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2007 Year in Review



Photo by Jeanne Hardman





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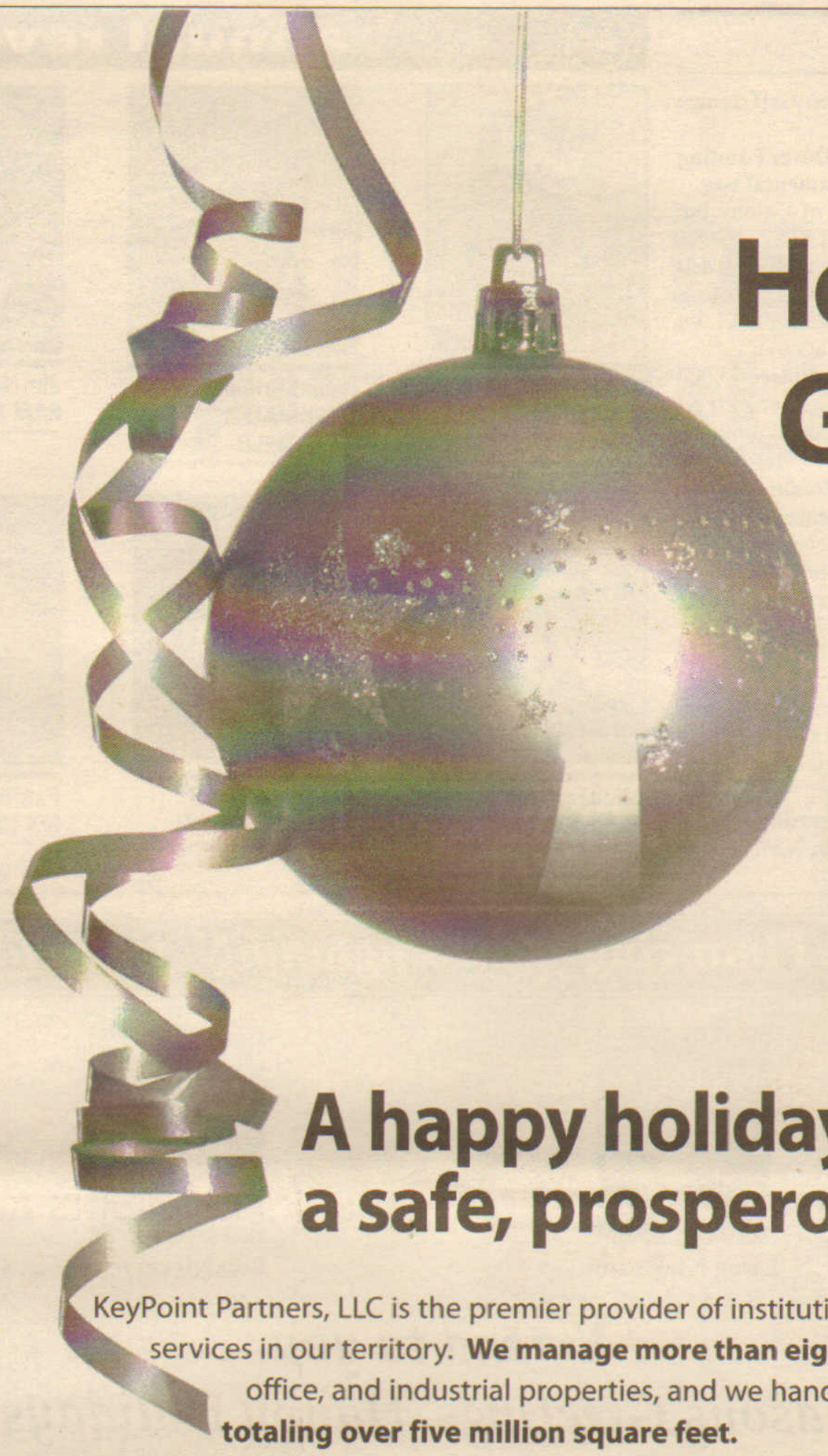
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Holiday Greetings from KeyPoint Partners.

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January

Store-U-Self completes $19.85 million sale of five-property self storage portfolio with R.J. Kelly Co. and Sperry Van Ness.

Dickinson Development to complete $60m mixed-use, Dover Landing in N.H; Sheskey archt., VHB & GZA civil and environmental eng.

Diana of Levey Miller Maretz brokers $6.875m sale of Colony Inn Hotel, New Haven, to Hospitality 3 for 1157 Chapel St., LLC.

Lincoln Property Co. brokers $7m sale of 97,000 s/f office/R&D building in Norwood for Frapag Realty to 100 Morse St., LLC.

Minnerly, Plunkett and Bryer of Cushman & Wakefield handle $1.4m sale of 20,000 s/f ind. bldg. in Myles Standish Ind. Pk., Taunton.

Don Francesco & LaCroix of St. James R.E. Adv. complete 50,500 s/f lease for Corcoran Jennison with Richards Barry & Joyce Ptrs.

Brady Sullivan acquires 66 unit Quarrywood Green Condominiums; on 23.5 acres on Ponemah Hill Rd., Milford, N.H.

McLaughlin Investments represents Joseph Bridge Realty Trust in sale of $9.5m portfolio; mixed use: offices, retail, day care.

MassDevelopment finances $80m for Emerson College expansion on Washington and Boylston Sts. in Boston: arts center and housing.

Michaels, Campbell & Buchanan of Carlton Adv. Services arrange $775m in acquisition financing for Fortis for State St. Fin. Center.

Fish and Ashworth of Ashworth Mortgage secure $24.35m for 157,839 s/f Merry Meeting Plaza S.C. for W/S Dev. in Brunswick, Me.

Breda and Cassum of Holliday Fenoglio Fowler arrange $64.39m sale of 632,107 s/f Addison Corp. Ctr., Windsor, Ct. to Cabot Inv.

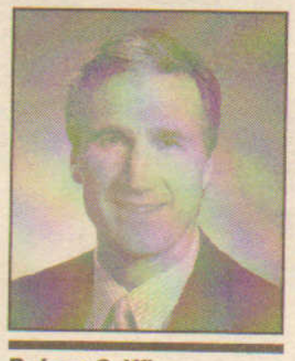
Dolgin Family entity acquires 195,000 s/f 477 Congress St., Portland for $13m; Greenstein of CBRE/Boulos agent for seller.

North Branch named by New England Workforce Housing CM for new $4.7m apartment/retail block; 32,000 s/f in Exeter, N.H.

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Bruce Percelay
THE MOUNT VERNON COMPANY



Robert Griffin
CUSHMAN & WAKEFIELD



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Commercial Real Estate Financing - New England/Nationwide



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and a Prosperous New Year

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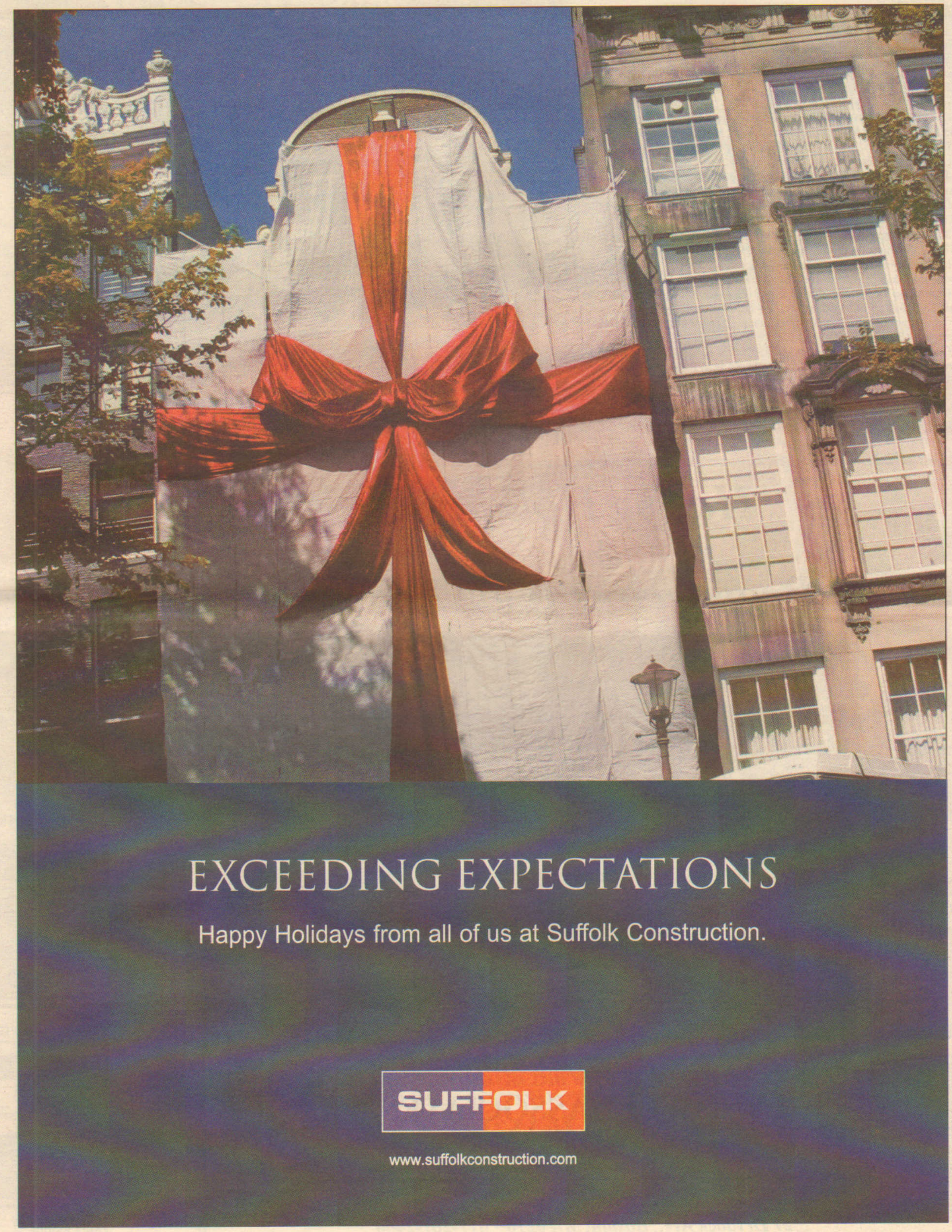


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EXCEEDING EXPECTATIONS
Happy Holidays from all of us at Suffolk Construction.
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www.suffolkconstruction.com

January

Devaux & Alvarado of Parsons Comm'l. Grp. handle $24.5m portfolio sale to Hall Royce & Strategic Capital Ptrs.; 202,584 s/f in Milford.

Sgroi of Coastal Investment Group brokers sale of 12 Beacon St., Boston apartment; income property sold for $.7 million.

Fini Real Estate Group brokers $3.6 million North Reading, Mass. investment site, 21,425 s/f, with Kenney of C-21 Commonwealth.

Conrad Group negotiates three lease extensions, two new leases, 145,144 s/f, at 185,000 s/f Hanover (Mass.) Business Park.

DesRochers & Polizzo of NorthMarq arrange $4.1m mortgage financing for 23,800 s/f Milford, Conn. office building.

J. Calnan tops off 54,000 s/f TJX headquarters in Carousel Office Park, Framingham; Walsh/Cochis designs $4.6 million site.

Gawron Turgeon Archts. & First Atlantic Healthcare complete 56,000 s/f Seal Rock facility in Saco with Allied, Woodard & Curran.

Smith, Daume, Jamieson & McDonough of Jones Lang LaSalle sell 157,467 s/f One Liberty Sq. for Macquarie R.E. to Invesco R.E.

Henderson of Tremont Realty arranged $14m for 102 unit City Place luxury condo in Stamford with Pinnacle Financial Group.

Combined Properties develops 160 Pleasant St. Apartments; 204 units, 318,000 s/f in Malden; Steffian Bradley Architects.

CB Richard Ellis brokers $19.85m sale of Shops & Inn at National Hall, Westport, Ct.; 42,143 s/f mixed use development.

Cushman & Wakefield brokers $29.47m sale of three shopping centers in Mass. and N.Y.; 391,108 s/f sold to WP Realty.

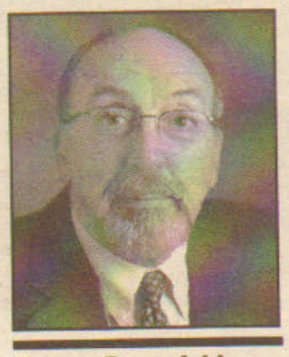
Redevelopment of the 117,358 s/f Marketplace Center, Warwick, R.I.; Neville Cos. .named manager by Charter Realty & Development.

Paradigm renews Oracle USA's 39,673 s/f Cambridge building, The Davenport, for IBUS, Netherlands firm based in Washington, D.C.

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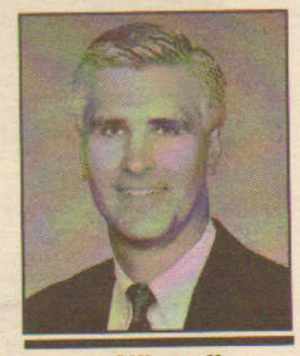
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INTERSTATE
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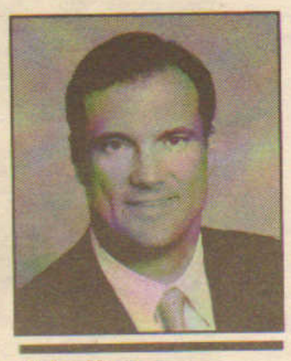
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DEVELOPMENT



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and a
Prosperous New Year



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Frederick V. Richardson, Vice President

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February

Condyne and Greenstreet R.E. acquire 111,640 s/f whse./office in Andover, Mass. for $6.8m; Advantage Const. to add 39,200 s/f.

CBRE reps RREEF in 87,319 s/f lease to BigBand Networks, repped by Mohr Ptrs. at 8 Technology Dr. in Westboro Technology Park.

Hannah R.E. Inv. & Stillwater Inv. Mgmt. completing $44m, 112 unit Eastside Commons in Stamford; Raveis R.E. Marketing agent.

BGH Development selects MB Management to manage 74 unit Parkway Heights in Everett, Mass.

North Branch completes construction of 38,000 s/f library to Portsmouth, N.H.; Amsler, Mashek, MacLean archt. for $7.798m site.

Witten and Noletti of Marcus & Millichap sell Newbury Village Apts. in Meriden, Conn., 180 units, for $30.25m to R. Alexander.

NAI The Dunham Group named agent for One Alfred Road Associates' 85,000 s/f Independence Park in West Kennebunk, Maine.

Herlihy and Bradbury of Richards Barry Joyce Ptrs. broker 2 office bldgs. in Boxborough, Mass., 233,970 s/f, for $39.25 million.

Neelon Properties & Normandy R.E. Ptrs. to develop 110,000 s/f Overlook Center office bldg. in Waltham; Jones Lang LaSalle agent.

Orloff of NorthMarq Capital secures $45m for GTECH Corporate Campus in W. Greenwich, R.I.; Lehman Brothers financing.

Anglo Irish Bank arranges $42.625m for 24,993 s/f multi-retail property at 201 Newbury Street in Boston's Back Bay.

Lemire of CB Richard Ellis brokers $29.6m sale of 133,731 s/f offices in Cambridge to IBS Realty Advisors.

Jones Lang LaSalle negotiates $11.7m sale of North Andover Office Park, 92,893 s/f, to First General Realty for FSP.

Pro Con building $8.7m Residence Inn by Marriott, 97 rooms, in Middletown, R.I.; 74,705 s/f for Island Hotel Group.

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Tom Hynes
MEREDITH & GREW



Bryan Weingarten
WP REALTY



Rick Chozick
CHOZICK REALTY



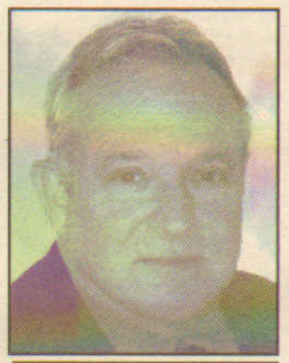
Steve Karp
NEW ENGLAND DEVELOPMENT



Lynne Bagby
OREXCO 1031 EXCHANGE



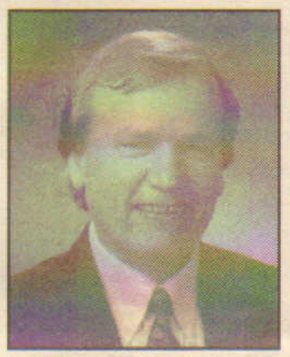
Wanda McPhaden
BCA REAL ESTATE INVESTMENTS



Alan Germain
ENVIRONMENTAL FIRE PROTECTION



Scott Pray
D.F. PRAY



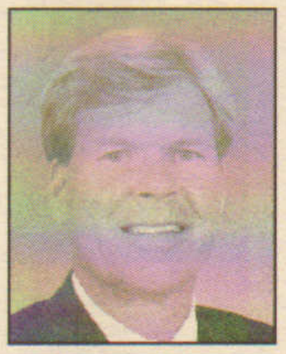
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CONDYNE, LLC
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for its successes of the past year

$6.88 million acquisition
111,640 sf industrial facility on 20 acres, 160 Dascomb Road, Andover, MA

$21.5 million acquisition
600,000 sf manufacturing facility on 33 acres, 81 Commerce Drive, Fall River, MA

$43 million acquisition
277,000 sf office building on 48 acres, 55 Technology Way, West Greenwich, RI

$23 million acquisition
172,530 sf in three industrial buildings on 126 acres, Norton Commerce Center, Commerce Way, Norton, MA

$21.395 million financing
330,444 sf construction of two multi-tenanted high bay warehouse distribution center buildings on 28 acres, O'Connell Way, Taunton, MA

$14 million acquisition
105,000 sf office park on 39 acres, 580 Main Street, Bolton, MA

CHOATE

Michael S. Sophocles | Real Estate Practice Group Leader
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by any measure
CHOATE HALL & STEWART LLP

February

Meredith & Grew sells New Boston Fund's 130,304 s/f Cambridge property to Synergy for $2.1m; includes parking for 287 cars.

Harbor Corporate Center, 106,171 s/f in South Boston, sold by Archon Group to Brickman Associates, for $23.75 million.

Consigli Const. breaks ground for 258,000 s/f Advanced Education & Clinical Practice Ctr. at Umass. Medical School – $56 million.

Dacon Corp. breaks ground for $30m 99,000 s/f Beverly Hospital's medical and day surgery center in Danvers.

Keefe of HK Group brokers $12m sale of 34,000 s/f offices in Westport, Conn. to Abbey 450 Post Road LLC.

Catanzaro & Roth of CBRE/Melody arrange $2.5m financing for 21,740 s/f office building in Southport, Conn.

HDS Architecture restoring historic 28,000 s/f Longyear Manor in Brookline into five luxury condominiums; Columbia Const. GC.

Robinson of Apartment Realty Advisors sells 56 acre Woodlands at Laurel Hill, Westford, for Omni to AvalonBay – $15.985m.

The Kane Co. sells 36,800 s/f ind. facility in Seabrook, N.H. for $3 million with Scott Commerciall. & Industrial Real Estate

Stambules of Capmark Finance arranges $19.4m for acquisition of Hilton Garden Inn by CapStar Waltham.

Fantini & Gorga arranges $12m financing for C. Talanian Realty's 48,000 s/f office building on Newbury St., Boston; Clough broker.

Linear Retail acquires 35,906 s/f Fresh Pond Shopping Center, Cambridge, for $11.85m from John White Trust.

WS Development begins construction on 675,000 s/f Wareham Crossing shopping ctr. designed by Carter & Burgess.

Jamieson of Jack Conway & Co. brokers $2.5 million sale of 35,000 s/f bldg. in Swansea, Mass. to Salvation Army.

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Monica Lawton
ASSOCIATED SUBS. OF MASS.



Jim Koury
JONES LANG LASALLE



Ernie Wronka
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Edward Maher
CUSHMAN & WAKEFIELD



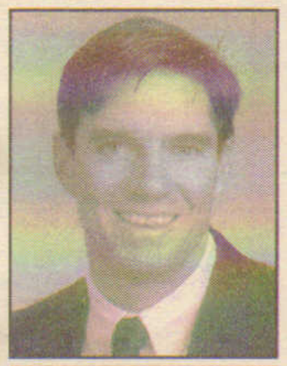
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"The fit with the carpenters union for us is the quality of the work. And they help us hold schedule, which means also holding budget."

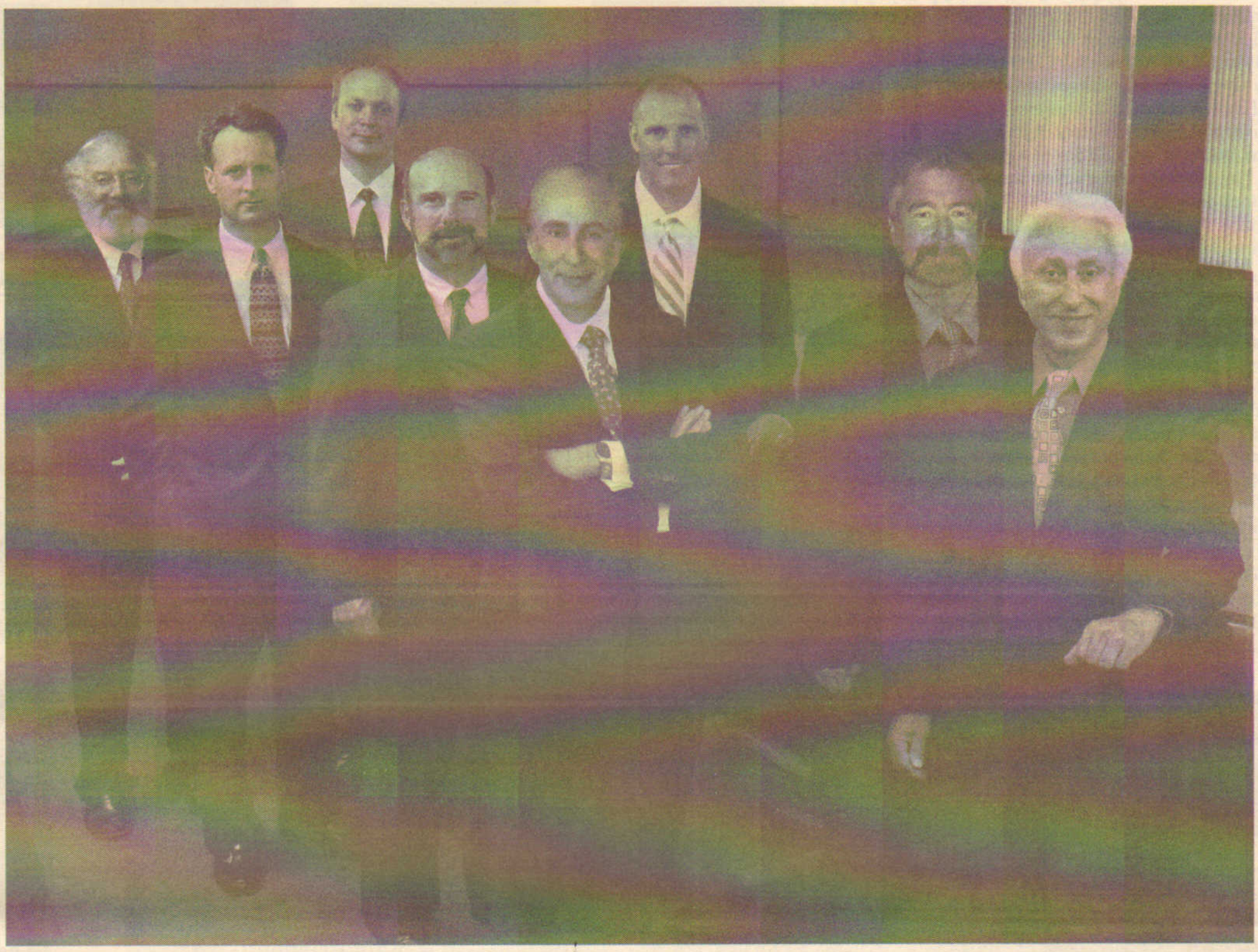
Peter Palandjian, Chairman and CEO
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March

Everest Ptrs. acquires 136,290 s/f office bldgs. in Mass. from New Boston Fund for $16.7m; Hunneman & T.C.C. rep seller.

Frisoli and Hudak of RBJ Ptrs. lease 71,869 s/f for Normandy R.E. Ptrs.; Meredith & Grew agent for tenant in Quincy.

Perkind+Will & Linbeck complete $27m Perry & Marty Granoff Music Center at Tufts University; 55,000 s/f seats 300.

Northbridge Cos. starts 85 unit $8.5m assisted living site in Plymouth, Mass.; C.E. Floyd Co. is construction manager.

Pro Con Inc. completes $31.8m 332,406 s/f 280 unit Summit Place apartments in Methuen, Mass. for The Dolben Company.

Skaff and Hause of The Kane Co. sell 165,900 s/f Southgate Plaza, Portsmouth, N.H., to Waterstone Retail Dev. for $8.87m.

North Branch Const. building $4.7m 32,600 s/f Squamscott Block in Exeter, N.H.; Archetype, P.A. provides design services.

National Dev. and Angelo, Gordon & Co. acquire 5 bldgs. in Boston from Berkeley Investments for $74.25 million.

Hanna, McDonald and Clarke of Cushman & Wakefield sublease 324,996 s/f off./dist. in Milford, Mass. for Jarden Consumer.

Fantini & Gorga secures $31.5m for 180 unit Abington Woods with Key Bank R.E. Capital for Metric Construction.

Orloff of NorthMark Capital handles $21.5m sale of 600,000 s/f industrial bldg. in Fall River to joint venture.

Fish and Ashworth of Ashworth Mortgage completes $4.2 million loan for 32,688 s/f Langley Place in Newton, Mass.

Barnes of Sea Watch Realty brokers $2.25m sale of 22,000 s/f retail building in Wareham to Salvation Army.

Landing R.E. Group purchases 238 unit apartment from U.S. Navy in Middletown, R.I., for $15.5m; plans renovation.

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Jonathan Baron
SPAGNOLO GISNESS & ASSOCIATES



Sandy Dibbell
J.L. DAVIS REALTY



Glen Kingsbury
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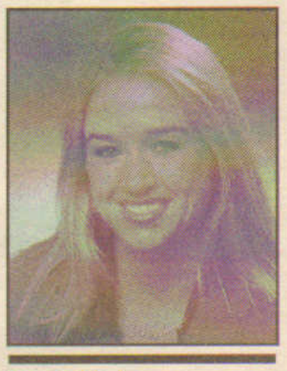
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NICKERSON FINANCIAL



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GRUBB & ELLISICOLDSTREAM



Danielle Lape
KING REAL ESTATE



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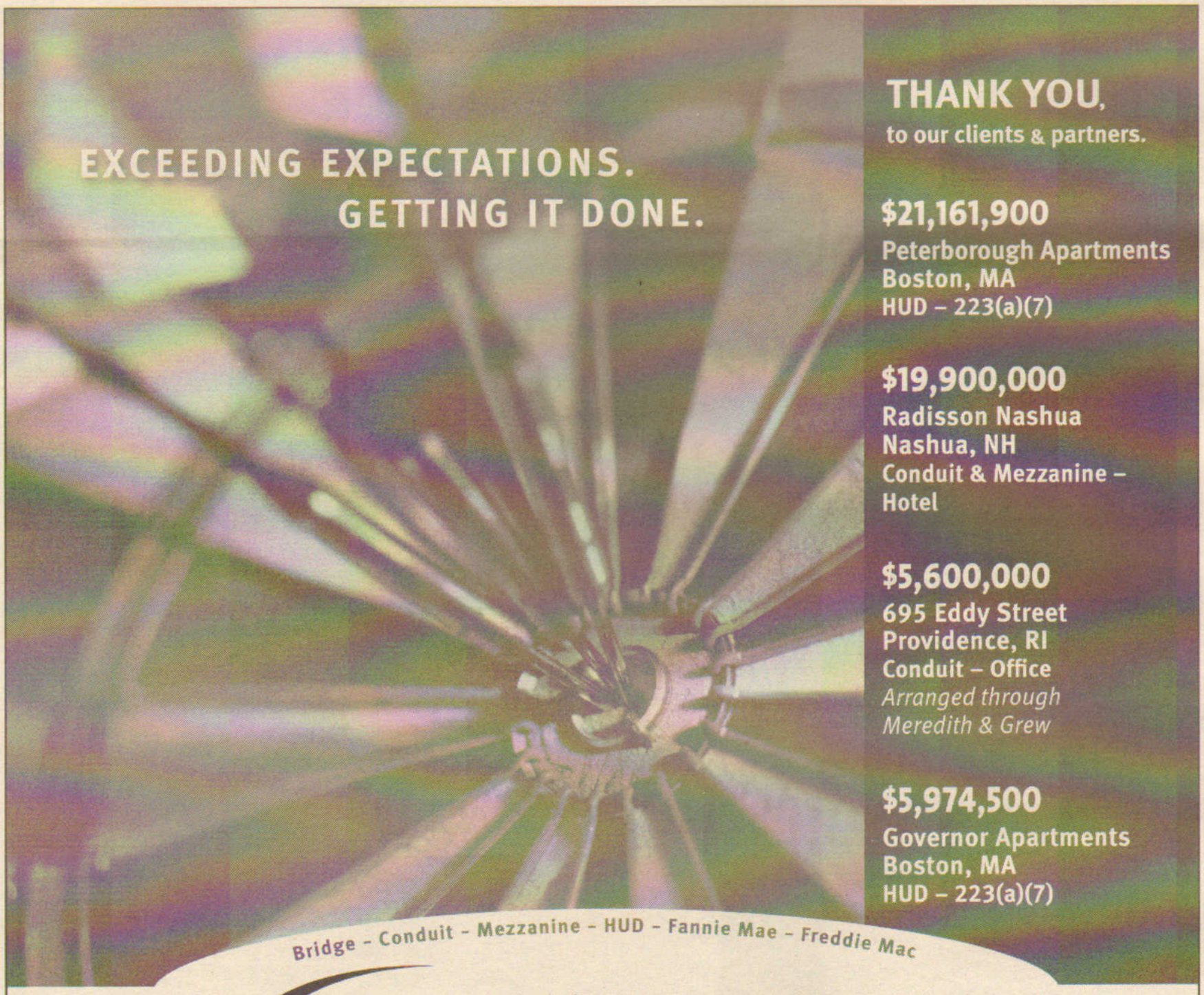
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$141,500,000
Acquisition Financing
910 Multifamily Units
Malden, MA

281 & 321 Summer Street

$73,000,000
Property Sale
Two Office & Retail Buildings
Boston, MA

Massachusetts Hotel Portfolio

$90,000,000
First Mortgage Financing & JV Equity
Three Hotels
Brookline, Revere and Mansfield, MA

Cape Roads Plaza

$12,600,000
Fixed-rate Acquisition Financing
159,989 SF Retail Center
Raynham, MA

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March

Walsh Brothers awarded construction of Northeastern's $160 million 460,000 s/f residences designed by Kyu Sung Woo in Boston.

Stambulis of Capmark Finance arranges $19.4m for Capstar Waltham's acquisition of Hilton Garden Inn.

Broder Properties purchases 70,000 s/f 15 Broad St., Boston, offices and Fairlane Park for $18.6 million.

Stone of CB Richard Ellis brokers $52.5m sale of Hawthorne at Gillette Ridge, 246 units, for CIGNA Realty and Bozzuto Group.

Burt Hill designs 80 unit Carnegie Tower, Newport, R.I., for O'Neill Props.; Bovis Lend Lease and Alexandra CMs.

Cushman & Wakefield sells 228,626 s/f offices to Shorenstein Props. for Abbey Rd. Advisors & Rockwood Capital for $90.8 million.

Phelan and Rosen of Meredith & Grew secure $60m financing for Hartford's Constitution Plaza from Metropolitan Life.

Nachtwey of Coldwell Banker Comm'l. sells Newton site for 57 unit 40B apartments to New England B'nai B'rith Housing; $4.59m.

CB Richard Ellis brokers $400m sale of 13 properties, two million s/f retail sites, in 5 states for Starwood Wasserman.

Sidel and Sheehan of EagleBridge capital finance $6.54m for two retail plazas, 55,500 s/f in Rayham & Lunenburg, Mass.

Butler and St. John of C&W broker sale of 122 unit Providence apts. to Mt. Vernon Co.; Cornerstone places $7m from Greystone.

Aries of Urstadt Biddle leases 107,000 s/f to BJ's Wholesale Club at the Dock Shopping Center in Stratford, Conn.

Tognacci and Rosen of Phoenix Comm'l. broker 13,039 s/f sale of business site in Framingham, Mass. for $517,500.

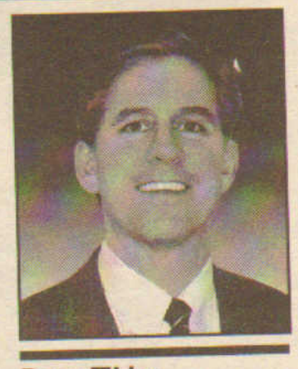
Keefe of AK Real Estate Dev. leases 15,782 s/f to 7-Eleven in Worcester; former Exxon-Mobil site sold to AK for $515,000.

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Julie Brooks
BROOKS PROPERTIES

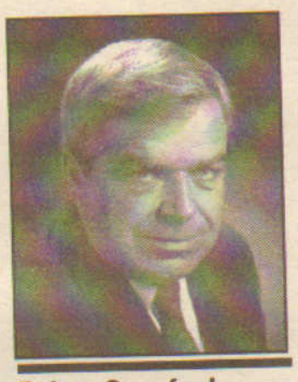

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SUFFOLK CONSTRUCTION


Chris Norwood
NORWOOD GROUP


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AEGEAN CAPITAL


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Tom Leetch
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ASIS-BOSTON


Dave Friedman
INSTA-BRITE


Beth Harding
HARDING BOTANICAL





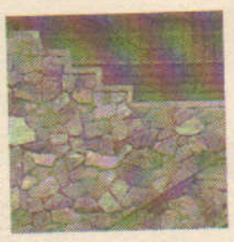


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April

Jones Lang LaSalle sells Blackstone Group's Russia Wharf, 2.2 acre mixed use, to Boston Properties for $105,432,721.

Tito and Christie of Hunneman Comm'l. complete $4.58m sale of 72 Lynn apartments for South Common LLC to RCG LLC.

Brady Sullivan Properties purchases 55,474 s/f Mill West Corp. Center from Elbes & Nyane Assoc.; Hunneman brokers $16.1m sale

Fantini & Gorga arranges $7.3m financing for Winstanley Ent. 134,000 s/f retail/wholesale Hartford complex.

Skanska USA Building sets September completion for Danbury Hospital's $44m outpatient diagnostic bldg. and garage.

Dacon breaks ground for Lindt & Sprungli's 360,000 s/f U.S. headquarters/dist. center in Stratham, N.H.

McLaughlin Investments sells CVS Alewife Plaza, 36,000 s/f, Cambridge, for White Trust to Linear Retail for $11.85m.

Praedium Group & Essex River Ventures sell $6.8m Great Woods Office Park, Mansfield, to Eastport R.E.; Hunneman brokers sale.

CBRE/Melody arranges $70.85m, 4 transactions, over 1.28m s/f, in Wilmington, Avon, Norton, Mass. and Windsor Locks, Conn.

Dow of Capmark Finance provides $32.5m Saracen AEW Acquisitions I loan for 156,000 s/f One Washington Mall, Boston.

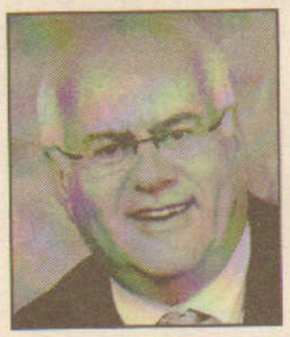
Fish and Ashworth of Ashworth Mortgage arrange $12m with CMBS lender for 107,158 s/f retail plaza in Manchester, N.H.

Gilbane Building breaks ground for $60, University of R.I. biotech center; Payette Assoc. designs 140,000 s/f building.

Hughes of DGH Realty brokers sale of 96 apartments in Reading, Mass. for Highland Realty to TKV Assoc. for $11.3 million.

McDonough of GVA Williams brokers 95,290 s/f Brockton ind. Bldg. with Jones Lang LaSalle to Casey & Hayes for $4.1m.

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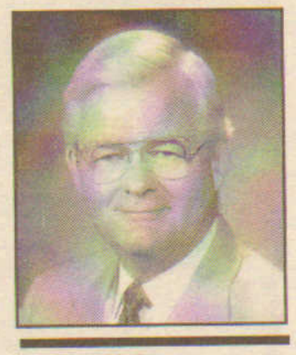
Sid Spiegel
NEW ENGLAND MOVES MORTGAGE



Gina Barroso
NAI HUNNEMAN



Ellen Fantini
GRUBB & ELLIS



Robert Yale
SVN/COMVEST



Norman Beretta
BERETTA REALTY



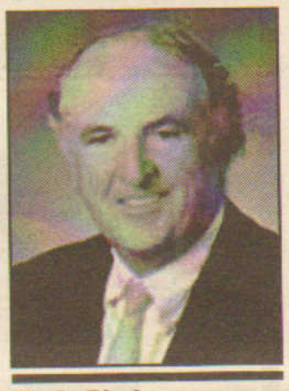
John Fowler
HOLLIDAY FENOGLIO FOWLER



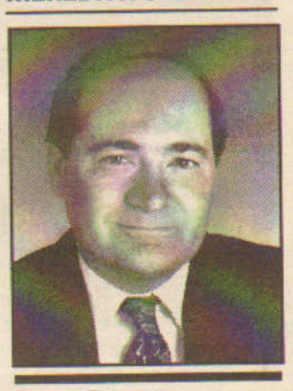
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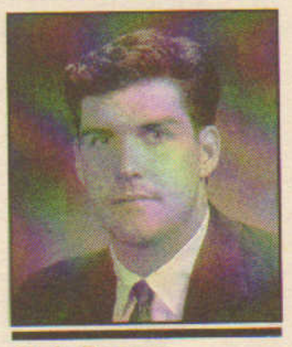
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April

Natalizio of Cornerstone Realty Const. arranges $15.6m loan to Nora House for 91 units and retail on Comm. Ave., Boston.

Bufftree Building constructing 90,000 s/f Devens Recycling Center for W.K. MacNamara; Rescom Architecturaldesigns $9m site.

JK Scanlan & desingLAB constructing 55,000 s/f Int'l. Fund for Animal Welfare HQ in Yarmouthport, Mass.; $12.5m project.

Mancinone, Nolletti & Witten of Marcus & Millichap broker $4.85m sale of Roundhouse Ind. Pk. to Benerofe; 156,540 s/f.

Apartment Realty Advisors sells 143 unit apt. in Canton, Mass. to Chestnut Hill Realty for $55 million.

Cushman & Wakefield leases 12,108 s/f Constitution Plaza offices for Capital Properties in XL America in Hartford.

Engelberth begins $27.2m 65,000 s/f Tuck School Living & Learning complex at Dartmouth College.

Suffolk Const. awarded 1.5m s/f $370m redevelopment of Filene's by Vornado Realty Tr. and Gale International.

Kelleher & Sadowsky Assoc. sell Worcester Business Ctr. For $19.43m; 245,000 s/f sold by Boynton Companies.

Pinncon completes pre-construction for $75m Mansfield Crossing 130,000 s/f retail site for WS Development.

CB Richard Ellis brokers $19.85m sale of 42,143 s/f Shops & Inn at National Hall, Westport, Conn. to Antares National Hall.

Linear Retail Properties buys 20,594 s/f Raynham center for $3,737m; Aron of Hunneman brokers for J. Holmes and buyer.

Feldco Dev.'s Gateway at Scarborough 400,000 s/f $75m mixed use; Cabela's anchors retail; 25 acre office campus.

Sherbros Mgmt. sells its 17,090 s/f store on Bromfield St., Boston, for $10m+; Schaffer & Associate brokers deal.

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Beth Sturtevant
CCB, INC.



Erik Simard
CAI-NEW ENGLAND



Philip Giunta
CB RICHARD ELLIS



John Parsons
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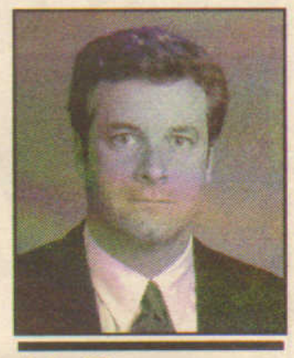
Katie Krein
JONES LANG LASALLE



John LaPointe
GOLF FACILITIES CONSULTANT



Douglas Hunter
ABC-MASS.



John Hines
LINCOLN PROPS.



George Khouri
KHOURI ASSOCIATES

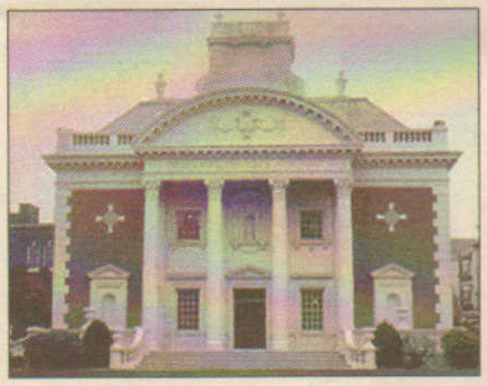


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May

Weisman of Boston Realty Advisors sells 2 East Boston empty buildings to Emma Realty, 23,602 s/f, for $1.7 million.

The Katz Cos. sells two land parcels in Worcester for Gallo Realty to Szeto Inv., 25,000 s/f bldg. on 2.16 acres, for $2.5m.

Capmark Finance provides $21.125m to Normandy Realty for 94,000 s/f Burlington site; sale closes within 25 days.

JPI acquires 1,601 unit Edgewater Apts., Framingham, for $220m; plans $70m additional investment, adding 10,000 s/f clubhouse.

Dyer Brown & Assoc., Votze Butler complete 230,000 s/f for Motorola at Cross Point Towers, Lowell; Richards Barry Joyce agent.

Marchewka of Kane Co. sells 13 site apartments, Durham, N.H., for Sumner Properties to Varsity Capital Advisors for $20.4 million.

Turner Const. starts $467m Yale-New Haven Hospital North Pavilion Cancer Hospital; Shepley Bulfinch Richardson architect.

Calare Properties acquires 4 ind./dist./R&D sites in Mass., 825,757 s/f, for $33.9m; LJ Melody arranges financing.

Sonnenblock Goldman arranges $90m loan for Twining Props. and Principal R.E. 321 unit Kendall Square, Cambridge apartments.

Klemmer Assoc. brokers Juniper Advisory's two building sale, 275,000 s/f ind. space, with Hart Corp. in Peterborough, N.H.

Fantini & Gorga arranges $20.6m from Fannie Mae, four loans in Brookline, Rockport, Taunton & Worcester; Clough & Whelan brokers.

Ashworth Mortgage places $.2m for 32,688 s/f Langley Place, Newton, office/retail building with a CMBS lender.

Richards Barry Joyce Ptrs. brokers $43.75m sale of Devens Ind. Park for Intercontinental R.E. to CrossHarbor Capital Ptrs.

Francis, Lavallee & Wall of CBRE Providence completes $10.8m in sales of over 229,000 s/f to Laramee-Wignall R.E. Dev.

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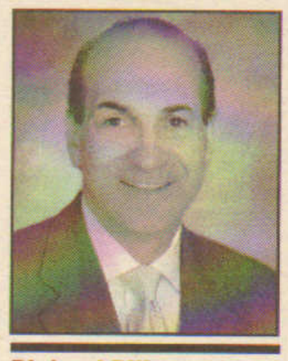
William Farley
CB RICHARD ELLIS



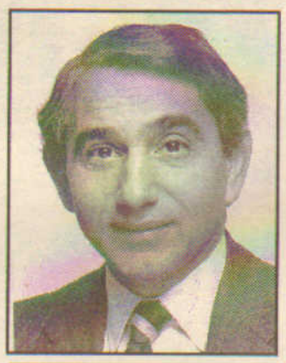
Richard Shafer
CITY OF TAUNTON (MASS.)



Steven King
QUONSET (RI) DEVELOPMENT CORP.



Richard Pilla
PARAMOUNT PTRS.



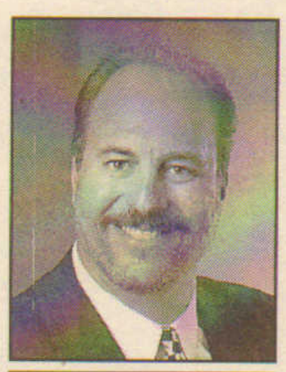
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STONE TOWER PROPERTIES



Kyle Warwick
JONES LANG LASALLE



Stuart Lubin
CATHARTES PRIVATE INVESTMENTS



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140 Franklin Business Center
Franklin, MA
112,500 SF Flex/Warehouse Building
$8,500,000

1495 Hancock Street
Quincy, MA
41,990 SF Office/Retail Building
$4,000,000

The Park at I-95
84,000 SF Office/Flex Building
$12,600,000

51 Alder Street
Medway, MA
160,000 SF Office/R&D/Flex Building
$15,000,000

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May

Chestnut Hill Realty acquires 243 unit Waterfall Hills, Canton, for $55 million; 20 bldgs. financed by Capmark.

O'Callaghan of Binswanger Cos. brokers 256,000 s/f sale of ind. bldg. in Springfield to GFI Partners for $2.7 million.

North Branch Const. completes framing of a new $4.7 million Squamscott Block, Exeter, N.H.; N.E. Workforce Hsg. owns 32,600 s/f.

cm&b constructing Tambone Inv. Group's and Boynton Cos.' 58 unit Concord (Mass.) Commons condos; Signature Archt. designer.

Chozick Realty completes $5.15m sale of 81 unit Regency Pointe Apartments, Waterbury, Ct. to Colonial Fountain.

Cushman & Wakefield brokers 103,000 s/f sale of Clarks Hill Corporate ctr., Framingham, for $13.1m for Parsons & Upland Capital.

Meredith & Grew brokers 37,079 s/f lease for Transwestern Inv. Co. in Brickstone Square, Andover, to Sofft Shoe Company.

Holliday Fenoglio Fowler closes $73m sale to Normandy R.E. Ptrs. for 257,720 s/f office/retail buildings, Summer St., Boston.

Cushman & Wakefield sells 39,600 s/f in Bedford for J.W. Moore to North Road Mgmt. for $3.55m; Ruggiero &Taylor agents.

Wilder Cos. and O'Connor capital acquire Flatley's $500m retail portfolio, 2.3m s/f, 10 shopping centers.; Anglo Irish loan.

Marcus & Millichap close $9.1m deal on Waterford Shopping Plaza; Mancinone, Nolletti & Witten handle 4.5 acres for Northside Dev.

D.F. Pray completes $34m corporate HQ for Brooks Pharmacy in E. Greenwich, R.I., 287,000 s/f; John Aharonian architect.

Bierbrier arranges leases/store openings totaling 8,105 s/f in Aspen Dental, J. Craig, Chipotle in Arlington, Haverhill, Medford.

Federal Realty's 18.4 acre Linden Sq., Wellesley, acquires Cottage Restaurant, Calif. Pizza, Cold Stone, Roche Bros.

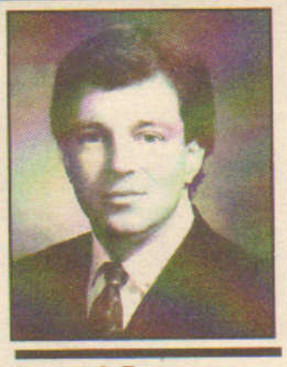
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Richard Lundgren
HUNNEMAN



Sheldon Rodman
RODMAN REAL ESTATE



Kenneth Barron
PUTNAM FURNITURE



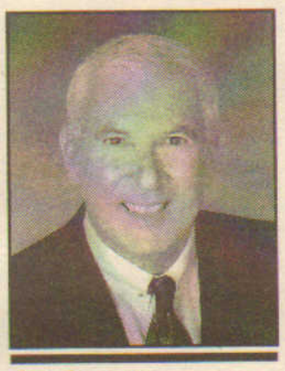
Rob Nahigian
AUBURNDALE REALTY



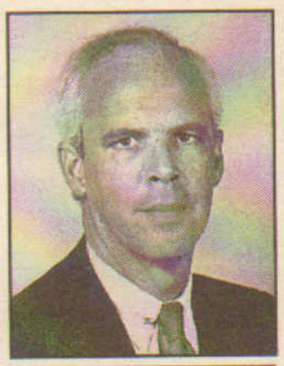
David Mitchell
RADER PROPERTIES



John Blake
TARLOW BREED HART & RODGERS



Joe Accetta
ACCETTA & ASSOC.



Timothy Halloran
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June

Stubblebine Co. sells 88,000 s/f ind. bldg. in Wilmington to Marshall Farmington for Graebel Movers for $5.3 million.

CRESA Ptrs. brokers 55,000 s/f lease expansion in Westborough with RBJ & Ptrs. for Invesco to WorkflowOne.

Donald Trump, Thomas Rich & Louis Capelli break ground for $160m Trump Parc Stamford 170 unit condominium tower.

CC&F, New England Dev., Commonfund Rlty. join with Mass. Tech. Collaborative to bring solar power to Westwood Station mixed use.

Kalmon Dolgin acquires Old Port retail/residential site for $8.3m in Portland; CBRE/Boulos Co. represents Baumann Family, seller.

Overdeput of Grubb & Ellis/Coldstream sells 42 unit Meisner Village Apts., Salem, N.H., with Prudential Verani for $4.45m.

Low & Reynolds of Samuel Plotkin Assoc. sell 226,800 s/f One Financial Plaza, Springfield, for Merchants Equity Grp. for $8.25m.

Cushman & Wakefield sells GID Invest. Advisors' Windsor Courts in Beverly, 204 units, to Home Properties for 36.4 million.

RBJ brokers $43.25m high tech warehouse sale in Somerville to Carlyle Group for ING Clarion; 276,302 s/f hybrid building.

Cronheim Mortgage arranges $27.33m financing for 144,225 s/f in Fairfield, Bridgeport & Westport, Conn.; retail and office sites.

Fantini & Gorga places $11.5m financing for Filene's Basement & Papa Gino's building in Needham; Clough & Whelan agents.

Ashorth Mortgage handles $11.072m placement for Dean Estates & Royale Apts., 124 units, in Cranston with CMBS and an REIT.

Jones Lang LaSalle brokers $106m sale of 292,825 s/f Waltham Corporate Ctr. for Rockwood Capital & The Beal Companies.

Grubb & Ellis brokers $45m sale for Mayo Group to Brickman Assoc. in Boston; 149,121 s/f handled by Anthony Biette and Noah Hano.

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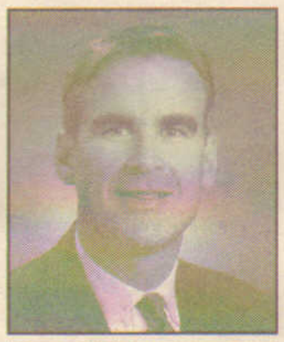

Robert Marcus
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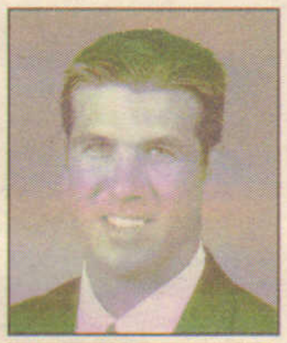

Ryan McCarthy
DANIEL J. FLYNN

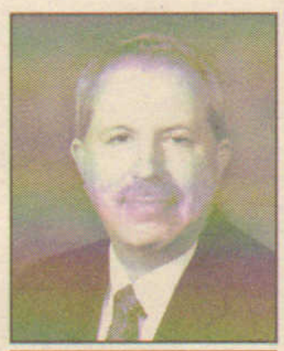

William Jackson
JACKSON ASSOC.


Margaret O'Brien
CBRE|BOULOS CO.


Leonard Lucas
LOVE FUNDING

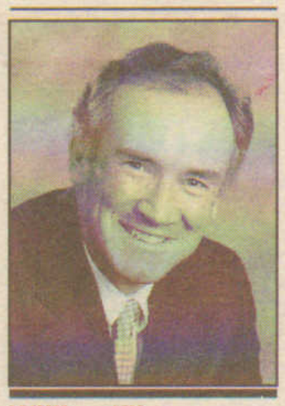

Mark Winters
CUSHMAN & WAKEFIELD


Robert Gatnick
SUFFOLK CONSTRUCTION


Robert Buckner
WEALTH EXCHANGE SOLUTIONS


Chip Batchelder
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Pat Walsh
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June

Cushman & Wakefield's Griffin, Griffith-Loeber and Doherty sell Capital Properties' Edgewater portfolio, 1,020 units, for $222 million.

Condyne & Prudential R.E.I. obtain $12m from Webster Bank to acquire 600,000 s/f office/distribution center in Fall River.

Mancinone, Nolletti & Witten of Marcus & Millichap broker $9.1m sale of Waterford (Conn.) Shopping Plaza with Ed Grey USA.

Jamieson of Conway Comm'l. sells Bobby Hackett's restaurant in Pembroke, Mass., to Mavis Nominee Trust; 8,000 s/f for $800,000.

Shawmut Design & Construction awarded $16.5m Rhode Island Hospital expansion in Providence; project designed by HOK.

Campoli, Elcock and Herz of Meredith & Grew sell 172,000 s/f Newport Office Park, Quincy, for Boston Properties for $37 million.

Richards Barry Joyce Ptrs. brokers $67.8m sale of 619,374 s/f Forge Park in Franklin to Colony Realty Partners.

Bowdoin Construction completes 221,000 s/f EZ Storage/Shops in Needham; 190,000 s/f enclosed storage, 31,000 s/f for retail.

NorthMarq Capital arranges $8.9m mortgage for Circuit City in Norwalk; Desrochers and Polizzo broker for 33,790 s/f property.

Pinncon nears completion of 380,000 s/f Mansfield Crossing for W/S development ahead of schedule and on budget.

Paradigm Capital & Ashforth Co.'s APCA Property Fund acquires 70,350 s/f Canton flex building from Leggat McCall for $6.75 million.

RFR Enterprises completes $3.4m Needham Bank financed retail/residential site in Needham; Chip Webster architect.

Lashar, Leone & McKenzie of RBJ & Ptrs. broker 46,350 s/f lease for Taming of the Shrewsbury, affiliate of Vinco Properties.

Bond Brothers, Elkus Manfredi & Emerson College start rehab of former Paramount Theatre, 180,000 s/f, in downtown Boston.

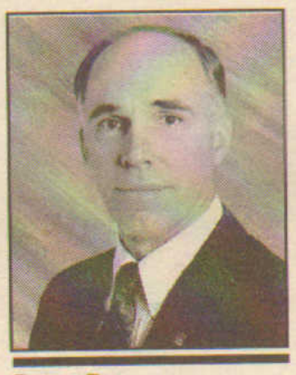
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Mark Consoli
NORTHLAND


Eric Raisman
RAISMAN PUBLIC INSUR. ADJUSTERS


Nick Ruccolo
CROWNINSHIELD MANAGEMENT


William Pastuszek
SHEPHERD VALUATION


Peter Roy
NEW ENGLAND HOTEL REALTY


MaryLou Muirhead
MARCUS, ERRICO, EMMER & BROOKS

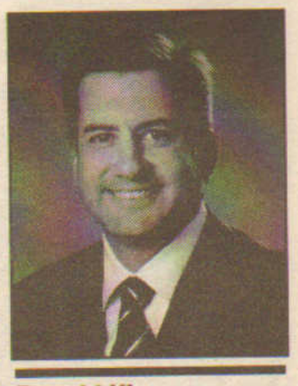

Jack Braverman
STONE TOWER PROPERTIES


Karl Norwood
NORWOOD GROUP


Marci Alvarado
PARSONS COMMERCIAL


Dan Greenstein
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Kevin Barry
BOSTON R.E. PTRS.


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July

Integrated Builders awarded $12m contract by Aspect Software for customer training-conference center designed by Spagnolo-Gisness.

Lashar and Leone of RBJ lease 180,200 s/f for MM Industrial Beeman to FedEx SmartPost with Gittel of Fischer in Northborough.

KeyPoint receives mgmt. contract for 102,000 s/f office and day care buildings from Children's Hospital in Boston.

Normandy and Neelon Props. break ground for 105,000 s/f offices in Waltham; Perkins+Will architect; Jones Lang LaSalle agent.

Griffin, Millerd and d'Homecourt of Cushman & Wakefield broker sale of 2 N.H. shopping center to DLC Mgmt.; 204,070 s/f for $41.15m.

Prolman sells 148,761 s/f for Crotched Mt. Foundation to General Electric in Hooksett, N.H. for $3.55 million.

CB Richard Ellis brokers $142.5m sale of 131,630 s/f offices in Greenwich, Ct. to Kensico Properties; Dunne, Bardsley, Lawrence agents.

Bayview Financial buys and renovates 80,000 s/f 185 Devonshire St., Boston into 30 office and three retail condos; Hunneman is broker.

CBRE brokers $37m sale of Carlyle Group's 40 Court St., 110,000 s/f, to Brickman Assoc.; Lemire, Moylan, Angelone, Lyne, Crean agents.

Anglo Irish Bank acquires and finances 45 Milk St., 68,995 s/f office/retail/ Cushman & Wakefield rep seller in the $33.9m deal.

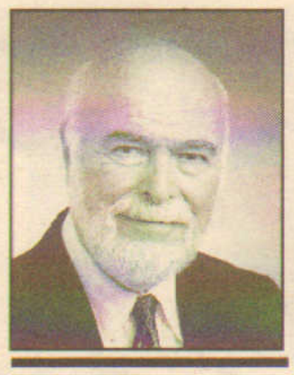
Ross & Walsh of Tremont arrange $12.7m bridge loan for proposed 242 unit Ocean Club condominium overlooking Revere Beach.

CBRE/Melody arranges $16.95m financing for 260,000 s/f Worcester Business Center offices; Prakken of Boston office mortgage broker.

Ashworth Mortgage's Fish secures $3.5 million for Quinsigamond Plaza, 31,077 s/f, in Shrewsbury, Mass.

Lennar Urban Northern teams with Roseland Property to develop Waterscape, 150 townhomes; Barton archt., Callahan general cont.

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Richard Simmons
SIMMONS ASSOC.


Robert Bramley
R.G. BRAMLEY & CO.


Warren Gomberg
GOMBERG FINANCIAL


John Samenfeld
PRO CON INC.


Irma Schretter
S-C MANAGEMENT


Nanette St. Pierre
ST. PIERRE DEVELOPMENT

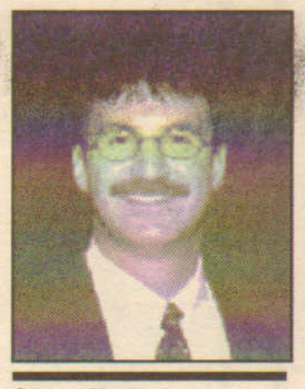

Susan Leff
WELLS FARGO


Michael Berman
CWCAPITAL


Gregory Lucas
CB RICHARD ELLIS


Paul Talkowski
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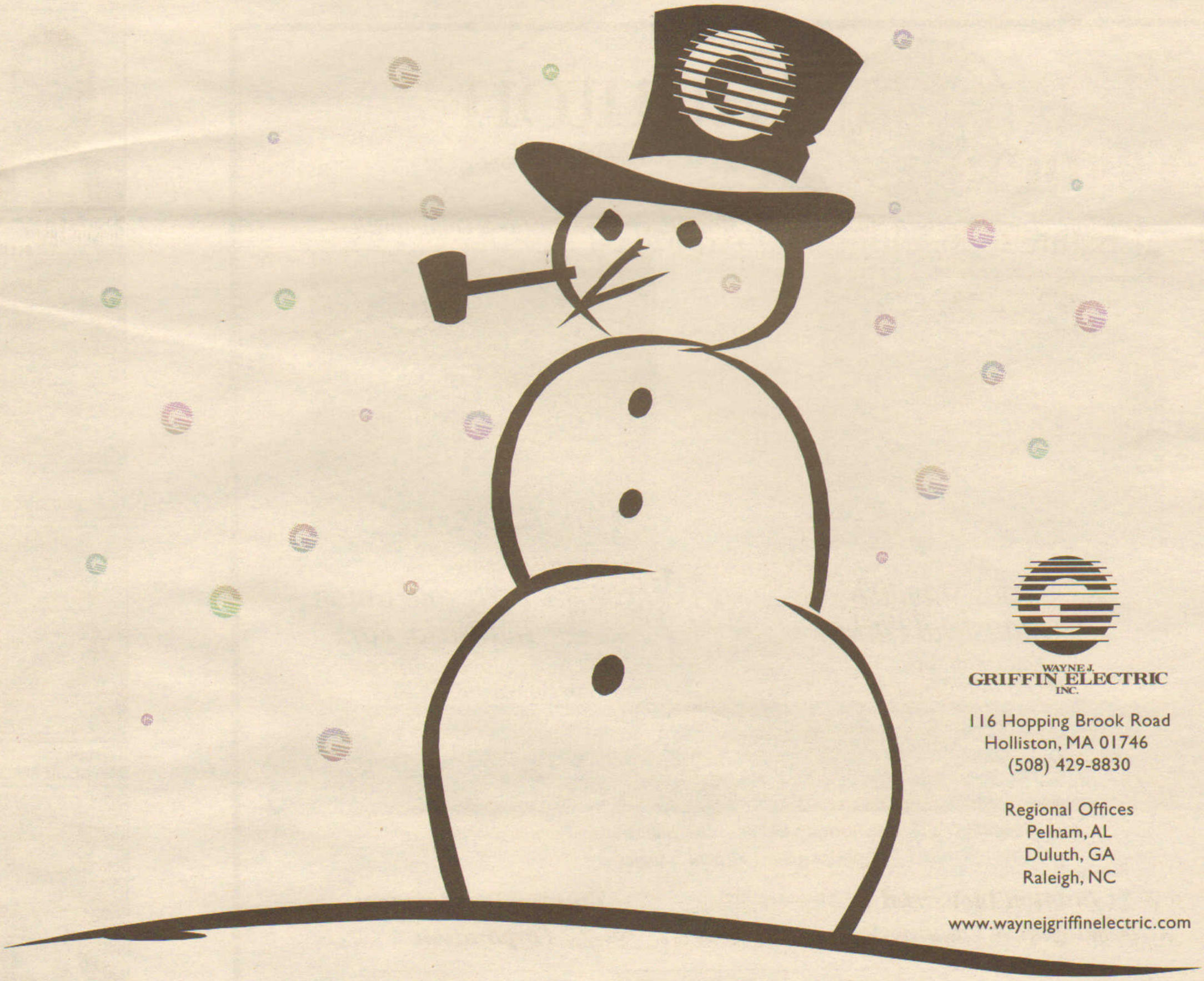


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We are grateful for the relationships we have built over the past 29 years and look toward the future with the confidence you have placed in us. May the New Year bring you peace and prosperity.



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July

Benke, Ross, McGee, Becker of Hunneman broker $12.1m sale of two office/whse. bldgs. at Centennial Park for JMS Realty to B&H Group.

NorthMarq arranges $12.65m loan for Dead River Props. 68,880 s/f office building in South Portland, Me.; Orloff mortgage broker.

Hause/Kane Co.; Barrack, Linnell/Jones Lang LaSalle; O'Brien/CBRE handle 102,000 s/f lease to John Hancock Ins. in Portsmouth, N.H.

Wamester of Colliers Dow & Condon reps LNR Ptrs. in $5.8 million sale of 70,000 s/f offices to Lane Construction in Cheshire, Ct.

U.S. Props. & Northeast Prop. Group sells Kingsbridge Square offices in Groton, Ct. to READCO Acquisitions for $3.2 million.

The Fallon Co. names Turner Construction GC for first 500,000 s/f office building on Fan Pier; Elkus-Manfredi architect.

Suffolk Construction completes Camp Harbor View on Long Island, Boston; summer day camp finished in 100 days.

Skanska USA selected CM for $740m Mohegan Sun Project Horizon: 1,000 room hotel, 115,000 s/f retail/ 40,000 s/f office expansion.

Jones Lang LaSalle sells Finard Props' and Mugar's $66.5m Burlington Woods, 288,933 s/f, to Griffith Props. Urdang Capital joint venture.

Brown of Boston Comm'l. reps Fairlane Props. in its purchase of $6.95 million office and R&D site, 55,000 s/f in Newton, Mass.

Scarborough & Glovsky of Charles Realty broker $5.6m sale of three Back Bay townhouses; Nichols, Doherty, Tammaro of Beal agents.

Linear Retail acquires 47,790 s/f Central Plaza, Wellesley, for $22 million; brokers by Aron of Hunneman Commercial.

T.R.B. brokers $1.1 million sale of 5,000 s/f Cumberland Plaza in Manchester, N.H.; Blakeley represents seller and buyer.

Rte. 139 Realty Trust begins 2nd phase of 60,000 s/f Stoughton Crossing Lifestyle Center; BRT Mgmt. and Consulting GC.

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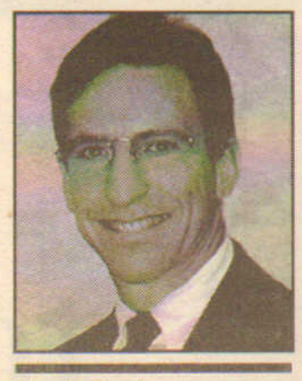
Thomas Kostinden
TLT CONSTRUCTION



Leonard Bierbrier
BIERBRIER DEVELOPMENT



Edward Bond
BOND BROTHERS



Mark Becker
KEYPOINT PARTNERS



Rob DeMarco
CAMPANELLI COS.



David Douvadjian
MEREDITH & GREW



Jerry Rappaport
NEW BOSTON FUND



Norman Gosline
GOSLINE & CO.



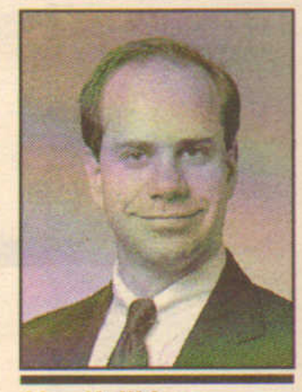
Doug Potter
HUNNEMAN



Tony McDonald
CBRE|BOULOS CO.



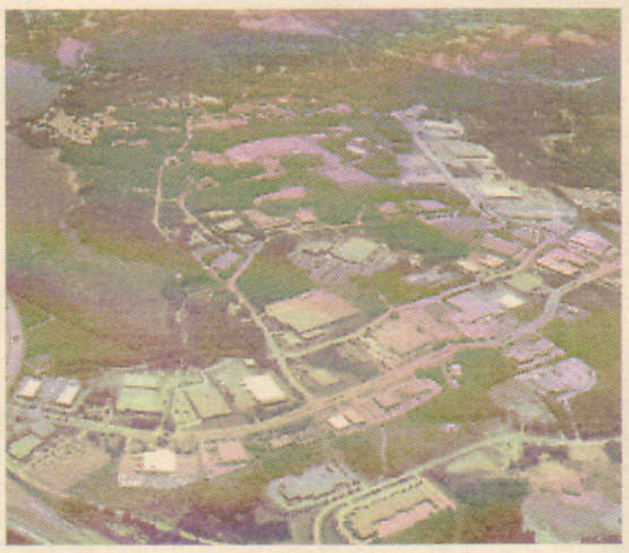
David Bisbee
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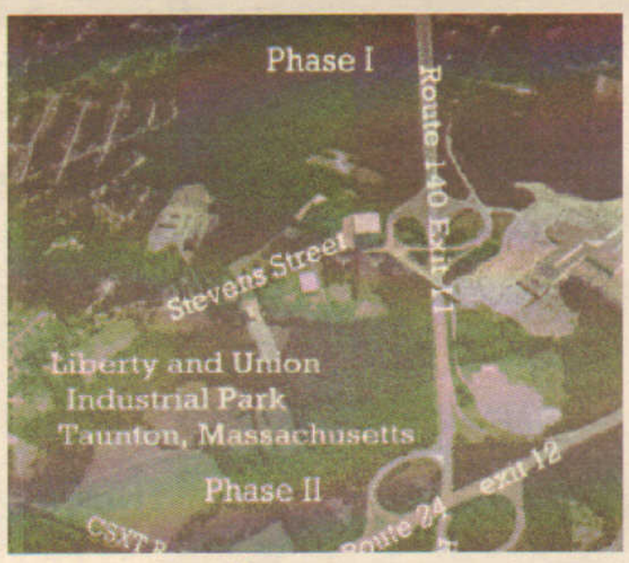


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August

Consigli Const. nears completion of $9.2m alternative's redevelopment Austin redesigns Whitin Mill with 3 forms of renewable energy.

Battery Wharf hotel (150 rooms), 104 unit res. condos, 18,000 s/f spa, 7,500 s/f restaurant/bar developed by Harold Theran.

Pro Con completes $8.7m Hampton Inn & Suites Hotel with indoor water park in North Conway, N.H., for Olympia Equity; LLW architect.

Skanska USA Building named CM for $350m Mohegan Sun expansion; 1,000 room hotel; 115,000 retail, dining; 40,000 s/f offices.

Olympia Development's Portland $4m medical office buildings named Maine's first LEED certified commercial site; Ledgewood is GC.

Poag & McEwen Lifestyle Centers completes 88,000 s/f expansion of Promade Shops at Evergreen Walk; Konover is GC.

Erland Const. groundbreaking for 82,000 s/f $28m facility for Electrochem Commercial Power; Maugel architect at Raynham Woods Ctr.

Largo R.E. Advisors arranges $12.75m mortgage financing for Portland Harbor Hotel, winner of AAA's four diamond award.

HFF arranges $141.5m financing for Metropolitan Properties' Granada Highland, 910 units in Malden; Herron Labine brokers.

Ashworth Mortgage places $3.8 million financing for 31 unit Harbor View Apartments condominium conversion in Warwick, R.I.

Newmark Knight Frank closes two sales, 461,238 s/f, for Conroy Dev. to Calare Props. and Marley Props. in Avon & Bedford for $24m.

Hunneman Commercial brokers $18.1 million sale in Brookline of 60 apartment units for Parkman Realty to The Hamilton Company.

Kozhuk of Renaissance reps Marley Props. and Stoneham Equity in $7.1 million sale of 50,624 s/f office/medical building.

Levine of Meridian Capital Group arranges $108m construction financing for Ceebraid Signal's 240,000 s/f Stamford condominium.

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Ken Hecht
HECHT DEVELOPMENT



Timothy Breda
HOLLIDAY FENOGLIO FOWLER, LP



Hurman Murphy
HUNNEMAN



Ken Foster
STANDARD SOLUTIONS



Christy May
REMAX LANDMARK



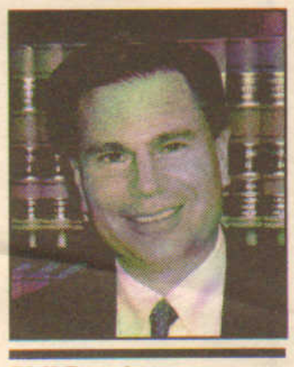
Terri-Ann Hahn
LADA, INC.



John Hall
CHAPMAN CONSTRUCTION



Greg Dirmaier
J.L. DAVIS REALTY



Phil Fanning
CHICAGO TITLE INS.



Mark Shear
BERMAN AUCTION

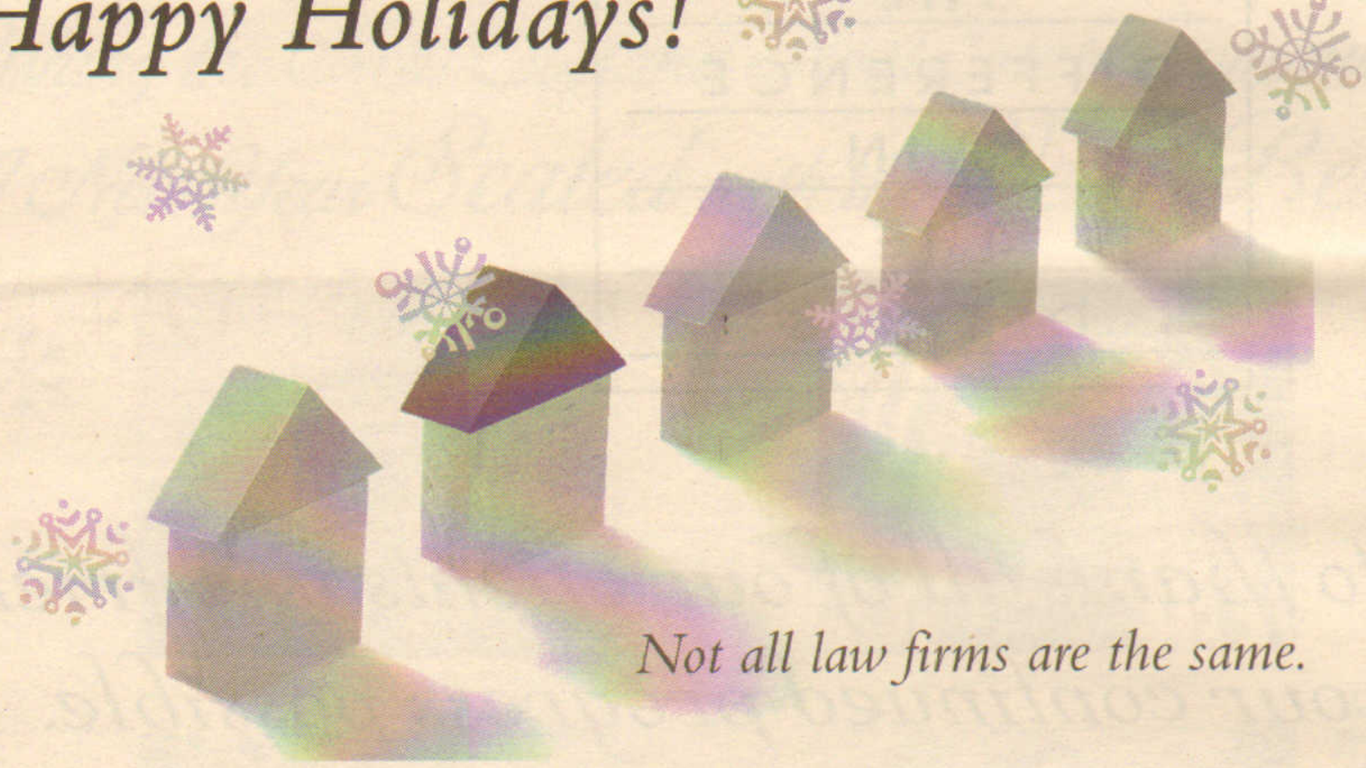


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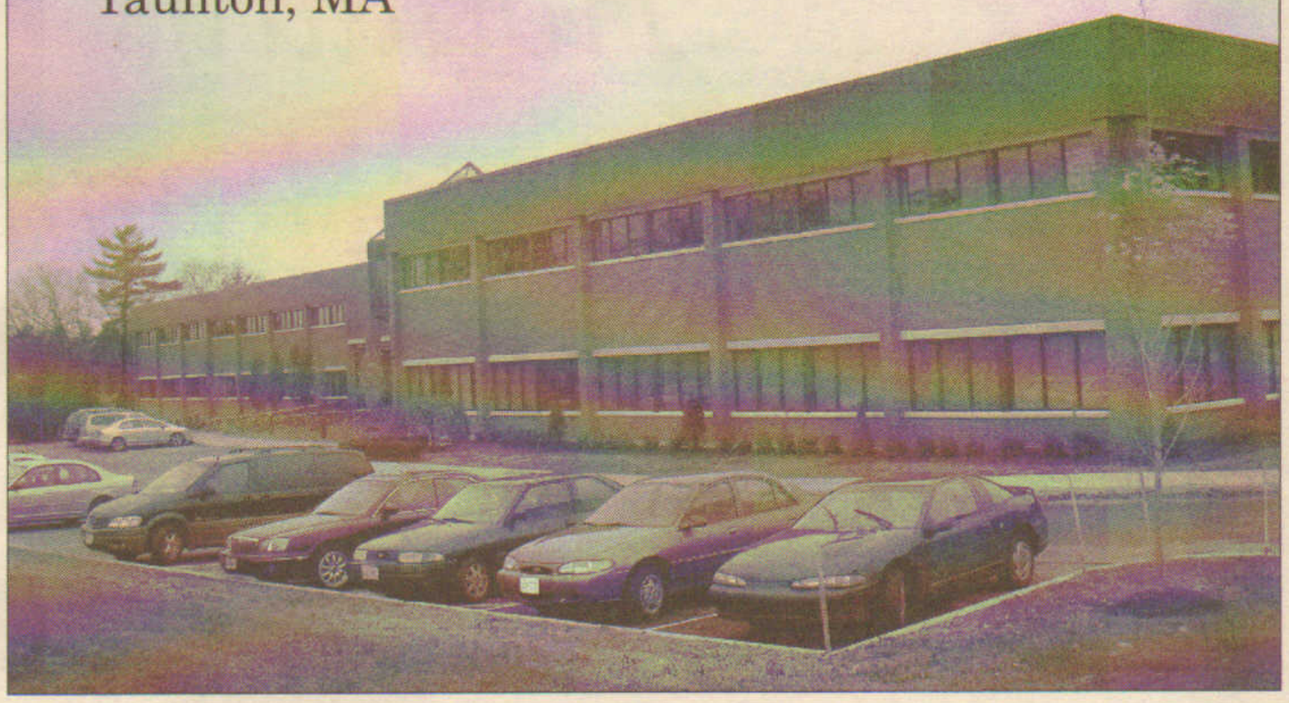
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August

Dickinson Development gets approval for mixed use Dover (N.H.) Landing: 66,800 s/f comm'l. space, 180 res. units; Sheskey architect.

DTZ makes $35 million investment in FHO Partners with option to purchase for additional $18 million.

Cushman & Wakefield brokers 110,036 s/f lease to Hill, Holliday, Connors Cosmopulos at Brookfield Properties' 53 State St.

Dimeo Const. completes 169,000 s/f addition at Miriam Hospital, Providence; Hellmuth, Obata & Kassalbaum architect.

Klemmer Assoc. sells 134,164 s/f office/warehouse in Peabody for RFP Juniper to Columbia Mass. Centennial Industrial for $12.9m.

Ross, Cristie, Barroso, McGee of Hunneman broker four bldg. mixed use sites for Edward Swartz Realty in Back Bay for $17.3m.

Jones Lang LaSalle negotiates $20.6m sale of TJ Maxx Plaza in Tyngsboro for TYN L.P. to T.J. Middlesex; 136,270 s/f.

Pelham Realty purchases 125,000 s/f shopping center anchored by Hannaford in Pelham, N.H., for $12.2 million.

Blakeley of T.R.B. & Associates brokers $4.05 million sale of Carver Crossing, 26,503 s/f, for the Hecht Company.

Marcus & Millichap sells 39,564 s/f Waterford Shopping Plaza in East Granby, Ct.; Mancinone, Horvat, Nolletti and Witten brokers.

Boston Residential Group to sell 360 Newbury St., Boston, retail space, 46,000 s/f, to Ponte Gadea; Best Buy to lease site.

W/S Development breaks ground on $50 million expansion of Acadia Crossing, Ellsworth, Me.; 500,000 s/f shopping center.

KBS REIT, Hackman Capital & Calare Properties acquire $516m portfolio, 11.4 million s/f, from Equity Industrial Partners.

Suffolk Construction chosen for Hebrew Senior Life's 162 acre Newbridge on the Charles community; Perkins Eastman architect.

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Henry Vickers
AEW CAPITAL MANAGEMENT



Jonathan Avery
AVERY & ASSOC.



John Cregan
PARAMOUNT PROPERTIES



Bill Cummings
CUMMINGS PROPERTIES



Mark Haley
THE PRISIM PARTNERSHIP



JP Ford
NEW ENGLAND HOTEL REALTY



Craig Johnston
R.W. HOLMES REALTY



Edward Riekstins
QI10 NEW ENGLAND REALTY RESOURCES



Adam Yawnick
PUTNAM FURNITURE



Charlie O'Connor
TRAMMELL CROW



Karyn McFarland
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September

Jones Lang LaSalle completes $329m sale of Tedeschi Realty's 25 retail properties to Dividend Capital Total Realty Trust.

Richards Barry Joyce brokers $13m sale of 79,123 s/f offices in Westborough, Mass. to Morris & Morse Co.

MassInnovation nears completion of 300,000 s/f former mill in Lawrence to 200 condominium units and 80,00 s/f offices/retail.

KeyPoint Ptrs. awarded management of 25 shopping centers in SE Bay State and Cape Cod by Dividend Capital Total Realty Trust.

Gilbane breaks ground on $140m 250,000 s/f new and renovated construction at St. Vincent's Medical Center in Bridgeport.

Bennett R.E. sells 20,.000 s/f Granite State Credit Union Bldg. in Manchester to Child & Family Service of N.H. for $2.2m.

RLM Co. sells S.B. Andrews Co.'s Simsbury properties, 58,550 s/f, to Grover Property Fund for $8.15 million.

Nugent and Giunta of Grubb & Ellis broker 401,663 s/f sale in Bedford, Mass. to Instrumentation Laboratory for $29 million.

Cushman & Wakefield rep seller VESCO R.E. and buyer Intercontinental R.E. in 67,743 s/f $13.57m office sale in Waltham.

Prospectus sells landmark 480,000 s/f Watertown offices to Tufts Health Plan (tenant) for $85.5 million.

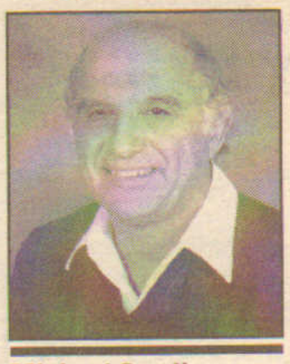
Meredith & Grew secures $9.5 million refinancing for Capital Properties' 36,700 s/f Back Bay Boston office building.

Capmark funds $43m refinancing of Mystic Marriott Hotel & Spa; 285 guest rooms, 20,000 s/f meeting space; Exit 88 Hotel owner.

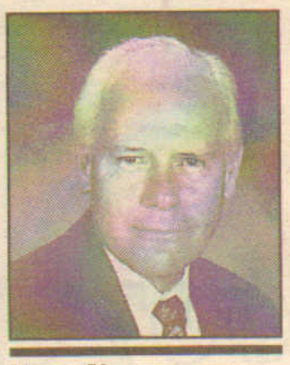
Holliday Fenoglio Fowler arranges $67m construction loan for 290,000 s/f Channel Center mixed use on Boston waterfront.

Fantini & Gorga places $18.8m financing for 30 condo units at Lexington Commons; handled by George Fantini and Tim O'Donnell.

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Michael Seadia
IPS, INC.



Harry Shea
SHEA COMMERCIAL



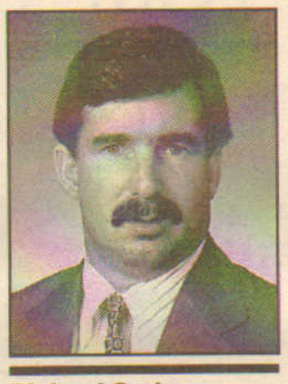
Nancy Wluka
WLUKA REAL ESTATE



Carol Todreas
TODREAS/HANLEY



Michael Killion
M&T BANK



Richard Graham
TRAMMELL CROW



James O'Connell
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September

Optima Hotel Brokerage sells 66 room Holiday Inn Express in Plainfield, Conn. to Branford Holiday for $4.7 million.

Thompson of GVA Williams sells 52 Freetown, Mass. acres for Campanelli Cos. to Boston Beer Co. for $5.95 million.

Suffolk Construction completes 5 year $150m renovation of Charles St. jail in Boston to Friedman/Carpenters Liberty Hotel.

Belli & Prozinski of Codman rep Sage Family in $14.5m sale of 20,000 s/f office and retail bldg., Cambridge, to Trinity Props.

Marcus & Millichap handles 39,564 s/f Center Shops sale in East Granby, Conn. for $.2 million.

Diggs Const. breaks ground for 82,000 s/f University High School of Science & Engineering; $28m project in Hartford.

Turner Const. & Hebrew Senior Life start $15m Adelson Campus at 162 acre Newbridge on the Charles community in Dedham.

Eysenbach of R.W. Holmes sells 45,000 s/f office/warehouse in Bellingham to Bevilacqua Paving for $3m headquarters.

Barry, Francis & Wall of CB Richard Ellis broker 339,764 s/f Pawtucket industrial site to Urban Smart Growth for $2.2m.

Kempner Corp. completes acquisition of 30,000 s/f State Road Plaza in North Dartmouth for $4.425m; Sea Watch sole broker.

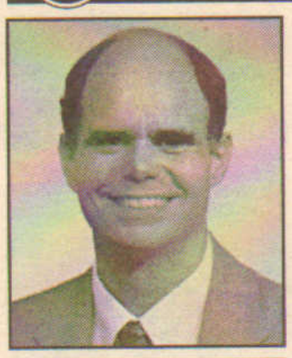
Platinum Team and Katz Properties co-broker $4.6 million sale of 95,600 s/f Dudley Plaza shopping center to N.Y. investors.

Wilder Co. to open $35 million 304,500 s/f Rochester (N.H.) Crossing with Kohl's and Starbucks on 50 acre parcel.

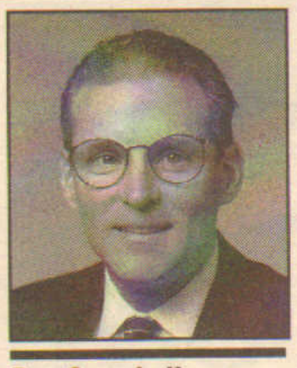
Hoxsie Properties breaks ground for $2.2 million Hoxsie Crossings in Warwick; Starbucks and Papa Gino's to occupy 6,500 s/f.

Shops at Ocean's Gate change face of Marshfield, Mass.; 40,000 s/f to revitalize downtown; CB Construction GC.

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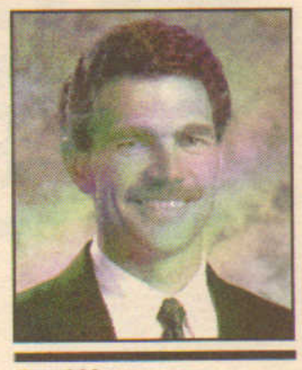
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MB MANAGEMENT



Don Campbell
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Brad Vear
VEAR COMMERCIAL



Joel Wilder
WILDER PROPERTIES



Michael Monks
MONKS & CO.



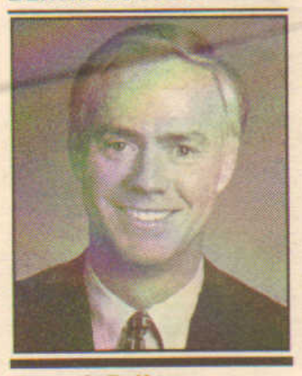
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Michael Sherman
CB RICHARD ELLIS



Richard Bertman
CBTICHILDS BERTMAN TSECKARES



Joseph Fallon
FHO-DTZ



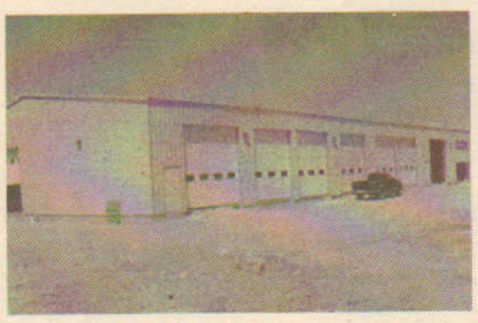
Arlon Brown
PARSONS COMM'L.



Fred Wittman
HOLLIDAY FENOGLIO FOWLER

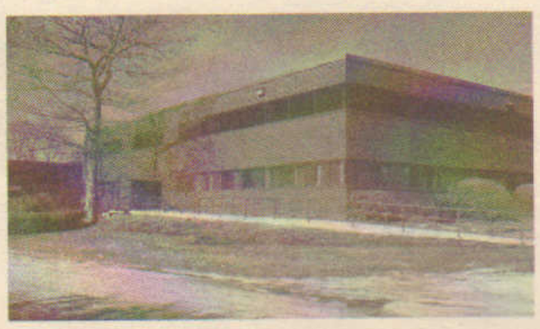
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James Regis, Vice President • jregis@s-cmanagment.com
Phone 617-566-1026 • Fax 617-734-4518

October

Regazzini of Combined Properties brokers two Malden leases, 50,000 s/f, with Mohr Partners' Dallas office.

Daume, Smith, Jamieson, Osten & McDonough of Jones Lang LaSalle complete $10m sale of 35,000 s/f to Meritage Properties.

Campoli, Daniels, Herz & Barry of M&G broker $12.85m sale of 105,656 s/f Lexington offices to Neelon and AEW Capital Mgmt.

Forest City Ent. receives approval to build 303 Haverhill apts., $70m; to renovate former factories to residences.

ING Clarion grants CBRE/NE management contract for 1 million s/f office bldgs. in Greater Boston and six other states.

Gemini R.E. Advisors acquires 382,983 s/f Diamond Run Mall in Rutland, Vt. for $53.24m; Kmart, Sears, JCPenney, Old Navy anchors.

CB Richard Ellis/Boulos Co. sells 50,833 s/f offices in Portland to Council on Int'l. Educational Exchange for $11.27 million.

Conrad, McEvoy & McCourt of Conrad Group broker $7m sale of 188,000 s/f ind. site for Hawthorne Ventures to Mastiff Capital.

HFF arranges $31.5m for Dunkin' Brands' 175,000 s/f HQ in Canton; H.N. Gorin Inc. borrower; Herron & LaBine brokers.

Clough and Whelan of Fantini & Gorga handle $10m loan to A.W. Perry for 108,000 s/f offices in Boston.

Rockport Mortgage finances 4 multifamily loans, $9.108m; HUD Sec. 202 program in Mass., R.I., Conn. and North Dakota.

Ashworth Mortgage places $4.85m financing for to be built 11,000 s/f CVS Pharmacy in Danvers, Mass.

First Bristol Corp. begins $17m rehab/new construction for Hampton Inn & Suites with Granoff in Providence.

Portser R.E. brokers sale of two self-storage units in Johnston & Woonsocket, R.I.; $12.6m for 149,675 s/f.

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TOFIAS & CO.



Lisa Campoli
MEREDITH & GREW



Ed Linde
BOSTON PROPERTIES



Eric O'Brien
O'BRIEN COMMERCIAL



William Clark
CLARK CO.



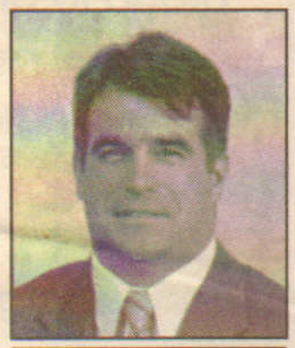
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October

Apartment Realty Advisors negotiates 266 unit $11m sale in Springfield, Mass. for John Corcoran Co. to Hearn Properties.

Klemmer Assoc. brokers $6.742m sale of 106,897 s/f to Ipswich for Kortec Inc., to Weir Valves & Controls.

Zolla of Tinkham Realty and Keller of Fairway R.E. negotiate $865,000 sale of 16,500 s/f for Radlo to BC Concord.

Lewis of Vidal/Wettenstein sells 55,000 s/f retail property in Norwalk for $9.6m for NRC Realty & Five Zero Eight Westport.

M.F. DiScala leases 136,000 s/f distribution center in Middletown at Millennium Industrial Pk. to Electrical Wholesalers.

Walsh Bros. begin construction of $67m Mass. General/North Shore outpatient center in Danvers; Shepley Bulfinch architect.

Washington Mills' $40m restoration project of 240,000 s/f historic Lawrence mill completes 155 loft apartments.

Fallon Co. breaks ground for $3 billion Fan Pier LEED site; 3 office bldgs., 1.5m s/f; residences, hotel, yacht marina.

BPG Properties acquires 202,033 s/f 18 Tremont St. offices for $49.5m; Smith, Daume, Jamieson, McDonough of JLL brokers.

Henderson of Tremont Realty Capital refinances $3m for 7 banks Conn. banks for Liberty, Bank of America, Wachovia, Castle B&T.

Matthews Comm'l. Properties brokers sale of retail sites in Conn.; MidPoint Plaza, 14,000 s/f, and Farmingbury Ctr., 11,724 s/f.

Cathartes to develop $125m Portwalk in Portsmouth, N.H.; four buildings mixed use; LEED architect is Elkus Manfredi.

Linear Retail purchases retail space at 50-60 Franklin St., Boston, 23,654 s/f, for $7.1m; Dartmouth named leasing agent.

Spirit Realty to construct $3.3m 16,000 s/f Jacaranda Shops in Abington, Mass.; RJB Development is construction manager.

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CBRE|BOULOS CO.



William Low
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ASHWORTH MORTGAGE



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and a
Prosperous 2008

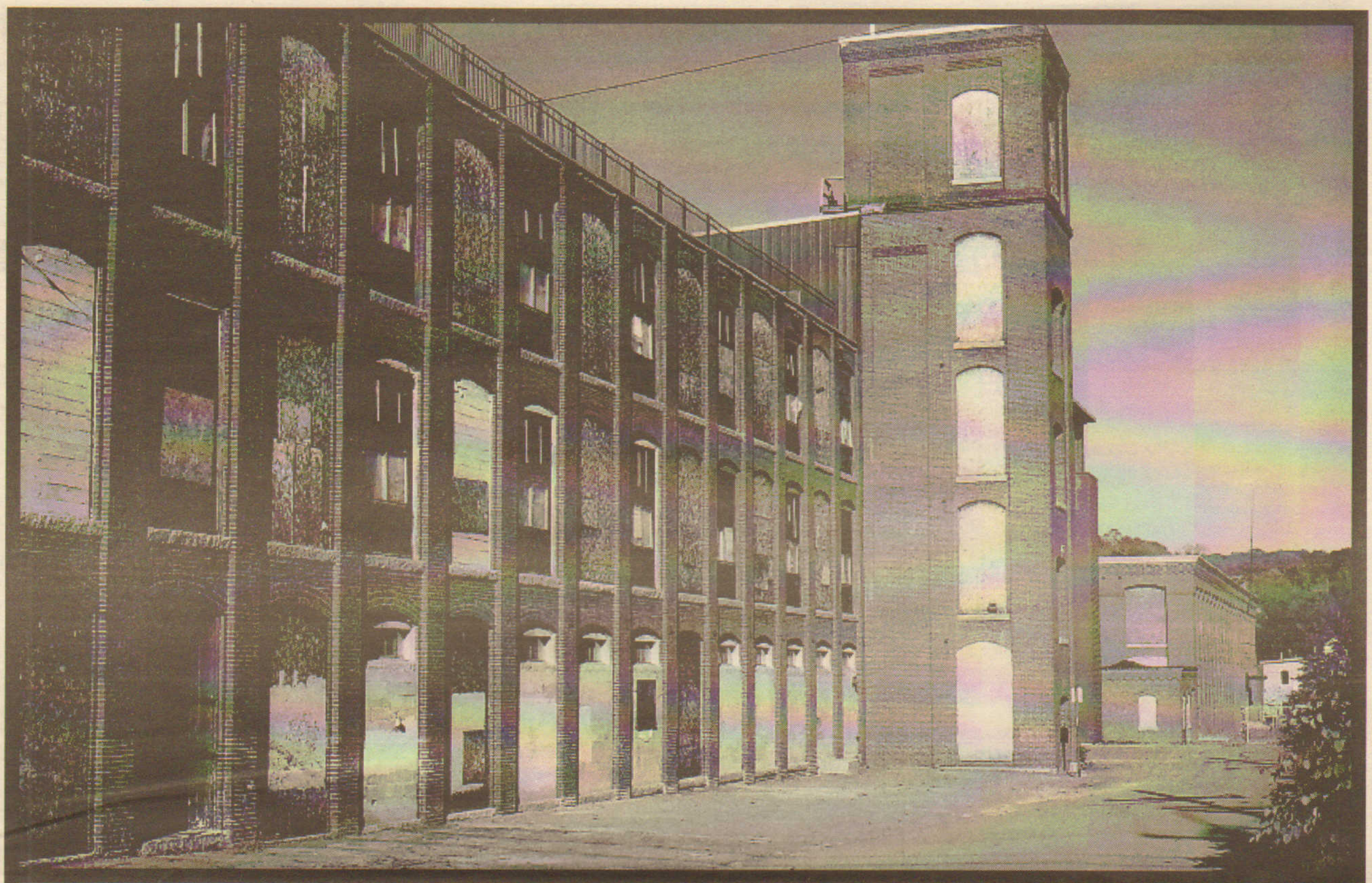


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November

Nordblom Co. and Nordic Properties acquire $212m 805,000 s/f One Network Dr. from Sun Microsystems; JLL reps seller.

National Development opens 180 unit Aborpoint at Woodland Station apartments in Newton at MBTA rapid transit stop.

Beacon Communities acquires 384 unit Rosemont Sq. in Randolph for $50m; renovation financing from Wells Fargo Bank.

Koury of Jones Lang LaSalle sells 232,273 s/f in Bangor to Inland Western Retail R.E. for $31 million.

O'Connor of Dunham Group named leasing agent by Atlantic Bayside Trust's 105,000 s/f Portland offices; Pizzagalli GC.

R. Calabrese Agency sells 60,000 s/f Naugatuck warehouse to Sunshine Breakfast Club for $2 million.

Chestnut Hill Realty affiliate acquires 12 building apartment community in Plainville, 399 units, for $41m; C&W brokers.

Sigfridson and McDonald of CBRE/Boulos Co. broker $5.9m sale of 378,000 s/f Saco mills/offices to Saco Island LP.

Eagle Bridge Capital arranges $18.75m refinancing at 420 unit Beacon Village Apts., Burlington; First Patriot lender.

Fish of Ashworth Mortgage places $3m financing for Bank of America with a CMBS lender for new branch in Saugus, Mass.

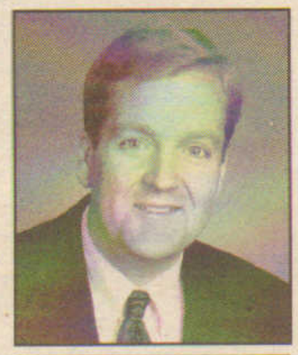
Vision 3 Archts. designs $18m Hope Commons dinning hall at University of Rhode Island in Kingston; 42,500 s/f facility.

Eagle Bridge Capital arranges $6.5m mortgage for 110 unit Kenmore Tower co-op apartment in Kenmore Square, Boston.

The Mount Vernon Co. acquires East Shore &East Gate Apts. in East Providence, 197 units, for $14.5 million.

Lee and Freudenheim of Meredith & Grew negotiate $19.6m sale of 66,217 s/f office/retail to Upland Capital from Paradigm Properties.

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Peter Bailey
JONES LANG LASALLE



Jerome Manning
MANNING & CO.



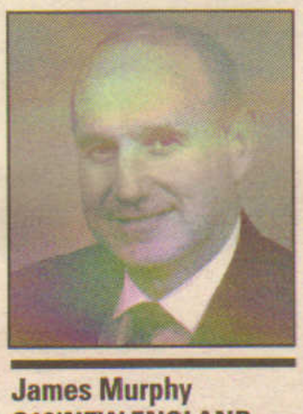
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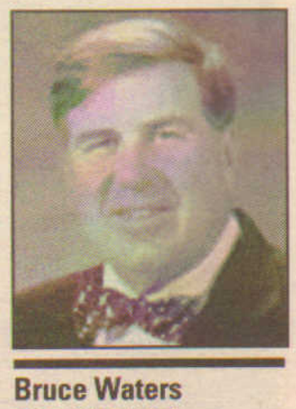
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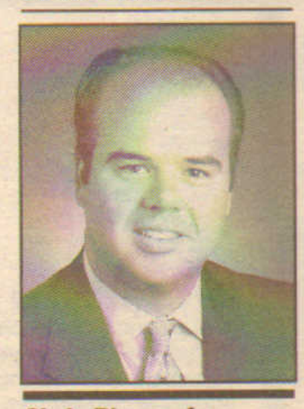
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November

Cabot, Cabot & Forbes, Commonfund Realty, New England Dev. receive FEIR certificate for $1.5 billion Westwood Station.

Bovis Lend Lease, Extell Dev. & Equity Residential top off 841,000 s/f $165m rental and condominium project in Cambridge.

Dimeo Const. provides CM services for General Growth's 550,000 s/f expansion at Natick Collection; McNamara/Salvia const. eng.

Centerplan Dev. constructing 120,000 s/f Carvel Corp. world HQ in New Britain; office, production and frozen storage.

McEvoy & Conrad of Conrad Group negotiate $21.5m sale of 211 units in 8 bldgs. in Weymouth to AvalonBay Communities Inv. Fund.

Lemire, Moylan, Angelone, Pullen of CBRE broker $15.6m sale of 4 Woburn ind. bldgs. for Olympia Ave. to Morris & Morse Co.

Marr of Keliher and Carucci of ERA sells $20.8m retail/office portfolio, 37,500 s/f, to Urban Meritage in Boston.

Robinson and Belli of Codman Co. broker $5.5m sale of 22,500 s/f 7 Winthrop Sq. to National Consumer Law Center.

Meyers of Paramount Ptrs. leases 54,500 s/f at Waterstone Retail's Carver Mktpl. to Stonewood, Boomerang & Dollar Tree.

SSC Dev. starts construction of $12m 114,000 s/f self storage facility in Allston; financing by Washington Trust Co.

Dickinson, Pinnacle, Morris & Morse complete 69,000 s/f Stop & Shop at Walkers Brook shopping center in Reading, Mass.

University of Southern Maine/Gorham transforms image by emphasizing design, sustainability; Harriman Assoc. archt./eng.

KS Ptrs. & Apollo R.E. Advisors secure $71m loan from G.E. R.E. Marcone Capital places refinancing for eight buildings.

Eysenbach, Holmes and Johnston of R.W. Holmes handle $5m sale of 84,000 s/f for Laurel Branch Realty in Holliston, Mass.

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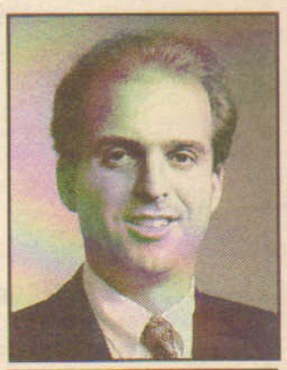

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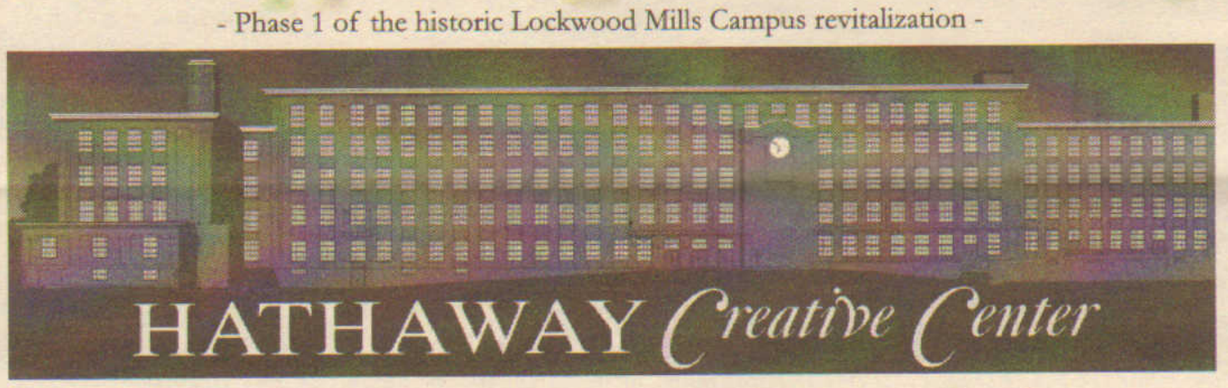

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For more information, please contact:

Central Maine Growth Council, John Butera, Executive Director

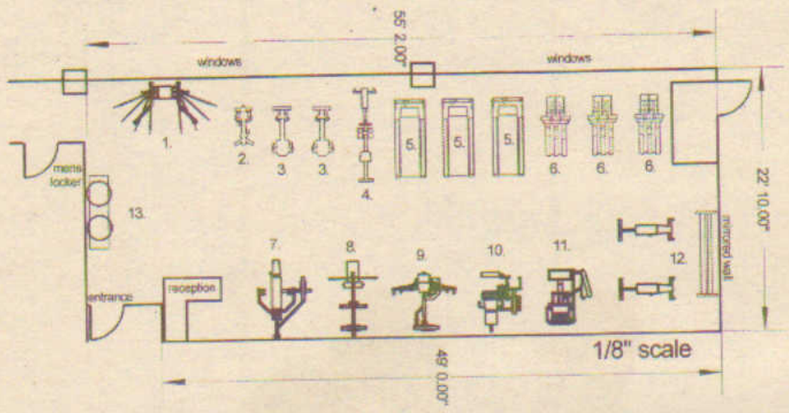
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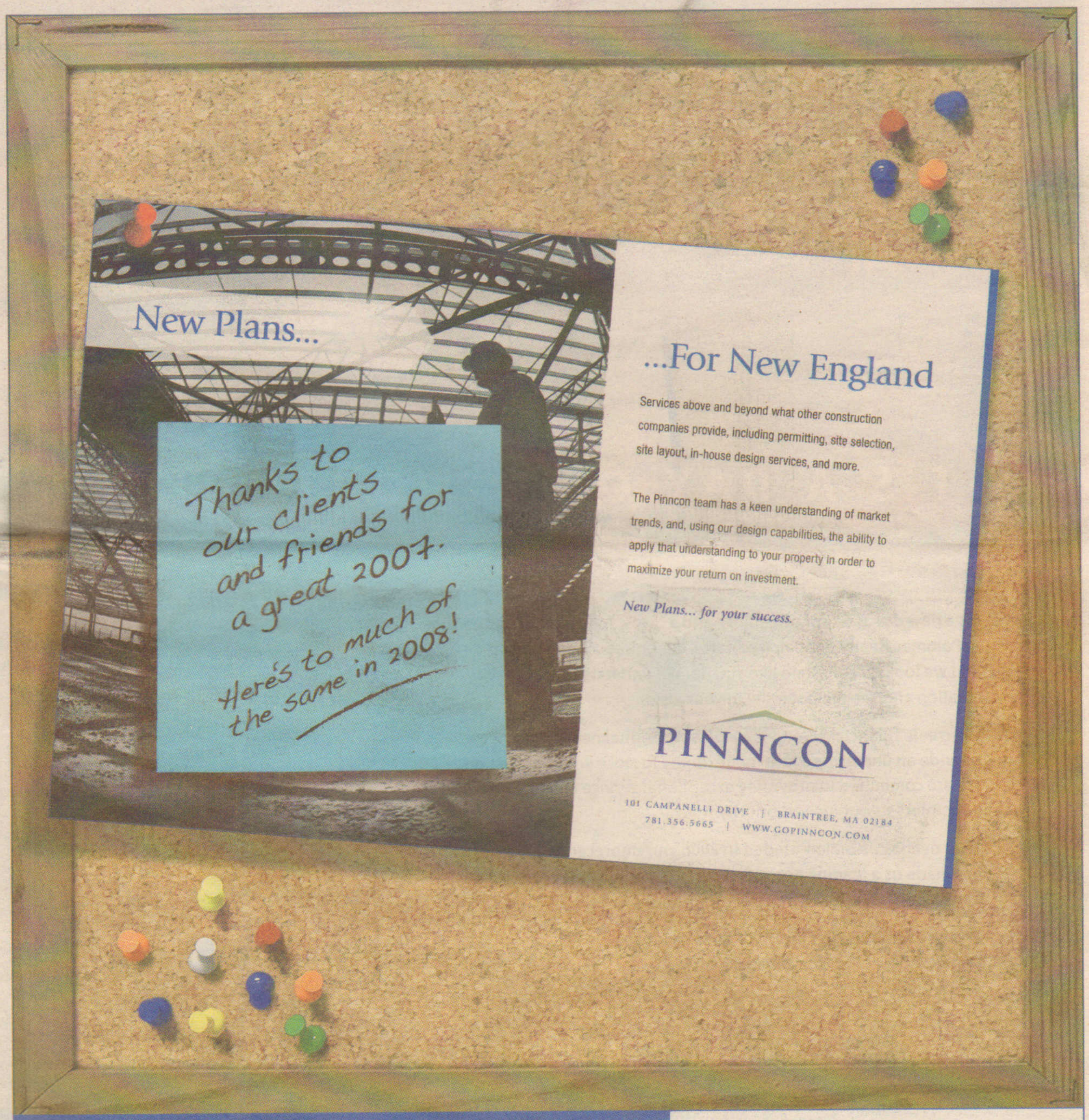
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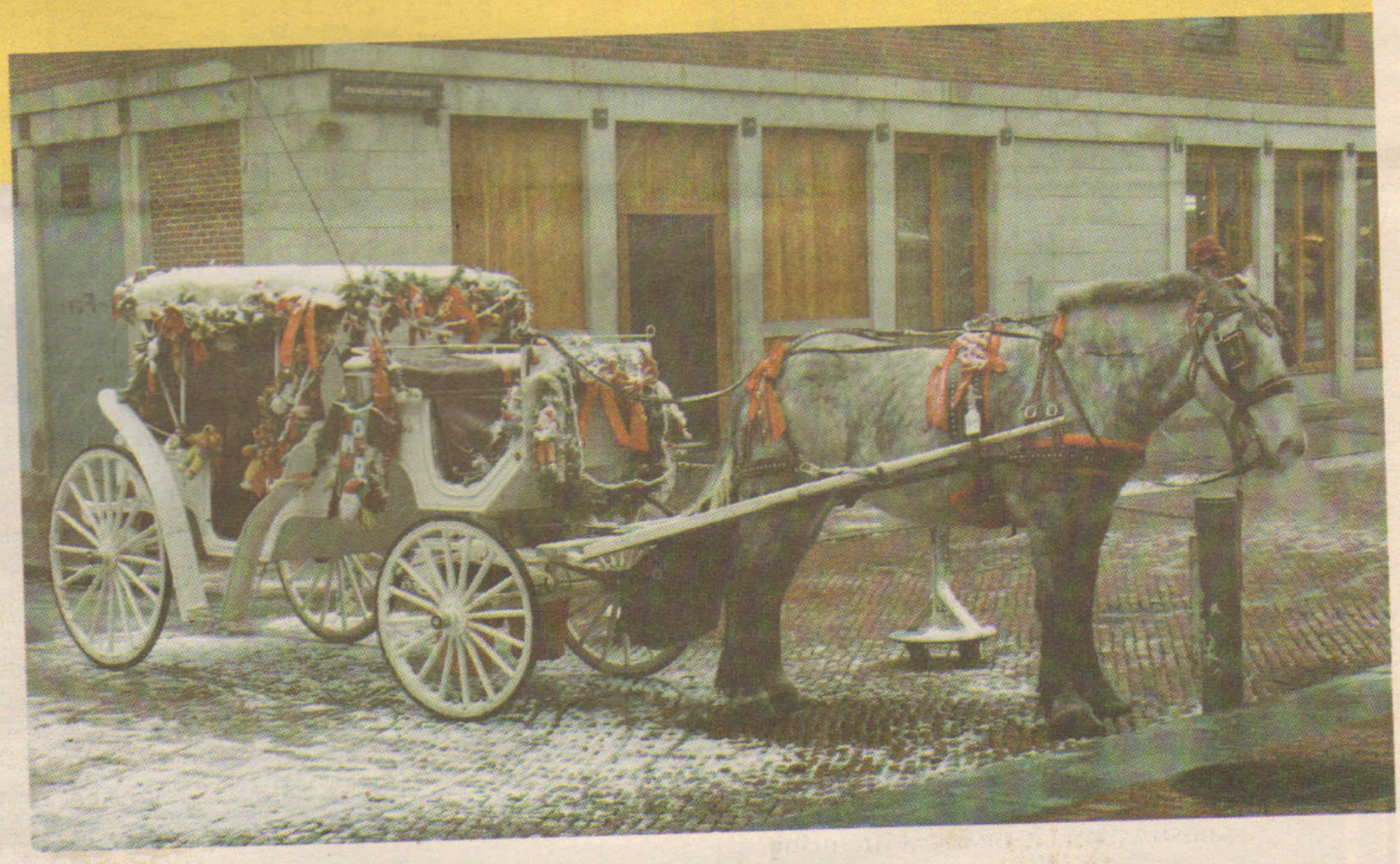
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51,581 Square Feet
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Rhode Island Industrial Building
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December

Brown of Campanelli signs Haemonetics to 55,000 s/f lease in AMB Business Park Stoughton; Teague of DTZ FHO reps tenant.

Suffolk Healthcare to build $14m 100,000 s/f Fenway Community Health complex at 1330 Boylston St., Boston.

Herbert Newman Ptrs. named master planner for $100m 350 unit Stamford low and moderate income residents; a six year project.

MB Management selected as property manager for 235 apartments at 12 locations in Concord, N.H. owned by CATCH Housing.

Fustolo Dev. breaks record for condo sales, $3.25m, at 242 unit Ocean Club on Revere Beach; Ferragamo brokers deal.

Consigli Construction breaks ground for $37 million 90,000 s/f Penobscot County Judicial Center, Bangor; Weinzapfel architect.

Keefe of HK Group brokers sale of 19,000 s/f Riverside Corners residential/retail property in Westport for $7.5 million.

O'Connell & Foley of O'Connell Hospitality Group sell 5 hotels, 855 rooms, For Fine Hotel Group to Linchris Hotel for $100m.

Broderick of Meredith & Grew secures $23m financing for 536 units in Amherst & Sunderland for Northland Inv. Corp.

Sidel and Sheehan of Eagle Bridge Capital arrange $6m financing for 12 story 40,500 s/f 33 Broad St., Boston, office building.

Fantini & Gorga places $8.85m construction loan to By Design Const. for 44 unit age restricted townhouses, Duxbury Estates

Ashworth Mortgage handled $4.16m loan for 32 Pulaski St. in Peabody; 44 unit garden style apartment complex.

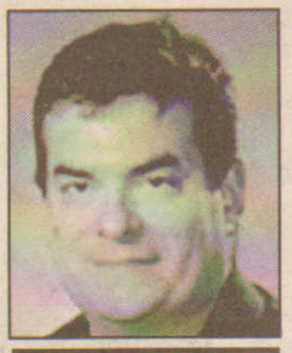
Natalizio of Cornerstone Consultants arranges $3.6m acquisition financing to Bilotti-Matula R.E.'s 71 apartments in R.I.

Pro Con completes $8.7m Residence Inn by Marriott built by First Bristol and Kempenaar R.E. joint venture in Middletown, R.I.

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Paul DiGeronimo
GERONIMO PROPERTIES



Tom Moylan
ALL STATES 1031 EXCHANGES



Bill Jean
FULCRUM ASSOC.



MaryAnne Savarese
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Dick Ashworth
dickashworth@ashworthmortgage.com

December

Giuttari & Paskalis of MG Comm'l. broker two sales, 175,000 s/f warehouses, in R.I. for J. Prata Props. & Clariant Corp.

Condyne leases 540,000 s/f whse. and 30,000 s/f office to Victor Innovatex in Fall River in former Quaker Fabric property.

Paradigm Capital Advisors & Ashforth Co. acquire Woodbridge Corporate Park, 49,789 s/f, for $6.9m; Cushman & Wakefield co-agent.

Holliday Fenoglio Fowler arranges $6m refinancing for 43,540 s/f Trumbull office building to 2M-101 Oakview Partners.

Jewett Construction begins work on $4m 14,500 s/f metal green building project for U.S.D.A. Forest Service Administration in N.H.

Bufftree Building completes new welcome center, 20,000 s/f, at National Shrine of Our Lady of La Salette in Attleboro.

A/Z Corp. holds grand opening to celebrate 36,000 s/f HQ in memory of founder Edward Lorenz in North Stonington, Conn.

Koury of Jones Lang LaSalle finalizes sale of $377m shopping center portfolio, 25 sites; to Dividend Capital Total Realty Trust.

Leggat, LaBine and King of HFF arrange $90m financing for three hotels in Boston, Brookline and Mansfield, Mass.

Potomac Realty Capital closes $10.75m financing for Embassy Suites Hotel, 119 units; plan $4.2 million for improvements.

Equity Residential completes first of five apartments under construction in Boston's West End; Turner CM; Elkus Manfredi design.

Condyne acquires $22m Littleton Distribution Ctr.; plans 840,000 s/f in four additional buildings before completion.

Linchris Hotel Corp., and Strategic Capital acquire $100m Fine Hotel five property portfolio, 855 room portfolio in MA & ME.

Herlihy, Lashar, Bradbury & Leone of RBJ complete $20.3m sale of 223,450 s/f Franklin, Mass. Industrial Pk. for Suffolk Freedom.

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Charles Cochrane
COCHRANE VENTILATION



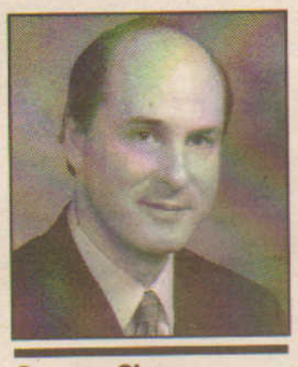
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JOHN B. SULLIVAN



Lisa DonFrancesco
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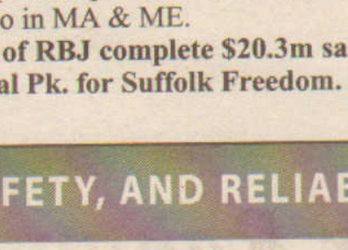
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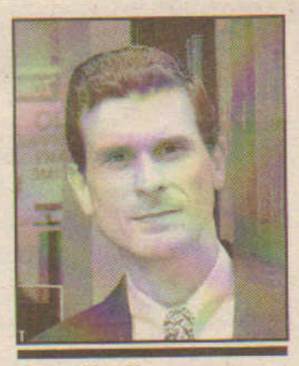

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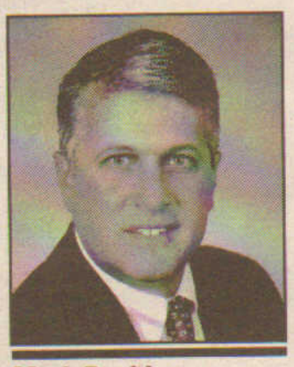

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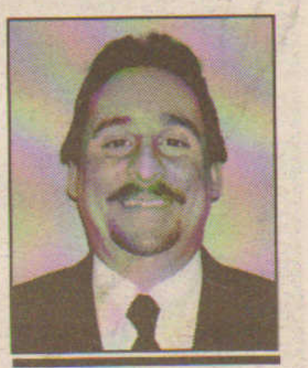

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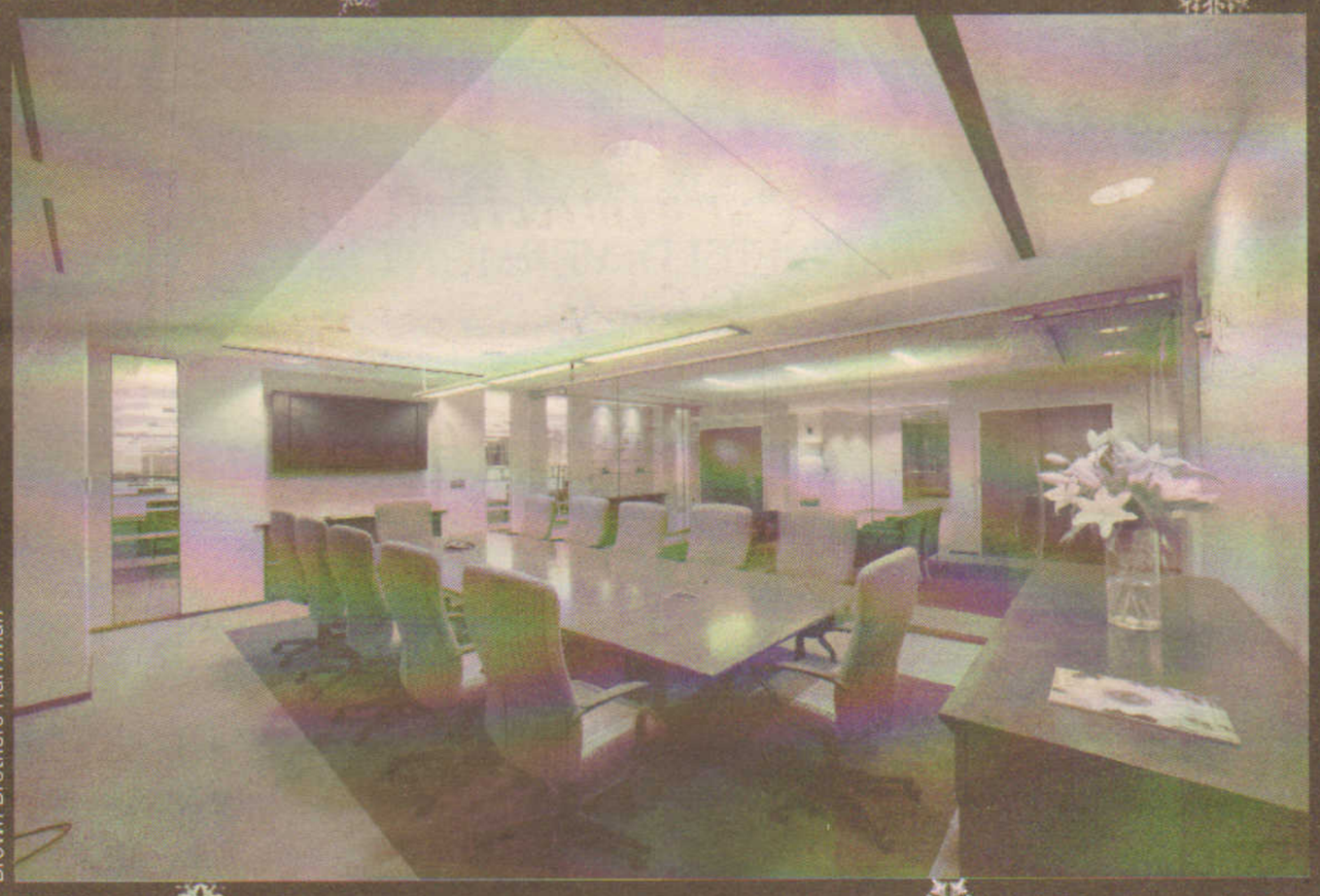
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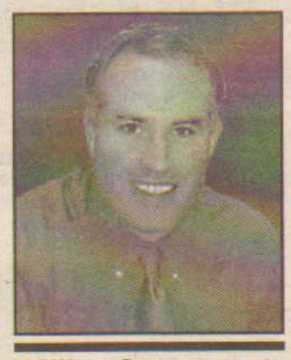
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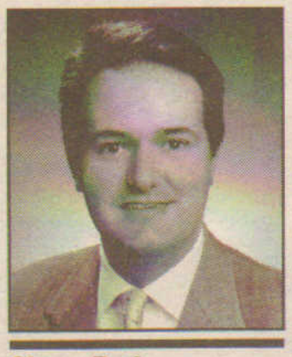
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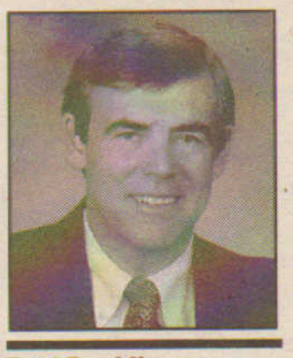
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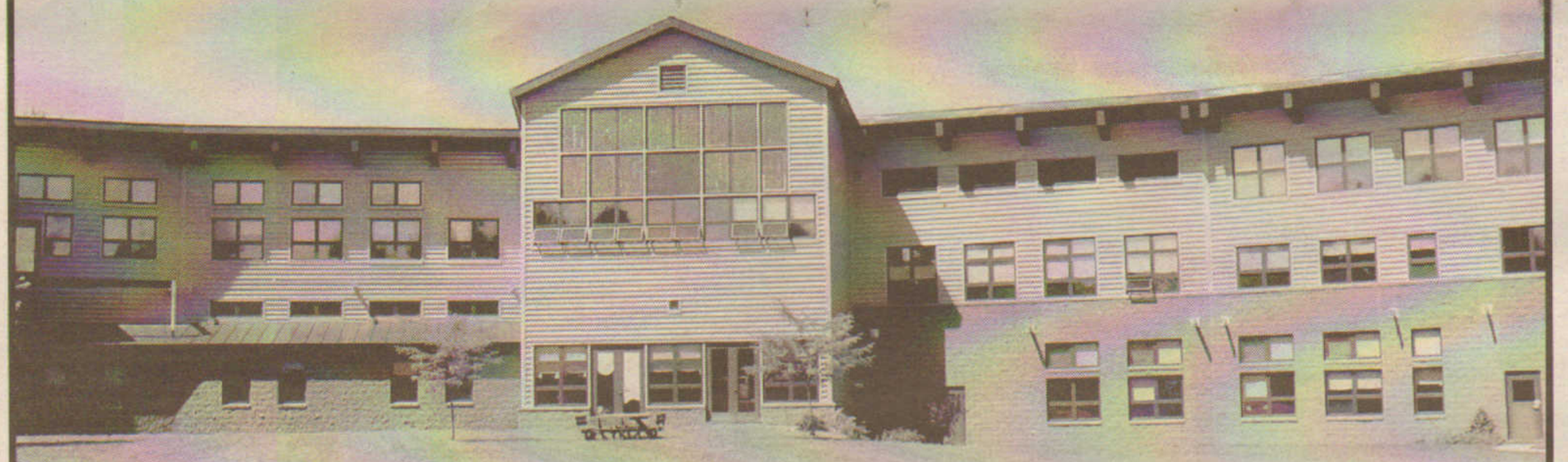
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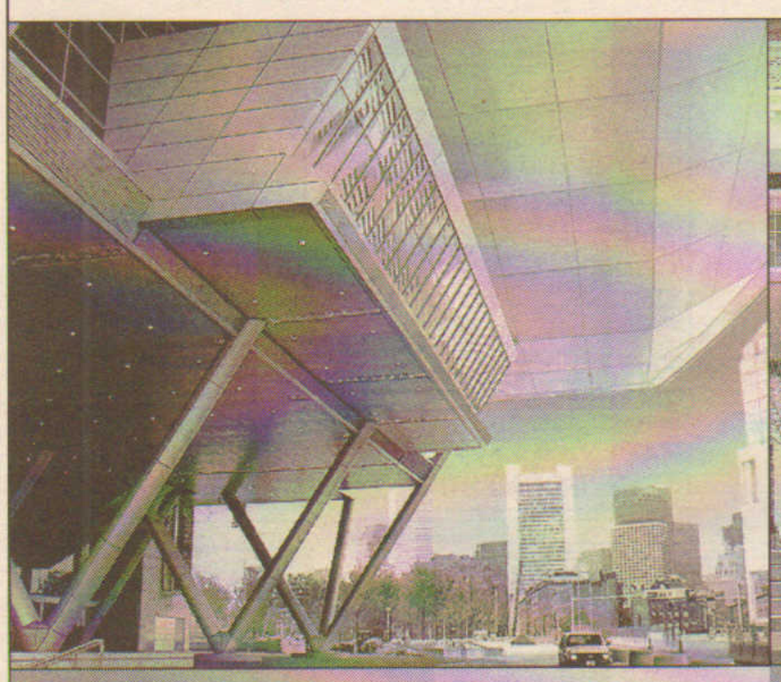
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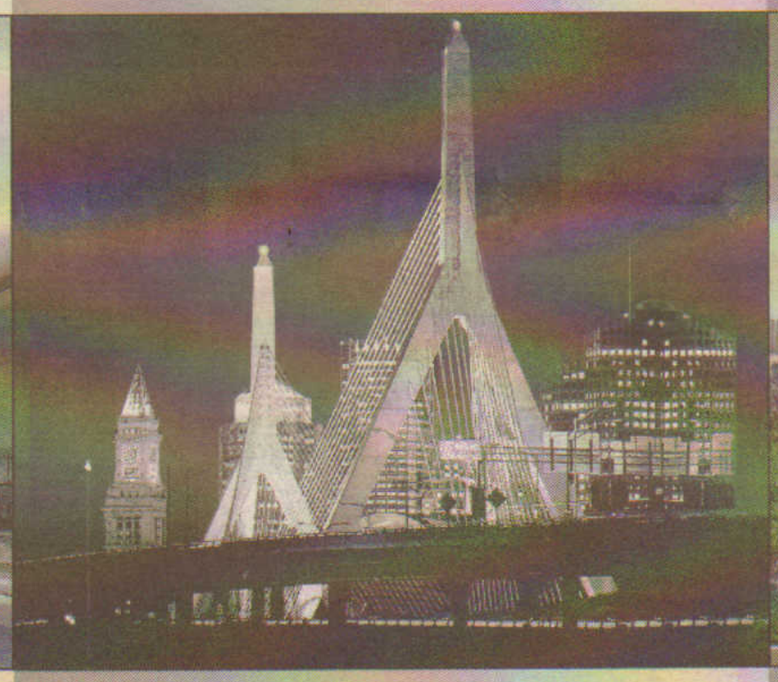
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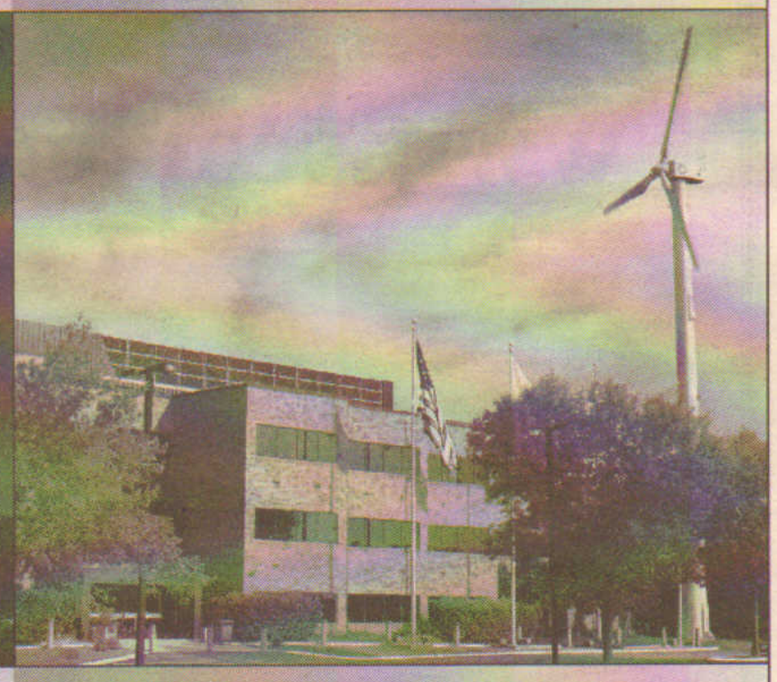
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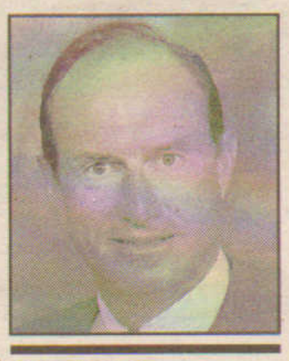
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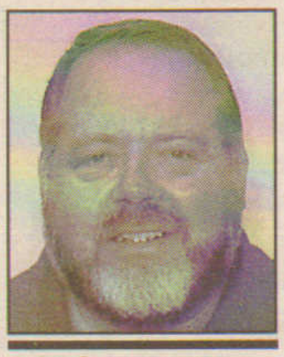
Garry Holmes
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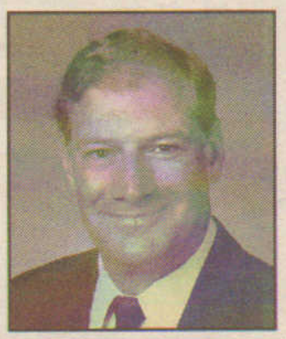
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Holliston, MA

John Parsons represented the landlord in this transaction.

Parsons Commercial Group

is pleased to announce that

Middlesex Savings Bank

Has purchased property

at

454 Boston Post Road
Sudbury, MA

Jake Parsons represented the seller in this transaction.

Parsons Commercial Group

is pleased to announce that

Charles River Medical Associates

Has purchased an 8,558 square foot medical condo.

at

246 Maple Street
Marlborough, MA

Victor Galvani represented the seller in this transaction

Parsons Commercial Group

is pleased to announce that

Stanley Steamer

Has purchased a 7,500 square foot industrial condo

at

401 Cedar Hill Road
Marlboro, MA

Victor Galvani was the sole broker in this transaction

Parsons Commercial Group

is pleased to announce that

Scott A. Goffskin

Has lease 8,034 square feet of first class office space

at

411 Waverly Oaks Road
Waltham, MA

Arlon Brown was the sole broker in this transaction.

Parsons Commercial Group

is pleased to announce that

Entenmann's

Has extended the lease of 35,000 square feet of warehouse space

at

25 Kenwood Circle
Franklin, MA

Arlon Brown was the sole broker in this transaction

Parsons Commercial Group

is pleased to announce that

Invacare Corporation

Has lease 29,580 square feet of office space

at

One Holmes Way
Milford, MA

Arlon Brown represented the tenant in this transaction.

Parsons Commercial Group

is pleased to announce the purchase of

1881 Worcester Road
Framingham, MA

Chris Devaux was the sole broker in this transaction.

Parsons Commercial Group

is pleased to announce the sale of

63 Great Road
Maynard, MA

Chris Devaux represented the owner in this transaction.

Parsons Commercial Group

is pleased to announce the sale of

135 Pennsylvania Avenue
Framingham, MA

Chris Devaux & Marci Alvarado were the sole brokers in this transaction.

Parsons Commercial Group

is pleased to announce the sale of

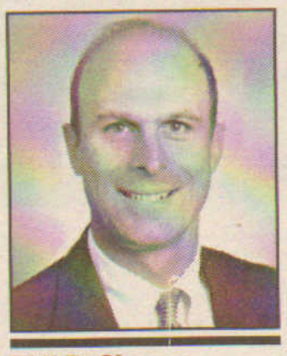
137 Pennsylvania Avenue
Framingham, MA

Marci Alvarado was the sole broker in this transaction.

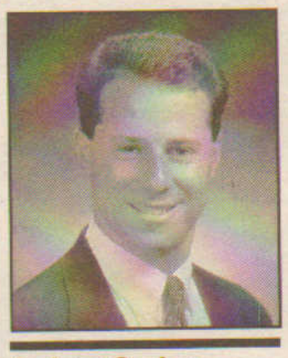
Parsons Commercial Group, Inc.
1881 Worcester Road, Suite 200 ✧ Framingham, MA 01701
Tel. 508.820.2700 ✧ Fax 508.820.2727

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STATE OF MAINE


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AIS DEVELOPMENT


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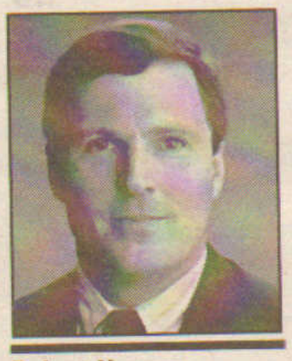

Dave Driscoll
CARR ENTERPRISES

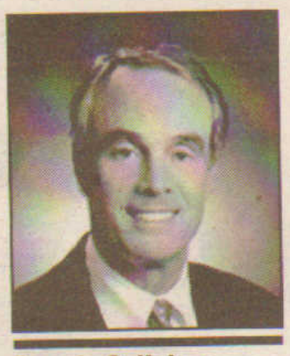

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Jeffrey Luter
FULCRUM ASSOCIATES


Mark Levy
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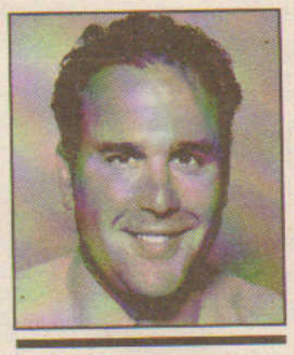

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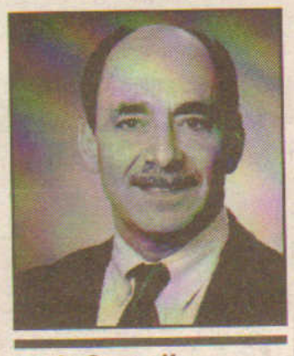
Contact:

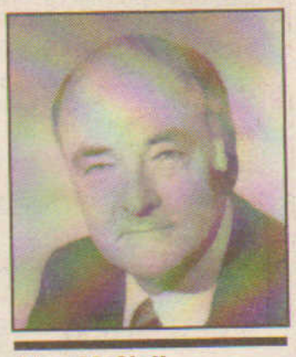
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FOR SALE OR LEASE
AMESBURY, MA



NEW PRICE
COMMERCIAL CONDO

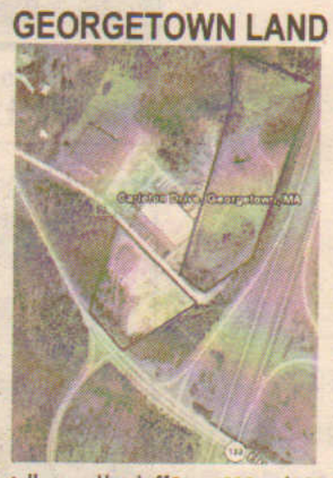
MILLYARD/MAIN ST. location in the heart of downtown. 1,300 SF office/retail condo with loft and basement. Excellent visibility. FOR SALE $220,000 or LEASE with Option $1,625/mo+. Austin Spinella 978-499-9700.

2 INDUSTRIAL CONDOS LEFT
KENSINGTON, NH



Kensington, NH. 1 unit 2,400 SF with mezzanine. For Sale $295,000; 4,000 SF unit also available. Route 150 location 2 miles from I-95. Austin Spinella 978-499-9700.

GEORGETOWN LAND



Commercially zoned land off Route 133 and I-95. Two lots 5.86 acres and 14.57 acres. FOR SALE $1,495,000 EACH. Austin Spinella 978-499-9700.

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1,000 SF 1st class office space, 1st floor, open concept. For Lease $1,800/mo gross; 1,000 SF 2nd Floor, For Lease $19/SF+. Austin Spinella 978-499-9700.

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ROWLEY, MA



WOODWORKING SHOP. 3,000+ SF Shop Building on 3.3 acres, 440' frontage on US1 at traffic signal; 400 amps, 3 phase electric. Huge yard, expansion possible. Ideal for a variety of uses, subject to Town approval. $395,000. Austin Spinella 978-499-9700.

BACK ON MARKET
SOUTH LAWRENCE, MA



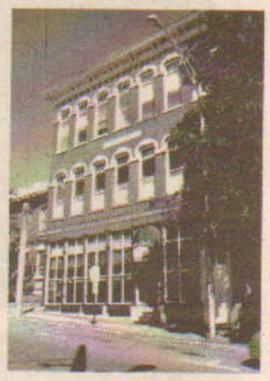
Route 114 Lawrence. Gas/Service station, real estate and equipment, 2 bays/3 cars, 12 nozzles, 20,000+ vpd. Exit 42/I-495. Other commercial uses possible. For Sale $649,000. Austin Spinella 978-499-9700.

GARAGE FOR SALE/LEASE
HAVERHILL, MA



TRUCK REPAIR/CONTRACTOR'S GARAGE. High bay, 2 o/h doors, 400 amps, 3 phase, 2,760 SF garage with fully fenced large yard. FOR SALE $395,000; FOR LEASE $2,500/MO NNN. John McCarthy 978-687-6200 x118.

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FORMER RESTAURANT/BAKERY near Millyard. 2,000 SF on 1 Floor. FOR LEASE $1,695/month plus expenses. Call Austin Spinella at 978-499-9700

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3 ADJACENT PARCELS
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NO. ANDOVER, MA
COMMERCIAL LAND FOR SALE



Former function hall, bar and restaurant on 1.5 acres $1,250,000; extra 2.5 acre lot $1,100,000. Many uses allowed by zoning, excellent visibility, high traffic count. FOR SALE as a Package $2,150,000 Larry Marocco 978-987-6200 x127

INDUSTRIAL FOR LEASE
NEWBURYPORT



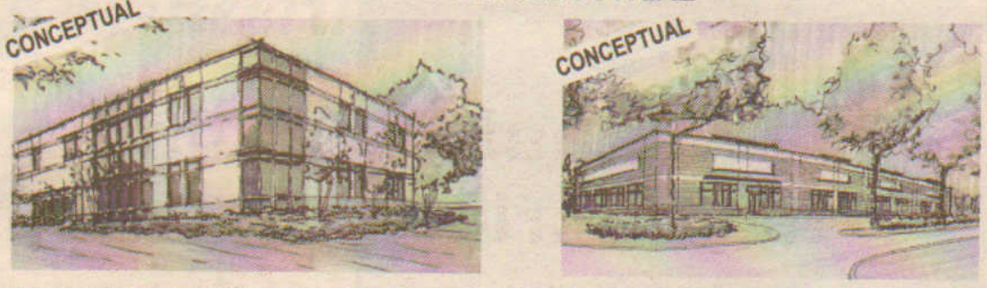
5,000 - 20,000 SF in Industrial Park, 14' clear, tail-board loading, good highway access. FOR LEASE $6.50/SF/NNN, Call Austin Spinella at 978-499-9700

INDUSTRIAL PARK
LAWRENCE



13,000 SF modern warehouse, 22'-26' clear, FOR LEASE $5/SF/NNN, Call Larry Marocco at 978-687-6200 x127

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NEW CONSTRUCTION CONDOS in Salisbury on Route 110 with 10,000 - 15,000 vpd visibility. 59,150 SF in 5 buildings, 0.75 mi. from I-95/I-495. Retail units in front building, 2,500 - 13,000 SF. Public water and sewer. FOR SALE OR LEASE. Call for details. Austin Spinella 978-499-9700.

NEWBURY, MA
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Industrial building 11,350 SF on 4.3 acres, 800 amps/3 phase; includes residential unit. For Sale $895,000. Also, adjacent 13+ acres vacant land. For Sale $299,000. Austin Spinella 978-499-9700.

Route 125
INDUSTRIAL CONDOS



3 Condos at 2,400 SF each or 7,200 SF combined. Offices, conference room, garages, storage, kitchen, restrooms. FOR SALE $199,000 each OR $589,000 combined. Call Austin Spinella at 978-499-9700

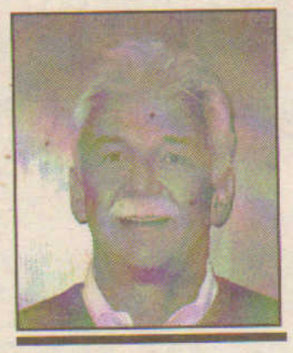
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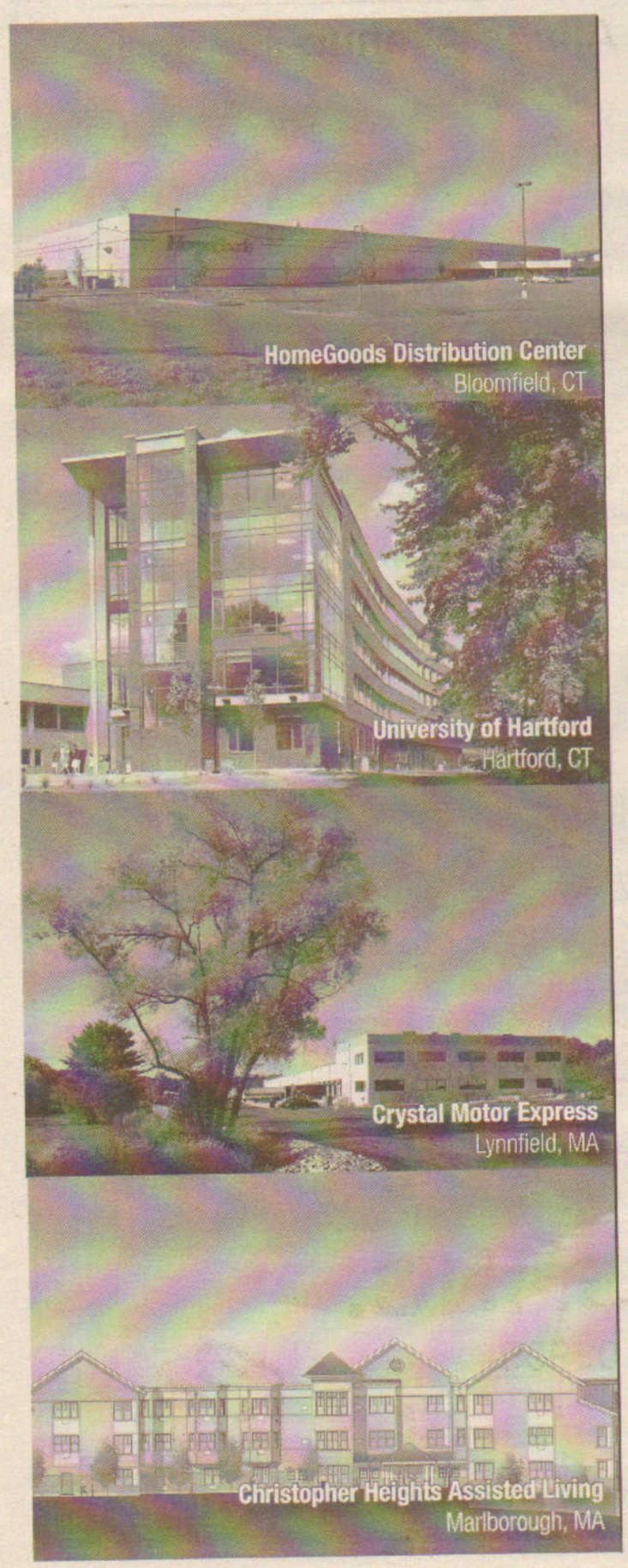
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Happy New Year!

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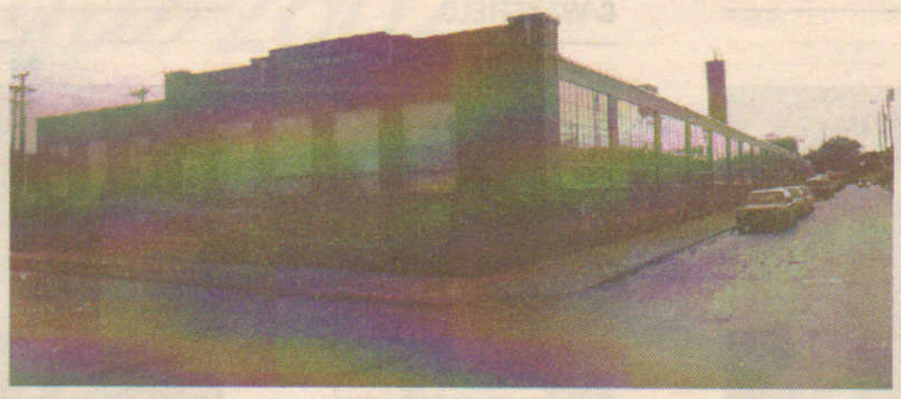
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275 Westminster St.



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17 Virginia Avenue



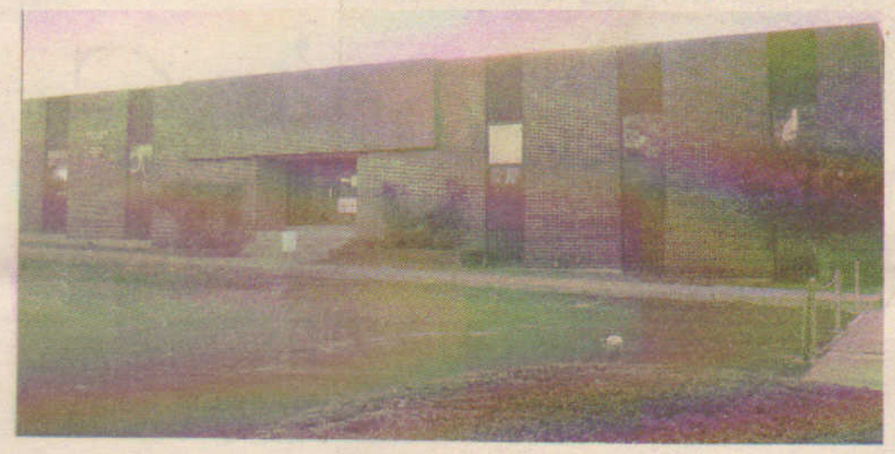
Newly renovated. Will custom design and subdivide up to 5,000 sf. Easy access to Route 95. Parking.

220 West Exchange St.



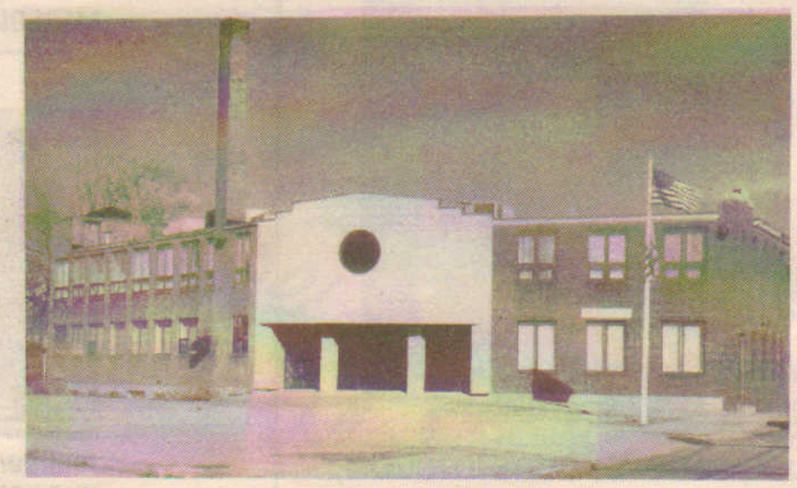
Desirable location, easy access to Rte. 6, 10, 95 and I-95. Walk to mall and Kennedy Plaza. Potential new skylights with atrium and circular stairwell, create architectural dreams. 9,000 sf available. Parking.

717 Allens Avenue



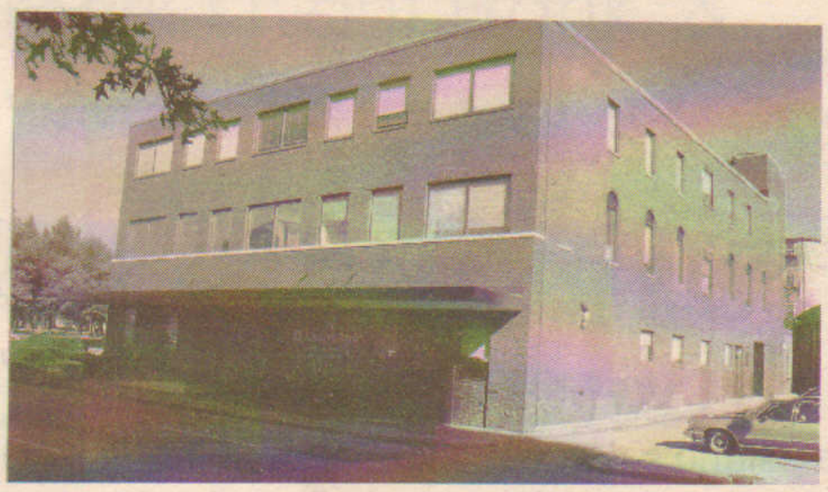
40,000 sf building. Newly acquired. Opportunity for participation to complete renovation. Parking. Easy access to hospital. Route 95.

49 Pavilion Avenue



3,000 sf available. Great visibility to Route 95. Easy access to Interstates. Parking.

189 Canal Street



Outstanding opportunity for 20,000 sf, signature building. Downtown with parking lot.

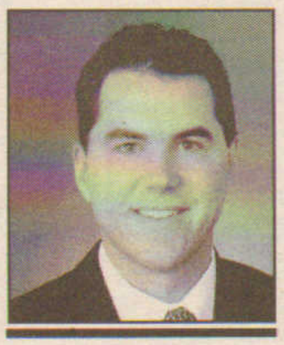
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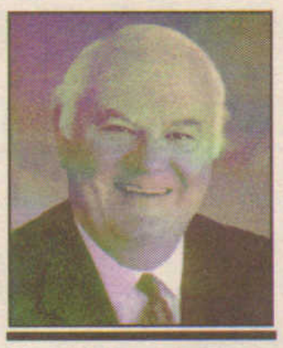
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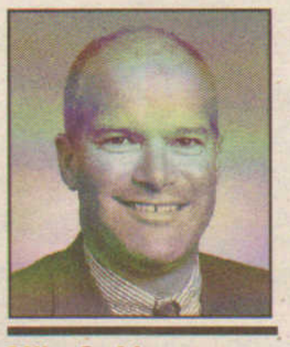
Bob Richards
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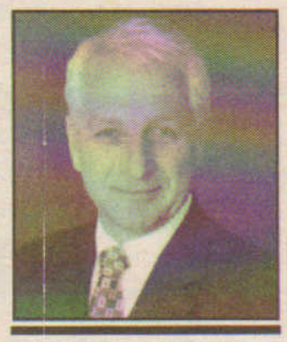
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Gerald Surprenant
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from

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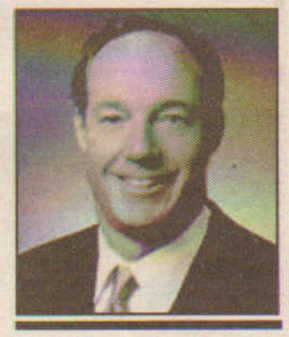
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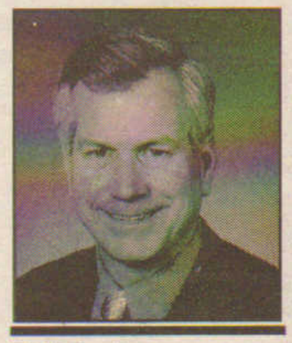
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For Lease or Sale

60 Newark Street Haverhill, Massachusetts



Building Information:

- *Building Size: Approximately 105,000 s.f. comprised of:*
  Main Building: 220' x 420' = 93,400 s.f.
  Out Building: 50' x 220' = 11,000 s.f. (18' clear)
- *Available Space: 105,000 s.f., sub-dividable to 68,000 s.f.*
- *Expansion: Potential 50,000 s.f.*
- *Office Area: 7,000 (+/-) s.f.*
- *Ceiling Height: 20' clear under the bar joist*
- *Loading docks:*
  10 Tailboard (4 have levelers)
  3 Over-sized drive-in doors
  1 Over-Sized Drive-In door
- *Zoning: Industrial*
- *Bay spacing: 30' x 44'*
- *Roof: Rubber membrane*
- *Sprinkler: High hazard wet system*
- *Utilities: Town water and sewer; gas*
- *Power: 1,600 amps; 600 volts; 3 phase*
- *Heat: Gas* fired u*nits*
- *Air-conditioning: Office area and 16,000 s.f. of manufacturing space*
- *Parking: ample spaces (potential expansion)*
- *Additional 11,000 s.f. heated and sprinkled metal building on site for additional warehousing*
- *Land - 11 acres*



60 Newark Street, Haverhill MA is a well-maintained single-story industrial building located close to the intersection of I-495 and I-93. It also has excellent access to I-95. This property, most recently occupied by Pottery Collaborative, was used in the past as a distribution center for Medtronics, and DigitalEquipment Corporation. It is ideally suited for companies seeking high clear height (20') and quality office construction.

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One Cranberry Hill
Lexington, MA 02421
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FAX (781) 862-6212

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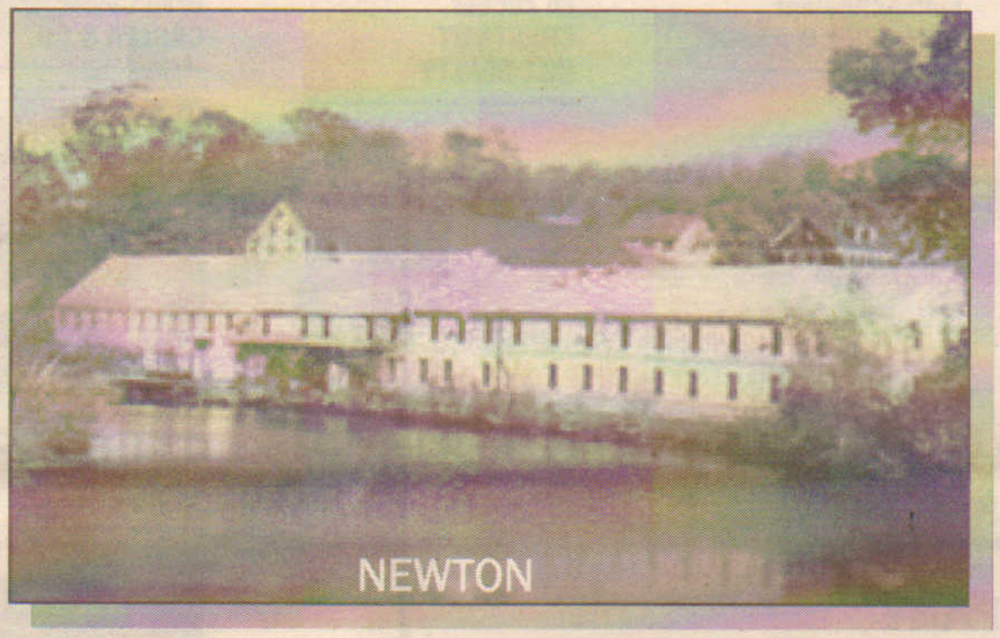
Peter Barber
NDC DEVELOPMENT

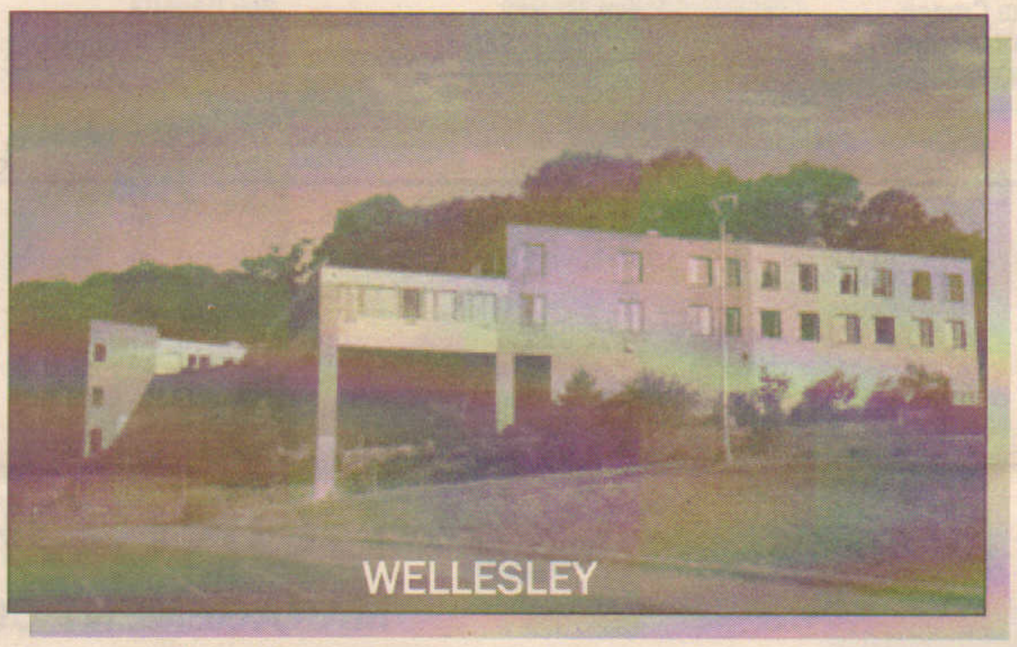
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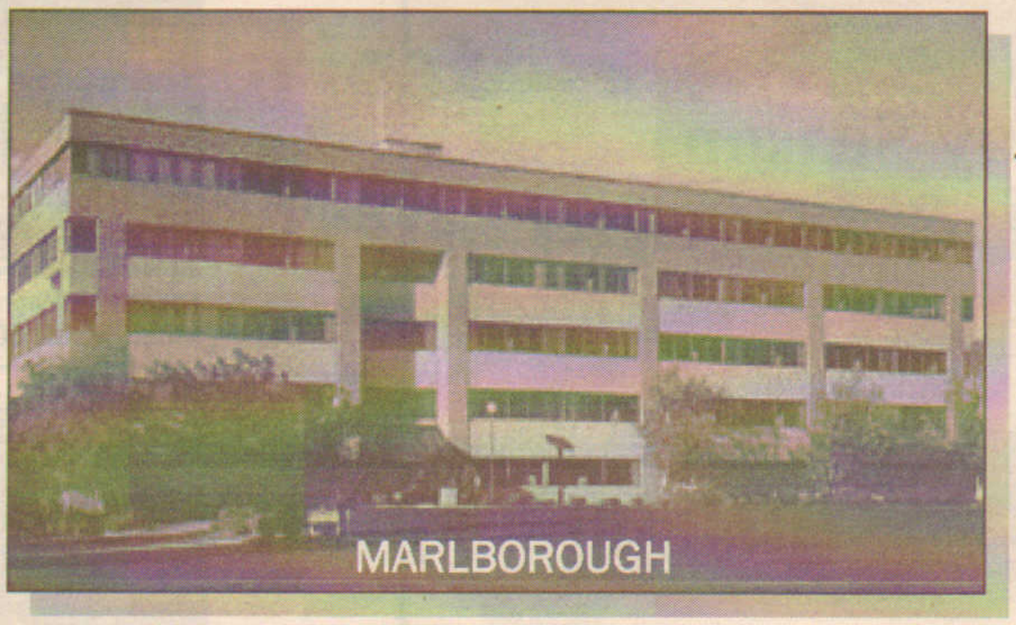
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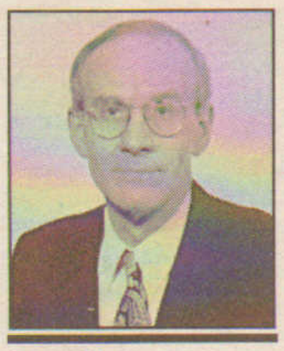
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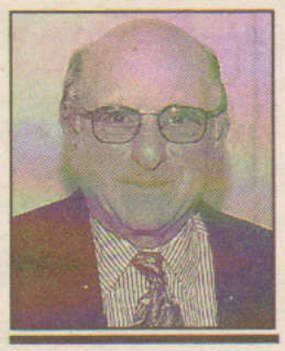
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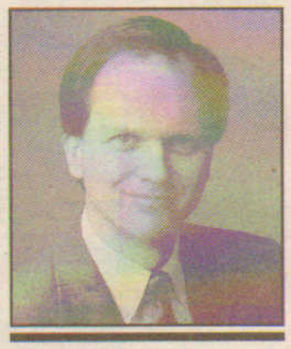
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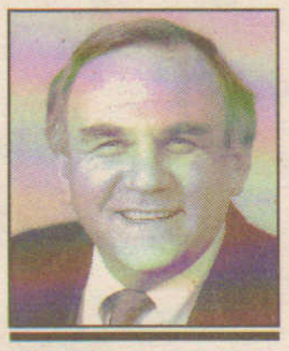
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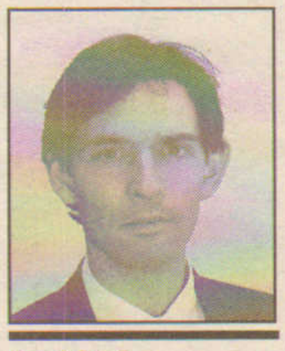
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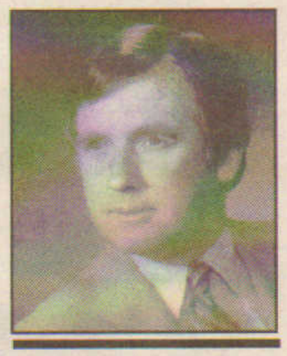
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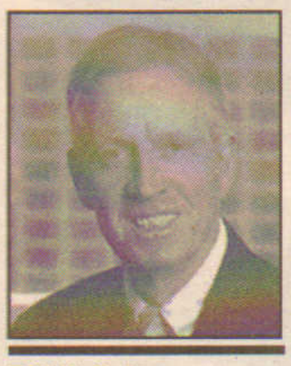
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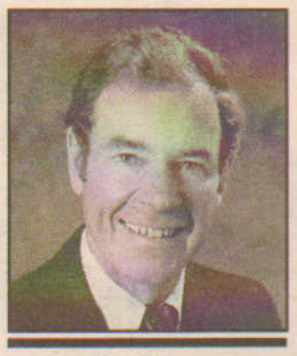
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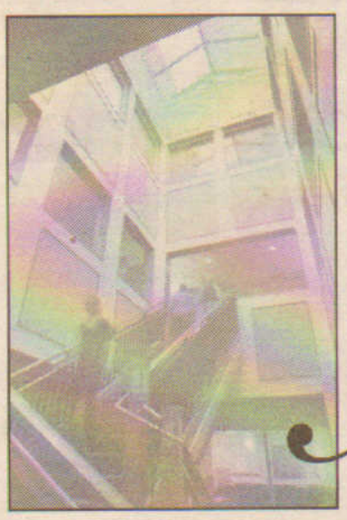
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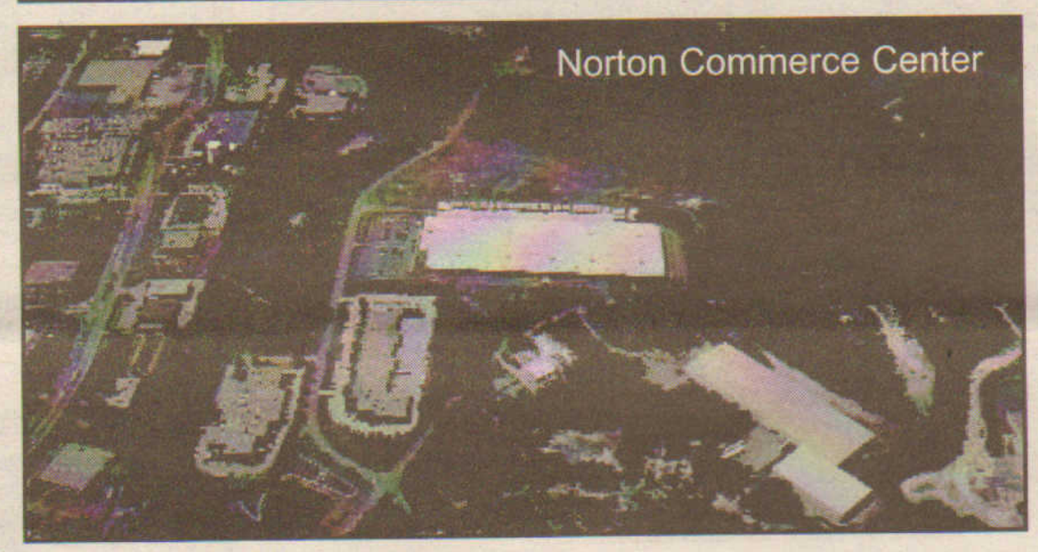
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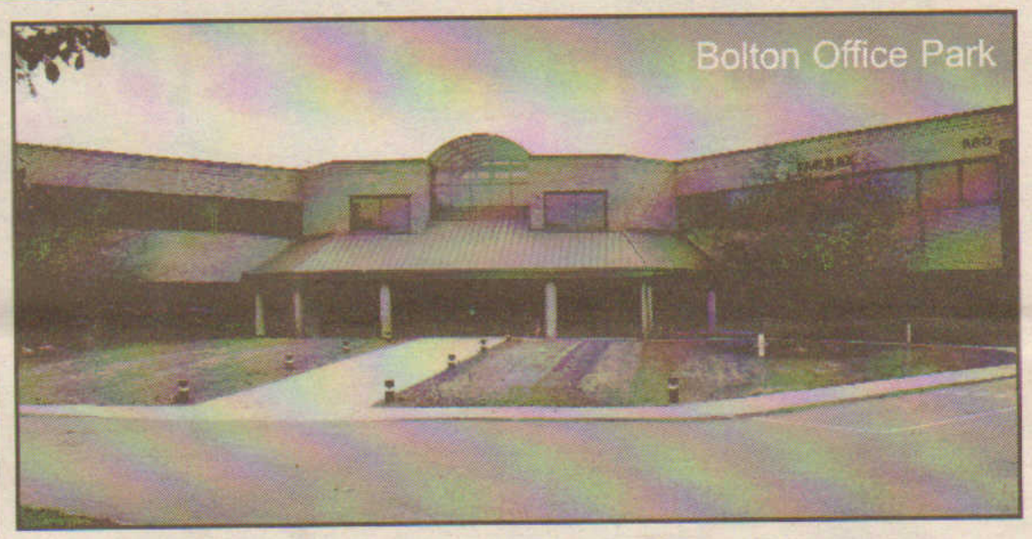
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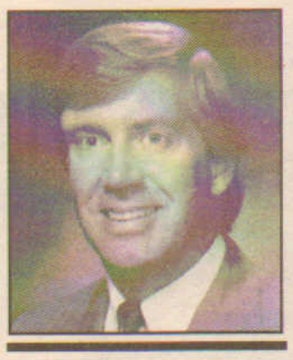
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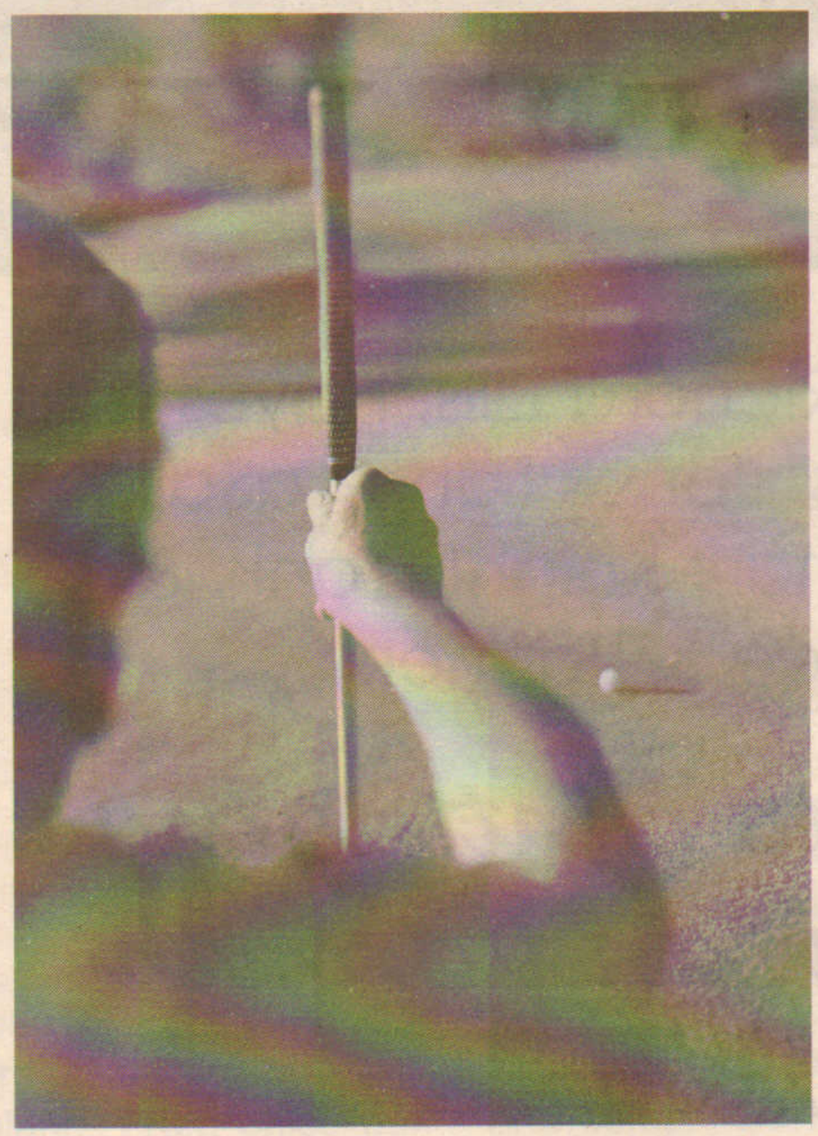


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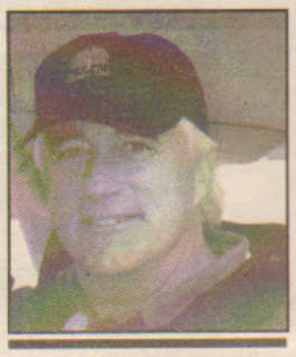
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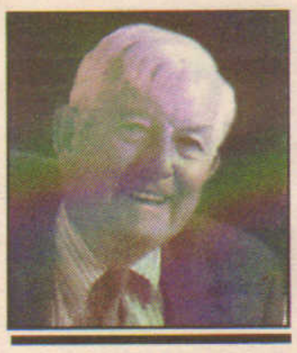
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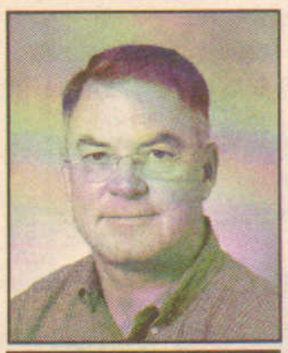
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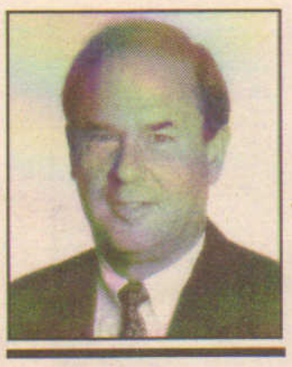
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$895,000



MIDCOAST MAINE

Three story 11,000 SF (+/-) building located in the heart of the City of Rockland on Main Street. Building can easily be converted into retail/office/residential uses. Property includes parking located in back. The building was totally renovated by the owner about 11 years ago including roof, electrical, brick repointing, HVAC system and much more.

$895,000



MIDCOAST MAINE

1.7 Acres with over 330 front feet on US Route 1. High traffic exposure. Located within a very short distance of two major retail developments and across Route 1 of the new Hampton Inn and Applebee's Restaurant. This site is ideal for fastfood restaurant/coffee business, retail or professional office use.

$459,000



MIDCOAST MAINE

2nd & 3rd floors of the newly renovated Camden National Bank building located at the intersection of Main and Park Streets. Great opportunity for an investor to develop both floors into residential or office condo units. Includes an elevator , utilities sprinkler system, views of the harbor and nine dedicated parking spaces.

$875,000



MIDCOAST MAINE

Multi-Tenanted 57,000/SF industrial building on 11 acres (-/+). Verco-Pruden metal building with five loading docks with overhead doors, 2 - 14' x 12' drive thru OH and 1 - 8' OHD, 3 phase power, public water and sewer. The building is fully sprinklered.

$1,650,000



ROCKLAND

8,000/SF (+/-) building located on busy Park Street (Rte. 1). Very high traffic visibility. Building is within a very short distance of the intersection of Broadway and Park Street. Includes 1.6 acres of land with lots of onsite parking. The property is located approximately 1/2 mile from all of the proposed retail developments on Route 1 in Thomaston. This property is ideal for either an investor or user.

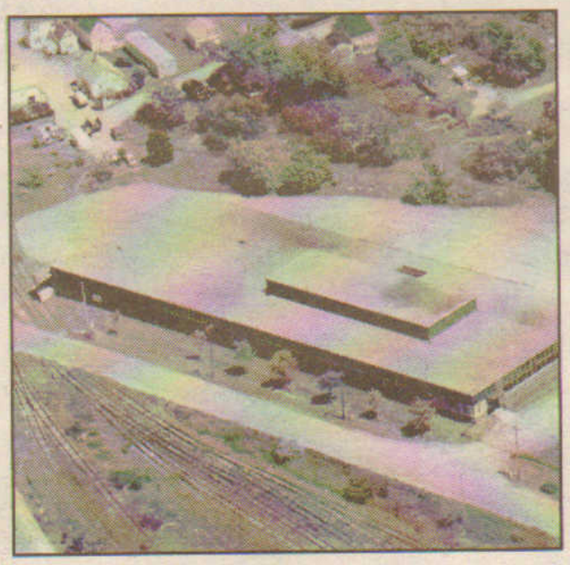
$999,000



MIDCOAST MAINE

Warehouse - 58,000 sf +/- on 4.5 acres. Prime location next to Route 1. New roof and furnace, sprinkler system, public utilities, five truck docks, rail siding with rail dock. Owner is willing to lease or sell. Prime downtown location with high traffic exposure on US Route One.

$990,000



MIDCOAST MAINE

3,500/SF (+/-) single story modern building. Prime location near a major intersection. Very high traffic visibility, loads of onsite parking and ease of accessibility are some of its amenities. The building is ideal for any type of retail or professional office use. Also an opportunity to divide the building into two rentable spaces.

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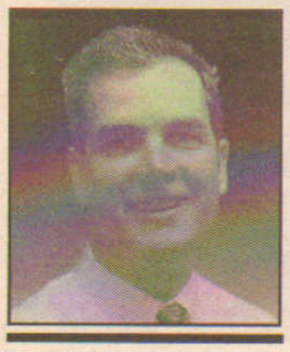
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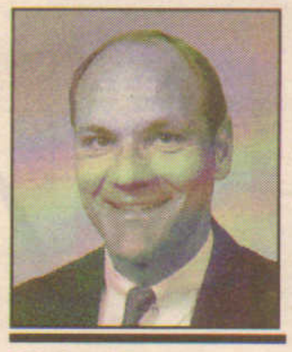
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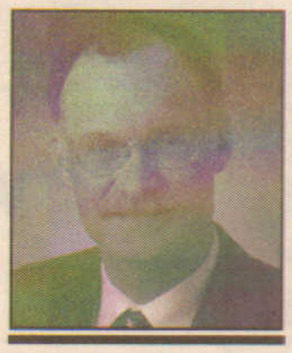
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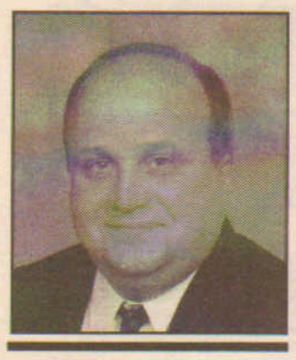
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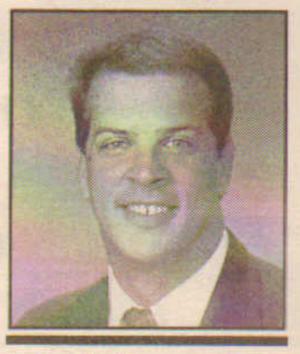
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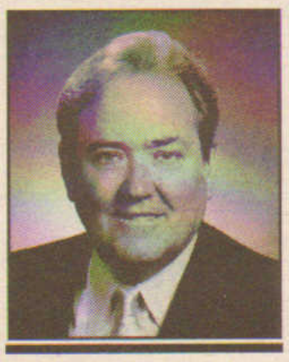
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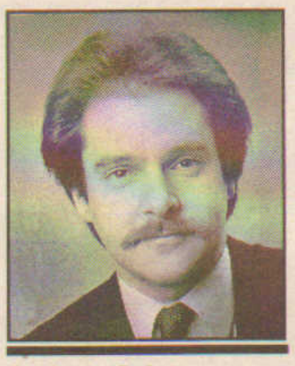
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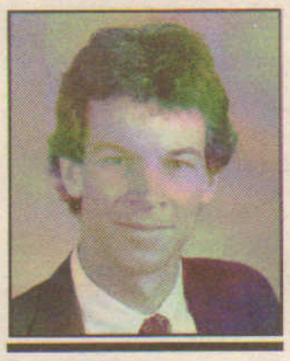
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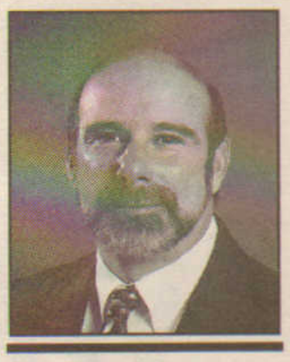
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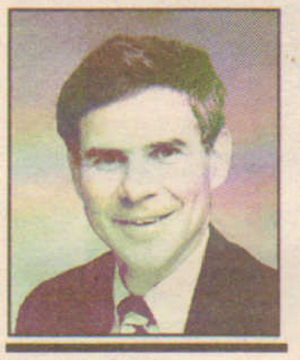
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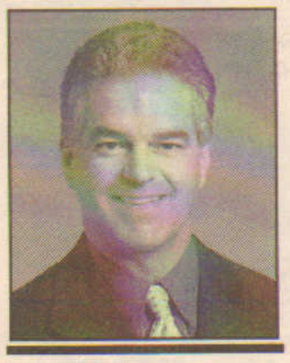
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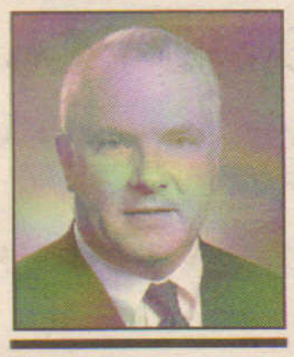
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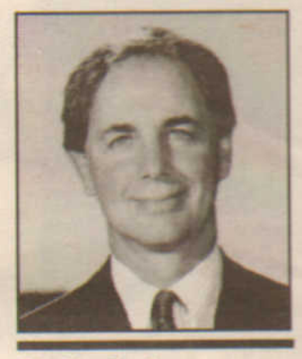
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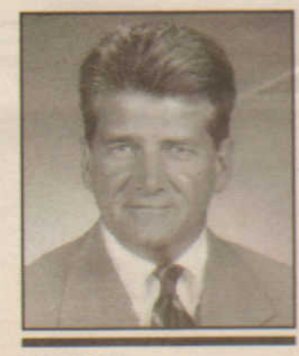
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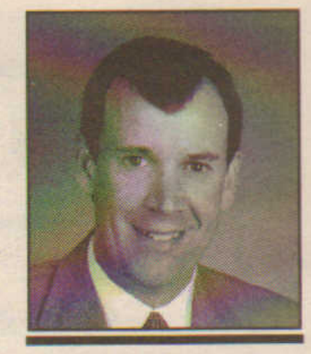
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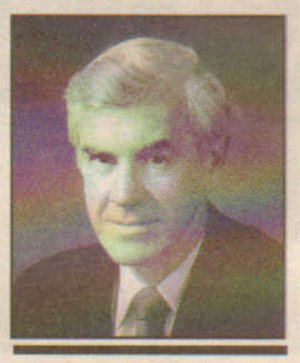
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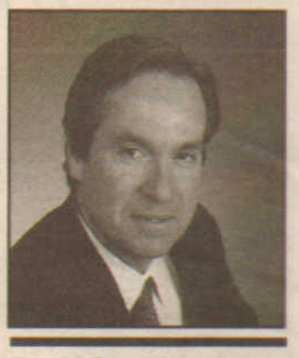
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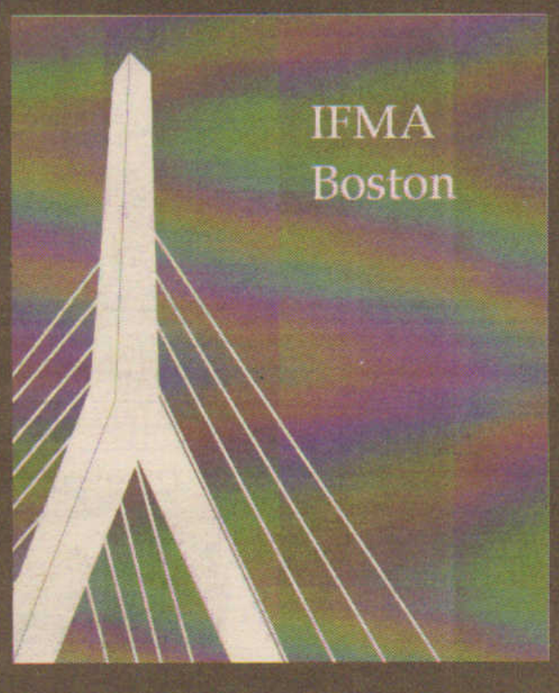
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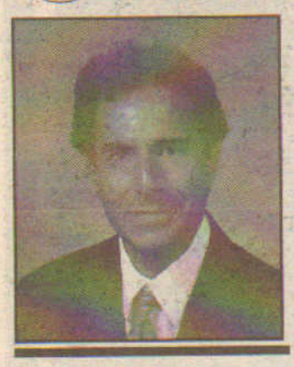
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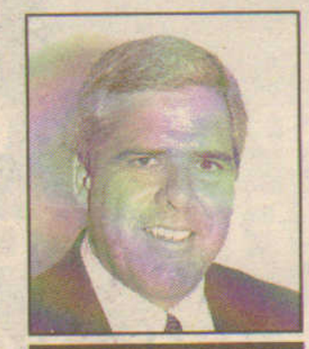
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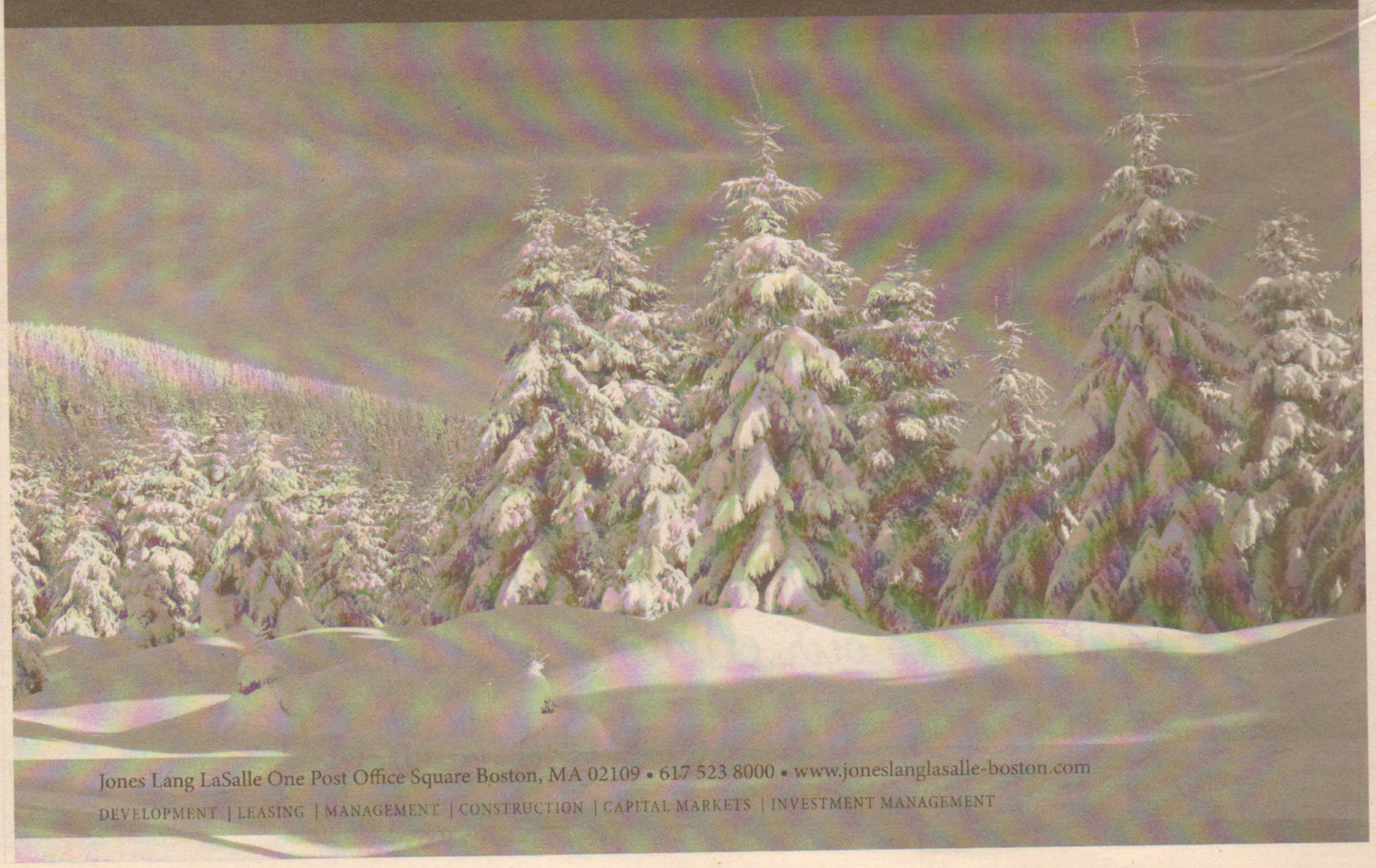


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