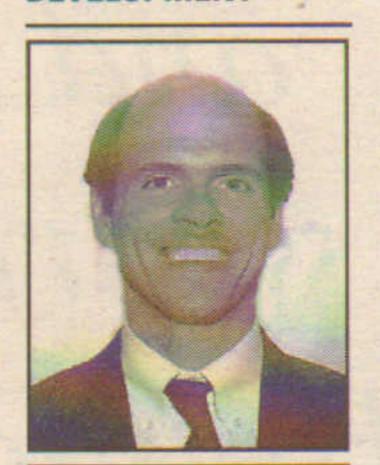
Terese Kwiatkowksi GZA/ GEOENVIRONMENTAL



Mike Joyce RICHARDS BARRY JOYCE & PARTNERS



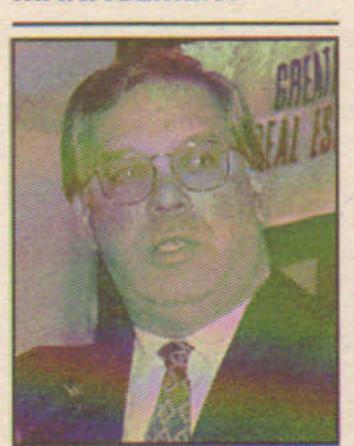
Theodore Tye
NATIONAL
DEVELOPMENT



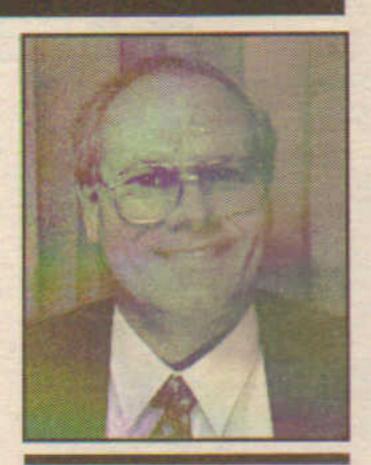
Paul Badeau LEWISTON-AUBURN EDC



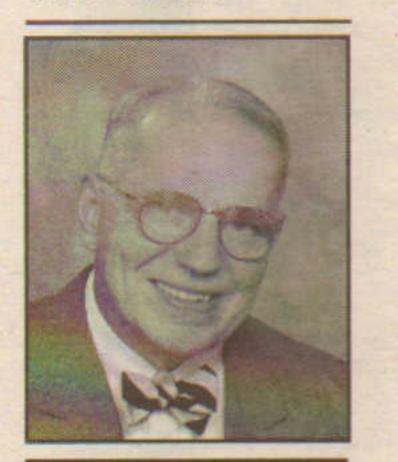
Mark Lacombe NORTON ASSET MANAGEMENT



Thomas Menino
CITY OF BOSTON



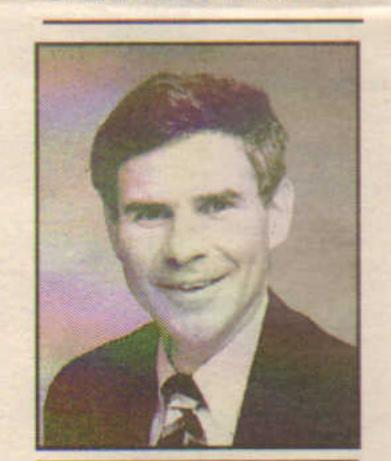
Peter Carbone CARBONE COMMERCIAL



George Fantini FANTINI & GORGA



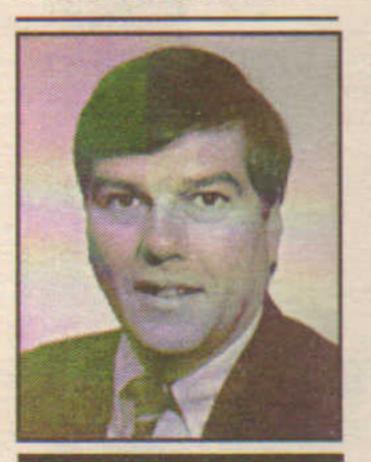
Frank Welch
GAMMONS REALTY



Terry Flahive PRINCETON PROPS.



Larry Erickson FRAMINGHAM CO-OP



Jim Corrigan CORRIGAN CO.

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Best wishes to our friends for a joyous holiday and a happy and prosperous 2007.



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## September

Flynn of Hunneman sells 64,542 s/f offices to National Amusements for \$9.4m; CBRE/N.E. represents MARIC.

Combined Properties leases 20,000 s/f to Mystic Valley Elder Services at Riverview Business Park, Malden.

Bulfinch Cos. leases 21,996 s/f at First Needham Place with T3 Realty to Cambridge Healthtech Institute.

Richards Barry Joyce & Ptrs. leases 43,290 s/f with McCall & Almy for Intercontinental R.E. to Oxfam America, Cleary Ins.

Apartment Realty Advisors brokers \$40m sale of 180 unit Heritage at Stone Ridge, Burlington to Equity Residential.

Brady Sullivan Props. purchases 327,000 s/f Hampshire Plaza, Manchester, for \$25.5m; offices, retail mall, parking spaces.

Fletcher of Coldwell Banker Millett sells 32,800 s/f ind. bldg., Lisbon, Me., with Miller of Dunham Grp. for \$825,000.

Fantini & Gorga arranges \$50m for Cathartes Private Inv., for condo site in Charlestown with Citibank & Canyon Johnson Urban.

Fish of Ashworth Mortgage places \$14.15m for 184 Unit Heights at Cape Ann with Bank of America; non-recourse, interest only.

Q10/New England Realty places \$22.2m for four ind./dist. facilities, 319,931 s/f refinancing and acquisition.

Holliday Fenoglio Fowler arranges \$6.3m for 117,000 s/f ind. facility in Stratford with ING Insurance & Annuity Co.

Goedecke & Co. handles \$25.765m acquisition/redevelopment loan for Goggin Co.'s 271,580 s/f with NewStar Financial.

Campbell of Winchester Capital brokers \$8m sale of 198,984 s/f ind. space for Southbridge Assoc. to STAG Capital Partners.

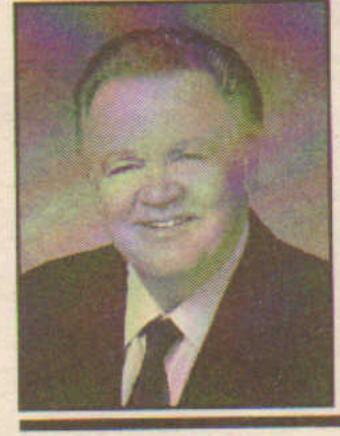
Cregans of Paramount Properties sell 33,600 s/f in Pawtucket for \$1.43m to Howland Assoc. for H&M Realty Assoc.

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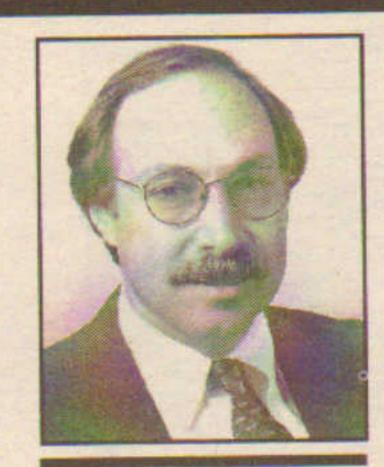
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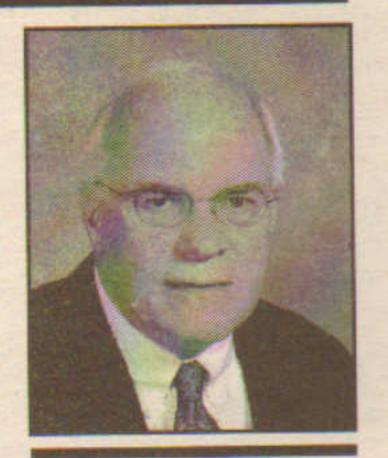
Kathleen Doyle
THOMPSON DOYLE
HENNESSEY & STEVENS



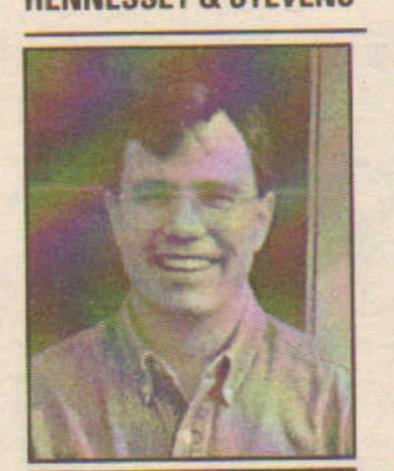
Robert Cruess TF MORAN



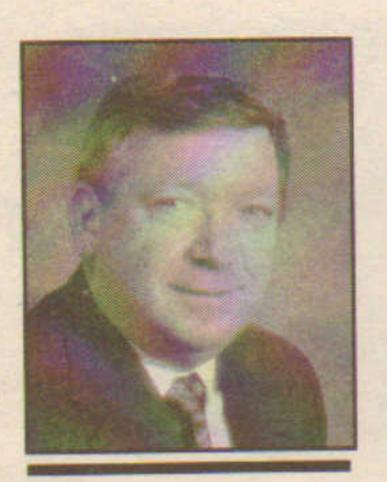
Mark Goldstone SAUNDERS REAL ESTATE CORP.



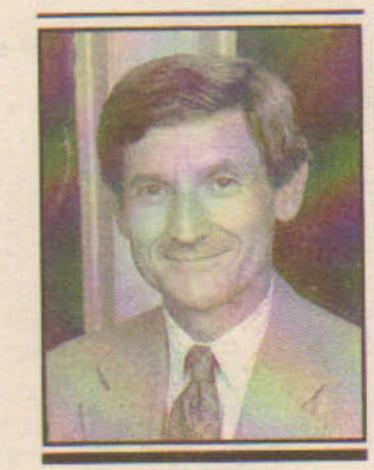
Edward Sentivany SENTIVANY & ASSOC.



Ken Holmes NORTH BRANCH CONSTRUCTION



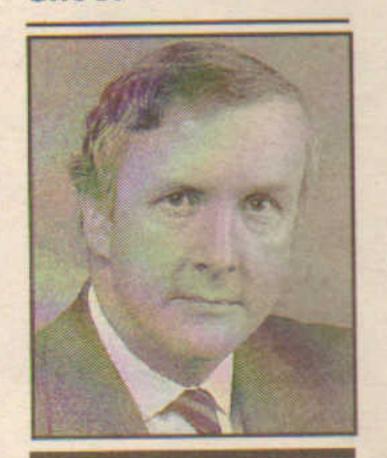
William Cronin NORTON ASSET MANAGEMENT



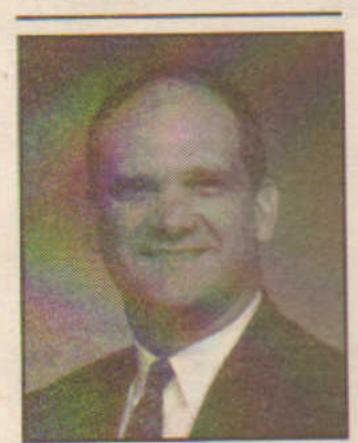
Charles Tseckares
CBT



Aaron Glazer
THE MASIELLO
GROUP



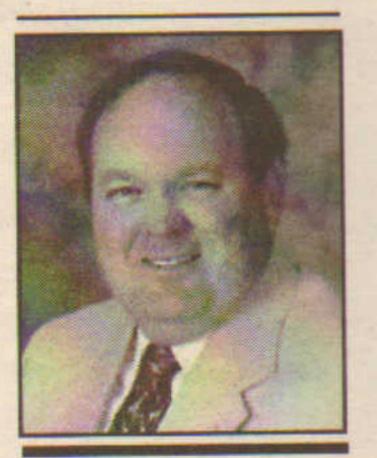
Peter Colgan GIFFORD GROUP



Michael Bertrand BERTRAND & ASSOC.



Paul Martini A.J. MARTINI



Douglas Erickson SOUNDVEST PROPS.



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# Happy Holidays

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#### September

Cascella and Rose of CBC-Scalzo broker \$2.925m sale of Fireside Inn & Rest. for DonJim Realty to Highland HC, Newtown, Conn.

O'Hara of Coldwell Banker Comm'l. brokers \$4.6m sale of 77,000 s/f whse./office in Milford, Conn. to Indeco North America.

Suffolk Const. breaks ground for Herb Chambers' 100,000 s/f Lexus store; Regent Associates designs \$30 million Sharon property.

Monitor Builders starts \$16.3m 58,000 s/f building for Brockton Neighborhood Health Center; DiGiorgio Associates designer.

Net Lease Capital Advisors acquires 275,000 s/f whse./dist. facility in Middleboro; Trammell Crow assists in \$19.1m sale.

Jones Lang LaSalle leases 110,560 s/f Newton offices for Normandy R.E. Ptrs.; RBJ, C&W and Conrad cobroker three deals.

Patriot Partners opens 196,000 s/f Wayside Commons, Burlington, Mass., lifestyle center; Finard & Co. property manager.

Phelan and Rosen of Meredith & Grew secure \$95m for Capital Properties' 500,000 s/f Park Sq. Bldg. through Lehman Brothers.

Cobb Hill/Pro Con joint venture tops off \$21m 102,000 s/f Capital Commons office/retail building, garage in Concord, N.H.

Northland Investment begins leasing \$160m office, retail, high rise apartment tower, Hartford 21; Childs Bertman Tseckares archt.

BPG Properties acquires 296,641 s/f Totten Pond Office Center from CH Realty II for \$45.1m; TCC broker for seller; M&G manager.

Driscoll, Winters, Townsend and Reiter of C&W sell 45,000 s/flab/

research bldg., Charlestown, for BIOlease for \$10.6 million.

R.W. Holmes Realty sells 46,400 s/f offices to K&L Realty affiliate for

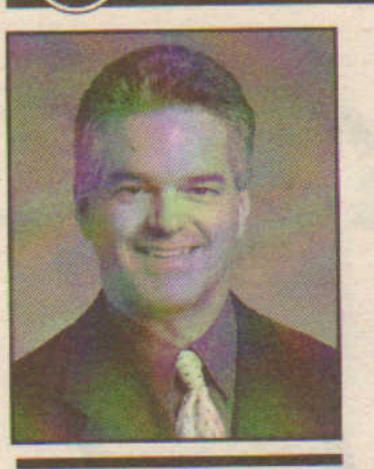
\$3.9m; Griffin, Putprush of C&W rep. seller.

Meredith & Grew brokers \$4.5m sale of 21,500 s/f to RJ Wells

Mgmt.; Conrad Group agent for 200 Wells Ave. Realty.

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Mark Malone MALONE COMMERCIAL

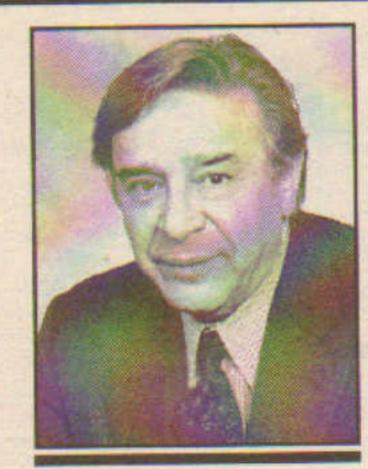
Scott Brown

**PROPERTIES** 

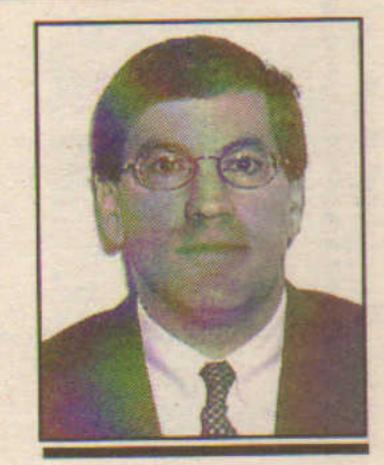
LINCOLN



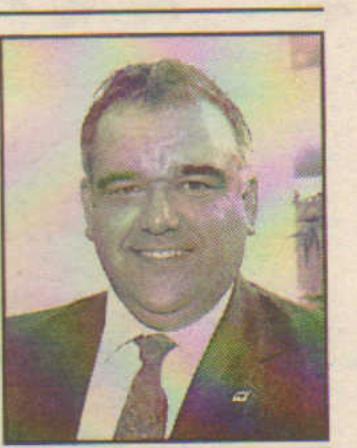
Tina DiPietrantonio COMMERCIAL PROPERTIES



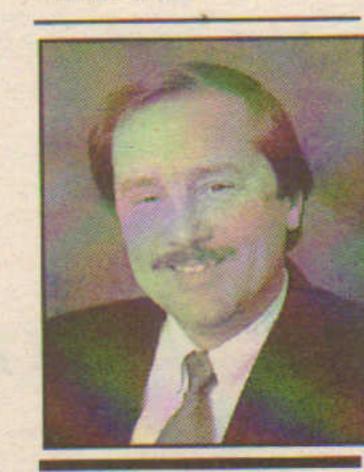
Gabriel Zizza
EASTERN BUILDING
SERVICES



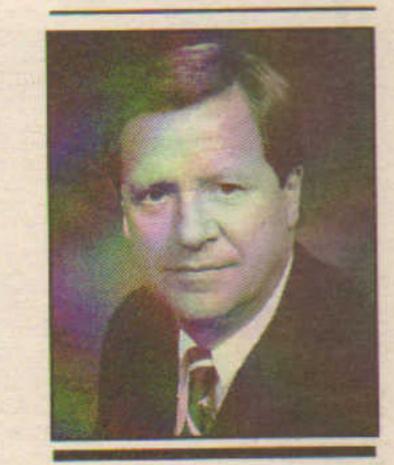
John Eysenbach R.W. HOLMES REALTY



Anthony Trodella
ATR APPRAISAL
CONSULTING



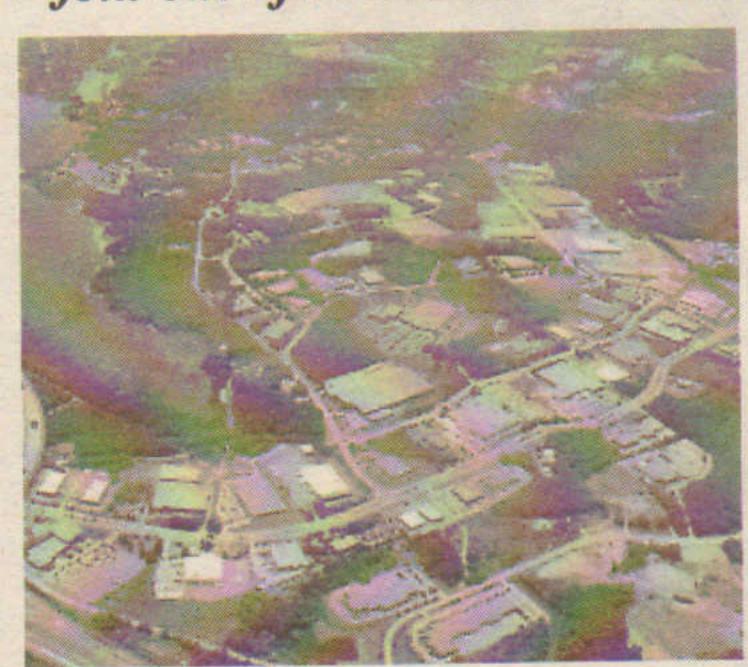
David Choate
GRUBB &
ELLISICOLDSTREAM

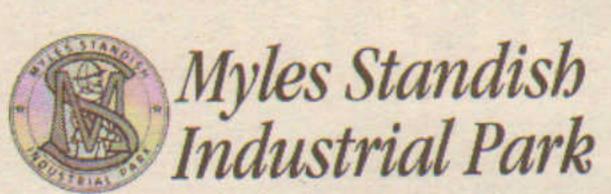


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Taunton Industrial
Development Commission

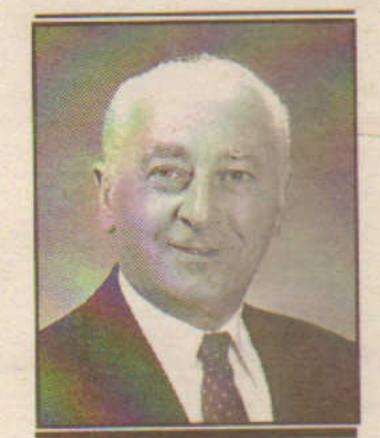
Taunton Development Corporation

12 Taunton Green, Suite 201, Taunton, MA 02780-3227 (508) 821-1168 or (508) 824-5857 Fax (508) 884-8222

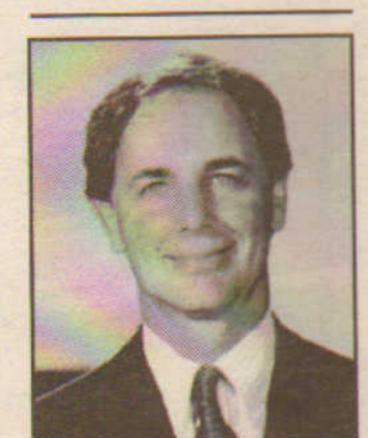
website: www.ci.taunton.ma.us • www.tauntondevelopment.org • email: dshafer@tauntonmass.us



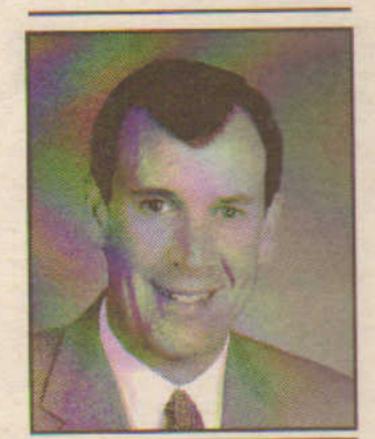
Steve DeSisto
COLDWELL BANKER



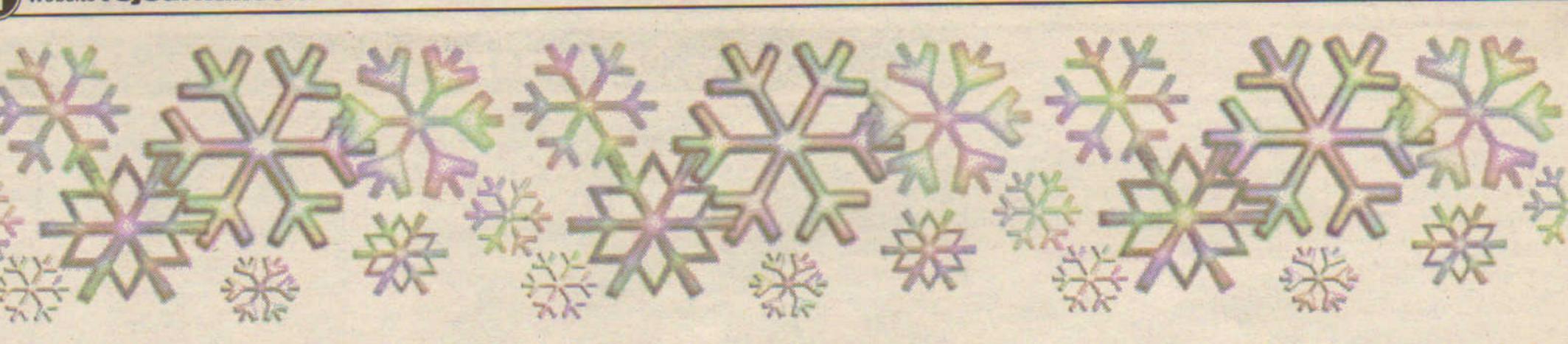
Al Scaralia
ALBERT REALTY



Charlie Craig
THE DUNHAM GROUP



Jeff Johnston
CATHARTES PRIVATE



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Have a happy, healthy 2007.



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THE WALL AND THE STATE OF THE S

#### October

Chiofaro and Prudential R.E. lease 230,000 s/f to Eaton Vance at International Place; Jones Lang LaSalle, Cushman & Wakefield agent. R.W. Holmes Realty sells 46,400 s/f offices in Woburn to K&L Realty for Atlantic Mgmt. with Cushman & Wakefield.

Cushman & Wakefield sell 125,719 s/f offices for \$37.2 million for H.N. Gorin to Brickman Associates in Boston.

Hughes of DGH Realty brokers sale of 73 apartments for \$8.5m for LiJo Realty Trust to Parkview Place in Revere.

The Livingstone Co. develops 40 unit Whitcomb Pines, Scituate, Mass.; Conway Dev. sales marketing, Kuendig Design architect.

Finard & Co. to manage 196,000 s/f Wayside Commons, Burlington; L.L. Bean, Borders, Domain, Ann Taylor Loft among tenants.

Redstone and Housing Strategies break ground on \$12m Marble Works Residences in Middlebury, Vt.; Naylor & Green Builders CM. North Branch completes projects at Dartmouth College; \$19m Tuck Mall Residence Hall and \$12.8m alumni gym.

Phelan and Rosen of Meredith & Grew secure \$95m for 500,000 s/f Park Square Bldg. for Capital Properties through Lehman Bros.

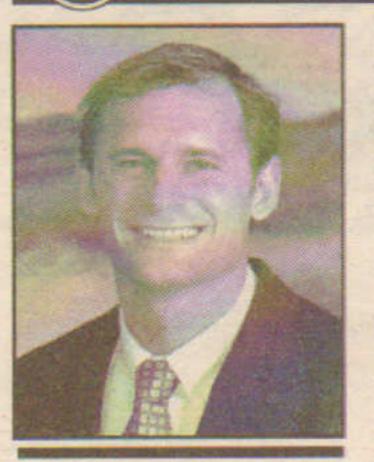
Cushman & Wakefield handles \$423m sale of One Beacon St. for The Feil Organization; Beacon Capital buys 1m s/f office tower.

Spiegel of N.E. Moves Mortgage arranges \$36m on behalf of Forbes Park, Chelsea; construction loan for 400 condo units. Petz of CBRE/Melody arranges \$29m for Everest Partners for

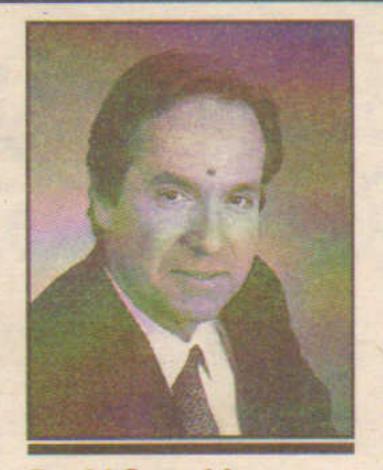
acquisition of four building portfolio. Fantini& Gorga places \$17m for affordable housing owned by Retire-

ment Housing Foundation in Brockton. Eagle Bridge Capital arranges \$11.76m for 44 unit condo site in

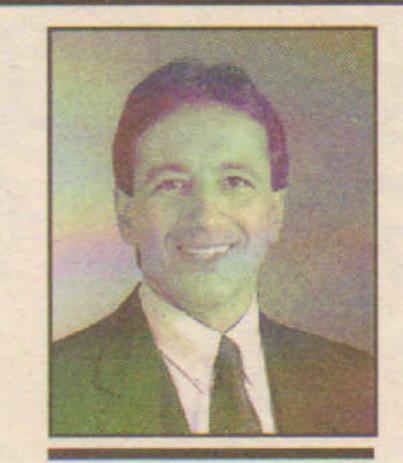
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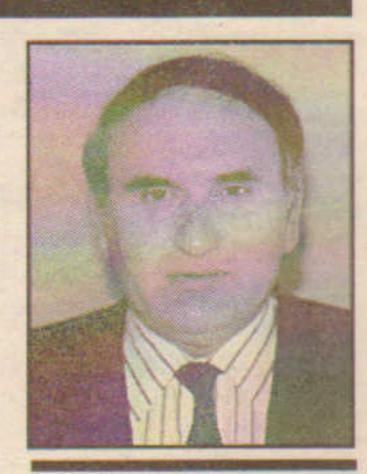
**Tom Moulton** THE DUNHAM GROUP



**David Smookler** DARTMOUTH CO.



Alfred Spagnolo SPAGNOLO GISNESS



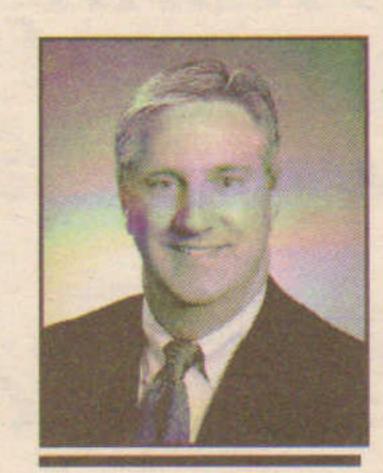
Mark Shair **M&J ASSOCIATES** 



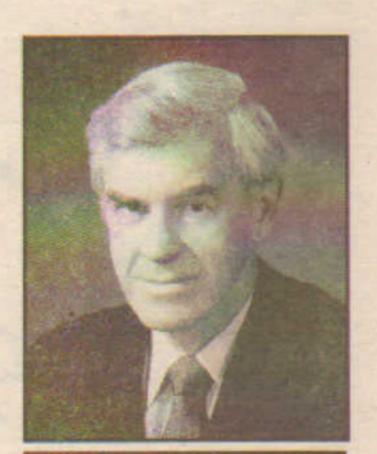
**Daniel Flynn DANIEL FLYNN & CO.** 



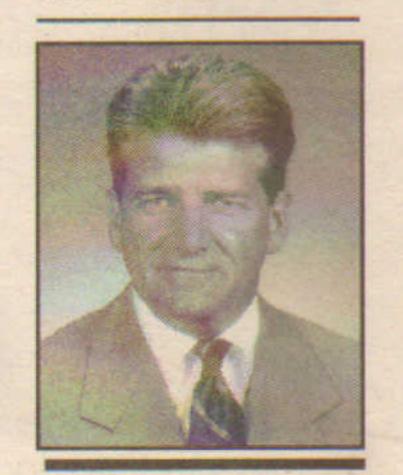
**Thomas Barry** CBREINE



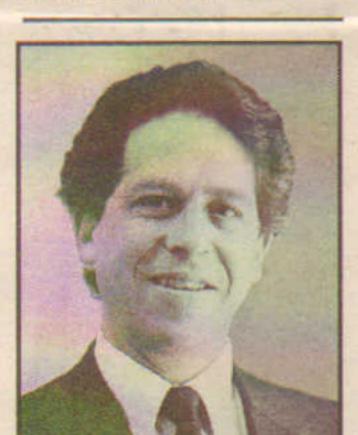
Frank Nelson **CUSHMAN &** WAKEFIELD



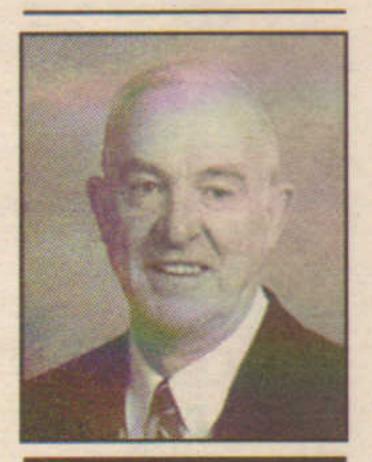
**Thomas Flatley** THE FLATLEY CO.



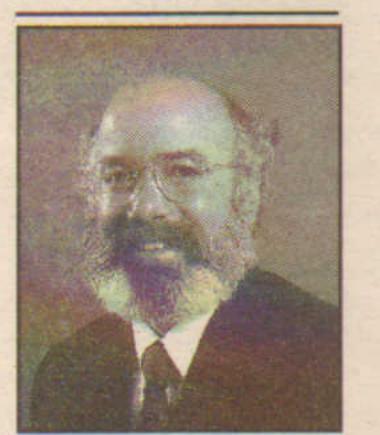
Ron Rich A.J. MARTINI



Andrew Levy THE MEG COS.



**Robert Burns** BURNS + ASSOC.



**David Burwick** THE KATZ COS.



n today's competitive marketplace, successful companies look to organizations capable of offering a wide variety of services that produce results. The Dolben Company has been called on to meet the needs of business, The Dolben Company
25 Corporate Drive • Suite 210 industry, and financial institutions

generations. As a full service organization, DOLBEN has a solid team that assists in real estate transactions

and private investors for four

including property management, marketing and brokerage, and development management services.

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# Building Green... Good For The Environment, Good For Your Wallet

#### **FACTS:**

The built environment has a profound impact on our natural environment, economy, health and productivity.

In the United States, buildings account for:

- 36% of total energy use
- 65% of electricity consumption
- 30% of greenhouse gas emissions
- 30% of raw materials use
- 30% of waste output (136 million tons annually)
- 12% of potable water consumption

-U.S. Green Building Council website www.usgbc.org



The green building movement is shifting from the fringes to center stage...not just because we're becoming more environmentally aware, but because it makes economic sense. Employing sustainable and environmentally-sound design in our projects is just good business.

For years, Fulcrum Associates has advocated that building owners and developers look beyond the initial cost of construction, and instead, evaluate their project based on the cost of operating the facility over its entire life-cycle. Our membership in the U.S. Green Building Council gives us access to a wealth of knowledge and resources we can use to benefit our customers over the long-term.

As energy prices increase, so does the cost of constructing and operating a building...and building green has benefits beyond just saving energy. Give us a call today to explore the benefits of owning and working in a high-performance sustainable building.

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REULCRUM

**Construction Managers & Contractors** 

#### October

Equity Industrial Ptrs., Dacon and Compass Medical break ground on 70,000 s/f \$12m medical center in East Bridgewater.

Spencer and Eweing of Grubb & Ellis sell 172,000 s/f whse. in Haverhill for \$5.2m; Evans Props. sells to Coastal Partners.

ARC/Architectural Resources Cambridge and Dimeo complete \$93m North Residential Area at UMass-Amherst; 864 beds in 4 bldg.

Consigli O'Connor joint venture completes \$67m Worcester Tech. H.S.; Lamoureux Pagano designs 400,000 s/f complex.

Cannon Design's 843,000 s/f B.U. Fitness & Recreation Center and Agganis Arena anchor campus; Walsh Bros. is construction manager.

First Bristol completes 140 room Hampton Inn, Norwood, starts 97 room \$12m Marriott Residence Inn in Newport, R.I.

Campanelli Cos. acquires 160,000 s/f Granite Woods Corporate Ctr., Braintree; Holliday Fenoglio Fowler arranges financing.

Carpenito of Flagship Comm'l. sells 36,000 s/f Andover mill bldg. for \$2.825m; Mercer Props. buys from Jellicle Investments.

Federal Realty Inv. Trust acquires three sites for \$150m; Linden Sq., Chelsea Commons, No. Dartmouth S.C. in portfolio.

Cushman & Wakefield brokers \$9.3m sale of Hannaford Plaza in Norwood; 98,905 s/f sold by Alevizos Group to Cedar S.C.

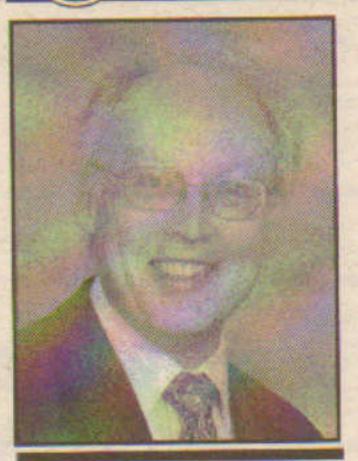
Koury of Jones Lang LaSalle negotiates \$63.26m sale of Dick's Sporting Goods portfolio for Berkshire Dev. to NorthStar Realty.

Linear Retail acquires Boston retail condos at Lincoln Plaza for \$3.675m from Cresset Plaza in Boston.

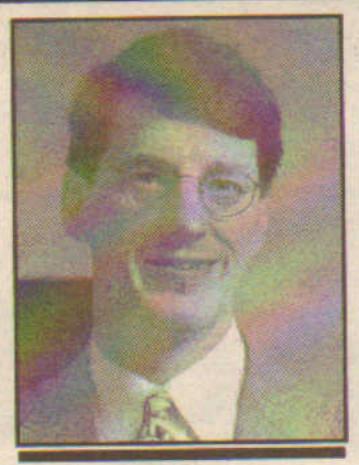
Thomas Naughton opens 18,800 s/f One Derby St., Hingham, Mass.; DMB Construction builder; Choo & Assoc. architect.

Jamieson of Jack Conway & Co. brokers \$4.2m sale of three restaurants in Halifax, Plymouth and Weymouth, Mass.

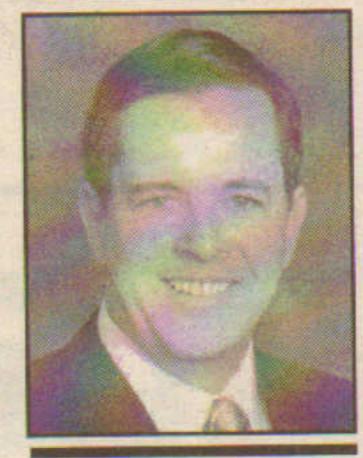
#### annual review '06



Casmir Groblewski **FANTINI & GORGA** 



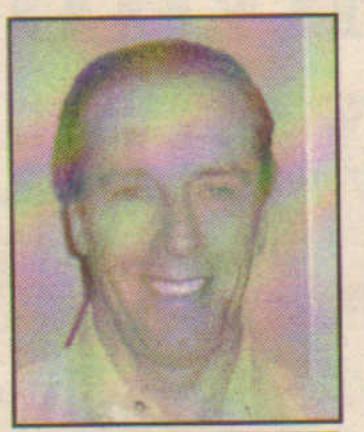
**Richard Robineson** NORDBLOM



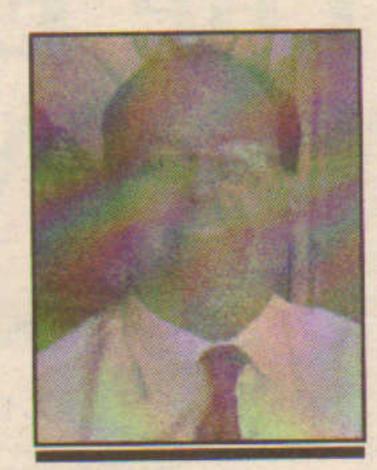
**Paul McInnis** SPERRY VAN NESS/ **PAUL MCINNIS** 



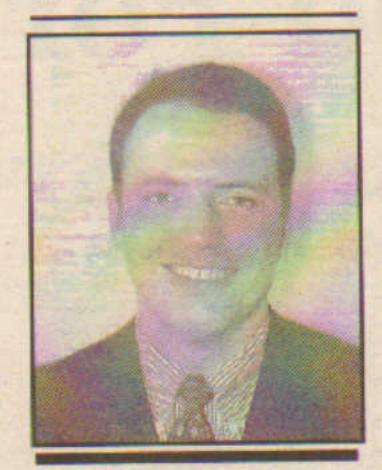
Richard Kuckinsky DACON CORP.



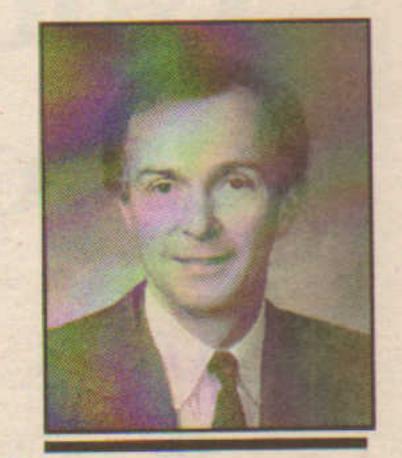
**Barry Winer** CAPITAL ACCESS



Mark Weiner SHERWIN WILLIAMS



**Brian Clark SPERRY VAN NESS** 



Michael Manzo BEAL COS.



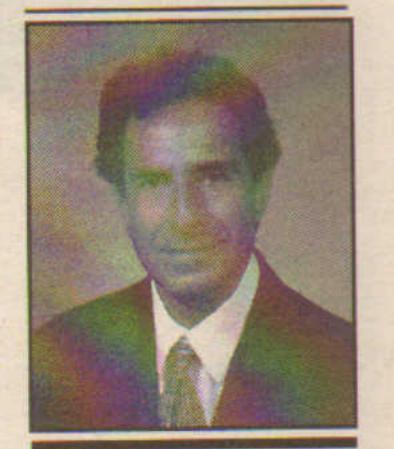
**Ned Caswell** RE/MAX FLAGSHIP



Kathleen McNamara **KEYPOINT PARTNERS** 



Win Saltmarsh **NORWOOD GROUP** 

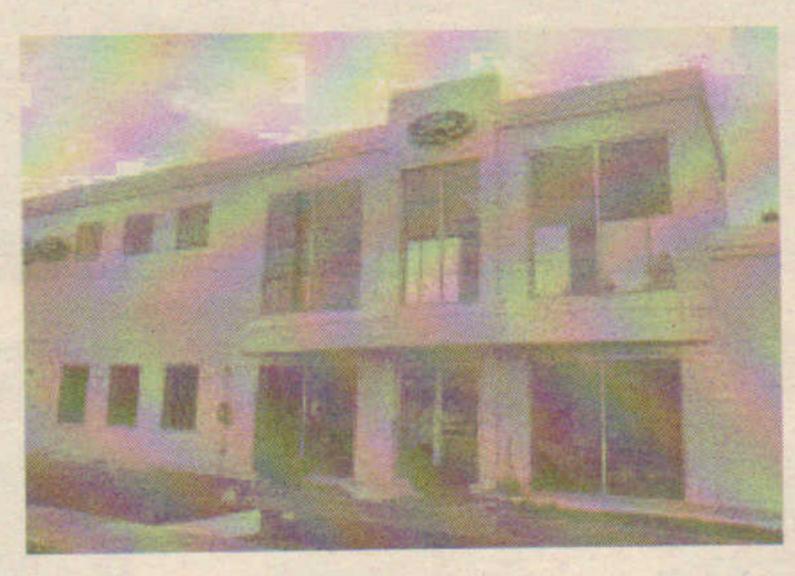


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S-C Management Corp., AMO® • 2 Brookline Place, Suite 206 • Brookline, MA 02445 Irma M. Schretter, President • ims@s-cmanagement.com James Regis, Vice President • jregis@s-cmanagment.com Phone 617-566-1026 • Fax 617-734-4518

#### November

Intercontinental R.E. negotiates 735,000 s/f lease extension at Devens Industrial Center; Grubb & Ellis represent Gillette.

O'Brien Comm'l. brokers sale of 70,000 s/f flex bldgs. in Marlboro for \$4.,95m for Lakeview Realty to 257 Simarano LLC.

VinCo Properties to complete \$100m mixed use development in Foxborough; Crocini Consulting, Abrams Grp., Helicon Design.

Jones Lang LaSalle sells Yankee Candle facility, South Deerfield, for \$33.6m to joint venture AGC Equities and Gumowitz R.E.

Feyl, Middleton and O'Connor of CUBE 3 Studio to revitalize Riverwalk Mills, 1.5m s/f, in Lawrence, Mass..

Gilbane Building breaks ground on 152,000 s/f Mercy at the Fore project, Portland; Francis Cauffman Foley Hoffman design.

Q/10 N.E. Realty Resources places \$10.65m for 100 unit apt. bldg., Bedford, N.H. with Deutsche Bank Berkshire Mortgage.

Arrowstreet commissioned to design \$45m Village Sq. in Newport, Me. for LL Bean & Berenson Associates.

Ashforth Paradigm Capital and Guggenheim acquire 210,700 s/f Bellingham warehouse; RBJ & Ptrs. represent seller.

Cushman & Wakefield sells leased-fee interest of 288,127 s/f University Office Park, Waltham for \$39m to NPV/Direct Inv.

Eclipse Ptrs. and Bowdoin Const. near completion of 24,000 s/f
Needham Gateway Shops; ADD Inc provides design.

Production of Managith & Crow secures \$35.2m refinencing for

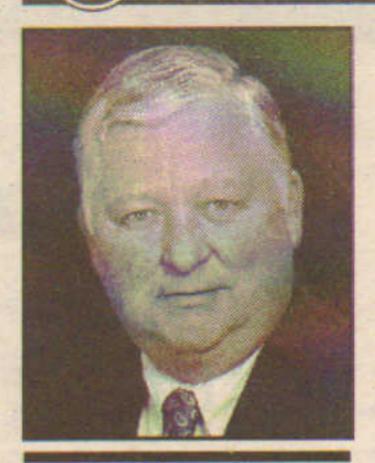
Broderick of Meredith & Grew secures \$35.2m refinancing for Orchard Hill Park, Leominster; G.E. R.E. provides funds.

Hegenbart of NorthMarq Capital arranges \$5.5m for Randolph S.C. with Sun Life Assurance to Jamp Realty.

New Boston Fund and Quonset Dev. plan \$80m Shops at Quonset Point, No. Kingstown; first phase is 450,000 s/f.

#### (ar)

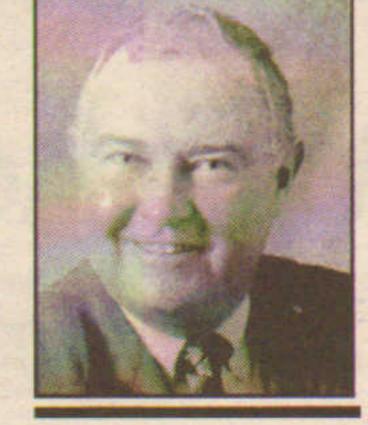
#### annual review '06



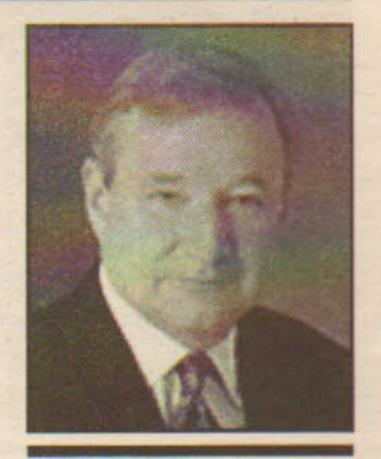
Richard Cahill JACK CONWAY & CO.



Patrick Wellspeak WELLSPEAK, DUGAS & KANE



Sy Wrenn
STABILE WRENN
CONST. SERVICES



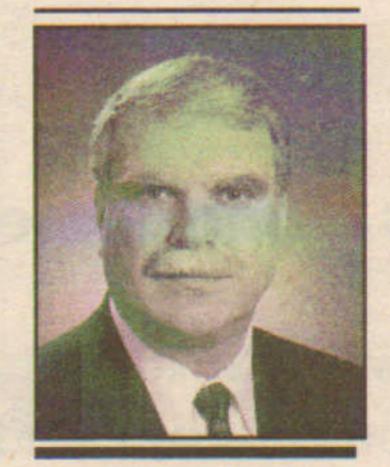
William Wollinger WINN DEVELOPMENT



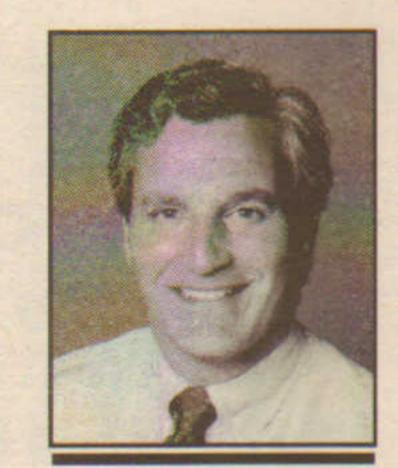
Dom Saracen
SARACEN
DEVELOPMENT



Andrew Hoar CBREINE



Donald Bouchard
LINCOLN PROPERTY
CO.



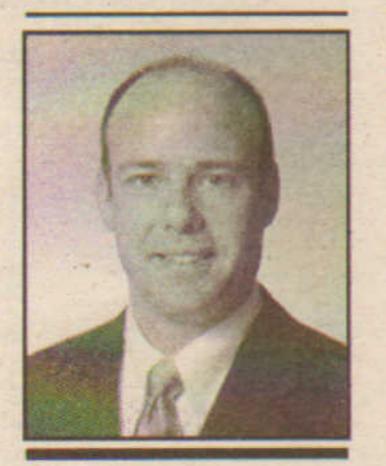
Mark Margulies
MARGULIES &
ASSOC.



Chris Tosti CBREINE



Karl Sherry HAYES & SHERRY



Craig Young CBRE/BOULOS CO.



Jeffrey DeMarco
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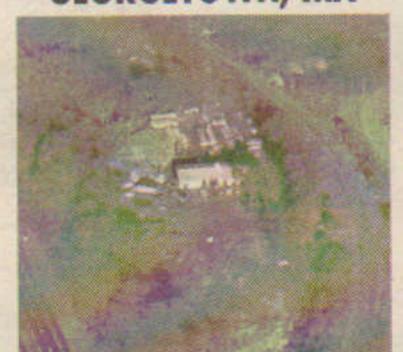
CLASS A CONSTRUCTION - 10,000 sf available in state of the art 60,000 sf manufacturing facility. Outstanding common area includes a 60+ seat dining area, kitchen and fitness are equipped w/aerobic machine and weights. \$12 SF NNN

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LIGHT INDUSTRIAL BUILDING on 1.43 acres. This one story corrugated steel building has 7,200 sq. ft. and was built in 1987. Clear span, 400 amp power, 2 overhead doors: 1 dock, 1 drivein. 6,000 sq. ft. warehouse space with skylights, 1200 is well maintained carpeted and air conditioned office space. This is a free standing commercial/industrial building with room to ex-\$675,000.

#### GEORGETOWN, MA



COMMERCIAL/INDUSTRIAL 5,000 SF BUILDING ON 3.7 ACRES - Yard can be subdivided, cell tower with long term income also available. Building is ideal for a contract: (4) 14' overhead drive-thru doors designed to accommodate trucks and heavy equipment. Unique space on second story currently used as apartment, can easily be converted to an office. Motivated Seller \$1,495,000. Contact Austin Spinella 978-499-9700.

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#### **3 ADJACENT PARCELS**

RTE. 110 with excellent highway access. House on 0.35 acres conversion to office possible. \$299,000. 60x40 2 bay garage, high clearance, designed for truck service and Gambrel style barn with loft, clean, excellent condition, combined 1.64 acre industrially zoned lot. \$595,000.

As a package, \$869,000

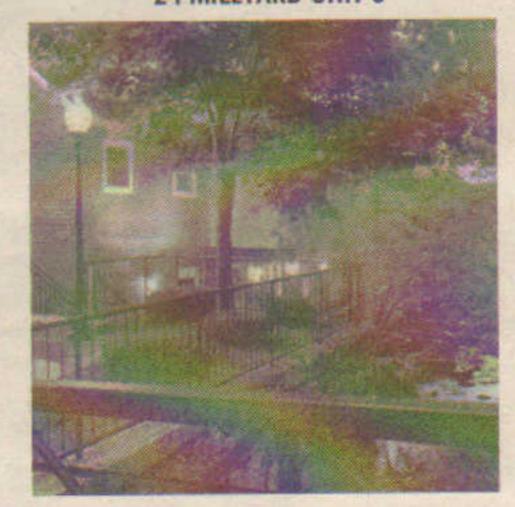
#### HAVERHILL, MA FOR SALE OR LEASE



of 4 office suits with shared access and restrooms, skylights and restored woodwork. This bright and sunny space within walking distance to MBTA is an excellent opportunity for professionaloffice space. Category 5 Ethernet & Highspeed Internet; wiring for multiple line phones. For Lease @ \$12/SF NNN or For Sale at \$379,900; Seller will leaseback.

#### AMESBURY, MA FOR SALE

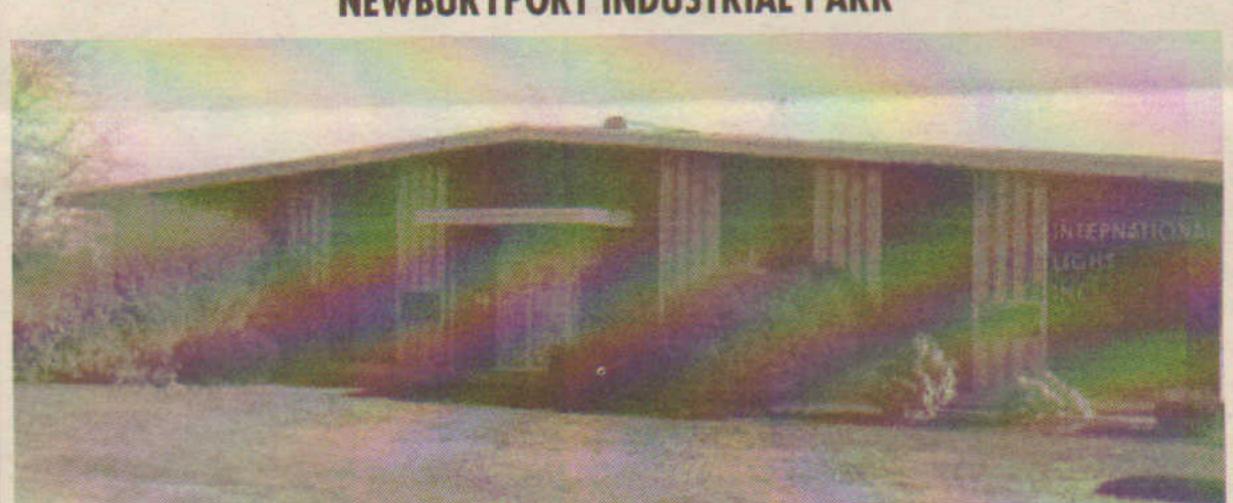
24 MILLYARD UNIT 8



OFFICE CONDOMINIUM IN DOWNTOWN SETTING. Remodeled in June 2006, 2,217 SF office condo available in downtown Amesbury's Millyard. Former blues bar and restaurant, converted to office space, beautiful woodwork, exposed brick, security system, 12 fully networked data ports. Walk to restaurants, shops, Town Hall, municipal parking

\$450,000

#### **NEWBURYPORT INDUSTRIAL PARK**



PRIME INDUSTRIAL LAND AND BUILDING FOR SALE. 10,200 sf on 4.6 acres prime development site. 250' frontage with easy access to Interstate 95 and 495 within walking distance to MBTA Commuter Rail services, minutes to downtown Newburyport. Built in 1969, with addition, circa 1980's. Loading, two drive-in doors, 400 amp, 3 phase power. Over 13,000 sf of paved parking. Price \$1,295,000. Contact Austin Spinella, 978-499-9700.

#### NEWBURY, MA

#### **AUTO DEALERSHIP BUILDING**

4000 sq. ft. showroom and prep area with garage doors. 40+ car dealership lot. On Busy State Rte. 1. \$3,500/ month+ utilities. Also available 4 car garage with off street parking, new bathroom. Can be subdivided, former auto showroom. \$960 plus utilities. Contact: Austin Spinella 978-499-9700.

#### **NEWBURYPORT**

NEWBURYPORT CONDO - INDUSTRIAL - RARE OPPORTUNITY - Newburyport Industrial Park - 3,490 sf which is comprised of 1,500 sf quality office space with 5 private offices and conference room; 1,100 sf assembly area, all air conditioned, 800 sf warehouse, shipping and receiving area with 12' overhead door. Full sprinkler system. 3 Phase power \$420,000. Contact Austin Spinella 978-499-9700.

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77 MACY ST., AMESBURY, MA NEW CONSTRUCTION Prime Retail/Office space, conveniently located off I-95 and 495. Available retail space (2) 1,000 sf storefronts, can be connected to create 1 - 2,000 sf store. Office space: 600 and 800 sf on 2nd level with outstanding water view, 1,000 sf of flex space located on the lower level. Ideal for a wide range of options. Traffic flow of 30,000 cars per day. Contact Austin Spinella, 978-499-9700. \$1,200 - \$2,500 per

#### DOWNTOWN **NEWBURYPORT**



1,000 sf 2nd floor office for lease, \$1,800/month all inclusive. Just off State St., adjacent t municipal parking lot and near banks, City Hall and restaurants. Contact Austin Spinella, 978-499-9700.

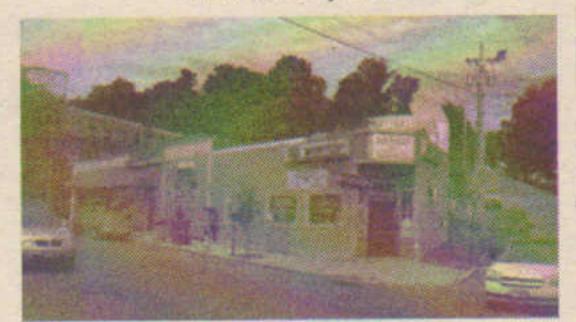
#### NEWTON, NH SOUTHERN NH INDUSTRIAL PARK



INDUSTRIAL CONDOS - NEW CONSTRUCTION Only 1 unit left in first building: 5,600 sf. 26' clear height, steel frame, clear span, 12' overhead doors. Priced to sell. \$85.00/sf. Industrial Lots - Approx. 5.5 acres; 14,000 sf approved building footprint \$375,000. Approx. 6 Acres, estimated approval of 26,000 sf building footprint. \$425,000. Approx. 19 Acres, estimated 100,000 sf building footprint.

Price negotiable. Call Austin Spinella 978-499-9700.

#### HAVERHILL, MA



RETAIL SITE. 4,647 SF retail - 1,600 SF garage. In downtown Haverhill, two buildings located on .29 acres of land. Across from MBTA parking lot. Call Jim Jajuga 978-807-0079. \$795,000

#### November

Nordic Properties purchases 245,000 s/f 11 story office bldg. from Teradyne; Pergola Sr., and Pergola Jr. of M&G broker both parties.

Griffin, Loeber, Putprush and Griffin of Cushman & Wakefield sell 105,934 s/f, Chelmsford, to Leggat McCall for \$12.1m.

Elcock, Hynes and Blount of Meredith & Grew lease 172,000 s/f to Blue Cross Blue Shield of Mass. at Newport Office Park, Quincy.

Paradigm and Ashforth acquire 61,898 s/f offices for \$10.3m at 263 Summer St., Boston, from Archon Corp.

Beacon Communities Dev. starts 146 unit \$38.8m The Cordovan at Haverhill Station; Bank of America, Mass. Housing financing. Eastport and Saxe sell 150,000 s/f industrial facility for \$5.6m;

financing provided by Goedecke & Company.

Kent and Teague of Trammell Crow lease 25,621 s/f to Gulf Oil in Newton with CBRE/New England.

John Corcoran acquires 164 unit River's Edge Apartments in Haverhill for \$9.2m from MB Management.

Stubblebine sells 23,600 s/f for Fresh Pond S.C. Trust for \$2m to 13 Ray Ave. LLC; leased to Bestyan's American Gym. Club.

The Beal Cos. negotiate 8 leases, 102,000 s/f at One Kendall Sq., Cambridge; C&W, T3, M&G, JLL, RBJ represent tenants.

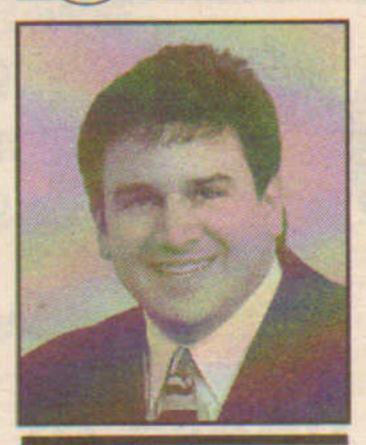
Linear Retail Props. acquires 15 White Hen Pantry locations for \$12.3m; located in eastern Massachusetts.

KGI Properties signs Lowe's to 170,000 s/f at Mountain Valley Mall, North Conway, N.H.

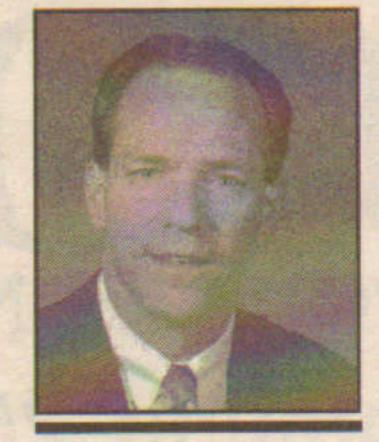
Grossman Cos. purchases Quincy site, plans 16,000 s/f Marketplace on Morrissey to open in fall 2007.

Driscoll of Sea Watch Realty brokers \$2.1m sale of 12,750 s/f fitness facility in Hyannis.

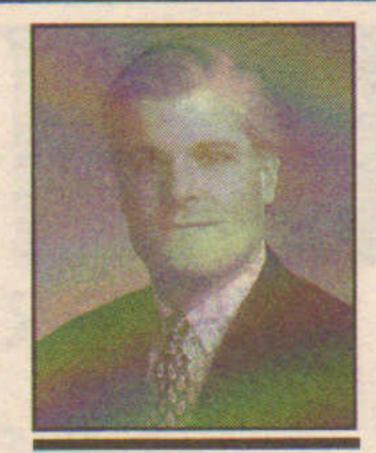
#### annual review '06



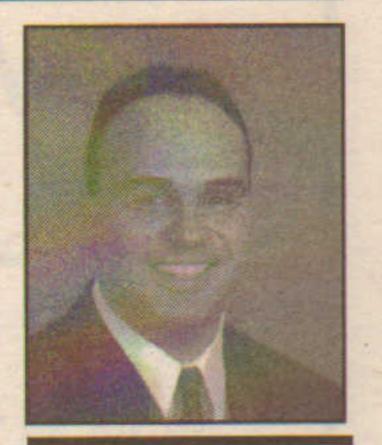
Nick Coppola INVESTMENT PROP. SPECIALISTS



**John Fish** SUFFOLK CONSTRUCTION



Jim Nicoletti CBREINE



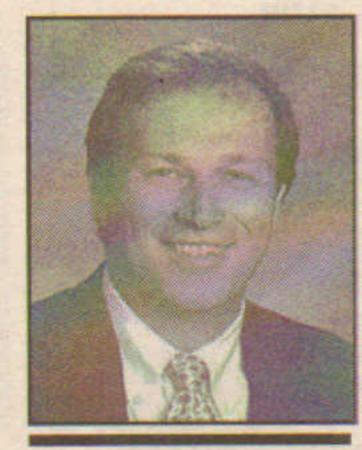
**Joseph Yannios** PREMIERE COMM'L. **REAL ESTATE SALES** 



Mike Giancola SOUTHEAST COMM'L. R.E.



**Denis Dancoes CUSHMAN &** WAKEFIELD



Jim Harnden RAM HARNDEN

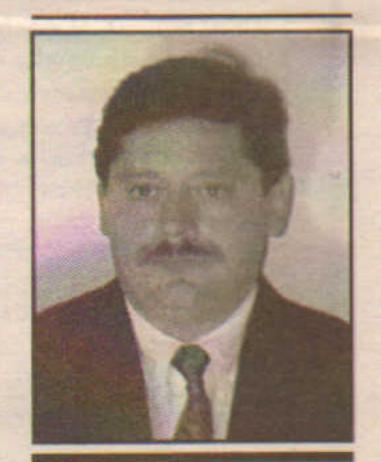


**Joan Fiore** R.M. BRADLEY





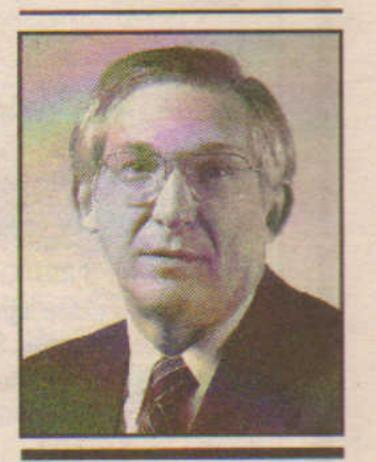
**FULCRUM ASSOC.** 



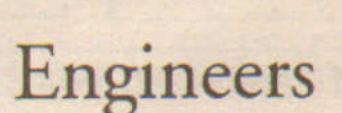
**Robert Potter SEAWATCH REALTY** 



**Michael Musto U.S. SEALCOAT** 



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Wishing you all the joy, hope and wonder of the season!

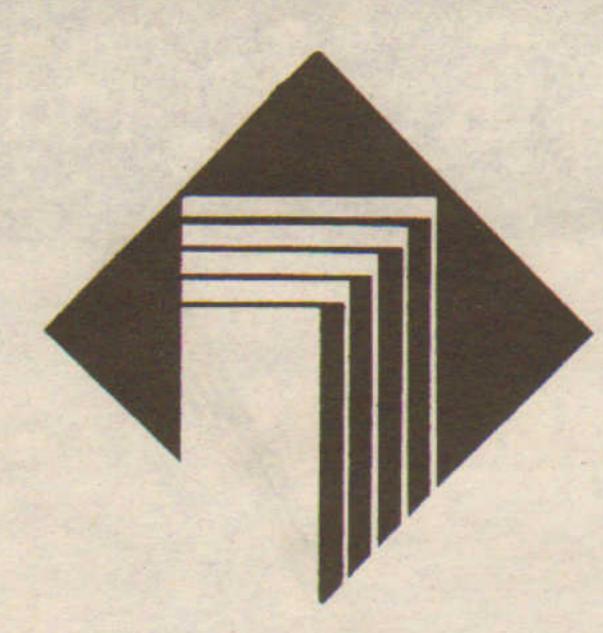


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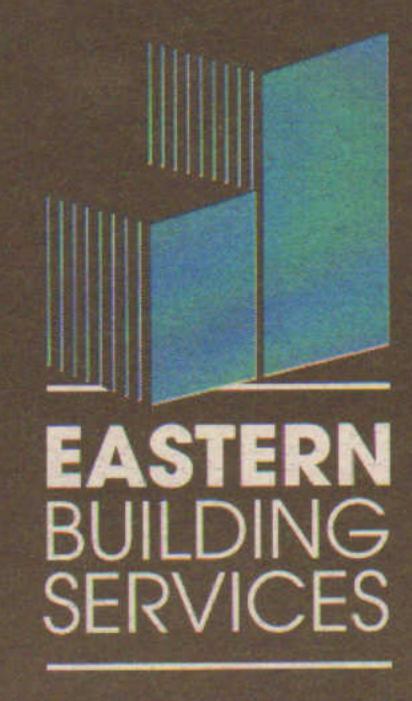


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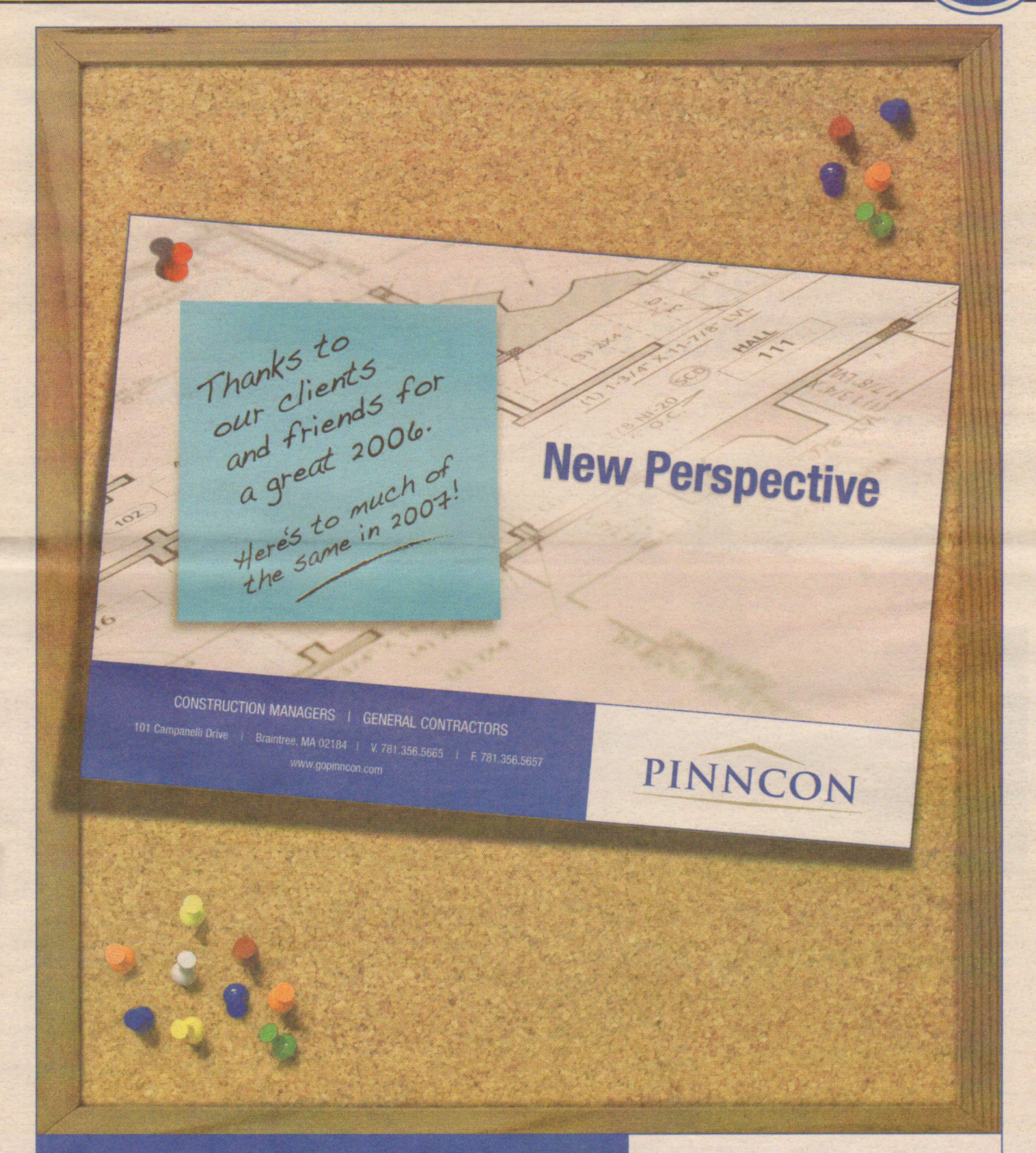


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RJO'Connell & Associates wishes to thank our clients for their support in 2006. We look forward to our continuing relationships in 2007.

Happy Holidays!

21116 11 5 5 5 1 2460 Section 1

Abraham Properties Atlantic Retail Properties Balfour of Connecticut Berenson & Associates BKA Architects CBL Properties Circuit City Stores, Inc. Coastal Partners L.L.C Corcoran Jennison Company Commonwealth Development Compass Realty Associates Crosspoint Associates, Inc. CVS Realty Company Cyn Environmental Services The Dartmouth Company Dickinson Development The Flatley Company Franklin Investments George J. Khouri & Assoc. Gershman Brown Great Island Development Hannaford Bros.

ING Clarion J. Derenzo Company Jordan's Furniture The Kay Companies KGI Properties LMG Properties Lowe's Companies National Development New England Development Nocera's Restaurant Martignetti's O'Connell Development Packard Development Parsons Commercial Group Plaza Properties The Richmond Company RK Associates Samuels & Associates Target Corporation Torringford Development Co. W.S. Development The Wilder Companies

#### December

Everest Partners acquires bldgs. in Billerica, Chelmsford & Westboro for \$26.5m; CB Richard Ellis, RBJ & Ptrs. brokers.

Thompson, McCarthy and Spring of Jones Lang LaSalle lease 287,000 s/f offices in Maynard to Stratus Technologies.

Suffolk Construction breaks ground on \$20m 77,000 s/f project with Boston Health Care for the Homeless Program.

The Beal Cos. and Cushman & Wakefield complete \$55.75m sale of Walden Park Apts., Boston, to Invesco R.E.; 232 units.

Keith/Pro Con Joint Venture CM for \$34m phase one Repton Pl., Watertown; for Beacon Communities Development.

Jones Lang LaSalle sells 199,590 s/f Neelon portfolio for \$30.25m; 7 office and R&D buildings in Waltham.

Choate of G&E/Coldstream sells 13,596 s/fmixed use bldg., Seabrook, N.H. to MNM Realty for LRS Investment Trust.

Thompson and Zieja of Thompson Doyle Hennessey & Stevens lease 134,164 s/f for RFP Juniper in Peabody with Klemmer Assoc. O'Callaghan of Binswanger and Johnson of TCC sell 52,736 s/f mfg. bldg., Chicopee, to LSS Realty for \$175 million.

Blakeley of T.R.B. & Assoc. sells Rte. 9, Framingham, hotel to Bobson Acquisition for \$3.1m; plans 30,000 s/f retail site.

Fallon & Lynn of Trammell Crow renew 100,361 s/flease for Ariad for Forest City at University Park, Cambridge.

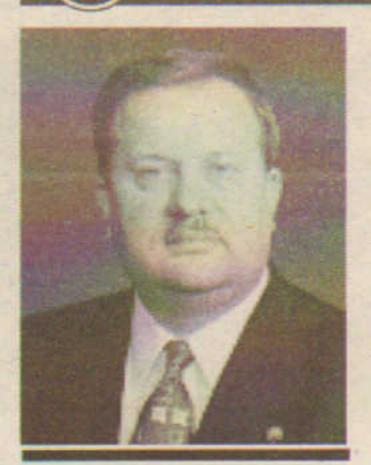
Seadia and Wellington of IPS sell 300,000 s/f warehouse in Worcester for \$1.22m for V.T.T. Props. to Solomon Hirsh.

Leggat of Holliday Fenoglio Fowler places \$30.5m for 200,000 s/f office/R&D portfolio for King St. Properties.

Ashworth Mortgage places \$3.25m for 37,000 s/f retail; nonrecourse financing for Pavilion Plaza, Woonsocket.

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#### annual review '06



Frederick Kalisz, Jr. CITY OF **NEW BEDFORD** 

Mike Pearce

**EDWARDS KELCEY** 





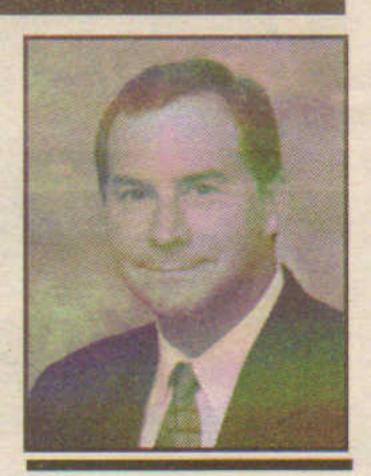
Taryn Wilson **GRUBB & ELLIS CO.** 



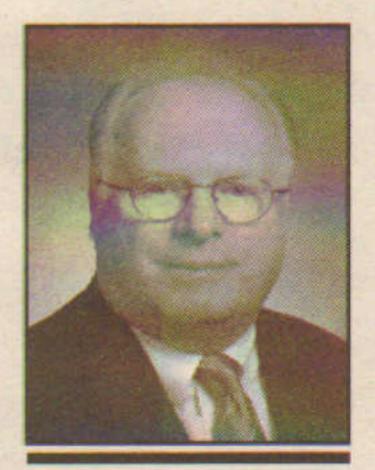
Mike Smith **JONES LANG** 



Patrick Callahan CALLAHAN, INC.



**David Morency** NORTHLAND



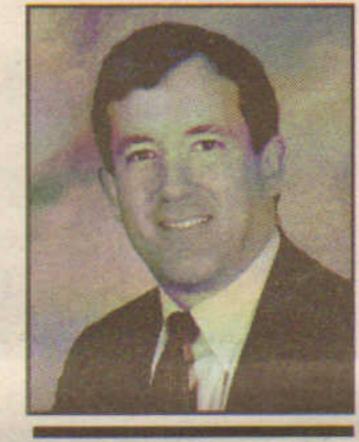
**Tom Collins CUSHMAN &** WAKEFIELD

## CALLAHAN

PRECONSTRUCTION CONSTRUCTION MANAGEMENT GENERAL CONTRACTING

Callahan would like to extend warm wishes for a Happy, Healthy Holiday Season to all

Best Wishes for a Prosperous and Successful 2007



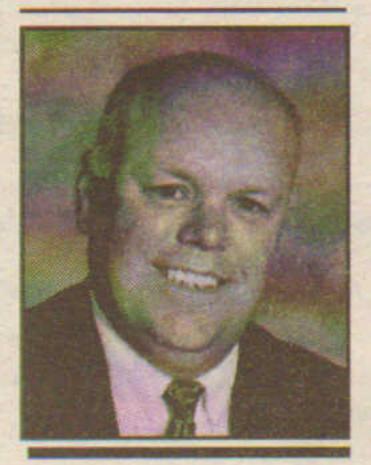
**James Clifford** LINEAR RETAIL



Julie Ann Slom **WASHINGTON TRUST** 



**Albert Huang** PERKINS+WILL



**Bob Hayes KEYPOINT PARTNERS** 

CALLAHAN, INC. 80 FIRST STREET BRIDGEWATER, MA 02324 P: 508-279-0012 F: 508-279-0032

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B.G. Wickberg

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Bracken Engineering

Bright Horizons

Cambridge Savings Bank

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Citizens Bank

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# RADER PROPERTIES

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#### December

Holliday Fenoglio Fowler arranges \$120m construction loan for The Abbey Group's 32 story condo at 45 Province St., Boston.

Atlantic Properties brokers sale of 28,000 s/f office/R&D in Middleboro for \$2.1m; 4M Realty buys from Bendrix Corp.

Griffin, Loeber and Doherty of Cushman & Wakefield broker \$107.1m sale of 316 apts. from Finger Cos. to Archstone Smith in Quincy.

Perry, Epstein and Gates of Meredith & Grew lease 77,590 s/f with Hoar, Cuddy & Crean of CB Richard Ellis/N.E. in Boston.

O'Neill of Nordblom Corfac leases 14,500 s/f offices with Klemmer Assoc. in Beverly; for Iron Gate Dev. to Matthews in Touch.

Murray of Everest Partners leases 13,300 s/f in Stoneham to North Shore Cataract and DHA Endoscopy.

Kent and Teague of Trammell Crow lease 127,523 s/f off./whse. to Specialty catalog for ING Clarion in W. Bridgewater.

Skanska USA begins 60,000 s/f Danbury Hospital outpatient diagnostic building; Flad & Assoc. archt. for \$44m project.

Cushman & Wakefield brokers \$28.8m sale of 166,574 s/f office/R&D for CC&F and Commonfund Realty to KBS REIT in Norwood.

Natalizio of Cornerstone arranges \$9.5m sale of 77,881 s/f office asset in Braintree to F.P. Giglio Enterprises.

CBRE/Melody handles \$33m loan for The Shops at Somerset Sq. in Glastonbury; 103,000 s/f lifestyle center for HB Nitkin.

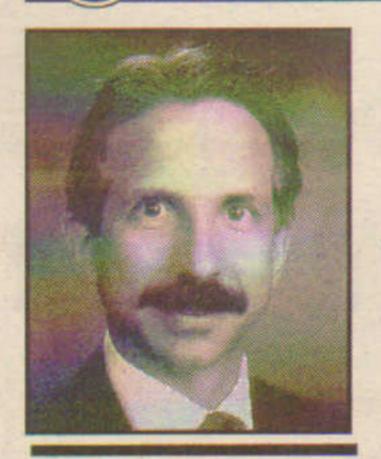
Koury of Jones Lang LaSalle executes 56,850 s/f \$11.6m sale of South Hadley Square to Alvero Acquisition Corp.

Dickinson Dev. starts construction of 96,000 s/f Stop & Shop at Walkers Brook Center in Reading; Pinncon is GC.

Suffolk Const. completing \$136m renovation of McCormack Bldg. designed by Goody Clancy in Post Office Sq., Boston.

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#### annual review '06

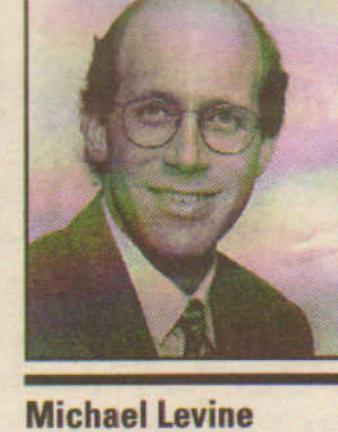


David Kowal KOWAL COMMUNICATIONS

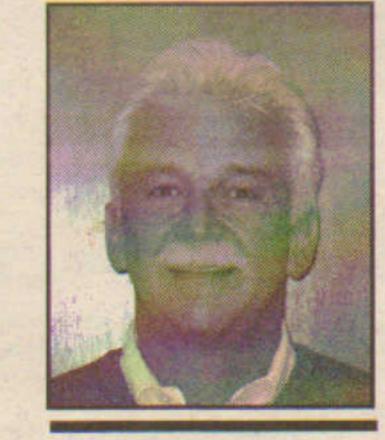
**Fred Wittmann** 

FOWLER, LP

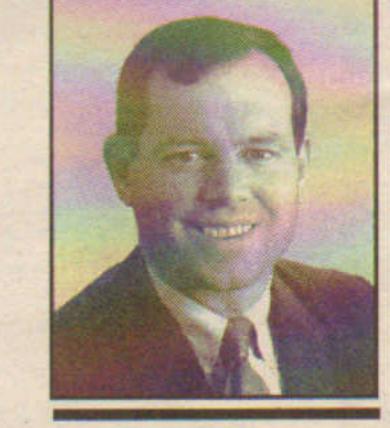
**HOLLIDAY FENOGLIO** 



Michael Levine INVESTMENT PROP. SPECIALISTS



Steve Miller LEVEY MILLER MARETZ



Charles Reilly DACON CORP.



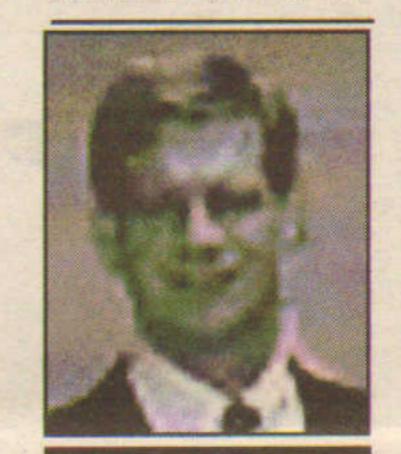
Adam Meixner BOSTON REALTY ADVISORS



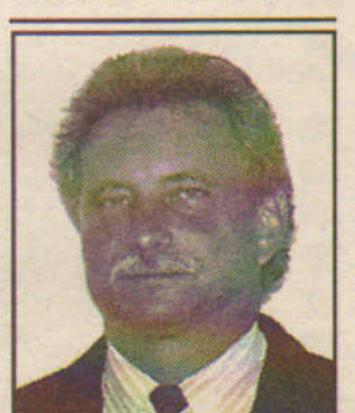
Lisa Wexler ELAINE CONSTRUCTION



Bob Richards
RICHARDS BARRY
JOYCE & PARTNERS



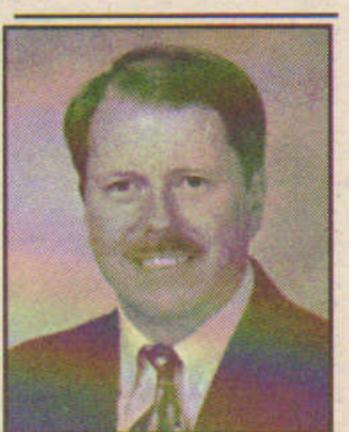
David Stubblebine STUBBLEBINE CO.



Norman Schnittkind COPLEY GROUP



Bruce Grean CBREINE



Jeffrey Luter FULCRUM ASSOC.



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#### WHITMAN, MARTE. 18 • FOR SALE: \$4,200,0000



- 14.3 Acres
- Town sewer/water

- Former used car superstore
- Great potential 40B or residential development

#### WEYMOUTH, MA • FOR SALE: \$2,500,000 or Build to Suit



- Fully permitted medical/office building
- 45,000 square feet

- Excellent Route 3 access
- 1/2 mile to South Shore Hospital

#### HANOVER, MA • FOR SALE: \$2,675,000



- 3.62 Acres
- Excellent Route 53 visibility

- Current Lincoln Mercury dealership
- Potential retail development site

For further information please contact

### RADER PROPERTIES, INC.

80 Washington Street, Building J, Norwell, MA 02061

Tel: 781.681.9000 Fax: 781.681.9097

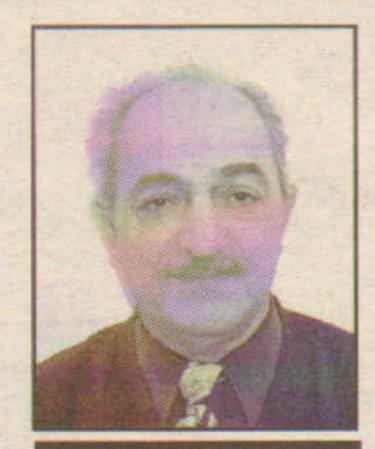
WWW.RADERPROPERTIES.NET



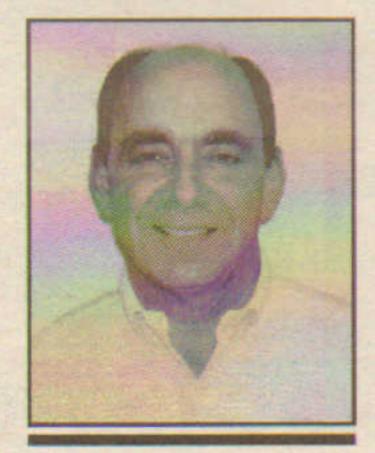
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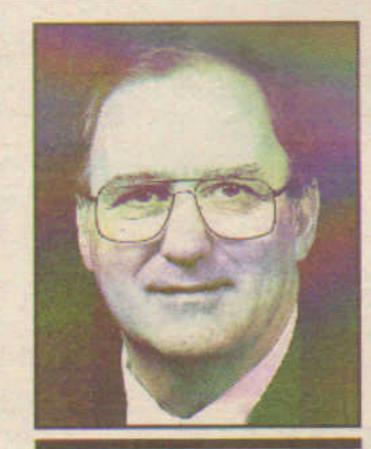
**Cathy Thompson** THOMPSON DOYLE **HENNESSY & STEVENS** 



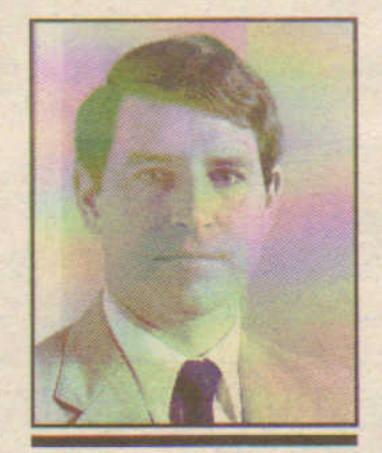
**Peter Romanos NAI HUNNEMAN** 



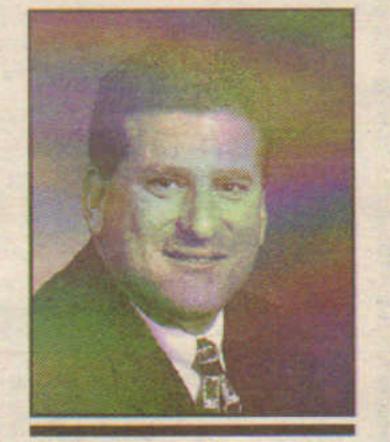
Louis Sannella **RSM MCGLADREY** 



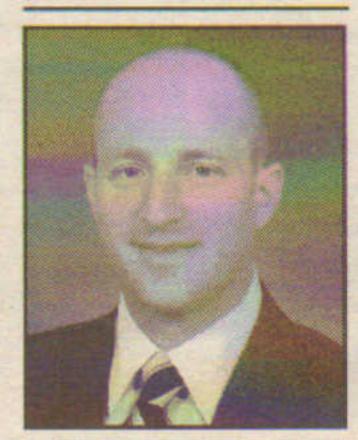
Patrick Ford **NEW ENGLAND** HOTEL REALTY ADV.



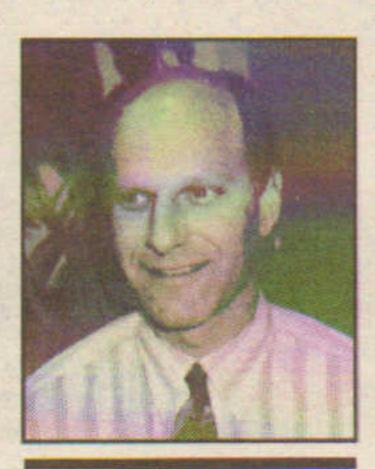
Win Nordblom NORDBLOM



Marc Koenig **ECLIPSE PARTNERS** 



Noah Hano **GRUBB & ELLIS CO.** 



Mark Levy RIVERSIDE PROPS.



**Robert Haynes R.E HAYNES** 



**Kevin Hanna CUSHMAN &** WAKEFIELD



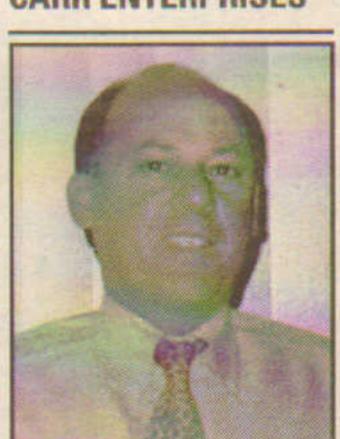
**Dennis Kulesza METROPOLITAN** RESTORATION



Wayne Griffin **WAYNE J. GRIFFIN** ELECTRIC



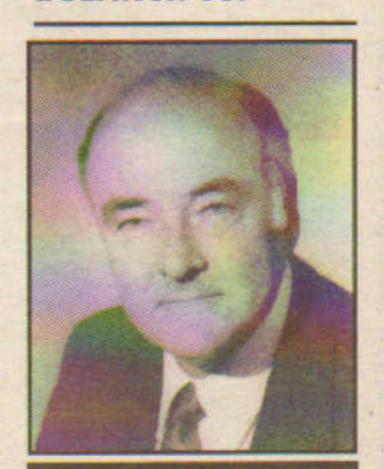
**Dave Driscoll CARR ENTERPRISES** 



**Dennis Mahoney** LYNWELL ASSOC.



**Robert Schlager BULFINCH CO.** 



**Alexander McNeil** MCNEIL & ASSOC.

# Financing by

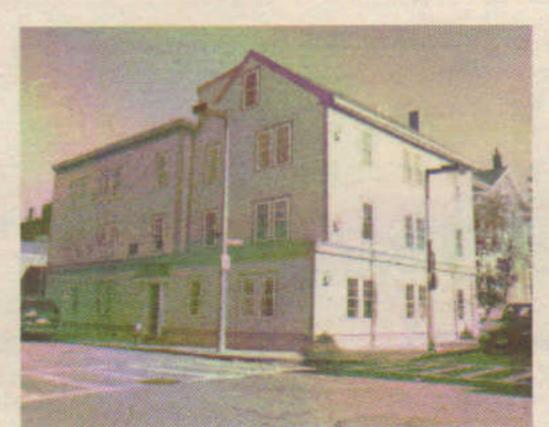
# Peoples Federal Savings Bank



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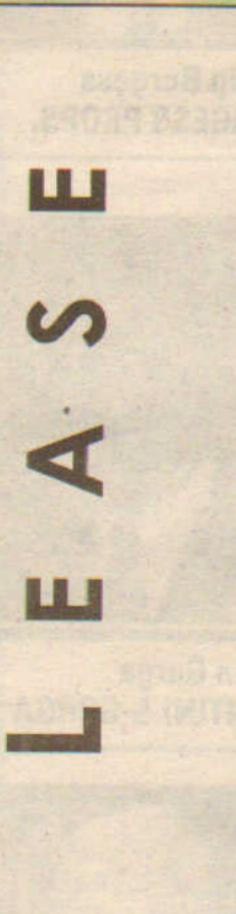
> Peoples **Federal Savings Bank**

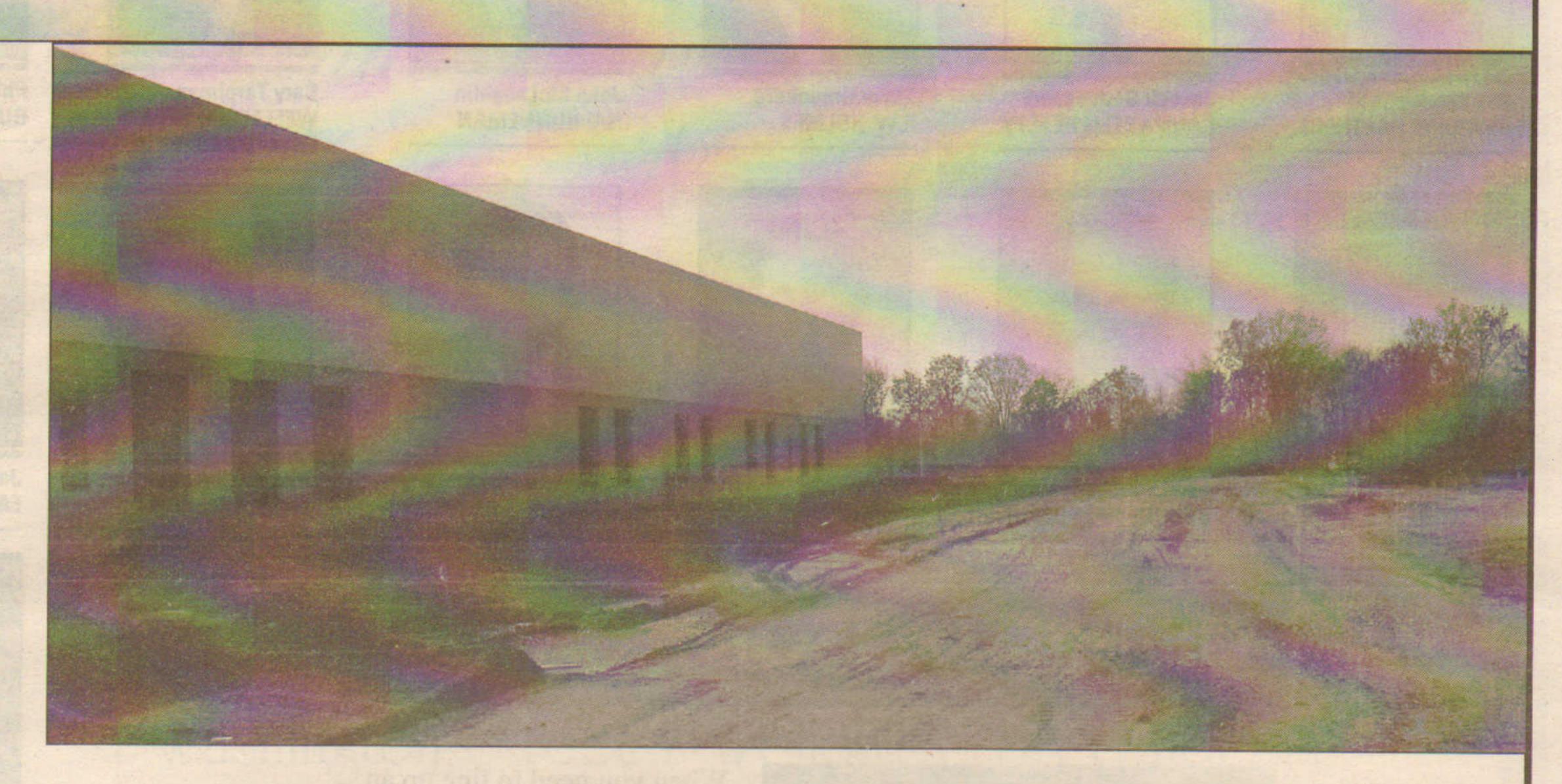
Allston 229 North Harvard Street • Brighton 435 Market Street Jamaica Plain 725 Centre Street • West Roxbury 1905 Centre Street www.pfsb.com

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#### REVOLUTIONARY WAY COMMERCE CENTER

Liberty & Union Industrial Park Taunton, Massachusetts





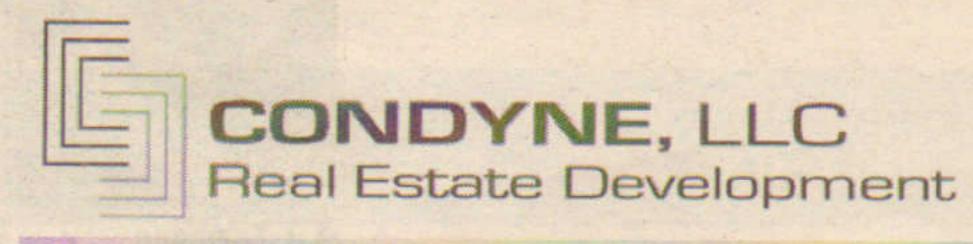
Condyne, LLC Real Estate Development is proud to offer for lease modern high bay industrial warehouse / office space. Situated in Southeastern Massachusetts' newest industrial park, Liberty and Union, this warehouse facility will feature state of the art amenities and is scheduled for completion in late 2006. Tenants will join major corporations including Jordan's Furniture, Advo, Inc., Johnson & Johnson, General Dynamics, Perkins Paper and Sysco Foods.

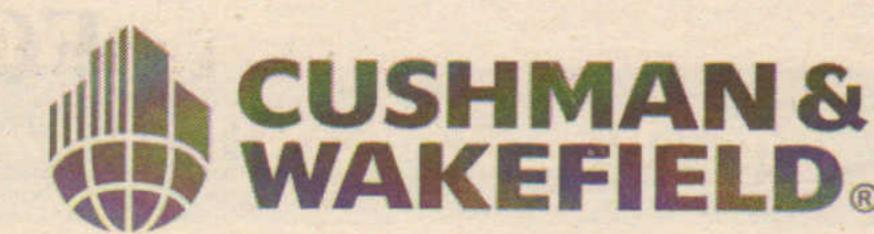
The Liberty and Union Industrial Park is strategically located at the intersections of Route 24 and 140, just minutes from Route 495. The park's location also gives employers a job market in excess of one million people within a 20-mile radius, and metropolitan areas of Boston and Providence are just 32 and 20 miles away respectively.

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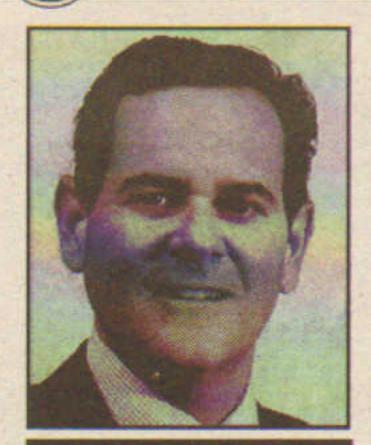
Michael J. McCarthy 781.848.8787 ext. 205 mmccarthy@condyne.com www.condyne.com





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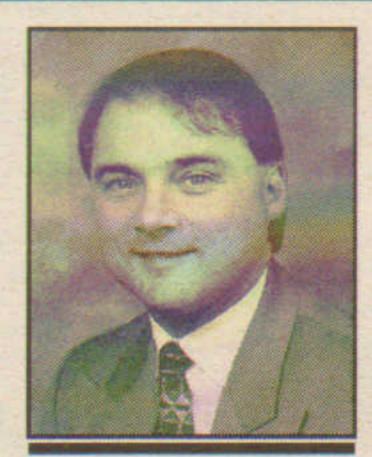
Ray Kenney
KEYPOINT PARTNERS



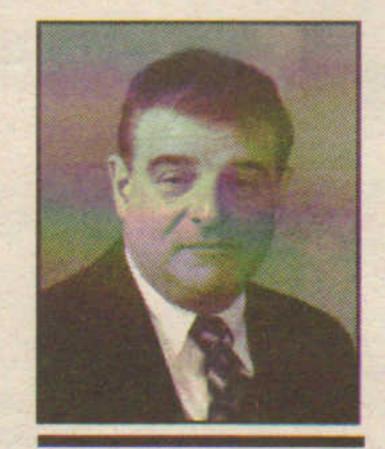
Joseph Bettencourt
CAMPANELLI REALTY



Steve Greenberg R.W. HOLMES



John McLaughlin NAI HUNNEMAN



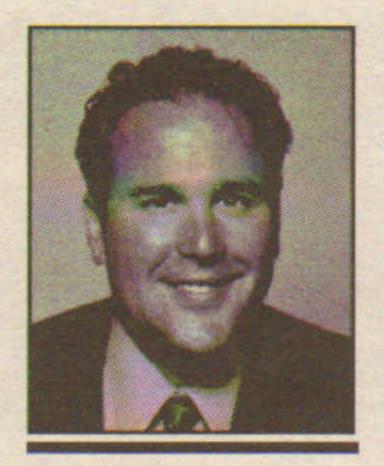
Cary Tarpinian
WELLSFORD REAL
ESTATE PROPERTIES



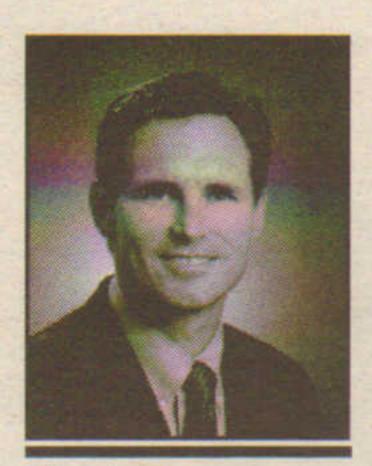
Philip Burgess BURGESS PROPS.



Mark Conley
LINEAR RETAIL
PROPERTIES



Todd Stressenger HOLLIDAY FENOGLIO FOWLER, LP



Mark Roth CUSHMAN & WAKEFIELD

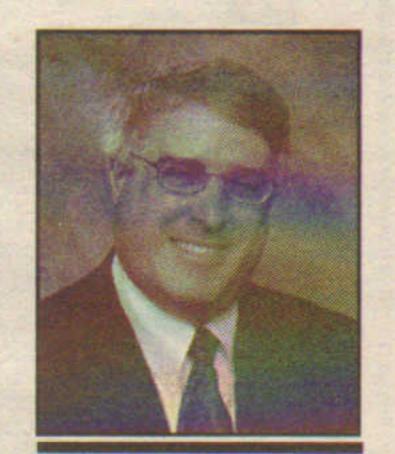
GOLF ADVISORY GROUP



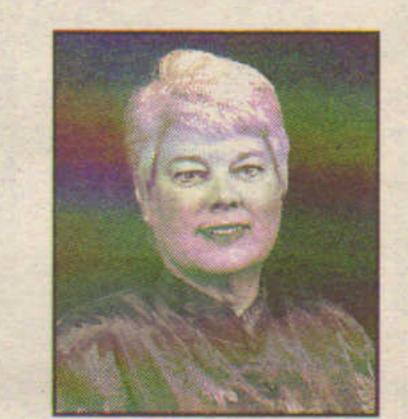
Steve Levesque DEPT. OF ECONOMIC DEV. - MAINE



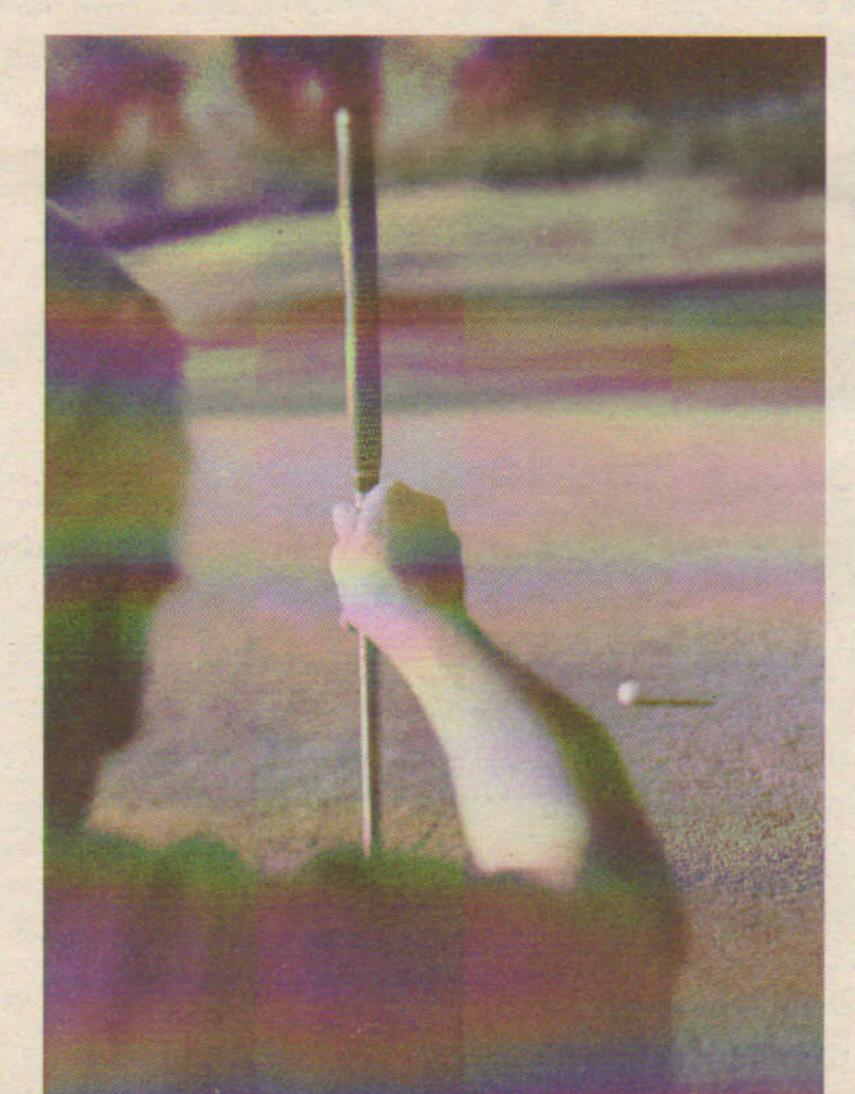
Andrew Sacher PARSONS COMMERCIAL



John Gorga FANTINI & GORGA



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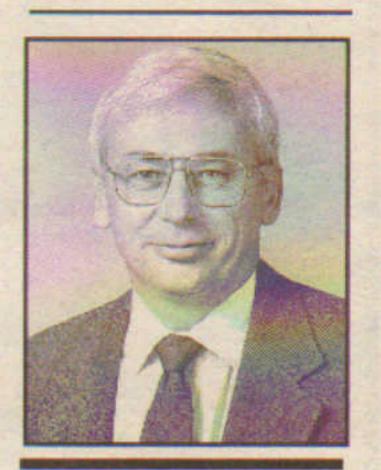
a division of

Wellspeak Dugas & Kane

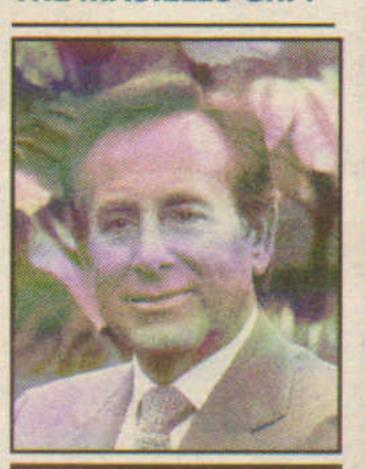
203-699-8920 wdkgolf@yahoo.com



Dennis Kaiser PERKINS + WILL



George Foskett
THE MASIELLO GRP.

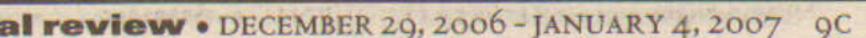


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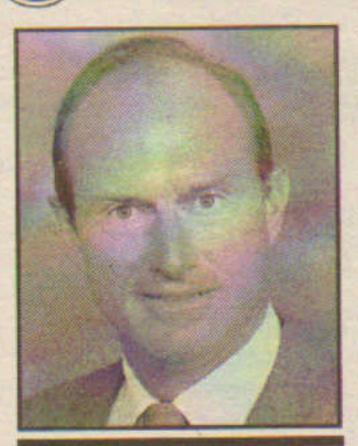


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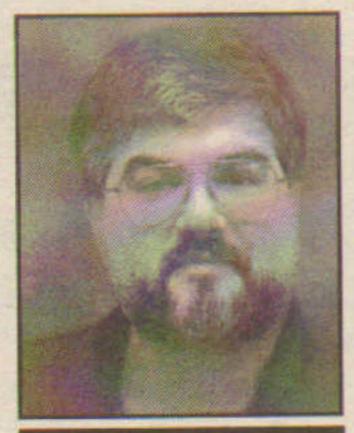
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Stuart Pratt HUNNEMAN



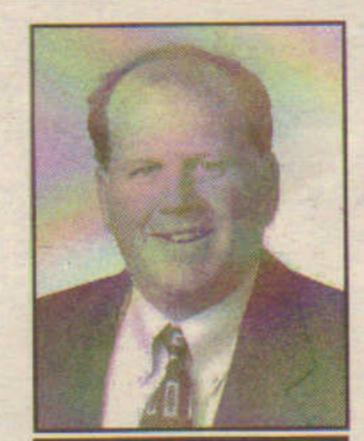
Michael Asselin GZA/ GEOENVIRONMENTAL



Matt Connors
GEMINI ELECTRIC



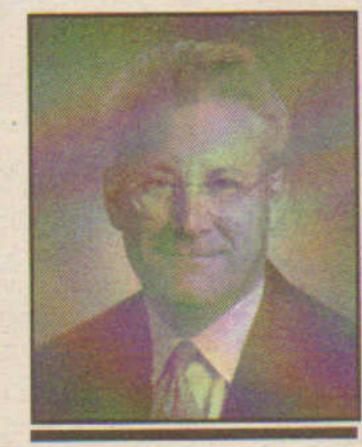
John Cappezzuto NEW-MASS R.E.



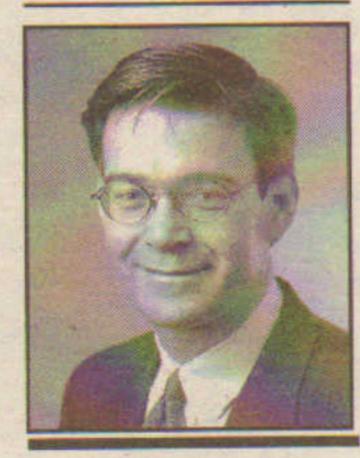
Garry Holmes R.W. HOLMES REALTY



Dan DeMarco CAMPANELLI COS.



David Martel
CUSHMAN &
WAKEFIELD



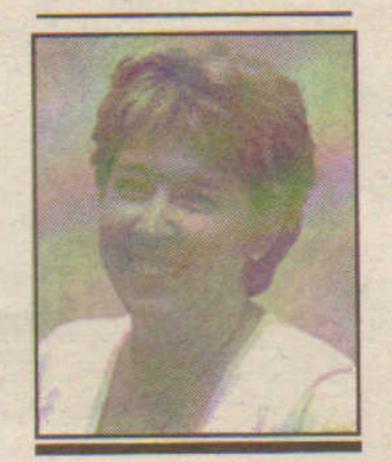
Bob Maloney CATHARTES INVEST.



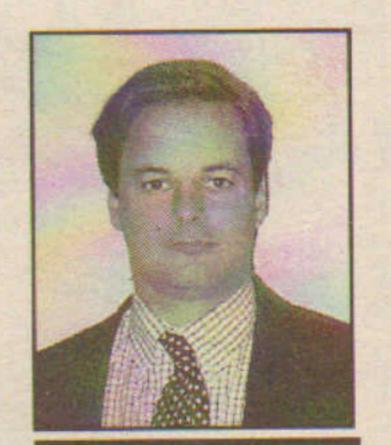
Steve Rowan FRAMINGHAM CO-OP BANK



Kevin Fitzgerald
FITZINN PARKING



Charlene McKeon
LINEAR RETAIL
PROPERTIES



Jeffrey O'Neill CONDYNE



**Chestnut Hill Realty** 

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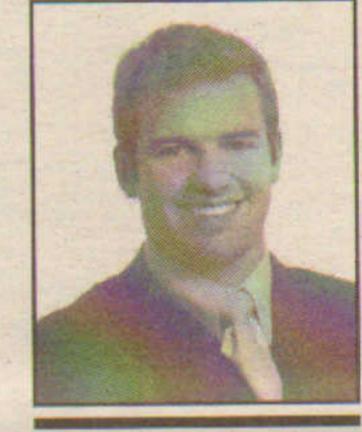
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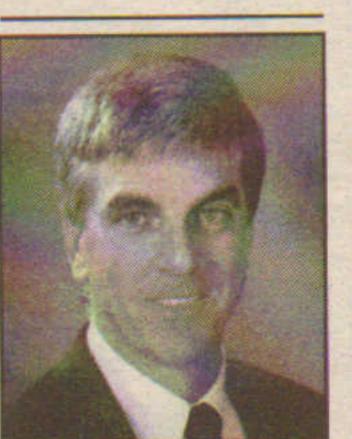
Chris Mearn BOSTON REALTY ADV.



Steve Berkeley
EDWARDS & KELCEY



Louise Norwood NORWOOD GROUP



Thomas Frederick
GRANGER NORTHERN

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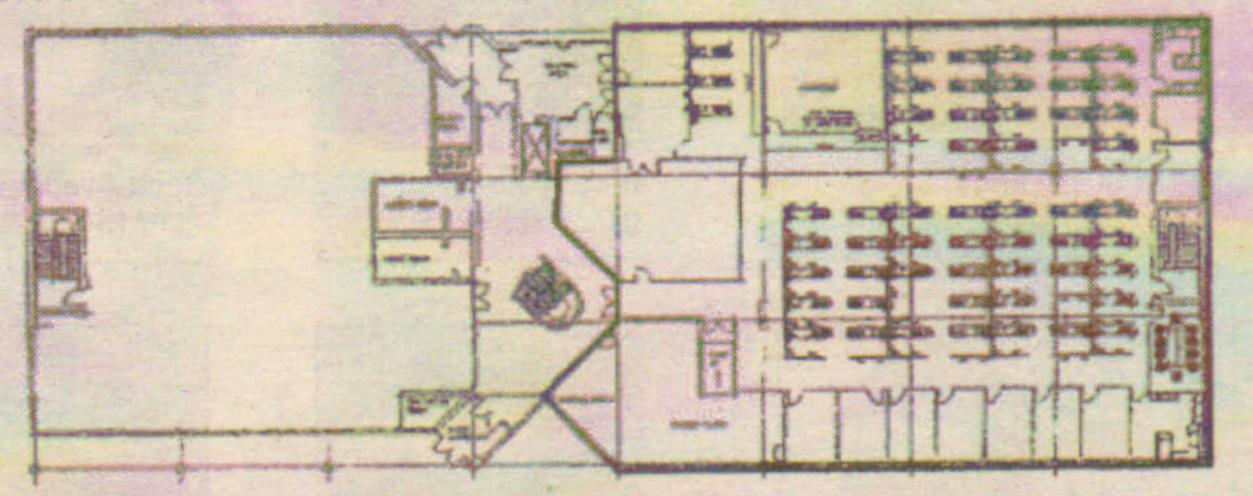
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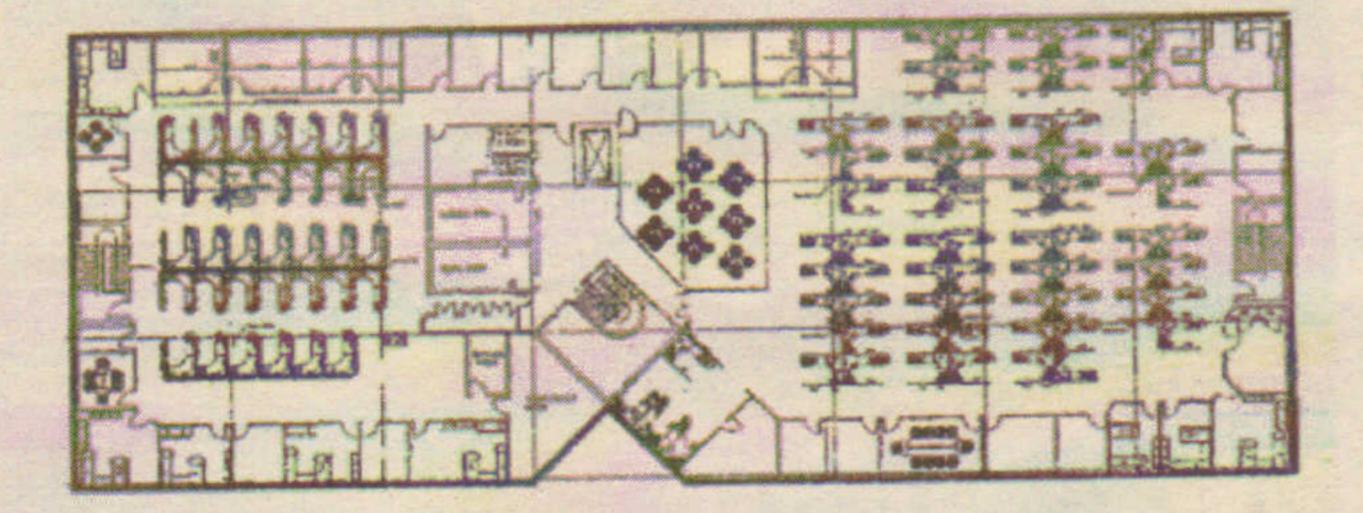
Prime locations in Massachusetts & Rhode Island

# 325 WOOD ROAD • BRAINTREE, MA

FLOOR 1



FLOOR 2



This 43,000 SF building has two stories where 36,000 SF is available at this time. The first floor has 14,000 SF, and the second has 22,000 SF The landlord will provide a tenant allowance for the built out, and are willing to subdivide. This property is conveniently located within minutes from major highways Rte. 3, and Rte. 128.

Please contact

Julio Leitao, project - manager, at

781-337-7805 or by

Email: jyleitao@fernrealty.com

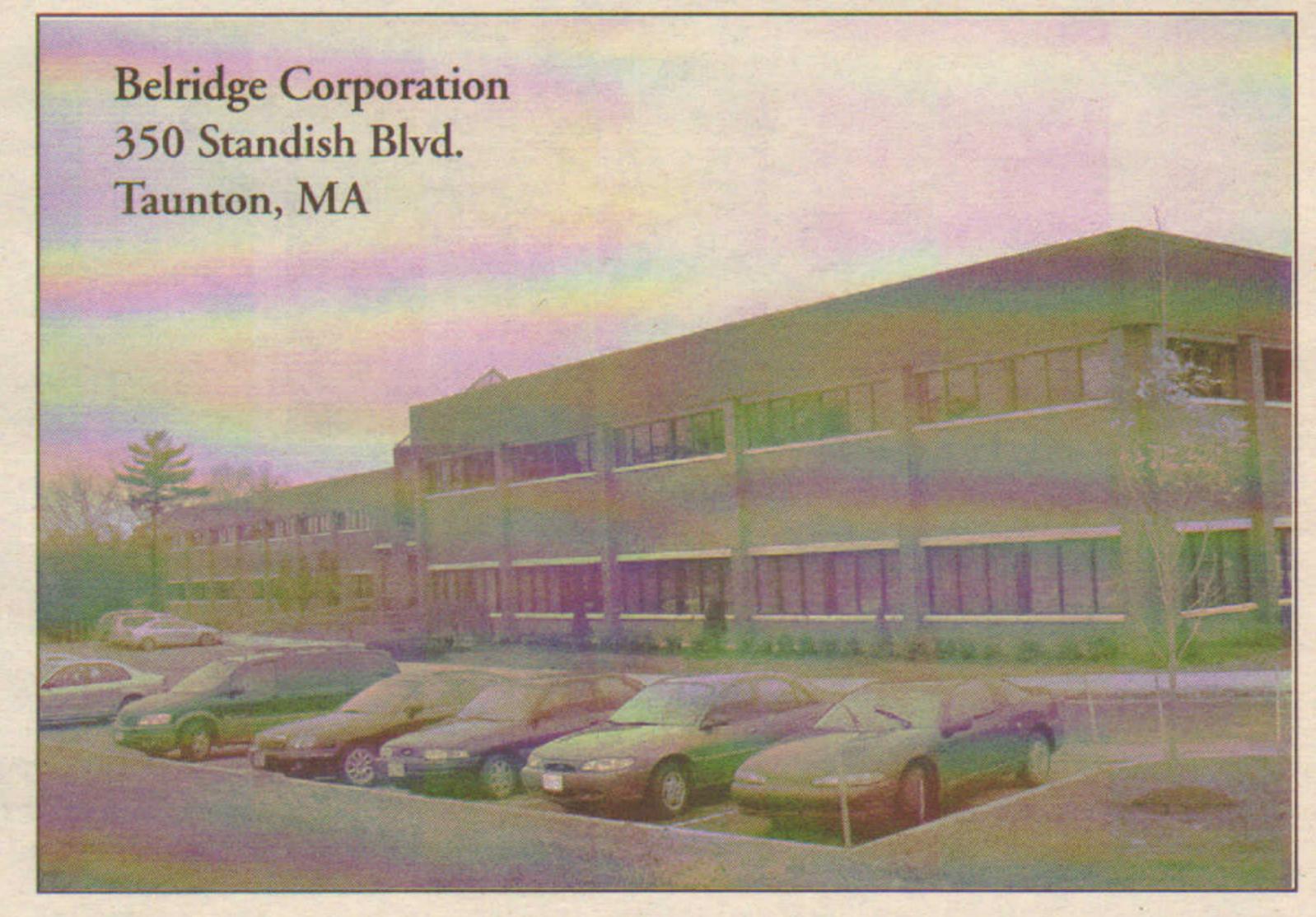
# 350 STANDISH ROAD • TAUNTON, MA

This 123,000 square foot, two story, commercial building was built by Joseph Iantosca in 2002. The building is equipped with 2000 amp, 480/277 and 12/208 service, and underground garage parking with an entrance to the elevator. This property offers a second elevator shaft where a private entrance may be arranged to suit your individual needs.

The building is occupied by the following tenants: Elite View Groveline-4,600 square feet. Country Wide Home Loan-7,000 square feet. Bureau Veritas-38,476 square feet and Carolina Logistics-50,000 square feet. We have just completed a 3,000 square foot build out for Novusus.

There is currently 10,000 square feet available, which may be divided into a minimum of 5,000 square feet. Belridge Corporation will provide a tenant allowance for the build out. Belridge Corporation welcomes all brokers to visit this property. We would like to welcome two new tenants, Mentor of Massachusetts and Emagine Communications. Please contact Julio Leitao, Project Manager at 781-337-7805 or by email: jvleitao@fernrealty.com

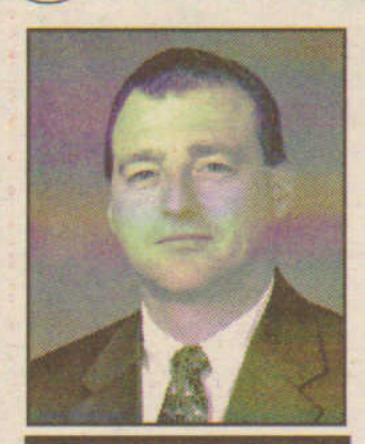
\* One Month FREE RENT \*



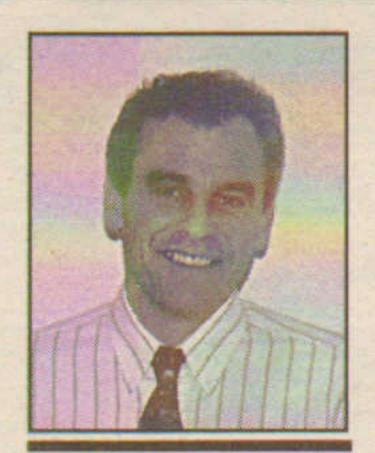
Belridge Corporation 781-337-7805



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Philip Hastings
CLEVELAND WATERS
AND BASS



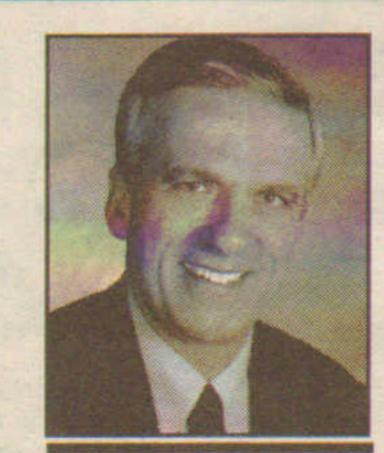
John Ford LES VANTS PHOTOGRAPHY



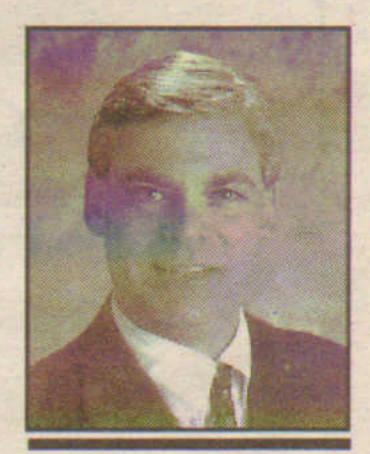
Drew Sigfredson CBRE/BOULOS CO.



Christine Lamber HUNNEMAN



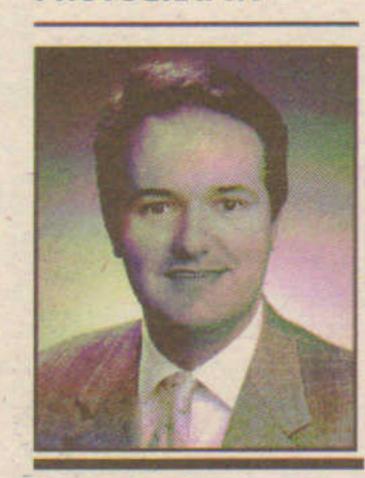
Marc Cote BOUCHER & CO.



Scott Avedisian
CITY OF WARWICK, RI



Gail McNeice LINEAR RETAIL



Simon Butler CUSHMAN & WAKEFIELD



Jonathan Frank F&M APPRAISAL



William Greene HAYES & SHERRY



Roxane Cole
RAM HARNDEN
COMMERCIAL R.E.



Kathy Kane KANE COMMERCIAL

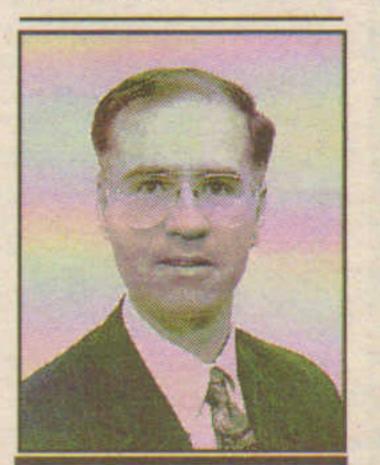




Daniel Campia



Jerry Ragosa THE NILES CO.



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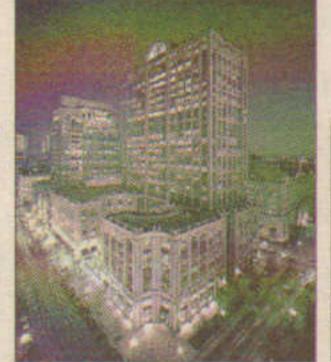
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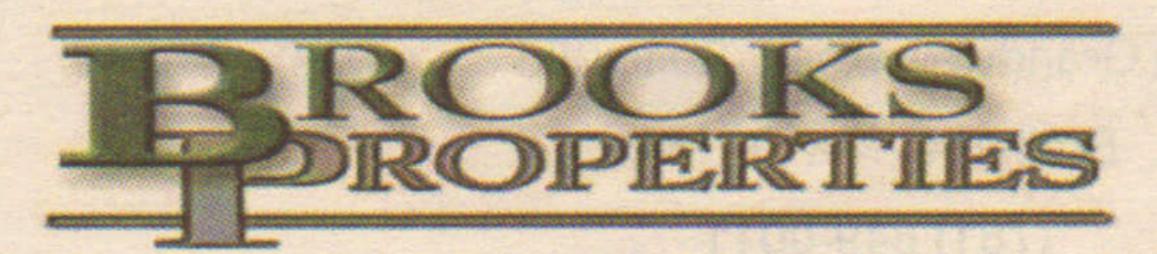
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Brooks Properties would like to take this time to thank all of our Neighbors, Tenants and Business Partners for their Cooperation, Loyalty and Excellent Service over the past 3 Decades.

Thank You and Have a Happy New Year!



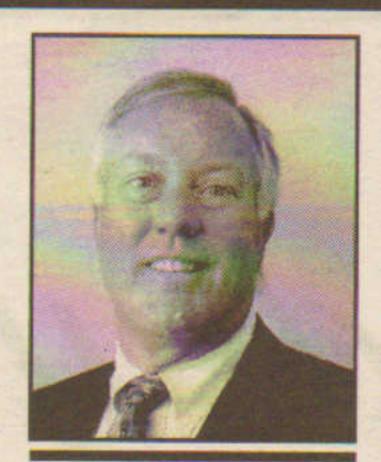
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#### annual review '06



Gail Hughes KANE CO.



Robert Greeley RJ GREELEY CO.



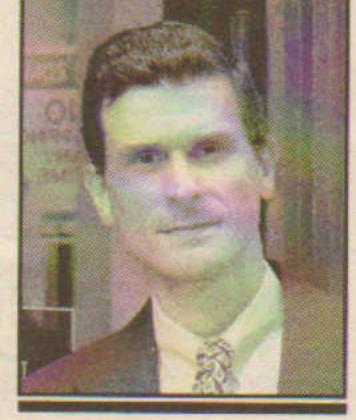
Thomas McNulty RHODES ISLAND BUILDERS ASSN.



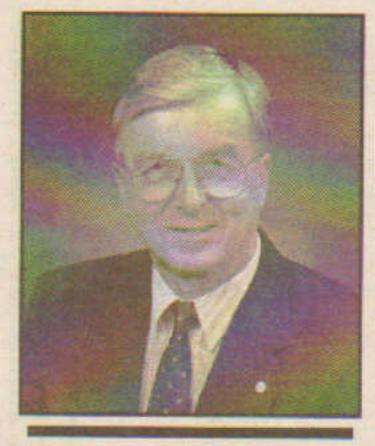
George Metzger BOSTON SOCIETY OF ARCHITECTS



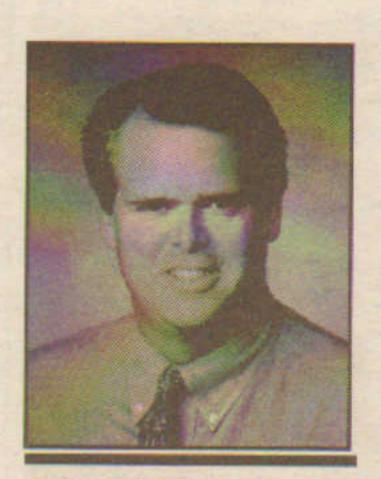
Michael Alves
COLDWELL BANKER
COMMERCIAL



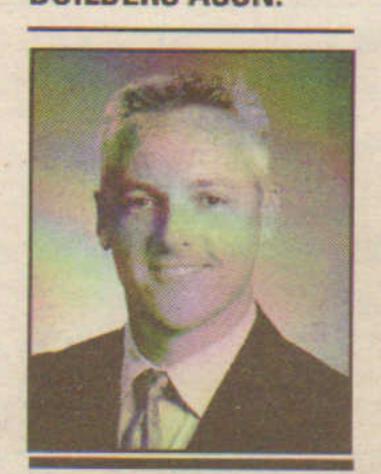
Greg Vasil GREATER BOSTON REAL ESTATE BOARD



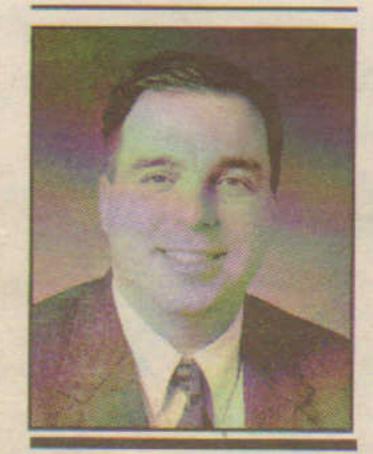
Thomas Raub HICKOK + BOARDMAN



John Wilking NEVILLE COS.



Woody Maher CUSHMAN & WAKEFIELD



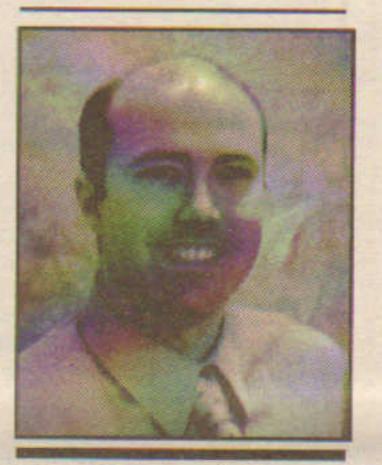
Charles Subrt 1031 SECURITY SERVICES



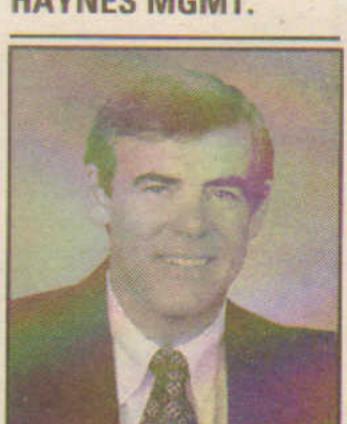
Doug Smith FIRST NATIONAL BANK OF IPSWICH



Tom Hill COLDWELL BANKER/ SCALZO COMM'L.



Liam Hurley HAYNES MGMT.



Fred Bucklin F.W. BUCKLIN APPR.



Len Bierbrier BIERBRIER DEV.



Fred Allyn ALLYN & ASSOC.



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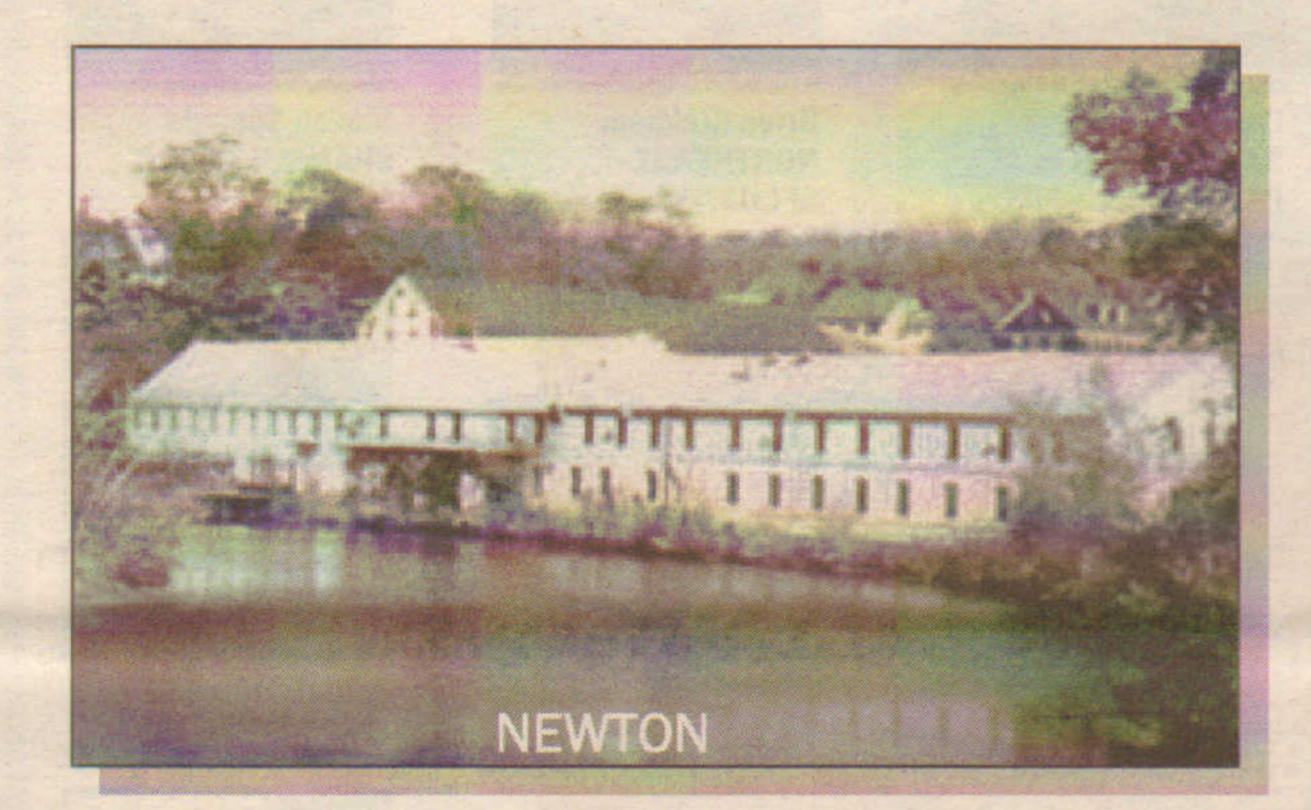
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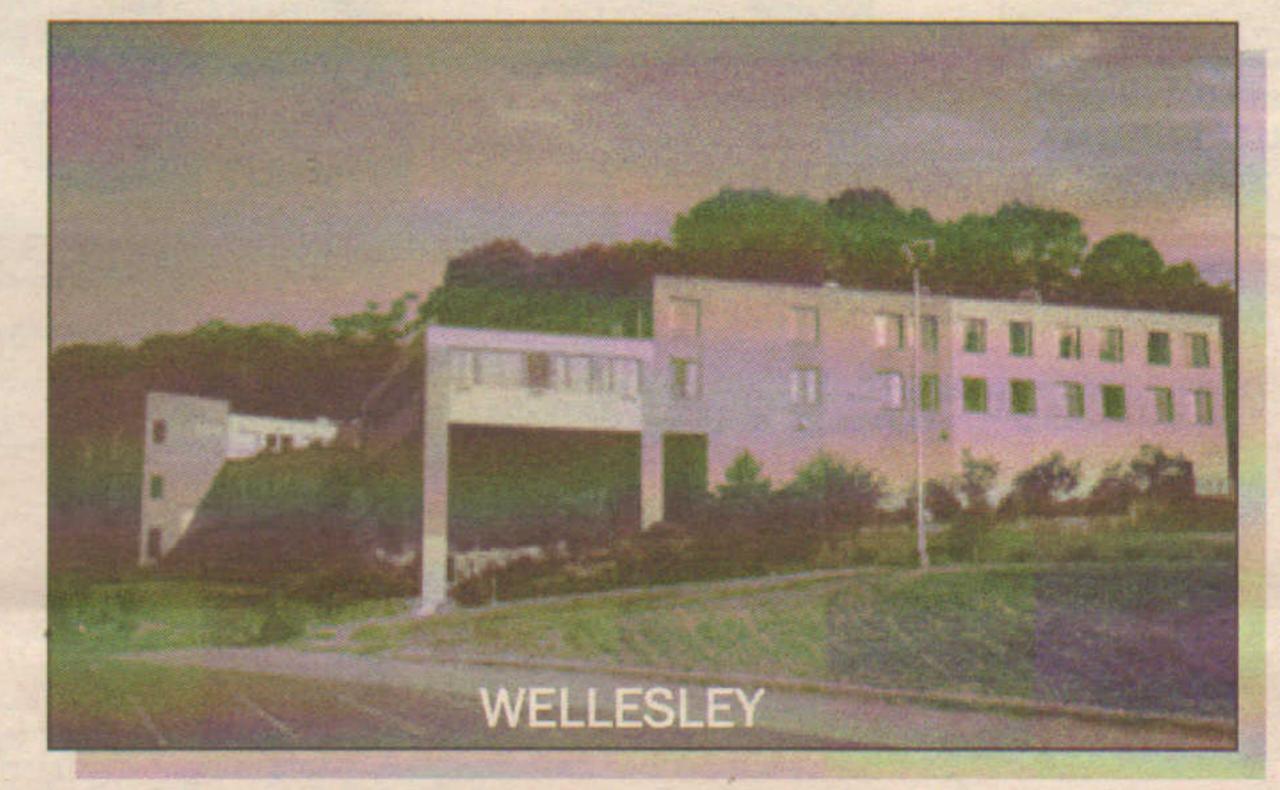


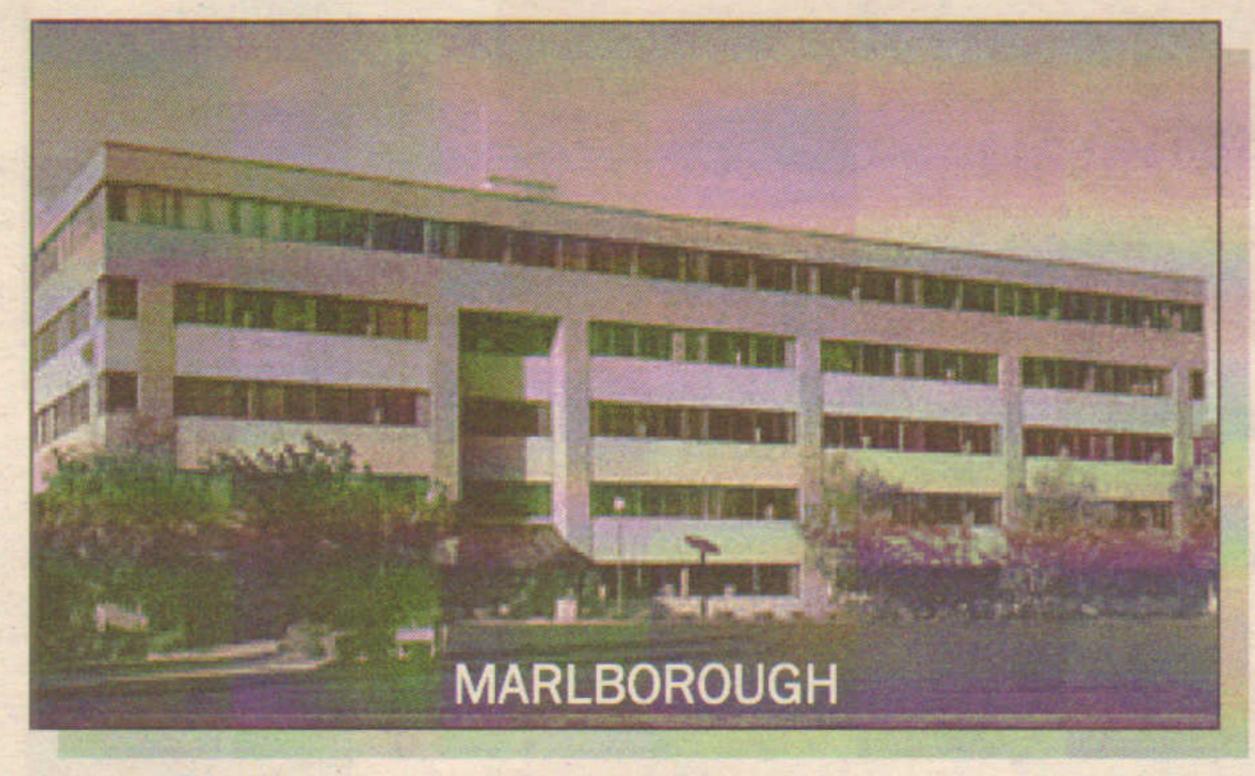
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WE APPRECIATE THE VALUABLE CONTRIBUTION OF THE MANY BROKERS WHO PARTICIPATED WITH US IN SUCCESSFUL TRANSACTIONS THIS PAST YEAR. WE LOOK FORWARD TO WORKING WITH YOU AGAIN IN 2007



HAYNES MANAGEMENT, INC.

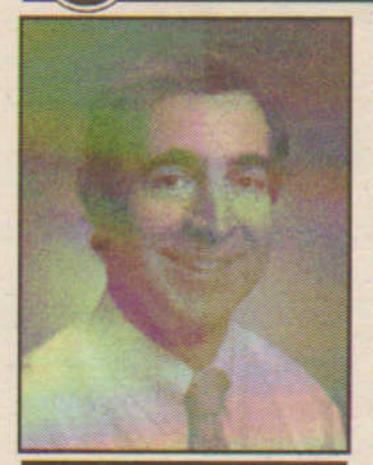
The Suburban Office Experts

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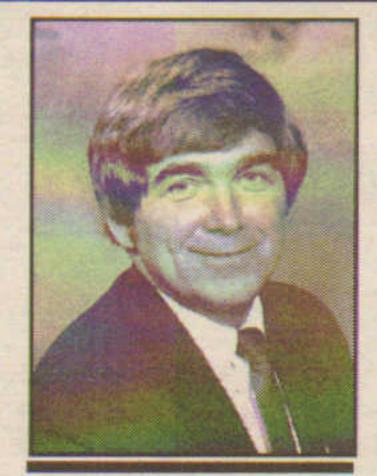
www.haynesmanagement.com



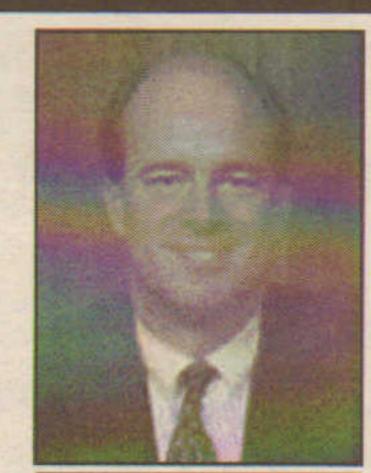
#### annual review '06



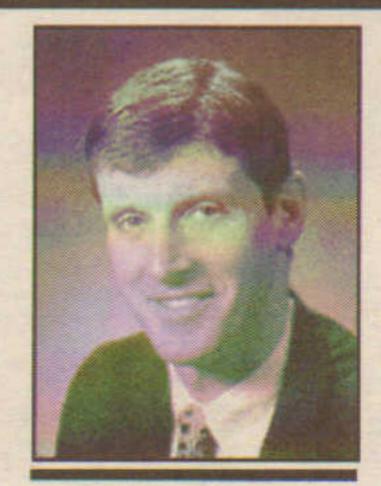
Len Cubellis CUBELLIS ASSOC.



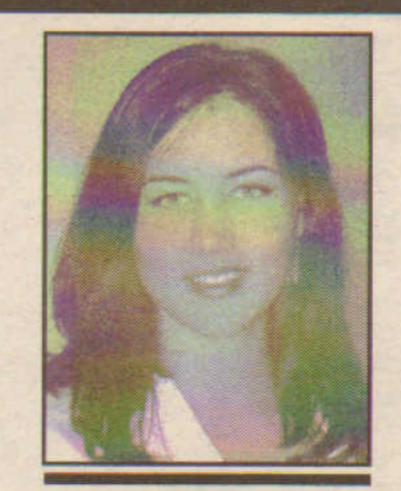
Don Chabot TOWN & COUNTRY



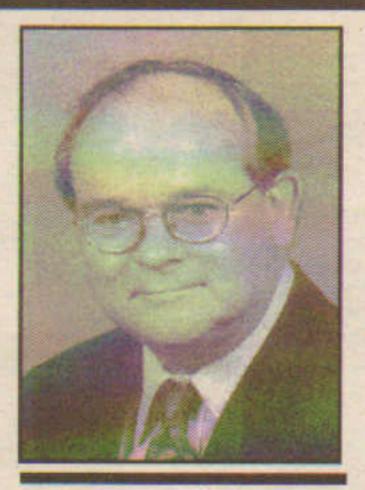
Willing Biddle
URSTADT BIDDLE



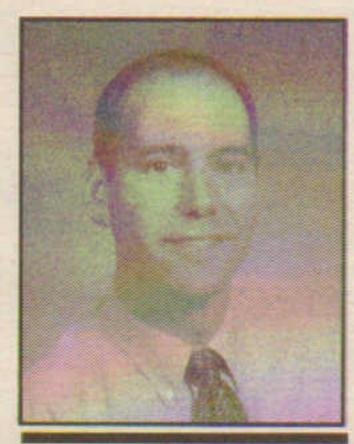
Bruce MacDonald
NET LEASE CAPITAL



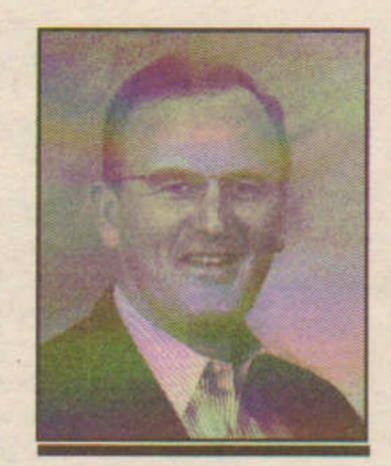
Melissa Pasquale CERC



Dwight Merriam ROBINSON & COLE



James DeVellis
GELLER DEVELLIS



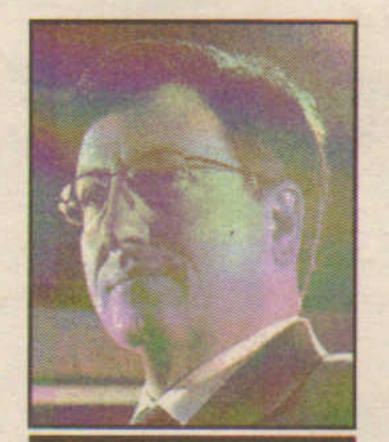
Joe Howard
HAYNES
MANAGEMENT



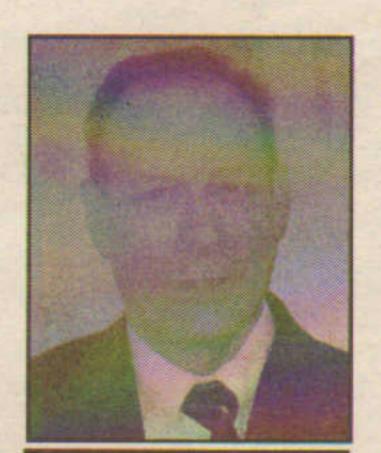
Kathy Stein HOWARD/STEIN HUDSON



Lisa DonFrancesco SAINT JAMES REAL ESTATE ADVISORS



Brian Kickham NORTHEAST SECURITY



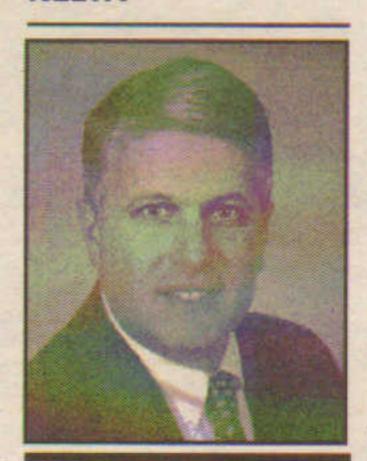
Steven Spangle SPANGLE ASSOC.



Pam Halvorsen SMC MANAGEMENT



Cathy Jones NELTA



Mark David
JONES LANG LASALLE



Pam Bailey LEE KENNEDY CO.

Some messiness on the project is to be expected. On the financing, it's to be avoided.



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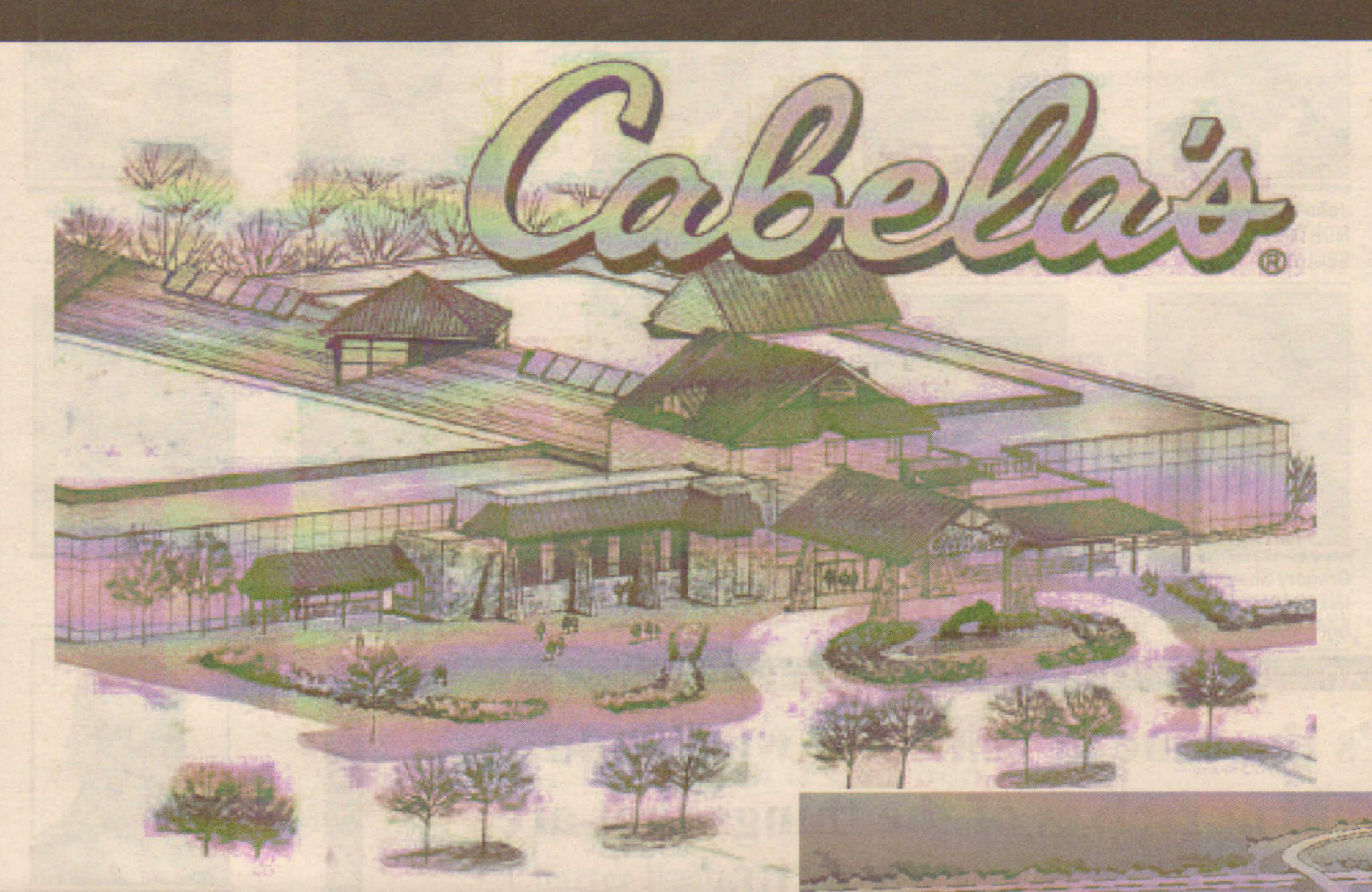


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iber (ENDER

#### Northeast's number

# Scarborough Gateway



Scarborough Gateway project is a planned mixed-use development of retail, commercial and office uses located just off of exit 42 of the Maine Turnpike and the Haigis Parkway. The 340,000 sf project will be anchored by a 130,000 sf Cabela's retail store, currently the world's leader in hunting and fishing gear and related apparel and accessories.

The project consists of approximately 12 separate buildings, all in a harmonious architectural design, integrated with a network of roads, pedestrian walkways, and landscape features such as ponds and fountains.

#### There will be space available for:

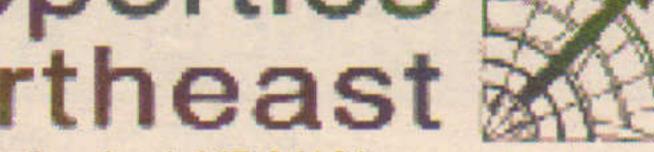
- 68,600 sf of compatible retail stores
- Three 6,000 sf free-standing restaurant facilities
- A 4,000 sf full service banking facility with drive in and ATM capability
- A 200 room hotel and function facility
- Approximately 40,000 sf of professional office space

#### Cabela's expects over 3 million visitors per year

- Trade area is the State of Maine & Eastern Canada
- · Take a store tour at www.Cabelas.com

For more information please contact: genebeaudoin@comcast.net 860-651-1455

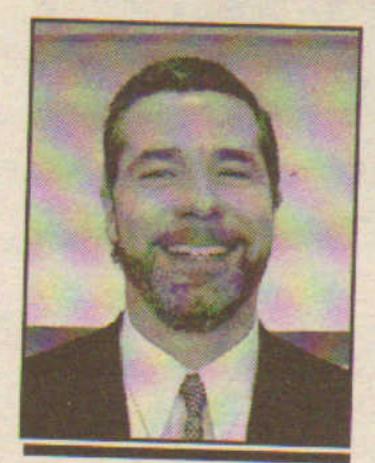
Properties Northeast



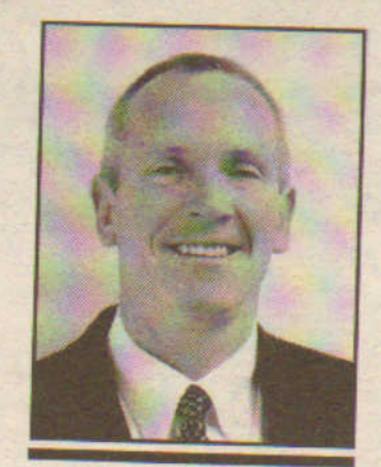
5 Milk St., Portland, ME 04101

207-774-0800

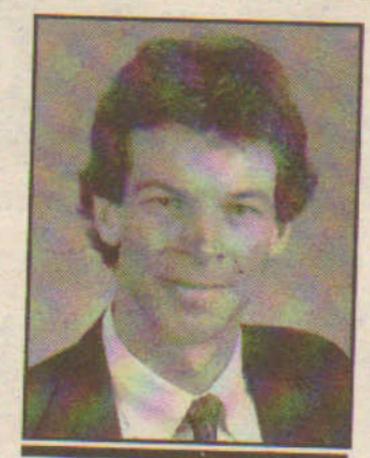




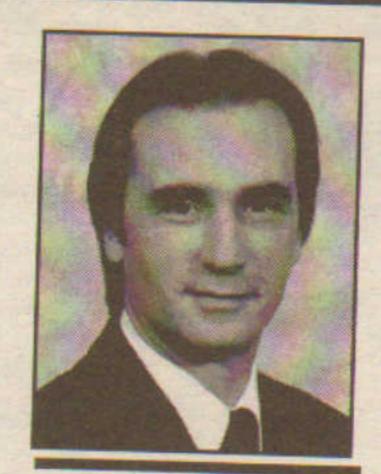
John DiNapoli **BUSINESS RESOURCE** CENTER-N.H.



John Hennessey NORTHEAST SECURITY



**Robert Dickey JONES LANG** LASALLE



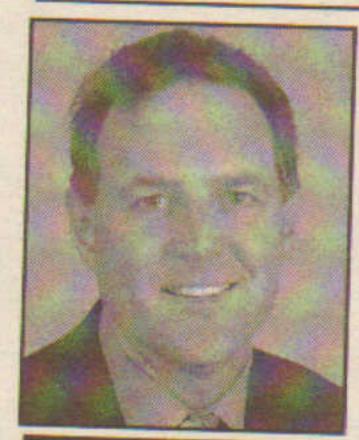
Chris Cardoni **KEYPOINT PARTNERS** 



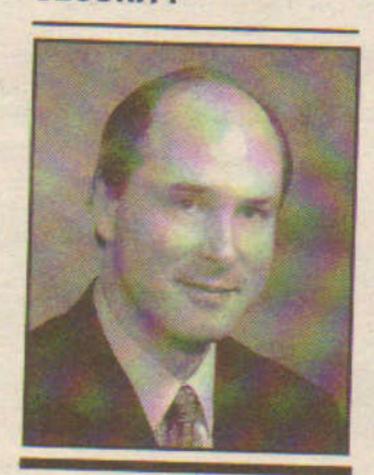
Jeff Butler **BUTLER REALTY KELLER WILLIAMS** 



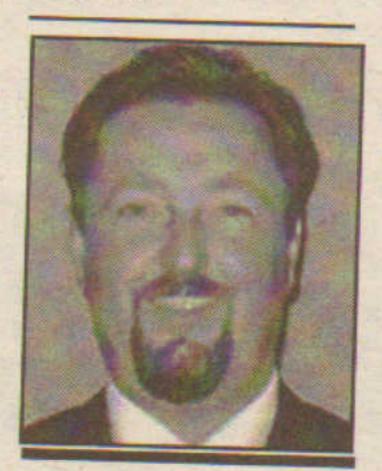
MaryAnne Savarese KIMCO REALTY



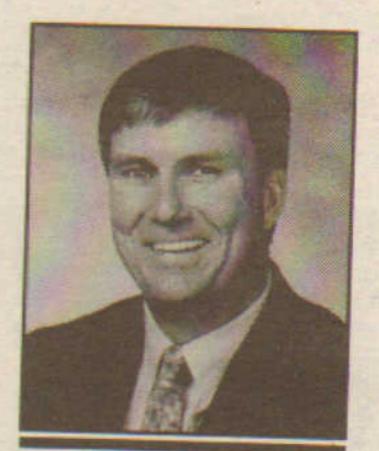
**Charles Cochrane** COCHRANE VENTILATION



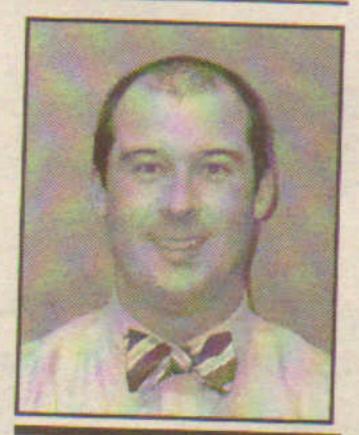
**Gregory Shay** INTERCONTINENTAL REAL ESTATE CORP.



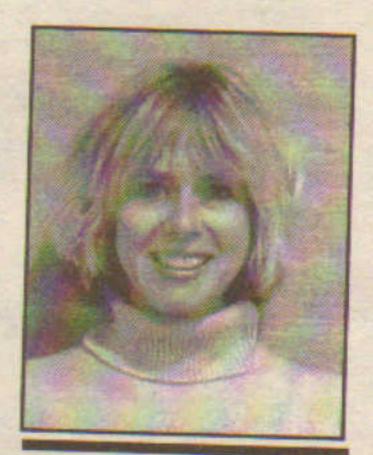
**Denis Hanks PLYMOUTH REGIONAL** ECON. DEV. FOUND.



Tom Sullivan JOHN B. SULLIVAN



**Duncan Harris** REDSTONE



**Jody Skaff** KANE CO.

FELIZ NAVIDAD

MERRY CHRISTMAS

HAPPY

HANUKKAH

It's the time of year that we should remind ourselves of the things that are



My personal priorities are pictured above. My business priorities will continue to be energetic and honest service to my clients. Wishing all my clients and friends a wonderful Holiday Season and a Prosperous New Year.

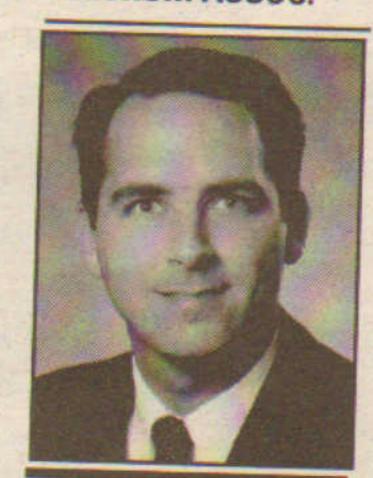
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Scott Lajoie **WASHINGTON TRUST** 



Chris Campbell
NET LEASE CAPITAL



Vida Doyle HAYNES MGMT.

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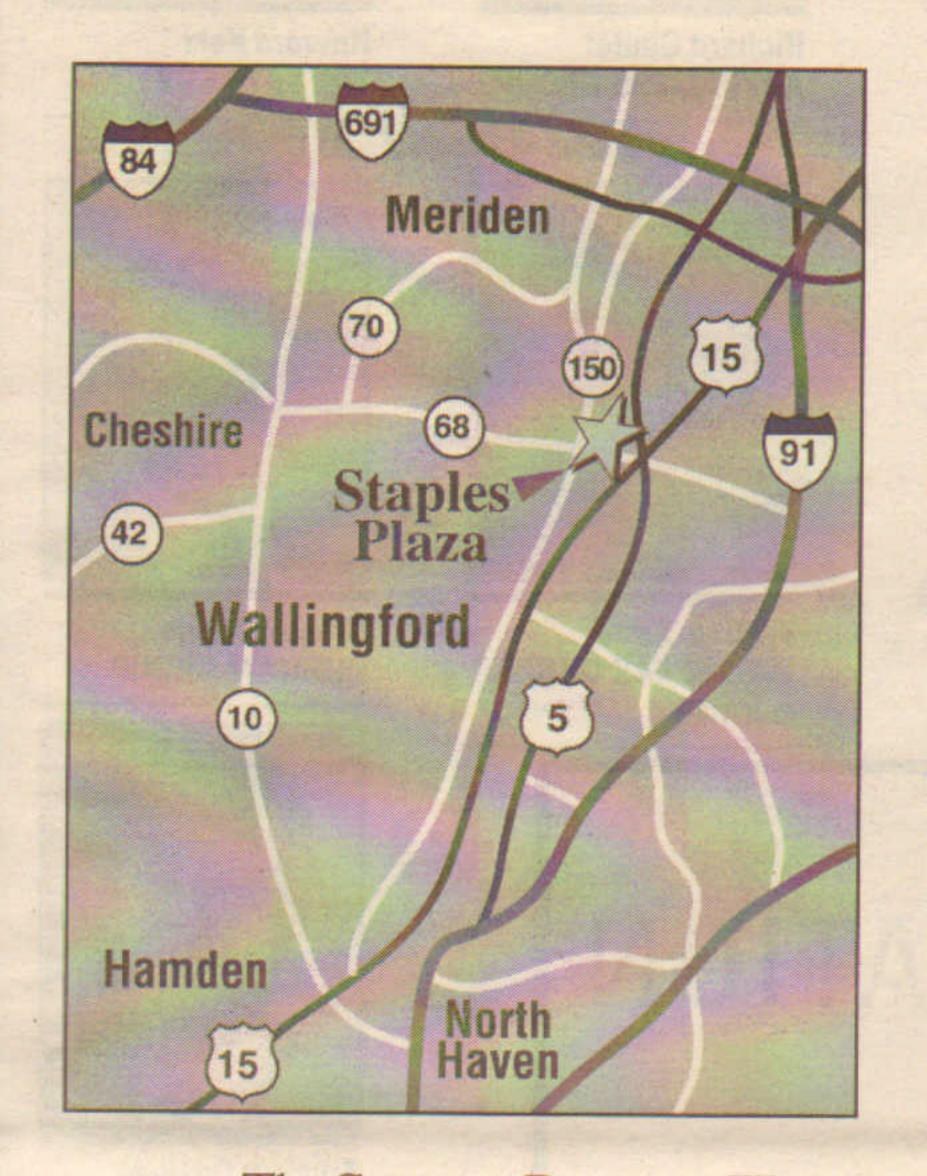
MERRY

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HAPPY

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# MAJOR RENOVATION AND RECONFIGURATION PLANNED



- In The Middle of Retail Corridor
- Serves More Than 400,000 People
- Easy Access by Major Highways

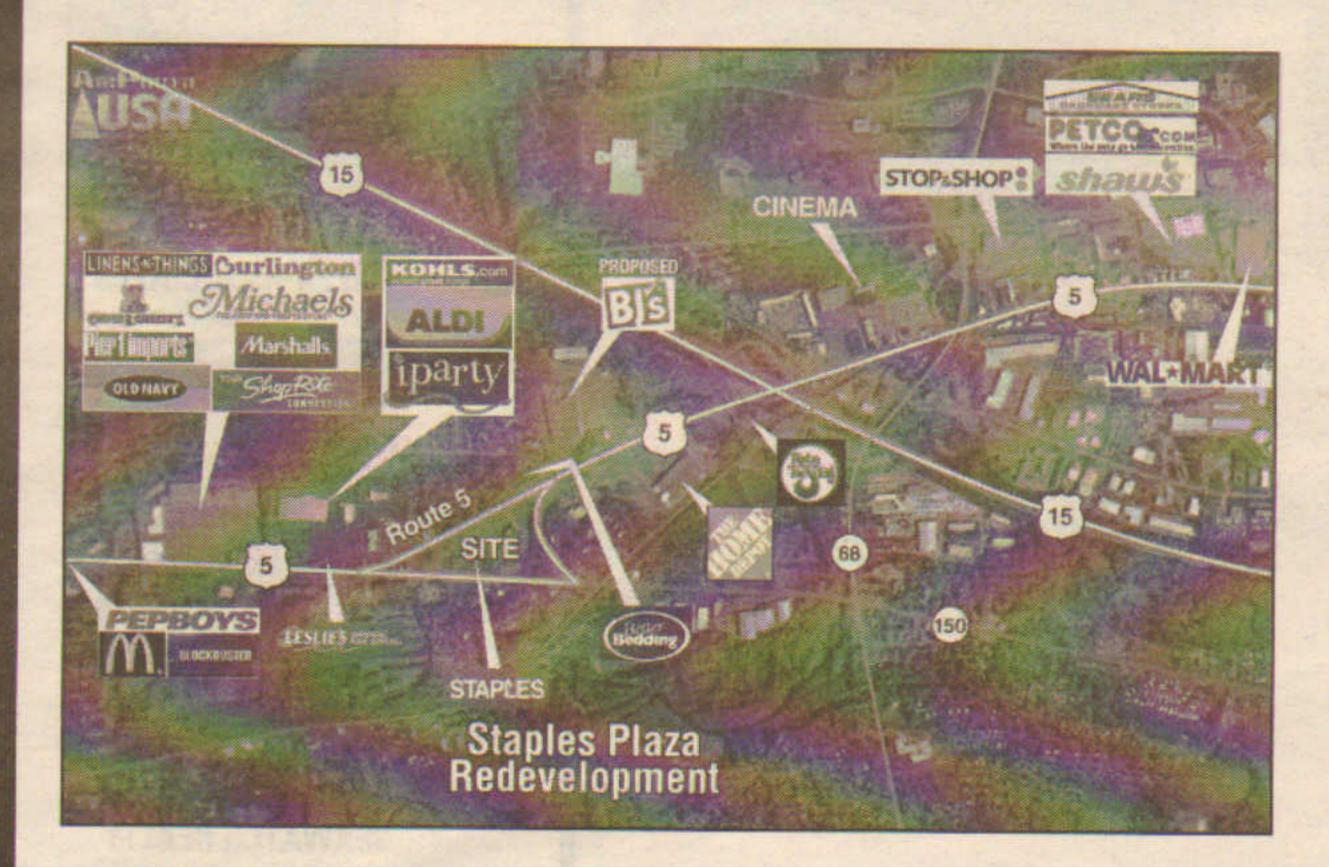


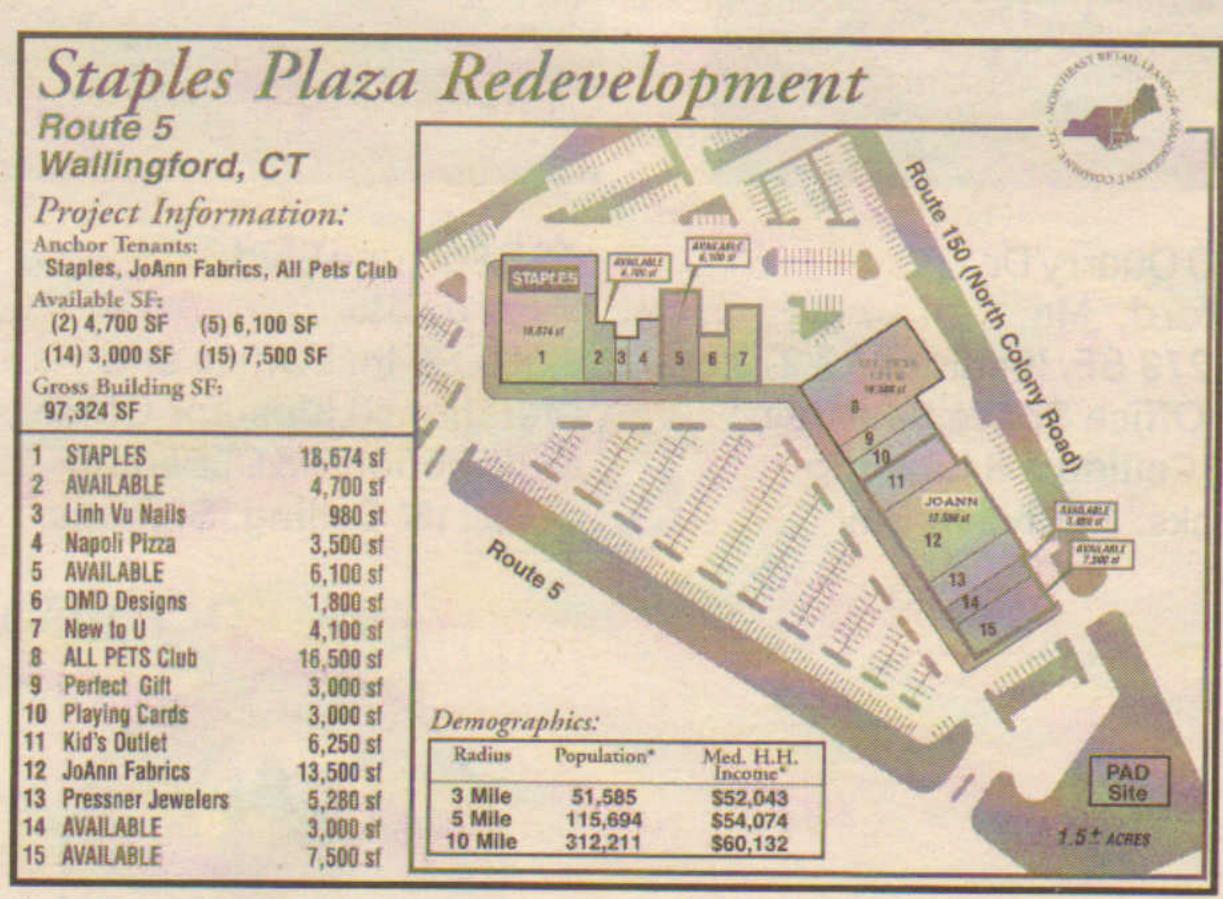
The STAPLES PLAZA IN WALLINGFORD is in the middle of an expanding and active retail corridor.

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Shoppers find easy access from several major highways.

Spaces Available from 3,000 to 40,000sf.







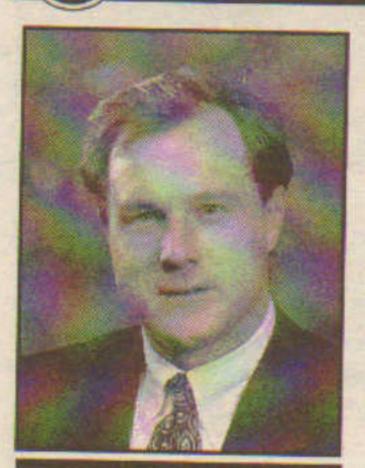
## NORTHEAST RETAIL LEASING & MANAGEMENT COMPANY, LLC

Michael Sarasin cell: 860.202.9850

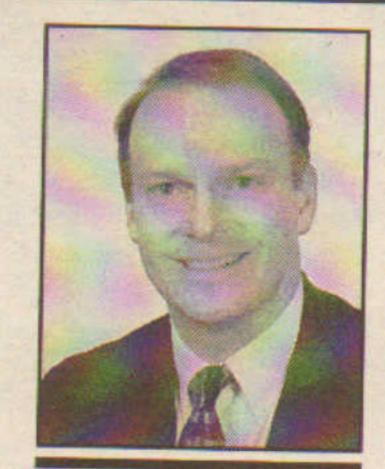
Windsor, CT Office: 860.683.9000 • fax 860.683.1600



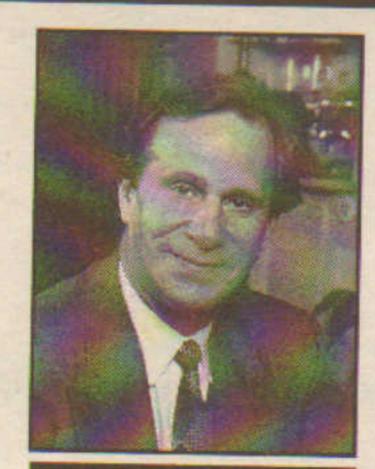
#### annual review '06



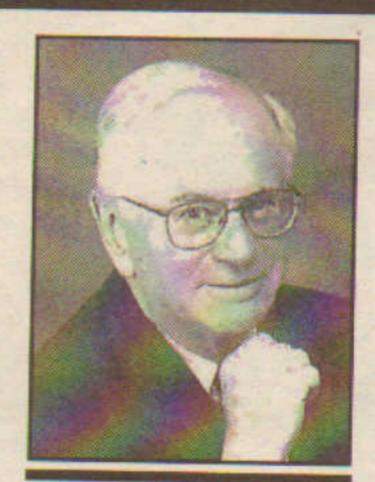
Doug Nickerson NICKERSON FINANCIAL



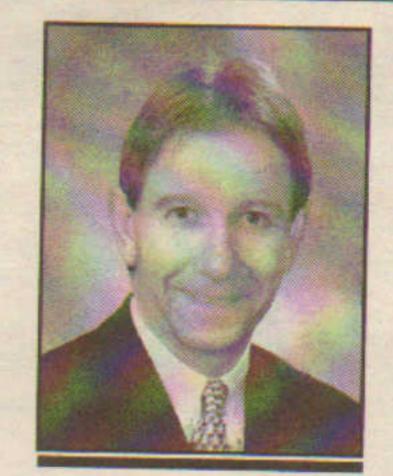
Jeff Nick
JL DAVIS REALTY



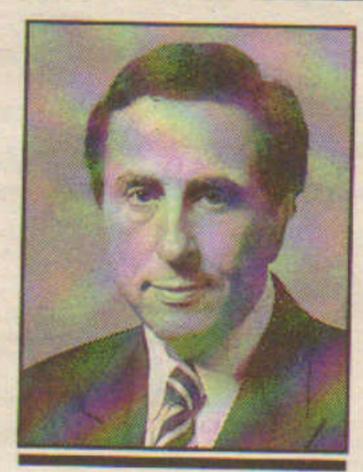
Norman Levenson COPLEY GROUP



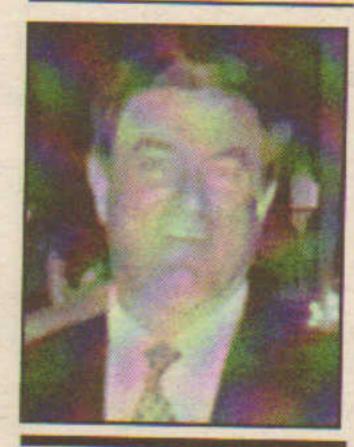
Richard Lewis R. LEWIS & CO.



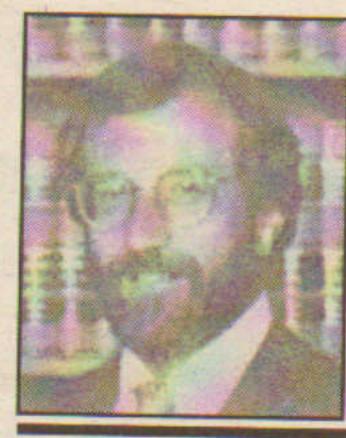
Richard Goulet
APPRAISERS GROUP



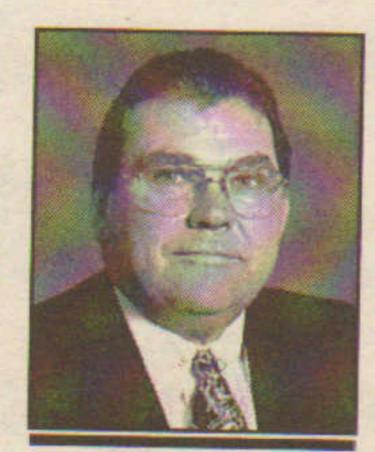
Howard Katz THE KATZ COS.



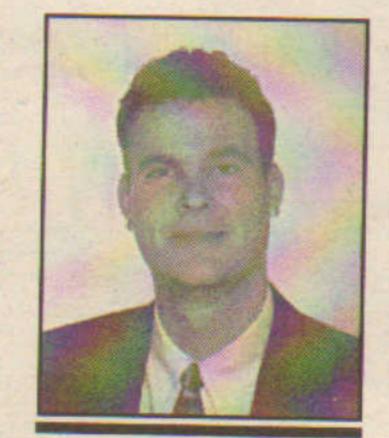
Timothy Tedeschi
CAMPANELLI



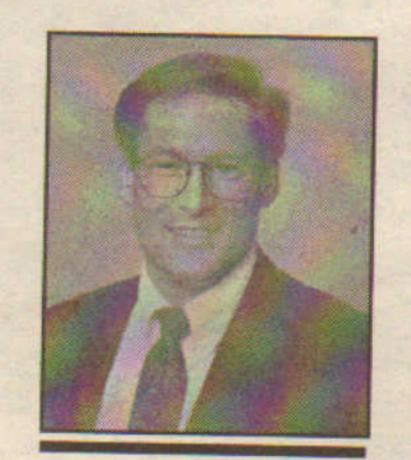
Seth Emmer
MARCUS ERRICO
EMMER & BROOKS



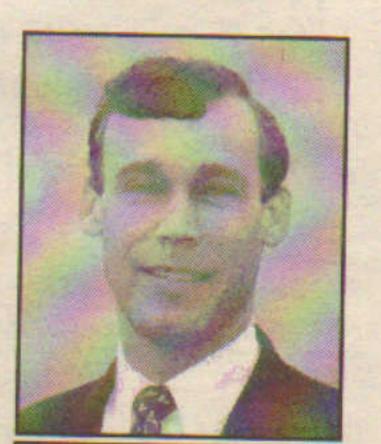
Jerome Manning MANNING & CO.



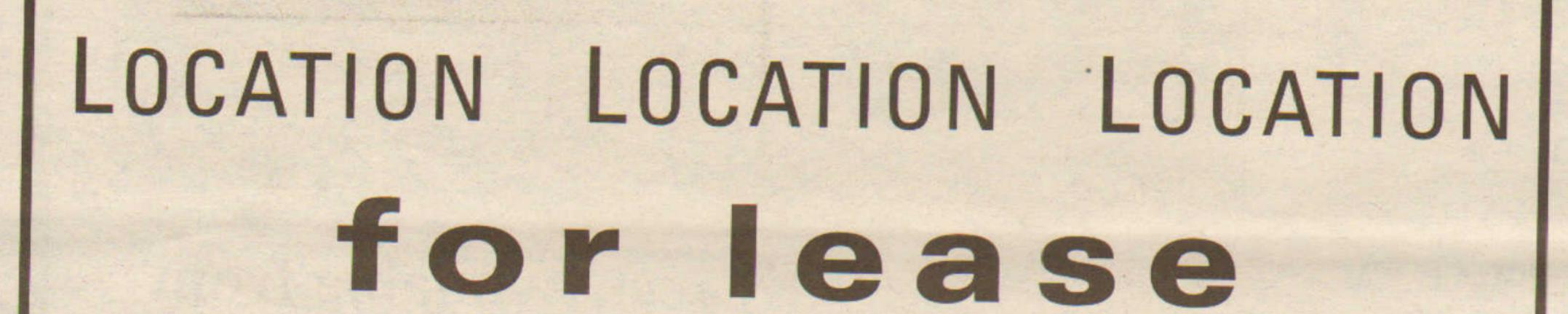
Harmon Lewis
NATIONAL COMM'L.
BROKERS



William Kane WELLSPEAK DUGAS & KANE

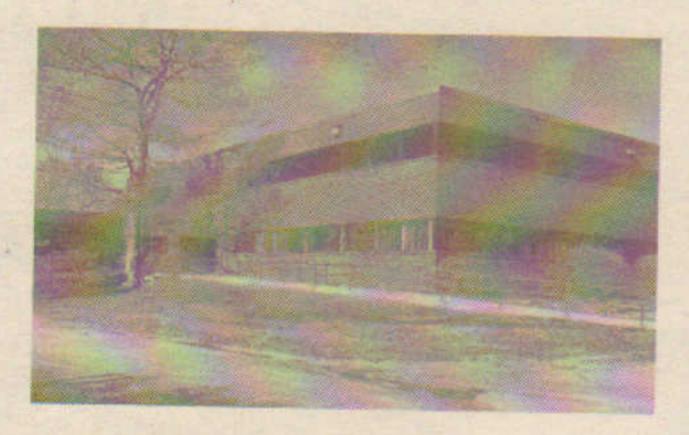


Greg Hastings DUNHAM GROUP





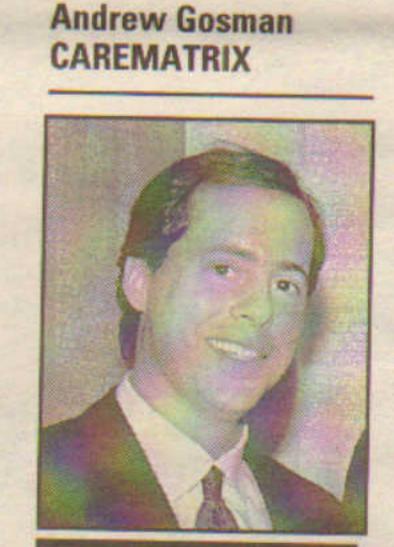
120 Quarry Dr Milford, Ma 83,273 SF, Includes 13,273 SF Office Space 9+ acres, 24' Ceiling 8 Loading Docks, 1 Drive In Bay



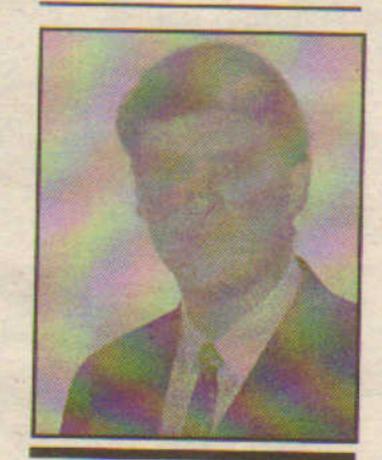
455 Fortune Blvd Milford, Ma 6,800 SF Incl.Office and Warehouse Ideal for Office, Distribution,R&DLoading Dock, 18' Ceiling, Signage



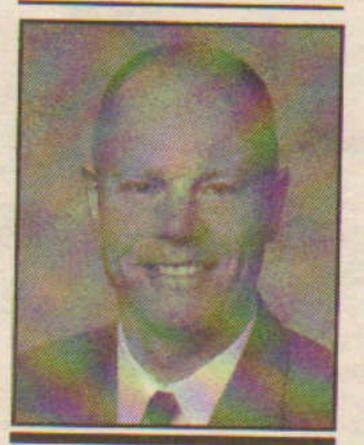
161 Milk Street Westboro, Ma 20,000 SF located on 3.8 acres Great Indoor Recreation Location RT 135 & RT 9 access



Rick Vazza
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Ben Edgar SEAWATCH REALTY



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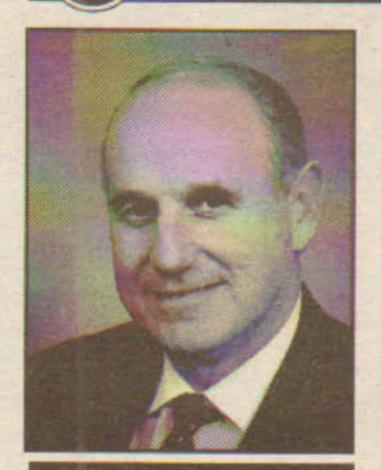
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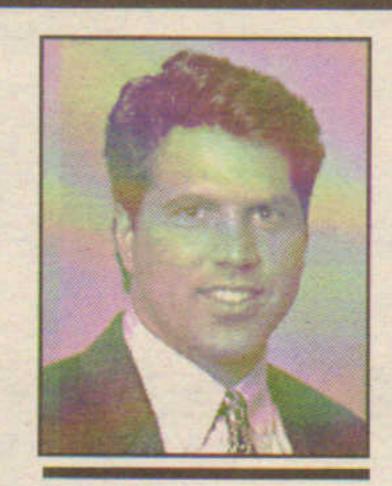
> > Email: shell@nbsin.com

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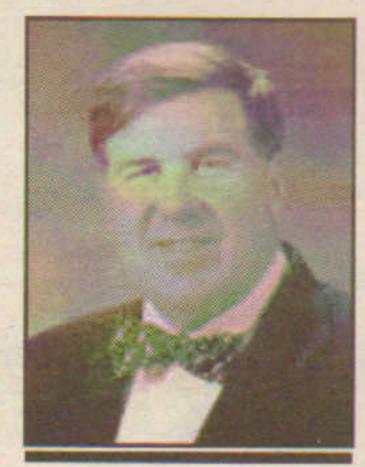
#### annual review '06



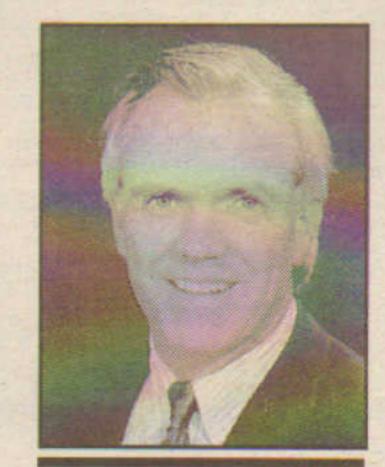
James Murphy Q10INEW ENGLAND REALTY RESOURCES



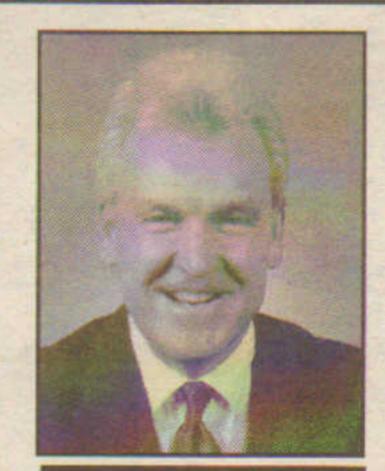
Jeff Dugas WELLSPEAK DUGAS & KANE



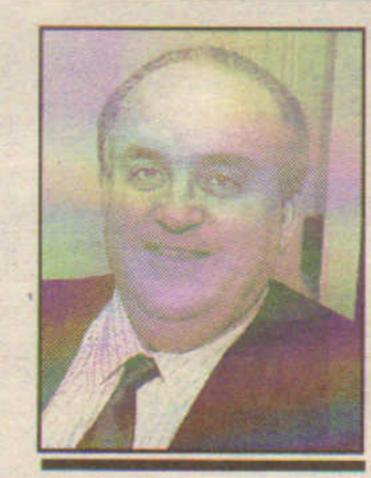
Bruce Waters MCLAUGHRY COMMERCIAL



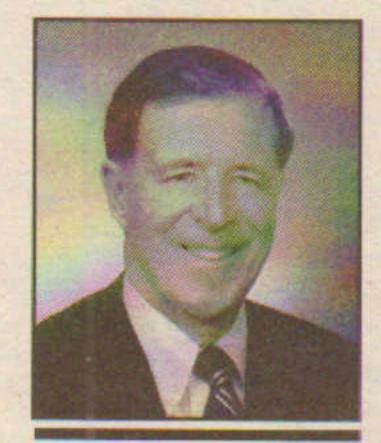
Paul Durgin CONWAY COMMERCIAL



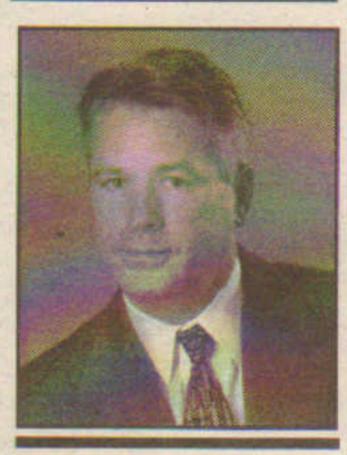
Jack Kerrigan GRUBB & ELLIS



Richard Ashworth
ASHWORTH
MORTGAGE



Bill McCall MCCALL & ALMY

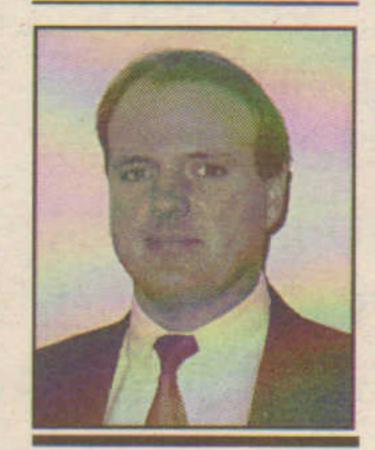


William Low Jr.
SAMUEL PLOTKIN &
ASSOCIATES

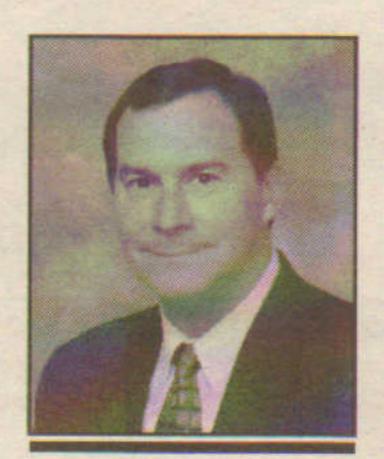


Deborah Foehr STAR COMMERCIAL

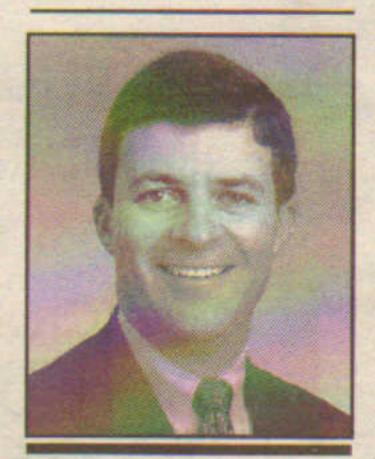
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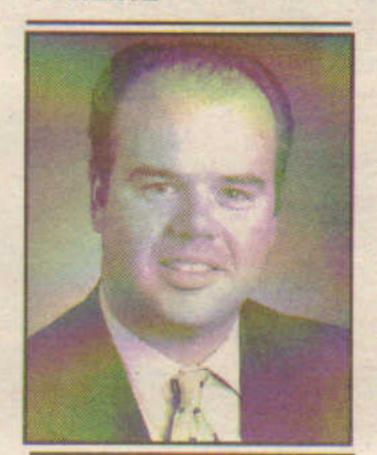
James Rader RADER PROPERTIES



David Morency NORTHLAND



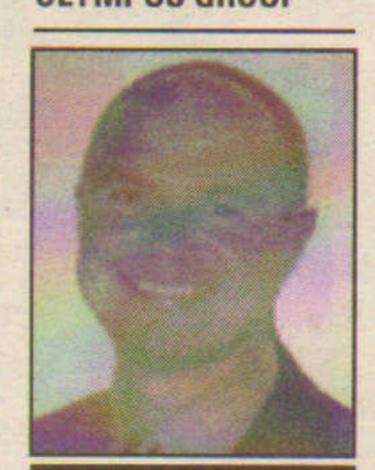
Stephen Murphy CBREINE



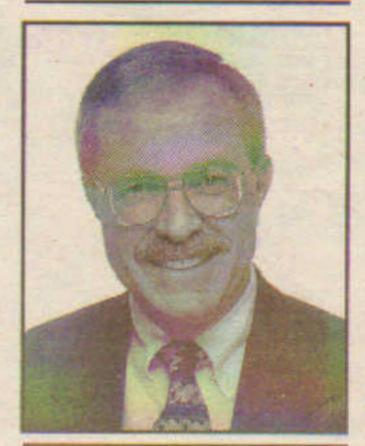
Chris Phaneuf TRAMMELL CROW



Gregory Micallef
OLYMPUS GROUP



Doug Marr KELIHER REAL ESTATE



Ron Boufford PRUDENTIAL VERANI



from



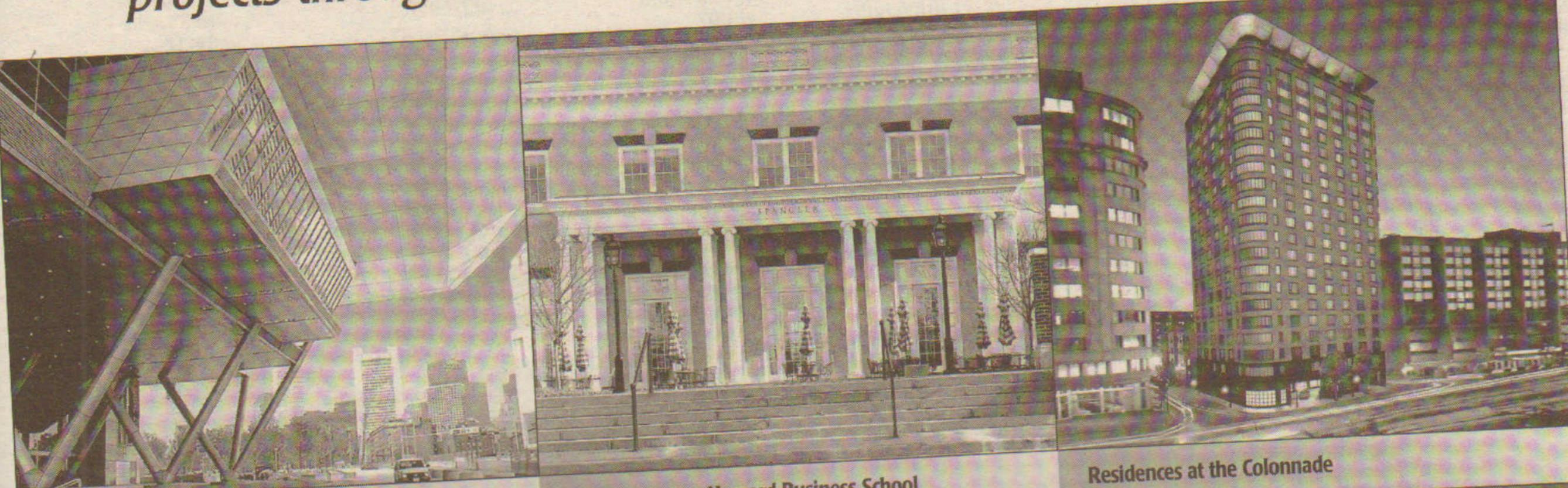
W. Kevin Fitzgerald

and

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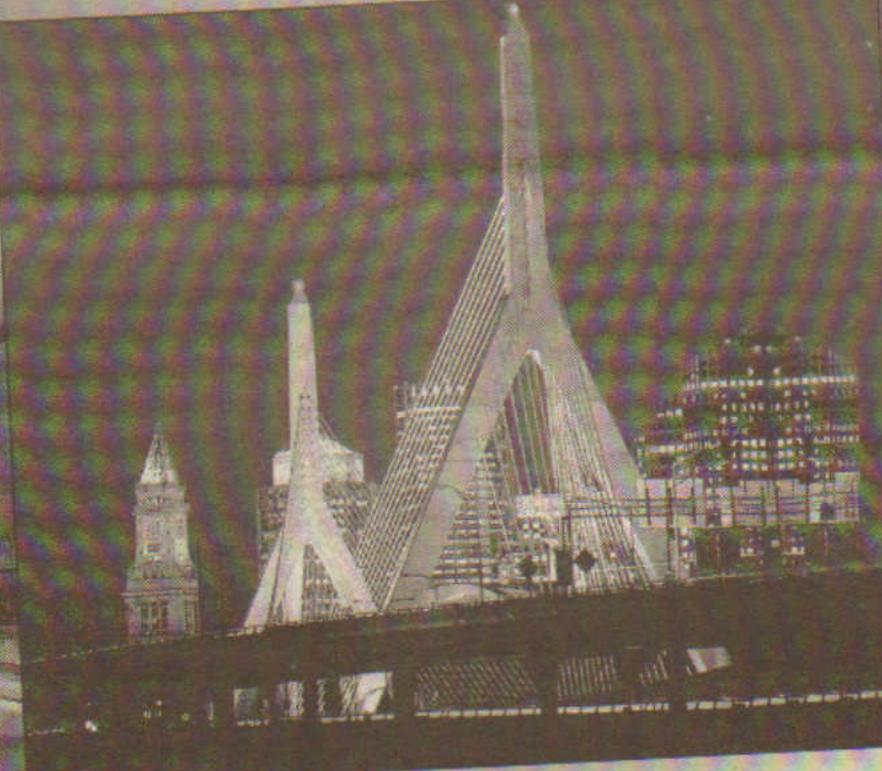


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Spangler Center, Harvard Business School



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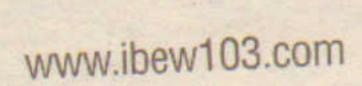
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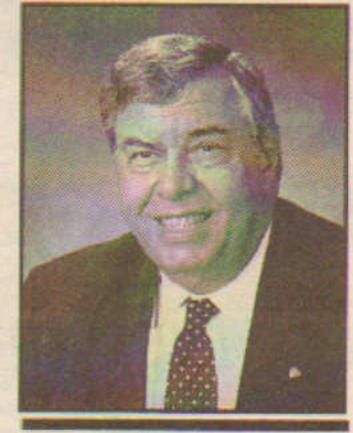
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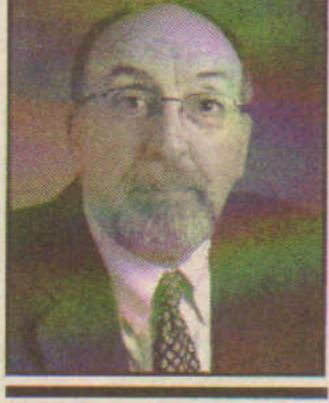


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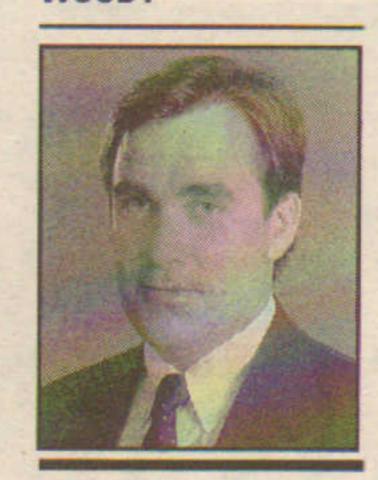


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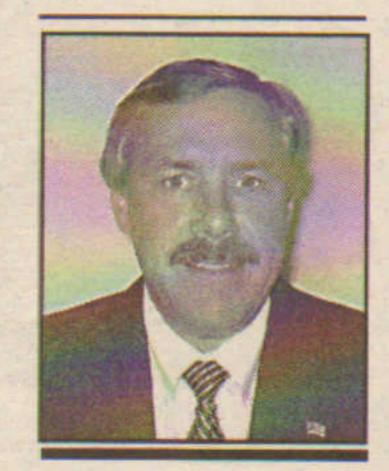




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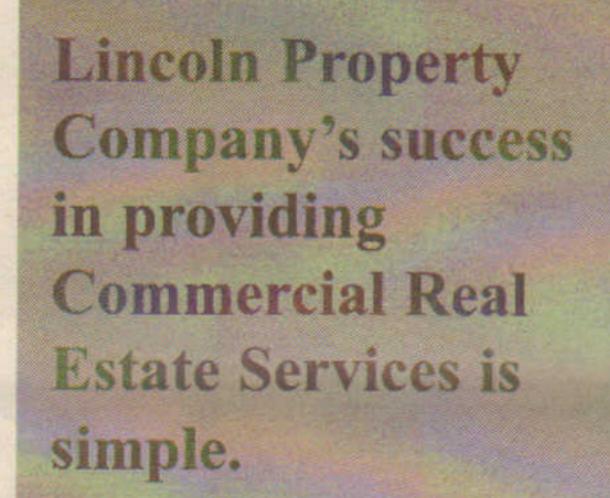
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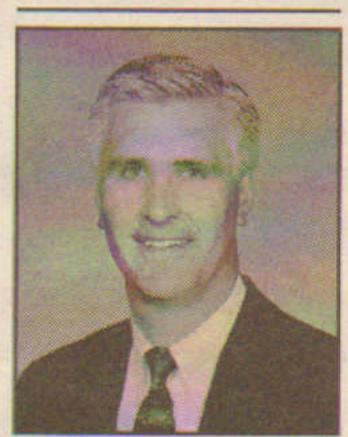
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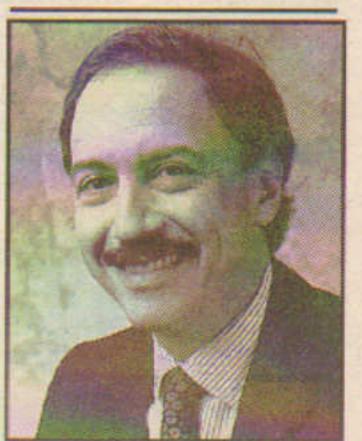
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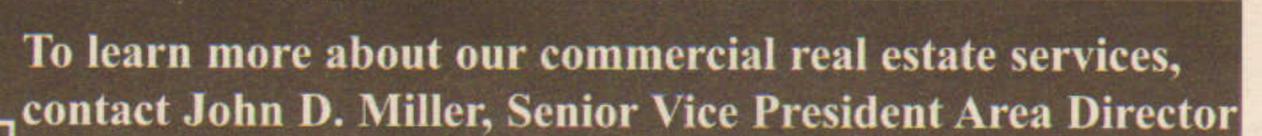
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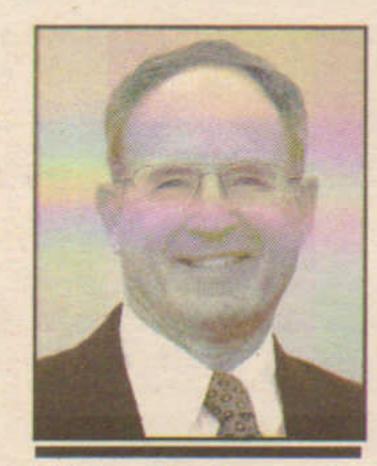
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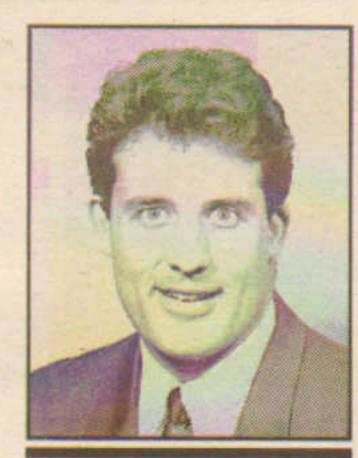
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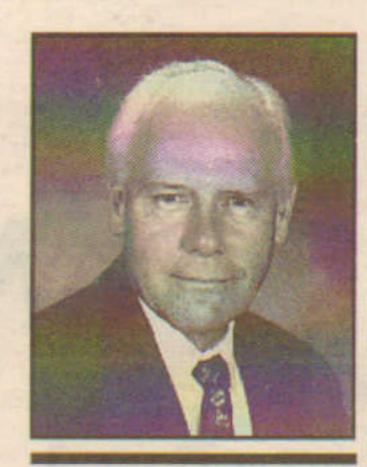
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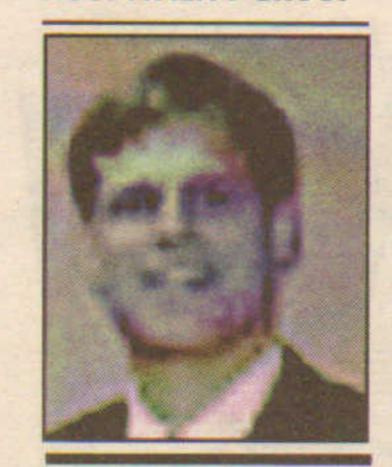
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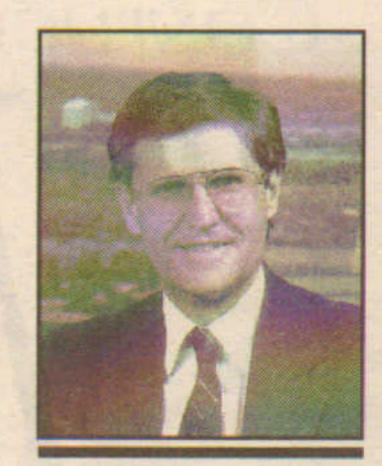
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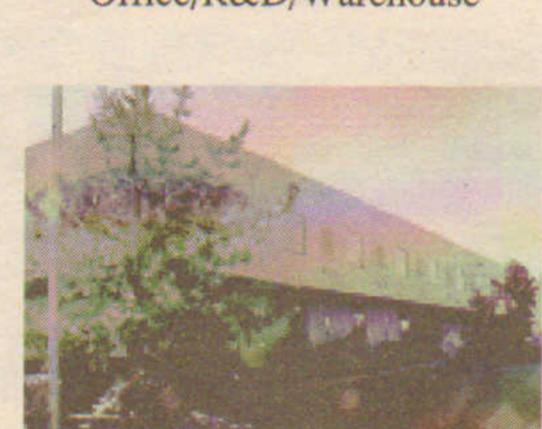
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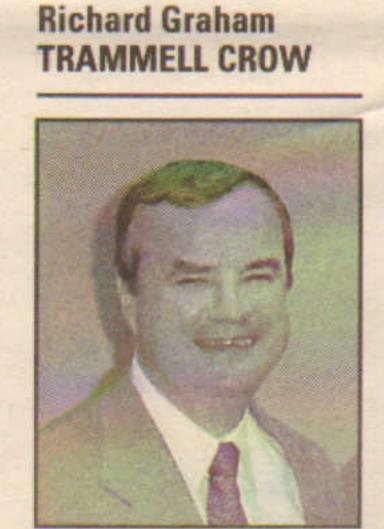
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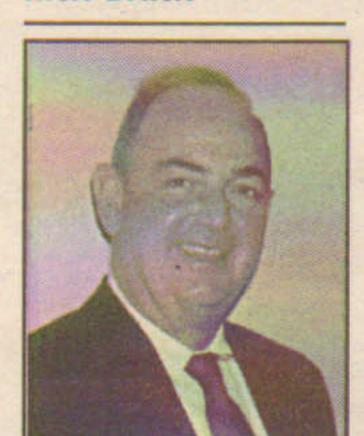
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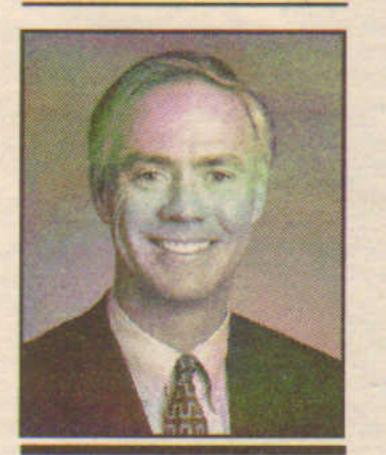
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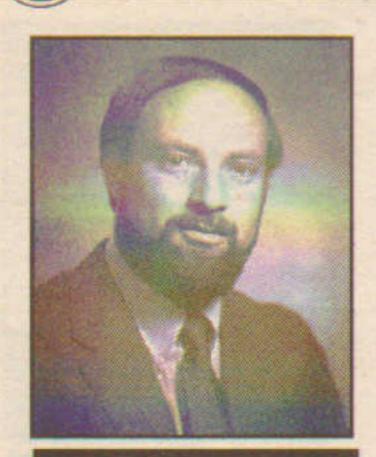
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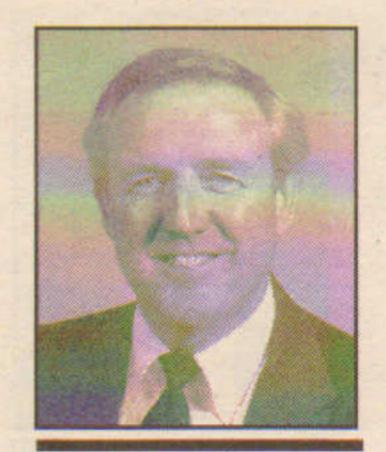
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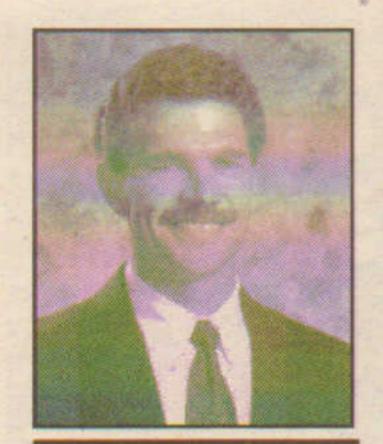
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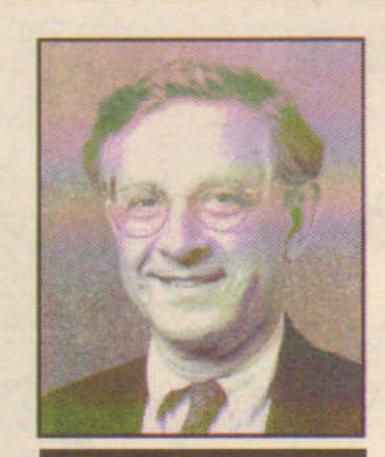
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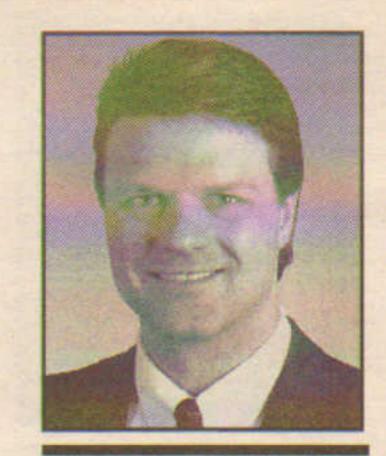
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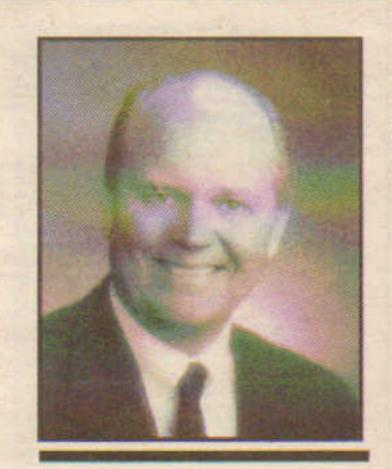
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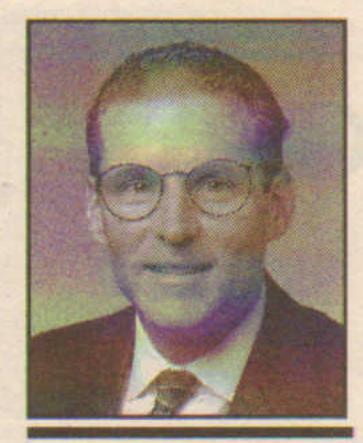
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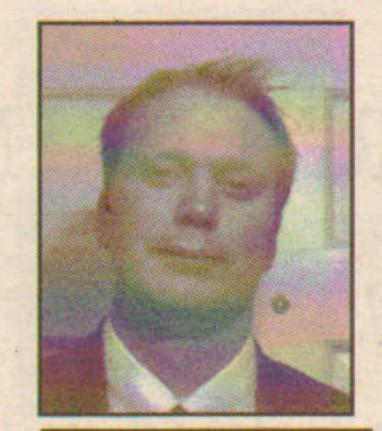
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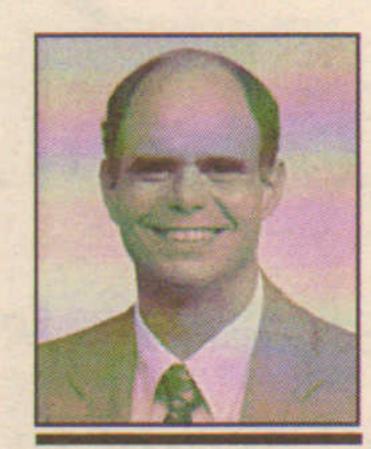
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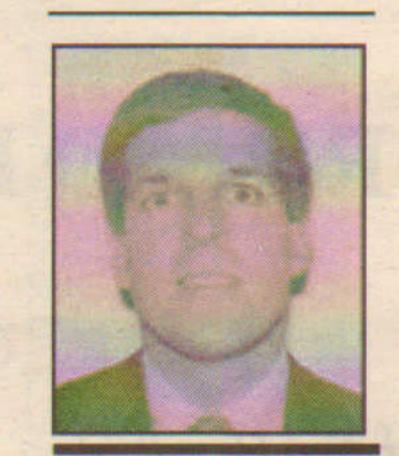
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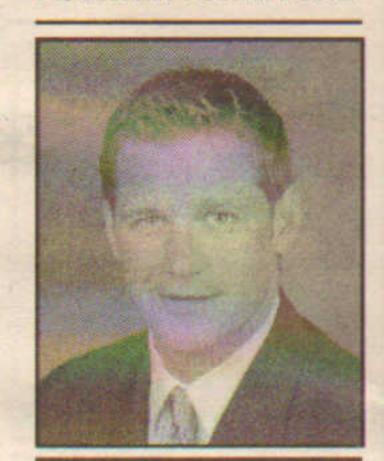
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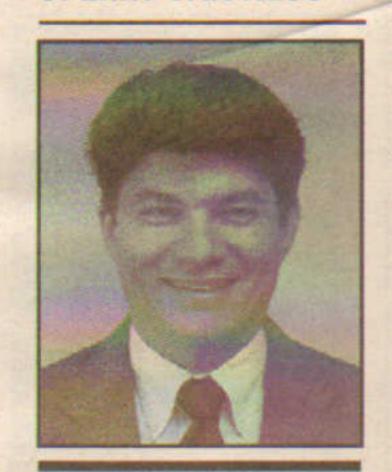
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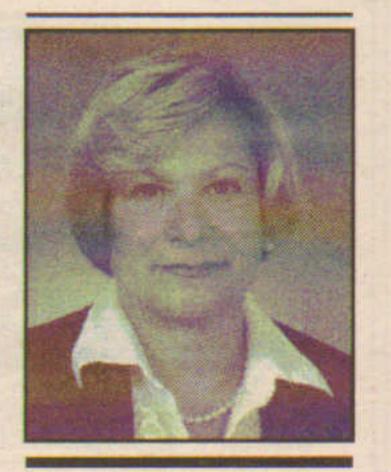
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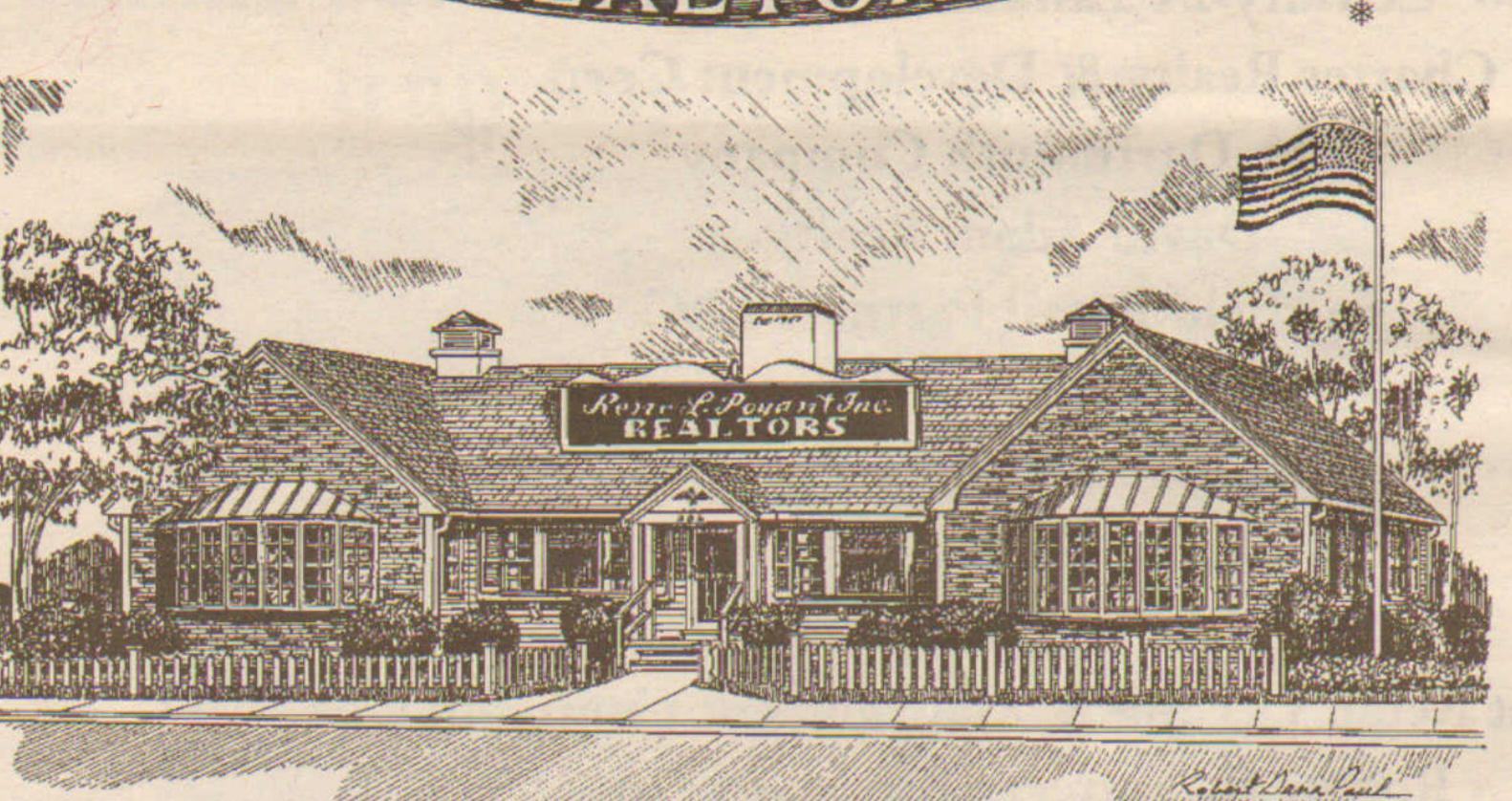


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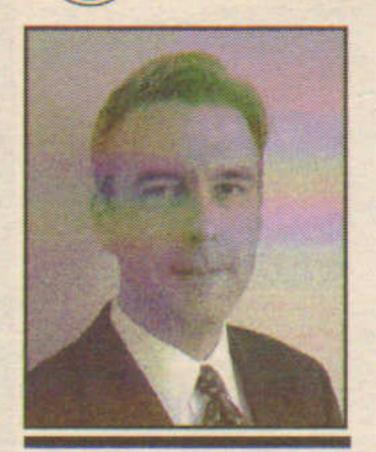
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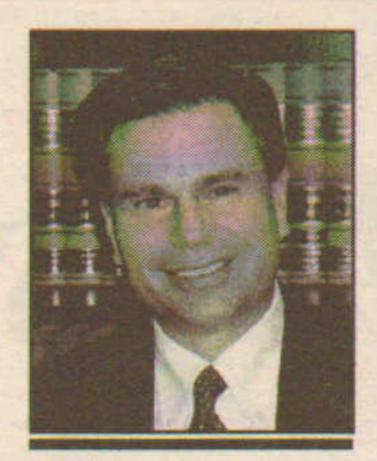
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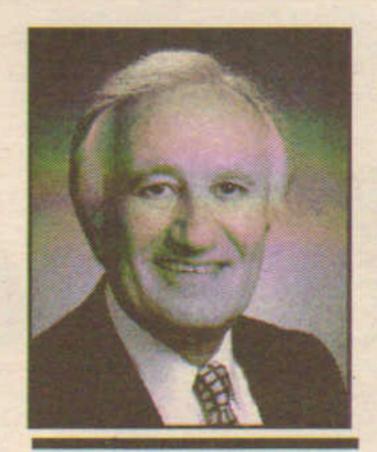




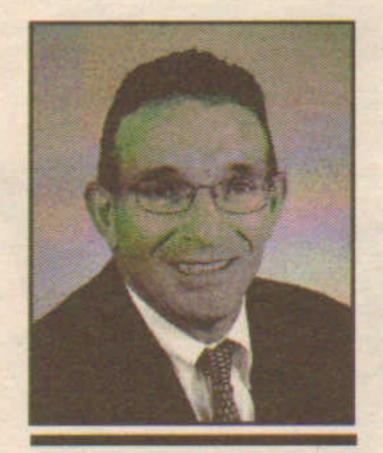
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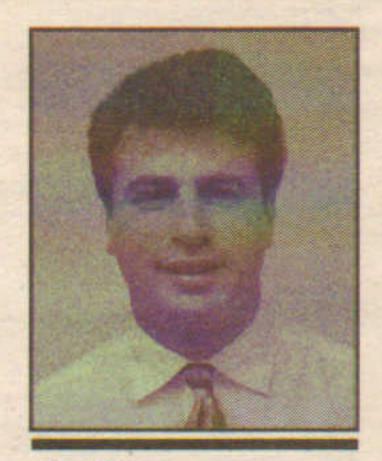
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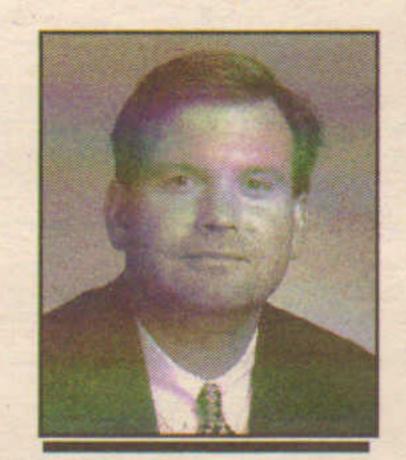
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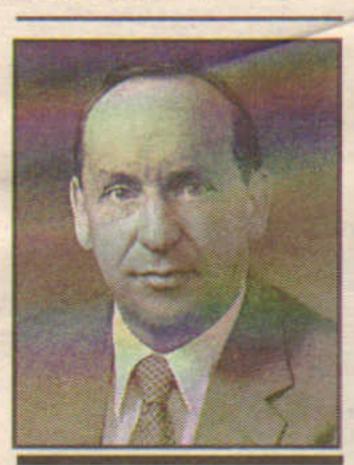
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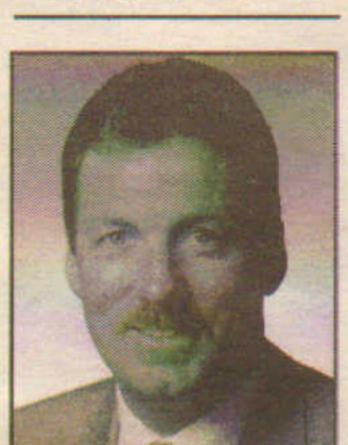
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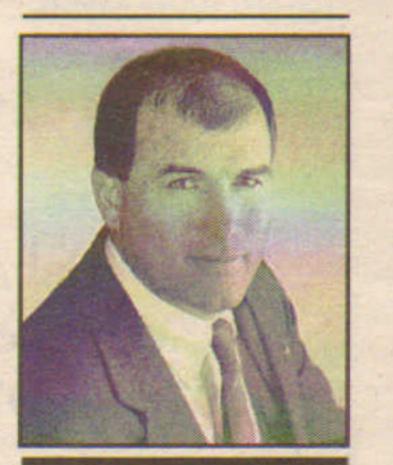
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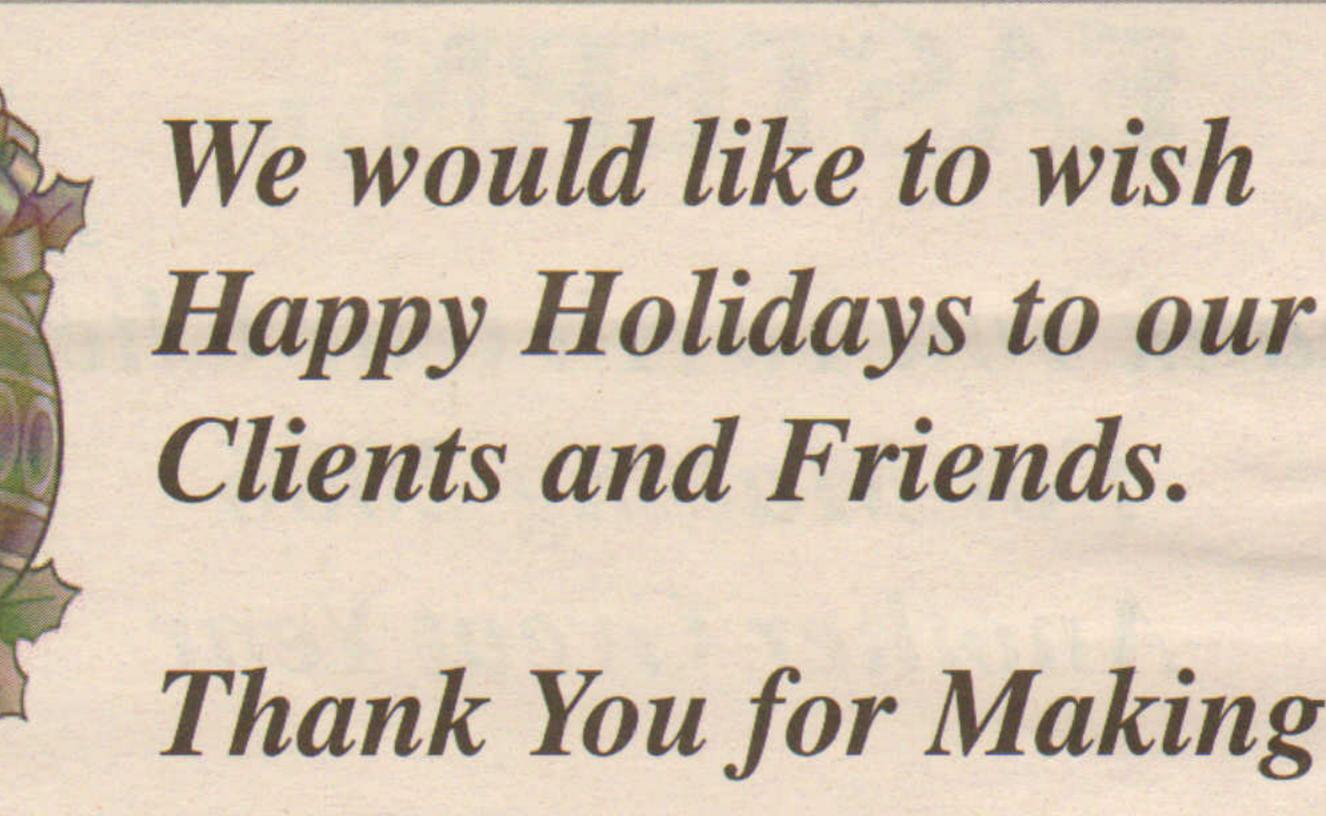
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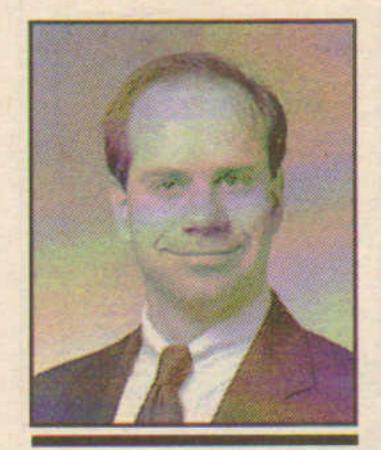
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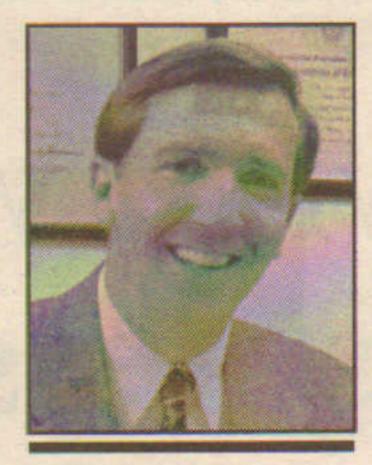
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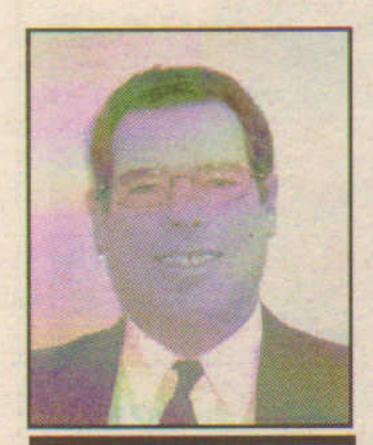
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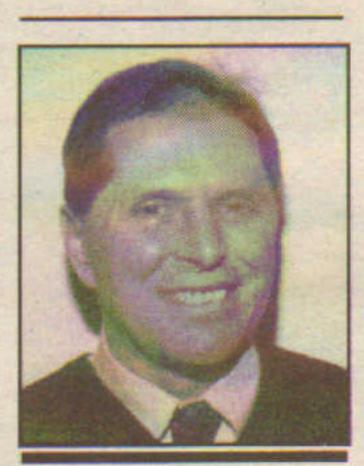
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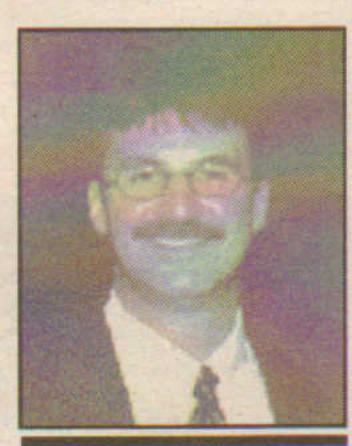
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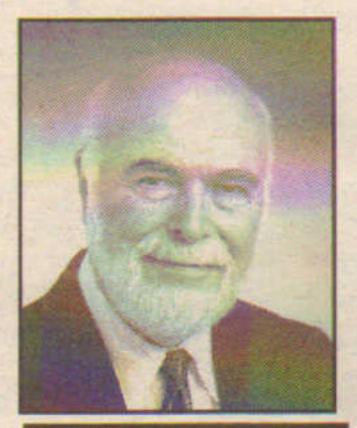
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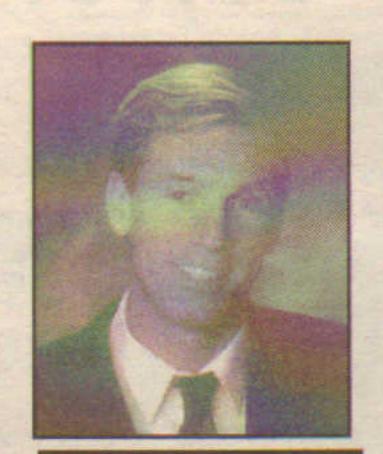
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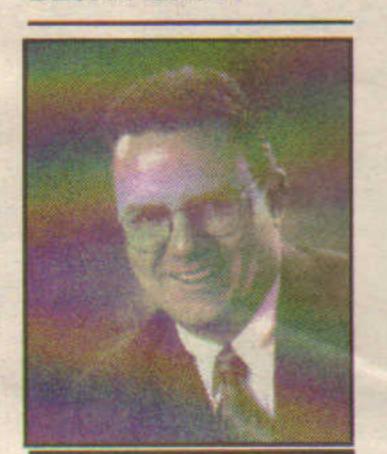
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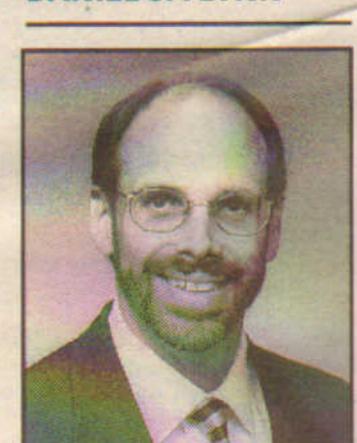
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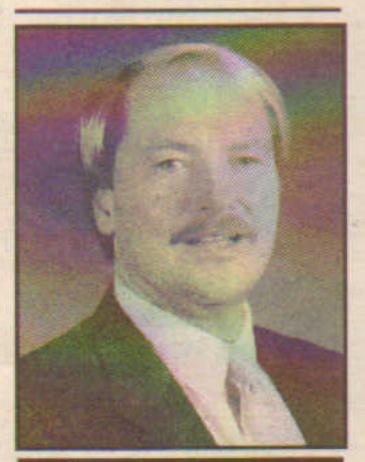
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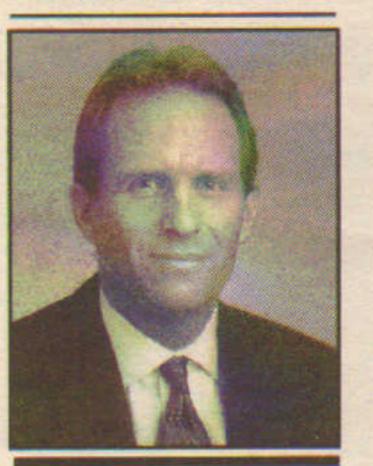
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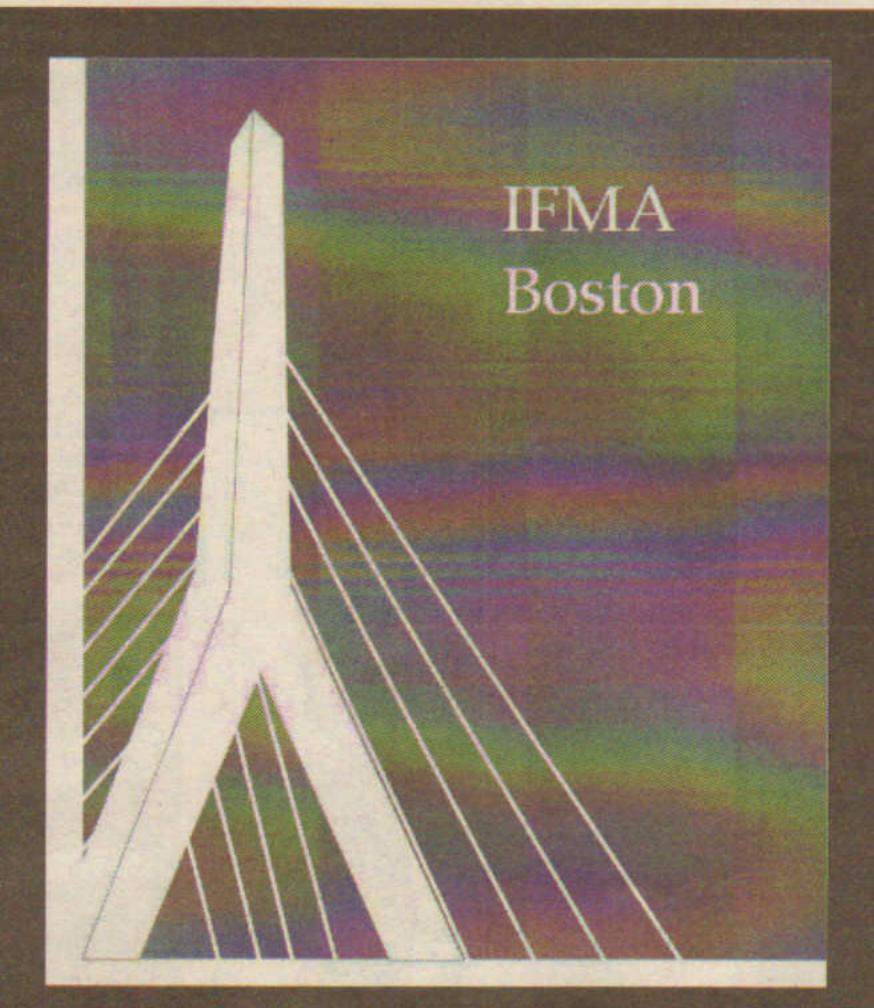
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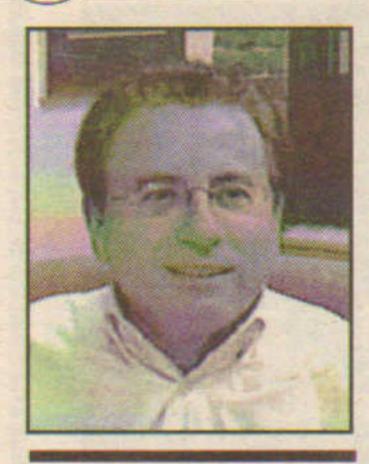
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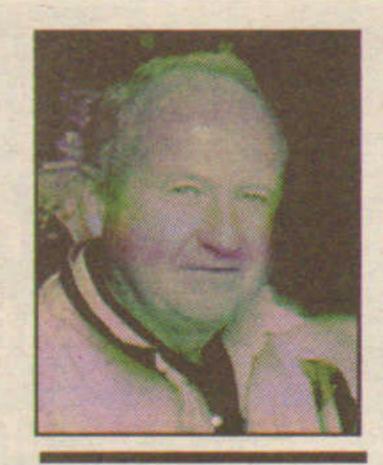
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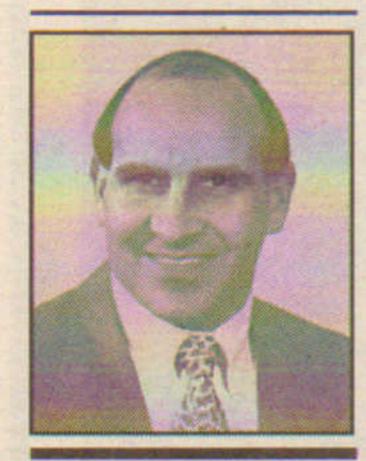
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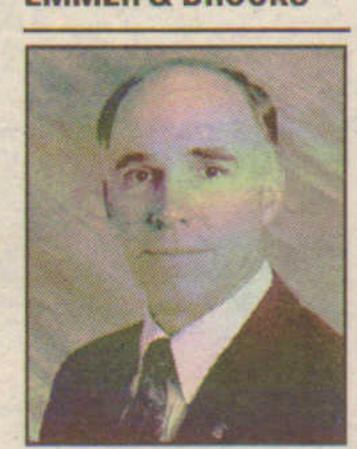
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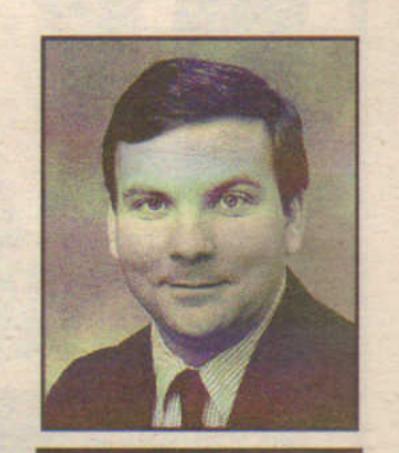
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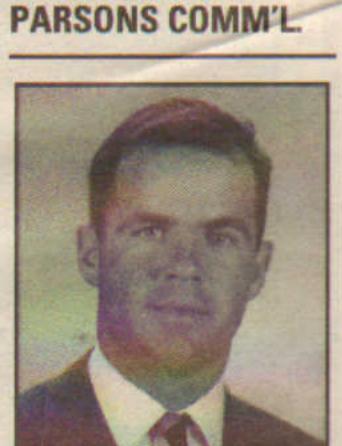
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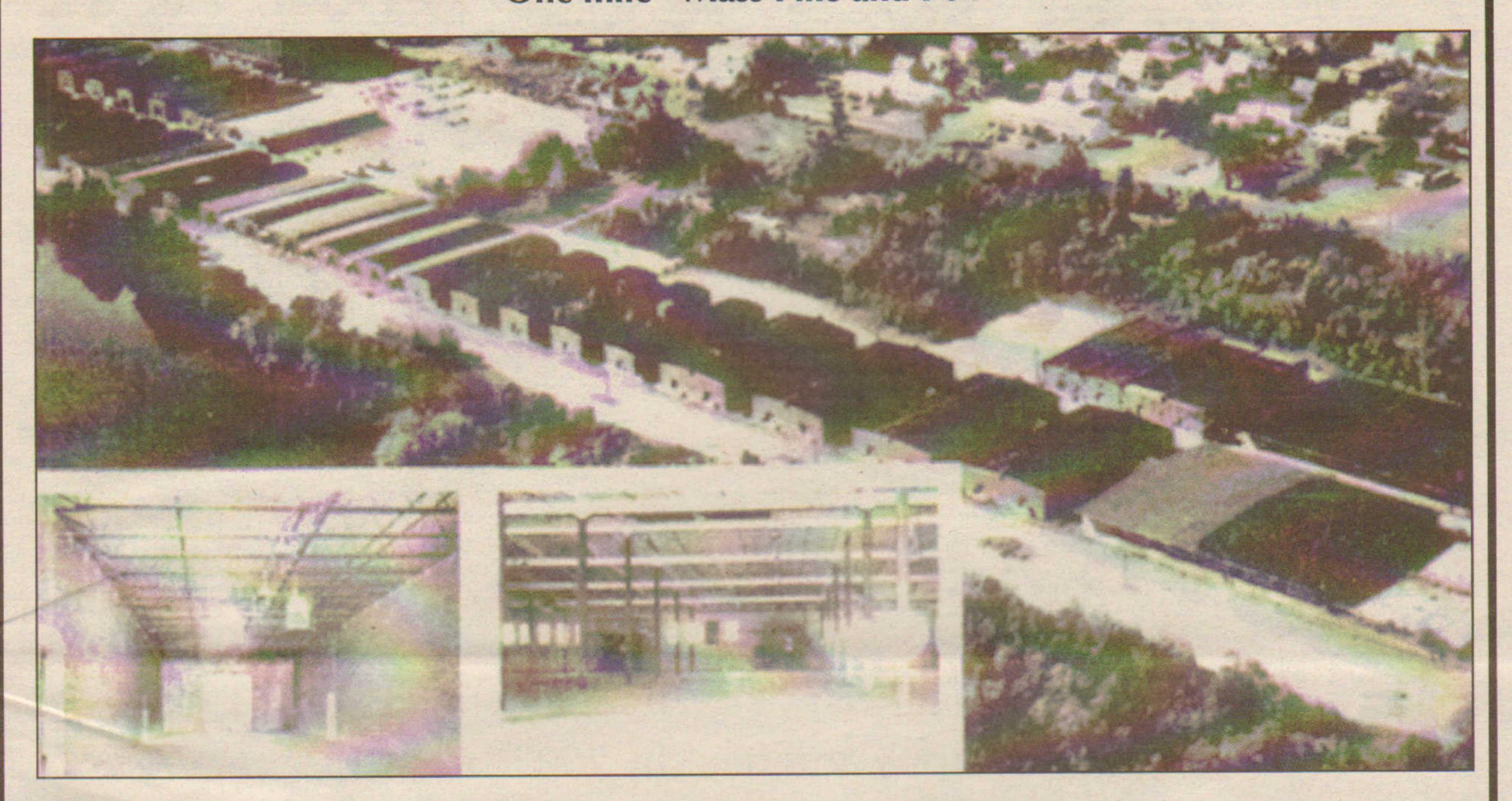
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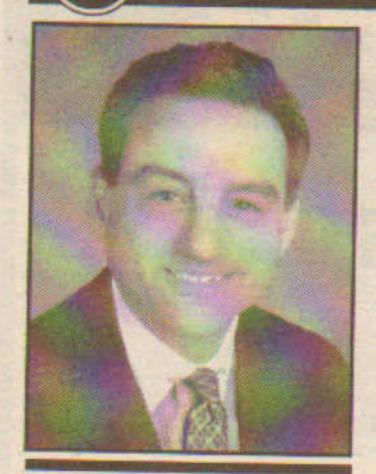
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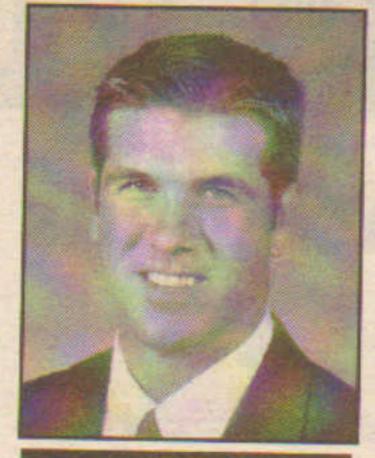
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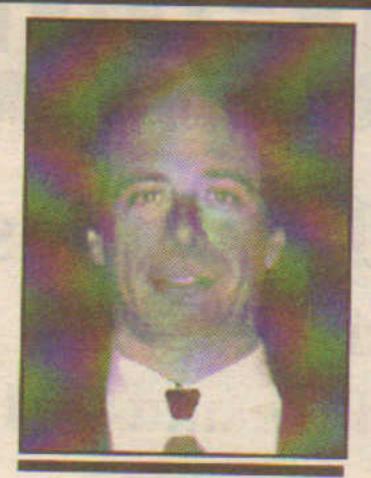
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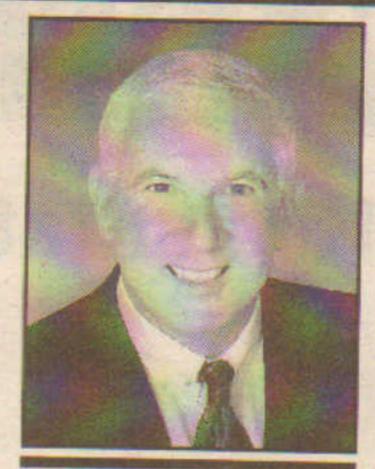
**Robert Gatnick** SUFFOLK CONSTRUCTION



John Rosenthal MEREDITH MGMT.



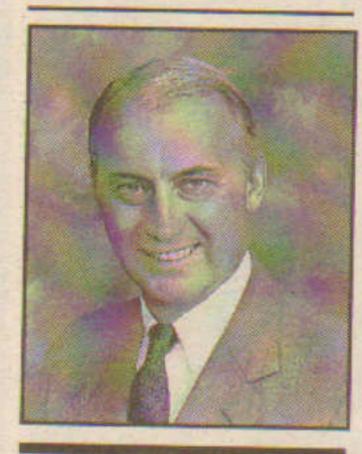
**Leonard Lucas** LOVE FUNDING



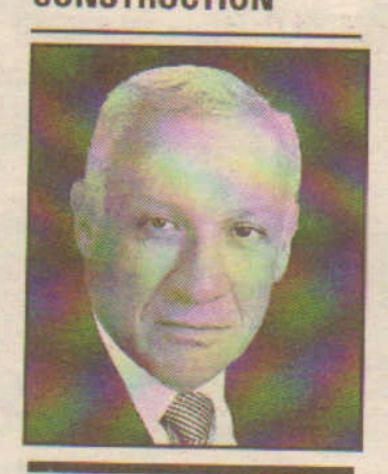
Joe Accetta ACCETTA & ASSOC.



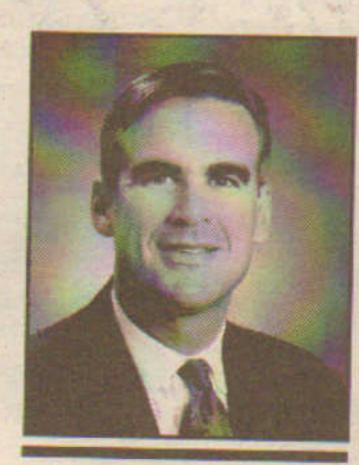
**Robert Buckner** ASSET PRESERVATION



Richard Lundgren HUNNEMAN



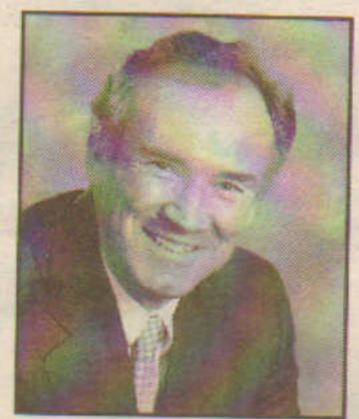
Sheldon Rodman RODMAN REAL ESTATE



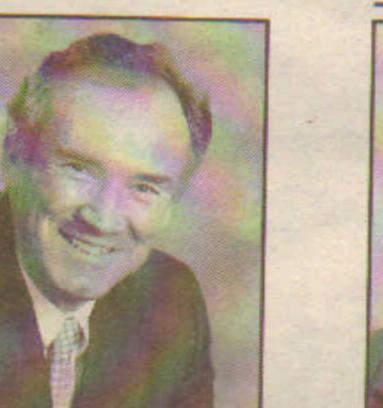
**Mark Winters CUSHMAN &** WAKEFIELD



Ryan McCarthy DANIEL J. FLYNN



William Kiley **COLDWELL BANKER** RESIDENTIAL



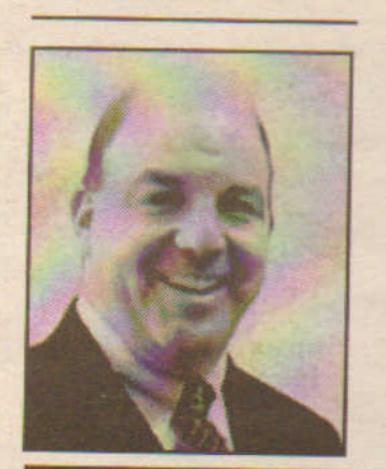
William Payton PAYTON CONST.



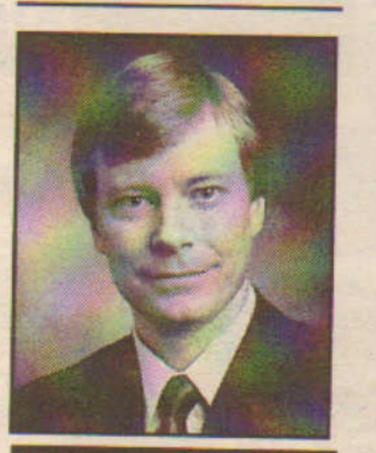
Margaret O'Brien CBRE/BOULOS



Pat Walsh CHICAGO TITLE INS.



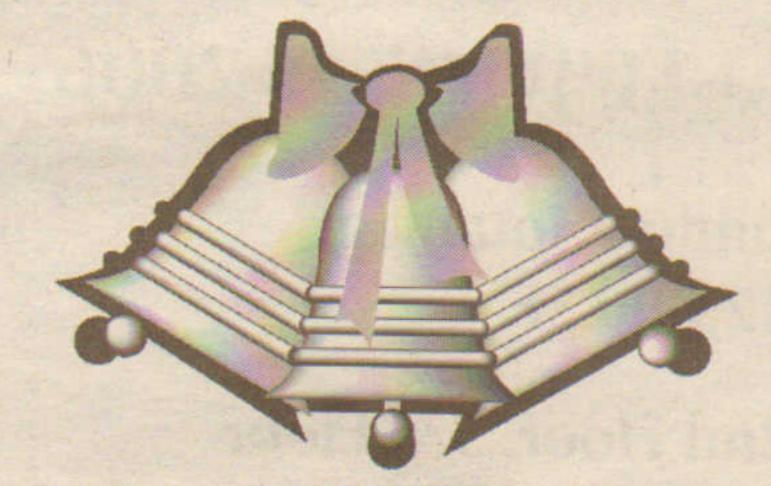
**Robert Marcus** MARCUS R.E.



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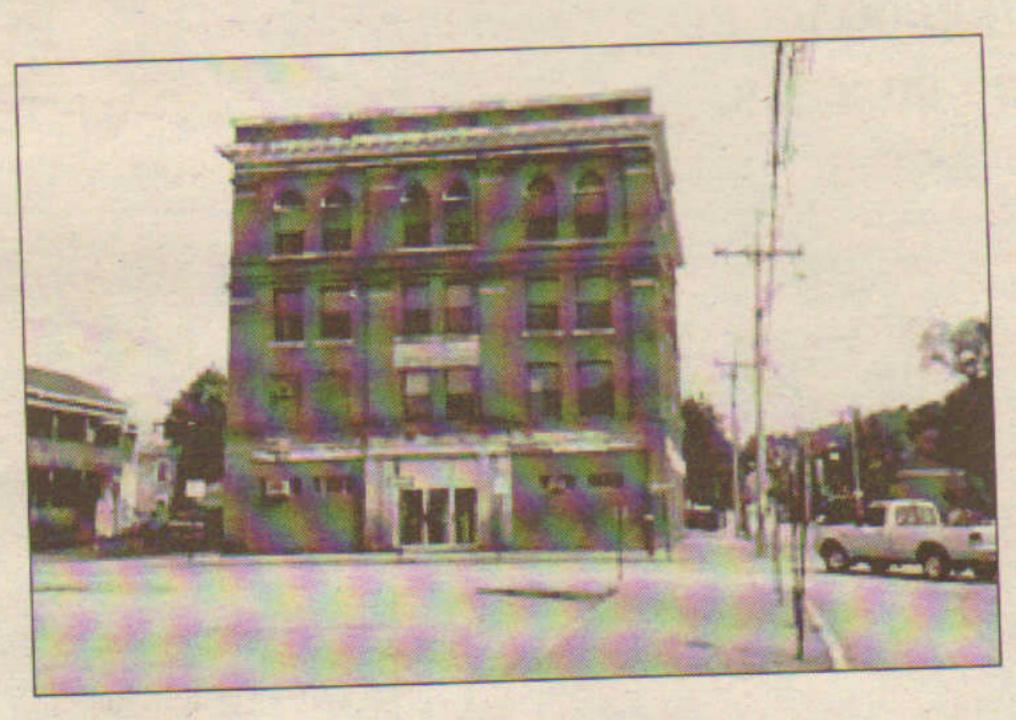


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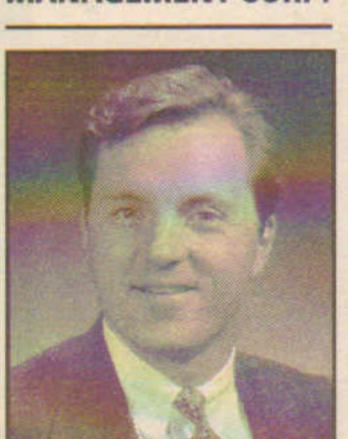
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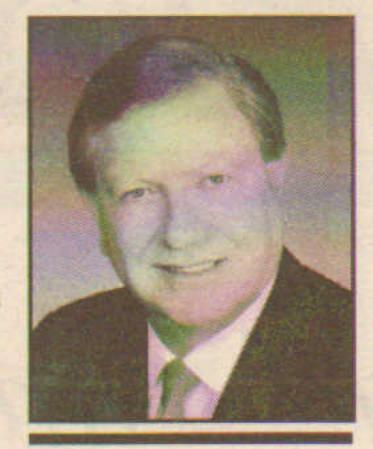
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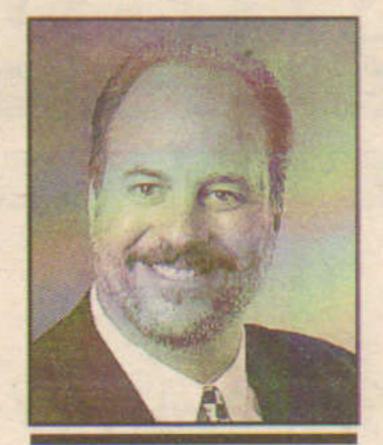
**John Parsons PARSONS** COMMERCIAL GRP.



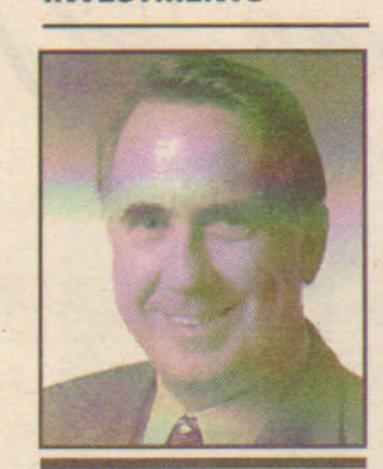
**Geoff Grout** QUONSET DEVELOPMENT CORP.



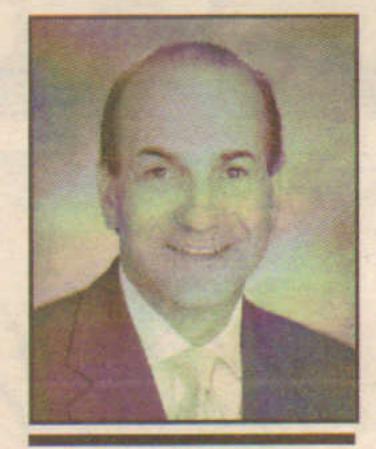
Richard DeWolfe **COLDWELL BANKER** COMMERCIAL



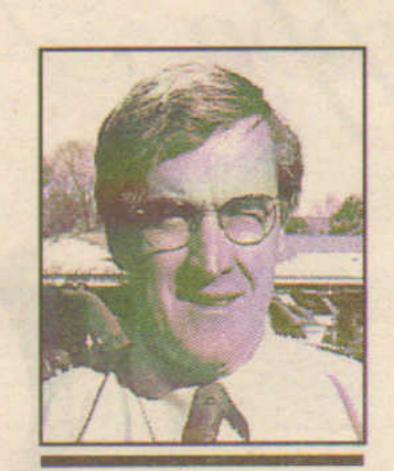
Stuart Lubin **CATHARTES PRIVATE** INVESTMENTS



**Greg Boulos** CBRE/BOULOS



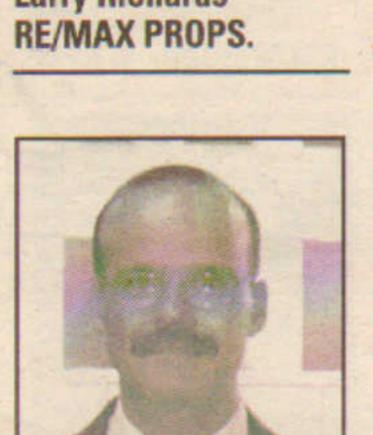
**Richard Pilla** PARAMOUNT PTRS.



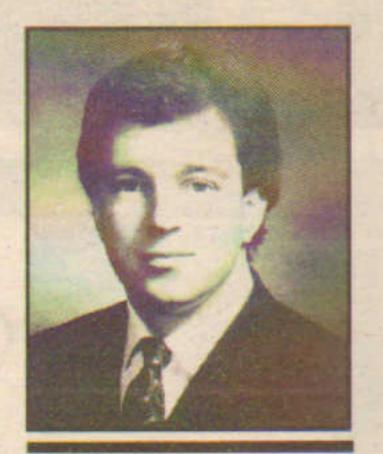
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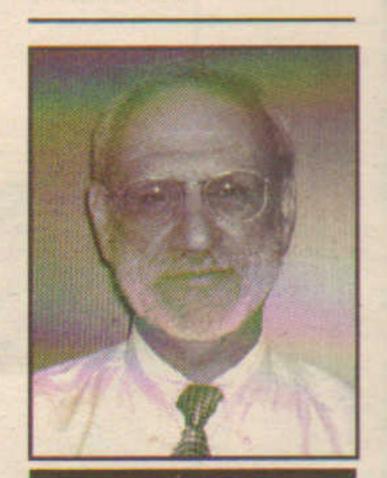
David Mitchell RADER PROPERTIES



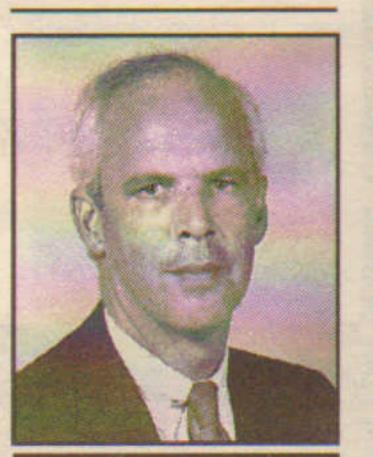
**Richard Shafer CITY OF TAUNTON** 



**Vaughn Pratt** LANDVEST



Ken Bondi **BONDI COMMERCIAL** 



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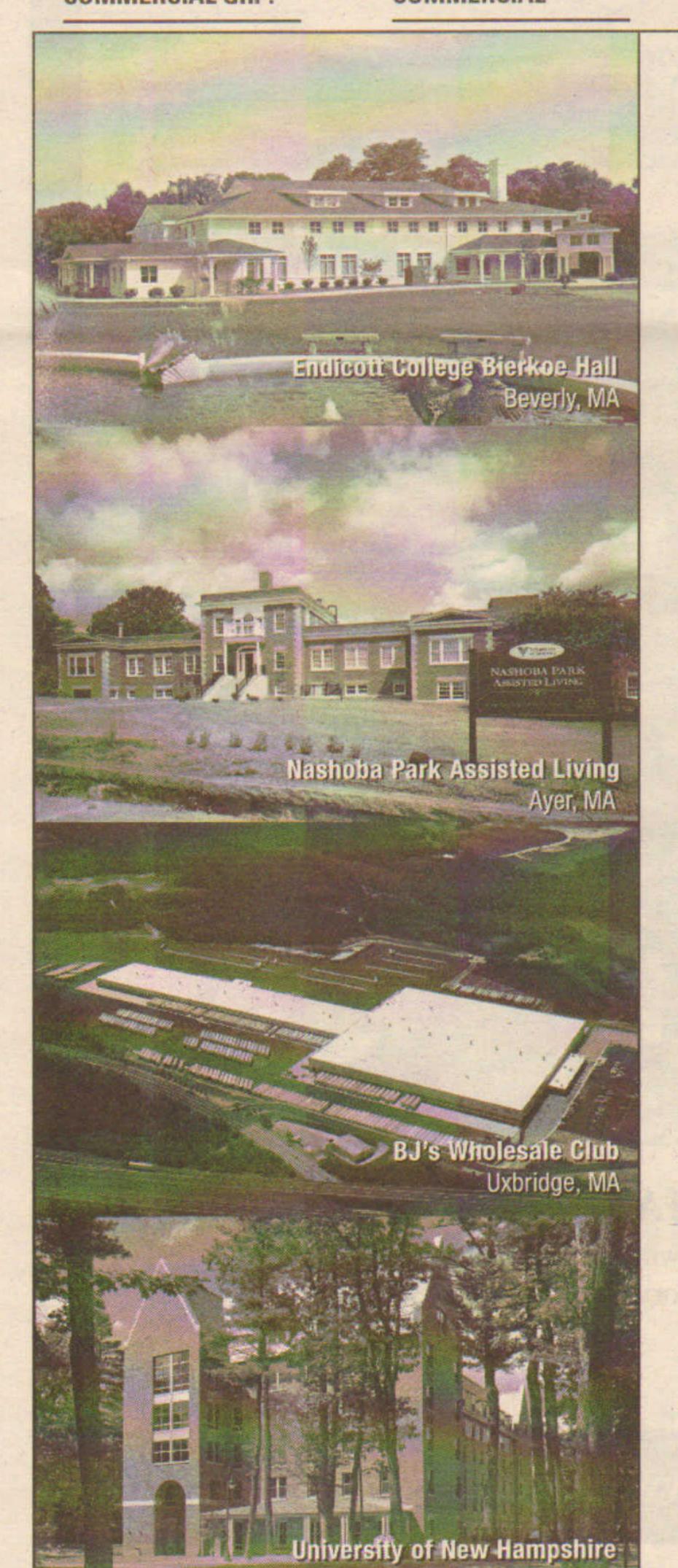


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Durham, NH

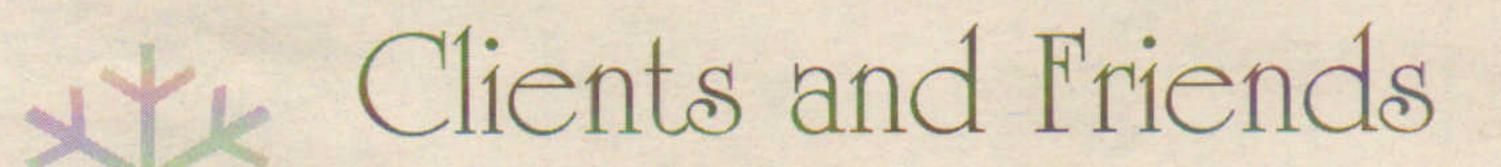


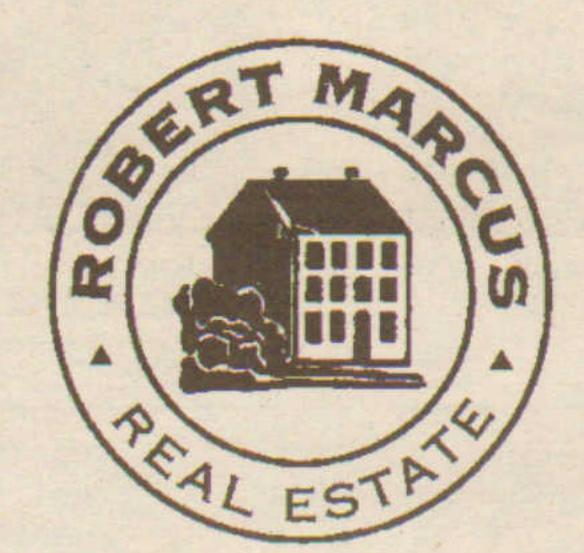
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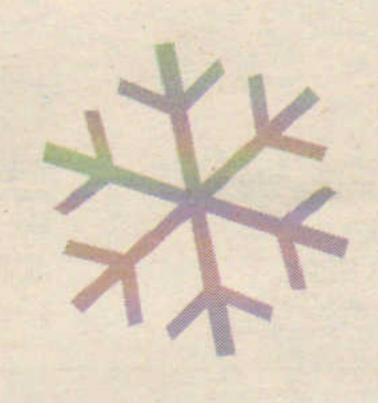




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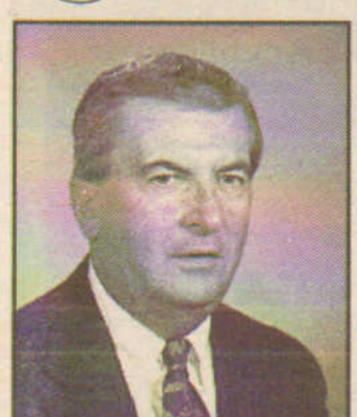
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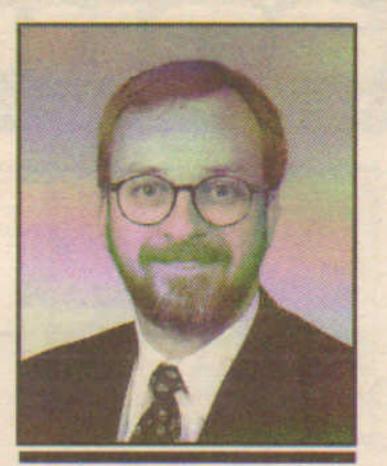
John LaPointe GOLF FACILITIES CONSULTANT



Alyce Hill NEW ENGLAND CONDOMINIUM



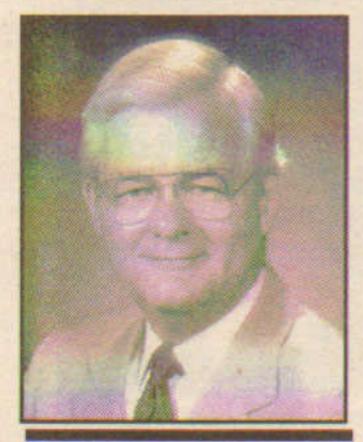
Bob Nickerson STONE TOWER PROPERTIES



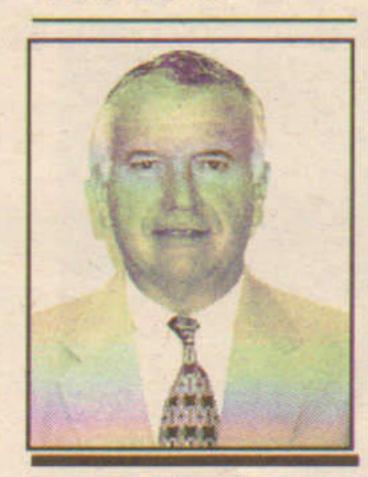
Mike Goman KONOVER



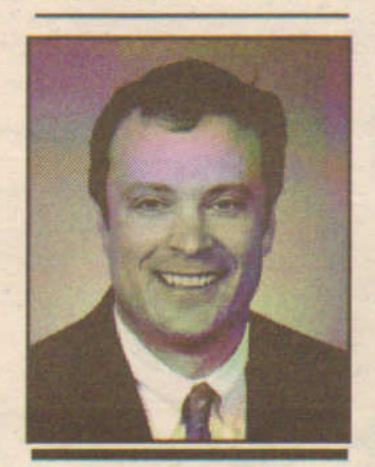
Jay Fluck CBRE/NE



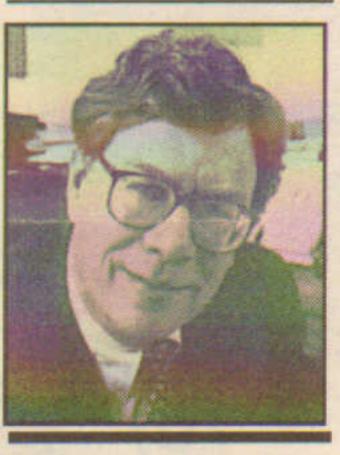
Robert Yale SVN/COMVEST



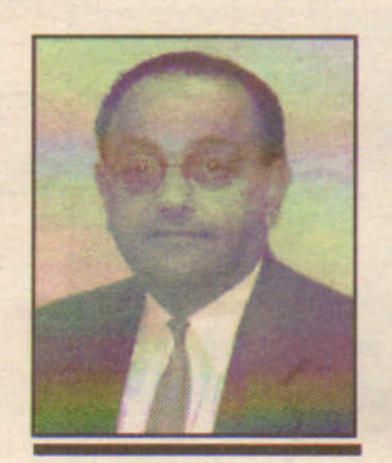
Norman Beretta BERETTA REALTY



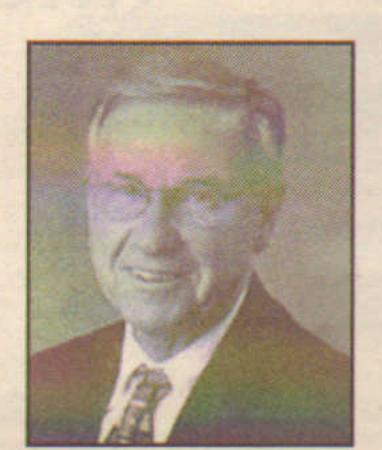
Kyle Warwick JONES LANG LASALLE



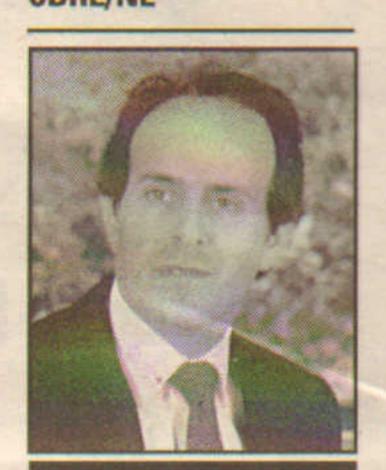
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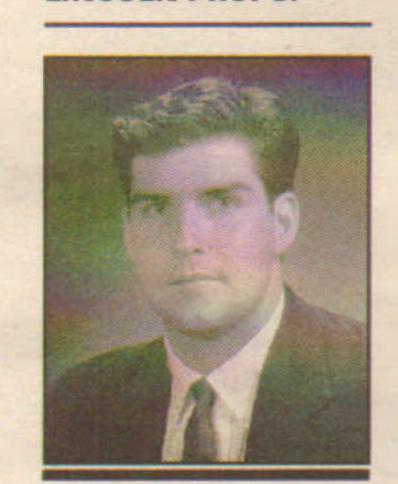
William Farley CBRE/NE



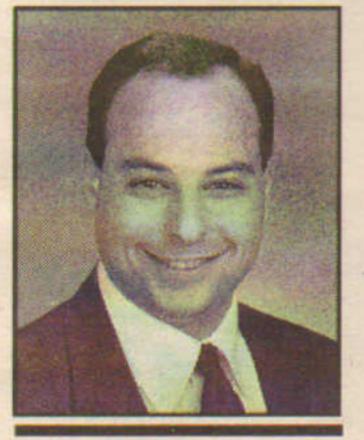
Anthony Tambone
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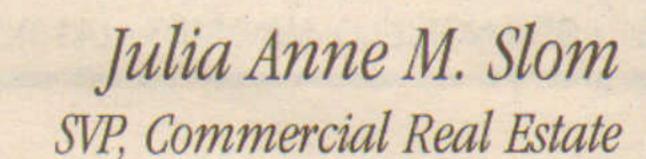


Philip Giunta CBRE/NE

## Season's Greetings

from WASHINGTON TRUST

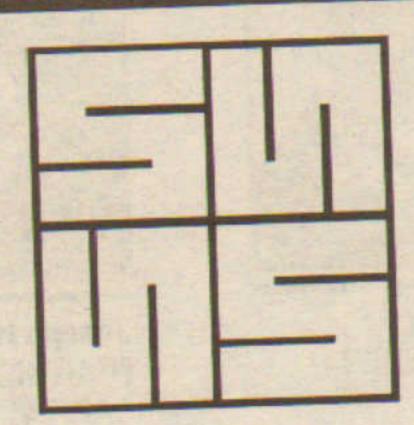
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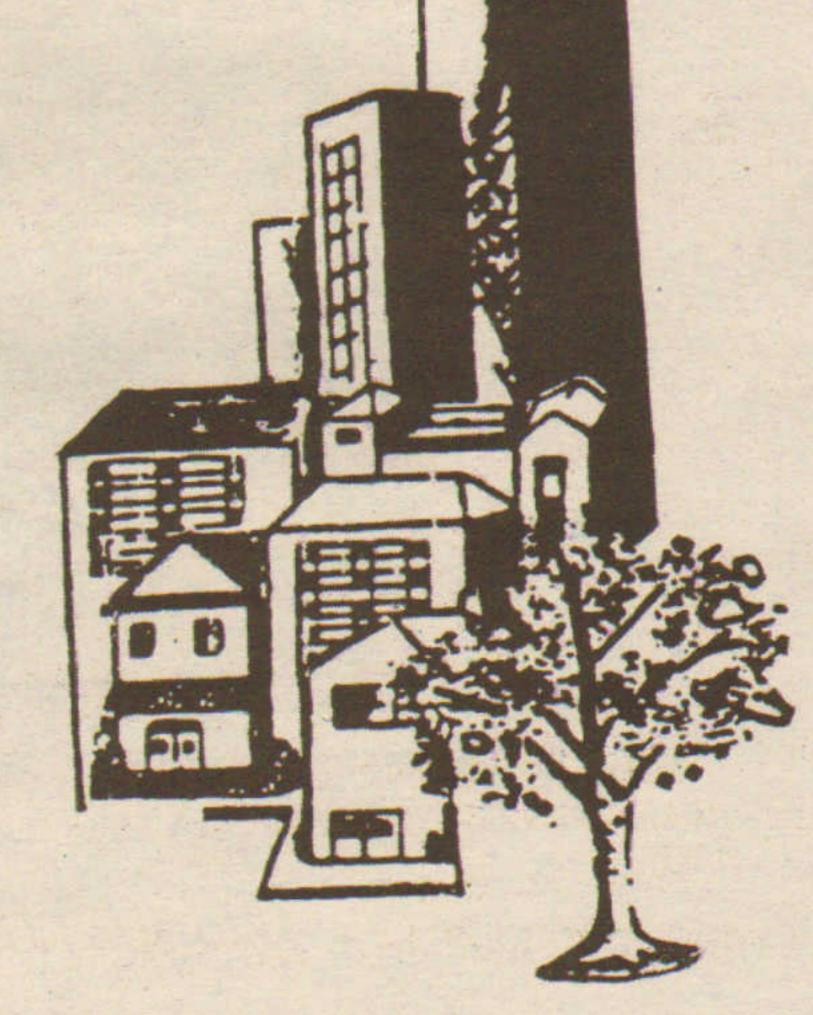
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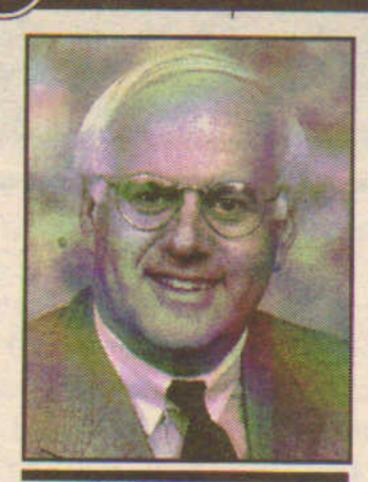
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Prosperous 2006

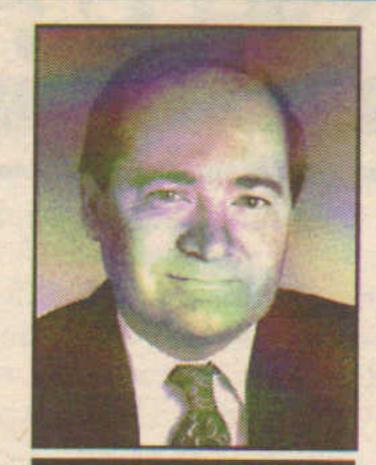
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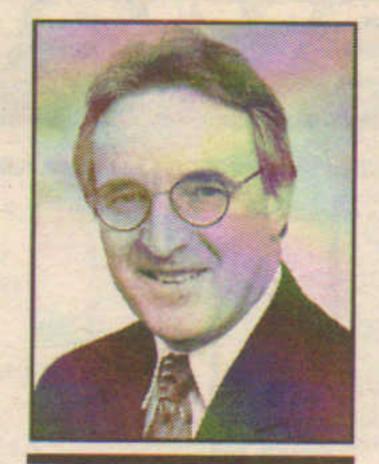
Robert G. Bramley, MAI



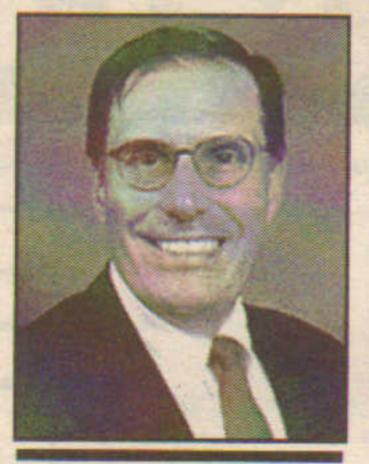
Sid Spiegel NEW ENGLAND MOVES MORTGAGE



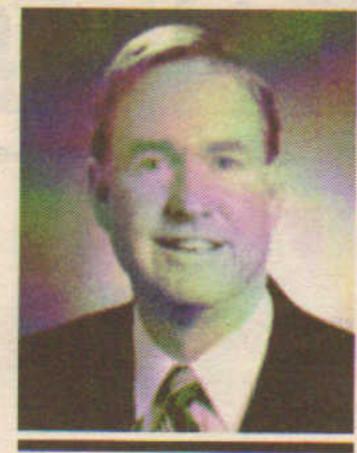
Peter Davey
AMERICAN WINDOW
FILM



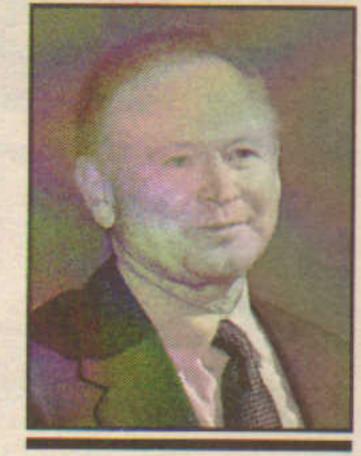
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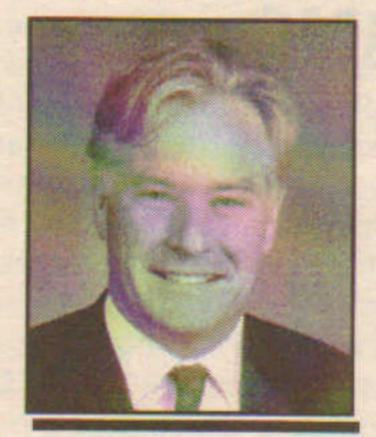
Joseph Hegenbart NORTHMARQ CAPITAL



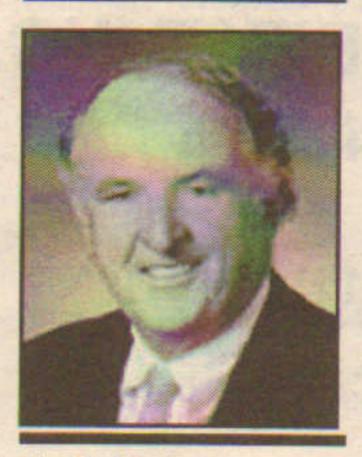
James Elcock MEREDITH & GREW



Steve Karp NEW ENGLAND DEV.



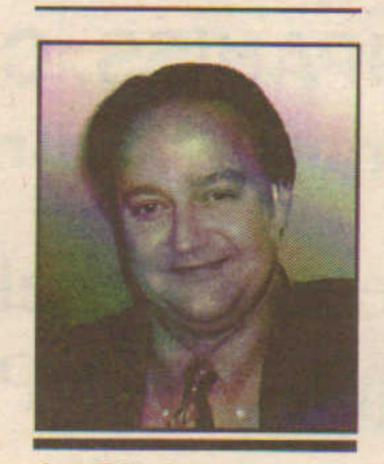
David Fitzgerald CBRE/NE



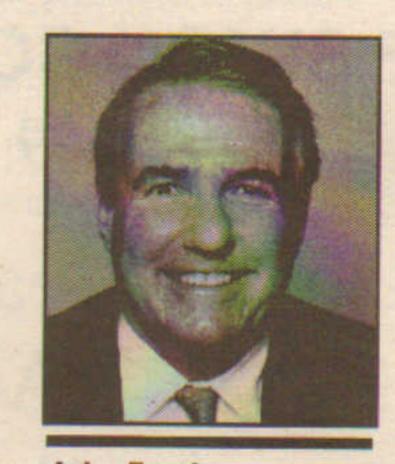
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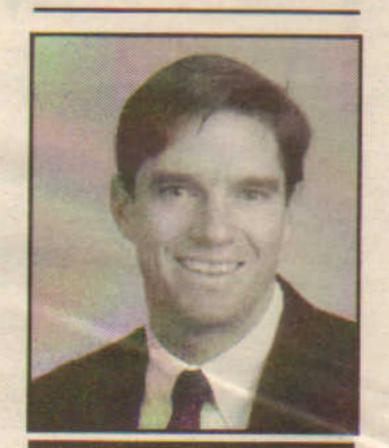
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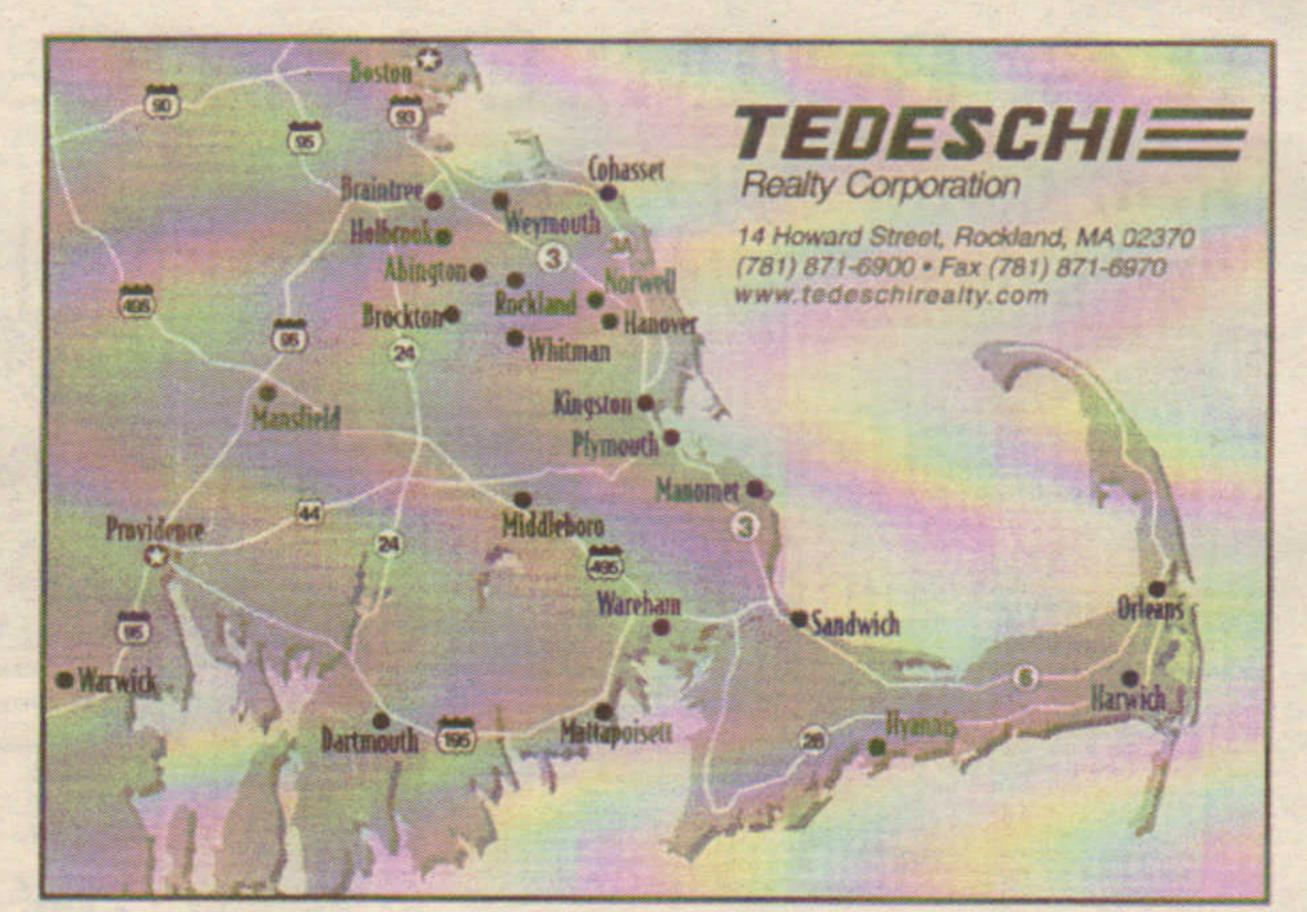


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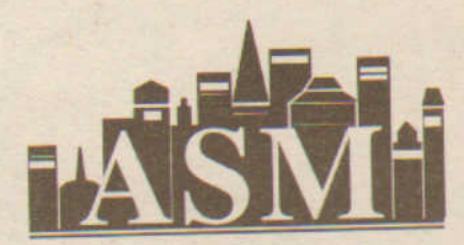
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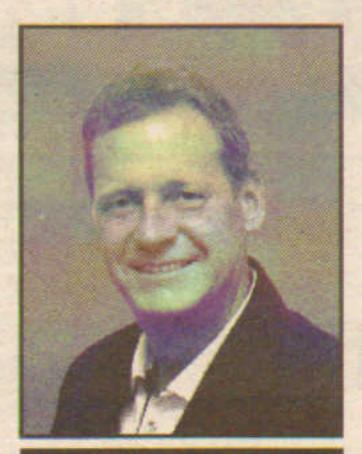
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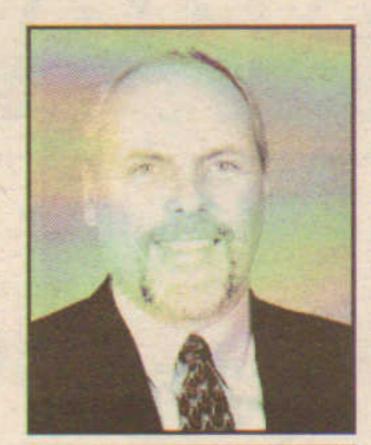




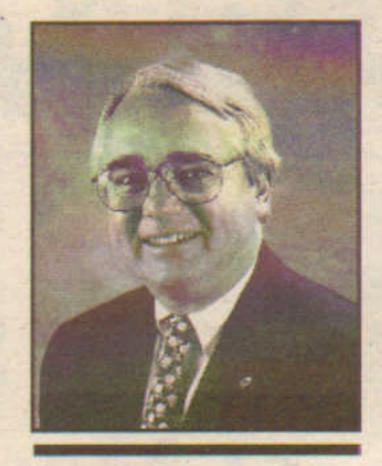
Ria McNamara **MCNAMARA RETAIL** 



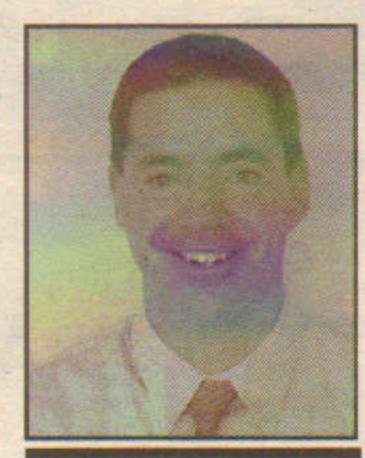
Richard O'Connell O'CONNELL & ASSOC.



**Hank Amabile GRUBB & ELLIS** 



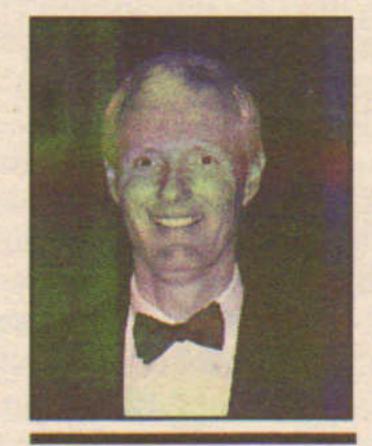
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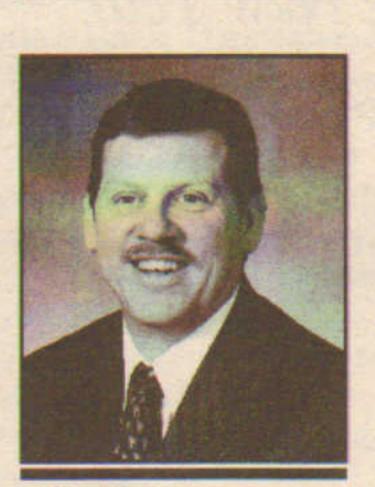
**Greg Beeman** ABC-MASS.



**Kelley Hannon IREM-BOSTON** 



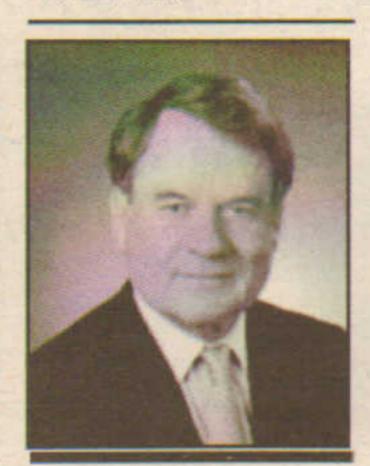
Wesley Blair **BROOKLINE BANK** 



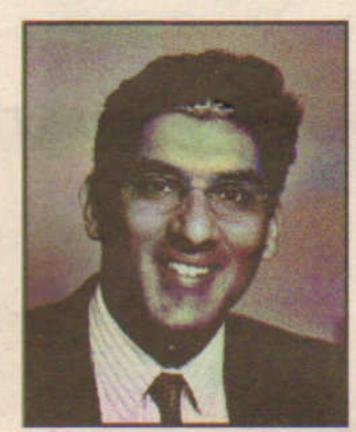
Mike Heller **JGI EASTERN** 



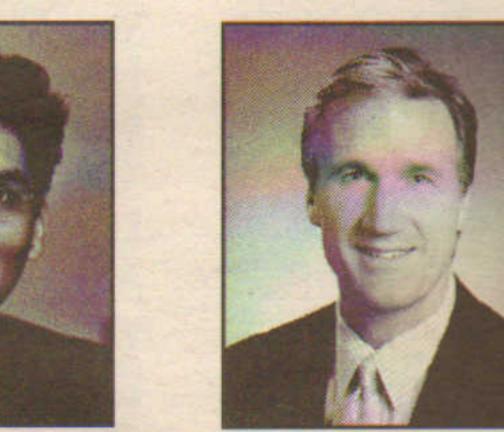
June Fish ASHWORTH MORTGAGE



**Tom Hynes MEREDITH & GREW** 



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  - Town's Aa2 bond rating reflects sound fiscal management.
  - Mill rate consistently below region's average.
  - Dozens of bio and hi-tech companies call Branford home.
- > Ideal CT shoreline location midway between Boston & NYC
  - On or near two major Northeast interstate highways.
  - Deep water port only minutes away in New Haven.

- > Excellent transportation links interstates, rail, and air
  - Four access points on and/or off I-95 within town.
  - Commuter rail connects to Metro North and Amtrak.
  - Tweed-New Haven Airport conveniently only minutes away.
- > High quality of life with excellent schools & recreation
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## The Stubblebine Company Exclusive Listings

## BUILDING FOR LEASE 225 Industrial Road | Fitchburg, MA



Located in the well-established Montachusett Industrial Park in the plastics capital of the world just minutes off of Route 2. 225 Industrial Road in Fitchburg is a free-standing, highly functional warehouse/manufacturing building that would serve as an outstanding corporate headquarters.

- 63,467 s.f.
- Lot size seven± acres
- 16' clear ceiling height
- 6 loading docks
- 600a/440v

- One drive-in door
- Built in 1982
- · City water and sewer
- · Natural gas

### INDUSTRIAL / OFFICE FOR SALE OR LEASE 1000 Mount Laurel Circle | Shirley, MA

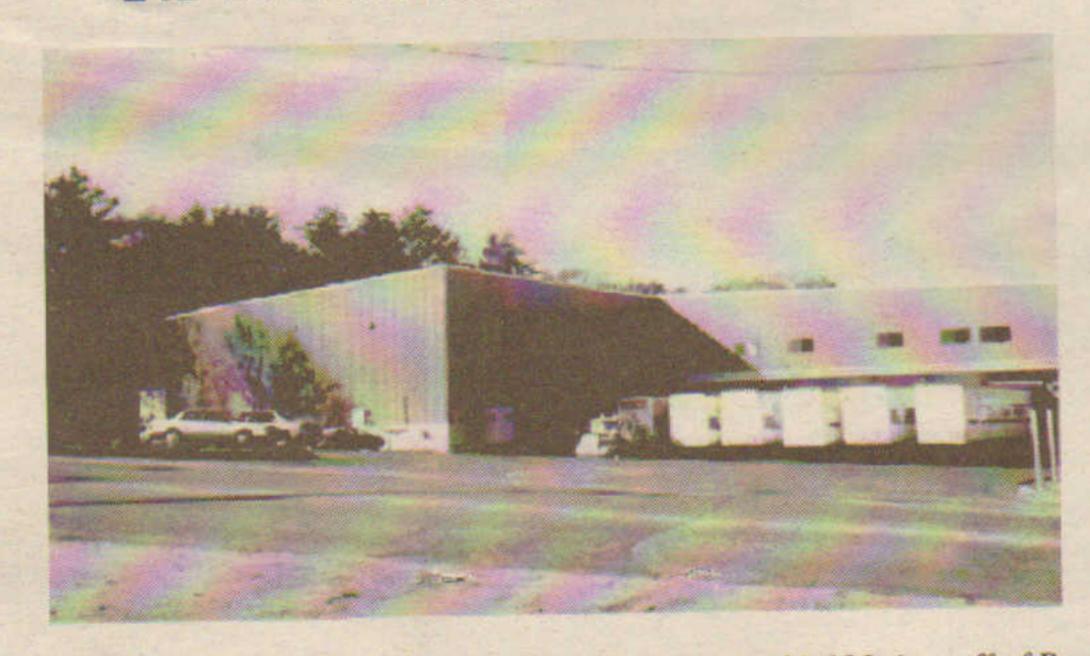




The Stubblebine Company is pleased to offer for sale or lease 31,000 s.f. of first class office/flex and industrial space. Built in 1987 and located just off Route 2 at the Shirley exit, this easily accessible and attractive brick building will present a prestigios corporate image, and can divide to as small as 6,500 s.f. The owners are willing to either vacate the building or lease-back up to 6,500 s.f.

- 31,000 s.f. ±
- Expansion potential for both the building and parking
- Four over-sized drive-in doors (14')
- 24'x30' column spacing
- Septic (sewer tie-in available)
- 5 acre ± lot size
- · Block, brick, and steel construction
- Industrial zoning
- 24' ceiling height under the bar joist
- Four 200 amp services; 208 voltz
- Town water

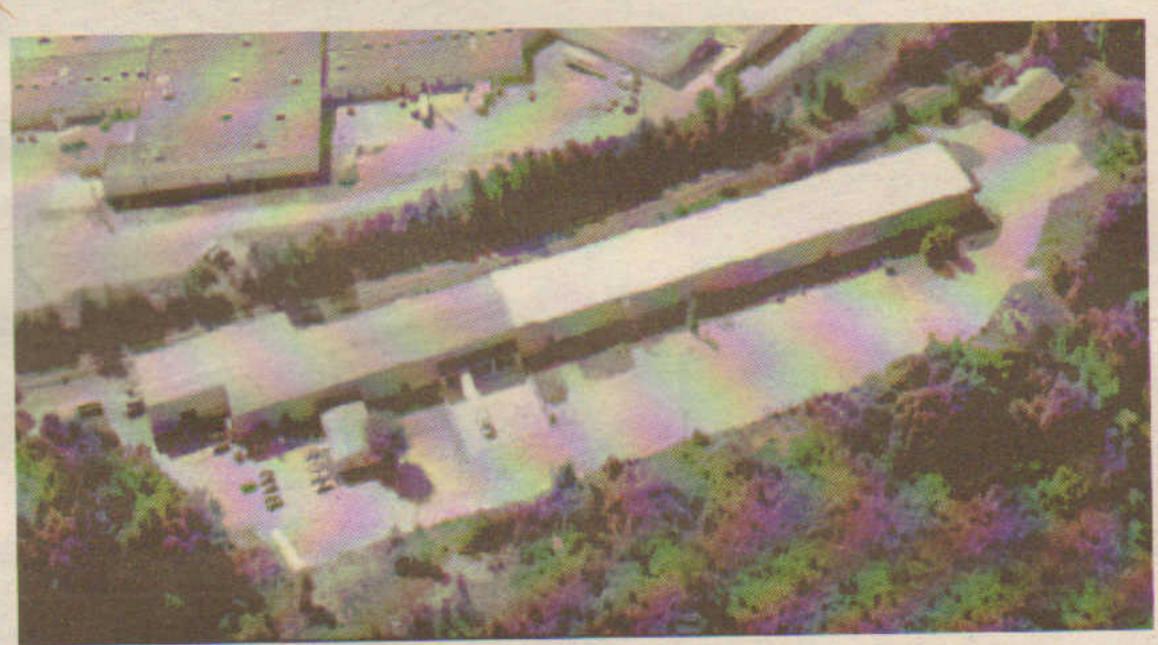
## BUILDING FOR SALE 241 Willard Street | Leominster, MA



Strategically located near the intersection of Route 117 and I-190, just off of Route 2, this institutional quality warehouse facility offers 27'-27' clear height, an active CSX rail spru, and modern features such as attractive office space, twelve (12) tailboard height loading doors, an energy efficient motion sensitive lighting system, and a gas infrared heating system.

- 67,220 s.f. biulding size
- 2,950 s.f. office space
- Sewer
- 27'-29' ceiling height unit the bar joist
- Additional acre can be paved for parking only
- 12 tailboard docks with hydraulic dock plates, 1 drive-in door and 3 rail doors

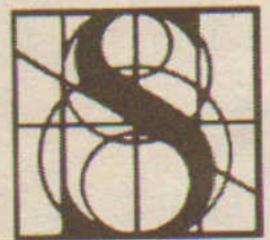
### BUILDING FOR SALE OR LEASE 21 Blossom Road | Plaistow, NH



Situated on 25.2 acres of industrial zoned land, this 71,940 sq. ft. hi-bay industrial building has been substantially renovated in the last 3 years. The site has close proximity to I-495, I-95, and I-93. the building also features 22'6" (at eves) to 24'11" (at centers) clear height, rail service, tailgate and drive-in loading and no interior columns. This property is ideally suited for light manufacturing, outside storage of building materials, and warehouse/distribution.

- 71,940 sq. ft. (substantial expansion potential) will sub-divide to 30,000 s.f.
- 2,832 sq. ft. office space
- Industrial/Warehouse Industrial zoning
- 25.2 acres land area.
- Block and steel construction
- Metal/Membrane Roof

- 1200 amps, 480/277 volts, 3 phase
- 22'6" ceiling height (at eves) to 24'11" (at center)
- Natural Gas Heat Radiant Units



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• Built in 2000

• Energy efficient motion sensitive system

Gas infrared heating system

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