



CELEBRATING
55 YEARS

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Company Profile: New England Realty Resources

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Q10 Capital is a national leader in commercial real estate capital with the resources and expertise to achieve your objectives. During the last three years, we originated commercial real estate loans exceeding \$17 billion and currently service over \$20.3 billion. We have over 150 highly experienced finance professionals located in 28 offices throughout the country. Our clients include local, regional and national developers, investors, property owners and REITS.

Q10 Capital is a pioneer in the industry. It is the first national firm to be owned by leading independent mortgage bankers across America. The company is built around the belief that local expertise is the foundation of superior solutions for the commercial financing goals of both the national and regional property owner/developer. Instead of centralizing authority in the corporate headquarters, we keep power and decision making at the local offices of member companies who, day in and day out, live and breathe the subtle nuances of the real estate communities they serve.

The national office provides an infrastructure that binds the members together to achieve the goals of any borrower regardless of where their property is located. It is a conduit for the free flow of information and innovation in commercial real estate finance between member companies and a powerhouse for connecting borrowers to capital.

It is the guardian of the strict standards of ethical conduct, excellence in underwriting and superior customer service for the group. Finally, it is a resource for consulting, asset and portfolio management and a variety of real estate related needs.

Prior to joining the Q10 family, each member company had achieved a high level of success in its respective territory by adhering to the utmost standards of integrity and service. Each had garnered the trust and respect of the community as measured through impressive loan origination, exceptional repeat business percentages and top quality servicing portfolios. As independent mortgage bankers, our members have been named exclusive correspondents for the nation's leading insurance companies. As a group, Q10 Capital member companies average over 40 years in commercial real estate finance, some as high as 8 decades.

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